			Technical Report Documentation Page
1. Report No.	2. Government Accessic	on No.	3. Recipient's Catalog No.
TX-93+983-4 Volume 2		•	
4. Title and Subtitle			5. Report Date
COST-EFFECTIVENESS ANALYSI	S OF TxDOT		November 1992
LPG FLEET CONVERSION - VO		-	6. Performing Organization Code
7. Author(s)			8. Performing Organization Report No.
Mark A. Euritt, Dean B. Ta		Mahmassani	Research Report 983-4 / 2
9. Performing Organization Name and Addr	ess		10. Work Unit No. (TRAIS)
Center for Transportation			
The University of Texas at Austin, Texas 78712-1075			11. Contract or Grant No. Research Study 3-4-90/2-983
Austin, 12235 78712-1075			•
12. Sponsoring Agency Name and Address			13. Type of Report and Period Covered
Texas Department of Transp		rly SDHPT)	Interim
Transportation Planning Di P. O. Box 5051	v1\$10n		14. Sponsoring Agency Code
Austin, Texas 78763-5051			14. Sponsoning Agency Code
15. Supplementary Notes		•	
Study conducted in coopera Research Study Title: "Cor	tion with the T version of the	exas Department SDHPT Automotiv	of Transportation ve Fleet to Alternative Fuels"
16. Abstract			
of state and federal initi vehicles. Texas' program commonly called propane. ment of a propane vehicle would cost about \$24.3 mil	atives examinin for alternate f Based on an ana program for the lion (in 1991 d ifferentials be osts, and opera annual vehicle . Based on the no TxDOT locat	g the use of al uels includes 1 lysis of 30-yea Texas Department ollars). These tween propane an ting costs. The cost increase of cost-effective	iquefied petroleum gas (LPG), r life-cycle costs, develop- nt of Transportation (TxDOT) costs include savings from nd gasoline/diesel in infra- e 30-year life-cycle costs f \$308, or about 2.5¢ more ness analysis and assump-
17. Key Words		18. Distribution Statemer	it
energy efficiency, air qual vehicles, initiatives, alte		No restriction	
fuels, liquefied petroleum			the public through the
life-cycle costs, propane v	vehicle		nical Information Service, Virginia 22161.
program, infrastructure cos	sts, analysis	obringitato, A	TIRTUTA 77101.

20. Security Classif. (of this page) 19. Security Classif. (of this report) 21. No. of Pages 22. Price Unclassified Unclassified 322

Reproduction of completed page authorized

. .

# COST-EFFECTIVENESS ANALYSIS OF TxDOT LPG FLEET CONVERSION

by

Mark A. Euritt Dean B. Taylor Hani Mahmassani

# Research Report Number 983-4 Volume II

Research Project 3-4-90/2-983

:

Conversion of the SDHPT Automotive Fleet to Alternative Fuels

conducted for

# **Texas Department of Transportation**

by the

# **CENTER FOR TRANSPORTATION RESEARCH**

Bureau of Engineering Research THE UNIVERSITY OF TEXAS AT AUSTIN

November 1992

#### Summary

This report presents the results of a 30-year liquefied petroleum gas (LPG), commonly called propane, life-cycle cost analysis for 314 TxDOT fleet locations. Using the model documented in Research Report Number 983-3, a summary analysis for each location is presented. Volume I of this report provides a detailed discussion of the results as well as various sensitivity tests. This portion of the report, Volume II, presents only the data used for the analysis in Volume I.

#### Abstract

Increased emphasis on energy efficiency and air quality has resulted in a number of state and federal initiatives examining the use of alternative fuels for motor vehicles. Texas' program for alternate fuels includes liquefied petroleum gas (LPG), commonly called propane. Based on an analysis of 30-year life-cycle costs, development of a propane vehicle program for the Texas Department of Transportation (TxDOT) would cost about \$24.3 million (in 1991 dollars). These costs include savings from lower-priced propane and differentials between propane and gasoline/diesel in infrastructure costs, vehicle costs, and operating costs. The 30-year life-cycle costs translate into an average annual vehicle cost increase of \$308, or about  $2.5\phi$  more per vehicle mile of travel. Based on the cost-effectiveness analysis and assumptions, there are currently no TxDOT locations that can be converted to propane without additional financial outlays.

# **Implementation Statement**

The purpose of this project is to evaluate the economic feasibility of alternative fuels for the Texas Department of Transportation (TxDOT). The life-cycle cost/benefit analysis model is the basic framework for this evaluation. The model will assist TxDOT in fulfilling the legal requirements of Senate Bill 740, whether through implementation of an alternative fuels program or through the processing of waivers where appropriate. This report provides the results of the model for 314 TxDOT fleet locations.

.

### Disclaimer

The contents of this report reflect the views of the authors, who are responsible for the facts and the accuracy of the data presented within. The contents do not necessarily reflect the official views or policies of the Texas Department of Transportation (TxDOT). This report does not constitute a standard, specification, or regulation.

# NOT INTENDED FOR CONSTRUCTION, BIDDING OR PERMIT PURPOSES

.

Mark A. Euritt Hani S. Mahmassani (Texas No. 57545)

Study Supervisors

# TABLE OF CONTENTS

Overview	1
Summary of Model Assumptions	1
Cost-Effectiveness Location Summaries	3

~

#### **OVERVIEW**

Volume I of this report discussed the cost-effectiveness of converting TxDOT fleets to liquefied petroleum gas (LPG), commonly called propane. A summary analysis for each of the locations is presented in this report. The summary analysis includes the 30-year life-cycle savings for the different vehicle and fuel types used. It includes all cost differentials (between propane and gasoline/diesel) categorized as either infrastructure, vehicle, or operating. It identifies the number of vehicles in the fleet and their basic operating characteristics. Fuel prices are noted, as well as some basic information on station design results and labor rates. Detailed information on all model assumptions and formulas are contained in an earlier report (Dean Taylor, Mark Euritt, and Hani Mahmassani, *Documentation For Propane Fleet Conversion Cost-Effectiveness Model*, Research Report 983-3, Center for Transportation Research, The University of Texas at Austin, October, 1992).

For convenience, the basic assumptions used in the model are noted below. Importantly, the net present value (NPV) cost-effectiveness model used in this analysis was designed to provide a comparable level of service to the fleet manager and users as existing TxDOT gasoline/diesel fill stations. Social benefits, while important, are not incorporated into the model analysis. Importantly, however, if the net present value in the model is negative, this can be identified as the minimum value that social benefits must attain for the alternative to be cost-effective. This decision is highly debatable and will be left in the hands of policy-makers. Finally, clean-up costs and tank removal for existing gasoline stations are not included, since they are a sunk cost; these costs will be incurred by TxDOT regardless of any future fuel selected. But to the extent that future inspection and maintenance costs of tanks are identified, they should be taken into account in a comparative analysis of fuels. This cost factor, however, is not included in the model. (All cost figures and prices are in 1991 dollars.)

- 1. Dedicated (and optimized) original equipment manufacturer (OEM) propane vehicles are available in year 11.
- 2. Diesel vehicle conversions begin in year 6. Additionally, all diesel conversions and OEM diesels are dedicated and not dual-fuel engines.
- 3. Vehicle conversion costs, based on a fairly mature market, are as follows:

	Automobiles	Light <u>Trucks</u>	Heavy-Duty Gasoline Trucks	Heavy-Duty Diesel Trucks
<b>Conversion Costs:</b>				
Kit	\$700	\$570	\$570	\$1,630
Labor	\$570	\$340	\$340	\$1,330
Tank(s)	<u>\$330</u>	<u>\$280</u>	<u>\$290</u>	<u>\$365</u>
Total	\$1,600	\$1,190	\$1,200	\$3,325
OEM differential	\$400	\$400	\$450	\$1,400

- 4. Conversion kits and tanks are transferred between vehicles at the labor costs shown above, when a converted vehicle is retired from the fleet. When replaced with an OEM, the kit and tanks remain on the retired vehicle with a \$150 and \$300 increase in the salvage value of gasoline-converted and diesel-converted vehicles, respectively.
- 5. For gasoline dual-fuel vehicles, the fuel economy is assumed equivalent to a gasoline-only vehicle. For OEMs, the fuel economy is increased by 10 percent. Diesel-converted vehicles have only 74 percent of the economy of a comparable diesel-only vehicle. Finally, for dedicated OEM diesels the fuel economy is 80 percent of a diesel-only vehicle.
- 6. The price of gasoline is \$.89/gallon and the price of diesel is \$.85/gallon. These prices do not include federal taxes. The fuel price structure for propane is based on a variety of component costs, as shown below:

	Small Volume	Large Volume
<u>Costs</u>	Price/gallon	Price/gallon
Refinery	\$.36	\$.36
Transportation	\$.03	\$.03
Supplier Markup	<u>\$.21</u>	<u>\$.04</u>
TOTAL	\$.60	\$.43

- 7. Capital fueling infrastructure costs are based on the size of the fuel purchase. For large purchases, the cost of the storage/dispenser unit is \$57,000. For small purchases, the cost of the storage/dispenser unit is \$10,000. Station setup costs are assumed to be 15 percent of the storage/dispenser costs for stations of either size.
- 8. Station maintenance costs are assumed \$500/year for small volume propane stations and \$1,500/year for large volume propane stations.
- 9. It is important to note that the information regarding diesel conversion to LPG is extremely limited. The model is based on the best available information. Importantly, there may be significant changes in technology over the next few years, which would require further calibration of the model.

As noted in Volume I of this report, the overall incremental cost associated with implementing a propane-powered vehicle fleet for the 314 TxDOT locations amounts to

\$24.3 million over a 30-year period. This cost figure is the sum of all the locations listed in this report.

.

...

# **COST-EFFECTIVENESS LOCATION SUMMARIES**

.

4

# District - 1 Clarksville

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$70,029	101.3%	\$0.0360
Automobiles	\$4,570	6.6%	\$0.0186
Light Trucks	\$28,967	41.9%	\$0.0269
Heavy Duty Trucks	\$36,493	52.8%	\$0.0584
Diesel Price Diff.	(\$913)	-1.3%	(\$0.0015)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$69,116	100.0%	\$0.0272
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	6.3%	(\$0.0034)
Storage/Dispenser	(\$56,672)	40.9%	(\$0.0223)
Subtotal	(\$65,418)	47.2%	(\$0.0257)
Vehicle			
Conversion Kit	(\$11,889)	8.6%	(\$0.0047)
Tanks	(\$5,060)	3.7%	(\$0.0020)
Labor	(\$11,347)	8.2%	(\$0.0045)
OEM	(\$4,016)	2.9%	(\$0.0016)
Subtotal	(\$32,313)	23.3%	(\$0.0127)
Operating			
Station Maint.	(\$14,140)	10.2%	(\$0.0056)
Labor - fuel time loss	(\$4,136)	3.0%	(\$0.0016)
Propane Fuel Tax	(\$22,605)	16.3%	(\$0.0089)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$40,881)	29.5%	(\$0.0161)
Total Costs	(\$138,613)	100.0%	(\$0.0546)
Savings - Cost	(\$69,497)	N/A	(\$0.0274)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	17.4	26,025	\$1,600	\$400
Light Trucks	7	12.0	16,327	\$1,190	\$400
Heavy Duty Gasoline	6	5.4	11,047	\$1,200	\$450
Heavy Duty Diesel	5	9.0	15,100	-	-
Dedicated	· ·	· .	-	\$3,325	\$1,400
Dual-fuel	· ·	· .	-	\$3,535	N/A
Total	19				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

•

MAJOR ASSUMPTIONS	MAJOR ASSUMPTIONS			
1. OEM vehicles are availal	1. OEM vehicles are available at the beginning of year 11.			
2. Diesel conversions are as	sumed available at the beginning of year 6.			
3. Vehicles are sold off at the	3. Vehicles are sold off at the end of the year when they reach the following mileage totals:			
Automobiles	90,000			
Light Trucks	90,000			
Heavy Duty Gasoline	90,000			
Heavy Duty Diesel 150,000				

Cost/vehicle/year	(\$388.01)
	(\$0.007.4)
Incremental Cost/mile	(\$0.0274)

•

# District - 1

# Cooper

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$8,345	-150.5%	\$0.0095
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$5,267	-95.0%	\$0.0074
Heavy Duty Trucks	\$3,078	-55.5%	\$0.0184
Diesel Price Diff.	(\$13,890)	250.5%	(\$0.0402)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$5,544)	100.0%	(\$0.0045)
			-
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	(\$0.0013)
Storage/Dispenser	(\$10,366)	18.4%	<b>(\$0.0085</b> )
Subtotal	(\$11,964)	21.2%	(\$0.0098)
Vehicle			
Conversion Kit	(\$11,183)	19.8%	(\$0.0091)
Tanks	(\$3,992)	7.1%	(\$0.0033)
Labor	(\$9,180)	16.3%	(\$0.0075)
OEM	(\$1,298)	2.3%	(\$0.0011)
Subtotal	(\$25,654)	45.5%	(\$0.0209)
Operating			
Station Maint.	(\$4,713)	8.4%	(\$0.0038)
Labor - fuel time loss	(\$2,516)	4.5%	(\$0.0021)
Propane Fuel Tax	(\$11,593)	20.5%	(\$0.0095)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$18,823)	33.3%	(\$0.0154)
Total Costs	(\$56,440)	100.0%	(\$0.0460)
Savings - Cost	<b>(\$</b> 61,985)	N/A	(\$0.0506)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	6	12.4	12,613	\$1,190	\$400
Heavy Duty Gasoline	3	5.0	5,909	\$1,200	\$450
Heavy Duty Diesel	7	7.0	6,284		-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	16				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS 1. OEM vehicles are availa		ng of year 11
2. Diesel conversions are a		
		when they reach the following mileage totals:
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$410.96)	
Incremental Cost/mile	(\$0.0506)	

# District - 1 Emory

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$11,966	-665.5%	\$0.0109
Automobiles	\$1,298	-72.2%	\$0.0068
Light Trucks	\$4,217	-234.5%	\$0.0076
Heavy Duty Trucks	\$6,451	-358.8%	\$0.0183
Diesel Price Diff.	(\$13,764)	765.5%	(\$0.0297)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$1,798)	100.0%	(\$0.0012)
00000		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	(\$0.0010)
Storage/Dispenser	(\$10,366)	18.1%	(\$0.0066)
Subtotal	(\$11,964)	20.9%	(\$0.0077)
Vehicle			
Conversion Kit	(\$9,774)	17.1%	(\$0.0063)
Tanks	(\$3,920)	6.9%	(\$0.0025)
Labor	(\$8,426)	14.7%	(\$0.0054)
OEM	(\$2,627)	4.6%	(\$0.0017)
Subtotal	(\$24,747)	43.3%	(\$0.0159)
Operating			
Station Maint.	(\$4,713)	8.2%	(\$0.0030)
Labor - fuel time loss	(\$2,725)	4.8%	(\$0.0017)
Propane Fuel Tax	(\$13,051)	22.8% 0.0%	(\$0.0084) \$0.0000
Additional training	\$0		
Subtotal	(\$20,490)	35.8%	(\$0.0131)
Total Costs	(\$57,201)	100.0%	(\$0.0367)
Savings - Cost	(\$59,000)	N/A	(\$0.0378)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	15.4	20,288	\$1,600	\$400
Light Trucks	5	12.0	11,735	\$1,190	\$400
Heavy Duty Gasoline	4	5.7	9,332	\$1,200	\$450
Heavy Duty Diesel	5	9.0	11,790	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	15				IIIIIIIIIII

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT	RATE

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	

10.0%

Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTION			
1. OEM vehicles are availa	1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are a	2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:		
Automobiles	90,000		
Light Trucks	90,000		
Heavy Duty Gasoline	90,000		
Heavy Duty Diesel	150,000		

Cost/vehicle/year	(\$417.24)
Incremental Cost/mile	(\$0.0378)

٠

# District - 1

# Greenville

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$120,851	101.5%	\$0.0359
Automobiles	\$5,743	4.8%	<b>\$</b> 0.0199
Light Trucks	\$61,837	51.9%	\$0.0264
Heavy Duty Trucks	\$53,271	44.7%	\$0.0722
Diesel Price Diff.	(\$1,779)	-1.5%	(\$0.0027)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$119,071	100.0%	\$0.0296
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	5.0%	(*
Storage/Dispenser	(\$56,672)	32.6%	<b>(\$</b> 0.0141)
Subtotal	(\$65,418)	37.6%	(\$0.0163)
Vehicle			
Conversion Kit	(\$21,698)	12.5%	(\$0.0054)
Tanks	(\$9,742)	5.6%	(\$0.0024)
Labor	(\$19,174)	11.0%	(\$0.0048)
OEM	(\$6,220)	3.6%	(\$0.0015)
Subtotal	(\$56,834)	32.7%	(\$0.0141)
Operating			
Station Maint.	(\$14,140)	8.1%	(\$0.0035)
Labor - fuel time loss	(\$6,264)	3.6%	(\$0.0016)
Propane Fuel Tax	(\$31,304)	18.0%	(\$0.0078)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$51,708)	29.7%	(\$0.0128)
Total Costs	(\$173,960)	100.0%	(\$0.0432)
Savings - Cost	(\$54,889)	N/A	(\$0.0136)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	2	16.2	15,278	\$1,600	\$400
Light Trucks	19	12.1	13,062	\$1,190	\$400
Heavy Duty Gasoline	8	4.5	9,788	\$1,200	\$450
Heavy Duty Diesel	7	7.0	11,972		-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel			-	\$3,535	N/A
Total	36				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	
-------------------	--

1.	OEM	vehicles	are	available at	the	beginning o	f year 1	Ι.
----	-----	----------	-----	--------------	-----	-------------	----------	----

2. Diesel conversions are assumed available at the beginning of year 6.

 3. Vehicles are sold off at the end of the year when they reach the following mileage totals:

 Automobiles
 90,000

 Light Trucks
 90,000

Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$161.74)
Incremental Cost/mile	(\$0.0136)

#### District - 1 Mt Vornen

# Mt.Vernon

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$15,200	343.2%	\$0.0106
Automobiles	\$932	21.0%	\$0.0064
Light Trucks	\$7,057	159.3%	\$0.0081
Heavy Duty Trucks	\$7,211	162.8%	\$0.0169
Diesel Price Diff.	(\$10,771)	-243.2%	(\$0.0347)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$4,428	100.0%	<u>\$0.0025</u>
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.6%	(\$0.0009)
Storage/Dispenser	(\$10,366)	16.7%	(\$0.0059)
Subtotal	(\$11,964)	19.3%	(\$0.0068)
Vehicle			
Conversion Kit	(\$10,452)	16.9%	(\$0.0060)
Tanks	(\$4,200)	6.8%	(\$0.0024)
Labor	(\$9,640)	15.5%	(\$0.0055)
OEM	(\$2,272)	3.7%	(\$0.0013)
Subtotal	(\$26,564)	42.8%	(\$0.0152)
Operating			
Station Maint.	(\$4,713)	7.6%	(\$0.0027)
Labor - fuel time loss	(\$2,732)	4.4%	(\$0.0016)
Propane Fuel Tax	(\$16,054)	25.9%	(\$0.0092)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$23,500)	37.9%	(\$0.0134)
Total Costs	(\$62,028)	100.0%	(\$0.0355)
Savings - Cost	(\$57,599)	N/A	(\$0.0329)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	
Automobiles	1	15.4	15,399	\$1,600	\$400
Light Trucks	6	12.2	15,324	\$1,190	\$400
Heavy Duty Gasoline	4	5.4	11,325	\$1,200	\$450
Heavy Duty Diesel	5	8.0	7,894	-	-
Dedicated	· ·		-	\$3,325	\$1,400
Dual-fuel	-	-	•	\$3,535	N/A
Total	16				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

15.00
2,000

MAJOR ASSUMPTIONS	;
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$381.88)
Incremental Cost/mile	(\$0.0329)

# District - 1

# Paris

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$83,767	102.1%	\$0.0308
Automobiles	\$1,409	1.7%	<b>\$</b> 0.0168
Light Trucks	\$53,452	65.1%	\$0.0245
Heavy Duty Trucks	\$28,905	35.2%	\$0.0635
Diesel Price Diff.	(\$1,704)	-2.1%	(\$0.0027)
Maintenance	<u>\$0</u>	0.0%	\$0.0000
Total Savings	\$82,063	100.0%	\$0.0245
COSTIC		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	<b>\$</b> 0. <b>00</b> 00
Station setup	(\$8,746)	5.2%	(\$0.0026)
Storage/Dispenser	(\$56,672)	33.9%	(\$0.0169)
Subtotal	(\$65,418)	39.1%	(\$0.0195)
Vehicle			
Conversion Kit	(\$21,731)	13.0%	(\$0.0065)
Tanks	· <b>(\$9,30</b> 8)	5.6%	<b>(\$0.0028</b> )
Labor	(\$18,169)	10.9%	(\$0.0054)
OEM	(\$4,218)	2.5%	(\$0.0013)
Subtotal	(\$53,425)	31.9%	(\$0.0159)
Operating	(******		(60.00.40)
Station Maint.	(\$14,140)	8.4%	(\$0.0042)
Labor - fuel time loss Propane Fuel Tax	(\$4,958)	3.0% 17.6%	(\$0.0015) (\$0.0088)
Additional training	(\$29,400) \$0	0.0%	(\$0.0088) \$0.0000
Subtotal	(\$48,499)	29.0%	(\$0.0145)
JUNOLAI	(348,499)	29.0%	(30.0143)
T-A-L C-ata	(**** * * * * *	100.07	(60.0.00)
Total Costs	(\$167,342)	100.0%	(\$0.0499)
Savings - Cost	(\$85,280)	N/A	(\$0.0254)

VEHICLE DATA	# Vehicles		Annual Miles		Differentia
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.3	8,887	\$1,600	\$400
Light Trucks	21	12.9	11,027	\$1,190	\$400
Heavy Duty Gasoline	5	5.2	9,660	\$1,200	\$450
Heavy Duty Diesel	8	8.0	10,052	-	-
Dedicated	-	· ·	-	\$3,325	\$1,400
Dual-fuel	-	•	-	\$3,535	N/A
Total	35				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	
-------------------	--

1. OEM vehicles are available at the begi	inning of year 11.
---	--------------------

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold o	off at the end of the year	when they reach the following mileage totals:
Automobiles	90.000	

Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$258.47)
Incremental Cost/mile	(\$0.0254)

# District - 1 Paris DO

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$77,023	101.5%	\$0.0232
Automobiles	\$15,259	20.1%	<b>\$</b> 0.0151
Light Trucks	\$54,417	71.7%	\$0.0255
Heavy Duty Trucks	\$7,346	9.7%	\$0.0422
Diesel Price Diff.	(\$1,118)	-1.5%	(\$0.0020)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$75,904	100.0%	\$0.0195
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	4.8%	(\$0.0022)
Storage/Dispenser	(\$56,672)	31.4%	(\$0.0146)
Subtotal	(\$65,418)	36.2%	(\$0.0168)
Vehicle			
Conversion Kit	(\$26,419)	14.6%	(\$0.0068)
Tanks	(\$12,984)	7.2%	(\$0.0033)
Labor	(\$19,933)	11.0%	(\$0.0051)
OEM	(\$8,388)	4.6%	(\$0.0022)
Subtotal	(\$67,725)	37.5%	(\$0.0174)
Operating			
Station Maint.	(\$14,140)	7.8%	(\$0.0036)
Labor - fuel time loss	(\$4,829)	2.7%	(\$0.0012)
Propane Fuel Tax	(\$28,537)	15.8%	(\$0.0073)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$47,506)	26.3%	(\$0.0122)
Total Costs	(\$180,649)	100.0%	(\$0.0464)
Savings - Cost	(\$104,745)	N/A	(\$0.0269)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	13	21.6	8,272	\$1,600	\$400
Light Trucks	25	12.8	9,062	\$1,190	\$400
Heavy Duty Gasoline	3	7.6	6,153	\$1,200	\$450
Heavy Duty Diesel	4	6.0	18,066	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	45				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

•

MAJOR ASSUMPTIONS				
1. OEM vehicles are available at the beginning of year 11.				
2. Diesel conversions are assumed available at the beginning of year 6.				
3. Vehicles are sold off at the	3. Vehicles are sold off at the end of the year when they reach the following mileage totals:			
Automobiles	90,000			
Light Trucks	90,000			
Heavy Duty Gasoline	90,000			
Heavy Duty Diesel	150,000			

Cost/vehicle/year	(\$246.92)
Incremental Cost/mile	(\$0.0269)

#### District - 1 Sherman

SAVINGS	30 year NPV	% of	Incremental	
		Savings	Savings/Mile	
Gasoline Price Diff.	\$133,146	101.3%	\$0.0315	
Automobiles	\$1,394	1.1%	\$0.0134	
Light Trucks	\$71,673	54.6%	\$0.0233	
Heavy Duty Trucks	\$60,079	45.7%	\$0.0572	
Diesel Price Diff.	(\$1,772)	-1.3%	(\$0.0020)	
Maintenance	\$0	0.0%	\$0.0000	
Total Savings	\$131,374	100.0%	\$0.0256	
COSTS		% of	Incremental	
Infrastructure		Costs	Cost/Mile	
Land	\$0	0.0%	\$0.0000	
Station setup	(\$8,746)	4.5%	(\$0.0017)	
Storage/Dispenser	(\$56,672)	29.2%	(\$0.0110)	
Subtotal	(\$65,418)	33.7%	(\$0.0127)	
Vehicle				
Conversion Kit	(\$25,242)	13.0%	(\$0.0049)	
Tanks	(\$11,308)	5.8%	(\$0.0022)	
Labor	(\$23,120)	11.9%	(\$0.0045)	
OEM	(\$7,308)	3.8%	(\$0.0014)	
Subtotal	(\$66,979)	34.5%	(\$0.0130)	
Operating				
Station Maint.	(\$14,140)	7.3%	(\$0.0028)	
Labor - fuel time loss	(\$7,464)	3.8%	(\$0.0015)	
Propane Fuel Tax	(\$39,921)	20.6%	(\$0.0078)	
Additional training	\$0	0.0%	\$0.0000	
Subtotal	(\$61,525)	31.7%	(\$0.0120)	
Total Costs	(\$193,923)	100.0%	(\$0.0378)	
Savings - Cost	(\$62,548)	N/A	(\$0.0122)	

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	23.5	11,040	\$1,600	\$400
Light Trucks	24	13.7	13,599	\$1,190	\$400
Heavy Duty Gasoline	9	5.6	12,378	\$1,200	\$450
Heavy Duty Diesel	8	8.0	14,360	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	42				
			DISCOUNT	RATE	10.0%
FUEL PRICES					
Large Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.43		Labor Cost (\$/	hr)	\$15.00
Gasoline Price/gallon	\$0.89				
Diesel Price/gallon	\$0.85		STATION D	ESIGN	

Storage tank water volume (gal)

Number of dispenser hoses

14,400

- 1. OEM vehicles are available at the beginning of year 11.
- 2. Diesel conversions are assumed available at the beginning of year 6.
- 3. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$157.98)
Incremental Cost/mile	(\$0.0122)
Incremental Cost/mile	(\$0.0122)

# District - 1 Sulpher Springs

SAVINGS	30 year NPV	% of	Incrementai
		Savings	Savings/Mile
Gasoline Price Diff.	\$88,043	101.4%	\$0.0342
Automobiles	\$5,855	6.7%	\$0.0189
Light Trucks	\$43,715	50.3%	\$0.0261
Heavy Duty Trucks	\$38,473	44.3%	\$0.0658
Diesel Price Diff.	(\$1,202)	-1.4%	(\$0.0035)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$86,841	100.0%	\$0.0298
	aantiiliiliilii		
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.6%	(\$0.0030)
Storage/Dispenser	(\$56,672)	36.1%	(\$0.0195)
Subtotal	(\$65,418)	41.6%	(\$0.0225)
Vehicle			
Conversion Kit	(\$18,307)	11.7%	(\$0.0063)
Tanks	(\$8,190)	5.2%	(\$0.0028)
Labor	(\$16,314)	10.4%	(\$0.0056)
OEM	(\$2,919)	1.9%	(\$0.0010)
Subtotal	(\$45,730)	29.1%	(\$0.0157)
Operating			
Station Maint.	(\$14,140)	9.0%	(\$0.0049)
Labor - fuel time loss	(\$4,294)	2.7%	(\$0.0015)
Propane Fuel Tax	(\$27,536)	17.5%	(\$0.0095)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$45,970)	29.3%	(\$0.0158)
Total Costs	(\$157,119)	100.0%	(\$0.0540)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	17.1	16,443	\$1,600	\$400
Light Trucks	17	12.1	10,465	\$1,190	\$400
Heavy Duty Gasoline	6	4.8	10,330	\$1,200	\$450
Heavy Duty Diesel	5	7.0	8,666	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	30				
			DISCOUNT	RATE	10.0%

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS Labor Cost (\$/hr)	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	14,40

٢

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availal	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$248.50)
Incremental Cost/mile	(\$0.0241)

# District - 2

# Arlington

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$71,346	104.8%	\$0.0322
Automobiles	\$6,477	9.5%	\$0.0189
Light Trucks	\$43,594	64.0%	\$0.0284
Heavy Duty Trucks	\$21,275	31.3%	\$0.0627
Diesel Price Diff.	(\$3,276)	-4.8%	(\$0.0025)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$68,071	100.0%	\$0.0193
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	5.3%	(\$0.0025)
Storage/Dispenser	(\$56,672)	34.1%	(\$0.0160)
Subtotal	(\$65,418)	39.4%	(\$0.0185)
Vehicle			
Conversion Kit	(\$20,414)	12.3%	(\$0.0058)
Tanks	(\$7,528)	4.5%	(\$0.0021)
Labor	(\$18,575)	11.2%	(\$0.0053)
OEM	(\$6,636)	4.0%	(\$0.0019)
Subtotal	(\$53,153)	32.0%	(\$0. <u>0150</u> )
Operating			
Station Maint.	(\$14,140)	8.5%	(\$0.0040)
Labor - fuel time loss	(\$8,027)	4.8%	(\$0.0023)
Propane Fuel Tax	(\$25,483)	15.3%	(\$0.0072)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$47,650)	28.7%	(\$0.0135)
Total Costs	(\$166,221)	100.0%	(\$0.0470)
Savings - Cost	(\$98,151)	N/A	(\$0.0278)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.1	36,270	\$1,600	\$400
Light Trucks	12	11.3	13,557	\$1,190	<b>\$</b> 400
Heavy Duty Gasoline	4	5.2	8,994	\$1,200	\$450
Heavy Duty Diesel	13	7.0	12,912	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel			-	\$3,535	N/A
Total	30	iiiiiiiii.			

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR	ASSUMPT	IONS
-------	---------	------

- 1. OEM vehicles are available at the beginning of year 11.
- 2. Diesel conversions are assumed available at the beginning of year 6.
- 3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000

Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$347.06)
Incremental Cost/mile	(\$0.0278)

L	_
5	

# District - 2 Cleburne

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$54,511	105.2%	\$0.0254
Automobiles	\$4,183	8.1%	\$0.0178
Light Trucks	\$44,781	86.4%	\$0.0244
Heavy Duty Trucks	\$5,548	10.7%	\$0.0700
Diesel Price Diff.	(\$2,688)	-5.2%	(\$0.0029)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$51,823	100.0%	\$0.0169
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.5%	(\$0.0028)
Storage/Dispenser	(\$56,672)	35.8%	(\$0.0184)
Subtotal	(\$65,418)	41.3%	(\$0.0213)
Vehicle			
Conversion Kit	(\$19,454)	12.3%	(\$0.0063)
Tanks	(\$7,366)	4.6%	(\$0.0024)
Labor	(\$17,511)	11.1%	(\$0.0057)
OEM	(\$4,151)	2.6%	(\$0.0014)
Subtotal	<b>(\$48,48</b> 3)	30.6%	(\$0.0158)
Operating			
Station Maint.	(\$14,140)	8.9%	(\$0.0046)
Labor - fuel time loss	(\$5,849)	3.7%	(\$0.0019)
Propane Fuel Tax	(\$24,539)	15.5%	(\$0.0080)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$44,528)	28.1%	(\$0.0145)
Total Costs	(\$158,429)	100.0%	(\$0.0516)
Savings - Cost	(\$106,606)	N/A	(\$0.0347)

VEHICLE DATA	# Vehicles			LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.2	24,961	\$1,600	\$400
Light Trucks	16	13.0	12,146	\$1,190	\$400
Heavy Duty Gasoline	1	4.6	8,403	\$1,200	\$450
Heavy Duty Diesel	11	7.0	10,721	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	29	iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii	in in the second se		MMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMM
Total	29				
			DISCOUNT	RATE	10.09
FUEL PRICES					```
				7000	

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/tr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	AAJOR ASSUMPTIONS				
1. OEM vehicles are available at the beginning of year 11.					
2. Diesel conversions are a	2. Diesel conversions are assumed available at the beginning of year 6.				
3. Vehicles are sold off at t	3. Vehicles are sold off at the end of the year when they reach the following mileage totals:				
Automobiles	Automobiles 90,000				
Light Trucks	Light Trucks 90,000				
Heavy Duty Gasoline 90,000					
Heavy Duty Diesel 150,000					

Cost/vehicle/year	(\$389.95)
Incremental Cost/mile	(\$0.0347)

٠

### District - 2 Decatur

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$62,829	102.2%	\$0.0357
Automobiles	\$2,946	4.8%	\$0.0179
Light Trucks	\$22,246	36.2%	\$0.0239
Heavy Duty Trucks	\$37,637	61.2%	\$0.0568
Diesel Price Diff.	(\$1,335)	-2.2%	(\$0.0009)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$61,494	100.0%	\$0.0189
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	6.0%	(\$0.0027)
Storage/Dispenser	(\$56,672)	39.1%	(\$0.0174)
Subtotal	(\$65,418)	45.1%	(\$0.0201)
Vehicle			
Conversion Kit	(\$12,061)	8.3%	(\$0.0037)
Tanks	(\$4,528)	3.1%	(\$0.0014)
Labor	(\$12,041)	8.3%	(\$0.0037)
OEM	(\$7,281)	5.0%	(\$0.0022)
Subtotal	(\$35,911)	24.8%	(\$0.0110)
Operating			
Station Maint.	(\$14,140)	9.7%	(\$0.0043)
Labor - fuel time loss	(\$7,587)	5.2%	(\$0.0023)
Propane Fuel Tax	(\$22,006)	15.2%	(\$0.0068)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$43,733)	30.1%	(\$0.0134)
Total Costs	(\$145,063)	100.0%	(\$0.0445)
Savings - Cost	(\$83,569)	N/A	(\$0.0256)

# Vehicles				
1		Annual Miles	LPG Conversion	
in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
1	18.0	17,435	\$1,600	\$400
6	13.5	16,454	\$1,190	\$400
3	5.7	23,431	\$1,200	\$450
8	8.0	23,883	-	-
	-	-	\$3,325	\$1,400
-	-	-	\$3,535	N/A
18				
		DISCOUNT I	RATE	10.0%
		OTHER FAC	TORS	
\$0.43		Labor Cost (\$/	hr)	\$15.00
\$0.89				
\$0.85		STATION DE	ESIGN	
		Storage tank w	ater volume (gal)	14,400
		Ŭ		2
	\$0.43 \$0.89	1 18.0 6 13.5 3 5.7 8 8.0  - 18 \$0.43 \$0.89	1         18.0         17.435           6         13.5         16.454           3         5.7         23.431           8         8.0         23.883           -         -         -           18         Image: Solid stress stres	1       18.0       17,435       \$1,600         6       13.5       16,454       \$1,190         3       5.7       23,431       \$1,200         8       8.0       23,883       -         -       -       \$3,325         -       -       \$3,535         18       INSCOUNT RATE         DISCOUNT RATE         \$0.43       \$0.89

MAJOR ASSUMPTION	is				
1. OEM vehicles are avail	1. OEM vehicles are available at the beginning of year 11.				
2. Diesel conversions are	assumed available at the beginning of year 6.				
3. Vehicles are sold off at	the end of the year when they reach the following mileage totals:				
Automobiles	90,000				
Light Trucks	90,000				
Heavy Duty Gasoline	90,000				
Heavy Duty Diesel	150,000				

Cost/vehicle/year	(\$492.50)
Incremental Cost/mile	(\$0.0256)

# District - 2 Fort Worth (SM)

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$1,575	-58.7%	\$0.0109
Automobiles	<b>\$</b> 0	0.0%	\$0.0000
Light Trucks	\$895	-33.3%	\$0.0076
Heavy Duty Trucks	\$681	-25.3%	\$0.0247
Diesel Price Diff.	(\$4,261)	158.7%	(\$0.0353)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$2,685)	100.0%	<b>(\$</b> 0.0101)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	5.6%	(\$0.0060)
Storage/Dispenser	(\$10,366)	36.4%	(\$0.0390)
Subtotal	(\$11,964)	42.0%	(\$0.0451)
Vehicle			
Conversion Kit	(\$3,810)	13.4%	(\$0.0143)
Tanks	(\$1,188)	4.2%	(\$0.0045)
Labor	(\$3,076)	10.8%	(\$0.0116)
OEM	(\$101)	0.4%	(\$0.0004)
Subtotal	(\$8,176)	28.7%	(\$0.0308)
Operating			
Station Maint.	(\$4,713)	16.6%	(\$0.0178)
Labor - fuel time loss	(\$696)	2.4%	(\$0.0026)
Propane Fuel Tax	(\$2,924)	10.3%	(\$0.0110)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$8,333)	29.3%	(\$0.0314)
Total Costs	(\$28,474)	100.0%	(\$0.1072)
Savings - Cost	(\$31,159)	N/A	(\$0.1173)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	1	11.9	12,430	\$1,190	\$400
Heavy Duty Gasoline	1	3.2	2,919	\$1,200	\$450
Heavy Duty Diesel	3	8.0	5,128	-	-
Dedicated	· ·		-	\$3,325	\$1,400
Dual-fuel	· ·	-		\$3,535	N/A
Total	5				
			DISCOUNT	RATE	10.0%
FUEL PRICES					
Small Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.60		Labor Cost (\$/	ħr)	<b>\$</b> 15.00
Gasoline Price/gallon	\$0.89				
Diesel Price/gallon	\$0.85		STATION D	ESIGN	
			Storage tank w	ater volume (gal)	2,000
			Number of dis		1

•

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$661.07)
Incremental Cost/mile	( <b>\$</b> 0.1173)

٠

# District - 2 Fort Worth DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$454,267	100.4%	\$0.0211
Automobiles	\$75,493	16.7%	\$0.0164
Light Trucks	\$377,680	83.5%	\$0.0224
Heavy Duty Trucks	\$1,094	0.2%	\$0.7175
Diesel Price Diff.	(\$1,938)	-0.4%	(\$0.0022)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$452,330	100.0%	\$0.0202
0.0.0770		<i>~</i> •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	1.7%	(\$0.0004)
Storage/Dispenser	(\$56,672)	10.7%	(\$0.0025)
Subtotal	(\$65,418)	12.4%	(\$0.0029)
Vehicle			
Conversion Kit	(\$103,033)	19.5%	(\$0.0046)
Tanks	(\$51,128)	9.7%	(\$0.0023)
Labor	<b>(\$103,</b> 577)	19.6%	(\$0.0046)
OEM	(\$25,260)	4.8%	(\$0.0011)
Subtotal	(\$282,998)	53.6%	(\$0.0127)
0			
Operating Station Maint.	(\$14,140)	2.7%	(\$0.0006)
Labor - fuel time loss	(\$14,140)	3.0%	(\$0.0007)
Propane Fuel Tax	(\$10,071)	28.3%	(\$0.0007)
Additional training	(\$149,480) \$0	0.0%	\$0.0000
Subtotal	( <b>\$</b> 179,691)	34.0%	(\$0.0080)
	(#177,071)	54.070	(#0.000)
Total Costs	(\$528 107)	100.0%	(\$0.0236)
Total Costs	(\$528,107)	100.0%	(\$0.0236)

VEHICLE DATA	# 1/-1:-1			LPG Conversion	OEM Cost
	# Vehicles in Year 30	1	per vehicle	Cost per vehicle	Differential per vehicle
Automobiles	43	19.3	11,332	\$1,600	\$400
Light Trucks	125	14.3	14,340	\$1,190	\$400
Heavy Duty Gasoline	1	0.4	162	\$1,200	\$450
Heavy Duty Diesel	8	7.0	13,740	-	-
Dedicated		· .	-	\$3,325	\$1,400
Dual-fuel	· .	.	-	\$3,535	N/A
Total	177				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
CT ATION DECION	
STATION DESIGN	
Storage tank water volume (gal)	14,400
Storage tank water volume (gal) Number of dispenser hoses	2

MAJOR ASSUMPTIONS	s
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$45.41)
Incremental Cost/mile	(\$0.0034)

#### District - 2 Glen Rose

#### SAVINGS **30 year NPV** % of Incremental Savings/Mile Savings \$7,697 \$0.0081 Gasoline Price Diff. -44.1% \$1,176 \$0.0055 Automobiles -6.7% Light Trucks \$4,042 -23.2% \$0.0074 \$2,479 -14.2% \$0.0128 Heavy Duty Trucks (\$25,155) 144.1% (\$0.0339) Diesel Price Diff. Maintenance \$0 0.0% \$0.0000 (\$17,458) 100.0% (\$0.0103) Total Savings COSTS % of Incremental Cost/Mile Infrastructure Costs \$0 0.0% \$0.0000 Land Station setup (\$1,598) 2.5% (\$0.0009) 16.2% (\$0.0061) Storage/Dispenser (\$10,366) Subtotal (\$11,964) 18.7% (\$0.0071) Vehicle Conversion Kit (\$11,800) 18.4% (\$0.0070) Tanks 6.1% (\$0.0023) (\$3,884) (\$10,859) 16.9% (\$0.0064) Labor OEM 4.0% (\$0.0015) (\$2,572) Subtotal (\$29,115) 45.4% (\$0.0172) Operating Station Maint. (\$4,713) 7.3% (\$0.0028) Labor - fuel time loss (\$3,808) 5.9% (\$0.0022) Propane Fuel Tax (\$14,544) 22.7% (\$0.0086) Additional training 0.0% \$0.0000 **\$0** Subtotal (\$23,066) 36.0% (\$0.0136) 100.0% Total Costs (\$64,145) (\$0.0379) Savings - Cost (\$81,603) N/A (\$0.0482)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	18.2	22,863	\$1,600	\$400
Light Trucks	4	12.7	14,390	\$1,190	\$400
Heavy Duty Gasoline	2	6.9	10,270	\$1,200	\$450
Heavy Duty Diesel	9	8.0	10,495	-	
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	16				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	<u> </u>
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$541.02)
Incremental Cost/mile	(\$0.0482)

# District - 2

### Gordon

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$45,022	103.0%	<b>\$</b> 0.0314
Automobiles	\$5,898	13.5%	\$0.0201
Light Trucks	\$21,792	49.9%	\$0.0258
Heavy Duty Trucks	\$17,332	39.6%	\$0.0589
Diesel Price Diff.	(\$1,307)	-3.0%	(\$0.0011)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$43,715	100.0%	\$0.0164
		~	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	6.5%	(\$0.0033)
Storage/Dispenser	(\$56,672)	42.3%	(\$0.0213)
Subtotal	(\$65,418)	48.8%	(\$0.0246)
Vehicle			
Conversion Kit	(\$10,508)	7.8%	(\$0.0039)
Tanks	(\$3,678)	2.7%	(\$0.0014)
Labor	(\$10,634)	7.9%	(\$0.0040)
OEM	(\$6,197)	4.6%	(\$0.0023)
Subtotal	(\$31,018)	23.2%	<b>(\$0.0</b> 117)
Operating			
Station Maint.	(\$14,140)	10.6%	(\$0.0053)
Labor - fuel time loss	(\$5,453)	4.1%	(\$0.0020)
Propane Fuel Tax	(\$17,933)	13.4%	(\$0.0067)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$37,527)	28.0%	(\$0.0141)
Total Costs	(\$133,963)	100.0%	(\$0.0503)
Savings - Cost	(\$90,247)	N/A	(\$0.0339)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	16.1	31,150	\$1,600	\$400
Light Trucks	4	12.7	22,433	\$1,190	\$400
Heavy Duty Gasoline	2	5.5	15,616	\$1,200	\$450
Heavy Duty Diesel	8	9.0	19,537	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	15				HIIIIIII

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
OT A PLON D POLON	
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$638.23)
Incremental Cost/mile	(\$0.0339)

.

# District - 2 Granbury

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$10,240	-64.2%	\$0.0098
Automobiles	\$923	-5.8%	\$0.0060
Light Trucks	\$4,047	-25.4%	\$0.0072
Heavy Duty Trucks	\$5,270	-33.0%	\$0.0161
Diesel Price Diff.	(\$26,191)	164.2%	(\$0.0379)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	<b>(\$15,95</b> 1)	100.0%	(\$0.0092)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.6%	(\$0.0009)
Storage/Dispenser	(\$10,366)	17.1%	(\$0.0060)
Subtotal	(\$11,964)	19.8%	(\$0.0069)
Vehicle			
Conversion Kit	(\$9,909)	16.4%	(\$0.0057)
Tanks	(\$3,472)	5.7%	(\$0.0020)
Labor	(\$9,141)	15.1%	(\$0.0053)
OEM	(\$3,282)	5.4%	(\$0.0019)
Subtotal	(\$25,804)	42.7%	(\$0.0149)
Operating			
Station Maint.	(\$4,713)	7.8%	(\$0.0027)
Labor - fuel time loss	(\$4,140)	6.8%	(\$0.0024)
Propane Fuel Tax	(\$13,826)	22.9%	(\$0.0080)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$22,680)	37.5%	(\$0.0131)
Total Costs	(\$60,448)	100.0%	(\$0.0349)
Savings - Cost	(\$76,399)	N/A	(\$0.0441)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	16.6	16,351	\$1,600	\$400
Light Trucks	4	13.1	14,858	\$1,190	\$400
Heavy Duty Gasoline	2	6.2	17,349	\$1,200	\$450
Heavy Duty Diesel	7	7.0	12,564	-	-
Dedicated	· ·		-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	14	11111111			

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
	2 000
Storage tank water volume (gal) Number of dispenser hoses	2,000 1

e at the beginning of year 11.	
umed available at the beginning of year 6.	
end of the year when they reach the following mileage totals	s:
90,000	
90,000	
90,000	
150,000	
5	le at the beginning of year 11. sumed available at the beginning of year 6. e end of the year when they reach the following mileage totals 90,000 90,000 90,000

Cost/vehicle/year	(\$578.88)
Incremental Cost/mile	(\$0.0441)

٠

# District - 2

# Jacksboro

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$89,977	101.8%	\$0.0222
Automobiles	\$4,810	5.4%	\$0.0160
Light Trucks	\$73,879	83.6%	\$0.0210
Heavy Duty Trucks	\$11,288	12.8%	\$0.0461
Diesel Price Diff.	(\$1,569)	-1.8%	(\$0.0017)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$88,408	100.0%	<b>\$</b> 0.0178
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.0%	(\$0.0018)
Storage/Dispenser	(\$56,672)	32.7%	(\$0.0114)
Subtotal	(\$65,418)	37.7%	(\$0.0132)
Vehicle			
Conversion Kit	(\$18,766)	10.8%	(\$0.0038)
Tanks	(\$8,232)	4.7%	(\$0.0017)
Labor	(\$18,528)	10.7%	(\$0.0037)
OEM	(\$7,227)	4.2%	(\$0.0015)
Subtotal	(\$52,753)	30.4%	(\$0.0106)
Operating			
Station Maint.	(\$14,140)	8.2%	(\$0.0028)
Labor - fuel time loss	(\$5,901)	3.4%	(\$0.0012)
Propane Fuel Tax	(\$35,177)	20.3%	(\$0.0071)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$55,218)	31.8%	(\$0.0111)
Total Costs	(\$173,389)	100.0%	(\$0.0349)
Savings - Cost	(\$84,981)	N/A	(\$0.0171)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.3	31,991	\$1,600	\$400
Light Trucks	21	15.4	17,737	\$1,190	\$400
Heavy Duty Gasoline	2	7.0	13,000	\$1,200	\$450
Heavy Duty Diesel	7	8.0	16,470	-	
Dedicated	-	· .	-	\$3,325	\$1,400
Dual-fuel				\$3,535	N/A
Total	31				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	<b>\$15.00</b>
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS		
1. OEM vehicles are availa	le at the beginning of yea	r 11.
2. Diesel conversions are as	sumed available at the be	ginning of year 6.
3. Vehicles are sold off at t	e end of the year when th	ey reach the following mileage totals:
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

(\$290.80)
(\$0.0171)

# District - 2 Mineral Wells

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$47,820	103.3%	\$0.0317
Automobiles	\$5,213	11.3%	\$0.0197
Light Trucks	\$25,176	54.4%	\$0.0284
Heavy Duty Trucks	\$17,431	37.6%	\$0.0486
Diesel Price Diff.	(\$1,511)	-3.3%	(\$0.0015)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$46,309	100.0%	\$0.0183
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	6.6%	(\$0.0035)
Storage/Dispenser	(\$56,672)	42.9%	(\$0.0224)
Subtotal	(\$65,418)	49.5%	(\$0.0258)
Vehicle			
Conversion Kit	(\$10,216)	7.7%	(\$0.0040)
Tanks	(\$3,752)	2.8%	(\$0.0015)
Labor	(\$10,144)	7.7%	(\$0.0040)
OEM	(\$5,201)	3.9%	(\$0.0021)
Subtotal	(\$29,314)	22.2%	(\$0.0116)
Operating			
Station Maint.	(\$14,140)	10.7%	(\$0.0056)
Labor - fuel time loss	(\$5,241)	4.0%	(\$0.0021)
Propane Fuel Tax	(\$17,982)	13.6%	(\$0.0071)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$37,364)	28.3%	(\$0.0148)
Total Costs	(\$132,097)	100.0%	(\$0.0522)
Savings - Cost	(\$85,788)	N/A	(\$0.0339)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
	m rear 50				
Automobiles	1	16.4	28,060	\$1,600	\$400
Light Trucks	5	11.5	18,805	\$1,190	\$400
Heavy Duty Gasoline	2	6.7	19,032	\$1,200	\$450
Heavy Duty Diesel	7	8.0	18,601	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	15				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

•

MAJOR ASSUMPTIONS			
1. OEM vehicles are availa	1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are as	2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:		
Automobiles	90,000		
Light Trucks	90,000		
Heavy Duty Gasoline	90,000		
Heavy Duty Diesel	150,000		

Cost/vehicle/year	(\$606.69)
Incremental Cost/mile	(\$0.0339)

# District - 2

# S. Fort Worth

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$55,888	104.8%	\$0.0327
Automobiles	\$2,547	4.8%	\$0.0188
Light Trucks	\$32,435	60.8%	\$0.0258
Heavy Duty Trucks	\$20,907	39.2%	\$0.0663
Diesel Price Diff.	(\$2,561)	-4.8%	(\$0.0027)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$53,327	100.0%	\$0.0201
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.000
Station setup	(\$8,746)	5.5%	(\$0.0033)
Storage/Dispenser	(\$56,672)	35.5%	(\$0.0213)
Subtotal	(\$65,418)	41.0%	(\$0.0246)
Vehicle			
Conversion Kit	(\$20,435)	12.8%	(\$0.0077)
Tanks	(\$7,612)	4.8%	(\$0.0029)
Labor	(\$17,198)	10.8%	(\$0.0065)
OEM	(\$3,796)	2.4%	(\$0.0014)
Subtotal	(\$49,041)	30.8%	(\$0.0184)
Operating			
Station Maint.	(\$14,140)	8.9%	(\$0.0053)
Labor - fuel time loss	(\$5,560)	3.5%	(\$0.0021)
Propane Fuel Tax	(\$25,294)	15.9%	(\$0.0095)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$44,994)	28.2%	(\$0.0169)
Total Costs	(\$159,453)	100.0%	(\$0.0600)
Savings - Cost	(\$106,126)	N/A	(\$0.0399)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.0	14,340	\$1,600	\$400
Light Trucks	12	12.2	11,127	\$1,190	\$400
Heavy Duty Gasoline	5	4.8	6,693	\$1,200	\$450
Heavy Duty Diesel	12	8.0	10,075	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	30				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS Labor Cost (\$/hr)	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS 1. OEM vehicles are available at the beginning of year 11. 2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold of	ff at the end of the year v	when they reach the following mileage totals:
Automobiles	90,000	
Light Trucks	90,000	

Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150.000

Cost/vehicle/year	(\$375.26)
Incremental Cost/mile	(\$0.0399)

# District - 2 Saginaw

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$76,938	103.5%	\$0.0360
Automobiles	\$4,911	6.6%	\$0.0197
Light Trucks	\$41,772	56.2%	\$0.0290
Heavy Duty Trucks	\$30,255	40.7%	\$0.0670
Diesel Price Diff.	(\$2,573)	-3.5%	(\$0.0025)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$74,365	100.0%	\$0.0234
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.5%	(\$0.0028)
Storage/Dispenser	(\$56,672)	35.9%	(\$0.0178)
Subtotal	(\$65,418)	41.4%	(\$0.0206)
Vehicle			
Conversion Kit	(\$18,352)	11.6%	(\$0.0058)
Tanks	(\$7,210)	4.6%	(\$0.0023)
Labor	(\$16,198)	10.3%	(\$0.0051)
OEM	(\$5,778)	3.7%	(\$0.0018)
Subtotal	(\$47,539)	30.1%	(\$0.0150)
Operating			
Station Maint.	(\$14,140)	8.9%	(\$0.0045)
Labor - fuel time loss	(\$6,900)	4.4%	(\$0.0022)
Propane Fuel Tax	(\$24,010)	15.2%	(\$0.0076)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$45,050)	28.5%	(\$0.0142)
Total Costs	(\$158,007)	100.0%	(\$0.0498)
Savings - Cost	(\$83,642)	N/A	(\$0.0263)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	16.4	26,453	\$1,600	\$400
Light Trucks	11	11.0	13,882	\$1,190	\$400
Heavy Duty Gasoline	6	4.8	7,978	\$1,200	\$450
Heavy Duty Diesel	10	7.0	13,184	-	-
Dedicated	-	-		\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	28	illillilli	in in the second se	in in the second se	

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTION		
1. OEM vehicles are availa	le at the beginning of year 11.	
2. Diesel conversions are a	sumed available at the beginning of year 6.	
3. Vehicles are sold off at t	e end of the year when they reach the following mileage tota	ls:
Automobiles	90,000	
Light Trucks	90,000	
lleavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$316.88)
Incremental Cost/mile	(\$0.0263)

٠

### District - 2 Stephenville

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$55,622 103.3% \$0.0239 \$4,820 9.0% \$0.0178 Automobiles \$0.0196 Light Trucks \$34,011 63.2% \$16,792 31.2% \$0.0515 Heavy Duty Trucks Diesel Price Diff. (\$1,796) -3.3% (\$0.0021) 0.0% \$0.0000 Maintenance \$0 **Total Savings** \$53,826 100.0% \$0.0169 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 Land \$0 (\$0.0027) (\$8,746) 5.6% Station setup Storage/Dispenser (\$56,672) 36.4% (\$0.0178) (\$0.0206) (\$65,418) 42.0% Subtotal Vehicle (\$18,222) 11.7% (\$0.0057) Conversion Kit (\$7,254) 4.7% (\$0.0023) Tanks (\$16,638) 10.7% (\$0.0052) Labor (\$4,025) 2.6% (\$0.0013) OEM Subtotal (\$46,139) 29.6% (\$0.0145) Operating 9.1% (\$0.0044) Station Maint. (\$14,140) (\$0.0015) (\$4,699) 3.0% Labor - fuel time loss Propane Fuel Tax (\$25,234) 16.2% (\$0.0079) Additional training \$0 0.0% \$0.0000 (\$44,074) 28.3% (\$0.0139) Subtotal 100.0% Total Costs (\$155,632 (\$0.0489) (\$101,805) N/A (\$0.0320) Savings - Cost

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.1	28,697	\$1,600	\$400
Light Trucks	15	16.2	12,242	\$1,190	\$400
Heavy Duty Gasoline	3	6.2	11,519	\$1,200	\$450
Heavy Duty Diesel	9	9.0	12,084		-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-			\$3,535	N/A
Total	28	illillille.			

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

10.0%

MAJOR ASSUMPTIONS	
1. OEM vehicles are availated	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$385.69)
Incremental Cost/mile	(\$0.0320)

# District - 2 Weatherford

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$95,302	101.8%	\$0.0305
Automobiles	\$3,322	3.5%	\$0.0162
Light Trucks	\$53,476	57.1%	\$0.0234
Heavy Duty Trucks	\$38,504	41.1%	\$0.0611
Diesel Price Diff.	(\$1,683)	-1.8%	(\$0.0020)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$93,619	100.0%	\$0.0235
Cio otto		~ .	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	5.1%	(\$0.0022)
Storage/Dispenser	(\$56,672)	32.9%	(\$0.0142)
Subtotal	(\$65,418)	38.0%	(\$0.0164)
Vehicle			
Conversion Kit	(\$21,010)	12.2%	(\$0.0053)
Tanks	(\$9,028)	5.2%	(\$0.0023)
Labor	(\$19,075)	11.1%	(\$0.0048)
OEM	(\$5,811)	3.4%	(\$0.0015)
Subtotal	(\$54,924)	31.9%	(\$0.0138)
Operating			
Station Maint.	(\$14,140)	8.2%	(\$0.0036)
Labor - fuel time loss	(\$6,187)	3.6%	(\$0.0016)
Propane Fuel Tax	(\$31,380)	18.2%	(\$0.0079)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$51,707)	30.1%	(\$0.0130)
Total Costs	(\$172,050)	100.0%	(\$0.0432)
Savings - Cost	(\$78,431)	N/A	(\$0.0197)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	20.2	21,797	\$1,600	\$400
Light Trucks	20	13.6	12,140	\$1,190	\$400
Heavy Duty Gasoline	5	5.2	13,374	\$1,200	\$450
Heavy Duty Diesel	8	8.0	13,640	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel	-			\$3,535	N/A
Total	34				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	S
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$244.70)	
Incremental Cost/mile	(\$0.0197)	

# District - 3 Archer City

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,972	-83.4%	\$0.0108
Automobiles	\$940	-9.8%	\$0.0058
Light Trucks	\$1,524	-15.9%	\$0.0068
Heavy Duty Trucks	\$5,508	-57.6%	\$0.0156
Diesel Price Diff.	(\$17,529)	183.4%	(\$0.0289)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$9,558)	100.0%	(\$0.0071)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.1%	(\$0.0012)
Storage/Dispenser	(\$10,366)	19.9%	(\$0.0077)
Subtotal	(\$11,964)	23.0%	(\$0.0089)
Vehicle			
Conversion Kit	(\$7,632)	14.7%	(\$0.0057)
Tanks	(\$2,790)	5.4%	(\$0.0021)
Labor	(\$7,037)	13.5%	(\$0.0052)
OEM	(\$2,635)	5.1%	(\$0.0020)
Subtotal	(\$20,094)	38.6%	(\$0.0149)
Operating			
Station Maint.	(\$4,713)	9.1%	(\$0.0035)
Labor - fuel time loss	(\$2,996)	5.8%	(\$0.0022)
Propane Fuel Tax	(\$12,311)	23.6%	(\$0.0092)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$20,021)	38.4%	(\$0.0149)
Total Costs	(\$52,079)	100.0%	(\$0.0387)
Savings - Cost	(\$61,637)	N/A	(\$0.0459)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	17.1	17,172	\$1,600	\$400
Light Trucks	2	13.4	11,870	\$1,190	\$400
Heavy Duty Gasoline	3	5.8	12,474	\$1,200	\$450
Heavy Duty Diesel	5	9.0	15,422	-	-
Dedicated	· ·		-	\$3,325	\$1,400
Dual-fuel	· ·			\$3,535	N/A
Total	11				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.8

OTHER FACTORS	
Labor Cost (\$/tur)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,00
Number of dispenser hoses	

10.0%

5
ble at the beginning of year 11.
ssumed available at the beginning of year 6.
he end of the year when they reach the following mileage totals:
90,000
90,000
90,000
150,000

Cost/vehicle/year	(\$594.40)
Incremental Cost/mile	(\$0.0459)

# Bowie

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,097	-35.8%	\$0.0065
Automobiles	\$776	-3.9%	\$0.0039
Light Trucks	\$6,322	-31.8%	\$0.0071
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$26,948)	135.8%	(\$0.0332)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$19,850)	100.0%	(\$0.0104)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.2%	(\$0.0008)
Storage/Dispenser	(\$10,366)	14.2%	(\$0.0054)
Subtotal	(\$11,964)	16.4%	(\$0.0063)
Vehicle			
Conversion Kit	(\$15,054)	20.6%	(\$0.0079)
Tanks	(\$5,898)	8.1%	(\$0.0031)
Labor	(\$11,658)	16.0%	(\$0.0061)
OEM	(\$4,172)	5.7%	(\$0.0022)
Subtotal	(\$36,782)	50.4%	(\$0.0193)
Operating			
Station Maint.	(\$4,713)	6.5%	(\$0.0025)
Labor - fuel time loss	(\$3,920)	5.4%	(\$0.0021)
Propane Fuel Tax	(\$15,543)	21.3%	(\$0.0082)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$24,176)	33.2%	(\$0.0127)
Total Costs	(\$72,922)	100.0%	(\$0.0383)
Savings - Cost	(\$92,773)	N/A	(\$0.0487)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	27.0	21,295	\$1,600	\$400
Light Trucks	14	13.4	6,753	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	8	8.0	12,927	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	23	IIIIIII.			
		_	DISCOUNT	RATE	10.0%

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	<b>617</b> 00
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

•

5
ble at the beginning of year 11.
ssumed available at the beginning of year 6.
he end of the year when they reach the following mileage totals:
90,000
90,000
90,000
150,000
s

Cost/vehicle/year	(\$427.88)
Incremental Cost/mile	(\$0.0487)

#### Electra

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$11,409	-2086.7%	\$0.0114
Automobiles	\$1,081	-197.7%	\$0.0054
Light Trucks	\$1,946	-356.0%	\$0.0080
Heavy Duty Trucks	\$8,382	-1533.1%	\$0.0151
Diesel Price Diff.	(\$11,956)	2186.7%	(\$0.0326)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$547)	100.0%	(\$0.0004)
0.0.000		~ ~	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.3%	(\$0.0012)
Storage/Dispenser	(\$10,366)	21.4%	(\$0.0076)
Subtotal	(\$11,964)	24.7%	(\$0.0088)
Vehicle			
Conversion Kit	(\$6,416)	13.3%	(\$0.0047)
Tanks	(\$2,668)	5.5%	(\$0.0020)
Labor	(\$6,136)	12.7%	(\$0.0045)
OEM	(\$2,365)	4.9%	(\$0.0017)
Subtotal	(\$17,585)	36.4%	(\$0.0129)
Operating			
Station Maint.	(\$4,713)	9.7%	(\$0.0035)
Labor - fuel time loss	(\$2,584)	5.3%	(\$0.0019)
Propane Fuel Tax	(\$11,504)	23.8%	(\$0.0084)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$18,802)	38.9%	(\$0.0138)
Total Costs	(\$48,351)	100.0%	(\$0.0354)
Savings - Cost	(\$48,898)	N/A	(\$0.0358)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	19.2	21,079	\$1,600	\$400
Light Trucks	2	11.9	12,921	\$1,190	\$400
Heavy Duty Gasoline	4	6.3	14,709	\$1,200	\$450
Heavy Duty Diesel	3	8.0	15,584	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel			-	\$3,535	N/A
Total	10				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS 1. OEM vehicles are availa	ble at the beginning of year 11.	
	ssumed available at the beginning of year 6.	
	he end of the year when they reach the following m	ileage totals:
Automobiles	90,000	0
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$518.71)
Incremental Cost/mile	(\$0.0358)

ЗО

### District - 3 Gainesville

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$92,774	100.9%	\$0.0336
Automobiles	\$1,547	1.7%	\$0.0183
Light Trucks	\$41,995	45.7%	\$0.0248
Heavy Duty Trucks	\$49,232	53.5%	\$0.0501
Diesel Price Diff.	(\$821)	-0.9%	(\$0.0021)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$91,953	100.0%	\$0.0292
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.9%	(\$0.0028)
Storage/Dispenser	(\$56,672)	38.5%	(\$0.0180)
Subtotal	(\$65,418)	44.4%	(\$0.0208)
Vehicle			
Conversion Kit	(\$14,239)	9.7%	(\$0.0045)
Tanks	(\$6,534)	4.4%	(\$0.0021)
Labor	(\$13,142)	8.9%	(\$0.0042)
OEM	(\$4,182)	2.8%	(\$0.0013)
Subtotal	(\$38,097)	25.9%	(\$0.0121)
Operating			
Station Maint.	(\$14,140)	9.6%	(\$0.0045)
Labor - fuel time loss	(\$3,966)	2.7%	(\$0.0013)
Propane Fuel Tax	(\$25,701)	17.4%	(\$0.0082)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$43,808)	29.7%	(\$0.0139)
Total Costs	(\$147,323)	100.0%	(\$0.0468)
Savings - Cost	(\$55,370)	N/A	(\$0.0176)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.7	8,959	\$1,600	\$400
Light Trucks	13	12.9	13,811	\$1,190	\$400
Heavy Duty Gasoline	6	6.5	17,372	\$1,200	\$450
Heavy Duty Diesel	4	9.0	12,434	-	-
Dedicated	-	· -	-	\$3,325	\$1,400
Dual-fuel	· ·	-		\$3,535	N/A
Total	24				

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

10.0%

MAJOR ASSUMPTIONS		
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:		
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$244.73)
Incremental Cost/mile	(\$0.0176)

#### Graham

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$8,706	-79.2%	\$0.0072
Automobiles	\$974	-8.9%	\$0.0055
Light Trucks	\$5,712	-52.0%	\$0.0065
Heavy Duty Trucks	\$2,020	-18.4%	\$0.0136
Diesel Price Diff.	(\$19,693)	179.2%	(\$0.0332)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$10,988)	100.0%	(\$0.0061)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.6%	(\$0.0009)
Storage/Dispenser	(\$10,366)	16.7%	(\$0.0058)
Subtotal	(\$11,964)	19.3%	(\$0.0067)
Vehicle			
Conversion Kit	(\$10,693)	17.2%	(\$0.0059)
Tanks	(\$4,096)	6.6%	(\$0.0023)
Labor	(\$9,784)	15.7%	(\$0.0054)
OEM	(\$3,074)	4.9%	(\$0.0017)
Subtotal	(\$27,648)	44.5%	(\$0.0154)
Operating			
Station Maint.	(\$4,713)	7.6%	(\$0.0026)
Labor - fuel time loss	(\$3,225)	5.2%	(\$0.0018)
Propane Fuel Tax	(\$14,598)	23.5%	(\$0.0081)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$22,537)	36.3%	(\$0.0125)
Total Costs	(\$62,149)	100.0%	(\$0.0346)
Savings - Cost	(\$73,137)	N/A	(\$0.0407)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	18.9	18,701	\$1,600	\$400
Light Trucks	8	14.1	11,670	\$1,190	\$400
Heavy Duty Gasoline	1	7.3	15,725	\$1,200	\$450
Heavy Duty Diesel	6	8.0	12,596	-	-
Dedicated	· ·	-	· ·	\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	16				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	
-------------------	--

- 1. OEM vehicles are available at the beginning of year 11.
- 2. Diesel conversions are assumed available at the beginning of year 6.
- 3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000 Light Trucks 90,000

Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$484.89)
Incremental Cost/mile	(\$0.0407)

#### District - 3 Henrietta

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$11,589	-223.7%	\$0.0103
Automobiles	\$677	-13.1%	\$0.0044
Light Trucks	\$4,661	-90.0%	\$0.0082
Heavy Duty Trucks	\$6,251	-120.6%	\$0.0157
Diesel Price Diff.	(\$16,770)	323.7%	(\$0.0385)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$5,181)	100.0%	(\$0.0033)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	(\$0.0010)
Storage/Dispenser	(\$10,366)	18.4%	(\$0.0066)
Subtotal	(\$11,964)	21.3%	(\$0.0077)
Vehicle			
Conversion Kit	(\$8,743)	15.5%	(\$0.0056)
Tanks	(\$3,350)	6.0%	(\$0.0021)
Labor	(\$8,170)	14.5%	(\$0.0052)
OEM	(\$2,390)	4.3%	(\$0.0015)
Subtotal	(\$22,653)	40.3%	(\$0.0145)
Operating			
Station Maint.	(\$4,713)	8.4%	(\$0.0030)
Labor - fuel time loss	(\$3,112)	5.5%	(\$0.0020)
Propane Fuel Tax	(\$13,787)	24.5%	(\$0.0088)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$21,612)	38.4%	(\$0.0139)
Total Costs	(\$56,229)	100.0%	(\$0.0361)
Savings - Cost	(\$61,411)	N/A	(\$0.0394)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	22.6	16,400	\$1,600	\$400
Light Trucks	4	12.2	15,157	\$1,190	\$400
Heavy Duty Gasoline	3	6.0	14,043	\$1,200	\$450
Heavy Duty Diesel	5	7.0	11,092	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel		•	-	\$3,535	N/A
Total	13				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS		
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$501.11)
Incremental Cost/mile	(\$0.0394)

.

#### Nocona

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$6,700	-29.1%	\$0.0089
Automobiles	\$950	-4.1%	\$0.0055
Light Trucks	\$2,899	-12.6%	\$0.0068
Heavy Duty Trucks	\$2,851	-12.4%	\$0.0188
Diesel Price Diff.	(\$29,738)	129.1%	(\$0.0279)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	(\$23,038)	100.0%	(\$0.0127)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	(\$0.0009)
Storage/Dispenser	(\$10,366)	18.3%	(\$0.0057)
Subtotal	(\$11,964)	21.2%	(\$0.0066)
Vehicle			
Conversion Kit	(\$7,753)	13.7%	(\$0.0043)
Tanks	(\$2,696)	4.8%	(\$0.0015)
Labor	(\$7,454)	13.2%	(\$0.0041)
OEM	(\$4,855)	8.6%	(\$0.0027)
Subtotal	(\$22,758)	40.2%	(\$0.0125)
Operating			
Station Maint.	(\$4,713)	8.3%	(\$0.0026)
Labor - fuel time loss	(\$4,286)	7.6%	(\$0.0024)
Propane Fuel Tax	(\$12,828)	22.7%	(\$0.0071)
Additional training	\$0	0.0%	<b>\$0.000</b> 0
Subtotal	(\$21,827)	38.6%	(\$0.0120)
Total Costs	(\$56,549)	100.0%	(\$0.0311)
Savings - Cost	(\$79,587)	N/A	(\$0.0438)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.0	18,315	\$1,600	\$400
Light Trucks	3	14.6	15,148	\$1,190	\$400
Heavy Duty Gasoline	1	5.3	16,115	\$1,200	\$450
Heavy Duty Diesel	6	9.0	22,620		
Dedicated	- 1	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	11	IIIIIII.			

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS
1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

<ol><li>Vehicles are sold o</li></ol>	off at the end of the year	when they reach the following mileage totals:
Automobiles	90,000	
Light Trucks	90,000	

Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$767.50)
Incremental Cost/mile	(\$0.0438)

## District - 3 Olney

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$4,602	-32.2%	\$0.0082
Automobiles	\$834	-5.8%	\$0.0061
Light Trucks	\$1,661	-11.6%	\$0.0071
Heavy Duty Trucks	\$2,107	-14.7%	\$0.0109
Diesel Price Diff.	(\$18,912)	132.2%	(\$0.0329)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$14,309)	100.0%	(\$0.0126)
		~ ~	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.5%	(\$0.0014)
Storage/Dispenser	(\$10,366)	23.0%	(\$0.0091)
Subtotal	(\$11,964)	26.6%	(\$0.0105)
Vehicle	F		
Conversion Kit	(\$6,566)	14.6%	(\$0.0058)
Tanks	(\$2,210)	4.9%	(\$0.0019)
Labor	(\$6,090)	13.5%	(\$0.0053)
OEM	(\$2,333)	5.2%	(\$0.0020)
Subtotal	(\$17,199)	38.2%	(\$0.0151)
Operating			
Station Maint.	(\$4,713)	10.5%	(\$0.0041)
Labor - fuel time loss	(\$2,741)	6.1%	(\$0.0024)
Propane Fuel Tax	(\$8,413)	18.7%	(\$0.0074)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$15,868)	35.2%	(\$0.0139)
Total Costs	(\$45,031)	100.0%	(\$0.0395)
Savings - Cost	(\$59,341)	N/A	(\$0.0521)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	15.6	14,533	\$1,600	\$400
Light Trucks	2	12.8	12,336	\$1,190	\$400
Heavy Duty Gasoline	1	9.6	20,594	\$1,200	\$450
Heavy Duty Diesel	5	8.0	14,645	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	9				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

•

MAJOR ASSUMPTIONS	;
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$699.43)
Incremental Cost/mile	(\$0.0521)

ដ្

### District - 3 Seymour

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$5,055	-53.7%	\$0.0079
Automobiles	\$1,060	-11.3%	\$0.0050
Light Trucks	\$1,371	-14.6%	\$0.0062
Heavy Duty Trucks	\$2,624	-27.9%	\$0.0130
Diesel Price Diff.	(\$14,476)	153.7%	(\$0.0297)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	(\$9,421)	100.0%	(\$0.0084)
			-
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.4%	(\$0.0014)
Storage/Dispenser	(\$10,366)	22.2%	(\$0.0092)
Subtotal	(\$11,964)	25.6%	(\$0.0106)
Vehicle			
Conversion Kit	(\$7,183)	15.4%	(\$0.0064)
Tanks	(\$2,500)	5.3%	(\$0.0022)
Labor	(\$6,830)	14.6%	(\$0.0061)
OEM	(\$1,702)	3.6%	(\$0.0015)
Subtotal	(\$18,215)	38.9%	(\$0.0162)
Operating			
Station Maint.	(\$4,713)	10.1%	(\$0.0042)
Labor - fuel time loss	(\$2,299)	4.9%	(\$0.0020)
Propane Fuel Tax Additional training	(\$9,601) \$0	20.5% 0.0%	(\$0.0085) \$0.0000
	• -		
Subtotal	(\$16,613)	35.5%	(\$0.0148)
	(814 5		(00.0
Total Costs	(\$46,793)	100.0%	(\$0.0416)
Savings - Cost	(\$56,214)	N/A	(\$0.0499)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	
Automobiles	1	20.0	22,700	\$1,600	\$400
Light Trucks	2	14.8	11,811	\$1,190	\$400
Heavy Duty Gasoline	2	6.8	10,727	\$1,200	\$450
Heavy Duty Diesel	5	9.0	12,400	· -	-
Dedicated	· ·	· .	-	\$3,325	\$1,400
Dual-fuel	· ·	-		\$3,535	N/A
Total	10				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	2.00

10.0%

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$596.31)
Incremental Cost/mile	(\$0.0499)

•

#### District - 3 Throckmorton

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$6,449	-48.1%	\$0.0082
Automobiles	\$898	-6.7%	\$0.0037
Light Trucks	\$1,391	-10.4%	\$0.0060
Heavy Duty Trucks	\$4,161	-31.1%	\$0.0136
Diesel Price Diff.	(\$19,850)	148.1%	(\$0.0318)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$13,401)	100.0%	(\$0.0095)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.3%	(\$0.0011)
Storage/Dispenser	(\$10,366)	21.5%	(\$0.0074)
Subtotal	(\$11,964)	24.8%	(\$0.0085)
Vehicle			
Conversion Kit	(\$6,155)	12.8%	(\$0.0044)
Tanks	(\$2,294)	4.8%	(\$0.0016)
Labor	(\$6,166)	12.8%	(\$0.0044)
OEM	(\$3,086)	6.4%	(\$0.0022)
Subtotal	(\$17,700)	36.7%	(\$0.0126)
· · · · · · · · · · · · · · · · · · ·			
Operating			
Station Maint.	(\$4,713)	9.8%	(\$0.0034)
Labor - fuel time loss	(\$3,069)	6.4%	(\$0.0022)
Propane Fuel Tax	(\$10,777)	22.3%	(\$0.0077)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$18,559)	38.5%	(\$0.0132)
Total Costs	(\$48,224)	100.0%	(\$0.0343)
Savings - Cost	(\$61,624)	N/A	(\$0.0438)

VEHICLE DATA				LPG Conversion	OEM Cost
	# Vehicles	1	Annual Miles		Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	26.9	25,822	\$1,600	\$400
Light Trucks	2	15.2	12,289	\$1,190	\$400
Heavy Duty Gasoline	2	7.3	16,283	\$1,200	\$450
Heavy Duty Diesel	4	8.0	19,860	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	9		immini)		
	-				
			DISCOUNT I	RATE	10.09
FUEL PRICES					
Small Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.60		Labor Cost (\$/	ħr)	\$15.00
Gasoline Price/gallon	<b>\$</b> 0.89	-			
Diesel Price/gallon	\$0.85		STATION DI	ESIGN	

STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

#### MAJOR ASSUMPTIONS

- 1. OEM vehicles are available at the beginning of year 11.
- 2. Diesel conversions are assumed available at the beginning of year 6.
- 3. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Light Trucks90,000Heavy Duty Gasoline90,000Heavy Duty Diesel150,000	Automobiles	90,000	
	Light Trucks	90,000	
Heavy Duty Diesel 150,000	Heavy Duty Gasoline	90,000	
	Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$726.34)
Incremental Cost/mile	(\$0.0438)

#### Vernon

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$10,388	-129.1%	\$0.0089
Automobiles	\$1,125	-14.0%	\$0.0056
Light Trucks	\$5,745	-71.4%	\$0.0077
Heavy Duty Trucks	\$3,518	-43.7%	\$0.0164
Diesel Price Diff.	(\$18,436)	229.1%	(\$0.0329)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	<u>(\$8,</u> 048)	100.0%	(\$0.0047)
00.070		~ ·	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.7%	(\$0.0009)
Storage/Dispenser	(\$10,366)	17.2%	(\$0.0060)
Subtotal	(\$11,964)	19.8%	(\$0.0069)
Vehicle			
Conversion Kit	(\$10,732)	17.8%	(\$0.0062)
Tanks	(\$4,460)	7.4%	(\$0.0026)
Labor	(\$8,674)	14.4%	(\$0.0050)
OEM	(\$3,574)	5.9%	(\$0.0021)
Subtotal	(\$27,440)	45.5%	(\$0.0159)
Operating			
Station Maint.	(\$4,713)	7.8%	(\$0.0027)
Labor - fuel time loss	(\$3,167)	5.3%	(\$0.0018)
Propane Fuel Tax	(\$12,995)	21.6% 0.0%	(\$0.0075)
Additional training	\$0		\$0.0000
Subtotal	(\$20,875)	34.6%	(\$0.0121)
Total Costs	(\$60,279)	100.0%	(\$0.0349)
Savings - Cost	(\$68,327)	N/A	(\$0.0396)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1111041 30	18.7	•		\$400
	1				
Light Trucks	9	13.2	8,827	\$1,190	\$400
Heavy Duty Gasoline	2	5.6	11,358	\$1,200	\$450
Heavy Duty Diesel	5	8.0	14,277	-	-
Dedicated	-	· ·	-	\$3,325	\$1,400
Dual-fuel	· ·	·	·	\$3,535	N/A
Total	17				

		DISCOUNT RA
FUEL PRICES		
Small Volume		OTHER FACT
Propane Price/gallon	\$0.60	Labor Cost (\$/hr
Gasoline Price/gallon	\$0.89	
Diesel Price/gallon	\$0.85	STATION DES
		Storage tank wat

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

#### MAJOR ASSUMPTIONS

- 1. OEM vehicles are available at the beginning of year 11.
- 2. Diesel conversions are assumed available at the beginning of year 6.
- 3. Vehicles are sold off at the end of the year when they reach the following mileage totals:

   Automobiles
   90,000

   Light Trucks
   90,000

0	
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$426.36)
	(00.000())
Incremental Cost/mile	(\$0.0396)

### District - 3 Wichita Falls

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$14,399	-189.5%	\$0.0125
Automobiles	\$835	-11.0%	\$0.0049
Light Trucks	\$4,034	-53.1%	<b>\$</b> 0.0110
Heavy Duty Trucks	\$9,530	-125.4%	\$0.0155
Diesel Price Diff.	(\$21,997)	289.5%	(\$0.0339)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$7,598)	100.0%	(\$0.0042)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.3%	(\$0.0009)
Storage/Dispenser	(\$10,366)	15.2%	(\$0.0058)
Subtotal	(\$11,964)	17.5%	(\$0.0066)
Vehicle			
Conversion Kit	(\$12,424)	18.2%	(\$0.0069)
Tanks	(\$4,548)	6.7%	(\$0.0025)
Labor	(\$10,751)	15.8%	(\$0.0060)
OEM	(\$3,177)	4.7%	(\$0.0018)
Subtotal	(\$30,900)	45.3%	(\$0.0172)
Operating			
Station Maint.	(\$4,713)	6.9%	(\$0.0026)
Labor - fuel time loss	(\$3,996)	5.9%	(\$0.0022)
Propane Fuel Tax	(\$16,674)	24.4%	(\$0.0093)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$25,383)	37.2%	(\$0.0141)
Total Costs	(\$68,247)	100.0%	(\$0.0379)
Savings - Cost	(\$75,846)	N/A	(\$0.0421)

VEHICLE DATA				LPG Conversion	OEM Cost
	# Vehicles		Annual Miles		Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	21.3	18,041	\$1,600	\$400
Light Trucks	4	9.5	9,753	\$1,190	\$400
Heavy Duty Gasoline	5	6.1	13,038	\$1,200	\$450
Heavy Duty Diesel	8	8.0	10,325	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	18				
			DISCOUNT	RATE	10.0%
FUEL PRICES					
Small Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.60		Labor Cost (\$/	ħr)	\$15.00
Gasoline Price/gallon	\$0.89				
Diesel Price/gallon	\$0.85		STATION D	ESIGN	

STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

5
ble at the beginning of year 11.
ssumed available at the beginning of year 6.
he end of the year when they reach the following mileage totals:
90,000
90,000
90,000
150,000

Cost/vehicle/year	(\$446.98)
-	
Incremental Cost/mile	(\$0.0421)

### District - 3 Wichita Falls DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$164,341	100.7%	\$0.0242
Automobiles	\$25,448	15.6%	\$0.0136
Light Trucks	\$115,437	70.8%	\$0.0252
Heavy Duty Trucks	\$23,456	14.4%	\$0.0684
Diesel Price Diff.	(\$1,199)	-0.7%	(\$0.0017)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$163,142	100.0%	\$0.0217
			-
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	3.6%	(\$0.0012)
Storage/Dispenser	(\$56,672)	23.3%	(\$0.0075)
Subtotal	(\$65,418)	26.9%	(\$0.0087)
Vehicle			
Conversion Kit	(\$37,074)	15.3%	(\$0.0049)
Tanks	(\$17,810)	7.3%	(\$0.0024)
Labor	(\$36,689)	15.1%	(\$0.0049)
OEM	(\$8,318)	3.4%	(\$0.0011)
Subtotal	(\$99,891)	41.1%	(\$0.0133)
Operating			
Station Maint.	(\$14,140)	5.8%	(\$0.0019)
Labor - fuel time loss	(\$7,790)	3.2%	(\$0.0010)
Propane Fuel Tax	(\$55,694)	22.9%	(\$0.0074)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$77,624)	32.0%	(\$0.0103)
Total Costs	(\$242,933)	100.0%	(\$0.0324)
Savings - Cost	(\$79 <b>,7</b> 91)	N/A	(\$0.0106)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	16	23.3	12,365	\$1,600	\$400
Light Trucks	39	12.6	12,480	\$1,190	\$400
Heavy Duty Gasoline	2	4.8	18,190	\$1,200	\$450
Heavy Duty Diesel	5	7.0	18,084	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	-			\$3,535	N/A
Total	62				illillillilli

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

Б

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$136.52)
Incremental Cost/mile	(\$0.0106)

#### District - 4 Borger

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$11,113	-163.8%	\$0.0088
Automobiles	\$1,510	-22.2%	\$0.0062
Light Trucks	\$7,183	-105.9%	\$0.0080
Heavy Duty Trucks	\$2,421	-35.7%	\$0.0196
Diesel Price Diff.	(\$17,899)	263.8%	(\$0.0295)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$6,785)	100.0%	(\$0.0036)
COCTO			
COSTS		% of	Incremental
Infrastructure	••	Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.4%	(\$0.0009)
Storage/Dispenser	(\$10,366)	15.8%	(\$0.0055)
Subtotal	(\$11,964)	18.2%	(\$0.0064)
Vehicle			
Conversion Kit	(\$11,916)	18.2%	(\$0.0064)
Tanks	(\$4,716)	7.2%	(\$0.0025)
Labor	(\$10,730)	16.4%	(\$0.0057)
OEM	(\$3,134)	4.8%	<b>(\$0</b> .0017)
Subtotal	(\$30,496)	46.5%	(\$0.0163)
Operating	(6 4 71 2)	7.2%	(60.0005)
Station Maint. Labor - fuel time loss	<b>(\$4,713)</b>	7.2% 5.0%	(\$0.0025) (\$0.0017)
Propane Fuel Tax	(\$3,273) (\$15,164)	23.1%	(\$0.0017)
Additional training	(\$13,104) \$0	0.0%	\$0.0000
Subtotal	• -	35.3%	(\$0.0124)
500WIM	(\$23,151)	53.3%	(\$0.0124)
Total Costs	1868 611	100.0%	(\$0.0350)
	(\$65,611)	100.0%	(30.0330)
			(60.0004)
Savings - Cost	(\$72,396)	<u>N/A</u>	(\$0.0386)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	
Automobiles	2	15.3	12,937	\$1,600	\$400
Light Trucks	8	11.4	11,919	\$1,190	\$400
Heavy Duty Gasoline	2	4.8	6,545	\$1,200	\$450
Heavy Duty Diesel	6	9.0	12,879	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	18	iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii			

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

٠

MAJOR ASSUMPTIONS						
1. OEM vehicles are available at the beginning of year 11.						
2. Diesel conversions are as	2. Diesel conversions are assumed available at the beginning of year 6.					
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:						
Automobiles	90,000					
Light Trucks	90,000					
Heavy Duty Gasoline	90,000					
Heavy Duty Diesel	150,000					

Cost/vehicle/year	(\$426.65)
Incremental Cost/mile	(\$0.0386)

•

### District - 4 Canadian

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$5,799	-39.5%	\$0.0077
Automobiles	\$1,258	-8.6%	\$0.0062
Light Trucks	\$3,112	-21.2%	\$0.0064
Heavy Duty Trucks	\$1,429	-9.7%	\$0.0212
Diesel Price Diff.	(\$20,482)	139.5%	(\$0.0303)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$14,682)	100.0%	(\$0.0102)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.9%	, · · · · /
Storage/Dispenser	(\$10,366)	18.6%	(\$0.0072)
Subtotal	(\$11,964)	21.4%	(\$0.0083)
Vehicle			
Conversion Kit	(\$10,707)	19.2%	(\$0.0075)
Tanks	(\$3,314)	5.9%	(\$0.0023)
Labor	(\$9,532)	17.1%	(\$0.0067)
OEM	(\$2,359)	4.2%	(\$0.0016)
Subtotal	(\$25,912)	46.4%	(\$0.0181)
Operating			
Station Maint.	(\$4,713)	8.4%	(\$0.0033)
Labor - fuel time loss	(\$2,968)	5.3%	(\$0.0021)
Propane Fuel Tax	(\$10,300)	18.4%	(\$0.0072)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$17,981)	32.2%	(\$0.0125)
Total Costs	(\$55,857)	100.0%	(\$0.0390)
Savings - Cost	(\$70,539)	<u>N/</u> A	(\$0.0492)

VEHICLE DATA					OEM Cost		
	# Vehicles		Annual Miles	LPG Conversion	Differential		
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle		
Automobiles	1	16.9	21,602	\$1,600	\$400		
Light Trucks	3	15.5	17,204	\$1,190	\$400		
Heavy Duty Gasoline	1	4.6	7,141	\$1,200	\$450		
Heavy Duty Diesel	9	9.0	9,557	-	-		
Dedicated	-	-	-	\$3,325	\$1,400		
Dual-fuel	-	-	-	\$3,535	N/A		
Total	14	illillille.					
		_	DISCOUNT	RATE	10.0%		
FUEL PRICES							
Small Volume			OTHER FAC	TORS			
Propane Price/gallon	\$0.60		Labor Cost (\$/hr) \$1				
Gasoline Price/gallon	\$0.89	l '					

STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR	ASSUMPTIO	NS
-------	-----------	----

Diesel Price/gallon

. OEM	vehicles	аге	avail	abi	c at	the	begi	inni	ng	of	year	1	1.
-------	----------	-----	-------	-----	------	-----	------	------	----	----	------	---	----

2. Diesel conversions are assumed available at the beginning of year 6.

\$0.85

Automobiles	<b>90,</b> 000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$534.48)
Incremental Cost/mile	(\$0.0492)

٠

•

# Canyon

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$14,539	-193.0%	\$0.0099
Automobiles	\$615	-8.2%	\$0.0049
Light Trucks	\$7,303	-96.9%	\$0.0084
Heavy Duty Trucks	\$6,621	-87.9%	\$0.0139
Diesel Price Diff.	(\$22,072)	<b>293.0%</b>	(\$0.0339)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	<b>(\$7,53</b> 3)	100.0%	(\$0.0036)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.1%	(\$0.0008)
Storage/Dispenser	(\$10,366)	13.4%	(\$0.0049)
Subtotal	(\$11,964)	15.4%	(\$0.0056)
Vehicle			
Conversion Kit	(\$15,700)	20.2%	(\$0.0074)
Tanks	(\$6,268)	8.1%	(\$0.0030)
Labor	(\$12,483)	16.1%	(\$0.0059)
OEM	(\$3,806)	4.9%	(\$0.0018)
Subtotal	(\$38,257)	49.3%	(\$0.0181)
Operating			
Station Maint.	(\$4,713)	6.1%	(\$0.0022)
Labor - fuel time loss	(\$3,983)	5.1%	(\$0.0019)
Propane Fuel Tax	(\$18,710)	24.1%	(\$0.0088)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$27,406)	35.3%	(\$0.0129)
Total Costs	(\$77,628)	100.0%	(\$0.0366)
Savings - Cost	(\$85,161)	N/A	(\$0.0402)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	2	19.3	6,632	\$1,600	\$400
Light Trucks	10	12.4	9,179	\$1,190	\$400
Heavy Duty Gasoline	4	6.6	12,671	\$1,200	\$450
Heavy Duty Diesel	8	8.0	10,360		-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	24				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

5
ble at the beginning of year 11.
ssumed available at the beginning of year 6.
he end of the year when they reach the following mileage totals:
90,000
90,000
90,000
150,000

Cost/vehicle/year	(\$376.41)	
Incremental Cost/mile	(\$0.0402)	

# District - 4 Channing

•

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$8,206	-73.1%	\$0.0087
Automobiles	\$1,279	-11.4%	\$0.0058
Light Trucks	\$3,680	-32.8%	\$0.0082
Heavy Duty Trucks	\$3,247	-28.9%	\$0.0117
Diesel Price Diff.	(\$19,432)	173.1%	(\$0.0387)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$11,227)	100.0%	(\$0.0078)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.1%	(\$0.0011)
Storage/Dispenser	(\$10,366)	20.0%	(\$0.0072)
Subtotal	(\$11,964)	23.1%	(\$0.0083)
Vehicle			
Conversion Kit	(\$8,040)	15.5%	(\$0.0056)
Tanks	(\$2,696)	5.2%	(\$0.0019)
Labor	(\$7,909)	15.3%	(\$0.0055)
OEM	(\$2,145)	4.1%	(\$0.0015)
Subtotal	(\$20,790)	40.2%	(\$0.0144)
Operating			
Station Maint.	(\$4,713)	9.1%	(\$0.0033)
Labor - fuel time loss	(\$3,069)	5.9%	(\$0.0021)
Propane Fuel Tax	(\$11,205)	21.7%	(\$0.0077)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$18,987)	36.7%	(\$0.0131)
Total Costs	(\$51,741)	100.0%	(\$0.0358)
Savings - Cost	(\$62,967)	N/A	(\$0.0435)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	17.2	23,547	\$1,600	\$400
Light Trucks	3	12.0	15,773	\$1,190	\$400
Heavy Duty Gasoline	1	8.5	29,442	\$1,200	\$450
Heavy Duty Diesel	6	7.0	10,641	-	-
Dedicated			-	\$3,325	\$1,400
Dual-fuel	· ·	· .	-	\$3,535	N/A
Total	11				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
	2 000
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	<u> </u>
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$607.23)
Incomposited Cost/mile	(\$0.0425)
Incremental Cost/mile	(\$0.0435)

# Claude

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$5,552	-43.7%	\$0.0090
Automobiles	\$1,142	-9.0%	\$0.0053
Light Trucks	\$1,264	-9.9%	\$0.0123
Heavy Duty Trucks	\$3,146	-24.7%	\$0.0106
Diesel Price Diff.	(\$18,272)	143.7%	(\$0.0334)
Maintenance	\$0	0.0%	\$0.000
Total Savings	(\$12,719)	100.0%	(\$0.0110)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.3%	(\$0.0014)
Storage/Dispenser	(\$10,366)	21.1%	(\$0.0089)
Subtotal	(\$11,964)	24.4%	(\$0.0103)
Vehicle			
Conversion Kit	(\$7,481)	15.3%	(\$0.0064)
Tanks	(\$2,426)	4.9%	(\$0.0021)
Labor	(\$7,170)	14.6%	(\$0.0062)
OEM	(\$2,036)	4.2%	(\$0.0018)
Subtotal	<b>(\$19,113)</b>	39.0%	(\$0.0165)
Operating			
Station Maint.	(\$4,713)	9.6%	(\$0.0041)
Labor - fuel time loss	(\$2,756)	5.6%	(\$0.0024)
Propane Fuel Tax	(\$10,469)	21.4%	(\$0.0090)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$17,938)	36.6%	(\$0.0155)
Total Costs	( <b>\$49,</b> 016)	100.0%	(\$0.0422)
Savings - Cost	(\$61,735)	N/A	(\$0.0532)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.7	22,882	\$1,600	\$400
Light Trucks	1	7.2	10,883	\$1,190	\$400
Heavy Duty Gasoline	2	9.3	15,678	\$1,200	\$450
Heavy Duty Diesel	6	8.0	11,593		-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	10				
					1
			DISCOUNT	RATE	10.0%
FUEL PRICES					
Small Volume			OTHER FAC	TORS	
	<b>*•</b> • • •			<b>.</b> .	

\$0.60
\$0.89
\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

t

s
ble at the beginning of year 11.
ssumed available at the beginning of year 6.
he end of the year when they reach the following mileage totals:
90,000
90,000
90,000
150,000

Cost/vehicle/year	(\$654.88)
Incremental Cost/mile	(\$0.0532)

#### District - 4 Dalhart

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$18,425	18711.5%	\$0.0085
Automobiles	\$844	857.2%	\$0.0053
Light Trucks	\$13,573	13784.0%	\$0.0081
Heavy Duty Trucks	\$4,008	4070.3%	\$0.0120
Diesel Price Diff.	(\$18,326)	****	(\$0.0394)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	\$98	100.0%	\$0.0000
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.2%	(\$0.0006)
Storage/Dispenser	(\$10,366)	14.2%	<b>(\$0.003</b> 9)
Subtotal	(\$11,964)	16.4%	(\$0.0045)
Vehicle			
Conversion Kit	(\$13,431)	18.4%	(\$0.0051)
Tanks	(\$5,252)	7.2%	(\$0.0020)
Labor	(\$12,250)	16.8%	(\$0.0046)
OEM	(\$3,647)	5.0%	(\$0.0014)
Subtotal	<b>(\$34,5</b> 80)	47.3%	(\$0.0131)
Operating			
Station Maint.	(\$4,713)	6.5%	(\$0.0018)
Labor - fuel time loss	(\$3,624)	5.0%	(\$0.0014)
Propane Fuel Tax	(\$18,154)	24.9%	(\$0.0069)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$26,492)	36.3%	(\$0.0100)
Total Costs	(\$73,036)	100.0%	(\$0.0277)
Savings - Cost	(\$72,937)	N/A	(\$0.0276)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	3	17.3	5,663	\$1,600	\$400
Light Trucks	8	12.9	22,256	\$1,190	\$400
Heavy Duty Gasoline	2	8.3	17,765	\$1,200	\$450
Heavy Duty Diesel	7	7.0	8,465	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	20				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.0
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	2,00

10.0%

S
ble at the beginning of year 11.
ssumed available at the beginning of year 6.
he end of the year when they reach the following mileage totals:
90,000
90,000
90,000
150,000

Cost/vehicle/year	(\$386.86)
Incremental Cost/mile	(\$0.0276)

#### District - 4 Dumas

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$11,480	-98.2%	\$0.0097
Automobiles	<b>\$</b> 0	0.0%	\$0.0000
Light Trucks	\$5,710	-48.8%	\$0.0073
Heavy Duty Trucks	\$5,771	-49.3%	\$0.0143
Diesel Price Diff.	(\$23,174)	198.2%	(\$0.0326)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	(\$11,693)	100.0%	(\$0.0062)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.9%	(\$0.0008)
Storage/Dispenser	(\$10,366)	18.6%	(\$0.0055)
Subtotal	(\$11,964)	21.5%	(\$0.0063)
Vehicle			
Conversion Kit	(\$7,743)	13.9%	(\$0.0041)
Tanks	(\$2,656)	4.8%	(\$0.0014)
Labor	(\$7,654)	13.7%	(\$0.0040)
OEM	(\$3,658)	6.6%	(\$0.0019)
Subtotal	(\$21,712)	39.0%	(\$0.0115)
Operating			
Station Maint.	(\$4,713)	8.5%	(\$0.0025)
Labor - fuel time loss	(\$3,799)	6.8%	(\$0.0020)
Propane Fuel Tax	(\$13,506)	24.3%	(\$0.0071)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$22,019)	39.5%	(\$0.0116)
Total Costs	(\$55,695)	100.0%	(\$0.0294)
Savings - Cost	(\$67,388)	N/A	(\$0.0356)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	3	13.5	27,549	\$1,190	\$400
Heavy Duty Gasoline	2	7.3	21,418	\$1,200	\$450
Heavy Duty Diesel	6	8.0	15,103	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel		.	-	\$3,535	N/A
Total	11				
			DISCOUNT	DATE	10.0%

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

•

MAJOR ASSUMPTIONS	
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$649.87)
Incremental Cost/mile	(\$0.0356)

#### District - 4 Groom

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$25,907	101.1%	\$0.0328
Automobiles	\$4,719	18.4%	\$0.0187
Light Trucks	\$12,445	48.5%	\$0.0328
Heavy Duty Trucks	\$8,744	34.1%	\$0.0548
Diesel Price Diff.	(\$274)	-1.1%	(\$0.0002)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$25,633	100.0%	\$0.0110
		~	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	7.2%	(\$0.0038)
Storage/Dispenser	(\$56,672)	46.7%	(\$0.0243)
Subtotal	(\$65,418)	53.9%	(\$0.0281)
Vehicle			
Conversion Kit	(\$7,108)	5.9%	(\$0.0031)
Tanks	(\$2,416)	2.0%	(\$0.0010)
Labor	(\$7,248)	6.0%	(\$0.0031)
OEM	(\$6,725)	5.5%	(\$0.0029)
Subtotal	(\$23,497)	19.4%	<b>(\$0</b> .0101)
Operating			
Station Maint.	(\$14,140)	11.7%	(\$0.0061)
Labor - fuel time loss	(\$6,566)	5.4%	(\$0.0028)
Propane Fuel Tax	(\$11,696)	9.6%	(\$0.0050)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$32,403)	26.7%	(\$0.0139)
Total Costs	(\$121,318)	100.0%	(\$0.0521)
Savings - Cost	(\$95,685)	N/A	(\$0.0411)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.3	26,751	\$1,600	\$400
Light Trucks	2	10.0	20,109	\$1,190	\$400
Heavy Duty Gasoline	1	5.9	16,933	\$1,200	\$450
Heavy Duty Diesel	6	8.0	32,653	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	· ·	•		\$3,535	N/A
Total	10				

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	14,400

10.0%

5
ble at the beginning of year 11.
ssumed available at the beginning of year 6.
he end of the year when they reach the following mileage totals:
90,000
90,000
90,000
150,000

Cost/vehicle/year	*****
Incremental Cost/mile	(\$0.0411)

•

#### District 4 Gruver

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$3,267	-14.8%	\$0.0065
Automobiles	<b>\$95</b> 3	-4.3%	\$0.0042
Light Trucks	\$2,314	-10.5%	\$0.0085
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$25,406)	114.8%	(\$0.0382)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$22,139)	100.0%	(\$0.0190)
COSTS		% of	Incremental
Infrastructure	••	Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.3%	(\$0.0014)
Storage/Dispenser	(\$10,366)	21.5%	(\$0.0089)
Subtotal	(\$11,964)	24.8%	(\$0.0103)
Vehicle			
Conversion Kit	(\$7,822)	16.2%	(\$0.0067)
Tanks	(\$2,332)	4.8%	(\$0.0020)
Labor	(\$7,418)	15.4%	(\$0.0064)
OEM	(\$2,030)	4.2%	(\$0.0017)
Subtotal	(\$19,603)	40.7%	(\$0.0168)
Operating			
Station Maint.	(\$4,713)	9.8%	(\$0.0040)
Labor - fuel time loss	(\$3,392)	7.0%	(\$0.0029)
Propane Fuel Tax	(\$8,509)	17.7%	(\$0.0073)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$16,615)	34.5%	(\$0.0142)
Total Costs	(\$48,182)	100.0%	(\$0.0413)
Savings - Cost	(\$70,320)	N/A	(\$0.0603)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	23.8	24,266	\$1,600	\$400
Light Trucks	2	11.2	14,458	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	7	7.0	12,090	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	10	iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii	İIIIIIIII		
		_	DISCOUNT	RATE	10.0%
FUEL PRICES					
Small Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.60		Labor Cost (\$/	hr)	\$15.00
Gasoline Price/gallon	\$0.89				
Diesel Price/gallon	\$0.85		STATION D	ESIGN	
<b>x</b>		•	Storage tank w	vater volume (gal)	2,000
Maintenance Savings	0%		Number of dis	penser hoses	1
Mileage Adj.	0%				
MAJOR ASSUMPTIO					
1. OEM vehicles are ava	ilable at the be	ginning of	year 11.		

					•	•	
2.	Diesel	conversions are	assumed	available a	at the	beginning of year 6.	

3. Vehicles are sold off at t	e end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$745.95)
Incremental Cost/mile	(\$0.0603)

#### Hereford

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$4,030	-20.3%	\$0.0060
Automobiles	\$1,418	-7.1%	\$0.0049
Light Trucks	\$2,612	-13.1%	\$0.0068
Heavy Duty Trucks	\$0	0.0%	\$0.000
Diesel Price Diff.	(\$23,898)	120.3%	(\$0.0332)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$19,868)	100.0%	(\$0.0143)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.2%	(\$0.0011)
Storage/Dispenser	(\$10,366)	20.8%	(\$0.0074)
Subtotal	(\$11,964)	24.0%	(\$0.0086)
Vehicle			
Conversion Kit	(\$7,754)	15.6%	(\$0.0056)
Tanks	(\$2,332)	4.7%	(\$0.0017)
Labor	(\$7,791)	15.6%	(\$0.0056)
OEM	(\$2,924)	5.9%	(\$0.0021)
Subtotal	(\$20,802)	41.8%	(\$0.0149)
Operating			
Station Maint.	(\$4,713)	9.5%	(\$0.0034)
Labor - fuel time loss	(\$3,232)	6.5%	(\$0.0023)
Propane Fuel Tax	(\$9,075)	18.2%	(\$0.0065)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$17,020)	34.2%	(\$0.0122)
Total Costs	(\$49,786)	100.0%	(\$0.0357)
Savings - Cost	(\$69,655)	N/A	(\$0.0500)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.3	30,785	\$1,600	\$400
Light Trucks	2	15.3	20,279	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	7	8.0	13,102	-	-
Dedicated			-	\$3,325	\$1,400
Dual-fuel	· ·		•	\$3,535	N/A
Total	10				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,00
Number of dispenser hoses	

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	<b>90,00</b> 0
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$738.89)
Incremental Cost/mile	(\$0.0500)

# District - 4 N. Amarillo

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$115,296	103.0%	\$0.0261
Automobiles	\$15,184	13.6%	\$0.0153
Light Trucks	\$74,749	66.8%	\$0.0269
Heavy Duty Trucks	\$25,363	22.6%	\$0.0398
Diesel Price Diff.	(\$3,319)	-3.0%	(\$0.0031)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$111,977	100.0%	\$0.0204
		~ ^	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	3.9%	(\$0.0016)
Storage/Dispenser	(\$56,672)	25.5%	(\$0.0103)
Subtotal	(\$65,418)	29.4%	(\$0.0119)
Vehicle			
Conversion Kit	(\$36,593)	16.4%	(\$0.0067)
Tanks	(\$14,687)	6.6%	(\$0.0027)
Labor	(\$34,264)	15.4%	(\$0.0062)
OEM	(\$5,877)	2.6%	(\$0.0011)
Subtotal	(\$91,421)	41.1%	(\$0.0167)
Operating			
Station Maint.	(\$14,140)	6.4%	(\$0.0026)
Labor - fuel time loss	(\$7,806)	3.5%	(\$0.0014)
Propane Fuel Tax	(\$43,669)	19.6%	(\$0.0080)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$65,615)	29.5%	(\$0.0120)
Total Costs	(\$222,454)	100.0%	(\$0.0406)
Savings - Cost	(\$110,478)	N/A	(\$0.0201)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	9	20.8	11,713	\$1,600	\$400
Light Trucks	28	11.7	10,523	\$1,190	\$400
Heavy Duty Gasoline	2	8.1	33,841	\$1,200	\$450
Heavy Duty Diesel	16	8.0	8,546	-	-
Dedicated	· ·	· .	-	\$3,325	\$1,400
Dual-fuel	· ·		- 1	\$3,535	N/A
Total	55				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
OT TON DROLON	
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	s —
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$213.08)
Incremental Cost/mile	(\$0.0201)
Incremental Cost/mile	(\$0.0201)

#### Pampa

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$13,396	-201.5%	\$0.0073
Automobiles	\$3,116	-46.9%	\$0.0051
Light Trucks	\$7,724	-116.2%	\$0.0076
Heavy Duty Trucks	\$2,556	-38.5%	\$0.0115
Diesel Price Diff.	(\$20,044)	301.5%	(\$0.0301)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$6,648)	100.0%	(\$0.0027)
0.0.070		<i>ã</i> .	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	<b>\$</b> 0.0000
Station setup	(\$1,598)	2.0%	(\$0.0006)
Storage/Dispenser	(\$10,366)	12.8%	(\$0.0041)
Subtotal	(\$11,964)	14.8%	(\$0.0048)
Vehicle			
Conversion Kit	(\$15,746)	19.4%	(\$0.0063)
Tanks	(\$6,108)	7.5%	(\$0.0024)
Labor	(\$15,239)	18.8%	(\$0.0061)
OEM	(\$3,310)	4.1%	(\$0.0013)
Subtotal	(\$40,403)	49.9%	(\$0.0161)
Operating			
Station Maint.	(\$4,713)	5.8%	(\$0.0019)
Labor - fuel time loss	(\$3,711)	4.6%	(\$0.0015)
Propane Fuel Tax	(\$20,181)	24.9%	(\$0.0081)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$28,605)	35.3%	(\$0.0114)
Total Costs	(\$80,972)	100.0%	(\$0.0323)
Savings - Cost	(\$87,620)	N/A	(\$0.0350)

VEHICLE DATA	# Vehicles in Year 30			LPG Conversion Cost per vehicle	
Automobiles	5	18.5	12,892	\$1,600	\$400
Light Trucks	9	12.0	11,931	\$1,190	\$400
Heavy Duty Gasoline	1	8.6	23,483	\$1,200	\$450
Heavy Duty Diesel	8	9.0	10,584	-	-
Dedicated	· .		-	\$3,325	\$1,400
Dual-fuel	-	· .	-	\$3,535	N/A
Total	23				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR	ASSUMP	TIONS	

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

 3. Vehicles are sold off at the end of the year when they reach the following mileage totals:

 Automobiles
 90,000

 Light Trucks
 90,000

 Heavy Duty Gasoline
 90,000

 Heavy Duty Diesel
 150,000

(\$404.12)
(\$0.0350)

#### District - 4 Panhandle

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$4,440	-26.5%	\$0.0066
Automobiles	\$954	-5.7%	\$0.0061
Light Trucks	\$3,486	-20.8%	\$0.0068
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$21,209)	126.5%	(\$0.0337)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$16,769)	100.0%	(\$0.0129)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.1%	(\$0.0012)
Storage/Dispenser	(\$10,366)	20.0%	(\$0.0080)
Subtotal	(\$11,964)	23.1%	(\$0.0092)
Vehicle			
Conversion Kit	(\$8,921)	17.2%	(\$0.0069)
Tanks	(\$2,892)	5.6%	(\$0.0022)
Labor	(\$8,112)	15.6%	(\$0.0062)
OEM	(\$2,106)	4.1%	(\$0.0016)
Subtotal	(\$22,032)	42.5%	(\$0.0169)
Operating			
Station Maint.	(\$4,713)	9.1%	(\$0.0036)
Labor - fuel time loss	(\$2,975)	5.7%	(\$0.0023)
Propane Fuel Tax	(\$10,206)	19.7%	(\$0.0079)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$17,895)	34.5%	(\$0 <u>.0138</u> )
Total Costs	(\$51,892)	100.0%	(\$0.0399)
Savings - Cost	(\$68,660)	N/A	(\$0.0528)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.2	16,540	\$1,600	\$400
Light Trucks	4	14.0	13,641	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	7	8.0	11,451	-	
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	12	iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii			
			DISCOUNT	RATE	10.09
FUEL PRICES					
Small Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.60		Labor Cost (\$/	hr)	\$15.00
Gasoline Price/gallon	\$0.89				
Diesel Price/gallon	\$0.85		STATION D	ESIGN	
			Storage tank y	ater volume (gal)	2,00

.

1

MAJOR	ASSUM	PTIONS
-------	-------	--------

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals:

90,000	
90,000	
90,000	
150,000	
	90,000 90,000

Number of dispenser hoses

Cost/vehicle/year	(\$606.95)
Incremental Cost/mile	(\$0.0528)

# Perryton

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$6,634	-31.0%	\$0.0080
Automobiles	\$1,224	-5.7%	\$0.0054
Light Trucks	\$3,069	-14.3%	<b>\$</b> 0.0074
Heavy Duty Trucks	\$2,341	-10.9%	\$0.0125
Diesel Price Diff.	(\$28,048)	131.0%	(\$0.0392)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$21,414)	100.0%	(\$0.0139)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.7%	(\$0.0010)
Storage/Dispenser	(\$10,366)	17.8%	(\$0.0067)
Subtotal	(\$11,964)	20.5%	(\$0.0078)
Vehicle			
Conversion Kit	(\$11,075)	19.0%	(\$0.0072)
Tanks	(\$3,240)	5.6%	(\$0.0021)
Labor	(\$10,269)	17.6%	(\$0.0067)
OEM	(\$2,484)	4.3%	(\$0.0016)
Subtotal	(\$27,068)	46.4%	(\$0.0175)
Operating			
Station Maint.	(\$4,713)	8.1%	(\$0.0031)
Labor - fuel time loss	(\$3,915)	6.7%	(\$0.0025)
Propane Fuel Tax	(\$10,614)	18.2%	(\$0.0069)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$19,243)	33.0%	(\$0.0125)
Total Costs	(\$58,275)	100.0%	(\$0.0378)
Savings - Cost	(\$79,689)	N/A	(\$0.0516)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.3	23,960	\$1,600	\$400
Light Trucks	2	14.1	21,941	\$1,190	\$400
Heavy Duty Gasoline	1 1	8.4	19,929	\$1,200	\$450
Heavy Duty Diesel	10	7.0	9,113	-	-
Dedicated	-	·	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	14				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

le at the beginning of year 11.
sumed available at the beginning of year 6.
e end of the year when they reach the following mileage totals:
90,000
90,000
90,000
150,000
1

Cost/vehicle/year	(\$603.81)
Incremental Cost/mile	(\$0.0516)

٠

#### District - 4 S. Amarillo

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$79,263	102.2%	\$0.0286
Automobiles	\$11,865	15.3%	\$0.0151
Light Trucks	\$52,154	67.2%	\$0.0330
Heavy Duty Trucks	\$15,243	19.7%	\$0.0372
Diesel Price Diff.	(\$1,709)	-2.2%	(\$0.0040)
Maintenance	\$0	0.0%	\$0. <u>0000</u>
Total Savings	\$77,553	100.0%	\$0.0242
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.5%	(\$0.0027)
Storage/Dispenser	(\$56,672)	35.6%	(\$0.0177)
Subtotal	(\$65,418)	41.1%	(\$0.0204)
Vehicle			
Conversion Kit	(\$19,898)	12.5%	<b>(\$0.0062</b> )
Tanks	(\$8,188)	5.1%	(\$0.0026)
Labor	(\$19,167)	12.0%	(\$0.0060)
OEM	(\$3,597)	2.3%	(\$0.0011)
Subtotal	(\$50,851)	31.9%	(\$0.0159)
Operating			
Station Maint.	(\$14,140)	8.9%	(\$0.0044)
Labor - fuel time loss	(\$4,245)	2.7%	(\$0.0013)
Propane Fuel Tax	(\$24,521)	15.4%	(\$0.0076)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$42,906)	27.0%	<u>(\$0.0134)</u>
Total Costs	(\$159,175)	100.0%	(\$0.0497)
Savings - Cost	(\$81,622)	N/A	(\$0.0255)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	7	21.0	11,909	\$1,600	\$400
Light Trucks	12	9.7	13,958	\$1,190	\$400
Heavy Duty Gasoline	3	8.6	14,482	\$1,200	\$450
Heavy Duty Diesel	8	7.0	6,865	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	30				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS		
1. OEM vehicles are availa	ble at the beginning of year 11.	
2. Diesel conversions are a	ssumed available at the beginning of year 6.	
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$288.61)
Incremental Cost/mile	(\$0.0255)

#### District - 4 Stratford

#### Incremental SAVINGS 30 year NPV % of Savings Savings/Mile \$9,735 -116.9% \$0.0091 Gasoline Price Diff. \$1,264 -15.2% \$0.0048 Automobiles \$1,619 -19.4% \$0.0062 Light Trucks \$6,853 -82.3% \$0.0125 Heavy Duty Trucks 216.9% (\$0.0382) Diesel Price Diff. (\$18,064) \$0 0.0% \$0.0000 Maintenance (\$8,328) 100.0% (\$0.0054) **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$1,598) (\$0.0010) 3.4% Station setup Storage/Dispenser (\$10,366) 21.7% (\$0.0067) (\$0.0077) (\$11,964) 25.1% Subtotal Vehicle (\$6,591) 13.8% (\$0.0043) Conversion Kit (\$2,220) Tanks 4.7% (\$0.0014) (\$7,005) Labor 14.7% (\$0.0045) OEM (\$2,163) 4.5% (\$0.0014) (\$0.0116) Subtotal (\$17,980) 37.7% Operating (\$4,713) 9.9% (\$0.0030) Station Maint. (\$3,085) (\$0.0020) Labor - fuel time loss 6.5% Propane Fuel Tax (\$9,940) 20.8% (\$0.0064) 0.0% \$0.0000 Additional training \$0 (\$17,739) 37.2% (\$0.0115) Subtotal (\$47,683 100.0% (\$0.0308) Total Costs Savings - Cost (\$56,011) N/A (\$0.0362)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	20.8	28,156	\$1,600	\$400
Light Trucks	1	15.9	27,537	\$1,190	\$400
Heavy Duty Gasoline	2	7.9	29,091	\$1,200	\$450
Heavy Duty Diesel	5	7.0	12,034	-	-
Dedicated			-	\$3,325	\$1,400
Dual-fuel				\$3,535	N/A
Total	9				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	5
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$660.18)
Incremental Cost/mile	(\$0.0362)

#### Vega

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,320	-140.0%	\$0.0080
Automobiles	\$1,399	-26.8%	\$0.0048
Light Trucks	\$2,605	-49.8%	\$0.0068
Heavy Duty Trucks	\$3,316	-63.4%	\$0.0135
Diesel Price Diff.	(\$12,550)	240.0%	(\$0.0343)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$5,230)	100.0%	(\$0. <u>0041</u> )
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.4%	(\$0.0012)
Storage/Dispenser	(\$10,366)	22.3%	(\$0.0081)
Subtotal	(\$11,964)	25.7%	(\$0.0093)
Vehicle			
Conversion Kit	(\$7,193)	15.5%	(\$0.0056)
Tanks	(\$2,500)	5.4%	(\$0.0019)
Labor	(\$7,286)	15.7%	(\$0.0057)
OEM	(\$1,871)	4.0%	(\$0.0015)
Subtotal	(\$18,850)	40.5%	(\$0.0147)
Operating			
Station Maint.	(\$4,713)	10.1%	(\$0.0037)
Labor - fuel time loss	(\$2,160)	4.6%	(\$0.0017)
Propane Fuel Tax	(\$8,814)	19.0%	(\$0.0069)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$15,687)	33.7%	(\$0.0122)
Total Costs	(\$46,501)	100.0%	(\$0.0361)
Savings - Cost	(\$51,731)	N/A	(\$0.0402)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	20.8	31,098	\$1,600	\$400
Light Trucks	2	15.3	20,225	\$1,190	\$400
Heavy Duty Gasoline	2	7.0	13,048	\$1,200	\$450
Heavy Duty Diesel	5	8.0	9,320		-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	10				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	_
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	. 1

#### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$548.76)
(\$0.0402)

#### Bovina

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$181,102	101.0%	\$0.0246
Automobiles	\$23,681	13.2%	\$0.0208
Light Trucks	\$152,642	85.1%	\$0.0251
Heavy Duty Trucks	\$4,779	2.7%	\$0.0390
Diesel Price Diff.	(\$1,766)	-1.0%	(\$0.0027)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$179,336	100.0%	\$0.0224
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	3.2%	(\$0.0011)
Storage/Dispenser	(\$56,672)	20.8%	(\$0.0071)
Subtotal	(\$65,418)	24.0%	(\$0.0082)
Vehicle			
Conversion Kit	(\$47,677)	17.5%	(\$0.0060)
Tanks	(\$22,568)	8.3%	(\$0.0028)
Labor	(\$42,169)	15.5%	(\$0.0053)
OEM	(\$9,272)	3.4%	(\$0.0012)
Subtotal	(\$121,686)	44.6%	(\$0.0152)
Operating			
Station Maint.	(\$14,140)	5.2%	(\$0.0018)
Labor - fuel time loss	(\$7,661)	2.8%	(\$0.0010)
Propane Fuel Tax	(\$63,846)	23.4%	(\$0.0080)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$85,647)	31.4%	(\$0.0107)
Total Costs	(\$272,752)	100.0%	(\$0.0341)
Savings - Cost	(\$93,416)	N/A	<b>(\$</b> 0.0117)

VEHICLE DATA	# Vehicles in Year 30	MPG		LPG Convension Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	15	15.5	8,048	\$1,600	\$400
Light Trucks	56	12.7	11,537	\$1,190	\$400
Heavy Duty Gasoline	1	8.2	12,989	\$1,200	\$450
Heavy Duty Diesel	8	8.0	10,420	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	80				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

#### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals:
 Automobiles 90,000
 Light Trucks 90,000

Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$123.87)
Incremental Cost/mile	(\$0.0117)

#### District - 5 Brownfield

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$64,739	101.8%	\$0.0244
Automobiles	\$10,709	16.8%	\$0.0152
Light Trucks	\$49,600	78.0%	\$0.0265
Heavy Duty Trucks	\$4,430	7.0%	\$0.0567
Diesel Price Diff.	(\$1,118)	-1.8%	(\$0.0017)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$63,620	100.0%	\$0.0193
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	6.2%	(\$0.0026)
Storage/Dispenser	(\$56,672)	40.4%	(\$0.0172)
Subtotal	(\$65,418)	46.7%	(\$0.0198)
Vehicle			
Conversion Kit	(\$11,940)	8.5%	(\$0.0036)
Tanks	(\$5,110)	3.6%	(\$0.0015)
Labor	(\$12,910)	9.2%	(\$0.0039)
OEM	(\$5,500)	3.9%	(\$0.0017)
Subtotal	(\$35,460)	25.3%	(\$0.0107)
Operating			
Station Maint.	(\$14,140)	10.1%	(\$0.0043)
Labor - fuel time loss	(\$4,092)	2.9%	(\$0.0012)
Propane Fuel Tax	(\$21,022)	15.0%	(\$0.0064)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$39,254)	28.0%	(\$0.0119)
Total Costs	(\$140,133)	100.0%	(\$0.0424)
Savings - Cost	(\$76,513)	N/A	(\$0.0232)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	21.2	24,863	\$1,600	\$400
Light Trucks	10	12.4	19,884	\$1,190	\$400
Heavy Duty Gasoline	1	5.7	8,286	\$1,200	\$450
Heavy Duty Diesel	5	8.0	16,438	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel	· ·	.	-	\$3,535	N/A
Total	19				
			DISCOUNT	RATE	10.0%

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

•

MAJOR ASSUMPTIONS	<b>S</b>
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$427.18)
Incremental Cost/mile	(\$0.0232)

•

#### District - 5 Dawson

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$8,994	-129.3%	\$0.0095
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$5,351	-76.9%	\$0.0075
Heavy Duty Trucks	\$3,643	-52.4%	\$0.0151
Diesel Price Diff.	(\$15,950)	229.3%	(\$0.0334)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	<b>(\$6,95</b> 6)	100.0%	(\$0.0049)
GOOTO		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.3%	(\$0.0011)
Storage/Dispenser	(\$10,366)	21.6%	(\$0.0073)
Subtotal	(\$11,964)	24.9%	(\$0.0084)
Vehicle			
Conversion Kit	(\$7,015)	14.6%	(\$0.0049)
Tanks	(\$2,450)	5.1%	(\$0.0017)
Labor	(\$6,808)	14.2%	(\$0.0048)
OEM	(\$2,060)	4.3%	(\$0.0014)
Subtotal	(\$18,333)	38.2%	(\$0.0128)
Operating			
Station Maint.	(\$4,713)	9.8%	(\$0.0033)
Labor - fuel time loss	(\$2,777)	5.8%	(\$0.0019)
Propane Fuel Tax	(\$10,167)	21.2%	(\$0.0071) \$0.0000
Additional training	<b>\$</b> 0	0.0%	-
Subtotal	(\$17,657)	36.8%	(\$0.0124)
Total Costs	(\$47,955)	100.0%	(\$0.0336)
Savings - Cost	(\$54,911)	N/A	(\$0.0385)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	3	13.1	25,076	\$1,190	\$400
Heavy Duty Gasoline	2	6.1	12,820	\$1,200	\$450
Heavy Duty Diesel	5	8.0	12,144	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	10				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000

10.0%

MAJOR ASSUMPTIONS		
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$582.49)
Incremental Cost/mile	(\$0.0385)

•

# District - 5 Dimmitt

SAVINGS	30 year NPV	% of	Incremental
	und Mittali (1994)	Savings	Savings/Mile
Gasoline Price Diff.	\$9,150	-59.4%	\$0.0086
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$9,150	-59.4%	\$0.0086
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$24,555)	159.4%	(\$0.0289)
Maintenance	\$0	0.0%	\$0,0000
Total Savings	(\$15,404)	100.0%	(\$0.0081)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	(\$0.0008)
Storage/Dispenser	(\$10,366)	18.2%	(\$0.0054)
Subtotal	(\$11,964)	21.0%	(\$0.0063)
Vehicle			
Conversion Kit	(\$8,571)	15.1%	(\$0.0045)
Tanks	(\$2,842)	5.0%	(\$0.0015)
Labor	(\$7,915)	13.9%	(\$0.0042)
OEM	(\$3,986)	7.0%	(\$0.0021)
Subtotal	(\$23,314)	41.0%	(\$0.0122)
	lillini initali		
Operating			
Station Maint.	(\$4,713)	8.3%	(\$0.0025)
Labor - fuel time loss	(\$3,669)	6.4%	(\$0.0019)
Propane Fuel Tax	(\$13,231)	23.3%	(\$0.0069)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotat	(\$21,613)	38.0%	(\$0.0113)
Total Costs	(\$56,891)	100.0%	(\$0.0298)
Savings - Cost	(\$72,296)	N/A	(\$0.0379)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	Differentia
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	5	12.1	22,449	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	7	9.0	15,431	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	12				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN	••••••
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTION	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at (	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$639.09)
Incremental Cost/mile	(\$0.0379)

## District - 5 Floydada

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$5,979	-31.3%	\$0.0072
Automobiles	\$1,328	-7.0%	\$0.0047
Light Trucks	\$4,650	-24.4%	\$0.0084
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$25,053)	131.3%	(\$0.0446)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$19,074)	100.0%	(\$0.0136)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.3%	(\$0.0011)
Storage/Dispenser	(\$10,366)	21.2%	(\$0.0074)
Subtotal	(\$11,964)	24.4%	(\$0.0086)
Vehicle			
Conversion Kit	(\$7,435)	15.2%	(\$0.0053)
Tanks	(\$2,406)	4.9%	(\$0.0017)
Labor	(\$7,266)	14.8%	(\$0.0052)
OEM	(\$2,323)	4.7%	(\$0.0017)
Subtotal	(\$19,431)	39.7%	(\$0.0139)
Operating			
Station Maint.	(\$4,713)	9.6%	(\$0.0034)
Labor - fuel time loss	(\$3,500)	7.1%	(\$0.0025)
Propane Fuel Tax	(\$9,395)	19.2%	(\$0.0067)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$17,608)	35.9%	(\$0.0126)
Total Costs	(\$49,002)	100.0%	(\$0.0351)
Savings - Cost	(\$68,076)	N/A	(\$0.0487)

VEHICLE DATA	# Vehicles in Year 30	MPG		LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	21.0	29,919	\$1,600	\$400
Light Trucks	3	12.4	19,574	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	6	6.0	11,922		-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	10				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	2,00

10.0%

MAJOR ASSUMPTIONS		
	ble at the beginning of year 11.	
	sumed available at the beginning of year 6.	
3. Vehicles are sold off at t	e end of the year when they reach the following milear	ge totals:
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$722.15)
Incremental Cost/mile	(\$0.0487)

# District - 5 Levelland

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$8,619	-75.3%	\$0.0098
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$8,348	-72.9%	\$0.0097
Heavy Duty Trucks	\$271	-2.4%	\$0.0164
Diesel Price Diff.	(\$20,064)	175.3%	(\$0.0332)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$11,446)	100.0%	(\$0.0077)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.2%	(\$0.0011)
Storage/Dispenser	(\$10,366)	20.5%	(\$0.0070)
Subtotal	(\$11,964)	23.6%	(\$0.0081)
Vehicle			
Conversion Kit	(\$7,864)	15.5%	(\$0.0053)
Tanks	(\$2,646)	5.2%	(\$0.0018)
Labor	(\$7,626)	15.1%	(\$0.0051)
OEM	(\$2,812)	5.6%	(\$0.0019)
Subtotal	(\$20,949)	41.4%	(\$0.0141)
Operating			
Station Maint.	(\$4,713)	9.3%	(\$0.0032)
Labor - fuel time loss	(\$3,162)	6.2%	(\$0.0021)
Propane Fuel Tax	(\$9,847)	19.4%	(\$0.0066)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$17,723)	35.0%	(\$0.0119)
Total Costs	(\$50,636)	100.0%	(\$0.0341)
Savings - Cost	(\$62,082)	N/A	(\$0.0418)

ATA # Ve	hicles		Annual Miles	LPG Conversion	OEM Cost Differential
in Y	ear 30	MPG	per vehicle	Cost per vehicle	per vehicle .
	0	1.0	1	\$1,600	\$400
	4	10.3	22,901	\$1,190	\$400
iasoline .	1	4.8	1,753	\$1,200	\$450
ricscl	6	8.0	12,833	-	-
	-	-	-	\$3,325	\$1,400
	-	-	-	\$3,535	N/A
	11				
			DISCOUNT I	RATE	10.0%
cs	_		DISCOUNT I	RATE	

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	2,000

MAJOR ASSUMPTIONS	S		
1. OEM vehicles are available at the beginning of year 11.			
2. Diesel conversions are assumed available at the beginning of year 6.			
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:			
Automobiles	90,000		
Light Trucks 90,000			
Heavy Duty Gasoline 90,000			
Heavy Duty Diesel 150,000			

Cost/vehicle/year	(\$598.69)
Incremental Cost/mile	(\$0.0418)

.

#### District - 5 Littlefield

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$59,974	102.8%	\$0.0207
Automobiles	\$15,029	25.8%	\$0.0156
Light Trucks	\$44,946	77.0%	\$0.0232
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$1,626)	-2.8%	(\$0.0022)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$58,349	100.0%	<b>\$0</b> .0160
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	6.2%	(\$0.0024)
Storage/Dispenser	(\$56,672)	39.9%	(\$0.0155)
Subtotal	(\$65,418)	46.1%	(\$0.0179)
Vehicle			
Conversion Kit	(\$12,902)	9.1%	(\$0.0035)
Tanks	(\$5,002)	3.5%	<b>(\$0.0014</b> )
Labor	(\$15,480)	10.9%	(\$0.0042)
OEM	(\$5,163)	3.6%	(\$0.0014)
Subtotal	(\$38,547)	27.2%	(\$0.0106)
Operating			
Station Maint.	(\$14,140)	10.0%	(\$0.0039)
Labor - fuel time loss	(\$4,519)	3.2%	(\$0.0012)
Propane Fuel Tax	(\$19,256)	13.6%	<b>(\$0.005</b> 3)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$37,915)	26.7%	<b>(\$</b> 0.0104)
Total Costs	(\$141,881)	100.0%	(\$0.0389)
Savings - Cost	(\$83,532)	N/A	(\$0.0229)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	4	20.7	25,578	\$1,600	\$400
Light Trucks	8	13.9	25,652	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	7	8.0	13,599	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	19	AIIIIIIIA			

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Labor Cost (\$/hr)	\$15.00	
STATION DESIGN		
Storage tank water volume (gal)	14,400	
Number of dispenser hoses	2	

MAJOR ASSUMPTIONS		
1. OEM vehicles are availab	le at the beginning of	year 11.
2. Diesel conversions are as	umed available at the	beginning of year 6.
3. Vehicles are sold off at th	e end of the year when	they reach the following mileage totals:
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$466.37)
Incremental Cost/mile	(\$0.0229)

## District - 5 Lubbock DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$201,216	100.5%	\$0.0234
Automobiles	\$40,732	20.3%	\$0.0189
Light Trucks	\$160,484	80.1%	\$0.0249
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$923)	-0.5%	(\$0.0098)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$200,294	100.0%	\$0.0230
		e e e	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	2.9%	(\$0.0010)
Storage/Dispenser	(\$56,672)	18.5%	(\$0.0065)
Subtotal	(\$65,418)	21.4%	(\$0.0075)
Vehicle			
Conversion Kit	(\$57,504)	18.8%	(\$0.0066)
Tanks	(\$28,792)	9.4%	(\$0.0033)
Labor	(\$49,693)	16.3%	(\$0.0057)
OEM	(\$9,446)	3.1%	(\$0.0011)
Subtotal	(\$145,435)	47.6%	(\$0.0167)
Operating			
Station Maint.	(\$14,140)	4.6%	(\$0.0016)
Labor - fuel time loss	(\$6,731)	2.2%	(\$0.0008)
Propane Fuel Tax	(\$74,046)	24.2%	(\$0.0085)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$94,918)	31.0%	(\$0.0109)
Total Costs	(\$305,771)	100.0%	(\$0.0352)
Savings - Cost	(\$105,477)	N/A	(\$0.0121)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	30	17.1	7,603	\$1,600	\$400
Light Trucks	66	12.7	10,370	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	2	3.0	6,005	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	98				
			DISCOUNT I	RATE	10.0%
FUEL PRICES	_				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

.

ge totals:
;e tot

Cost/vehicle/year	(\$114.17)
Incremental Cost/mile	(\$0.0121)

٠

# District - 5 Lubbock LP 289

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$108,909	105.3%	\$0.0291
Automobiles	\$12,859	12.4%	\$0.0160
Light Trucks	\$69,312	67.0%	\$0.0267
Heavy Duty Trucks	\$26,737	25.9%	\$0.0791
Diesel Price Diff.	(\$5,490)	-5.3%	(\$0.0031)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$103,419	100.0%	\$0.0187
			-
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	4.3%	(\$0.0016)
Storage/Dispenser	(\$56,672)	27.8%	(\$0.0103)
Subtotal	(\$65,418)	32.0%	(\$0.0119)
Vehicle			
Conversion Kit	(\$29,071)	14.2%	(\$0.0053)
Tanks	(\$9,713)	4.8%	(\$0.0018)
Labor	(\$29,163)	14.3%	(\$0.0053)
OEM	(\$8,190)	4.0%	(\$0.0015)
Subtotal	(\$76,137)	37.3%	<b>(\$0.0138</b> )
Operating			
Station Maint.	(\$14,140)	6.9%	(\$0.0026)
Labor - fuel time loss	(\$11,160)	5.5%	(\$0.0020)
Propane Fuel Tax	(\$37,312)	18.3%	(\$0.0068)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$62,612)	30.7%	(\$0.0113)
Total Costs	(\$204,167)	100.0%	(\$0.0370)
Savings - Cost	(\$100,748)	N/A	(\$0.0183)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	2	20.2	-		\$400
Light Trucks	12		22,969		\$400
Heavy Duty Gasoline	4	4.1	8,968	\$1,200	\$450
Heavy Duty Diesel	22	7.0	10,306	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	•		\$3,535	N/A
Total	40	illillille.			

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	le at the beginning of year 11.
2. Diesel conversions are as	sumed available at the beginning of year 6.
3. Vehicles are sold off at the	e end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$267.18)
Incremental Cost/mile	(\$0.0183)

•

District - 5
Lubbock US 84

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$72,560	105.6%	\$0.0320
Automobiles	<b>\$</b> 0	0.0%	\$0.0000
Light Trucks	\$39,072	56.9%	\$0.0245
Heavy Duty Trucks	\$33,488	48.8%	\$0.0493
Diesel Price Diff.	(\$3,868)	-5.6%	(\$0.0068
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$68,691	100.0%	\$0.0242
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	6.2%	(\$0.0031
Storage/Dispenser	(\$56,672)	39.9%	(\$0.0199
Subtotal	(\$65,418)	46.0%	(\$0.0230
Vehicle			
Conversion Kit	(\$14,238)	10.0%	(\$0.0050
Tanks	(\$4,890)	3.4%	(\$0.0017
Labor	(\$14,461)	10.2%	(\$0.0051
OEM	(\$3,579)	2.5%	(\$0.0013
Subtotal	(\$37,167)	26.1%	(\$0.0131
Operating			
Station Maint.	(\$14,140)	9.9%	(\$0.0050
Labor - fuel time loss	(\$6,717)	4.7%	(\$0.0024
Propane Fuel Tax	(\$18,759)	13.2%	(\$0.0066
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$39,617)	27.9%	(\$0.0139
Total Costs	(\$142,202)	100.0%	(\$0.0500
Savings - Cost	(\$73,511)	N/A	(\$0.0259

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	7	13.2	24,127	\$1,190	\$400
Heavy Duty Gasoline	3	6.6	23,999	\$1,200	\$450
Heavy Duty Diesel	10	4.0	7,273	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	20	annin an a'			

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

;
ble at the beginning of year 11.
ssumed available at the beginning of year 6.
he end of the year when they reach the following mileage totals:
90,000
90,000
90,000
150,000
t

Cost/vehicle/year	(\$389.90)
Incremental Cost/mile	(\$0.0259)
incremental Cost/mile	(\$0.0259)

#### Morton

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$6,862	-27.5%	\$0.0088
Automobiles	<b>\$</b> 0	0.0%	\$0.0000
Light Trucks	\$6,862	-27.5%	\$0.0088
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$31,847)	127.5%	(\$0.0368)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$24,985)	100.0%	(\$0.0152)
0.0.000		~ ^	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.1%	( <b>\$</b> 0.0010)
Storage/Dispenser	(\$10,366)	20.0%	(\$0.0063)
Subtotal	(\$11,964)	23.0%	(\$0.0073)
Vehicle			
Conversion Kit	(\$7,159)	13.8%	(\$0.0043)
Tanks	(\$2,356)	4.5%	(\$0.0014)
Labor	(\$6,632)	12.8%	(\$0.0040)
OEM	(\$3,640)	7.0%	(\$0.0022)
Subtotal	(\$19,787)	38.1%	(\$0.0120)
Operating	(0.4.710)	0.17	(60,0000)
Station Maint. Labor - fuel time loss	(\$4,713)	9.1% 8.5%	(\$0.0029)
Propane Fuel Tax	(\$4,425)	8.5% 21.2%	(\$0.0027) (\$0.0067)
Additional training	(\$11,018) \$0	0.0%	(\$0.0087) \$0.0000
Subtotal	• -		
SUDIOLA	(\$20,157)	38.8%	(\$0.0122)
TALCA	(661.000)	100.07	(00.0215)
Total Costs	(\$51,908)	100.0%	(\$0.0315)
Savings - Cost	(\$76,893)	N/A	(\$0.0467)

VEHICLE DATA					OEM Cost
	# Vehicles		<b>Annual Miles</b>	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	4	11.9	20,742	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	6	7.0	18,361		-
Dedicated	· ·		-	\$3,325	\$1,400
Dual-fuel	· ·	· · ·	·	\$3,535	N/A
Total	10				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000

Storage tank water volume (gal) Number of dispenser hoses

MAJOR ASSUMPTION	s
1. OEM vehicles are availa	able at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	the end of the year when they reach the following mileage totals
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$815.68)
Incremental Cost/mile	(\$0.0467)

### District - 5 Muleshoe

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$8,921	-60.1%	\$0.0073
Automobiles	\$1,650	-11.1%	\$0.0054
Light Trucks	\$7,271	-49.0%	\$0.0080
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$23,765)	160.1%	(\$0.0326)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$14,844)	100.0%	(\$0.0076)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.9%	(\$0.0008)
Storage/Dispenser	(\$10,366)	18.7%	(\$0.0053)
Subtotal	(\$11,964)	21.6%	(\$0.0062)
Vehicle			
Conversion Kit	(\$7,892)	14.2%	(\$0.0041)
Tanks	(\$2,686)	4.8%	(\$0.0014)
Labor	(\$8,757)	15.8%	(\$0.0045)
OEM	(\$3,615)	6.5%	(\$0.0019)
Subtotal	(\$22,950)	41.4%	(\$0.0118)
Operating			
Station Maint.	(\$4,713)	8.5%	(\$0.0024)
Labor - fuel time loss	(\$3,648)	6.6%	(\$0.0019)
Propane Fuel Tax	(\$12,149)	21.9%	(\$0.0062)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$20,511)	37.0%	(\$0.0105)
Total Costs	(\$55,425)	100.0%	(\$0.0285)
Savings - Cost	(\$70,269)	N/A	(\$0.0361)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	18.5	32,619	\$1,600	\$400
Light Trucks	4	12.4	24,053	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	6	8.0	15,488	-	
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	11				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000

10.0%

MAJOR ASSUMPTIONS	5	
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$677.65)
	(10.02(1))
Incremental Cost/mile	(\$0.0361)

٠

Plains

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$4,867	-22.4%	\$0.0071
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$4,867	-22.4%	<b>\$</b> 0.0071
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$26,610)	122.4%	
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$21,743)	100.0%	<b>(\$0</b> .0168)
0.0.0770		~ .	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.4%	(\$0.0012)
Storage/Dispenser	(\$10,366)	22.2%	(\$0.0080)
Subtotal	(\$11,964)	25.7%	(\$0.0093)
Vehicle			
Conversion Kit	(\$6,776)	14.5%	(\$0.0052)
Tanks	(\$2,076)	4.5%	(\$0.0016)
Labor	(\$6,590)	14.1%	(\$0.0051)
OEM	(\$2,556)	5.5%	(\$0.0020)
Subtotal	(\$17,999)	38.6%	(\$0.0139)
Operating			
Station Maint.	(\$4,713)	10.1%	(\$0.0036)
Labor - fuel time loss	(\$3,651)	7.8%	(\$0.0028)
Propane Fuel Tax	(\$8,263)	17.7%	(\$0.0064)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$16,628)	35.7%	(\$0.0129)
Total Costs	(\$46,591)	100.0%	(\$0.0361)
Savings - Cost	(\$68,334)	N/A	(\$0.0529)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	3	14.0	24,401	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	6	6.0	12,765	-	-
Dedicated	· ·			\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	9				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00

Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$805.42)
Incremental Cost/mile	(\$0.0529)

#### District - 5 Plainview

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$8,821 Gasoline Price Diff. -39.2% \$0.0069 Automobiles \$0 0.0% \$0.0000 \$8,821 -39.2% \$0.0069 Light Trucks Heavy Duty Trucks \$0 0.0% \$0.0000 Diesel Price Diff. (\$31,318) 139.2% (\$0.0326) Maintenance \$0 0.0% \$0.0000 (\$22,497) 100.0% (\$0.0100) **Total Savings** COSTS % of Incremental Infrastructure Cost/Mile Costs Land \$0 0.0% \$0.0000 (\$1,598) Station setup 2.3% (\$0.0007) Storage/Dispenser (\$10,366) 15.1% (\$0.0046) Subtotal (\$11,964) 17.5% (\$0.0053) Vehicle (\$11,051) (\$0.0049) Conversion Kit 16.1% (\$3,888) (\$0.0017) Tanks 5.7% (\$0.0045) Labor (\$10,122) 14.8% OEM (\$0.0020) (\$4,533) 6.6% Subtotal (\$29,594) 43.2% (\$0.0132) Operating Station Maint. (\$4,713) 6.9% (\$0.0021) Labor - fuel time loss (\$4,567) 6.7% (\$0.0020) Propane Fuel Tax (\$17,707) 25.8% (\$0.0079) Additional training \$0 0.0% \$0.0000 Subtotal (\$26,987 39.4% (\$0.0120) **Total Costs** (\$68,546) 100.0% (\$0.0306) Savings - Cost (\$91,043) N/A (\$0.0406)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	8	14.4	16,976	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	8	8.0	15,308	-	
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	16	IIIIIIII.			

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER	FACTORS	

DISCOUNT RATE

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00

10.0%

STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$603.61)
Incremental Cost/mile	(\$0.0406)

# Post

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$8,477	-71.6%	\$0.0101
Automobiles	\$1,817	-15.4%	\$0.0061
Light Trucks	\$2,750	-23.2%	\$0.0075
Heavy Duty Trucks	\$3,911	-33.0%	\$0.0223
Diesel Price Diff.	(\$20,312)	171.6%	(\$0.0455)
Maintenance	\$0	0.0%	<u>\$0.0000</u>
Total Savings	(\$11,835)	100.0%	(\$0.0092)
110.0000		~ ~	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.3%	(\$0.0012)
Storage/Dispenser	(\$10,366)	21.2%	(\$0.0081)
Subtotal	(\$11,964)	24.5%	(\$0.0093)
Vehicle			
Conversion Kit	(\$8,026)	16.4%	(\$0.0062)
Tanks	(\$2,706)	5.5%	(\$0.0021)
Labor	(\$7,720)	15.8%	(\$0.0060)
OEM	(\$2,168)	4.4%	(\$0.0017)
Subtotal	(\$20,620)	42.2%	(\$0.0160)
Operating			
Station Maint.	(\$4,713)	9.6%	(\$0.0037)
Labor - fuel time loss	(\$3,140)	6.4%	(\$0.0024)
Propane Fuel Tax	(\$8,450)	17.3%	(\$0.0066)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$16,303)	33.3%	(\$0.0127)
Total Costs	(\$48,887)	100.0%	(\$0.0380)
Savings - Cost	(\$60,722)	N/A	(\$0.0472)

VEHICLE DATA	# Vehicles in Year 30	1	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	16.2	31,528	\$1,600	\$400
Light Trucks	2	14.0	19,530	\$1,190	\$400
Heavy Duty Gasoline	2	4.7	9,306	\$1,200	\$450
Heavy Duty Diesel	6	6.0	9,478	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel	· ·	-		\$3,535	N/A
Total	11	11111111	in in the second se		

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	2,00

10.0%

MAJOR ASSUMPTIONS		
1. OEM vehicles are availa	ble at the beginning of year 11.	
2. Diesel conversions are a	ssumed available at the beginning of year 6.	
	he end of the year when they reach the following mileage tot	als:
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$585.58)
Incremental Cost/mile	(\$0.0472)

# District - 5 Ralls

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,182	-106.5%	\$0.0075
Automobiles	\$1,258	-18.7%	\$0.0052
Light Trucks	\$5,425	-80.5%	\$0.0081
Heavy Duty Trucks	\$499	-7.4%	\$0.0099
Diesel Price Diff.	(\$13,924)	206.5%	(\$0.0297)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$6,741)	100.0%	(\$0.0047)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.4%	(\$0.0011)
Storage/Dispenser	(\$10,366)	21.8%	(\$0.0072)
Subtotal	(\$11,964)	25.1%	(\$0.0084)
Vehicle			
Conversion Kit	(\$7,134)	15.0%	(\$0.0050)
Tanks	(\$2,490)	5.2%	(\$0.0017)
Labor	(\$7,345)	15.4%	(\$0.0051)
OEM	(\$2,160)	4.5%	(\$0.0015)
Subtotal	(\$19,130)	40.2%	(\$0.0134)
Operating			
Station Maint.	(\$4,713)	9.9%	(\$0.0033)
Labor - fuel time loss	(\$2,295)	4.8%	(\$0.0016)
Propane Fuel Tax	(\$9,488)	19.9%	(\$0.0066)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$16,497)	34.7%	(\$0.0 <u>115</u> )
Total Costs	(\$47,591)	100.0%	(\$0.0332)
Savings - Cost	(\$54,332)	N/A	(\$0.0380)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	19.0	25,566	\$1,600	\$400
Light Trucks	3	12.3	23,735	\$1,190	\$400
Heavy Duty Gasoline	1	9.1	5,372	\$1,200	\$450
Heavy Duty Diesel	5	9.0	11,927	-	-
Dedicated			-	\$3,325	\$1,400
Dual-fuel			-	\$3,535	N/A
Total	10				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	2,000

ble at the beginning of year 11.
sumed available at the beginning of year 6.
he end of the year when they reach the following mileage totals:
90,000
90,000
90,000
150,000

Cost/vehicle/year	(\$576.35)
Incremental Cost/mile	(\$0.0380)

•

# Seminole

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$9,219	-245.1%	\$0.0101
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$4,816	-128.1%	\$0.0074
Heavy Duty Trucks	\$4,403	-117.1%	\$0.0170
Diesel Price Diff.	(\$12,979)	345.1%	(\$0.0299)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$3,760)	100.0%	(\$0.0028)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.4%	(\$0.0012)
Storage/Dispenser	(\$10,366)	21.8%	(\$0.0077)
Subtotal	(\$11,964)	25.1%	(\$0.0089)
Vehicle			
Conversion Kit	(\$7,025)	14.7%	(\$0.0052)
Tanks	(\$2,450)	5.1%	(\$0.0018)
Labor	(\$6,837)	14.4%	(\$0.0051)
OEM	(\$2,059)	4.3%	(\$0.0015)
Subtotal	(\$18,371)	38.6%	(\$0.0136)
Operating			
Station Maint.	(\$4,713)	9.9%	(\$0.0035)
Labor - fuel time loss	(\$2,417)	5.1%	(\$0.0018)
Propane Fuel Tax	(\$10,167)	21.3%	(\$0.0076)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$17,297)	36.3%	(\$0.0128)
Total Costs	(\$47,632)	100.0%	(\$0.0354)
Savings - Cost	(\$51,392)	N/A	(\$0.0382)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	3	13.5	23,133	\$1,190	\$400
Heavy Duty Gasoline	2	5.6	13,703	\$1,200	\$450
Heavy Duty Diesel	5	9.0	11,038	-	-
Dedicated			-	\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	10	IIIIIIII.			

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$545.17)
Incremental Cost/mile	(\$0.0382)

District - 5	
Tahoka	

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$11,147	-136.9%	\$0.0110
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$5,406	-66.4%	\$0.0081
Heavy Duty Trucks	\$5,741	-70.5%	\$0.0166
Diesel Price Diff.	(\$19,289)	236.9%	(\$0.0379)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$8,142)	100.0%	(\$0.0053)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.2%	(\$0.0010)
Storage/Dispenser	(\$10,366)	21.0%	(\$0.0068)
Subtotal	(\$11,964)	24.2%	(\$0.0079)
Vehicle			
Conversion Kit	(\$7,005)	14.2%	(\$0.0046)
Tanks	(\$2,460)	5.0%	(\$0.0016)
Labor	(\$6,962)	14.1%	(\$0.0046)
OEM	(\$2,455)	5.0%	(\$0.0016)
Subtotal	(\$18,882)	38.2%	(\$0.0124)
Operating			
Station Maint.	(\$4,713)	9.5%	(\$0.0031)
Labor - fuel time loss	(\$3,428)	6.9%	(\$0.0023)
Propane Fuel Tax	(\$10,393)	21.0%	(\$0.0068)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$18,534)	37.5%	(\$0.0122)
Total Costs	(\$49,380)	100.0%	(\$0.0324)
Savings - Cost	(\$57,522)	N/A	(\$0.0378)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	2	12.2	35,394	\$1,190	\$400
Heavy Duty Gasoline	3	5.5	12,245	\$1,200	\$450
Heavy Duty Diesel	5	7.0	12,954	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	10	iiiiiiiiiiiii	in in the second se		

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
	£1.5 00
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS	6		
1. OEM vehicles are available at the beginning of year 11.			
2. Diesel conversions are assumed available at the beginning of year 6.			
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:			
Automobiles	90,000		
Light Trucks	90,000		
Heavy Duty Gasoline 90,000			
Heavy Duty Diesel	150,000		

Cost/vehicle/year	(\$610.19)
Incremental Cost/mile	(\$0.0378)

Tulia

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,427	-41.6%	\$0.0075
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$7,427	-41.6%	\$0.0075
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$25,264)	141.6%	(\$0.0286)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	(\$17,837)	100.0%	(\$0.0095)
0.0.0770		~ ^	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.2%	(\$0.0009)
Storage/Dispenser	(\$10,366)	20.9%	(\$0.0055)
Subtotal	(\$11,964)	24.1%	(\$0.0064)
Vehicle			
Conversion Kit	(\$6,669)	13.4%	(\$0.0036)
Tanks	(\$2,076)	4.2%	(\$0.0011)
Labor	(\$7,138)	14.4%	(\$0.0038)
OEM	(\$3,507)	7.1%	( <b>\$</b> 0.0019)
Subtotal	(\$19,391)	39.0%	(\$0.0104)
25.46.46.46.46.46.46.46.46.46.46.46.46.46.			
Operating			
Station Maint.	(\$4,713)	9.5%	(\$0.0025)
Labor - fuel time loss	(\$3,721)	7.5%	(\$0.0020)
Propane Fuel Tax	(\$9,887)	19.9%	(\$0.0053)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$18,321)	36.9%	(\$0.0098)
Total Costs	(\$49,676)	100.0%	(\$0.0265)
Savings - Cost	(\$67,512)	N/A	(\$0.0361)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	3	13.2	34,962	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	6	9.0	18,728	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	9				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS					
1. OEM vehicles are available	1. OEM vehicles are available at the beginning of year 11.				
2. Diesel conversions are as	ssumed available at the beginning of year 6.				
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:				
Automobiles	90,000				
Light Trucks	90,000				
Heavy Duty Gasoline	90,000				
Heavy Duty Diesel	150,000				

(\$795.74)
(\$0.0361)

٠

# Andrews

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$17,218	251.4%	\$0.0082
Automobiles	\$1,187	17.3%	\$0.0058
Light Trucks	\$11,769	171.8%	\$0.0067
Heavy Duty Trucks	\$4,262	62.2%	\$0.0352
Diesel Price Diff.	(\$10,369)	-151.4%	(\$0.0245)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$6,849	100.0%	\$0.0027
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.2%	(\$0.0006)
Storage/Dispenser	(\$10,366)	14.1%	(\$0.0041)
Subtotal	(\$11,964)	16.3%	(\$0.0048)
Vehicle			
Conversion Kit	(\$13,577)	18.5%	(\$0.0054)
Tanks	(\$5,860)	8.0%	(\$0.0023)
Labor	(\$12,306)	16.7%	(\$0.0049)
OEM	(\$3,445)	4.7%	(\$0.0014)
Subtotal	(\$35,189)	47.8%	(\$0.0140)
Operating			
Station Maint.	(\$4,713)	6.4%	(\$0.0019)
Labor - fuel time loss	(\$2,842)	3.9%	(\$0.0011)
Propane Fuel Tax	(\$18,877)	25.7%	(\$0.0075)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$26,433)	35.9%	(\$0.0105)
Total Costs	(\$73,586)	100.0%	(\$0.0292)
Savings - Cost	(\$66,737)	N/A	(\$0.0265)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	18.0	21,750	\$1,600	\$400
Light Trucks	14	14.2	13,391	\$1,190	\$400
Heavy Duty Gasoline	2	2.6	6,426	\$1,200	\$450
Heavy Duty Diesel	5	11.0	10,778	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	22	IIIIIIII.		<u> </u>	

**DISCOUNT RATE** 

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

•

10.0%

MAJOR ASSUMPTIONS	S			
1. OEM vehicles are available at the beginning of year 11.				
2. Diesel conversions are assumed available at the beginning of year 6.				
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:				
Automobiles	90,000			
Light Trucks	90,000			
Heavy Duty Gasoline	90,000			
Heavy Duty Diesel	150,000			

Cost/vehicle/year	(\$321.79)
Incremental Cost/mile	(\$0.0265)

•

## District - 6 Balmorhea

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,042	-60.1%	\$0.0086
Automobiles	\$1,582	-13.5%	\$0.0054
Light Trucks	\$5,460	-46.6%	\$0.0104
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$18,753)	160.1%	(\$0.0329)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	<b>(\$11,</b> 711)	100.0%	(\$0.0084)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.4%	(\$0.0012)
Storage/Dispenser	(\$10,366)	22.3%	(\$0.0075)
Subtotal	(\$11,964)	25.8%	(\$0.0086)
Vehicle			
Conversion Kit	(\$6,513)	14.0%	(\$0.0047)
Tanks	(\$2,200)	4.7%	(\$0.0016)
Labor	(\$6,821)	14.7%	(\$0.0049)
OEM	(\$2,787)	6.0%	(\$0.0020)
Subtotal	(\$18,320)	39.5%	(\$0.0132)
<u></u>			
Operating			
Station Maint.	(\$4,713)	10.2%	(\$0.0034)
Labor - fuel time loss	(\$2,819)	6.1%	(\$0.0020)
Propane Fuel Tax	(\$8,583)	18.5%	(\$0.0062)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$16,116)	34.7%	(\$0.0116)
Total Costs	(\$46,400)	100.0%	(\$0.0334)
Savings - Cost	(\$58,111)	N/A	(\$0.0418)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Diff <del>eren</del> tial
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.3	30,966	\$1,600	\$400
Light Trucks	3	10.1	18,618	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	5	8.0	14,522	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	9				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	2,000

10.0%

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$684.93)
	(*** 0.410)
Incremental Cost/mile	(\$0.0418)

.

# Crane

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$8,075	-371.9%	\$0.0089
Automobiles	\$1,492	-68.7%	\$0.0053
Light Trucks	\$5,331	-245.5%	\$0.0100
Heavy Duty Trucks	\$1,253	-57.7%	\$0.0126
Diesel Price Diff.	(\$10,247)	471.9%	(\$0.0299)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$2,171)	100.0%	(\$0.0017)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.6%	(\$0.0013)
Storage/Dispenser	(\$10,366)	23.4%	(\$0.0083)
Subtotal	(\$11,964)	27.0%	(\$0.0095)
Vehicle			
Conversion Kit	(\$6,256)	14.1%	(\$0.0050)
Tanks	(\$2,284)	5.1%	(\$0.0018)
Labor	(\$6,236)	14.0%	(\$0.0050)
OEM	(\$1,909)	4.3%	(\$0.0015)
Subtotal	(\$16,685)	37.6%	(\$0.0133)
Operating			
Station Maint.	(\$4,713)	10.6%	(\$0.0038)
Labor - fuel time loss	(\$1,892)	4.3%	(\$0.0015)
Propane Fuel Tax	(\$9,129)	20.6%	(\$0.0073) \$0.0000
Additional training	\$0	0.0%	
Subtotal	(\$15,734)	35.5%	(\$0.0125)
Total Costs	(\$44,383)	100.0%	(\$0.0354)
Savings - Cost	(\$46,555)	N/A	(\$0.0371)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	18.7	29,928	\$1,600	\$400
Light Trucks	3	10.4	18,757	\$1,190	\$400
Heavy Duty Gasoline	1	7.0	10,527	\$1,200	\$450
Heavy Duty Diesel	4	9.0	10,892	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	9				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/tir)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS		
1. OEM vehicles are available	ble at the beginning of year 11.	
2. Diesel conversions are as	sumed available at the beginning of year 6.	
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline 90,000		
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$548.72)
Incremental Cost/mile	(\$0.0371)

#### District - 6 Dermit

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,732	-123.5%	\$0.0083
Automobiles	\$1,332	-21.3%	\$0.0063
Light Trucks	\$6,400	-102.2%	\$0.0089
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$13,994)	223.5%	(\$0.0303
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$6,263)	100.0%	(\$0.0045)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.3%	(\$0.0011)
Storage/Dispenser	(\$10,366)	21.3%	(\$0.0075)
Subtotal	(\$11,964)	24.6%	(\$0.0086)
Vehicle			
Conversion Kit	(\$8,026)	16.5%	(\$0.0058)
Tanks	(\$2,686)	5.5%	(\$0.0019)
Labor	(\$7,798)	16.0%	(\$0.0056)
OEM	(\$2,247)	4.6%	(\$0.0016)
Subtotal	(\$20,757)	42.7%	(\$0.0149)
Operating			
Station Maint.	(\$4,713)		(\$0.0034)
Labor - fuel time loss	(\$2,257)		(\$0.0016)
Propane Fuel Tax	(\$8,903)		(\$0.0064)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$15,873)	32.7%	(\$0.0114
Total Costs	(\$48,594)	100.0%	(\$0.0349
Savings - Cost	(\$54,857)	N/A	(\$0.0394

VEHICLE DATA				LPG Conversion	OEM Cost
	# Vehicles				Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	15.8	22,545	\$1,600	\$400
Light Trucks	4	11.7	19,003	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	6	9.0	9,795	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	11		in in the second se	in in the second se	
_			DISCOUNT	RATE	10.0%
FUEL PRICES					
Small Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.60		Labor Cost (\$/	'hr)	\$15.00
Gasoline Price/gallon	\$0.89				
Diesel Price/gallon	\$0.85		STATION D	ESIGN	
		•	Storage tank w	vater volume (gal)	2,000
			Number of dis	•	
				r	-

MAJOR ASSUMPTIONS	
-------------------	--

- 1. OEM vehicles are available at the beginning of year 11.
- 2. Diesel conversions are assumed available at the beginning of year 6.
- 3. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$529.01)
	(*0.020.4)
Incremental Cost/mile	(\$0.0394)

.

## District - 6 Fort Stockton

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$20,116	506.3%	\$0.0087
Automobiles	\$712	17.9%	\$0.0046
Light Trucks	\$11,515	289.8%	\$0.0068
Heavy Duty Trucks	\$7,889	198.6%	\$0.0165
Diesel Price Diff.	(\$16,143)	-406.3%	(\$0.0339)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$3,973	100.0%	\$0.0014
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.0%	(\$0.0006)
Storage/Dispenser	(\$10,366)	13.2%	(\$0.0037)
Subtotal	(\$11,964)	15.3%	(\$0.0043)
Vehicle			
Conversion Kit	(\$13,923)	17.8%	(\$0.0050)
Tanks	(\$5,796)	7.4%	(\$0.0021)
Labor	(\$12,894)	16.5%	(\$0.0046)
OEM	(\$3,611)	4.6%	(\$0.0013)
Subtotal	(\$36,223)	46.3%	(\$0.0130)
Operating			
Station Maint.	(\$4,713)		(\$0.0017)
Labor - fuel time loss	(\$3,778)		(\$0.0014)
Propane Fuel Tax	(\$21,612)	27.6%	(\$0.0077)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$30,103)	38.5%	(\$0.0108)
Total Costs	(\$78,291)	100.0%	(\$0.0281)
Savings - Cost	(\$74,318)	N/A	(\$0.0266)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	1	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	21.5	16,353	\$1,600	\$400
Light Trucks	12	13.8	14,868	\$1,190	\$400
Heavy Duty Gasoline	3	6.0	16,920	\$1,200	\$450
Heavy Duty Diesel	6	8.0	10,103		-
Dedicated	· ·	.	-	\$3,325	\$1,400
Dual-fuel	· ·	· .	-	\$3,535	N/A
Total	22	11111111			

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	

Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTION	s			
1. OEM vehicles are available	able at the beginning of year 11.			
2. Diesel conversions are a	assumed available at the beginning of year 6.			
3. Vehicles are sold off at	3. Vehicles are sold off at the end of the year when they reach the following mileage totals:			
Automobiles	90,000			
Light Trucks	90,000			
Heavy Duty Gasoline	90,000			
Heavy Duty Diesel	150,000			

Cost/vehicle/year	(\$358.34)
Incremental Cost/mile	(\$0.0266)

# Iraan

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$4,263	-31.2%	\$0.0071
Automobiles	\$531	-3.9%	\$0.0042
Light Trucks	\$3,633	-26.6%	\$0.0079
Heavy Duty Trucks	\$99	-0.7%	\$0.0093
Diesel Price Diff.	(\$17,916)	131.2%	(\$0.0329)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$13,653)	100.0%	(\$0.0120)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.6%	(\$0.0014)
Storage/Dispenser	(\$10,366)	23.4%	(\$0.0091)
Subtotal	(\$11,964)	27.0%	(\$0.0105)
Vehicle			
Conversion Kit	(\$6,582)	14.9%	(\$0.0058)
Tanks	(\$2,210)	5.0%	(\$0.0019)
Labor	(\$6,320)	14.3%	(\$0.0055)
OEM	(\$2,339)	5.3%	(\$0.0020)
Subtotal	(\$17,452)	39.4%	(\$0.0153)
Operating			
Station Maint.	(\$4,713)	10.6%	(\$0.0041)
Labor - fuel time loss	(\$2,556)	5.8%	(\$0.0022)
Propane Fuel Tax	(\$7,621)	17.2%	(\$0.0067)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$14,891)	33.6%	( <b>\$</b> 0.0130)
Total Costs	(\$44,308)	100.0%	(\$0.0388)
Savings - Cost	(\$57,961)	N/A	(\$0.0508)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	22.3	13,252	\$1,600	\$400
Light Trucks	2	12.6	24,468	\$1,190	\$400
Heavy Duty Gasoline	1	8.5	1,127	\$1,200	<b>\$</b> 450
Heavy Duty Diesel	5	8.0	13,874	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	9				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
OT ATION DEGLAN	
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	3
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$683.16)
(\$0.0508)

٠

# District - 6 McCamey

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$5,773	-43.0%	\$0.0085
Automobiles	\$828	-6.2%	\$0.0057
Light Trucks	\$3,758	-28.0%	\$0.0079
Heavy Duty Trucks	\$1,188	-8.8%	\$0.0212
Diesel Price Diff.	(\$19,203)	143.0%	(\$0.0292)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$13,430)	100.0%	(\$0.0101)
		~ ^	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.1%	(\$0.0012)
Storage/Dispenser	(\$10,366)	20.0%	(\$0.0078)
Subtotal	(\$11,964)	23.1%	(\$0.0090)
Vehicle			
Conversion Kit	(\$8,523)	16.5%	(\$0.0064)
Tanks	(\$2,976)	5.8%	(\$0.0022)
Labor	(\$7,644)	14.8%	(\$0.0057)
OEM	(\$2,691)	5.2%	(\$0.0020)
Subtotal	(\$21,834)	42.2%	(\$0.0164)
Operating			
Station Maint.	(\$4,713)		(\$0.0035)
Labor - fuel time loss	(\$2,924)		(\$0.0022)
Propane Fuel Tax	(\$10,300)		(\$0.0077) \$0.0000
Additional training	\$0	0.0%	
Subtotal	(\$17,937)	34.7%	(\$0.0135)
			(00.0555)
Total Costs	(\$51,735)	100.0%	(\$0.0388)
Savings - Cost	(\$65,165)	N/A	(\$0.0489)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	17.4	15,390	\$1,600	\$400
Light Trucks	4	11.5	12,580	\$1,190	\$400
Heavy Duty Gasoline	1	4.3	5,956	\$1,200	\$450
Heavy Duty Diesel	6	9.0	13,941	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	12	AIIIIIIIIA	MIIIIIIII		

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000

•

.

Number of dispenser hoses 1	Storige mail (B-1)	_,
	Number of dispenser hoses	1

able at the beginning of year 11.				
2. Diesel conversions are assumed available at the beginning of year 6.				
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:				
Automobiles 90,000				
90,000				
90,000				
150,000				
2	the end of the year when they reach the following mileage totals: 90,000 90,000 90,000			

Cost/vehicle/year	(\$576.05)
Incremental Cost/mile	(\$0.0489)

٠

# District - 6 Midland 1

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,907	100.0%	\$0.0060
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$7,907	100.0%	\$0.0060
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	\$0	0.0%	\$0.0000
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$7,907	100.0%	\$0.0060
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.8%	(\$0.0012)
Storage/Dispenser	(\$10,366)	24.5%	(\$0.0079)
Subtotal	(\$11,964)	28.3%	(\$0.0091)
Vehicle			
Conversion Kit	(\$5,944)	14.1%	(\$0.0045)
Tanks	(\$3,080)	7.3%	(\$0.0024)
Labor	(\$5,326)	12.6%	(\$0.0041)
OEM	(\$1,112)	2.6%	(\$0.0008)
Subtotal	(\$15,462)	36.6%	(\$0.0118)
Operating			
Station Maint.	(\$4,713)	11.2%	(\$0.0036)
Labor - fuel time loss	(\$759)	1.8%	(\$0.0006)
Propane Fuel Tax	(\$9,333)	22.1%	(\$0.0071)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$14,805)	35.1%	(\$0.0113)
Total Costs	(\$42,231)	100.0%	(\$0.0323)
Savings - Cost	(\$34,324)	N/A	(\$0.0262)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	11	15.1	12,619	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	0	1.0	1	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	<u>-</u>	\$3,535	N/A
Total	11	illillille.			
		_	DISCOUNT	RATE	10.0%
FUEL PRICES					
Small Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.60		Labor Cost (\$/	fhr)	\$15.00
Gasoline Price/gallon	\$0.89				
Diesel Price/gallon	\$0.85		STATION D	ESIGN	
			Storage tank w	vater volume (gal)	2,000
Maintenance Savings	0%		Number of dis	penser hoses	1
Mileage Adj.	0%				
		-			
MAJOR ASSUMPTIO	NS				
1. OEM vehicles are ava	ilable at the be	ginning of	year 11.		

2	Diesel	conversions	are assumed	available at the	beginning of	vear 6.

3. Vel	nicles are sold of	f at the end of the	year when the	y reach the followin	g mileage totals:
--------	--------------------	---------------------	---------------	----------------------	-------------------

Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

(\$331.01)
(\$0.0262)

٠

•

### District - 6 Midland 2

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$14,653	-596.0%	\$0.0113
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$7,607	-309.4%	\$0.0079
Heavy Duty Trucks	\$7,046	-286.6%	\$0.0212
Diesel Price Diff.	(\$17,112)	696.0%	(\$0.0219)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$2,459)	100.0%	(\$0.0012)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.5%	(\$0.0008)
Storage/Dispenser	(\$10,366)	16.3%	(\$0.0050)
Subtotal	(\$11,964)	18.8%	(\$0.0058)
Vehicle			
Conversion Kit	(\$10,817)	17.0%	(\$0.0052)
Tanks	(\$3,982)	6.2%	(\$0.0019)
Labor	(\$9,774)	15.3%	(\$0.0047)
OEM	(\$3,801)	6.0%	(\$0.0018)
Subtotal	(\$28,375)	44.5%	(\$0.0137)
Operating			
Station Maint.	(\$4,713)	7.4%	(\$0.0023)
Labor - fuel time loss	(\$3,435)	5.4%	(\$0.0017)
Propane Fuel Tax	(\$15,240)	23.9%	(\$0.0073)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$23,389)	36.7%	(\$0.0113)
Total Costs	(\$63,728)	100.0%	(\$0.0307)
Savings - Cost	(\$66,187)	N/A	(\$0.0319)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	7	12.0	14,575	\$1,190	\$400
Heavy Duty Gasoline	2	4.7	17,653	\$1,200	\$450
Heavy Duty Diesel	7	12.0	14,198	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	16				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	1AJOR ASSUMPTIONS				
1. OEM vehicles are availa	1. OEM vehicles are available at the beginning of year 11.				
2. Diesel conversions are a	ssumed available at the beginning of year 6.				
3. Vehicles are sold off at t	. Vehicles are sold off at the end of the year when they reach the following mileage totals:				
Automobiles	90,000				
Light Trucks	Light Trucks 90,000				
Heavy Duty Gasoline 90,000					
Heavy Duty Diesel 150,000					

(\$438.82)
(\$0.0319)

# Monahans

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$10,647	5276.1%	\$0.0088
Automobiles	\$1,099	544.8%	\$0.0036
Light Trucks	\$6,607	3274.2%	\$0.0088
Heavy Duty Trucks	\$2,941	1457.1%	\$0.0179
Diesel Price Diff.	(\$10,446)	-5176.1%	(\$0.0299)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$202	100.0%	\$0.0001
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.2%	(\$0.0010)
Storage/Dispenser	(\$10,366)	21.0%	(\$0.0066)
Subtotal	(\$11,964)	24.2%	(\$0.0076)
Vehicle			
Conversion Kit	(\$7,273)	14.7%	(\$0.0046)
Tanks	(\$2,854)	5.8%	(\$0.0018)
Labor	(\$7,282)	14.7%	(\$0.0047)
OEM	(\$2,489)	5.0%	(\$0.0016)
Subtotal	(\$19,898)	40.3%	(\$0.0127)
Operating			
Station Maint.	(\$4,713)	9.5%	(\$0.0030)
Labor - fuel time loss	(\$2,087)	4.2%	(\$0.0013)
Propane Fuel Tax	(\$10,713)	21.7%	(\$0.0068)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$17,513)	35. <u>5</u> %	(\$0.0112)
Total Costs	(\$49,375)	100.0%	(\$0.0316)
Savings - Cost	(\$49,173)	N/A	(\$0.0314)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	27.3	32,144	\$1,600	\$400
Light Trucks	4	11.8	19,838	\$1,190	\$400
Heavy Duty Gasoline	2	5.7	8,722	\$1,200	\$450
Heavy Duty Diesel	4	9.0	11,104	-	-
Dedicated		.		\$3,325	\$1,400
Dual-fuel	· ·	· .	-	\$3,535	N/A
Total	11	11111112			

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	_
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTION	<u> </u>	-		
	ble at the beginning of year 11.			
	ssumed available at the beginning of year 6.			
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:			
Automobiles	90,000			
Light Trucks	Light Trucks 90,000			
Heavy Duty Gasoline	90,000			
Heavy Duty Diesel	150,000			

(\$474.21)
(\$0.0314)

# District - 6 Odessa DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$159,134	102.2%	\$0.0293
Automobiles	\$16,055	10.3%	\$0.0192
Light Trucks	\$101,627	65.2%	\$0.0265
Heavy Duty Trucks	\$41,452	26.6%	\$0.0541
Diesel Price Diff.	(\$3,376)	-2.2%	(\$0.0032)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$155,758	100.0%	\$0.0239
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	3.5%	(\$0.0013)
Storage/Dispenser	(\$56,672)	22.5%	(\$0.0087)
Subtotal	(\$65,418)	26.0%	(\$0.0100)
Vehicle			
Conversion Kit	(\$40,456)	16.1%	(\$0.0062)
Tanks	(\$18,096)	7.2%	(\$0.0028)
Labor	(\$36,552)	14.5%	(\$0.0056)
OEM	(\$6,993)	2.8%	(\$0.0011)
Subtotal	(\$102,098)	40.5%	(\$0.0157)
Operating			
Station Maint.	(\$14,140)	5.6%	(\$0.0022)
Labor - fuel time loss	(\$10,595)	4.2%	(\$0.0016)
Propane Fuel Tax	(\$59,663)	23.7%	(\$0.0092)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$84,398)	33.5%	(\$0.0130)
Total Costs	(\$251,914)	100.0%	(\$0.0387)
Savings - Cost	(\$96,156)	N/A	(\$0.0148)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	7	16.5	12,674	\$1,600	\$400
Light Trucks	40	11.9	10,177	\$1,190	\$400
Heavy Duty Gasoline	8	5.8	10,160	\$1,200	\$450
Heavy Duty Diesel	11	6.0	12,389	-	-
Dedicated	· ·		-	\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	66				
			DISCOUNT	RATE	10.0%

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS				
1. OEM vehicles are availa	1. OEM vehicles are available at the beginning of year 11.			
2. Diesel conversions are assumed available at the beginning of year 6.				
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:			
Automobiles	90,000			
Light Trucks	90,000			
Heavy Duty Gasoline	90,000			
Heavy Duty Diesel	150,000			

Cost/vehicle/year	(\$154.55)	
Incommental Cont/ile	(\$0.0148)	
Incremental Cost/mile	(\$0.0148)	

# Pecos

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$16,160	-421.6%	\$0.0080
Automobiles	\$1,979	-51.6%	\$0.0055
Light Trucks	\$9,533	-248.7%	\$0.0064
Heavy Duty Trucks	\$4,649	-121.3%	\$0.0278
Diesel Price Diff.	(\$19,994)	521.6%	(\$0.0332)
Maintenance	<u>\$0</u>	0.0%	\$0.0000
Total Savings	(\$3,833)	100.0%	(\$0.0015)
			-
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.1%	(\$0.0006)
Storage/Dispenser	(\$10,366)	13.7%	(\$0.0040)
Subtotal	(\$11,964)	15.9%	(\$0.0046)
Vehicle			
Conversion Kit	(\$12,802)	17.0%	(\$0.0049)
Tanks	(\$5,276)	7.0%	(\$0.0020)
Labor	(\$12,113)	16.1%	(\$0.0046)
OEM	(\$4,539)	6.0%	(\$0.0017)
Subtotal	(\$34,730)	46.0%	(\$0.0133)
Operating			
Station Maint.	(\$4,713)	6.2%	(\$0.0018)
Labor - fuel time loss	(\$3,766)	5.0%	(\$0.0014)
Propane Fuel Tax	(\$20,254)	26.9%	(\$0.0077)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$28,734)	38.1%	(\$0.0110)
Total Costs	(\$75,427)	100.0%	(\$0.0288)
Savings - Cost	(\$79,261)	N/A	(\$0.0303)

VEHICLE DATA	# Vehicles in Year 30	MPG		LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	2	19.1		•	\$400
Light Trucks	10				\$400
Heavy Duty Gasoline	2	3.7	8,860	\$1,200	\$450
Heavy Duty Diesel	6	8.0	12,788		-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	20				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.0
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	2,00

10.0%

MAJOR ASSUMPTIONS				
1. OEM vehicles are available at the beginning of year 11.				
2. Diesel conversions are assumed available at the beginning of year 6.				
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:				
Automobiles				
Light Trucks 90,000				
Heavy Duty Gasoline 90,000				
Heavy Duty Diesel	150,000			

Cost/vehicle/year	(\$420.40)
Incremental Cost/mile	(\$0.0303)

.

•

#### District - 6 Sanderson

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$9,206	-362.5%	\$0.0077
Automobiles	\$1,468	-57.8%	\$0.0049
Light Trucks	\$6,807	-268.0%	\$0.0081
Heavy Duty Trucks	\$931	-36.6%	\$0.0173
Diesel Price Diff.	(\$11,746)	462.5%	(\$0.0263)
Maintenance	\$0	0.0%	\$0.000
Total Savings	(\$2,540)	100.0%	(\$0.0015)
00.0750			
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.4%	(\$0.0010)
Storage/Dispenser	(\$10,366)	21.8%	(\$0.0063)
Subtotal	(\$11,964)	25.1%	(\$0.0073)
Vehicle			
Conversion Kit	(\$6,710)	14.1%	(\$0.0041)
Tanks	(\$2,564)	5.4%	(\$0.0016)
Labor	(\$6,942)	14.6%	(\$0.0042)
OEM	(\$2,799)	5.9%	(\$0.0017)
Subtotal	(\$19,015)	<b>39.9%</b>	(\$0.0116)
Operating			
Station Maint.	(\$4,713)	9.9%	(\$0.0029)
Labor - fuel time loss	(\$2,144)	4.5%	(\$0.0013)
Propane Fuel Tax	(\$9,808)	20.6%	(\$0.0060)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$16,665)	35.0%	(\$0.0101)
Total Costs	<u>(</u> \$47,644)	100.0%	(\$0.0290)
Savings - Cost	(\$50,184)	N/A	(\$0.0306)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	20.2	31,676	\$1,600	\$400
Light Trucks	4	12.9	22,358	\$1,190	\$400
Heavy Duty Gasoline	1 1	5.3	5,697	\$1,200	\$450
Heavy Duty Diesel	4	10.0	14,213		-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	10				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	2,000

•

10.0%

MAJOR ASSUMPTIONS			
1. OEM vehicles are available at the beginning of year 11.			
2. Diesel conversions are assumed available at the beginning of year 6.			
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:			
Automobiles	90,000		
Light Trucks 90,000			
Heavy Duty Gasoline 90,000			
Heavy Duty Diesel	150,000		

Cost/vehicle/year	(\$532.35)
Incremental Cost/mile	(\$0.0306)

# Stanton

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,798	-93.2%	\$0.0082
Automobiles	\$1,145	-13.7%	\$0.0073
Light Trucks	\$2,528	-30.2%	\$0.0062
Heavy Duty Trucks	\$4,124	-49.3%	\$0.0106
Diesel Price Diff.	(\$16,164)	193.2%	(\$0.0339)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$8,366)	100.0%	(\$0.0059)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	(\$0.0011)
Storage/Dispenser	(\$10,366)	18.2%	(\$0.0072)
Subtotal	(\$11,964)	21.0%	(\$0.0084)
Vehicle			
Conversion Kit	(\$9,718)	17.1%	(\$0.0068)
Tanks	(\$3,556)	6.2%	(\$0.0025)
Labor	(\$8,747)	15.4%	(\$0.0061)
OEM	(\$2,042)	3.6%	(\$0.0014)
Subtotal	(\$24,063)	42.2%	(\$0.0168)
Operating			
Station Maint.	(\$4,713)	8.3%	(\$0.0033)
Labor - fuel time loss	(\$2,747)	4.8%	(\$0.0019)
Propane Fuel Tax	(\$13,467)	23.6%	(\$0.0094)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$20,927)	36.7%	(\$0.0146)
Total Costs	(\$56,955)	100.0%	(\$0.0398)
Savings - Cost	(\$65,321)	N/A	<b>(\$</b> 0.0457)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	13.6	16,661	\$1,600	\$400
Light Trucks	4	14.2	10,762	\$1,190	\$400
Heavy Duty Gasoline	3	9.0	13,805	\$1,200	\$450
Heavy Duty Diesel	6	8.0	10,116	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	14				illillilli

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal) Number of dispenser hoses	2,000

10.0%

.

MAJOR ASSUMPTIONS	5
I. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$494.94)
Incremental Cost/mile	(\$0.0457)

#### District - 7 Ballinger

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$3,904 -15.4% \$0.0050 \$1,200 Automobiles -4.7% \$0.0039 \$2,704 Light Trucks -10.7% \$0.0058 \$0.0000 Heavy Duty Trucks \$0 0.0% Diesel Price Diff. (\$29,216) 115.4% (\$0.0231) \$0 0.0% \$0.0000 Maintenance (\$25,311) **Total Savings** 100.0% (\$0.0124) COSTS % of Incremental Infrastructure Cost/Mile Costs Land 0.0% \$0.0000 \$0 (\$1,598) (\$0.0008) Station setup 2.8% Storage/Dispenser (\$10,366) 18.0% (\$0.0051) Subtotal (\$11,964) 20.7% (\$0.0059) Vehicle Conversion Kit (\$8,438) 14.6% (\$0.0041) Tanks (\$2,538) 4.4% (\$0.0012) (\$8,868) Labor 15.4% (\$0.0043) OEM (\$5,220) 9.0% (\$0.0026) (\$25,065) (\$0.0123) Subtotal 43.4% Operating Station Maint. (\$4,713) 8.2% (\$0.0023) Labor - fuel time loss (\$3,952) 6.8% (\$0.0019) Propane Fuel Tax (\$0.0059) (\$12,051) 20.9% Additional training \$0 0.0% \$0.0000 Subtotal (\$20,716) 35.9% (\$0.0102) Total Costs (\$57,745) 100.0% (\$0.0283) Savings - Cost (\$83,056) N/A (\$0.0407)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	25.7	32,999	\$1,600	\$400
Light Trucks	2	17.1	24,766	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	<b>\$</b> 450
Heavy Duty Diesel	8	11.0	20,096	-	-
Dedicated		· .	-	\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	11				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT R	ATE

OTHER FACTORS		
Labor Cost (\$/hr)	\$15.00	
STATION DESIGN		
Storage tank water volume (gal)	2.000	

Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS			
1. OEM vehicles are available at the beginning of year 11.			
2. Diesel conversions are assumed available at the beginning of year 6.			
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:			
Automobiles 90,000			
Light Trucks 90,000			
Heavy Duty Gasoline 90,000			
Heavy Duty Diesel	150,000		

Cost/vehicle/year	(\$800.96)
Incremental Cost/mile	(\$0.0407)

# Big Lake

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$6,756	-42.7%	\$0.0077
Automobiles	<b>\$</b> 0	0.0%	\$0.0000
Light Trucks	\$6,756	-42.7%	\$0.0077
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$22,587)	142.7%	(\$0.0286)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$15,831)	100.0%	(\$0.0095)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.0%	(\$0.0010)
Storage/Dispenser	(\$10,366)	19.4%	(\$0.0062)
Subtotal	(\$11,964)	22.4%	(\$0.0072)
Vehicle			
Conversion Kit	(\$7,677)	14.4%	(\$0.0046)
Tanks	(\$2,636)	4.9%	(\$0.0016)
Labor	(\$7,164)	13.4%	(\$0.0043)
OEM	(\$3,905)	7.3%	(\$0.0024)
Subtotal	(\$21,382)	40.0%	(\$0.0129)
Operating			
Station Maint.	(\$4,713)	8.8%	(\$0.0028)
Labor - fuel time loss	(\$3,270)	6.1%	(\$0.0020)
Propane Fuel Tax	(\$12,149)	22.7%	(\$0.0073)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$20,132)	37.6%	(\$0.0121)
Total Costs	(\$53,479)	100.0%	(\$0.0322)
Savings - Cost	(\$69,310)	N/A	(\$0.0417)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	5	13.5	18,503	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	6	9.0	16,743	-	-
Dedicated	· ·	.	-	\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	11				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	sumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$668.40)
Incremental Cost/mile	(\$0.0417)

## District - 7 Brackettville

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$5,814	-502.1%	\$0.0066
Automobiles	\$859	-74.2%	\$0.0055
Light Trucks	\$4,298	-371.2%	\$0.0064
Heavy Duty Trucks	\$656	-56.7%	\$0.0149
Diesel Price Diff.	(\$6,971)	602.1%	(\$0.0303)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$1,158)	100.0%	(\$0 <u>.001</u> 0)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.7%	(\$0.0014)
Storage/Dispenser	(\$10,366)	23.7%	(\$0.0094)
Subtotal	(\$11,964)	27.4%	(\$0.0108)
Vehicle			
Conversion Kit	(\$7,100)	16.3%	(\$0.0064)
Tanks	(\$2,928)	6.7%	(\$0.0026)
Labor	(\$6,288)	14.4%	(\$0.0057)
OEM	(\$1,380)	3.2%	(\$0.0012)
Subtotal	(\$17,696)	40.5%	(\$0.0160)
March 1			
Operating			
Station Maint.	(\$4,713)	10.8%	(\$0.0043)
Labor - fuel time loss	(\$1,392)	3.2%	(\$0.0013)
Propane Fuel Tax	(\$7,902)	18.1%	(\$0.0071)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$14,007)	32.1%	(\$0.0127)
Total Costs	(\$43,666)	100.0%	(\$0.0395)
Savings - Cost	(\$44,824)	N/A	(\$0.0405)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.2	16,698	\$1,600	\$400
Light Trucks	5	14.9	14,307	\$1,190	\$400
Heavy Duty Gasoline	2	5.3	2,341	\$1,200	\$450
Heavy Duty Diesel	3	9.0	9,759	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	11				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS			
1. OEM vehicles are availab	1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are assumed available at the beginning of year 6.			
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:			
Automobiles	90,000		
Light Trucks	90,000		
Heavy Duty Gasoline	90,000		
Heavy Duty Diesel	150,000		

Cost/vehicle/year	(\$432.27)
Incremental Cost/mile	(\$0.0405)

### District - 7 Del Rio

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$128,119	103.8%	\$0.0257
Automobiles	\$6,136	5.0%	<b>\$</b> 0.01 <b>79</b>
Light Trucks	\$110,268	89.3%	\$0.0246
Heavy Duty Trucks	\$11,715	9.5%	\$0.0712
Diesel Price Diff.	(\$4,692)	-3.8%	(\$0.0029)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$123,427	100.0%	\$0.0187
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	3.6%	(\$0.0013)
Storage/Dispenser	(\$56,672)	23.4%	(\$0.0086)
Subtotal	(\$65,418)	27.0%	(\$0.0099)
Vehicle			
Conversion Kit	(\$40,419)	16.7%	(\$0.0061)
Tanks	(\$16,285)	6.7%	(\$0.0025)
Labor	(\$35,657)	14.7%	(\$0.0054)
OEM	(\$9,322)	3.8%	(\$0.0014)
Subtotal	(\$101,682)	41.9%	(\$0.0154)
Operating			
Station Maint.	(\$14,140)	5.8%	(\$0.0021)
Labor - fuel time loss	(\$11,017)	4.5%	<b>(\$0.0017</b> )
Propane Fuel Tax	(\$50,375)	20.8%	(\$0.0076)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$75,533)	31.1%	(\$0.0114)
Total Costs	(\$242,634)	100.0%	(\$0.0368)
Savings - Cost	(\$119,207)	N/A	(\$0.0181)

VEHICLE DATA				LPG Conversion	OEM Cost Differential
	# Vehicles in Year 30	1	per vehicle	Cost per vehicle	
Automobiles	6	170	6,061	\$1,600	\$400
Light Trucks	34	13.0	13,965	\$1,190	\$400
Heavy Duty Gasoline	3	4.5	5,819	\$1,200	\$450
Heavy Duty Diesel	19	7.0	10,834	-	-
Dedicated	-	.	-	\$3,325	\$1,400
Dual-fuel	· ·	.		\$3,535	N/A
Total	62			i i i i i i i i i i i i i i i i i i i	

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	14,400

10.0%

MAJOR ASSUMPTIONS	<u> </u>				
. OEM vehicles are available at the beginning of year 11.					
2. Diesel conversions are assumed available at the beginning of year 6.					
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:					
Automobiles	90,000				
Light Trucks	90,000				
Heavy Duty Gasoline	90,000				
Heavy Duty Diesel	150,000				

Cost/vehicle/year	(\$203.96)
Incremental Cost/mile	(\$0.0181)

.

•

#### District - 7 Eden

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$4,459	-23.6%	\$0.0062
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$4,459	-23.6%	\$0.0062
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$23,370)	123.6%	(\$0.0263)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$1 <u>8,911</u> )	100.0%	(\$0.0117)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	(\$0.0010)
Storage/Dispenser	(\$10,366)	18.2%	(\$0.0064)
Subtotal	(\$11,964)	21.1%	(\$0.0074)
Vehicle			
Conversion Kit	(\$9,519)	16.8%	(\$0.0059)
Tanks	(\$3,048)	5.4%	(\$0.0019)
Labor	(\$8,578)	15.1%	(\$0.0053)
OEM	(\$3,623)	6.4%	(\$0.0022)
Subtotal	(\$24,768)	43.6%	(\$0.0154)
Operating			
Station Maint.	(\$4,713)	8.3%	(\$0.0029)
Labor - fuel time loss	(\$3,230)	5.7%	(\$0.0020)
Propane Fuel Tax	(\$12,149)	21.4%	(\$0.0075)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$20,092)	35.4%	(\$0.0125)
Total Costs	(\$56,825)	100.0%	(\$0.0352)
Savings - Cost	(\$75,736)	N/A	(\$0.0469)

VEHICLE DATA				LPG Conversion	OEM Cost
	# Vehicles		Annual Miles	-	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	5	16.1	15,378	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	8	10.0	14,139	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	13	illillilli	innnnn in the second		
	•				
			DISCOUNT	RATE	10.0%
FUEL PRICES					
Small Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.60		Labor Cost (\$/	ከ)	\$15.00
Gasoline Price/gallon	\$0.89				
Diesel Price/gallon	\$0.85		STATION DI	ESIGN	
			Storage tank w	vater volume (gal)	2,000
			Number of dis	penser hoses	1

.

.

#### MAJOR ASSUMPTIONS

- 1. OEM vehicles are available at the beginning of year 11.
- 2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the	end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000

Heavy Duty Gasoline90,000Heavy Duty Diesel150,000

Cost/vehicle/year	(\$618.00)
Incremental Cost/mile	(\$0.0469)

# District - 7 Junction

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$16,123	-958.5%	\$0.0073
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$14,722	-875.2%	\$0.0068
Heavy Duty Trucks	\$1,401	-83.3%	\$0.0210
Diesel Price Diff.	(\$17,805)	1058.5%	(\$0.0295)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$1,682)	100.0%	(\$0.0006)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	<b>\$</b> 0.0000
Station setup	(\$1,598)	2.1%	(\$0.0006)
Storage/Dispenser	(\$10,366)	13.5%	(\$0.0037)
Subtotal	(\$11,964)	15.5%	(\$0.0042)
Vehicle			
Conversion Kit	(\$14,273)	18.5%	(\$0.0051)
Tanks	(\$6,006)	7.8%	(\$0.0021)
Labor	(\$12,822)	16.7%	(\$0.0045)
OEM	(\$4,258)	5.5%	(\$0.0015)
Subtotal	(\$37,359)	48.5%	(\$0.0132)
Operating			
Station Maint.	(\$4,713)	6.1%	(\$0.0017)
Labor - fuel time loss	(\$3,619)	4.7%	(\$0.0013)
Propane Fuel Tax	(\$19,349) \$0	25.1% 0.0%	(\$0.0069) \$0.0000
Additional training			
Subtotal	(\$27,682)	35.9%	(\$0.0098)
T 4 1 C - 4-	(477.005)	100.07	(\$0.0070)
Total Costs	(\$77,005)	100.0%	(\$0.0273)
Savings - Cost	(\$78,687)	N/A	(\$0.0279)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	16	13.8	14,252	\$1,190	\$400
Heavy Duty Gasoline	1	4.6	7,092	\$1,200	\$450
Heavy Duty Diesel	6	9.0	12,812	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	23				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal) Number of dispenser hoses	2,00

MAJOR ASSUMPTIONS	
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000
i	

Cost/vehicle/year	(\$362.92)	
Incremental Cost/mile	(\$0.0279)	

# District - 7 Ozona

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$6,691	-73.2%	\$0.0071
Automobiles	\$1,169	-12.8%	\$0.0054
Light Trucks	\$5,066	-55.4%	\$0.0072
Heavy Duty Trucks	\$455	-5.0%	\$0.0188
Diesel Price Diff.	(\$15,832)	173.2%	(\$0.0299)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$9,142)	100.0%	(\$0.0062)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.2%	(\$0.0011)
Storage/Dispenser	(\$10,366)	20.7%	(\$0.0070)
Subtotal	(\$11,964)	23.9%	(\$0.0081)
Vehicle			
Conversion Kit	(\$8,051)	16.1%	(\$0.0055)
Tanks	(\$2,696)	5.4%	(\$0.0018)
Labor	(\$8,096)	16.2%	(\$0.0055)
OEM	(\$2,172)	4.3%	(\$0.0015)
Subtotal	(\$21,015)	42.0%	(\$0.0143)
Operating			
Station Maint.	(\$4,713)	9.4%	(\$0.0032)
Labor - fuel time loss	(\$2,497)	5.0%	(\$0.0017)
Propane Fuel Tax	(\$9,847)	19.7%	(\$0.0067)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$17,057)	34.1%	(\$0.0116)
Total Costs	(\$50,036)	100.0%	(\$0.0339)
Savings - Cost	(\$59,178)	N/A	(\$0.0401)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	Dillaalia
Automobiles	1	18.5	23,149	\$1,600	\$400
Light Trucks	3	13.8	24,863	\$1,190	\$400
Heavy Duty Gasoline	1	4.2	2,567	\$1,200	\$450
Heavy Duty Diesel	6	9.0	11,220	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	· ·			\$3,535	N/A
Total	11				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	;
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$570.69)	
Incremental Cost/mile	(\$0.0401)	

#### District - 7 Robert Lee

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$0.0064 \$4,848 -35.5% Automobiles \$1,074 -7.9% \$0.0050 \$3,774 -27.7% \$0.0069 Light Trucks Heavy Duty Trucks 0.0% \$0.0000 **\$**0 Diesel Price Diff. (\$18,499) 135.5% (\$0.0334) \$0.0000 Maintenance **\$**0 0.0% **Total Savings** (\$13,650) 100.0% (\$0.0104) COSTS % of Incremental Infrastructure Cost/Mile Costs Land **\$**0 0.0% \$0.0000 (\$0.0012) Station setup (\$1,598) 3.3% (\$0.0079) Storage/Dispenser (\$10,366) 21.5% Subtotal (\$11,964) 24.9% (\$0.0091) Vehicle (\$7,435) 15.5% (\$0.0057) Conversion Kit 5.0% (\$0.0018) Tanks (\$2,406) Labor (\$7,266) 15.1% (\$0.0055) OEM (\$2,323) 4.8% (\$0.0018) Subtotal (\$19,431) 40.4% (\$0.0148) Operating Station Maint. (\$4,713) 9.8% (\$0.0036) Labor - fuel time loss (\$2,615) 5.4% (\$0.0020) Propane Fuel Tax (\$9,395) 19.5% (\$0.0071) Additional training 0.0% \$0.0000 \$0 (\$16,723) 34.8% Subtotal (\$0.0127) 100.0% Total Costs (\$48,118) (\$0.0366) Savings - Cost (\$61,768) N/A (\$0.0470)

VEHICLE DATA	# Vehicles in Year 30			LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	19.9	22,874	\$1,600	\$400
Light Trucks	3	15.1	19,324	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	6	8.0	11,737	-	-
Dedicated	-	· .	-	\$3,325	\$1,400
Dual-fuel			-	\$3,535	N/A
Total	10				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/tr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	2,00

MAJOR ASSUMPTIONS	<b>.</b>
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$655.23)
Incremental Cost/mile	(\$0.0470)

# District - 7 Rocksprings

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$11,628	-215.0%	\$0.0070
Automobiles	<b>\$9</b> 69	-17.9%	\$0.0058
Light Trucks	\$9,524	-176.1%	\$0.0067
Heavy Duty Trucks	\$1,135	-21.0%	\$0.0159
Diesel Price Diff.	(\$17,036)	315.0%	(\$0.0241)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	(\$5,408)	100.0%	(\$0.0023)
CLOCEDO	<u></u>	ã Á	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station sctup	(\$1,598)	2.4%	(\$0.0007)
Storage/Dispenser	(\$10,366)	15.4%	(\$0.0044)
Subtotal	(\$11,964)	17.8%	(\$0.0051)
Vehicle			
Conversion Kit	(\$11,385)	16.9%	(\$0.0048)
Tanks	(\$4,302)	6.4%	(\$0.0018)
Labor	(\$10,713)	15.9%	(\$0.0045)
OEM	(\$4,551)	6.8%	(\$0.0019)
Subtotal	(\$30,952)	46.0%	(\$0.0131)
Operating			
Station Maint.	(\$4,713)	7.0%	(\$0.0020)
Labor - fuel time loss	(\$2,939)	4.4%	(\$0.0012)
Propane Fuel Tax	(\$16,767)	24.9%	(\$0.0071)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$24,420)	36.3%	(\$0.0104)
Total Costs	(\$67,336)	100.0%	(\$0.0286)
Savings - Cost	(\$72,744)	N/A	(\$0.0308)

VEHICLE DATA	# Vehicles in Year 30			LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	17.2	17,805	\$1,600	\$400
Light Trucks	8	15.5	18,733	\$1,190	\$400
Heavy Duty Gasoline	1	6.2	7,557	\$1,200	\$450
Heavy Duty Diesel	7	11.0	12,842		-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel		-		\$3,535	N/A
Total	17				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	

MAJOR ASSUMPTIONS	S
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$453.92)
Incremental Cost/mile	(\$0.0308)

# District - 7 San Angelo

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$17,796	652.7%	\$0.0063
Automobiles	\$466	17.1%	\$0.0044
Light Trucks	\$16,658	611.0%	\$0.0062
Heavy Duty Trucks	\$671	24.6%	\$0.0160
Diesel Price Diff.	(\$15,069)	-552.7%	(\$0.0271)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$2,727	100.0%	\$0.0008
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	1.7%	(\$0.0005)
Storage/Dispenser	(\$10,366)	11.0%	(\$0.0031)
Subtotal	(\$11,964)	12.7%	(\$0.0035)
Vehicle			
Conversion Kit	(\$19,270)	20.4%	(\$0.0057)
Tanks	(\$8,272)	8.8%	(\$0.0024)
Labor	(\$17,206)	18.2%	(\$0.0051)
OEM	(\$4,448)	4.7%	(\$0.0013)
Subtotal	(\$49,196)	52.1%	(\$0.0145)
Operating			
Station Maint.	(\$4,713)	5.0%	(\$0.0014)
Labor - fuel time loss	(\$3,436)	3.6%	( <b>\$</b> 0. <b>0</b> 010)
Propane Fuel Tax	(\$25,082)	26.6%	(\$0.0074)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$33,231)	35.2%	(\$0.0098)
Total Costs	(\$94,392)	100.0%	(\$0.0278)
Savings - Cost	(\$91,665)	N/A	(\$0.0270)

VEHICLE DATA	# Vehicles in Year 30			LPG Convension Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	2	20.2	5,570	\$1,600	\$400
Light Trucks	21	15.3	13,589	\$1,190	\$400
Heavy Duty Gasoline	1	5.3	4,444	\$1,200	\$450
Heavy Duty Diesel	7	10.0	10,104	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fue!		-		\$3,535	N/A
Total	31				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.0
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	2,00

10.0%

5		
ble at the beginning of year 11.		
ssumed available at the beginning of year 6.		
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:		
90,000		
90,000		
90,000		
150,000		
	ble at the beginning of year 11. ssumed available at the beginning of year 6. he end of the year when they reach the following mileage totals: 90,000 90,000 90,000	

(\$313.67)
(\$0.0270)

•

## District - 7 San Angelo DO

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$71,375	100.7%	\$0.0198
Automobiles	\$35,081	49.5%	\$0.0185
Light Trucks	\$36,294	51.2%	\$0.0212
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$496)	-0.7%	(\$0.0006)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$70,879	100.0%	\$0. <u>0161</u>
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.2%	(\$0.0020)
Storage/Dispenser	(\$56,672)	34.0%	(\$0.0129)
Subtotal	(\$65,418)	39.2%	(\$0.0149)
Vehicle			
Conversion Kit	(\$18,398)	11.0%	(\$0.0042)
Tanks	(\$8,554)	5.1%	(\$0.0019)
Labor	(\$19,037)	11.4%	(\$0.0043)
OEM	(\$6,963)	4.2%	(\$0.0016)
Subtotal	(\$5 <u>2,952</u> )	31.7%	(\$0.0120)
Operating			
Station Maint.	(\$14,140)	8.5%	(\$0.0032)
Labor - fuel time loss	(\$5,364)	3.2%	(\$0.0012)
Propane Fuel Tax	(\$28,933)	17.3%	(\$0.0066)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$48,437)	29.0%	(\$0.0110)
Total Costs	(\$166,807)	100.0%	<b>(\$</b> 0.0379)
Savings - Cost	(\$95,928)	N/A	(\$0.0218)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	9	17.7	22,361	\$1,600	\$400
Light Trucks	17	14.9	10,674	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	4	7.0	25,092	-	-
Dedicated	· ·			\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	30				
			DISCOUNT	RATE	10.0%
FUEL PRICES					

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal) Number of dispenser hoses	14,400 2

•

MAJOR ASSUMPTIONS			
1. OEM vehicles are availa	ble at the beginning of year 11.		
2. Diesel conversions are assumed available at the beginning of year 6.			
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:		
Automobiles	90,000		
Light Trucks	90,000		
Heavy Duty Gasoline	90,000		
Heavy Duty Diesel	150,000		

(\$339.20)
(\$0.0218)

## Sonora

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$75,537	102.1%	\$0.0232
Automobiles	\$6,791	9.2%	\$0.0135
Light Trucks	\$64,907	87.7%	\$0.0240
Heavy Duty Trucks	\$3,839	5.2%	\$0.0793
Diesel Price Diff.	(\$1,556)	-2.1%	(\$0.0025)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$73,980	100.0%	\$0.0191
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.4%	(\$0.0023)
Storage/Dispenser	(\$56,672)	35.1%	(\$0.0147)
Subtotal	(\$65,418)	40.5%	(\$0.0169)
Vehicle			
Conversion Kit	(\$18,172)	11.3%	(\$0.0047)
Tanks	(\$7,772)	4.8%	(\$0.0020)
Labor	(\$17,269)	10.7%	(\$0.0045)
OEM	(\$5,074)	3.1%	(\$0.0013)
Subtotal	(\$48,287)	29.9%	(\$0.0125)
Operating			
Station Maint.	(\$14,140)	8.8%	(\$0.0037)
Labor - fuel time loss	(\$4,410)	2.7%	(\$0.0011)
Propane Fuel Tax	(\$29,211)	18.1%	(\$0.0076)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$47,762)	29.6%	(\$0.0123)
Total Costs	(\$161,467)	100.0%	(\$0.0417)
Savings - Cost	(\$87,487)	N/A	(\$0.0226)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	
Automobiles	3	23.9	17,773	\$1,600	\$400
Light Trucks	17	13.5	16,870	\$1,190	\$400
Heavy Duty Gasoline	2	3.9	2,567	\$1,200	\$450
Heavy Duty Diesel	7	8.0	11,147	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	29				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	
	ble at the beginning of year 11.
	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$320.02)
Incremental Cost/mile	(\$0.0226)

•

•

## District - 7 Sterling City

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,198	-34.2%	\$0.0080
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$7,198	-34.2%	\$0.0080
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$28,221)	134.2%	(\$0.0326)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$21,022)	100.0%	(\$0.0119)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	(\$0.0009)
Storage/Dispenser	(\$10,366)	18.1%	(\$0.0059)
Subtotal	(\$11,964)	20.9%	(\$0.0068)
Vehicle			
Conversion Kit	(\$8,571)	15.0%	(\$0.0049)
Tanks	(\$2,842)	5.0%	(\$0.0016)
Labor	(\$7,915)	13.8%	(\$0.0045)
OEM	(\$3,986)	7.0%	(\$0.0023)
Subtotal	(\$23,314)	40.8%	(\$0.0132)
Operating			
Station Maint.	(\$4,713)	8.2%	(\$0.0027)
Labor - fuel time loss	(\$3,986)	7.0%	(\$0.0023)
Propane Fuel Tax	(\$13,231)	23.1%	(\$0.0075)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$21,930)	38.3%	(\$0.0124)
Total Costs	(\$57,208)	100.0%	(\$0.0324)
Savings - Cost	(\$78,231)	N/A	(\$0.0443)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	5	13.0	19,076	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	7	8.0	15,765		-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	12				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	2,000

10.0%

MAJOR ASSUMPTIONS	s		
1. OEM vehicles are available at the beginning of year 11.			
2. Diesel conversions are a	ssumed available at the beginning of year 6.		
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:			
Automobiles	Automobiles 90,000		
Light Trucks 90,000			
Heavy Duty Gasoline 90,000			
Heavy Duty Diesel	150,000		

Cost/vehicle/year	(\$691.56)
Incremental Cost/mile	(\$0.0443)

#### Abilene

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$179,098	103.7%	\$0.0273
Automobiles	\$21,177	12.3%	\$0.0163
Light Trucks	\$145,338	84.1%	\$0.0286
Heavy Duty Trucks	\$12,583	7.3%	\$0.0690
Diesel Price Diff.	(\$6,353)	-3.7%	(\$0.0024)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	\$172,746	100.0%	\$0.0187
		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	2.8%	(\$0.0009)
Storage/Dispenser	(\$56,672)	18.4%	(\$0.0061)
Subtotal	(\$65 <mark>,</mark> 418)	21.3%	(\$0.0071)
Vehicle			
Conversion Kit	(\$55,366)	18.0%	(\$0.0060)
Tanks	(\$21,789)	7.1%	(\$0.0024)
Labor	(\$51,885)	16.9%	(\$0.0056)
OEM	(\$13,517)	4.4%	(\$0.0015)
Subtotal	(\$142,557)	46.4%	(\$0.0154)
Operating			
Station Maint.	(\$14,140)	4.6%	(\$0.0015)
Labor - fuel time loss	(\$15,732)	5.1%	(\$0.0017)
Propane Fuel Tax	(\$69,501)	22.6%	(\$0.0075)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$99,374)	32.3%	(\$0.0108)
Total Costs	(\$307,349)	100.0%	(\$0.0332)
Savings - Cost	(\$134,603)	N/A	(\$0.0146)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	12	19.5	11,479	\$1,600	\$400
Light Trucks	41	11.2	13,135	\$1,190	\$400
Heavy Duty Gasoline	2	4.7	9,677	\$1,200	\$450
Heavy Duty Diesel	28	8.0	12,212	-	-
Dedicated	· ·	.	-	\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	83				

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Constant contractor and terms (and)	14,400
Storage tank water volume (gal) Number of dispenser hoses	

10.0%

MAJOR ASSUMPTIONS	<b>b</b>
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$172.03)
(\$0.0146)

#### District - 8 Abilene DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$104,068	102.6%	\$0.0261
Automobiles	\$15,642	15.4%	\$0.0160
Light Trucks	\$88,425	87.1%	\$0.0293
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$2,602)	-2.6%	(\$0.0022)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$101,466	100.0%	\$0.0197
		~ ^	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	4.5%	(\$0.0017)
Storage/Dispenser	(\$56,672)	29.0%	(\$0.0110)
Subtotal	(\$65,418)	33.5%	(\$0.0127)
Vehicle			
Conversion Kit	(\$26,924)	13.8%	(\$0.0052)
Tanks	(\$11,470)	5.9%	(\$0.0022)
Labor	(\$26,281)	13.5%	(\$0.0051)
OEM	(\$7,624)	3.9%	(\$0.0015)
Subtotal	(\$72,300)	37.0%	(\$0.0140)
Operating			
Station Maint.	(\$14,140)	7.2%	(\$0.0027)
Labor - fuel time loss	(\$8,122)	4.2%	(\$0.0016)
Propane Fuel Tax	(\$35,266)	18.1%	(\$0.0068)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$57,528)	29.5%	(\$0.0112)
Total Costs	(\$195,246)	100.0%	(\$0.0379)
Savings - Cost	(\$93,780)	N/A	(\$0.0182)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	9	19.8	11,509	\$1,600	\$400
Light Trucks	23	10.9	13,901	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	10	7.0	14,761	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	42				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	

10.0%

Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTION	· · · · · · · · · · · · · · · · · · ·	
1. OEM vehicles are availa	ble at the beginning of year 11.	
2. Diesel conversions are a	ssumed available at the beginning of year 6.	
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$236.86)
Incremental Cost/mile	(\$0.0182)

#### District - 8 Albany

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$2,373	-23.0%	\$0.0059
Automobiles	\$1,022	-9.9%	\$0.0048
Light Trucks	\$1,351	-13.1%	\$0.0072
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$12,672)	123.0%	(\$0.0245)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$10,299)	100.0%	(\$0.0112)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.9%	(\$0.0017)
Storage/Dispenser	(\$10,366)	25.0%	(\$0.0113)
Subtotal	(\$11,964)	28.9%	(\$0.0131)
Vehicle			
Conversion Kit	(\$6,418)	15.5%	(\$0.0070)
Tanks	(\$1,846)	4.5%	(\$0.0020)
Labor	(\$5,928)	14.3%	(\$0.0065)
OEM	(\$1,676)	4.0%	(\$0.0018)
Subtotal	(\$15,869)	38.3%	(\$0.0173)
Operating			
Station Maint.	(\$4,713)	11.4%	(\$0.0051)
Labor - fuel time loss	(\$1,715)	4.1%	(\$0.0019)
Propane Fuel Tax	(\$7,132) \$0	17.2% 0.0%	(\$0.0078) \$0.0000
Additional training	• -	-	
Subtotal	(\$13,561)	32.8%	(\$0.0148)
Total Costs	<u>(</u> \$41,394)	100.0%	(\$0.0452)
Savings - Cost	(\$51,693)	N/A	(\$0.0564)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	21.5	22,380	\$1,600	\$400
Light Trucks	1	14.5	19,964	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	6	11.0	10,976	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	8				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
	0.000
Storage tank water volume (gal)	2,000

10.0%

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$685.44)
(\$0.0564)

#### Anson

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$58,584	104.8%	\$0.0270
Automobiles	\$6,207	11.1%	\$0.01 <del>6</del> 6
Light Trucks	\$42,588	76.2%	\$0.0251
Heavy Duty Trucks	\$9,789	17.5%	\$0.0980
Diesel Price Diff.	(\$2,688)	-4.8%	(\$0.0025)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$55,896	100.0%	\$0.0173
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.6%	(\$0.0027)
Storage/Dispenser	(\$56,672)	36.2%	(\$0.0176)
Subtotal	(\$65,418)	41.8%	(\$0.0203)
Vehicle			
Conversion Kit	(\$18,152)	11.6%	(\$0.0056)
Tanks	(\$6,512)	4.2%	(\$0.0020)
Labor	(\$16,617)	10.6%	(\$0.0051)
OEM	(\$4,841)	3.1%	(\$0.0015)
Subtotal	(\$46,123)	29.4%	(\$0.0143)
Operating			
Station Maint.	(\$14,140)	9.0%	(\$0.0044)
Labor - fuel time loss	(\$5,847)	3.7%	( <b>\$</b> 0.0018)
Propane Fuel Tax	(\$25,124)	16.0%	(\$0.0078)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$45,112)	28.8%	(\$0.0140)
Total Costs	(\$156,653)	100.0%	(\$0.0485)
Savings - Cost	(\$100,757)	N/A	(\$0.0312)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	2	19.7	19,798	\$1,600	\$400
Light Trucks	10	12.9	17,991	\$1,190	\$400
Heavy Duty Gasoline	2	3.2	5,300	\$1,200	\$450
Heavy Duty Diesel	12	8.0	11,231	-	-
Dedicated			-	\$3,325	\$1,400
Dual-fuel				\$3,535	N/A
Total	26				

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

10.0%

MAJOR ASSUMPTIONS	S
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$411.09)
(\$0.0312)

•

#### Aspermont

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$4,217	-39.2%	\$0.0084
Automobiles	<b>\$9</b> 01	-8.4%	\$0.0044
Light Trucks	\$3,316	-30.8%	\$0.0111
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$14,970)	139.2%	(\$0.0295)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$10,753)	100.0%	<b>(\$</b> 0. <u>0</u> 107)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.8%	(\$0.0016)
Storage/Dispenser	(\$10,366)	24.7%	(\$0.0103)
Subtotal	(\$11,964)	28.5%	(\$0.0119)
Vehicle			
Conversion Kit	(\$6,031)	14.3%	(\$0.0060)
Tanks	(\$1,920)	4.6%	(\$0.0019)
Labor	(\$5,674)	13.5%	(\$0.0056)
OEM	(\$2,127)	5.1%	(\$0.0021)
Subtotal	(\$15,753)	37.5%	(\$0.0156)
Operating			
Station Maint.	(\$4,713)	11.2%	(\$0.0047)
Labor - fuel time loss	(\$2,165)	5.1%	(\$0.0021)
Propane Fuel Tax	(\$7,452)	17.7%	(\$0.0074)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$14,330)	34.1%	(\$0.0142)
Total Costs	(\$42,048)	100.0%	(\$0.0417)
Savings - Cost	(\$52,801)	N/A	(\$0.0524)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	23.5	21,489	\$1,600	\$400
Light Trucks	2	8.9	15,780	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	5	9.0	12,926	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	-			\$3,535	N/A
Total	8	11111112			HIIIIIII

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	2,00

•

10.0%

MAJOR ASSUMPTIONS	ble at the beginning of year 11.
	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage total
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$700.14)
(\$0.0524)

٠

#### District - 8 Baird

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$8,505	-47.3%	\$0.0088
Automobiles	\$1,236	-6.9%	\$0.0044
Light Trucks	\$6,013	-33.4%	\$0.0096
Heavy Duty Trucks	\$1,256	-7.0%	\$0.0194
Diesel Price Diff.	(\$26,488)	147.3%	(\$0.0329)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	<b>(\$17,983</b> )	100.0%	(\$0.0101)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.9%	(\$0.0009)
Storage/Dispenser	(\$10,366)	18.8%	(\$0.0058)
Subtotal	(\$11,964)	21.7%	(\$0.0068)
Vehicle			
Conversion Kit	(\$8,768)	15.9%	(\$0.0049)
Tanks	(\$2,902)	5.3%	(\$0.0016)
Labor	(\$8,357)	15.1%	(\$0.0047)
OEM	(\$3,530)	6.4%	(\$0.0020)
Subtotal	(\$23,557)	42.6%	(\$0.0133)
Operating			
Station Maint.	(\$4,713)	8.5%	(\$0.0027)
Labor - fuel time loss	(\$3,910)	7.1%	(\$0.0022)
Propane Fuel Tax	(\$11,111)	20.1%	(\$0.0063)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$19,734)	35.7%	(\$0.0111)
Total Costs	(\$55,255)	100.0%	(\$0.0312)
Savings - Cost	(\$73,238)	N/A	(\$0.0413)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	22.3	29,463	\$1,600	\$400
Light Trucks	3	10.8	22,075	\$1,190	\$400
Heavy Duty Gasoline	1	4.9	6,861	\$1,200	\$450
Heavy Duty Diesel	7	8.0	14,651	-	-
Dedicated		.	-	\$3,325	\$1,400
Dual-fuel			-	\$3,535	N/A
Total	12	(IIIIIIIA)	in in the second se	in in the second se	

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	

10.0%

STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	<u> </u>
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$647.42)
Incremental Cost/mile	(\$0.0413)

## District - 8 Big Spring

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$13,053	-122.7%	\$0.0075
Automobiles	\$1,428	-13.4%	\$0.0039
Light Trucks	\$10,760	-101.2%	\$0.0080
Heavy Duty Trucks	\$865	-8.1%	\$0.0195
Diesel Price Diff.	(\$23,687)	222.7%	(\$0.0299)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$10,634)	100.0%	(\$0.0042)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.0%	(\$0.0006)
Storage/Dispenser	(\$10,366)	13.0%	(\$0.0041)
Subtotal	(\$11,964)	15.0%	(\$0.0047)
Vehicle			
Conversion Kit	(\$15,599)	19.5%	(\$0.0061)
Tanks	(\$5,884)	7.4%	(\$0.0023)
Labor	(\$14,365)	18.0%	(\$0.0056)
OEM	(\$3,908)	4.9%	(\$0.0015)
Subtotal	(\$39,756)	49.8%	(\$0.0156)
Operating			
Station Maint.	(\$4,713)	5.9%	(\$0.0019)
Labor - fuel time loss	(\$4,050)	5.1%	(\$0.0016)
Propane Fuel Tax	(\$19,352)	24.2%	(\$0.0076)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$28,115)	35.2%	(\$0.0111)
Total Costs	(\$79,836)	100.0%	(\$0.0314)
Savings - Cost	(\$90,470)	N/A	(\$0.0356)

VEHICLE DATA	# Vehicles in Year 30	MPG		LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	2	26.8	19,421	\$1,600	\$400
Light Trucks	11	11.8	12,933	\$1,190	\$400
Heavy Duty Gasoline	1	4.4	4,697	\$1,200	\$450
Heavy Duty Diesel	9	9.0	11,191	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	23				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
	2,000
Storage tank water volume (gal)	2,000

10.0%

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$417.26)
(\$0.0356)

#### District - 8 Colorado City

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$5,989	-33.5%	\$0.0084
Automobiles	\$1,225	-6.9%	\$0.0058
Light Trucks	\$4,183	-23.4%	\$0.0091
Heavy Duty Trucks	\$582	-3.3%	\$0.0144
Diesel Price Diff.	(\$23,854)	133.5%	(\$0.0299)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$17,865)	100.0%	(\$0.0118)
		~ ^	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.6%	(\$0.0011)
Storage/Dispenser	(\$10,366)	16.7%	(\$0.0069)
Subtotal	(\$11,964)	19.3%	(\$0.0079)
Vehicte			
Conversion Kit	(\$12,249)	19.8%	(\$0.0081)
Tanks	(\$4,154)	6.7%	(\$0.0028)
Labor	(\$10,302)	16.6%	(\$0.0068)
OEM	(\$2,846)	4.6%	(\$0.0019)
Subtotal	(\$29,552)	47.7%	(\$0.0196)
Operating			(********
Station Maint.	(\$4,713)	7.6%	(\$0.0031)
Labor - fuel time loss	(\$3,420)	5.5%	(\$0.0023)
Propane Fuel Tax Additional training	(\$12,282) \$0	19.8% 0.0%	(\$0.0081) \$0.0000
0			
Subtotal	(\$20,415)	33.0%	(\$0.0135)
T . LO	(0.6.1.6	100.07	(00.0(10)
Total Costs	(\$61,931)	100.0%	(\$0.0410)
Savings - Cost	(\$79,797)	N/A	(\$0.0528)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.2	22,589	\$1,600	\$400
Light Trucks	6	10.9	8,135	\$1,190	\$400
Heavy Duty Gasoline	1	5.8	4,282	\$1,200	\$450
Heavy Duty Diesel	9	9.0	11,270		-
Dedicated	· ·	.	-	\$3,325	\$1,400
Dual-fuel	· ·	-		\$3,535	N/A
Total	17				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	2,000

MAJOR ASSUMPTIONS	S
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$497.93)
Incremental Cost/mile	(\$0.0528)

Gail

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$3,212	-21.5%	\$0.0059
Automobiles	\$1,368	-9.1%	\$0.0056
Light Trucks	\$1,844	-12.3%	\$0.0062
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$18,183)	121.5%	(\$0.0283)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$14,971)	100.0%	(\$0.0126)
COSTS		% of	Incrementai
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	4.0%	(\$0.0013)
Storage/Dispenser	(\$10,366)	26.2%	(\$0.0087)
Subtotal	(\$11,964)	30.2%	(\$0.0101)
Vehicle			
Conversion Kit	(\$4,547)	11.5%	(\$0.0038)
Tanks	(\$1,434)	3.6%	(\$0.0012)
Labor	(\$5,046)	12.7%	(\$0.0043)
OEM	(\$2,765)	7.0%	(\$0.0023)
Subtotal	(\$13,793)	34.8%	(\$0.0116)
Operating			
Station Maint.	(\$4,713)	11.9%	(\$0.0040)
Labor - fuel time loss	(\$2,524)	6.4%	(\$0.0021)
Propane Fuel Tax Additional training	(\$6,591) \$0	16.7% 0.0%	(\$0.0056) \$0.0000
0	•••		
Subtotal	(\$13,828)	34.9%	(\$0. <u>0116</u> )
		100.07	(00.0555)
Total Costs	(\$39,586)	100.0%	(\$0.0333)
Savings - Cost	(\$54,556)	N/A	(\$0.0460)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.7	25,960	\$1,600	\$400
Light Trucks	1	16.1	31,762	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	4	9.0	20,466	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	6				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/tr)	\$15.00
CTATION DECION	
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIO	5	
1. OEM vehicles are avai	ble at the beginning of year 11.	
2. Diesel conversions are	ssumed available at the beginning of year 6.	
3. Vehicles are sold off a	he end of the year when they reach the following mileage totals	:
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$964.55)
Incremental Cost/mile	(\$0.0460)

٠

#### District - 8 Haskell

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$5,906	-50.2%	\$0.0071
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$5,906	-50.2%	\$0.0071
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$17,670)	150.2%	(\$0.0245)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	<b>(\$11,763</b> )	100.0%	(\$0.0076)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.0%	(\$0.0010)
Storage/Dispenser	(\$10,366)	19.6%	(\$0.0067)
Subtotal	(\$11,964)	22.6%	(\$0.0077)
Vehicle			
Conversion Kit	(\$9,074)	17.2%	(\$0.0058)
Tanks	(\$2,768)	5.2%	(\$0.0018)
Labor	(\$8,134)	15.4%	(\$0.0052)
OEM	(\$2,589)	4.9%	(\$0.0017)
Subtotal	(\$22,565)	42.7%	(\$0.0145)
Operating			
Station Maint.	(\$4,713)	8.9%	(\$0.0030)
Labor - fuel time loss	(\$2,568)	4.9%	(\$0.0017)
Propane Fuel Tax	(\$11,018)	20.9%	(\$0.0071)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$18,299)	34.6%	(\$0.0118)
Total Costs	(\$52,828)	100.0%	(\$0.0340)
Savings - Cost	(\$64,591)	N/A	(\$0.0415)

VEHICLE DATA	# Vehicles in Year 30	MPG		LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	4	14.7	22,132	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	8	11.0	11,479	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel			-	\$3,535	N/A
Total	12				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	_
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS	<b></b>
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$570.98)
Incremental Cost/mile	(\$0.0415)

•

#### District - 8 Jayton

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$2,951	-32.7%	\$0.0061
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$2,951	-32.7%	\$0.0061
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$11,963)	132.7%	(\$0.0301)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$9,012)	100.0%	(\$0.0102)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	4.2%	(\$0.0018)
Storage/Dispenser	(\$10,3 <del>6</del> 6)	27.1%	(\$0.0117)
Subtotal	(\$ <u>11,964)</u>	31.3%	(\$0.0135)
Vehicl <b>e</b>			
Conversion Kit	(\$5,451)	14.3%	(\$0.0062)
Tanks	(\$1,590)	4.2%	(\$0.0018)
Labor	(\$5,144)	13.5%	(\$0.0058)
OEM	(\$1,373)	3.6%	(\$0.0016)
Subtotal	(\$13,559)	35.4%	(\$0.0153)
Operating	(* ( ** * *		(*** ****
Station Maint.	(\$4,713)	12.3%	(\$0.0053)
Labor - fuel time loss	(\$1,691)	4.4% 16.5%	(\$0.0019)
Propane Fuel Tax	(\$6,320) \$0	16.5% 0.0%	(\$0.0072) \$0.0000
Additional training	••		• • • • • • •
Subtotal	(\$12,725)	33.3%	(\$0.0144)
			(00.0
Total Costs	(\$38,248)	100.0%	(\$0.0433)
Savings - Cost	(\$47,260)	N/A	(\$0.0535)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	2	16.4	25,825	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	5	9.0	10,107	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	•	\$3,535	N/A
Total	7				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

•

10.0%

MAJOR ASSUMPTIONS		
. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are as	sumed available at the beginning of year 6.	
3. Vehicles are sold off at the	ne end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

	Cost/vehicle/year	(\$716.18)
Incremental Cost/mile (\$0.0535		(\$0.0535)

•

•

District - 8	
Snyder	

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$13,648	-196.5%	\$0.0074
Automobiles	\$2,060	-29.7%	\$0.0055
Light Trucks	\$8,552	-123.1%	\$0.0065
Heavy Duty Trucks	\$3,035	-43.7%	\$0.0187
Diesel Price Diff.	(\$20,595)	296.5%	(\$0.0299)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$6,947)	100.0%	(\$0.0027)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.0%	(\$0.0006)
Storage/Dispenser	(\$10,366)	13.1%	(\$0.0041)
Subtotal	(\$11,964)	15.2%	(\$0.0047)
Vehicle			
Conversion Kit	(\$15,287)	19.4%	(\$0.0060)
Tanks	(\$5,968)	7.6%	(\$0.0024)
Labor	(\$13,796)	17.5%	(\$0.0054)
OEM	(\$3,524)	4.5%	(\$0.0014)
Subtotal	(\$38,574)	48.9%	(\$0.0152)
Operating			
Station Maint.	(\$4,713)	6.0%	(\$0.0019)
Labor - fuel time loss	(\$3,755)	4.8%	(\$0.0015)
Propane Fuel Tax	(\$19,898)	25.2%	(\$0.0078)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$28,366)	35.9%	(\$0.0112)
Total Costs	<u>(</u> \$78,905)	100.0%	(\$0.0311)
Savings - Cost	(\$85,852)	N/A	(\$0.0338)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	18.9	19,777	\$1,600	\$400
Light Trucks	11	14.0	12,691	\$1,190	\$400
Heavy Duty Gasoline	2	5.4	8,622	\$1,200	\$450
Heavy Duty Diesel	8	9.0	10,946	-	-
Dedicated		· ·		\$3,325	\$1,400
Dual-fuel		-		\$3,535	N/A
Total	23	iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii			
			DISCOUNT	RATE	10.0%

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	

(\$/hr)	\$15.00

STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTION	S		
1. OEM vehicles are availa	1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are a	2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:			
Automobiles	90,000		
Light Trucks	90,000		
Heavy Duty Gasoline	90,000		
Heavy Duty Diesel	150,000		

Cost/vehicle/year	(\$395.96)	
Incremental Cost/mile	(\$0.0338)	

## Sweetwater

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$10,832	-96.2%	\$0.0091
Automobiles	\$1,337	-11.9%	\$0.0064
Light Trucks	\$8,356	-74.2%	\$0.0091
Heavy Duty Trucks	\$1,139	-10.1%	\$0.0175
Diesel Price Diff.	(\$22,090)	196.2%	(\$0.0334)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$11,258)	100.0%	(\$0.0061)
00.070		~ .	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.7%	(\$0.0009)
Storage/Dispenser	(\$10,366)	17.5%	(\$0.0056)
Subtotal	(\$11,964)	20.2%	(\$0.0064)
Vehicle			
Conversion Kit	(\$9,866)	16.7%	(\$0.0053)
Tanks	(\$3,462)	5.8%	(\$0.0019)
Labor	(\$9,147)	15.4%	(\$0.0049)
OEM	(\$3,199)	5.4%	(\$0.0017)
Subtotal	(\$25,674)	43.4%	(\$0.0138)
Operating			
Station Maint.	(\$4,713)	8.0%	(\$0.0025)
Labor - fuel time loss	(\$3,498)	5.9%	(\$0.0019)
Propane Fuel Tax	(\$13,374)	22.6%	(\$0.0072)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$21,585)	36.4%	(\$0.0116)
Total Costs	(\$59,223)	100.0%	(\$0.0319)
	(480.451)		(40.0070)
Savings - Cost	(\$70,481)	N/A	(\$0.0379)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	
Automobiles	1	16.3	22,182	\$1,600	\$400
Light Trucks	5	11.5	19,577	\$1,190	\$400
Heavy Duty Gasoline	1	5.4	6,885	\$1,200	\$450
Heavy Duty Diesel	7	8.0	12,014	-	-
Dedicated	· ·	· -	-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	14				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	:

MAJOR ASSUMPTIONS		
1. OEM vehicles are availa	e at the beginning of year 11.	
2. Diesel conversions are as	umed available at the beginning of year 6.	
3. Vehicles are sold off at t	e end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

(\$534.04)
(\$0.0379)

#### District - 9 Belton

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$14,777	891.5%	\$0.0075
Automobiles	\$1,335	80.5%	\$0.0053
Light Trucks	\$13,443	811.0%	\$0.0079
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$13,120)	-791.5%	(\$0.0350)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$1,658	100.0%	\$0.0007
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	1.9%	(\$0.0007)
Storage/Dispenser	(\$10,366)	12.2%	(\$0.0044)
Subtotal	(\$11,964)	14.1%	(\$0.0051)
Vehicle			
Conversion Kit	(\$19,734)	23.2%	(\$0.0084)
Tanks	(\$8,542)	10.1%	(\$0.0037)
Labor	(\$14,747)	17.4%	(\$0.0063)
OEM	(\$4,021)	4.7%	(\$0.0017)
Subtotal	(\$47,044)	55.4%	(\$0.0201)
Operating			
Station Maint.	(\$4,713)	5.5%	(\$0.0020)
Labor - fuel time loss	(\$2,770)	3.3%	(\$0.0012)
Propane Fuel Tax	(\$18,493)	21.8%	(\$0.0079)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$25,977)	30.6%	(\$0.0111)
Total Costs	(\$84,985)	100.0%	(\$0.0364)
Savings - Cost	(\$83,328)	N/A	(\$0.0356)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle.
Automobiles	2	17.8	13,282	\$1,600	\$400
Light Trucks	23	12.6	7,897	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	<b>\$4</b> 50
Heavy Duty Diesel	7	8.0	6,822	-	-
Dedicated	· ·		-	\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	32				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	S		
1. OEM vehicles are availa	1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are assumed available at the beginning of year 6.			
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:			
Automobiles	90,000		
Light Trucks	90,000		
Heavy Duty Gasoline	90,000		
Heavy Duty Diesel	150,000		

Cost/vehicle/year	(\$276.23)
Incremental Cost/mile	(\$0.0356)

#### District - 9 Gatesville

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$11,011	-185.1%	\$0.0061
Automobiles	\$2,069	-34.8%	\$0.0052
Light Trucks	\$8,942	-150.3%	\$0.0063
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$16,961)	285.1%	(\$0.0339)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$5,950)	100.0%	(\$0.0026)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.3%	(\$0.0007)
Storage/Dispenser	(\$10,366)	14.8%	(\$0.0045)
Subtotal	(\$11,964)	17.0%	(\$0.0052)
Vehicle			
Conversion Kit	(\$13,056)	18.6%	(\$0.0056)
Tanks	(\$5,256)	7.5%	(\$0.0023)
Labor	(\$12,098)	17.2%	(\$0.0052)
OEM	(\$2,776)	4.0%	(\$0.0012)
Subtotal	(\$33,187)	47.2%	(\$0.0144)
Operating			
Station Maint.	(\$4,713)	6.7%	(\$0.0020)
Labor - fuel time loss	(\$3,075)	4.4%	(\$0.0013)
Propane Fuel Tax	(\$17,313)	24.6%	(\$0.0075)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$25,102)	35.7%	(\$0.0109)
Total Costs	(\$70,253)	100.0%	(\$0.0304)
Savings - Cost	(\$76,203)	N/A	(\$0.0330)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	
Automobiles	2	20.2	21,292	\$1,600	\$400
Light Trucks	12	14.4	12,458	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	6	8.0	10,615	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	20				411111111

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	2,000

10.0%

5
ble at the beginning of year 11.
ssumed available at the beginning of year 6.
he end of the year when they reach the following mileage totals:
90,000
90,000
90,000
150,000

Cost/vehicle/year	(\$404.18)
Incremental Cost/mile	(\$0.0330)

#### District - 9 Groesbeck

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$6,637	-26.4%	\$0.0066
Automobiles	\$990	-3.9%	\$0.0037
Light Trucks	\$5,564	-22.2%	\$0.0075
Heavy Duty Trucks	\$83	-0.3%	\$0.6553
Diesel Price Diff.	(\$31,752)	126.4%	(\$0.0326)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	(\$25,115)	100.0%	(\$0.0126)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.5%	(\$0.0008)
Storage/Dispenser	(\$10,366)	16.4%	(\$0.0052)
Subtotal	(\$11,964)	18.9%	(\$0.0060)
Vehicle			
Conversion Kit	(\$10,126)	16.0%	(\$0.0051)
Tanks	(\$3,388)	5.3%	(\$0.0017)
Labor	(\$9,639)	15.2%	(\$0.0049)
OEM	(\$4,357)	6.9%	(\$0.0022)
Subtotal	(\$27,5 <u>1</u> 0)	43.4%	(\$0.0139)
Operating			
Station Maint.	(\$4,713)	7.4%	(\$0.0024)
Labor - fuel time loss	(\$4,403)	6.9%	(\$0.0022)
Propane Fuel Tax	(\$14,766)	23.3%	(\$0.0074) \$0.0000
Additional training	\$0	0.0%	•••••
Subtotal	(\$23,882)	37.7%	(\$0.0120)
Total Costs	(\$63,357)	100.0%	(\$0.0319)
Savings - Cost	(\$88,472)	N/A	(\$0.0445)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	27.0	28,620	\$1,600	\$400
Light Trucks	4	13.9	19,647	\$1,190	\$400
Heavy Duty Gasoline	1	0.1	13	\$1,200	\$450
Heavy Duty Diesel	8	8.0	15,520	-	
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	· ·	-		\$3,535	N/A
Total	14				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	2,000

•

10.0%

MAJOR ASSUMPTIONS		
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:		
Automobiles	90,000	
Light Trucks 90,000		
Heavy Duty Gasoline 90,000		
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$670.36)
Incremental Cost/mile	(\$0.0445)

•

#### District - 9 Hamilton

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$5,199	-47.7%	\$0.0070
Automobiles	\$1,355	-12.4%	\$0.0048
Light Trucks	\$3,668	-33.6%	\$0.0081
Heavy Duty Trucks	\$176	-1.6%	\$0.0650
Diesel Price Diff.	(\$16,105)	147.7%	(\$0.0349)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$10,906)	100.0%	<b>(\$</b> 0.0091)
0.0.000		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.0%	(\$0.0013)
Storage/Dispenser	(\$10,366)	19.5%	(\$0.0086)
Subtotal	(\$11,964)	22.5%	(\$0.0100)
Vehicle			
Conversion Kit	(\$10,557)	19.8%	(\$0.0088)
Tanks	(\$3,388)	6.4%	(\$0.0028)
Labor	(\$9,448)	17.8%	(\$0.0079)
OEM	(\$1,378)	2.6%	(\$0.0011)
Subtotal	(\$24,771)	46.6%	(\$0.0206)
Operating			
Station Maint.	(\$4,713)	8.9%	(\$0.0039)
Labor - fuel time loss	(\$2,434)	4.6%	(\$0.0020)
Propane Fuel Tax	(\$9,306)	17.5% 0.0%	(\$0.0077) \$0.0000
Additional training	\$0		
Subtotal	(\$16,453)	30.9%	(\$0.0137)
Total Costs	(\$53,189)	100.0%	(\$0.0443)
Savings - Cost	(\$64,095)	N/A	(\$0.0533)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	20.6	29,876	\$1,600	\$400
Light Trucks	4	11.3	12,076	\$1,190	\$400
Heavy Duty Gasoline	1	1.2	287	\$1,200	\$450
Heavy Duty Diesel	8	8.0	7,351	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	14				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

1. OEM vehicles are availa	le at the beginning of year 11.	
	sumed available at the beginning of ye	ear 6.
3. Vehicles are sold off at t	e end of the year when they reach the	following mileage totals
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$485.65)
-	
Incremental Cost/mile	(\$0.0533)

•

#### District - 9 Hillsboro

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$46,881	107.0%	\$0.0248
Automobiles	\$5,200	11.9%	<b>\$</b> 0.0157
Light Trucks	\$37,239	85.0%	\$0.0254
Heavy Duty Trucks	\$4,441	10.1%	\$0.0512
Diesel Price Diff.	(\$3,063)	-7.0%	(\$0.0030)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$43,817	100.0%	\$0.0150
000000		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	5.4%	(\$0.0030)
Storage/Dispenser	(\$56,672)	35.2%	(\$0.0194)
Subtotal	(\$65,418)	40.6%	(\$0.0224)
Vehicle			
Conversion Kit	(\$22,350)	13.9%	(\$0.0077)
Tanks	(\$7,994)	5.0%	(\$0.0027)
Labor	(\$19,728)	12.2%	(\$0.0068)
OEM	(\$3,575)	2.2%	(\$0.0012)
Subtotal	(\$53,648)	33.3%	(\$0.0184)
Operating			
Station Maint.	(\$14,140)	8.8%	(\$0.0048)
Labor - fuel time loss	(\$5,645)	3.5%	(\$0.0019)
Propane Fuel Tax	(\$22,338)	13.9%	· · · ·
Additional training	\$0	0.0%	
Subtotal	(\$42,123)	26.1%	(\$0.0144)
Total Costs	(\$161,190)	100.0%	(\$0.0552)
Savings - Cost	(\$117,372)	N/A	(\$0.0402)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.6	35,113	\$1,600	\$400
Light Trucks	15	12.4	10,388	\$1,190	\$400
Heavy Duty Gasoline	2	6.1	4,596	\$1,200	\$450
Heavy Duty Diesel	14	8.0	9,374	-	-
Dedicated	· ·	· -	-	\$3,325	\$1,400
Dual-fuel	· ·			\$3,535	N/A
Total	32				

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

10.0%

MAJOR ASSUMPTIONS		
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:		
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$389.09)
Incremental Cost/mile	(\$0.0402)

٠

#### District - 9 Killeen

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$5,049	-30.8%	\$0.0072
Automobiles	\$1,203	-7.3%	\$0.0056
Light Trucks	\$3,324	-20.3%	\$0.0073
Heavy Duty Trucks	\$523	-3.2%	\$0.0191
Diesel Price Diff.	(\$21,455)	130.8%	(\$0.0334)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$16,406)	100.0%	(\$0.0122)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.0%	(\$0.0012)
Storage/Dispenser	(\$10,366)	19.2%	(\$0.0077)
Subtotal	(\$11,964)	22.2%	(\$0.0089)
Vehicle			
Conversion Kit	(\$9,477)	17.6%	<b>(\$0.0071</b> )
Tanks	(\$3,182)	5.9%	(\$0.0024)
Labor	(\$8,698)	16.1%	(\$0.0065)
OEM	(\$2,143)	4.0%	(\$0.0016)
Subtotal	(\$23,499)	43.6%	(\$0.0175)
Operating			
Station Maint.	(\$4,713)	8.7%	(\$0.0035)
Labor - fuel time loss	(\$3,120)	5.8%	(\$0.0023)
Propane Fuel Tax	(\$10,659)	19.8%	(\$0.0080)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$18,492)	34.3%	(\$0.0138)
Total Costs	(\$53,956)	100.0%	(\$0.0403)
Savings - Cost	<b>(\$70,361</b> )	N/A	(\$0.0525)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.6	22,669	\$1,600	\$400
Light Trucks	4	12.6	12,133	\$1,190	\$400
Heavy Duty Gasoline	1	4.1	2,905	\$1,200	\$450
Heavy Duty Diesel	7	8.0	11,669	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-			\$3,535	N/A
Total	13	illillille.			

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	2,000

10.0%

MAJOR ASSUMPTIONS	
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	sumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$574.14)
	(10 0505)
Incremental Cost/mile	(\$0.0525)

#### District - 9 Marlin

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$13,711	-219.4%	\$0.0067
Automobiles	\$1,903	-30.4%	\$0.0054
Light Trucks	\$11,621	-186.0%	\$0.0069
Heavy Duty Trucks	\$187	-3.0%	\$0.4369
Diesel Price Diff.	(\$19,960)	319.4%	(\$0.0332)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$6,249)	100.0%	(\$0.0024)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.1%	(\$0.0006)
Storage/Dispenser	(\$10,366)	13.3%	(\$0.0039)
Subtotal	(\$11,964)	15.4%	(\$0.0045)
Vehicle			
Conversion Kit	(\$14,558)	18.7%	(\$0.0055)
Tanks	(\$6,116)	7.9%	(\$0.0023)
Labor	(\$13,450)	17.3%	(\$0.0051)
OEM	(\$4,212)	5.4%	(\$0.0016)
Subtotal	(\$38,336)	49.3%	(\$0.0145)
Operating			
Station Maint.	(\$4,713)	6.1%	(\$0.0018)
Labor - fuel time loss	(\$3,638)	4.7%	· · · · ·
Propane Fuel Tax	(\$19,067)	24.5%	,
Additional training	\$0	0.0%	_
Subtotal	(\$27,418)	35.3%	(\$0.0104)
			r
Total Costs	(\$77,718)	100.0%	(\$0.0294)
Savings - Cost	(\$83,968)	N/A	(\$0.0318)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	2	19.3	18,644	\$1,600	\$400
Light Trucks	13	13.8	13,781	\$1,190	\$400
Heavy Duty Gasoline	2	0.2	23	\$1,200	\$450
Heavy Duty Diesel	6	8.0	12,767	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	23				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	<b></b>
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

Number of dispenser hoses

MAJOR ASSUMPTION	is		
1. OEM vehicles are available at the beginning of year 11.			
2. Diesel conversions are	assumed available at the beginning of year 6.		
3. Vehicles are sold off at	the end of the year when they reach the following mileage totals:		
Automobiles	Automobiles 90,000		
Light Trucks	90,000	- 1	
Heavy Duty Gasoline	90,000		
Heavy Duty Diesel	150,000		

(\$387.27)
(\$0.0318)

#### District - 9 Meridian

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$6,145	-51.4%	\$0.0072
Automobiles	\$1,174	-9.8%	\$0.0065
Light Trucks	\$4,827	-40.4%	\$0.0073
Heavy Duty Trucks	\$144	-1.2%	\$0.0281
Diesel Price Diff.	(\$18,093)	151.4%	(\$0.0344)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$11,947)	100.0%	(\$0.0087)
00.000		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.9%	(\$0.0012)
Storage/Dispenser	(\$10,366)	18.5%	(\$0.0075)
Subtotal	(\$11,964)	21.4%	(\$0.0087)
Vehicle			
Conversion Kit	(\$10,996)	19.7%	(\$0.0080)
Tanks	(\$3,668)	6.6%	(\$0.0027)
Labor	(\$9,731)	17.4%	(\$0.0071)
OEM	(\$1,994)	3.6%	(\$0.0015)
Subtotal	(\$26,389)	47.2%	(\$0.0192)
Operating			
Station Maint.	(\$4,713)	8.4%	(\$0.0034)
Labor - fuel time loss	(\$2,723)	4.9%	(\$0.0020)
Propane Fuel Tax Additional training	(\$10,154) \$0	18.2% 0.0%	(\$0.0074) \$0.0000
Ű	•		
Subtotal	(\$17,591)	31.4%	(\$0.0128)
Total Costs	(\$55,945)	100.0%	(\$0.0407)
Savings - Cost	(\$67,892)	N/A	(\$0.0494)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	16.2	19,283	\$1,600	\$400
Light Trucks	5	13.0	14,050	\$1,190	\$400
Heavy Duty Gasoline	1	2.8	543	\$1,200	\$450
Heavy Duty Diesel	8	8.0	8,357	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	- 1	-	-	\$3,535	N/A
Total	15	IIIIIII.			

		DISCOUNT RATE	10.0%
FUEL PRICES			
Small Volume		OTHER FACTORS	
Propane Price/gallon	\$0.60	Labor Cost (\$/hr)	\$15.00
Gasoline Price/gallon	\$0.89		
Diesel Price/gallon	\$0.85	STATION DESIGN	
		Storage tank water volume (gal)	2,000

Storage tank water volume (gal)	2,00
Number of dispenser hoses	

MAJOR ASSUMPTIONS	5	
1. OEM vehicles are availa	ble at the beginning of year 11.	
2. Diesel conversions are a	ssumed available at the beginning of year 6.	
3. Vehicles are sold off at t	he end of the year when they reach the following mileage tot	als:
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$480.13)
Incremental Cost/mile	(\$0.0494)

#### District - 9 Temple

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,948	-78.1%	\$0.0078
Automobiles	\$1,324	-13.0%	\$0.0056
Light Trucks	\$5,052	-49.7%	\$0.0073
Heavy Duty Trucks	\$1,572	-15.5%	\$0.0169
Diesel Price Diff.	(\$18,121)	178.1%	(\$0.0299)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$10,172)	100.0%	(\$0.0062)
		~	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.7%	(\$0.0010)
Storage/Dispenser	(\$10,366)	17.3%	(\$0.0064)
Subtotal	(\$11,964)	20.0%	(\$0.0073)
Vehicle			
Conversion Kit	(\$11,122)	18.5%	(\$0.0068)
Tanks	(\$4,032)	6.7%	(\$0.0025)
Labor	(\$10,006)	16.7%	(\$0.0061)
OEM	(\$2,322)	3.9%	(\$0.0014)
Subtotal	(\$27,483)	45.8%	(\$0.0169)
Operating			
Station Maint.	(\$4,713)	7.9%	(\$0.0029)
Labor - fuel time loss	(\$2,996)	5.0%	(\$0.0018)
Propane Fuel Tax	(\$12,808) \$0	21.4% 0.0%	(\$0.0079) \$0.0000
Additional training	-		
Subtotal	<b>(\$20,518</b> )	34.2%	(\$0.0126)
		100.5	(00.05.15)
Total Costs	<b>(\$59,96</b> 5)	100.0%	(\$0.0368)
Savings - Cost	(\$70,137)	N/A	(\$0.0431)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.6	24,928	\$1,600	\$400
Light Trucks	6	12.6	12,303	\$1,190	\$400
Heavy Duty Gasoline	2	5.1	4,929	\$1,200	\$450
Heavy Duty Diesel	7	9.0	11,007	-	-
Dedicated	-	-		\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	16				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	

•

10.0%

Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTION	<u>;                                    </u>	
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are a	ssumed available at the beginning of year 6.	
3. Vehicles are sold off at	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$465.01)
Incremental Cost/mile	(\$0.0431)

٠

## District - 9 Waco DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$269,397	103.4%	\$0.0244
Automobiles	\$41,579	16.0%	\$0.0156
Light Trucks	\$198,620	76.2%	\$0.0255
Heavy Duty Trucks	\$29,198	11.2%	\$0.0489
Diesel Price Diff.	(\$8,736)	-3.4%	(\$0.0034)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	\$260,661	100.0%	\$0.0191
a a artic		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	2.1%	(\$0.0006)
Storage/Dispenser	(\$56,672)	13.9%	(\$0.0042)
Subtotal	(\$65,418)	16.0%	(\$0.0048)
Vehicle			
Conversion Kit	(\$83,522)	20.5%	(\$0.0061)
Tanks	(\$34,281)	8.4%	(\$0.0025)
Labor	(\$76,835)	18.8%	(\$0.0056)
OEM	(\$15,568)	3.8%	(\$0.0011)
Subtotal	(\$210,207)	51.6%	(\$0.0154)
Operating			
Station Maint.	(\$14,140)	3.5%	(\$0.0010)
Labor - fuel time loss	(\$19,685)	4.8%	(\$0.0014)
Propane Fuel Tax	(\$98,293)	24.1%	(\$0.0072)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$132,118)	32.4%	(\$0.0097)
Total Costs	(\$407,744)	100.0%	(\$0.0299)
Savings - Cost	(\$147,083)	N/A	(\$0.0108)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion, Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	19	20.5	14,853	\$1,600	\$400
Light Trucks	66	12.5	12,538	\$1,190	\$400
Heavy Duty Gasoline	8	6.6	7,919	\$1,200	\$450
Heavy Duty Diesel	35	7.0	9,357	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	128	iiiiiiii.			

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.09
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,40
Number of dispenser hoses	

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$121.89)
Incremental Cost/mile	(\$0.0108)

•

Athens

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$71,730	102.7%	\$0.0261
Automobiles	\$8,056	11.5%	<b>\$</b> 0.0163
Light Trucks	\$56,698	81.2%	\$0.0261
Heavy Duty Trucks	\$6,975	10.0%	\$0.0831
Diesel Price Diff.	(\$1,909)	-2.7%	(\$0.0041)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$69,821	100.0%	\$0.0217
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	5.7%	(\$0.0027)
Storage/Dispenser	(\$56,672)	36.7%	(\$0.0176)
Subtotal	(\$65,418)	42.4%	(\$0.0204)
Vehicle			
Conversion Kit	(\$18,486)	12.0%	(\$0.0058)
Tanks	(\$7,812)	5.1%	(\$0.0024)
Labor	(\$17,415)	11.3%	(\$0.0054)
OEM	(\$4,113)	2.7%	(\$0.0013)
Subtotal	(\$47,826)	31.0%	(\$0.0149)
Operating			
Station Maint.	(\$14,140)	9.2%	(\$0.0044)
Labor - fuel time loss	(\$4,471)	2.9%	(\$0.0014)
Propane Fuel Tax	(\$22,509)	14.6%	(\$0.0070)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$41,121)	26.6%	(\$0.0128)
Total Costs	(\$154,365)	100.0%	(\$0.0480)
Savings - Cost	(\$84,544)	N/A	(\$0.0263)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	4	19.6			\$400
Light Trucks	17	12.3			\$400
Heavy Duty Gasoline	1	3.9	8,903	\$1,200	\$450
Heavy Duty Diesel	7	6.0	8,426	-	-
Dedicated	· ·			\$3,325	\$1,400
Dual-fuel	-	•		\$3,535	N/A
Total	29	illillille.			

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTION	5		
1. OEM vehicles are available	ble at the beginning	of year 11.	
2. Diesel conversions are a	ssumed available at	the beginning of year 6.	
3. Vehicles are sold off at	the end of the year w	then they reach the following mileage totals:	
Automobiles	90,000		
Light Trucks	90,000		
Heavy Duty Gasoline	90,000		
Heavy Duty Diesel	150,000		

~

Cost/vehicle/year	(\$309.25)
Incremental Cost/mile	(\$0.0263)

#### Canton

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$12,135	-88.3%	\$0.0095
Automobiles	\$1,327	-9.7%	\$0.0062
Light Trucks	\$10,423	-75.8%	\$0.0100
Heavy Duty Trucks	\$385	-2.8%	\$0.0198
Diesel Price Diff.	(\$25,883)	188.3%	(\$0.0329)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$13,748)	100.0%	<b>(\$0.006</b> 7)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.4%	(\$0.0008)
Storage/Dispenser	(\$10,366)	15.9%	(\$0.0050)
Subtotal	(\$11,964)	18.3%	(\$0.0058)
Vehicle			
Conversion Kit	(\$10,929)	16.7%	(\$0.0053)
Tanks	(\$4,022)	6.2%	(\$0.0020)
Labor	(\$10,362)	15.9%	(\$0.0050)
OEM	(\$3,917)	6.0%	(\$0.0019)
Subtotal	(\$29,231)	44.8%	(\$0.0142)
Operating			
Station Maint.	(\$4,713)	7.2%	(\$0.0023)
Labor - fuel time loss	(\$4,177)	6.4%	(\$0.0020)
Propane Fuel Tax	(\$15,184)	23.3%	(\$0.0074)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$24,074)	36.9%	(\$0.0117)
Total Costs	(\$65,269)	100.0%	(\$0.0317)
Savings - Cost	(\$79,017)	N/A	(\$0.0383)

VEHICLE DATA	# Vehicles in Year 30	1	Annual Mucs	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	16.1	22,835	\$1,600	\$400
Light Trucks	7	9.9	15,740	\$1,190	\$400
Heavy Duty Gasoline	1	4.0	2,060	\$1,200	\$450
Heavy Duty Diesel	7	8.0	14,317	-	-
Dedicated	1 -	· .	-	\$3,325	\$1,400
Dual-fuel	· ·	· ·	-	\$3,535	N/A
Total	16				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

#### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000

Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$523.88)
Incremental Cost/mile	(\$0.0383)

#### District - 10 Henderson

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$9,116	-65.7%	\$0.0071
Automobiles	\$1,419	-10.2%	\$0.0050
Light Trucks	\$7,126	-51.4%	\$0.0074
Heavy Duty Trucks	\$572	-4.1%	\$0.0185
Diesel Price Diff.	(\$22,992)	165.7%	(\$0.0292)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$13,876)	100.0%	(\$0.0067)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.7%	(\$0.0008)
Storage/Dispenser	(\$10,366)	17.3%	(\$0.0050)
Subtotal	(\$11,964)	20.0%	(\$0.0058)
Vehicle			
Conversion Kit	(\$9,829)	16.4%	(\$0.0048)
Tanks	(\$3,462)	5.8%	(\$0.0017)
Labor	(\$9,421)	15.8%	(\$0.0046)
OEM	(\$3,959)	6.6%	(\$0.0019)
Subtotal	(\$26,671)	44.6%	(\$0.0129)
Operating			
Station Maint.	(\$4,713)	7.9%	(\$0.0023)
Labor - fuel time loss	(\$3,524)	5.9%	(\$0.0017)
Propane Fuel Tax	(\$12,921)	21.6%	(\$0.0062)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$21,158)	35.4%	(\$0.0102)
Total Costs	(\$59,794)	100.0%	(\$0.0289)
Savings - Cost	(\$73,670)	N/A	(\$0.0356)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	19.7	29,864	\$1,600	\$400
Light Trucks	5	14.2	20,550	\$1,190	\$400
Heavy Duty Gasoline	1	4.3	3,269	\$1,200	\$450
Heavy Duty Diesel	7	9.0	14,307	-	-
Dedicated	-			\$3,325	\$1,400
Dual-fuel				\$3,535	N/A
Total	14				HIIIIIIII

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS	5			
1. OEM vehicles are availa	ble at the beginning of year 11.			
2. Diesel conversions are a	ssumed available at the beginning of year 6.			
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:			
Automobiles	90,000			
Light Trucks	90,000			
Heavy Duty Gasoline	Heavy Duty Gasoline 90,000			
Heavy Duty Diesel 150,000				

Cost/vehicle/year	(\$558.20)
Incremental Cost/mile	(\$0.0356)

.

#### District - 10 Jacksonville

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$16,032	-414.1%	\$0.0074
Automobiles	\$1,551	-40.0%	\$0.0044
Light Trucks	\$12,674	-327.3%	\$0.0074
Heavy Duty Trucks	\$1,807	-46.7%	\$0.0195
Diesel Price Diff.	(\$19,904)	514.1%	(\$0.0457)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$3,872)	100.0%	(\$0.0015)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.0%	(\$0.0006)
Storage/Dispenser	(\$10,366)	13.1%	(\$0.0040)
Subtotal	(\$11,964)	15.2%	(\$0.0046)
Vehicle			
Conversion Kit	(\$14,745)	18.7%	(\$0.0057)
Tanks	(\$6,166)	7.8%	(\$0.0024)
Labor	(\$13,793)	17.5%	(\$0.0053)
OEM	(\$3,503)	4.4%	(\$0.0013)
Subtotal	(\$38,207)	48.4%	(\$0.0147)
Operating			
Station Maint.	(\$4,713)	6.0%	(\$0.0018)
Labor - fuel time loss	(\$3,794)	4.8%	(\$0.0015)
Propane Fuel Tax	(\$20,271)	25.7%	(\$0.0078)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$28,778)	36.5%	(\$0.0111)
Total Costs	<b>(\$</b> 78,950)	100.0%	(\$0.0304)
Savings - Cost	(\$82,822)	N/A	(\$0.0319)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	3	20.9	12,592	\$1,600	\$400
Light Trucks	12	13.4	15,141	\$1,190	\$400
Heavy Duty Gasoline	2	4.5	4,928	\$1,200	\$450
Heavy Duty Dicsel	6	6.0	9,238	-	-
Dedicated	-	· .	-	\$3,325	\$1,400
Dual-fuel	-			\$3,535	N/A
Total	23				

		DISCOUNT RATE	10.0%
FUEL PRICES			
Small Volume		OTHER FACTORS	
Propane Price/gallon	\$0.60	Labor Cost (\$/hr)	\$15.00
Gasoline Price/gallon	\$0.89		
Diesel Price/gallon	\$0.85	STATION DESIGN	
		Storage tank water volume (gal)	2,000

Number of dispenser hoses

MAJOR	ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals:		
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$381.99)
Incremental Cost/mile	(\$0.0319)

•

#### District - 10 Longview

Gasoline Price/gallon

Diesel Price/gallon

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$96,139	101.4%	\$0.0235
Automobiles	\$7,370	7.8%	\$0.0172
Light Trucks	\$85,492	90.1%	\$0.0236
Heavy Duty Trucks	\$3,277	3.5%	\$0.0802
Diesel Price Diff.	(\$1,297)	-1.4%	(\$0.0022)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$94,842	100.0%	\$0.0203
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.0%	(\$0.0019)
Storage/Dispenser	(\$56,672)	32.1%	(\$0.0121)
Subtotal	(\$65,418)	37.0%	(\$0.0140)
Vehicle			
Conversion Kit	(\$19,989)	11.3%	(\$0.0043)
Tanks	(\$9,310)	5.3%	(\$0.0020)
Labor	(\$19,543)	11.1%	(\$0.0042)
OEM	(\$6,962)	3.9%	(\$0.0015)
Subtotal	(\$55,804)	31.6%	(\$0.0120)
Operating			
Station Maint.	(\$14,140)	8.0%	(\$0.0030)
Labor - fuel time loss	(\$5,050)	2.9%	(\$0.0011)
Propane Fuel Tax	(\$36,185)	20.5%	(\$0.0078)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$55,375)	3 <u>1.4</u> %	(\$0.0119)
Total Costs	(\$176,598)	100.0%	(\$0.0378)
Savings - Cost	(\$81,757)	N/A	(\$0.0175)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	18.8	15,191	\$1,600	\$400
Light Trucks	25	13.7	15,357	\$1,190	\$400
Heavy Duty Gasoline	1	3.9	4,333	\$1,200	\$450
Heavy Duty Diesel	5	7.0	14,718	-	-
Dedicated	-		· ·	\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	34				
			DICCOUNT		
		. 1	DISCOUNT		10.0%
FUEL PRICES					
Large Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.43		Labor Cost (\$/	hr)	\$15.00

\$0.89

\$0.85

Labor Cost (\$/hr)	\$15.00	
STATION DESIGN		
Storage tank water volume (gal)	14,400	
Number of dispenser hoses	2	

•

MAJOR ASSUMPTIONS	TAJOR ASSUMPTIONS				
1. OEM vehicles are availa	1. OEM vehicles are available at the beginning of year 11.				
2. Diesel conversions are as	2. Diesel conversions are assumed available at the beginning of year 6.				
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:				
Automobiles	90,000				
Light Trucks	90,000				
Heavy Duty Gasoline 90,000					
Heavy Duty Diesel 150,000					

Cost/vehicle/year	(\$255.08)
Incremental Cost/mile	(\$0.0175)

•

#### Mineola

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$86,432	102.7%	\$0.0230
Automobiles	\$5,889	7.0%	<b>\$</b> 0.0190
Light Trucks	\$78,326	93.0%	\$0.0229
Heavy Duty Trucks	\$2,216	2.6%	\$0.1060
Diesel Price Diff.	(\$2,249)	-2.7%	(\$0.0017)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	<u>\$84,183</u>	100.0%	\$0.0167
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	4.5%	(\$0.0017)
Storage/Dispenser	(\$56,672)	29.5%	(\$0.0112)
Subtotal	(\$65,418)	34.0%	(\$0.0130)
Vehicle			
Conversion Kit	(\$25,377)	13.2%	(\$0.0050)
Tanks	(\$10,850)	5.6%	(\$0.0021)
Labor	(\$23,534)	12.2%	(\$0.0047)
OEM	(\$8,254)	4.3%	(\$0.0016)
Subtotal	(\$68,015)	35.4%	(\$0.0135)
Operating			
Station Maint.	(\$14,140)	7.4%	(\$0.0028)
Labor - fuel time loss	(\$7,494)	3.9%	(\$0.0015)
Propane Fuel Tax	(\$37,292)	19.4%	(\$0.0074)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$58,927)	30.6%	(\$0.0117)
Total Costs	(\$192,360)	100.0%	(\$0.0381)
Savings - Cost	(\$108,178)	N/A	(\$0.0214)

~

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	17.0	16,440	\$1,600	\$400
Light Trucks	28	14.0	12,957	\$1,190	\$400
Heavy Duty Gasoline	1	2.9	2,217	\$1,200	\$450
Heavy Duty Diesel	10	8.0	16,530	-	-
Dedicated	-			\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	41				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

#### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000

7 Million Conco	20,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$279.89)
Incremental Cost/mile	(\$0.0214)

.

N. Tyler

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$77,530	103.5%	\$0.0240
Automobiles	\$10,301	13.8%	\$0.0186
Light Trucks	\$67,229	89.8%	\$0.0251
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$2,647)	-3.5%	(\$0.0044)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$74,883	100.0%	\$0.0195
C 0 070			
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	5.2%	(\$0.0023)
Storage/Dispenser	(\$56,672)	33.4%	(\$0.0148)
Subtotal	(\$65,418)	38.6%	(\$0.0171)
Vehicle			
Conversion Kit	(\$22,821)	13.5%	(\$0.0060)
Tanks	(\$9,260)	5.5%	(\$0.0024)
Labor	(\$21,322)	12.6%	(\$0.0056)
OEM	(\$4,648)	2.7%	(\$0.0012)
Subtotal	(\$58,051)	34.2%	(\$0.0151)
Operating			
Station Maint.	(\$14,140)	8.3%	(\$0.0037)
Labor - fuel time loss	(\$5,406)		(\$0.0014)
Propane Fuel Tax	(\$26,621)	15.7%	(\$0.0069)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$46,167)	27.2%	(\$0.0120)
Total Costs	(\$169,637)	100.0%	(\$0.0443)
Savings - Cost	(\$94,754)	N/A	(\$0.0247)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	4	17.2			\$400
Light Trucks	21	12.7	13,523	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	10	6.0	7,667	-	-
Dedicated	· ·	- 1		\$3,325	\$1,400
Dual-fuel	1 -		-	\$3,535	N/A
Total	35				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

10.0%
\$15.00
14.400
14,400

#### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: 90,000 Automobiles Light Trucks 00,000

Light Hucks	50,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$287.18)	
Incremental Cost/mile	(\$0.0247)	

•

# Palestine

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$14,733	-223.3%	\$0.0085
Automobiles	\$1,355	-20.5%	\$0.0051
Light Trucks	\$10,235	-155.1%	\$0.0077
Heavy Duty Trucks	\$3,143	-47.6%	\$0.0213
Diesel Price Diff.	(\$21,331)	323.3%	(\$0.0329)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$6,598)	100.0%	(\$0.0028)
0.0.000			
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.2%	(\$0.0007)
Storage/Dispenser	(\$10,366)	14.4%	(\$0.0044)
Subtotal	(\$11,964)	16.6%	(\$0.0050)
Vehicle			
Conversion Kit	(\$12,285)	17.0%	(\$0.0052)
Tanks	(\$4,996)	6.9%	(\$0.0021)
Labor	(\$11,487)	15.9%	(\$0.0048)
OEM	(\$4,304)	6.0%	(\$0.0018)
Subtotal	(\$33,071)	45.8%	(\$0.0139)
Operating			
Station Maint.	(\$4,713)	6.5%	(\$0.0020)
Labor - fuel time loss	(\$3,856)	5.3%	(\$0.0016)
Propane Fuel Tax	(\$18,557)	25.7%	(\$0.0078)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$27,127)	37.6%	(\$0.0114)
Total Costs	(\$72,162)	100.0%	(\$0.0303)
Savings - Cost	(\$78,760)	N/A	(\$0.0331)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	2	18.4	13,987	\$1,600	\$400
Light Trucks	9	12.8	15,579	\$1,190	\$400
Heavy Duty Gasoline	2	4.7	7,840	\$1,200	\$450
Heavy Duty Diesel	6	8.0	13,765	· ·	-
Dedicated				\$3,325	\$1,400
Dual-fuel			-	\$3,535	N/A
Total	19			in in the second se	

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	s
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	<b>90,00</b> 0
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$439.73)
Incremental Cost/mile	(\$0.0331)

#### Rusk

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$9,220	-84.5%	\$0.0090
Automobiles	\$1,471	-13.5%	\$0.0070
Light Trucks	\$6,424	-58.9%	\$0.0089
Heavy Duty Trucks	\$1,326	-12.1%	\$0.0140
Diesel Price Diff.	(\$20,133)	184.5%	(\$0.0379)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$10,913)	100.0%	(\$0.0070)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.1%	(\$0.0010)
Storage/Dispenser	(\$10,366)	20.2%	(\$0.0066)
Subtotal	(\$11,964)	23.3%	(\$0.0077)
Vehicle			
Conversion Kit	(\$7,593)	14.8%	(\$0.0049)
Tanks	(\$2,770)	5.4%	(\$0.0018)
Labor	(\$7,244)	14.1%	(\$0.0046)
OEM	(\$2,908)	5.7%	(\$0.0019)
Subtotal	(\$20,515)	39.9%	(\$0.0131)
Operating			
Station Maint.	(\$4,713)	9.2%	(\$0.0030)
Labor - fuel time loss	(\$3,179)		(\$0.0020)
Propane Fuel Tax	(\$11,072)		(\$0.0071)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$18,965)	36.9%	(\$0.0122)
Total Costs	(\$51,444)	100.0%	(\$0.0330)
Savings - Cost	(\$62,357)	N/A	(\$0.0400)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	14.9	22,335	\$1,600	\$400
Light Trucks	4	11.8	19,204	\$1,190	\$400
Heavy Duty Gasoline	1	6.3	10,058	\$1,200	\$450
Heavy Duty Diesel	5	7.0	13,521	- 1	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	11				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Storage tank water volume (gar)	

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$601.35)
Incremental Cost/mile	(\$0.0400)

.

# District - 10 S. Tyler

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$13,292	-168.7%	\$0.0081
Automobiles	\$1,367	-17.4%	\$0.0051
Light Trucks	\$9,543	-121.1%	\$0.0078
Heavy Duty Trucks	\$2,381	-30.2%	<b>\$</b> 0.0170
Diesel Price Diff.	(\$21,169)	268.7%	(\$0.0341)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$7,878)	100.0%	(\$0.0035)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.5%	(\$0.0007)
Storage/Dispenser	(\$10,366)	16.4%	(\$0.0046)
Subtotal	(\$11,964)	19.0%	(\$0.0053)
Vehicle			
Conversion Kit	(\$11,416)	18.1%	(\$0.0051)
Tanks	(\$3,958)	6.3%	(\$0.0018)
Labor	(\$11,328)	18.0%	(\$0.0050)
OEM	(\$3,057)	4.8%	(\$0.0014)
Subtotal	(\$29,760)	47.2%	(\$0.0132)
Operating	(1.510)		(*** ****
Station Maint.	(\$4,713)	7.5%	(\$0.0021)
Labor - fuel time loss	(\$3,677)	5.8%	(\$0.0016)
Propane Fuel Tax Additional training	(\$12,926) \$0	20.5% 0.0%	(\$0.0057) \$0.0000
	•		
Subtotal	(\$21,316)	33.8%	(\$0.0095)
Total Costs	(\$( 2.0.40)	100.07	(60.0000
I UTAL COSTS	(\$63,040)	100.0%	(\$0.0280)
Savings - Cost	(\$70,918)	N/A	(\$0.0314
Savings . Cost	(3/0,318)	19/A	(30.0314

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG		Cost per vehicle	per vehicle
Automobiles	1	19.4	28,328	\$1,600	\$400
Light Trucks	5	12.7	26,033	\$1,190	\$400
Heavy Duty Gasoline	2	5.7	7,436	\$1,200	\$450
Heavy Duty Diesel	8	8.0	9,878	-	
Dedicated	-	-		\$3,325	\$1,400
Dual-fuel	-	-	•	\$3,535	N/A
Total	16				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	<u>\$15.00</u>
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	2,000

10.0%

e at the beginning of year 11.
umed available at the beginning of year 6.
end of the year when they reach the following mileage totals:
90,000
90,000
90,000
150,000

Cost/vehicle/year	(\$470.18)
Incremental Cost/mile	(\$0.0314)

# District - 10 Tyler DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$142,460	102.2%	\$0.0231
Automobiles	\$39,960	28.7%	\$0.0159
Light Trucks	\$95,311	68.3%	\$0.0268
Heavy Duty Trucks	\$7,190	5.2%	\$0.0659
Diesel Price Diff.	(\$3,011)	-2.2%	(\$0.0041)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$139,449	100.0%	\$0.0202
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	3.5%	(\$0.0013)
Storage/Dispenser	(\$56,672)	23.0%	(\$0.0082)
Subtotal	(\$65,418)	26.5%	(\$0.0095)
Vehicle			
Conversion Kit	(\$39,175)	15.9%	(\$0.0057)
Tanks	(\$17,196)	7.0%	(\$0.0025)
Labor	(\$40,044)	16.2%	(\$0.0058)
OEM	(\$7,906)	3.2%	(\$0.0011)
Subtotal	(\$104,322)	42.3%	(\$0.0151)
Operating			
Station Maint.	(\$14,140)	5.7%	(\$0.0020)
Labor - fuel time loss	(\$7,823)	3.2%	(\$0.0011)
Propane Fuel Tax	(\$54,821)	22.2%	(\$0.0079)
Additional training	<b>\$</b> 0	0.0%	\$0.000
Subtotal	(\$76,785)	31.1%	(\$0.0111)
Total Costs	(\$246,525)	100.0%	(\$0.0357)
Savings - Cost	(\$107,076)	N/A	(\$0.0155)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	24	19.8	11,077	\$1,600	\$400
Light Trucks	24	12.1	15,710	\$1,190	\$400
Heavy Duty Gasoline	1	4.8	11,578	\$1,200	\$450
Heavy Duty Diesel	11	6.0	8,459	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	60				
			DISCOUNT I	RATE	10.0%
FUEL PRICES		l '			
I anna Valuma			OTHER EAC	1000	

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	14,400

•

MAJOR ASSUMPTIONS			
1. OEM vehicles are available at the beginning of year 11.			
2. Diesel conversions are assumed available at the beginning of year 6.			
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:			
Automobiles	90,000		
Light Trucks	Light Trucks 90,000		
Heavy Duty Gasoline 90,000			
Heavy Duty Diesel 150,000			

Cost/vehicle/year	(\$189.31)
Incremental Cost/mile	(\$0.0155)
iner einen an Coso inne	(\$0.0155)

٠

#### District - 11 Bronson

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0095 Gasoline Price Diff. \$10,281 -44.2% \$690 Automobiles -3.0% \$0.0036 -19.4% \$4,518 \$0.0077 Light Trucks \$5,073 Heavy Duty Trucks -21.8% \$0.0172 Diesel Price Diff. (\$33,518) 144.2% (\$0.0326) Maintenance \$0 0.0% \$0.0000 **Total Savings** (\$23,237) 100.0% (\$0.0110) COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 \$0 Station setup (\$1,598) 2.5% (\$0.0008) Storage/Dispenser (\$10,366) (\$0.0049) 16.4% Subtotal (\$11,964) 18.9% (\$0.0057) Vehicle **Conversion Kit** (\$9,565) 15.1% (\$0.0045) Tanks (\$3,108) 4.9% (\$0.0015) Labor (\$9,371) 14.8% (\$0.0044) OEM (\$4,458) 7.1% (\$0.0021) Subtotal (\$26,502) 42.0% (\$0.0126) Operating Station Maint. (\$4,713) 7.5% (\$0.0022) (\$4,979) Labor - fuel time loss 7.9% (\$0.0024) Propane Fuel Tax (\$14,992) 23.7% (\$0.0071) Additional training \$0 0.0% \$0.0000 39.1% Subtotal (\$24,684) (\$0.0117) Total Costs (\$63,150) 100.0% (\$0.0300) Savings - Cost (\$86,387) N/A (\$0.0410)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	29.3	20,555	\$1,600	\$400
Light Trucks	3	13.6	20,780	\$1,190	\$400
Heavy Duty Gasoline	1	5.8	31,337	\$1,200	\$450
Heavy Duty Diesel	8	8.0	16,383		-
Dedicated	· ·	·	-	\$3,325	\$1,400
Dual-fuel				\$3,535	N/A
Total	13				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	2,000

1

Number of dispenser hoses

MAJOR ASSUMPTION	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$704.91)
Incremental Cost/mile	(\$0.0410)

•

# Center

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$60,240	103.3%	\$0.0358
Automobiles	\$4,978	8.5%	\$0.0169
Light Trucks	\$8,750	15.0%	\$0.0174
Heavy Duty Trucks	\$46,512	79.8%	\$0.0524
Diesel Price Diff.	(\$1,933)	-3.3%	(\$0.0022)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$58,307	100.0%	\$0.0227
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	6.7%	(\$0.0034)
Storage/Dispenser	(\$56,672)	43.7%	(\$0.0220)
Subtotal	(\$65,418)	50.5%	(\$0.0254)
Vehicle			
Conversion Kit	(\$10,540)	8.1%	(\$0.0041)
Tanks	(\$3,324)	2.6%	(\$0.0013)
Labor	(\$11,869)	9.2%	(\$0.0046)
OEM	(\$4,764)	3.7%	(\$0.0019)
Subtotal	(\$30,497)	23.5%	( <b>\$</b> 0.0 <u>1</u> 19)
Operating			
Station Maint.	(\$14,140)	10.9%	(\$0.0055)
Labor - fuel time loss	(\$5,205)	4.0%	(\$0.0020)
Propane Fuel Tax	(\$14,318)	11.0%	(\$0.0056)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$33,663)	26.0%	( <b>\$</b> 0.0131)
Total Costs	(\$129,579)	100.0%	(\$0.0503)
Savings - Cost	(\$71,272)	N/A	(\$0.0277)

VEHICLE DATA	# Vehicles in Year 30			LPG Conversion, Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	19.1	31,242	\$1,600	\$400
Light Trucks	2	18.5	26,623	\$1,190	\$400
Heavy Duty Gasoline	2	6.2	47,087	\$1,200	\$450
Heavy Duty Diesel	9	8.0	12,579	-	-
Dedicated	· ·	· ·		\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	14				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.8

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	;
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000
Light Trucks Heavy Duty Gasoline	90,000 90,000

Cost/vehicle/year	(\$540.04)
Incremental Cost/mile	(\$0.0277)
Theremental Cost mile	(30.0277)

•

# District - 11 Crockett

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$9,643	-52.4%	\$0.0092
Automobiles	\$2,085	-11.3%	\$0.0049
Light Trucks	\$4,296	-23.3%	\$0.0091
Heavy Duty Trucks	\$3,262	-17.7%	\$0.0206
Diesel Price Diff.	(\$28,054)	152.4%	(\$0.0387)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$18,412)	100.0%	(\$0.0104)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.6%	(\$0.0009)
Storage/Dispenser	(\$10,366)	16.6%	(\$0.0058)
Subtotal	(\$11,964)	19.1%	(\$0.0067)
Vehicle			
Conversion Kit	(\$11,197)	17. <b>9%</b>	(\$0.0063)
Tanks	(\$3,604)	5.8%	(\$0.0020)
Labor	(\$10,452)	16.7%	(\$0.0059)
OEM	(\$2,772)	4.4%	(\$0.0016)
Subtotal	(\$28,024)	44.8%	(\$0.0158)
Operating			
Station Maint.	(\$4,713)	7.5%	(\$0.0027)
Labor - fuel time loss	(\$4,221)	6.7%	(\$0.0024)
Propane Fuel Tax	(\$13,639)	21.8%	(\$0.0077)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$22,574)	36.1%	(\$0.0127)
Total Costs	(\$62,562)	100.0%	(\$0.0352)
Savings - Cost	(\$80,974)	N/A	(\$0.0456)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	20.1	44,796	\$1,600	\$400
Light Trucks	3	10.9	16,633	\$1,190	\$400
Heavy Duty Gasoline	2	4.9	8,415	\$1,200	\$450
Heavy Duty Diesel	9	7.0	10,242	-	-
Dedicated	· ·	· .	-	\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	15				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	5	
1. OEM vehicles are availa	ble at the begin	ning of year 11.
2. Diesel conversions are a	ssumed availabl	e at the beginning of year 6.
3. Vehicles are sold off at t	he end of the ye	ar when they reach the following mileage totals:
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$572.64)
	(10.0157)
Incremental Cost/mile	(\$0.0456)

#### Groveton

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$11,608	-97.9%	\$0.0116
Automobiles	\$1,162	-9.8%	\$0.0058
Light Trucks	\$5,861	-49.4%	\$0.0099
Heavy Duty Trucks	\$4,585	-38.7%	\$0.0217
Diesel Price Diff.	(\$23,469)	197. <b>9%</b>	(\$0.0332)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$11,861)	100.0%	(\$0.0069)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.9%	(\$0.0009)
Storage/Dispenser	(\$10,366)	18.6%	(\$0.0061)
Subtotal	(\$11,964)	21.4%	(\$0.0070)
Vehicle			
Conversion Kit	(\$8,780)	15.7%	(\$0.0051)
Tanks	(\$2,902)	5.2%	(\$0.0017)
Labor	(\$8,275)	14.8%	(\$0.0048)
OEM	(\$3,450)	6.2%	(\$0.0020)
Subtotal	(\$23,407)	41.9%	(\$0.0137)
Operating			
Station Maint.	(\$4,713)	8.4%	(\$0.0028)
Labor - fuel time loss	(\$3,757)	6.7%	(\$0.0022)
Propane Fuel Tax	(\$12,016)	21.5%	(\$0.0070)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$20,486)	36.7%	(\$0.0120)
Total Costs	(\$55,858)	100.0%	(\$0.0326)
Savings - Cost	(\$67,718)	N/A	(\$0.0396)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	17.9	21,111	\$1,600	\$400
Light Trucks	3	10.6	20,979	\$1,190	\$400
Heavy Duty Gasoline	1	4.8	22,424	\$1,200	\$450
Heavy Duty Diesel	7	8.0	12,866		-
Dedicated	· ·		-	\$3,325	\$1,400
Dual-fuel	· ·	-		\$3,535	N/A
Total	12	11111112		i i i i i i i i i i i i i i i i i i i	

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
CTATION DECION	
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR	ASSUMPTIONS	
-------	-------------	--

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000

Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$598.63)
Incremental Cost/mile	(\$0.0396)

### District - 11 Livingston

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$68,746 102.6% \$0.0260 Automobiles \$4,137 6.2% \$0.0152 Light Trucks \$41,455 61.8% \$0.0207 Heavy Duty Trucks \$23,154 34.5% \$0.0623 (\$0.0020) Diesel Price Diff. (\$1,712) -2.6% **\$**0 0.0% \$0.0000 Maintenance \$67,034 100.0% \$0.0190 **Total Savings** COSTS % of Incremental Cost/Mile Costs Infrastructure \$0.0000 0.0% Land \$0 (\$8,746) 5.5% (\$0.0025) Station setup Storage/Dispenser (\$56,672) 35.8% (\$0.0161) (\$65,418) (\$0.0186) Subtotal 41.4% Vehicle (\$17,794) Conversion Kit 11.3% (\$0.0051) (\$0.0021) Tanks (\$7,368) 4.7% Labor (\$16,719) 10.6% (\$0.0047) OEM (\$5,922) 3.7% (\$0.0017) (\$47,805) 30.2% (\$0.0136) Subtotal Operating (\$14,140) 8.9% (\$0.0040) Station Maint. (\$5,343) Labor - fuel time loss 3.4% (\$0.0015) (\$0.0072) Propane Fuel Tax (\$25,384) 16.1% Additional training 0.0% \$0.0000 \$0 Subtotal (\$44,868) 28.4% (\$0.0127) 100.0% Total Costs (\$158,091) (\$0.0449) Savings - Cost (\$91,057 N/A (\$0.0259)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	21.0	14,423	\$1,600	\$400
Light Trucks	16	15.5	13,292	\$1,190	\$400
Heavy Duty Gasoline	2	5.3	19,722	\$1,200	\$450
Heavy Duty Diesel	8	8.0	13,876	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	28	illillille.			

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

1. OEM vehicles are availa	ble at the beginning of year 11.
	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage total
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year		(\$344.97)
Incremental Cost/mile		(\$0.0259)

## Lufkin

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$15,195	-131.2%	\$0.0112
Automobiles	\$316	-2.7%	\$0.0039
Light Trucks	\$7,202	-62.2%	\$0.0095
Heavy Duty Trucks	\$7,676	-66.3%	\$0.0147
Diesel Price Diff.	(\$26,772)	231.2%	(\$0.0305)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$11,578)	100.0%	(\$0.0052)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.0%	(\$0.0007)
Storage/Dispenser	(\$10,366)	13.2%	(\$0.0046)
Subtotal	(\$11,964)	15.2%	(\$0.0054)
Vehicle			
Conversion Kit	(\$16,088)	20.5%	(\$0.0072)
Tanks	(\$5,372)	6.8%	(\$0.0024)
Labor	(\$14,062)	17.9%	(\$0.0063)
OEM	(\$3,348)	4.3%	(\$0.0015)
Subtotal	(\$38,870)	49.5%	(\$0.0174)
Operating			
Station Maint.	(\$4,713)	6.0%	(\$0.0021)
Labor - fuel time loss	(\$4,673)	5.9%	(\$0.0021)
Propane Fuel Tax	(\$18,371)	23.4% 0.0%	(\$0.0082) \$0.0000
Additional training	\$0		
Subtotal	(\$27,758)	35.3%	( <b>\$</b> 0.0124)
			(00.0055)
Total Costs	(\$78,592)	100.0%	(\$0.0352)
Savings - Cost	(\$90,170)	N/A	(\$0.0404)

VEHICLE DATA	# Vehicles			LPG Conversion	
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	25.8	8,514	\$1,600	\$400
Light Trucks	4	10.9	20,013	\$1,190	\$400
Heavy Duty Gasoline	5	6.0	11,058	\$1,200	\$450
Heavy Duty Diesel	12	9.0	9,320		
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	22				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	]

MAJOR ASSUMPTION	
	able at the beginning of year 11.
2. Diesel conversions are a	issumed available at the beginning of year 6.
	the end of the year when they reach the following mileage totals:
Automobiles	90,000

Heavy Duty Diesel	150,000	
Heavy Duty Gasoline	90,000	
Light Trucks	90,000	

Cost/vehicle/year	(\$434.78)	
Incremental Cost/mile	(\$0.0404)	

# District - 11 Lufkin DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$139,772	101.5%	\$0.0231
Automobiles	\$21,142	15.3%	\$0.0157
Light Trucks	\$91,534	66.4%	\$0.0220
Heavy Duty Trucks	\$27,096	19.7%	\$0.0507
Diesel Price Diff.	(\$2,011)	-1.5%	(\$0.0022)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$137,761	100.0%	\$0.0199
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	3.8%	(\$0.0013)
Storage/Dispenser	(\$56,672)	24.3%	(\$0.0082)
Subtotal	(\$65,418)	28.1%	(\$0.0094)
Vehicle			
Conversion Kit	(\$35,236)	15.1%	(\$0.0051)
Tanks	(\$16,218)	7.0%	(\$0.0023)
Labor	(\$34,507)	14.8%	(\$0.0050)
OEM	(\$8,624)	3.7%	(\$0.0012)
Subtotal	(\$94,585)	40.6%	(\$0.0136)
Operating			
Station Maint.	(\$14,140)	6.1%	(\$0.0020)
Labor - fuel time loss	(\$8,024)	3.4%	(\$0.0012)
Propane Fuel Tax	(\$50,837)	21.8%	(\$0.0073)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$73,002)	31.3%	(\$0.0105)
Total Costs	(\$233,005)	100.0%	(\$0.0336)
Savings - Cost	(\$95,244)	N/A	<b>(\$</b> 0.0137)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	
Automobiles	11	20.4		•	\$400
Light Trucks	37				\$400
Heavy Duty Gasoline	2	6.4			\$450
Heavy Duty Diesel	8	7.0	14,259		-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	58				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	š	
1. OEM vehicles are availa	ble at the beginning of year 11.	
2. Diesel conversions are a	ssumed available at the beginning of year 6.	
3. Vehicles are sold off at t	he end of the year when they reach the following mileage total	s:
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$174.20)
Incremental Cost/mile	(\$0.0137)

•

# Nacogdoches

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$64,908	102.3%	\$0.0249
Automobiles	\$4,710	7.4%	\$0.0196
Light Trucks	\$47,094	74.2%	\$0.0221
Heavy Duty Trucks	\$13,104	20.7%	\$0.0563
Diesel Price Diff.	(\$1,458)	-2.3%	(\$0.0015)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$63,450	100.0%	\$0.0179
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.6%	(\$0.0025)
Storage/Dispenser	(\$56,672)	36.1%	(\$0.0159)
Subtotal	(\$65,418)	41.7%	(\$0.0184)
Vehicle			
Conversion Kit	(\$17,121)	10.9%	(\$0.0048)
Tanks	(\$7,038)	4.5%	(\$0.0020)
Labor	(\$16,118)	10.3%	(\$0.0045)
OEM	(\$5,859)	3.7%	(\$0.0016)
Subtotal	(\$46,136)	29.4%	(\$0.0130)
Operating			
Station Maint.	(\$14,140)	9.0%	(\$0.0040)
Labor - fuel time loss	(\$5,148)	3.3%	(\$0.0014)
Propane Fuel Tax	(\$26,078)	16.6%	(\$0.0073)
Additional training	<b>\$</b> 0	0.0%	\$0.000
Subtotal	(\$45,367)	28.9%	(\$0.0128)
Total Costs	(\$156,921)	100.0%	(\$0.0442)
Savings - Cost	(\$93,471)	N/A	(\$0.0263)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	
Automobiles	1	16.5	25,463	\$1,600	\$400
Light Trucks	16	14.5	14,145	\$1,190	\$400
Heavy Duty Gasoline	2	5.6	12,346	\$1,200	\$450
Heavy Duty Diesel	8	9.0	15,074	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	27	iiiiiiiii	in in the second se	ininininini	

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Labor Cost (\$/hr)	\$15.00	
CTATION DECICN		
STATION DESIGN	14.40	
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	14,400	

MAJOR ASSUMPTIONS	j
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$367.23)
Incremental Cost/mile	(\$0.0263)

# District - 11 San Augustine

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$9,230	-46.2%	\$0.0065
Automobiles	\$1,174	-5.9%	\$0.0048
Light Trucks	\$7,630	-38.2%	\$0.0066
Heavy Duty Trucks	\$426	-2.1%	\$0.0163
Diesel Price Diff.	(\$29,208)	146.2%	(\$0.0286)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$19,978)	100.0%	(\$0.0082)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.2%	(\$0.0007)
Storage/Dispenser	(\$10,366)	14.0%	(\$0.0042)
Subtotal	(\$11,964)	16.1%	(\$0.0049)
Vehicle			
Conversion Kit	(\$13,156)	17.7%	(\$0.0054)
Tanks	(\$5,142)	6.9%	(\$0.0021)
Labor	(\$11,943)	16.1%	(\$0.0049)
OEM	(\$4,149)	5.6%	(\$0.0017)
Subtotal	(\$34,390)	46.4%	(\$0.0141)
Operating			
Station Maint.	(\$4,713)	6.4%	(\$0.0019)
Labor - fuel time loss	(\$4,566)	6.2%	(\$0.0019)
Propane Fuel Tax	(\$18,491)	24.9%	(\$0.0076)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$27,771)	37.5%	(\$0.0114)
Total Costs	(\$74,126)	100.0%	(\$0.0304)
Savings - Cost	(\$94,104)	N/A	(\$0.0385)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	
Automobiles	1	20.6	25,907	\$1,600	\$400
Light Trucks	11	13.3	11,092	\$1,190	\$400
Heavy Duty Gasoline	1	4.8	2,777	\$1,200	\$450
Heavy Duty Diesel	7	9.0	18,558	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	20				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS		
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$499.12)
Incremental Cost/mile	(\$0.0385)

# District - 11 Shepherd

R

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$9,037	-49.9%	\$0.0084
Automobiles	\$1,162	-6.4%	\$0.0053
Light Trucks	\$4,895	-27.0%	\$0.0074
Heavy Duty Trucks	\$2,980	-16.5%	<b>\$</b> 0.0147
Diesel Price Diff.	(\$27,146)	149.9%	(\$0.0322)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$18,109)	100.0%	(\$0.0094)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.7%	(\$0.0008)
Storage/Dispenser	(\$10,366)	17.7%	(\$0.0054)
Subtotal	(\$11,964)	20.5%	(\$0.0062)
Vehicle			
Conversion Kit	(\$8,417)	14.4%	(\$0.0044)
Tanks	(\$2,986)	5.1%	(\$0.0016)
Labor	(\$8,698)	14.9%	(\$0.0045)
OEM	(\$3,789)	6.5%	(\$0.0020)
Subtotal	(\$23,890)	40.8%	(\$0.0124)
Operating			
Station Maint.	(\$4,713)	8.1%	(\$0.0024)
Labor - fuel time loss	(\$4,199)	7.2%	(\$0.0022)
Propane Fuel Tax	(\$13,733)	23.5%	(\$0.0071)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$22,645)	38.7%	(\$0.0118)
Total Costs	(\$58,499)	100.0%	(\$0.0304)
Savings - Cost	(\$76,608)	N/A	(\$0.0398)

# Vehicles in Year 30	MDC	Annual Miles	LPG Conversion	Differential
in Year 30	MOC			
	MPG	per vehicle	Cost per vehicle	per vehicle
1	18.9	23,449	\$1,600	\$400
3	13.3	23,253	\$1,190	<b>\$40</b> 0
2	6.0	10,731	\$1,200	\$450
6	8.0	17,887	-	-
	-	-	\$3,325	\$1,400
-	-	-	\$3,535	N/A
12				
		DISCOUNT	RATE	10.0%
		OTHER FAC	TORS	
\$0.60		Labor Cost (\$/	hr)	\$15.00
\$0.89				
\$0.85		STATION DI	ESIGN	
	J	Storage tank w	ater volume (gal)	2,000
		Ŭ		1
	6 - - 12 \$0.60 \$0.89	2 6.0 6 8.0 - 12 \$0.60 \$0.89	2 6.0 10,731 6 8.0 17,887 	2 6.0 10,731 \$1,200 6 8.0 17,887 53,325 53,535 12 DISCOUNT RATE OTHER FACTORS Labor Cost (\$/hr) \$0.89

MAJOR ASSUMPTIONS
1. OEM vehicles are available at the beginning of year 11.
2. Diesel conversions are assumed available at the beginning of year 6.
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:

		when they reach the following inneage totals.
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$677.21)
Incremental Cost/mile	(\$0.0398)

147

District - 12	
Alvin	

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$14,770	-96.9%	\$0.0072
Automobiles	\$794	-5.2%	\$0.0047
Light Trucks	\$13,976	-91.7%	\$0.0074
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$30,012)	196.9%	(\$0.0339)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$15,242)	100.0%	(\$0.0052)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	1.9%	(\$0.0005)
Storage/Dispenser	(\$10,366)	12.5%	(\$0.0035)
Subtotal	(\$11,964)	14.4%	(\$0.0041)
Vehicle			
Conversion Kit	(\$15,506)	18.7%	(\$0.0053)
Tanks	(\$5,396)	6.5%	(\$0.0018)
Labor	(\$14,440)	17.4%	(\$0.0049)
OEM	(\$4,733)	5.7%	(\$0.0016)
Subtotal	(\$40,076)	48.4%	(\$0.0136)
	<u></u>		
Operating			
Station Maint.	(\$4,713)	5.7%	(\$0.0016)
Labor - fuel time loss	(\$4,693)	5.7%	(\$0.0016)
Propane Fuel Tax	(\$21,371)	25.8%	(\$0.0073) \$0.0000
Additional training	\$0	0.0%	
Subtotal	(\$30,778)	37.2%	(\$0.0104)
Total Costs	(\$82,818)	100.0%	(\$0.0281)
Savings - Cost	(\$98,060)	N/A	(\$0.0333)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	20.9	17,782	\$1,600	\$400
Light Trucks	10	14.1	20,095	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	11	8.0	10,245	-	-
Dedicated			-	\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	22				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	S
1. OEM vehicles are availa	able at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$472.83)
Incremental Cost/mile	(\$0.0333)

# District - 12 Angleton

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$117,760	101.7%	\$0.0248
Automobiles	\$6,476	5.6%	\$0.0162
Light Trucks	\$103,707	89.6%	\$0.0245
Heavy Duty Trucks	\$7,578	6.5%	\$0.0639
Diesel Price Diff.	(\$2,002)	-1.7%	(\$0.0027)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$115,758	100.0%	\$0.0211
COSTS		% of	Incrementai
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	4.2%	(
Storage/Dispenser	(\$56,672)	27.3%	(\$0.0103)
Subtotal	(\$65,418)	31.5%	(\$0.0119)
Vehicle			
Conversion Kit	(\$31,144)	15.0%	(\$0.0057)
Tanks	(\$13,834)	6.7%	(\$0.0025)
Labor	(\$28,027)	13.5%	· · · ·
OEM	(\$5,694)	2.7%	(\$0.0010)
Subtotal	(\$78,699)	37.9%	(\$0.0143)
Operating			
Station Maint.	(\$14,140)	6.8%	<b>(</b> •••••=•,
Labor - fuel time loss	(\$6,357)	3.1%	· · · · · · · · · · · · · · · · · · ·
Propane Fuel Tax	(\$43,051)	20.7%	· · · · · · · · · · · · · · · · · · ·
Additional training	\$0	0.0%	
Subtotal	(\$63,549)	30.6%	(\$0.0116)
Total Costs	(\$207,666)	100.0%	(\$0.0378)
Savings - Cost	(\$91,908)	N/A	(\$0.0167)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	Differentia
Automobiles	4	19.5	10,607	\$1,600	\$400
Light Trucks	36	12.9	12,460	\$1,190	\$400
Heavy Duty Gasoline	2	5.0	6,292	\$1,200	\$450
Heavy Duty Diesel	9	8.0	10,502	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	51				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$191.17)
(\$0.0167)

٠

# District - 12 Baytown 1

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$2,728	142.1%	\$0.0104
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$2,728	142.1%	\$0.0104
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$809)	-42.1%	(\$0.2820)
Maintenance	\$0	0.0%	<b>\$</b> 0.0000
Total Savings	\$1,919	100.0%	\$0.0072
0.0.0700		~ .	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	6.0%	(\$0.0060)
Storage/Dispenser	(\$10,366)	39.1%	(\$0.0391)
Subtotal	(\$11 <mark>,96</mark> 4)	45.2%	(\$0.0452)
Vehicle			
Conversion Kit	(\$3,025)	11.4%	(\$0.0114)
Tanks	(\$1,326)	5.0%	(\$0.0050)
Labor	(\$2,111)	8.0%	(\$0.0080)
OEM	(\$490)	1.8%	(\$0.0018)
Subtotal	(\$6,952)	26.2%	(\$0.0262)
Operating			
Station Maint.	(\$4,713)	17.8%	(\$0.0178)
Labor - fuel time loss	(\$326)	1.2%	(\$0.0012)
Propane Fuel Tax Additional training	(\$2,533) \$0	9.6% 0.0%	(\$0.0096) \$0.0000
-			
Subtotal	(\$7,572)	28.6%	(\$0.0286)
Total Costs	(\$26,488)	100.0%	<b>(\$0</b> .1000)
		1	
Savings - Cost	(\$24,569)	N/A	(\$0.0927)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	4	9.3	6,949	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	1	1.0	365	-	-
Dedicated		· .	-	\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	5	1111111			iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS Labor Cost (\$/hr) \$15.00 STATION DESIGN Storage tank water volume (gal) 2,000	
	\$15.00

•

10.0%

MAJOR ASSUMPTION	S
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$521.25)
Incremental Cost/mile	(\$0.0927)

•

•

# District - 12 Baytown 2

Diesel Price/gallon

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$2,055	100.0%	\$0.0064
Automobiles	\$177	8.6%	\$0.0052
Light Trucks	\$1,878	91.4%	\$0.0065
Heavy Duty Trucks	<b>\$</b> 0	0.0%	\$0.0000
Diesel Price Diff.	\$0	0.0%	\$0.0000
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$2,055	100.0%	\$0.0064
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	5.0%	(\$0.0049)
Storage/Dispenser	(\$10,366)	32.2%	(\$0.0321)
Subtotal	(\$11,964)	37.2%	(\$0.0370)
Vehicle			
Conversion Kit	(\$5,724)	17.8%	(\$0.0177)
Tanks	(\$2,850)	8.9%	(\$0.0088)
Labor	(\$3,630)	11.3%	(\$0.0112)
OEM	(\$226)	0.7%	(\$0.0007)
Subtotal	(\$12,430)	38.6%	(\$0.0385)
Operating			
Station Maint.	(\$4,713)	14.6%	(\$0.0146)
Labor - fuel time loss	(\$257)	0.8%	(\$0.0008)
Propane Fuel Tax	(\$2,828)	8.8%	(\$0.0088)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$7,799)	24.2%	(\$0.0241)
Total Costs	(\$32,193)	100.0%	(\$0.0997)
Savings - Cost	(\$30,138)	N/A	(\$0.0933)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	15.7	3,617	\$1,600	\$400
Light Trucks	9	12.3	3,406	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	0	1.0	1	-	-
Dedicated	-	-		\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	10	illillill.			
			DISCOUNT	RATE	10.0%
FUEL PRICES					
Small Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.60		Labor Cost (\$/	hr)	\$15.00
Gasoline Price/gallon	\$0.89				
.0					

STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	S
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$319.70)	
(\$0.0933)	

\$0.85

Conroe

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$71,690	102.5%	\$0.0202
Automobiles	\$3,087	4.4%	\$0.0151
Light Trucks	\$68,603	98.1%	\$0.0205
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$1,726)	-2.5%	( <b>\$</b> 0.0017)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$69,964	100.0%	\$0.0154
0.0.0550			
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	4.4%	(\$0.0019)
Storage/Dispenser	(\$56,672)	28.2%	(\$0.0125)
Subtotal	(\$65,418)	32.6%	(\$0.0144)
Vehicle			
Conversion Kit	(\$30,445)	15.2%	(\$0.0067)
Tanks	(\$13,180)	6.6%	(\$0.0029)
Labor	(\$26,275)	13.1%	(\$0.0058)
OEM	(\$6,058)	3.0%	(\$0.0013)
Subtotal	(\$75,959)	37.8%	(\$0.0167)
Operating			
Station Maint.	(\$14,140)	7.0%	(\$0.0031)
Labor - fuel time loss	(\$5,302)	2.6%	(\$0.0012)
Propane Fuel Tax	(\$40,073)	19.9%	(\$0.0088)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$59,515)	29.6%	<b>(\$</b> 0.0131)
Total Costs	(\$200,892)	100.0%	(\$0.0443)
Savings - Cost	(\$130,928)	N/A	(\$0.0289)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	
Automobiles	4	21.0	5,431	\$1,600	\$400
Light Trucks	35	15.4	10,125	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	10	10.0	12,635	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	- 1	\$3,535	N/A
Total	49	annnn a			

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
CTATION DECION	
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	

MAJOR	ASSUM	TIONS
-------	-------	-------

1. OEM vehicles are available at	the beginning of year 1	1.
----------------------------------	-------------------------	----

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000 Light Trucks 90,000

0	•
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150.000

Cost/vehicle/year	(\$283.44)
Incremental Cost/mile	(\$0.0289)

# District - 12 E Houston

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$166,763	100.3%	\$0.0243
Automobiles	\$9,354	5.6%	\$0.0148
Light Trucks	\$122,788	73.8%	\$0.0222
Heavy Duty Trucks	\$34,621	20.8%	\$0.0502
Diesel Price Diff.	(\$478)	-0.3%	(\$0.0011)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$166,285	100.0%	\$0.0229
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	3.5%	(\$0.0012)
Storage/Dispenser	(\$56,672)	22.8%	(\$0.0078)
Subtotal	(\$65,418)	26.3%	(\$0.0090)
Vehicle			
Conversion Kit	(\$41,183)	16.6%	(\$0.0057)
Tanks	(\$19,846)	8.0%	(\$0.0027)
Labor	(\$36,224)	14.6%	(\$0.0050)
OEM	(\$7,535)	3.0%	(\$0.0010)
Subtotal	(\$104,788)	42.1%	(\$0.0144)
Operating			
Station Maint.	(\$14,140)		(\$0.0019)
Labor - fuel time loss	(\$5,387)		(\$0.0007)
Propane Fuel Tax	(\$59,016)		(\$0.0081)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$78,543)	31.6%	(\$0.0108)
Tot <b>al</b> Costs	(\$248,750)	100.0%	(\$0.0342)
Savings - Cost	(\$82,465)	N/A	(\$0.0113)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	6	21.3	11,142	\$1,600	\$400
Light Trucks	48	14.3	12,233	\$1,190	\$400
Heavy Duty Gasoline	11	6.4	6,644	\$1,200	\$450
Heavy Duty Diesel	6	21.0	8,953	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	71				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$123.21)
Incremental Cost/mile	(\$0.0113)

### Galveston

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$3,266	132.9%	\$0.0055
Automobiles	\$1,381	56.2%	\$0.0044
Light Trucks	\$1,711	69.6%	\$0.0065
Heavy Duty Trucks	\$175	7.1%	\$0.0118
Diesel Price Diff.	(\$809)	-32.9%	(\$0.2820)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$2,457	100.0%	\$0.0042
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	4.8%	(\$0.0027)
Storage/Dispenser	(\$10,366)	31.0%	(\$0.0175)
Subtotal	(\$11,964)	35.8%	(\$0.0202)
Vehicle			
Conversion Kit	(\$4,407)	13.2%	(\$0.0074)
Tanks	(\$2,006)	6.0%	(\$0.0034)
Labor	(\$4,153)	12.4%	(\$0.0070)
OEM	(\$665)	2.0%	(\$0.0011)
Subtotal	(\$11,231)	33.6%	(\$0.0190)
Operating			
Station Maint.	(\$4,713)	14.1%	(\$0.0080)
Labor - fuel time loss	(\$388)	1.2%	(\$0.0007)
Propane Fuel Tax	(\$5,135)	15.4%	(\$0.0087)
Additional training	<b>\$</b> 0 -	0.0%	\$0.0000
Subtotal	(\$10,236)	30.6%	(\$0.0173)
Total Costs	(\$33,432)	100.0%	(\$0.0565)
Savings - Cost	(\$30,974)	N/A	(\$0.0523)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	22.5	16,591	\$1,600	\$400
Light Trucks	2	14.5	13,865	\$1,190	\$400
Heavy Duty Gasoline	2	6.7	786	\$1,200	\$450
Heavy Duty Diesel	1	1.0	365	•	-
Dedicated	· ·	· .		\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	7				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

#### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000

Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$469.39)
Incremental Cost/mile	(\$0.0523)

# District - 12 Hempstead

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$78,567	102.3%	\$0.0307
Automobiles	\$2,872	3.7%	\$0.0160
Light Trucks	\$55,582	72.4%	\$0.0248
Heavy Duty Trucks	\$20,112	26.2%	\$0.1448
Diesel Price Diff.	(\$1,774)	-2.3%	(\$0.0010)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$76,793	100.0%	\$0.0174
	<u></u>		
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	5.4%	(\$0.0020)
Storage/Dispenser	(\$56,672)	34.8%	(\$0.0129)
Subtotal	(\$65,418)	40.2%	(\$0.0148)
Vehicle			
Conversion Kit	(\$16,652)	10.2%	(\$0.0038)
Tanks	(\$6,256)	3.8%	(\$0.0014)
Labor	(\$15,681)	9.6%	(\$0.0036)
OEM	(\$9,511)	5.8%	(\$0.0022)
Subtotal	(\$48,100)	29.6%	(\$0.0109)
Operating			
Station Maint.	(\$14,140)	8.7%	(\$0.0032)
Labor - fuel time loss	(\$7,759)	4.8%	(\$0.0018)
Propane Fuel Tax	(\$27,288)	16.8%	(\$0.0062)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$49,188)	30.2%	(\$0.0112)
Total Costs	(\$162,706)	100.0%	(\$0.0369)
Savings - Cost	(\$85,913)	N/A	(\$0.0195)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	20.5	19,059	\$1,600	\$400
Light Trucks	11	13.2	21,581	\$1,190	\$400
Heavy Duty Gasoline	2	2.2	7,365	\$1,200	\$450
Heavy Duty Diesel	11	10.0	21,425	-	-
Dedicated	· ·	.	-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	25				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	s
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$364.54)
Incremental Cost/mile	(\$0.0195)

٠

## Houston

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$11,056	113.6%	\$0.0098
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$7,001	71.9%	\$0.0081
Heavy Duty Trucks	\$4,055	41.7%	\$0.0156
Diesel Price Diff.	(\$1,323)	-13.6%	(\$0.0313)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$9,734	100.0%	\$0.0083
		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.3%	(\$0.0014)
Storage/Dispenser	(\$10,366)	21.3%	(\$0.0089)
Subtotal	(\$11,964)	24.6%	(\$0.0102)
Vehicte			
Conversion Kit	(\$8,524)	17.6%	(\$0.0073)
Tanks	(\$4,186)	8.6%	(\$0.0036)
Labor	(\$6,664)	13.7%	(\$0.0057)
OEM	(\$1,139)	2.3%	(\$0.0010)
Subtotal	(\$20,513)	42.2%	(\$0.0176)
Operating			
Station Maint.	(\$4,713)	9.7%	(\$0.0040)
Labor - fuel time loss	(\$1,331)	2.7%	(\$0.0011)
Propane Fuel Tax	(\$10,043)	20.7%	(\$0.0086)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$16,088)	33.1%	(\$0.0138)
Total Costs	(\$48,566)	100.0%	(\$0.0416)
Savings - Cost	(\$38,832)	N/A	(\$0.0333)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	8	11.3	11,484	\$1,190	\$400
Heavy Duty Gasoline	6	5.5	4,589	\$1,200	\$450
Heavy Duty Diesel	1	9.0	5,373	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	15				1111111111

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
	2 000
Storage tank water volume (gal) Number of dispenser hoses	2,000

.

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	sumed available at the beginning of year 6.
3. Vehicles are sold off at t	e end of the year when they reach the following mileage totals
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$274.62)
Incremental Cost/mile	(\$0.0333)

•

District -	12
Houston D	0

•

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$467,091	100.3%	\$0.0228
Automobiles	\$78,677	16.9%	\$0.0147
Light Trucks	\$362,418	77.8%	\$0.0248
Heavy Duty Trucks	\$25,996	5.6%	\$0.0541
Diesel Price Diff.	(\$1,172)	-0.3%	(\$0.0037)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$465,918	100.0%	\$0.0224
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	1.4%	(\$0.0004)
Storage/Dispenser	(\$56,672)	9.4%	(\$0.0027)
Subtotal	(\$65,418)	10.8%	(\$0.0031)
Vehicle			
Conversion Kit	(\$146,405)	24.2%	(\$0.0070)
Tanks	(\$75,002)	12.4%	(\$0.0036)
Labor	(\$107,370)	17.7%	(\$0.0052)
OEM	(\$38,047)	6.3%	(\$0.0018)
Subtotal	(\$366,825)	60.6%	(\$0.0177)
Operating			
Station Maint.	(\$14,140)	2.3%	(\$0.0007)
Labor - fuel time loss	(\$12,493)	2.1%	(\$0.0006)
Propane Fuel Tax	(\$146,436)	24.2%	(\$0.0070)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$173,069)	28.6%	(\$0.0083)
Total Costs	(\$605,312)	100.0%	(\$0.0291)
Savings - Cost	(\$139,394)	N/A	(\$0.0067)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	71	22.1	8,020	\$1,600	\$400
Light Trucks	178	13.1	8,707	\$1,190	\$400
Heavy Duty Gasoline	1	6.0	50,947	\$1,200	\$450
Heavy Duty Diesel	7	8.0	5,811	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	257				

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

10.0%

MAJOR ASSUMPTIONS		
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are as	ssumed available at the beginning of year 6.	
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$57.54)
Incremental Cost/mile	(\$0.0067)

٠

# Humble

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$161,750	101.7%	\$0.0252
Automobiles	\$10,252	6.4%	\$0.0174
Light Trucks	\$136,928	86.1%	\$0.0237
Heavy Duty Trucks	\$14,571	9.2%	\$0.2319
Diesel Price Diff.	(\$2,675)	-1.7%	(\$0.0021)
Maintenance	<u>\$0</u>	0.0%	\$0.0000
Total Savings	\$159,075	100.0%	\$0.0207
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>S</b> 0	0.0%	\$0.000
Station setup	(\$8,746)	3.3%	(\$0.0011)
Storage/Dispenser	(\$56,672)	21.6%	(\$0.0074)
Subtotal	(\$65,418)	24.9%	(\$0.0085)
Vehicle			
Conversion Kit	(\$43,661)	16.6%	(\$0.0057)
Tanks	(\$19,408)	7.4%	(\$0.0025)
Labor	(\$39,696)	15.1%	(\$0.0052)
OEM	(\$9,083)	3.5%	(\$0.0012)
Subtotal	(\$111,849)	42.6%	(\$0.0145)
Operating			
Station Maint.	(\$14,140)	5.4%	(\$0.0018)
Labor - fuel time loss	(\$9,106)	3.5%	(\$0.0012)
Propane Fuel Tax	(\$61,796)	23.6%	(\$0.0080)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$85,042)	32.4%	(\$0.0110)
Total Costs	(\$262,310)	100.0%	(\$0.0341)
Savings - Cost	(\$103,234)	N/A	(\$0.0134)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	4	18.6	15,647	\$1,600	\$400
Light Trucks	54	13.4	11,342	\$1,190	\$400
Heavy Duty Gasoline	1	1.4	6,664	\$1,200	\$450
Heavy Duty Diesel	13	9.0	12,460	-	-
Dedicated	· -	-	-	\$3,325	\$1,400
Dual-fuel	· ·	-	•	\$3,535	N/A
Total	72				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN	•
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

#### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

Diesel conversions are assumed available at the beginning of year 6.
 Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

(\$152.10)
(\$0.0134)

# District - 12 La Marque

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$85,667	102.3%	\$0.0226
Automobiles	\$14,718	17.6%	\$0.0181
Light Trucks	\$63,371	75.7%	\$0.0221
Heavy Duty Trucks	\$7,578	9.0%	\$0.0640
Diesel Price Diff.	(\$1,900)	-2.3%	(\$0.0025)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$83,767	100.0%	\$0.0184
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	4.5%	(\$0.0019)
Storage/Dispenser	(\$56,672)	29.3%	(\$0.0125)
Subtotal	(\$65,418)	33.8%	(\$0.0144)
Vehicle			
Conversion Kit	(\$29,165)	15.1%	(\$0.0064)
Tanks	(\$12,460)	6.4%	(\$0.0027)
Labor	(\$26,393)	13.6%	(\$0.0058)
OEM	(\$4,860)	2.5%	(\$0.0011)
Subtotal	(\$72,879)	37.6%	(\$0.0160)
Operating			
Station Maint.	(\$14,140)	7.3%	(\$0.0031)
Labor - fuei time loss	(\$5,238)		(\$0.0012)
Propane Fuel Tax	(\$36,067)		(\$0.0079)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$55,445)	28.6%	(\$0.0122)
Total Costs	(\$193,742)	100.0%	(\$0.0426)
Savings - Cost	<u>(</u> \$109,976)	N/A	(\$0.0242)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	6	17.7	14,390	\$1,600	\$400
Light Trucks	28	14.2	10,844	\$1,190	\$400
Heavy Duty Gasoline	2	5.0	6,280	\$1,200	\$450
Heavy Duty Diesel	10	9.0	9,579	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel		· · ·		\$3,535	N/A
Total	46				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS Labor Cost (\$/hr)	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	sumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$253.61)
(\$0.0242)

# **NW Houston 1**

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$19,014	100.0%	\$0.0061
Automobiles	\$1,692	8.9%	\$0.0053
Light Trucks	\$17,322	91.1%	\$0.0062
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	<b>\$</b> 0	0.0%	\$0.0000
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$19,014	100.0%	\$0.0061
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	1.8%	(\$0.0005)
Storage/Dispenser	(\$10,366)	11.5%	(\$0.0033)
Subtotal	(\$11,964)	13.3%	(\$0.0039)
Vehicle			
Conversion Kit	(\$17,882)	19.9%	(\$0.0058)
Tanks	(\$9,160)	10.2%	(\$0.0030)
Labor	(\$15,470)	17.2%	(\$0.0050)
OEM	(\$2,874)	3.2%	(\$0.0009)
Subtotal	(\$45,387)	50.4%	(\$0.0146)
Operating			
Station Maint.	(\$4,713)	5.2%	(\$0.0015)
Labor - fuel time loss	(\$1,917)	2.1%	(\$0.0006)
Propane Fuel Tax	(\$26,018)	28.9%	(\$0.0084)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$32,649)	36.3%	(\$0.0105)
Total Costs	(\$90,000)	100.0%	(\$0.0290)
Savings - Cost	(\$70,986)	N/A	(\$0.0229)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	4	19.2	8,477	\$1,600	\$400
Light Trucks	28	14.2	10,533	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	0	1.0	1	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	32				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2 000
Number of dispenser hoses	2,000 1

#### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000 Light Trucks 90,000

Light Trucks	90,000
Heavy Duty Gasoline	<b>90,00</b> 0
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$235.32)
Incremental Cost/mile	(\$0.0229)

District - 12
NW Houston 2

SAVINGS	30 year NPV	% of	Incrementai
		Savings	Savings/Mile
Gasoline Price Diff.	\$201,590	101.1%	\$0.0225
Automobiles	\$11,212	5.6%	\$0.0167
Light Trucks	\$185,970	93.3%	\$0.0226
Heavy Duty Trucks	\$4,408	2.2%	\$0.0752
Diesel Price Diff.	(\$2,274)	-1.1%	(\$0.0030)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$199,31 <u>6</u>	100.0%	\$0.0206
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	2.8%	(\$0.0009)
Storage/Dispenser	(\$56,672)	17.9%	(\$0.0058)
Subtotal	(\$65,418)	20.7%	(\$0.0067)
Vehicle			
Conversion Kit	(\$60,511)	19.1%	(\$0.0062)
Tanks	(\$27,728)	8.8%	(\$0.0029)
Labor	(\$51,875)	16.4%	(\$0.0053)
OEM	(\$8,856)	2.8%	(\$0.0009)
Subtotal	(\$148,971)	47.1%	(\$0.0154)
Operating			
Station Maint.	(\$14,140)	4.5%	(\$0.0015)
Labor - fuel time loss	(\$8,598)	2.7%	<b>,</b> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Propane Fuel Tax	(\$79,489)	25.1%	<b>,</b> ,
Additional training	\$0	0.0%	
Subtotal	(\$102,227)	32.3%	<b>(\$</b> 0.0105)
Total Costs	(\$316,617)	100.0%	(\$0.0326)
Savings - Cost	(\$117,301)	N/A	(\$0.0121)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	8	19.4	8,894	\$1,600	\$400
Light Trucks	79	13.9	11,029	\$1,190	\$400
Heavy Duty Gasoline	1	4.2	6,220	\$1,200	\$450
Heavy Duty Diesel	13	9.0	7,401	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	101				

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

10.0%

MAJOR ASSUMPTIONS	5	
1. OEM vehicles are availa	able at the beginning of year 11.	
2. Diesel conversions are a	ssumed available at the beginning of year 6.	
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$123.20)
Incremental Cost/mile	(\$0.0121)

# District - 12 Rosenberg 1

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$57,335	105.8%	\$0.0276
Automobiles	\$4,505	8.3%	\$0.0165
Light Trucks	\$36,983	68.3%	\$0.0236
Heavy Duty Trucks	\$15,847	29.2%	\$0.0665
Diesel Price Diff.	(\$3,152)	-5.8%	(\$0.0020)
Maintenance	\$0	0.0%	\$0.000
Total Savings	\$54,183	100.0%	\$0.0147
		~ ^	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.000
Station setup	(\$8,746)	5.0%	(\$0.0024)
Storage/Dispenser	(\$56,672)	32.4%	(\$0.0154)
Subtotal	(\$65,418)	37.4%	(\$0.0178)
Vehicle			
Conversion Kit	(\$23,092)	13.2%	(\$0.0063)
Tanks	(\$8,624)	4.9%	(\$0.0023)
Labor	(\$20,321)	11.6%	(\$0.0055)
OEM	(\$6,781)	3.9%	(\$0.0018)
Subtotal	(\$58,819)	33.6%	(\$0.0160)
Operating			
Station Maint.	(\$14,140)	8.1%	(\$0.0038)
Labor - fuel time loss	(\$8,130)	4.6%	(\$0.0022)
Propane Fuel Tax	(\$28,557)	16.3%	(\$0.0077)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$50,827)	29.0%	(\$0.0138)
Total Costs	(\$175,064)	100.0%	(\$0.0475)
Savings - Cost	(\$120,881)	N/A	(\$0.0328)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	19.3	14,437	\$1,600	\$400
Light Trucks	14	13.5	11,893	\$1,190	\$400
Heavy Duty Gasoline	4	4.8	6,316	\$1,200	\$450
Heavy Duty Diesel	14	8.0	14,595	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	34				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

•

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$377.15)
Incremental Cost/mile	(\$0.0328)

•

# District - 12 Rosenberg 2

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$129,446	101.2%	\$0.0263
Automobiles	\$3,799	3.0%	<b>\$</b> 0.0154
Light Trucks	\$103,161	80.7%	\$0.0239
Heavy Duty Trucks	\$22,486	17.6%	\$0.0615
Diesel Price Diff.	(\$1,592)	-1.2%	(\$0.0020)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$127,854	100.0%	\$0.0224
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	4.1%	(*******
Storage/Dispenser	(\$56,672)	26.8%	(\$0.0099)
Subtotal	(\$65 <mark>,</mark> 418)	30.9%	( <b>\$</b> 0.0115)
Vehicie			
Conversion Kit	(\$35,079)	16.6%	(\$0.0061)
Tanks	(\$16,554)	7.8%	(\$0.0029)
Labor	(\$25,429)	12.0%	(\$0.0045)
OEM	(\$10,857)	5.1%	(\$0.0019)
Subtotal	(\$87,919)	41.5%	(\$0.0154)
Operating			
Station Maint.	(\$14,140)	6.7%	(\$0.0025)
Labor - fuel time loss	(\$5,573)	2.6%	(\$0.0010)
Propane Fuel Tax	(\$38,639)	18.3%	(\$0.0068)
Additional training	\$0	0.0%	\$0.000
Subtotal	(\$58,353)	27.6%	(\$0.0102)
Total Costs	(\$211,690)	100.0%	(\$0.0371)
Savings - Cost	(\$83,836)	N/A	(\$0.0147)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	2	20.8	13,062	\$1,600	\$400
Light Trucks	46	13.7	9,945	\$1,190	\$400
Heavy Duty Gasoline	4	5.3	9,704	\$1,200	\$450
Heavy Duty Diesel	9	10.0	11,086	-	-
Dedicated	-	.	-	\$3,325	\$1,400
Dual-fuel	-	.	-	\$3,535	N/A
Total	61	annn an a'			

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	<u>s</u>
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$145.79)
Incremental Cost/mile	(\$0.0147)

٠

# District - 12 SE Houston

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$118,373	100.7%	\$0.0217
Automobiles	\$6,688	5.7%	\$0.0149
Light Trucks	\$101,728	86.6%	\$0.0212
Heavy Duty Trucks	\$9,957	8.5%	\$0.0488
Diesel Price Diff.	(\$848)	-0.7%	(\$0.0020)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$117,525	100.0%	\$0.0200
			-
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	3.6%	(\$0.0015)
Storage/Dispenser	(\$56,672)	23.5%	(\$0.0096)
Subtotal	(\$65,418)	27.2%	(\$0.0111)
Vehicle			
Conversion Kit	(\$42,884)	17.8%	(\$0.0073)
Tanks	(\$19,450)	8.1%	(\$0.0033)
Labor	(\$35,952)	14.9%	(\$0.0061)
OEM	(\$5,091)	2.1%	(\$0.0009)
Subtotal	(\$103,377)	42.9%	(\$0.0176)
Operating			
Station Maint.	(\$14,140)	5.9%	(\$0.0024)
Labor - fuel time loss	(\$4,421)	1.8%	(\$0.0008)
Propane Fuel Tax	(\$53,375)	22.2%	(\$0.0091)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$71,936)	29.9%	(\$0.0122)
Total Costs	(\$240,732)	100.0%	(\$0.0409)
Savings - Cost	<u>(</u> \$123,208)	N/A	(\$0.0209)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Convension	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	5	21.9	9,492	\$1,600	<b>\$40</b> 0
Light Trucks	50	14.9	10,186	\$1,190	\$400
Heavy Duty Gasoline	6	6.4	3,606	\$1,200	\$450
Heavy Duty Diesel	10	15.0	5,520	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel		•		\$3,535	N/A
Total	71				

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	14,40

10.0%

MAJOR ASSUMPTIONS	;
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$184.08)
(\$0.0209)

# District - 13 Bay City

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$10,706	-84.2%	\$0.0074
Automobiles	\$1,141	- <b>9</b> .0%	\$0.0055
Light Trucks	\$7,801	-61.3%	\$0.0070
Heavy Duty Trucks	\$1,764	-13.9%	\$0.0142
Diesel Price Diff.	(\$23,428)	184.2%	(\$0.0347)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$12,722)	100.0%	(\$0.0060)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.2%	(\$0.0008)
Storage/Dispenser	(\$10,366)	14.0%	(\$0.0049)
Subtotal	(\$11,964)	16.2%	(\$0.0057)
Vehicle			
Conversion Kit	(\$15,246)	20.6%	(\$0.0072)
Tanks	(\$5,136)	6.9%	(\$0.0024)
Labor	(\$13,431)	18.2%	(\$0.0064)
OEM	(\$2,925)	4.0%	(\$0.0014)
Subtotal	(\$36,738)	49.7%	(\$0.0174)
Operating			
Station Maint.	(\$4,713)	6.4%	(\$0.0022)
Labor - fuel time loss	(\$3,712)	5.0%	(\$0.0018)
Propane Fuel Tax	(\$16,812)	22.7%	(\$0.0080)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$25,237)	34.1%	(\$0.0119)
Total Costs	(\$73,940)	100.0%	(\$0.0350)
Savings - Cost	(\$86,662)	N/A	(\$0.0410)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	18.9	21,901	\$1,600	\$400
Light Trucks	7	14.1	16,818	\$1,190	\$400
Heavy Duty Gasoline	2	6.7	6,567	\$1,200	\$450
Heavy Duty Diesel	11	8.0	7,805	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	21	illillille.			

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS				
1. OEM vehicles are available at the beginning of year 11.				
2. Diesel conversions are assumed available at the beginning of year 6.				
3. Vehicles are sold off at t	e end of the year when they reach the following mileage totals:			
Automobiles	90,000			
Light Trucks	90,000			
Heavy Duty Gasoline	90,000			
Heavy Duty Diesel	150,000			

Cost/vehicle/year	(\$437.76)
Incremental Cost/mile	(\$0.0410)

# District - 13 Bellville

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,167	-37.8%	\$0.0069
Automobiles	\$1,241	-6.6%	\$0.0052
Light Trucks	\$5,084	-26.8%	\$0.0071
Heavy Duty Trucks	\$842	-4.4%	\$0.0114
Diesel Price Diff.	(\$26,111)	137.8%	(\$0.0303)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	(\$18,944)	100.0%	(\$0.0100)
COCTO		<i>~</i>	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.4%	<b>(\$</b> 0.0008)
Storage/Dispenser	(\$10,366)	15.3%	<b>(\$</b> 0.0055)
Subtotal	(\$11,964)	17.7%	(\$0.0063)
Vehicle			
Conversion Kit	(\$14,141)	20.9%	(\$0.0075)
Tanks	(\$4,566)	6.7%	(\$0.0024)
Labor	(\$12,669)	18.7%	(\$0.0067)
OEM	(\$2,723)	4.0%	(\$0.0014)
Subtotal	(\$34,099)	50.4%	(\$0.0180)
Operating			
Station Maint.	(\$4,713)	7.0%	(\$0.0025)
Labor - fuel time loss	(\$3,844)	5.7%	(\$0.0020)
Propane Fuei Tax	(\$13,078)	19.3%	(\$0.0069)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$21,636)	32.0%	(\$0.0114)
Total Costs	(\$67,700)	100.0%	(\$0.0357)
Savings - Cost	(\$86,644)	N/A	(\$0.0457)

VEHICLE DATA					OEM Cost
	# Vehicles		<b>Annual Miles</b>	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.0	25,291	\$1,600	\$400
Light Trucks	6	12.9	12,737	\$1,190	\$400
Heavy Duty Gasoline	1	8.7	7,812	\$1,200	\$450
Heavy Duty Diesel	11	9.0	9,969	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	19				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	2,000

10.0%

MAJOR ASSUMPTIONS	
	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage tota
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$483.74)
Incremental Cost/mile	(\$0.0457)

•

# District - 13 Columbus

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$51,342	103.9%	\$0.0201
Automobiles	\$5,326	10.8%	\$0.0150
Light Trucks	\$36,561	74.0%	\$0.0186
Heavy Duty Trucks	\$9,455	19.1%	\$0.0421
Diesel Price Diff.	(\$1,947)	-3.9%	(\$0.0019)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$49,395	100.0%	\$0.0139
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.3%	(\$0.0025)
Storage/Dispenser	(\$56,672)	34.6%	(\$0.0159)
Subtotal	(\$65,418)	40.0%	(\$0.0184)
Vehicle			
Conversion Kit	(\$20,129)	12.3%	(\$0.0057)
Tanks	(\$8,080)	4.9%	(\$0.0023)
Labor	(\$18,130)	11.1%	(\$0.0051)
OEM	(\$6,027)	3.7%	(\$0.0017)
Subtotal	(\$52,367)	32.0%	(\$0.0147)
Operating			
Station Maint.	(\$14,140)	8.6%	(\$0.0040)
Labor - fuel time loss	(\$5,022)	3.1%	(\$0.0014)
Propane Fuel Tax	(\$26,725)	16.3%	(\$0.0075)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$45,887)	28.0%	(\$0.0129)
Total Costs	(\$163,672)	100.0%	(\$0.0460)
Savings - Cost	(\$114,277)	N/A	(\$0.0321)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	21.8	18,827	\$1,600	\$400
Light Trucks	15	17.3	13,935	\$1,190	\$400
Heavy Duty Gasoline	4	7.5	5,955	\$1,200	\$450
Heavy Duty Diesel	10	9.0	12,826	-	-
Dedicated	-	.	-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	31				
			DISCOUNT	RATE	10.0%

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	<b>\$15.0</b> 0
STATION DESIGN	
Storage tank water volume (gal)	14,400
	-

MAJOR ASSUMPTIONS		
1. OEM vehicles are available	ble at the beginning of year 11.	
2. Diesel conversions are as	sumed available at the beginning of year 6.	
3. Vehicles are sold off at the	e end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	
		_

Cost/vehicle/year	(\$391.05)
Incremental Cost/mile	(\$0.0321)

. .

#### Cuero

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$12,058	-64.2%	\$0.0090
Automobiles	\$1,162	-6.2%	\$0.0051
Light Trucks	\$7,963	-42.4%	\$0.0087
Heavy Duty Trucks	\$2,933	-15.6%	\$0,0154
Diesel Price Diff.	(\$30,842)	164.2%	(\$0.0326)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$18,784)	100.0%	(\$0.0082)
COSTS		%of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.2%	(\$0.0007)
Storage/Dispenser	(\$10,366)	14.3%	(\$0.0045)
Subtotal	(\$11,964)	16.5%	(\$0.0052)
Vehicle			
Conversion Kit	(\$11,745)	16.2%	(\$0.0051)
Tanks	(\$4,238)	5.8%	(\$0.0019)
Labor	(\$11,201)	15.4%	(\$0.0049)
OEM	(\$4,600)	6.3%	(\$0.0020)
Subtotal	(\$31,785)	43.8%	(\$0.0139)
Operating			
Station Maint.	(\$4,713)	6.5%	(\$0.0021)
Labor - fuel time loss	(\$4,880)	6.7%	(\$0.0021)
Propane Fuel Tax	(\$19,291)	26.6%	(\$0.0084)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$28,884)	39.8%	(\$0.0126)
Total Costs	(\$72,633)	100.0%	(\$0.0318)
Savings - Cost	(\$91,417)	N/A	(\$0.0400)

VEHICLE DATA	# Vehicles			LPG Conversion	
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.4	24,171	\$1,600	\$400
Light Trucks	6	11.4	16,240	\$1,190	\$400
Heavy Duty Gasoline	2	5.7	10,105	\$1,200	\$450
Heavy Duty Diesel	8	8.0	15,075	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	17				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
OT A THON DECION	
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

.

MAJOR ASSUMPTIONS	
1. OEM vehicles are available at the beginn	ing of year 11.

 Diesel conversions are assumed available at the beginning of year 6.
 Vehicles are sold off at the end of the year when they reach the following mileage totals: **90,00**0 Automobiles Light Trucks 90,000

.

0	
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$570.44)
Incremental Cost/mile	(\$0.0400)

٠

# Edna

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,394	-41.6%	\$0.0095
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$6,932	-39.0%	\$0.0093
Heavy Duty Trucks	\$463	-2.6%	\$0.0147
Diesel Price Diff.	(\$25,158)	141.6%	(\$0.0334)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	<b>(\$</b> 1 <u>7,763)</u>	100.0%	(\$0.0116)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	(\$0.0010)
Storage/Dispenser	(\$10,366)	17.9%	(\$0.0068)
Subtotal	(\$11,964)	20.6%	(\$0.0078)
Vehicle			
Conversion Kit	(\$10,161)	17.5%	(\$0.0066)
Tanks	(\$3,338)	5.8%	(\$0.0022)
Labor	(\$8,918)	15.4%	(\$0.0058)
OEM	(\$2,654)	4.6%	(\$0.0017)
Subtotal	(\$25,071)	43.2%	(\$0.0164)
Operating			
Station Maint.	(\$4,713)	8.1%	(\$0.0031)
Labor - fuel time loss	(\$3,692)	6.4%	(\$0.0024)
Propane Fuel Tax	(\$12,601)	21.7%	(\$0.0082)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$21,007)	36.2%	(\$0.0137)
Total Costs	(\$58,042)	100.0%	(\$0.0379)
Savings - Cost	(\$75,806)	N/A	(\$0.0495)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	5	10.7	15,836	\$1,190	\$400
Heavy Duty Gasoline	1 1	5.4	3,335	\$1,200	\$450
Heavy Duty Diesel	8	8.0	11,972	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	14				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	_
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$574.39)
Incremental Cost/mile	(\$0.0495)

# Gonzales

SAVINGS	30 year NPV	% of	Incrementai
		Savings	Savings/Mile
Gasoline Price Diff.	\$11,847	-75.5%	\$0.0079
Automobiles	\$1,146	-7.3%	\$0.0058
Light Trucks	\$10,209	-65.0%	\$0.0080
Heavy Duty Trucks	\$493	-3.1%	\$0.0163
Diesel Price Diff.	(\$27,549)	175.5%	(\$0.0339)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$15,702)	100.0%	(\$0.0068)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.1%	(\$0.0007)
Storage/Dispenser	(\$10,366)	13.3%	(\$0.0045)
Subtotal	(\$11,964)	15.4%	(\$0.0052)
Vehicle			
Conversion Kit	(\$14,743)	18.9%	(\$0.0064)
Tanks	(\$5,200)	6.7%	(\$0.0022)
Labor	(\$13,370)	17.2%	(\$0.0058)
OEM	(\$3,687)	4.7%	(\$0.0016)
Subtotal	(\$37,000)	47.5%	(\$0.0160)
Operating			
Station Maint.	(\$4,713)	6.1%	(\$0.0020)
Labor - fuel time loss	(\$4,318)	5.5%	<b>(\$</b> 0.0019)
Propane Fuel Tax	(\$19,881)	25.5%	(\$0.0086)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$28,912)	37.1%	(\$0.0125)
Total Costs	(\$77,877)	100.0%	(\$0.0337)
Savings - Cost	(\$93,579)	N/A	(\$0.0405)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.9	20,865	\$1,600	\$400
Light Trucks	9	12.4	15,011	\$1,190	\$400
Heavy Duty Gasoline	1	4.8	3,199	\$1,200	\$450
Heavy Duty Diesel	10	8.0	10,345	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	21				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

ł.

MAJOR	ASSUM	PTIONS
-------	-------	--------

- OEM vehicles are available at the beginning of year 11.
   Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold of	ff at the end of the year	when they reach the following mileage totals:
Automobiles	90,000	
Light Trucks	90,000	

Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$472.70)
Incremental Cost/mile	(\$0.0405)

#### District - 13 Hallettsville

#### 30 year NPV SAVINGS % of Incremental Savings Savings/Mile Gasoline Price Diff. \$9,797 -62.9% \$0.0079 \$1,094 -7.0% \$0.0051 Automobiles \$0.0074 Light Trucks \$5,598 -35.9% Heavy Duty Trucks \$3,106 -19.9% \$0.0117 Diesel Price Diff. (\$25,374) 162.9% (\$0.0334) \$0.0000 **\$**0 0.0% Maintenance Total Savings (\$15,577) 100.0% (\$0.0078) COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$1,598) 2.5% (\$0.0008) Station setup (\$10,366) 16.1% (\$0.0052) Storage/Dispenser (\$0.0060) (\$11,964) 18.6% Subtotal Vehicle Conversion Kit (\$11,356) 17.6% (\$0.0057) Tanks (\$3,948) 6.1% (\$0.0020) (\$0.0055) (\$10,859) 16.8% Labor OEM (\$3,121) 4.8% (\$0.0016) (\$29,284) Subtotal 45.4% (\$0.0147) Operating (\$4,713) 7.3% (\$0.0024) Station Maint. (\$3,980) 6.2% (\$0.0020) Labor - fuel time loss (\$14,525) 22.5% (\$0.0073) Propane Fuel Tax Additional training \$0 0.0% \$0.0000 (\$23,218) Subtotal 36.0% (\$0.0117) **Total Costs** (\$64,466) 100.0% (\$0.0324) Savings - Cost (\$80,042) N/A (\$0.0402)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.4	22,659	\$1,600	\$400
Light Trucks	6	12.8	13,331	\$1,190	\$400
Heavy Duty Gasoline	1	8.5	28,096	\$1,200	\$450
Heavy Duty Diesel	8	8.0	12,075	-	-
Dedicated	· ·			\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	16				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS Labor Cost (\$/hr)	<b>\$</b> 15.00
STATION DESIGN	]
Storage tank water volume (gal) Number of dispenser hoses	2,000 1

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$530.68)
Incremental Cost/mile	(\$0.0402)

# District - 13 La Grange

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$67,989	103.1%	\$0.0248
Automobiles	\$7,464	11.3%	\$0.0161
Light Trucks	\$56,235	85.3%	\$0.0254
Heavy Duty Trucks	\$4,289	6.5%	\$0.0604
Diesel Price Diff.	(\$2,057)	-3.1%	(\$0.0020)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$65,932	100.0%	<u>\$0.</u> 0174
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.2%	(\$0.0023)
Storage/Dispenser	(\$56,672)	33.7%	(\$0.0149)
Subtotal	(\$65,418)	38.9%	(\$0.0172)
Vehicle			
Conversion Kit	(\$21,095)	12.6%	(\$0.0056)
Tanks	(\$8,744)	5.2%	(\$0.0023)
Labor	(\$19,224)	11.4%	(\$0.0051)
OEM	(\$5,578)	3.3%	(\$0.0015)
Subtotal	(\$54,641)	32.5%	(\$0.0144)
Operating			
Station Maint.	(\$14,140)	8.4%	(\$0.0037)
Labor - fuel time loss	(\$6,131)	3.6%	(\$0.0016)
Propane Fuel Tax	(\$27,723)	16.5%	(\$0.0073)
Additional training	<b>\$</b> 0	0.0%	\$0.000
Subtotal	(\$47,994)	28.6%	(\$0.0127)
Total Costs	(\$168,053)	100.0%	(\$0.0443)
Savings - Cost	(\$102,121)	N/A	(\$0.0269)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	20.1	16,391	\$1,600	\$400
Light Trucks	19	12.5	12,349	\$1,190	\$400
Heavy Duty Gasoline	2	5.2	3,767	\$1,200	\$450
Heavy Duty Diesel	9	8.0	14,816	-	-
Dedicated	· ·		-	\$3,325	\$1,400
Dual-fuel	· ·	-		\$3,535	N/A
Total	33				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
OTHER FACTORS Labor Cost (\$/hr)	<b>\$</b> 15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	\$
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$328.27)
Incremental Cost/mile	(\$0.0269)

•

# District - 13

# Port Lavaca

SAVINGS 30 year NPV		% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$8,237	-325.0%	\$0.0083
Automobiles	\$2,147	-84.7%	\$0.0058
Light Trucks	\$4,055	-160.0%	\$0.0080
Heavy Duty Trucks	\$2,034	-80.3%	
Diesel Price Diff.	(\$10,771)	425.0%	(\$0.0347)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$2,534)	100.0%	(\$0.0019)
			-
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.3%	(\$0.0012)
Storage/Dispenser	(\$10,366)	21.3%	(\$0.0079)
Subtotal	(\$11,964)	24.6%	(\$0.0092)
Vehicle			
Conversion Kit	(\$8,342)	17.1%	(\$0.0064)
Tanks	(\$3,060)	6.3%	(\$0.0023)
Labor	(\$7,900)	16.2%	(\$0.0061)
OEM	(\$1,579)	3.2%	(\$0.0012)
Subtotal	(\$20,881)	42.9%	(\$0.0160)
Operating			
Station Maint.	(\$4,713)	9.7%	(\$0.0036)
Labor - fuel time loss	(\$2,053)	4.2%	(\$0.0016)
Propane Fuel Tax Additional training	(\$9,040) \$0	18.6% 0.0%	(\$0.0069) \$0.0000
0	-		
Subtotal	(\$15,8 <u>07</u> )	32.5%	<b>(\$</b> 0.0121)
			(10.00
Total Costs	(\$48,652)	100.0%	(\$0.0373)
Savings - Cost	(\$51,187)	N/A	(\$0.0392)

VEHICLE DATA	# Vehicles in Year 30	MPG		LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	17.1	39,359	\$1,600	\$400
Light Trucks	4	11.9	13,484	\$1,190	\$400
Heavy Duty Gasoline	2	5.3	6,121	\$1,200	\$450
Heavy Duty Diesel	5	8.0	7,894	-	-
Dedicated	-	-		\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	12	IIIIIII.			

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

10.0%
\$15.00
2,000
2,000

MAJOR ASSUMPTIONS	
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	sumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$452.49)
Incremental Cost/mile	(\$0.0392)

. .

#### District - 13

#### Victoria

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$109,499	102.2%	\$0.0246
Automobiles	\$14,011	13.1%	\$0.0158
Light Trucks	\$88,926	83.0%	\$0.0257
Heavy Duty Trucks	\$6,562	6.1%	\$0.0620
Diesel Price Diff.	(\$2,333)	-2.2%	(\$0.0027)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$107,166	100.0%	\$0.0201
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	4.3%	(\$0.0016)
Storage/Dispenser	(\$56,672)	27.9%	(\$0.0107)
Subtotal	(\$65,418)	32.2%	(\$0.0123)
Vehicle			
Conversion Kit	(\$29,114)	14.3%	(\$0.0055)
Tanks	(\$12,376)	6.1%	(\$0.0023)
Labor	(\$27,865)	13.7%	(\$0.0052)
OEM	(\$7,187)	3.5%	(\$0.0014)
Subtotal	(\$76,544)	37.6%	<b>(\$0.0144)</b>
Operating			
Station Maint.	(\$14,140)	7.0%	(\$0.0027)
Labor - fuel time loss	(\$6,463)	3.2%	(\$0.0012)
Propane Fuel Tax	(\$40,828)	20.1%	(\$0.0077)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$61,432)	30.2%	(\$0.0116)
Total Costs	(\$203,394)	100.0%	(\$0.0382)
Savings - Cost	(\$96,228)	N/A	(\$0.0181)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	
Automobiles	6	20.5	15,706	\$1,600	\$400
Light Trucks	28	12.5	13,105	\$1,190	\$400
Heavy Duty Gasoline	1	5.1	11,234	\$1,200	\$450
Heavy Duty Diesel	11	8.0	10,012	-	-
Dedicated	· ·	.		\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	46				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

٠

#### MAJOR ASSUMPTIONS

OEM vehicles are available at the beginning of year 11.
 Diesel conversions are assumed available at the beginning of year 6.

<ol><li>Vehicles are sold of</li></ol>	ff at the end of the year whe	in they reach the following mileage totals:
Automobiles	90,000	
Light Trucks	90,000	

Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$221.91)
Incremental Cost/mile	(\$0.0181)

.

•

#### District - 13 Wharton

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$55,557	104.6%	\$0.0276
Automobiles	\$7,290	13.7%	\$0.0172
Light Trucks	\$41,092	77.3%	\$0.0271
Heavy Duty Trucks	\$7,175	13.5%	\$0.0942
Diesel Price Diff.	(\$2,426)	-4.6%	(\$0.0024)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	\$53,131	100.0%	\$0.0175
0.0000		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	5.4%	(\$0.0029)
Storage/Dispenser	(\$56,672)	35.1%	(\$0.0186)
Subtotal	(\$65,418)	40.5%	(\$0.0215)
Vehicle			
Conversion Kit	(\$20,149)	12.5%	(\$0.0066)
Tanks	(\$7,696)	4.8%	(\$0.0025)
Labor	(\$18,467)	11.4%	(\$0.0061)
OEM	(\$4,287)	2.7%	(\$0.0014)
Subtotal	(\$50,599)	31.3%	(\$0.0166)
Operating			
Station Maint.	(\$14,140)	8.8%	(\$0.0046)
Labor - fuel time loss	(\$5,774)	3.6%	(\$0.0019)
Propane Fuel Tax	(\$25,670)	15.9%	(\$0.0084)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$45,584)	28.2%	(\$0.0150)
Total Costs	(\$161,601)	100.0%	(\$0.0531)
Savings - Cost	(\$108,470)	N/A	(\$0.0357)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	18.8	22,530	\$1,600	\$400
Light Trucks	16	11.6	10,042	\$1,190	\$400
Heavy Duty Gasoline	1	3.4	8,078	\$1,200	\$450
Heavy Duty Diesel	11	8.0	11,872	-	-
Dedicated		· .	-	\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	30				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	_
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

<b>AAJOR</b>	ASSUMPTION	NS .
--------------	------------	------

- 1. OEM vehicles are available at the beginning of year 11.
- 2. Diesel conversions are assumed available at the beginning of year 6.

1

3. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$383.55)
Incremental Cost/mile	(\$0.0357)

٠

# District - 13 Yoakum DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$142,534	101.3%	\$0.0224
Automobiles	\$23,053	16.4%	\$0.0152
Light Trucks	\$104,303	74.1%	\$0.0229
Heavy Duty Trucks	\$15,178	10.8%	\$0.0523
Diesel Price Diff.	(\$1,832)	-1.3%	(\$0.0020)
Maintenance	\$0	0.0%	\$0.000
			<b>6</b> 0 0100
Total Savings	\$140,702	100.0%	<b>\$</b> 0.0193
000778		~	
COSTS		% of	Incremental
Infrastructure	•	Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	3.6%	(\$0.0012)
Storage/Dispenser	(\$56,672)	23.4%	(\$0.0078)
Subtotal	(\$65,418)	27.0%	(\$0.0090)
Vehicle			
Conversion Kit	(\$37,291)	15.4%	(\$0.0051)
Tanks	(\$17,532)	7.2%	(\$0.0024)
Labor	(\$35,567)	14.7%	(\$0.0049)
OEM	(\$8,791)	3.6%	(\$0.0012)
Subtotal	(\$99,181)	41.0%	(\$0.0136)
Operating	(01.1.1.10)		(40.0010)
Station Maint.	(\$14,140)	5.8%	(\$0.0019)
Labor - fuel time loss	(\$8,930)	3.7%	(\$0.0012) (\$0.0075)
Propane Fuel Tax Additional training	(\$54,464) \$0	22.5% 0.0%	(\$0.0073) \$0.0000
°	• •		
Subtotal	(\$77,534)	32.0%	(\$0.0106)
<b>T</b> + 10 +	(00.40.10.1	100.07	(60.0000)
Total Costs	(\$242,134)	100.0%	(\$0.0332)
Savings - Cost	(\$101,432)	N/A	(\$0.0139)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	13	20.8	12,347	\$1,600	\$400
Light Trucks	38	13.9	12,721	\$1,190	\$400
Heavy Duty Gasoline	4	6.2	7,697	\$1,200	\$450
Heavy Duty Diesel	7	6.0	16,911	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	62				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	
	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage tota
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$173.55)
Incremental Cost/mile	(\$0.0139)

•

# District - 14 Austin (183 South)

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$63,773	104.0%	\$0.0259
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$63,773	104.0%	\$0.0259
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$2,463)	-4.0%	(\$0.0041)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$61, <u>311</u>	100.0%	\$0.0200
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.8%	(\$0.0029)
Storage/Dispenser	(\$56,672)	37.3%	(\$0.0185)
Subtotal	(\$65,418)	43.1%	(\$0.0214)
Vehicle			
Conversion Kit	(\$16,958)	11.2%	(\$0.0055)
Tanks	(\$6,614)	4.4%	(\$0.0022)
Labor	(\$15,503)	10.2%	(\$0.0051)
OEM	(\$4,301)	2.8%	(\$0.0014)
Subtotal	<b>(\$4</b> 3,377)	28.6%	(\$0.0142)
Operating			
Station Maint.	(\$14,140)	9.3%	(\$0.0046)
Labor - fuel time loss	(\$4,876)	3.2%	
Propane Fuel Tax	(\$24,101)	15.9%	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Additional training	\$0	0.0%	
Subtotal	<b>(\$43,117)</b>	28.4%	(\$0.0141)
Total Costs	(\$151,912)	100.0%	(\$0.0496)
Savings - Cost	(\$90,601)	N/A	(\$0.0296)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	17	12.5	15,387	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	9	6.0	8,455	-	-
Dedicated		· ·		\$3,325	\$1,400
Dual-fuel	-			\$3,535	N/A
Total	26				
	_				
			DISCOUNT	RATE	10.0%
FUEL PRICES					
Large Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.43		Labor Cost (\$/	(hr)	\$15.00
Gasoline Price/gallon	\$0.89				
Diesel Price/gallon	\$0.85		STATION DI	ESIGN	

STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$369.65)
Incremental Cost/mile	(\$0.0296)

#### District - 14 Austin DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$285,628	101.0%	\$0.0229
Automobiles	\$28,351	10.0%	\$0.0122
Light Trucks	\$212,408	75.1%	\$0.0227
Heavy Duty Trucks	\$44,870	15.9%	\$0.0559
Diesel Price Diff.	(\$2,933)	-1.0%	(\$0.0023)
Maintenance	\$0	0.0%	\$0.0000
	-		
Total Savings	\$282,696	100.0%	\$0.0205
		~ .	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station sctup	(\$8,746)	2.2%	(\$0.0006)
Storage/Dispenser	(\$56,672)	14.2%	(\$0.0041)
Subtotal	(\$65,418)	16.4%	(\$0.0048)
Vehicle			
Conversion Kit	(\$74,706)	18.7%	(\$0.0054)
Tanks	(\$34,690)	8.7%	(\$0.0025)
Labor	(\$69,169)	17.3%	(\$0.0050)
OEM	(\$13,980)	3.5%	(\$0.0010)
Subtotal	(\$192,546)	48.2%	(\$0.0140)
Operating			
Station Maint.	(\$14,140)	3.5%	(\$0.0010)
Labor - fuel time loss	(\$12,882)	3.2%	(\$0.0009)
Propane Fuel Tax	(\$114,550)	28.7%	(\$0.0083)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$141,573)	35.4%	(\$0.0103)
Total Costs	(\$399,537)	100.0%	(\$0.0290)
Savings - Cost	(\$116,841)	N/A	(\$0.0085)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	15	26.6	16,472	\$1,600	\$400
Light Trucks	90	13.9	11,007	\$1,190	\$400
Heavy Duty Gasoline	5	5.8	17,026	\$1,200	\$450
Heavy Duty Diesel	15	9.0	11,028	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	125				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	<b>\$15.0</b> 0
STATION DESIGN	
	14 400
Storage tank water volume (gal) Number of dispenser hoses	14,400

MAJOR ASSUMPTIONS	<u> </u>
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$99.16)
(\$0.0085)

# District - 14 Austin East

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$8,128	-43.9%	\$0.0087
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$4,428	-23.9%	\$0.0071
Heavy Duty Trucks	\$3,700	-20.0%	\$0.0122
Diesel Price Diff.	(\$26,639)	143.9%	(\$0.0263)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$18,512)	100.0%	<b>(\$0.0095</b> )
		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.5%	(\$0.0008)
Storage/Dispenser	(\$10,366)	16.5%	(\$0.0053)
Subtotal	(\$11,964)	19.1%	(\$0.0062)
Vehicle			
Conversion Kit	(\$10,944)	17.4%	(\$0.0056)
Tanks	(\$3,544)	5.6%	(\$0.0018)
Labor	(\$10,128)	16.1%	(\$0.0052)
OEM	(\$4,111)	6.5%	(\$0.0021)
Subtotal	(\$28,727)	45.8%	(\$0.0148)
Operating			
Station Maint.	(\$4,713)	7.5%	(\$0.0024)
Labor - fuel time loss	(\$4,015)	6.4%	(\$0.0021)
Propane Fuel Tax	(\$13,357)	21.3%	(\$0.0069)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$22,085)	35.2%	(\$0.0114)
Total Costs	(\$62,776)	100.0%	(\$0.0323)
Savings - Cost	(\$81,288)	N/A	(\$0.0418)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	5	13.4	13,315	\$1,190	\$400
Heavy Duty Gasoline	1	8.1	32,163	\$1,200	\$450
Heavy Duty Diesel	9	10.0	14,326	-	-
Dedicated		· -	-	\$3,325	\$1,400
Dual-fuel		- 1	-	\$3,535	N/A
Total	15	iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii	in an		

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Storage tank water volume (gal) Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS	5		
1. OEM vehicles are available at the beginning of year 11.			
2. Diesel conversions are assumed available at the beginning of year 6.			
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:			
Automobiles	90,000		
Light Trucks	90,000		
Heavy Duty Gasoline	90,000		
Heavy Duty Diesel	150,000		

Cost/vehicle/year	(\$574.86)
Incremental Cost/mile	(\$0.0418)

٠

### District - 14 **Austin North**

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$12,083	-77.9%	\$0.0085
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$9,185	-59.2%	\$0.0077
Heavy Duty Trucks	\$2,898	-18.7%	\$0.0130
Diesel Price Diff.	(\$27,595)	177.9%	(\$0.0297)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	(\$15,512)	100.0%	(\$0.0066)
			-
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.2%	(\$0.0007)
Storage/Dispenser	(\$10,366)	14.5%	(\$0.0044)
Subtotal	(\$11,964)	16.7%	(\$0.0051)
Vehicle			
Conversion Kit	(\$12,896)	18.0%	(\$0.0055)
Tanks	(\$4,320)	6.0%	(\$0.0018)
Labor	(\$11,667)	16.3%	(\$0.0050)
OEM	(\$3,941)	5.5%	(\$0.0017)
Subtotal	(\$32,825)	45.9%	(\$0.0140)
Operating			
Station Maint.	(\$4,713)	6.6%	(\$0.0020)
Labor - fuel time loss	(\$4,335)	6.1%	(\$0.0018)
Propane Fuel Tax	(\$17,618)	24.7%	(\$0.0075)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$26,667)	37.3%	(\$0.0114)
Total Costs	(\$71,456)	100.0%	(\$0.0304)
Savings - Cost	(\$86,968)	N/A	(\$0.0370)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	6	13.6	21,164	\$1,190	\$400
Heavy Duty Gasoline	2	7.0	11,869	\$1,200	\$450
Heavy Duty Diesel	10	9.0	11,819	-	
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	18				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	

•

Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	sumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$512.53)
Incremental Cost/mile	(\$0.0370)

•

•

### District - 14 Austin West

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$68,126	103.2%	\$0.0211
Automobiles	\$1,210	1.8%	\$0.0150
Light Trucks	\$66,770	101.2%	\$0.0213
Heavy Duty Trucks	\$145	0.2%	\$0.1469
Diesel Price Diff.	(\$2,119)	-3.2%	(\$0.0023)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$66,006	100.0%	\$0.0159
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	5.0%	(\$0.0021)
Storage/Dispenser	(\$56,672)	32.3%	(\$0.0136)
Subtotal	(\$65,418)	37.3%	(\$0.0157)
Vehicle			
Conversion Kit	(\$23,662)	13.5%	(\$0.0057)
Tanks	(\$9,606)	5.5%	(\$0.0023)
Labor	(\$21,135)	12.1%	(\$0.0051)
OEM	(\$5,754)	3.3%	(\$0.0014)
Subtotal	(\$60,158)	34.3%	(\$0.0145)
Operating			
Station Maint.	(\$14,140)	8.1%	(\$0.0034)
Labor - fuel time loss	(\$5,208)	3.0%	(******
Propane Fuel Tax	(\$30,308)	17.3%	· · · · · ·
Additional training	\$0	0.0%	• • • • • • •
Subtotal	(\$49,656)	28.3%	( <b>\$</b> 0.0119)
Total Costs	(\$175,232)	100.0%	(\$0.0421)
Savings - Cost	(\$109,226)	N/A	(\$0.0262)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	21.7	8,552	\$1,600	\$400
Light Trucks	24	15.1	13,886	\$1,190	\$400
Heavy Duty Gasoline	1	2.1	105	\$1,200	\$450
Heavy Duty Diesel	11	9.0	10,867	-	-
Dedicated	· ·		-	\$3,325	\$1,400
Dual-fuel	· ·	-		\$3,535	N/A
Total	37				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gailon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
CTATION DESIGN	
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS		
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:		
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$313.15)
Incremental Cost/mile	(\$0.0262)

٠

•

#### District - 14 Bastrop

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings \$0.0230 Gasoline Price Diff. \$73,026 101.5% \$5,794 Automobiles \$0.0144 8.1% \$53,407 \$0.0218 Light Trucks 74.3% \$13,825 19.2% \$0.0426 Heavy Duty Trucks Diesel Price Diff. (\$1,111) -1.5% (\$0.0016) Maintenance \$0 0.0% \$0.0000 \$71,915 100.0% \$0.0185 **Total Savings** COSTS % of Incremental Infrastructure Cost/Mile Costs Land \$0 0.0% \$0.0000 Station setup (\$8,746) 5.6% (\$0.0023) 36.1% (\$0.0146) Storage/Dispenser (\$56,672) Subtotal (\$65,418) 41.7% (\$0.0168) Vehicle Conversion Kit (\$16,223) 10.3% (\$0.0042) (\$0.0018) (\$6,892) 4.4% Tanks Labor (\$15,938) 10.2% (\$0.0041) OEM (\$6,678) 4.3% (\$0.0017) (\$45,731) 29.1% (\$0.0118) Subtotal Operating Station Maint. (\$14,140) 9.0% (\$0.0036) Labor - fuel time loss (\$3,837) 2.4% (\$0.0010) Propane Fuel Tax (\$27,853) 17.7% (\$0.0072) 0.0% \$0.0000 Additional training \$0 29.2% Subtotal (\$45,831) (\$0.0118) Total Costs (\$156,980) 100.0% (\$0.0404) Savings - Cost (\$85,066) N/A (\$0.0219)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	22.7	21,300	\$1,600	\$400
Light Trucks	14	15.0	18,594	\$1,190	\$400
Heavy Duty Gasoline	3	7.5	11,471	\$1,200	\$450
Heavy Duty Diesel	7	11.0	12,782	-	-
Dedicated	· ·	· .	-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	26				

**DISCOUNT RATE** 

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

10.0%

MAJOR ASSUMPTIONS	<u>,                                     </u>
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$347.07)
	(10,004.0)
Incremental Cost/mile	(\$0.0219)

#### District - 14 Burnet

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$14,121	-190.1%	\$0.0062
Automobiles	\$1,700	-22.9%	\$0.0055
Light Trucks	\$12,421	-167.2%	\$0.0063
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$21,550)	290.1%	(\$0.0263)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	<b>(\$</b> 7,430)	100.0%	(\$0.0024)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.0%	(\$0.0005)
Storage/Dispenser	(\$10,366)	13.0%	(\$0.0033)
Subtotal	(\$11,964)	15.0%	(\$0.0038)
Vehicle			
Conversion Kit	(\$14,693)	18.4%	(\$0.0047)
Tanks	(\$5,972)	7.5%	(\$0.0019)
Labor	(\$14,206)	17.8%	(\$0.0046)
OEM	(\$4,849)	6.1%	(\$0.0016)
Subtotal	(\$39,721)	49.8%	(\$0.0128)
Operating			
Station Maint.	(\$4,713)	5.9%	(\$0.0015)
Labor - fuel time loss	(\$3,888)	4.9%	(\$0.0012)
Propane Fuel Tax	(\$19,539)	24.5%	<b>(() ()() () () () () () () () () () () () () () () () () ()(</b>
Additional training	<b>\$</b> 0	0.0%	-
Subtotal	(\$28,140)	35.3%	(\$0.0090)
Total Costs	(\$79,825)	100.0%	(\$0.0256)
Savings - Cost	(\$87,254)	N/A	(\$0.0280)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Convension Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	18.0	32,760	\$1,600	\$400
Light Trucks	15	15.1	14,039	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	7	10.0	14,900		-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	23				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	_
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	_
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS	<b></b>	
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are a	ssumed available at the beginning of year 6.	
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$402.43)
Incremental Cost/mile	(\$0.0280)

#### District - 14 Fredricksburg

SAVINGS	30 year NPV	% of	Incrementat
		Savings	Savings/Mile
Gasoline Price Diff.	\$8,943	- <b>94</b> .1%	\$0.0071
Automobiles	\$1,258	-13.2%	\$0.0047
Light Trucks	\$7,022	-73.9%	\$0.0076
Heavy Duty Trucks	\$663	-7.0%	\$0.0100
Diesel Price Diff.	(\$18,446)	194.1%	(\$0.0299)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$9,504)	100.0%	<b>(\$</b> 0.0051)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.6%	(\$0.0009)
Storage/Dispenser	(\$10,366)	16.6%	(\$0.0055)
Subtotal	(\$11,964)	19.1%	(\$0.0064)
Vehicle			
Conversion Kit	(\$11,641)	18.6%	(\$0.0062)
Tanks	(\$4,312)	6.9%	(\$0.0023)
Labor	(\$10,591)	16.9%	(\$0.0057)
OEM	(\$2,671)	4.3%	<b>(\$</b> 0.0014)
Subtotal	(\$29,215)	46.7 <u>%</u>	(\$0.0156)
Operating			
Station Maint.	(\$4,713)	7.5%	(\$0.0025)
Labor - fuel time loss	(\$3,066)	4.9%	(\$0.0016)
Propane Fuel Tax	(\$13,656)	21.8%	(\$0.0073)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$21,436)	34.2%	(\$0.0115)
Total Costs	(\$62,615)	100.0%	(\$0.0335)
Savings - Cost	(\$72,119)	N/A	<b>(\$</b> 0.0385)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	21.1	28,368	\$1,600	\$400
Light Trucks	7	12.4	13,959	\$1,190	\$400
Heavy Duty Gasoline	2	8.1	3,523	\$1,200	\$450
Heavy Duty Diesel	7	9.0	11,205	-	-
Dedicated	· ·		-	\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	17				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
OF TON PROV	
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	

MAJOR ASSUMPTION	S
1. OEM vehicles are availa	able at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	the end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$450.02)
Incremental Cost/mile	(\$0.0385)

٠

### District - 14 Georgetown

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$56,357	103.2%	\$0.0224
Automobiles	\$1,837	3.4%	\$0.0193
Light Trucks	\$50,667	92.8%	\$0.0217
Heavy Duty Trucks	\$3,853	7.1%	\$0.0439
Diesel Price Diff.	(\$1,748)	-3.2%	(\$0.0019)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$54,609	100.0%	\$0.0159
		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	5.6%	(\$0.0026)
Storage/Dispenser	(\$56,672)	36.3%	(\$0.0165)
Subtotal	(\$65,418)	41.9%	(\$0.0191)
Vehicle			
Conversion Kit	(\$18,650)	12.0%	(\$0.0054)
Tanks	(\$7,524)	4.8%	(\$0.0022)
Labor	(\$16,703)	10.7%	(\$0.0049)
OEM	(\$5,348)	3.4%	(\$0.0016)
Subtotal	(\$48,225)	30.9%	(\$0.0141)
Operating			
Station Maint.	(\$14,140)	9.1%	(\$0.0041)
Labor - fuel time loss	(\$4,780)	3.1%	(\$0.0014)
Propane Fuel Tax	(\$23,481)	15.0%	(\$0.0069)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$42,401)	27.2%	(\$0.0124)
Total Costs	(\$156,044)	100.0%	(\$0.0456)
Savings - Cost	(\$101,436)	N/A	(\$0.0296)

				OEM Cost
# Vehicles		Annual Miles	LPG Conversion	Differential
in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
1	16.4	10,117	\$1,600	\$400
17	14.8	14,580	\$1,190	\$400
2	7.2	4,658	\$1,200	\$450
9	9.0	12,795	-	-
-	-	-	\$3,325	\$1,400
-	-	-	\$3,535	N/A
29		in in the second se		MMMMMM
		DISCOUNT I	RATE	10.0%
	in Year 30 1 17 2 9 - -	in Year 30 MPG 1 16.4 17 14.8 2 7.2 9 9.0 	in Year 30         MPG         per vehicle           1         16.4         10,117           17         14.8         14,580           2         7.2         4,658           9         9.0         12,795           -         -         -           -         -         -           29         -         -	in Year 30         MPG         per vehicle         Cost per vehicle           1         16.4         10,117         \$1,600           17         14.8         14,580         \$1,190           2         7.2         4,658         \$1,200           9         9.0         12,795         -           -         -         \$3,325           -         -         \$3,535

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS				
1. OEM vehicles are available at the beginning of year 11.				
2. Diesel conversions are assumed available at the beginning of year 6.				
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:				
Automobiles	90,000			
Light Trucks	90,000			
Heavy Duty Gasoline	90,000			
Heavy Duty Diesel	150,000			

Cost/vehicle/year	(\$371.04)
Incremental Cost/mile	(\$0.0296)

٠

. '

## District - 14 Giddings

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$4,410	-19.3%	\$0.0065
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$4,410	-19.3%	\$0.0065
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$27,219)	119.3%	(\$0.0297)
Maintenance	<u>\$0</u>	0.0%	\$0.0000
Total Savings	<b>(\$22,81</b> 0)	100.0%	(\$0.0143)
00000		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	(\$0.0010)
Storage/Dispenser	(\$10,366)	18.0%	(\$0.0065)
Subtotal	(\$11,964)	20.8%	(\$0.0075)
Vehicle			
Conversion Kit	(\$10,290)	17.9%	(\$0.0064)
Tanks	(\$2,900)	5.0%	(\$0.0018)
Labor	(\$9,593)	16.7%	(\$0.0060)
OEM	(\$2,887)	5.0%	(\$0.0018)
Subtotal	(\$25,671)	44.6%	(\$0.0161)
Operating	(64 717)	8.00	(\$0,0000)
Station Maint. Labor - fuel time loss	(\$4,713)	8.2% 6.4%	(\$0.0029) (\$0.0023)
Propane Fuel Tax	(\$3,680) (\$11,510)	0.4% 20.0%	(\$0.0023)
Additional training	(311,310) \$0	0.0%	\$0.0000
Subtotal	(\$19,904)	34.6%	(\$0.0125)
3404048	(\$19,904)	34.070	(30.0122)
Tedal Casta	(667 620)	100.07	(60.0240)
Total Costs	(\$57,539)	100.0%	(\$0.0360)
Savings - Cost	(\$80,348)	N/A	(\$0.0503)

VEHICLE DATA					OEM Cost
1	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	3	15.3	24,126	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	10	9.0	11,658	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	13				

FUEL PRICES	
Small Volume	
Propane Price/gallon	<b>\$</b> 0.60
Gasoline Price/gallon	<b>\$</b> 0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	2,000

٠

MAJOR ASSUMPTIONS		
1. OEM vehicles are availa	le at the beginning of year 11.	
2. Diesel conversions are a	sumed available at the beginning of year 6.	
3. Vehicles are sold off at t	e end of the year when they reach the following milea	ge totals:
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$655.64)
Incremental Cost/mile	(\$0.0503)

٠

•

# District - 14 Johnson City

SAVINGS	30 year NPV	% of	Incrementai
		Savings	Savings/Mile
Gasoline Price Diff.	\$4,464	-28.7%	\$0.0056
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$4,439	-28.5%	\$0.0056
Heavy Duty Trucks	\$25	-0.2%	\$0.0095
Diesel Price Diff.	(\$20,025)	128.7%	(\$0.0260)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$15,561)	100.0%	(\$0.0099)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.2%	(\$0.0010)
Storage/Dispenser	(\$10,366)	21.0%	(\$0.0066)
Subtotal	(\$11,964)	24.2%	(\$0.0076)
Vehicle			
Conversion Kit	(\$7,270)	14.7%	(\$0.0046)
Tanks	(\$2,366)	4.8%	(\$0.0015)
Labor	(\$6,930)	14.0%	(\$0.0044)
OEM	(\$3,049)	6.2%	(\$0.0019)
Subtotal	(\$19,615)	39.7%	(\$0.0125)
Operating			
Station Maint.	(\$4,713)	9.5%	(\$0.0030)
Labor - fuel time loss	(\$2,829)	5.7%	(\$0.0018)
Propane Fuel Tax	(\$10,339)	20.9%	(\$0.0066)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$17,881)	36.2%	(\$0.0114)
Total Costs	(\$49,460)	100.0%	(\$0.0316)
Savings - Cost	(\$65,022)	N/A	(\$0.0415)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	3	17.7	28,072	\$1,190	\$400
Heavy Duty Gasoline	1	8.3	282	\$1,200	\$450
Heavy Duty Diesel	6	10.0	16,313	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	· ·	•		\$3,535	N/A
Total	10				
			DISCOUNT	RATE	10.0%
FUEL PRICES					
Small Volume			OTHER FAC	TORS	

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal) Number of dispenser hoses	2,000 1

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$689.75)
Incremental Cost/mile	(\$0.0415)
Incremental Cost/mile	(\$0.0413)

## District - 14

#### Llano

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,431	-76.2%	\$0.0081
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$4,397	-45.1%	\$0.0070
Heavy Duty Trucks	\$3,034	-31.1%	\$0.0106
Diesel Price Diff.	(\$17,181)	176.2%	(\$0.0297)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$9,750)	100.0%	(\$0.0065)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.3%	(\$0.0011)
Storage/Dispenser	(\$10,366)	21.4%	(\$0.0069)
Subtotal	(\$11,964)	24.7%	(\$0.0080)
Vehicle			
Conversion Kit	(\$7,305)	15.1%	(\$0.0049)
Tanks	(\$2,366)	4.9%	(\$0.0016)
Labor	(\$6,978)	14.4%	(\$0.0047)
OEM	(\$2,424)	5.0%	(\$0.0016)
Subtotal	(\$19,074)	39.3%	(\$0.0128)
Operating			
Station Maint.	(\$4,713)	9.7%	(\$0.0032)
Labor - fuel time loss	(\$2,692)	5.5%	(\$0.0018)
Propane Fuel Tax	(\$10,073)	20.8%	(\$0.0067)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$17,479)	36.0%	(\$0.0117)
Total Costs	(\$48,517)	100.0%	(\$0.0325)
Savings - Cost	(\$58,267)	N/A	(\$0.0390)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	3	14.9	22,206	\$1,190	\$400
Heavy Duty Gasoline	1	9.4	30,466	\$1,200	\$450
Heavy Duty Diesel	6	9.0	12,264	-	-
Dedicated	· ·		-	\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	10				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	2,00

10.0%

MAJOR ASSUMPTIONS	
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	sumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$618.09)
Incremental Cost/mile	(\$0.0200)
Incremental Cost/mile	(\$0.0390)

# District - 14 Lockhart

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$4,675	-31.0%	\$0.0074
Automobiles	<b>\$</b> 0	0.0%	\$0.0000
Light Trucks	\$4,675	-31.0%	\$0.0074
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$19,741)	131.0%	(\$0.0241)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	(\$15,066)	100.0%	(\$0.0104)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.1%	(\$0.0011)
Storage/Dispenser	(\$10,366)	20.3%	(\$0.0071)
Subtotal	(\$11,964)	23.4%	(\$0.0082)
Vehicle			
Conversion Kit	(\$8,481)	16.6%	(\$0.0058)
Tanks	(\$2,488)	4.9%	(\$0.0017)
Labor	(\$7,602)	14.9%	(\$0.0052)
OEM	(\$3,178)	6.2%	(\$0.0022)
Subtotal	(\$21,749)	42.6%	(\$0.0150)
Operating			
Station Maint.	(\$4,713)	9.2%	(\$0.0032)
Labor - fuel time loss	(\$2,748)	5.4%	(\$0.0019)
Propane Fuel Tax	(\$9,887)	19.4%	(\$0.0068)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$17,347)	34.0%	(\$0.0119)
Total Costs	(\$51,061)	100.0%	(\$0.0352)
Savings - Cost	(\$66,127)	N/A	(\$0.0455)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	3	14.1	22,414	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	8	11.0	13,021	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	11				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS	<u> </u>			
	. OEM vehicles are available at the beginning of year 11.			
2. Diesel conversions are as	2. Diesel conversions are assumed available at the beginning of year 6.			
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:				
Automobiles	90,000			
Light Trucks	Light Trucks 90,000			
Heavy Duty Gasoline 90,000				
Heavy Duty Diesel	150,000			

Cost/vehicle/year	(\$637.70)
Incremental Cost/mile	(\$0.0455)

.

#### District 14 Mason

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$6,145	-68.6%	\$0.0084
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$4,203	-46.9%	\$0.0070
Heavy Duty Trucks	\$1,942	-21.7%	\$0.0147
Diesel Price Diff.	(\$15,101)	168.6%	(\$0.0301)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$8,956)	100.0%	(\$0.0073)
		~ ~	-
COSTS		% of	Incremental
Infrastructure	•	Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.3%	(\$0.0013)
Storage/Dispenser	(\$10,366)	21.4%	(\$0.0084)
Subtotal	(\$11,964)	24.7%	(\$0.0097)
Vehicle			
Conversion Kit	(\$7,891)	16.3%	(\$0.0064)
Tanks	(\$2,656)	5.5%	(\$0.0022)
Labor	(\$6,780)	14.0%	(\$0.0055)
OEM	(\$2,107)	4.3%	(\$0.0017)
Subtotal	(\$19,434)	40.1%	(\$0.0158)
Operating			
Station Maint.	(\$4,713)	9. <b>7%</b>	(\$0.0038)
Labor - fuel time loss	(\$2,322)	4.8%	(\$0.0019)
Propane Fuel Tax	(\$10,073)	20.8%	(\$0.0082) \$0.0000
Additional training	\$0	0.0%	
Subtotal	(\$17,109)	35.3%	(\$0.0139)
Total Costs	(\$48,507)	100.0%	(\$0.0393)
Savings - Cost	(\$57,463)	N/A	(\$0.0466)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	3	14.9	21,199	\$1,190	\$400
Heavy Duty Gasoline	2	6.6	7,022	\$1,200	\$450
Heavy Duty Dicsel	6	9.0	10,632	!	1 -
Dedicated	_ /		- '	\$3,325	\$1,400
Dual-fucl	_ !			\$3,535	<u>N/A</u>
Total	11		allillillilli	allinininininini.	
		_			
		-	DISCOUNT I	RATE	10.0%
FUEL PRICES					
Small Volume	,	1	OTHER FAC	TORS	
Propane Price/gallon	\$0.60		Labor Cost (\$/hr) \$15		\$15.00
Gasoline Price/gallon	\$0.89				
Diesel Price/gallon	\$0.85		STATION DI	ESIGN	
		•	Storage tank v	water volume (gal)	2,000
Maintenance Savings	0%	1 '	Number of dis		
Mileage Adj.	0%	<b> </b> '		•	
		1			
MAJOR ASSUMPTIO	NS				
1. OEM vehicles are available		eginning of	vear 11.		
2. Diesel conversions are		0 0	•	ear 6	

2. Diesel conversions are assumed available at the beginning of year 6.				
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:				
Automobiles	90,000			
Light Trucks	90,000			
Heavy Duty Gasoline	90,000			
Heavy Duty Diesel	150,000			

Cost/vehicle/year	(\$554.15)
Incremental Cost/mile	(\$0.0466)

#### District - 14 San Marcos

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile_
Gasoline Price Diff.	\$7,314	-47.7%	\$0.0076
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$7,314	-47.7%	\$0.0076
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$22,644)	147.7%	(\$0.0343)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$15,330)	100.0%	(\$0.0094)
		<i></i>	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	(\$0.0010)
Storage/Dispenser	(\$10,366)	18.4%	(\$0.0064)
Subtotal	(\$11,964)	21.3%	(\$0.0073)
Vehicle			
Conversion Kit	(\$10,566)	18.8%	(\$0.0065)
Tanks	(\$3,254)	5.8%	(\$0.0020)
Labor	(\$9,416)	16.7%	(\$0.0058)
OEM	(\$2,580)	4.6%	(\$0.0016)
Subtotal	(\$25,817)	45.9%	(\$0.0158)
Operating			
Station Maint.	(\$4,713)	8.4%	(\$0.0029)
Labor - fuel time loss	(\$3,256)	5.8%	(\$0.0020)
Propane Fuel Tax	(\$10,526)	18.7%	(\$0.0065)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$18,496)	32.9%	(\$0.0114)
Total Costs	(\$56,277)	100.0%	(\$0.0345)
Savings - Cost	(\$71,607)	N/A	(\$0.0440)

VEHICLE DATA	# Vehicles		Annual Miles		2
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	5	13.8	20,550	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	9	8.0	9,342	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	14			<u> MANANANAN</u>	
		_	DISCOUNT	RATE	10.0%

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS				
1. OEM vehicles are available at the beginning of year 11.				
2. Diesel conversions are assumed available at the beginning of year 6.				
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:				
Automobiles	90,000			
Light Trucks	90,000			
Heavy Duty Gasoline 90,000				
Heavy Duty Diesel	150,000			

Cost/vehicle/year	(\$542.57)
Incremental Cost/mile	(\$0.0440)

.

## District - 14 Taylor

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$5,273	-34.8%	\$0.0068
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$4,967	-32.8%	\$0.0066
Heavy Duty Trucks	\$305	-2.0%	\$0.0121
Diesel Price Diff.	(\$20,432)	134.8%	(\$0.0269)
Maintenance	\$0	0.0%	\$0.0000
			(\$2.0000)
Total Savings	( <b>\$</b> 15,159)	100.0%	(\$0.0099)
COSTO	<u></u>	~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.9%	(\$0.0010)
Storage/Dispenser	(\$10,366)	18.7%	(\$0.0067)
Subtotal	(\$11,964)	21.6%	(\$0.0078)
Vehicle			
Conversion Kit	(\$10,021)	18.1%	(\$0.0065)
Tanks	(\$2,984)	5.4%	(\$0.0019)
Labor	(\$9,183)	16.6%	(\$0.0060)
OEM	(\$2,488)	4.5%	(\$0.0016)
Subtotal	(\$24,676)	44.5%	(\$0.0160)
Operating			
Station Maint.	(\$4,713)	8.5%	(\$0.0031)
Labor - fuel time loss	(\$2,932)	5.3%	(\$0.0019)
Propane Fuel Tax	(\$11,151)	20.1%	(\$0.0072) \$0.0000
Additional training	\$0	0.0%	•
Subtotal	(\$18,796)	33.9%	(\$0.0122)
Total Costs	(\$55,436)	100.0%	(\$0.0360)
Savings - Cost	(\$70,595)	N/A	(\$0.0459)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	3	15.1	26,707	\$1,190	\$400
Heavy Duty Gasoline	1	6.5	2,682	\$1,200	\$450
Heavy Duty Diesel	9	10.0	10,726	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	13				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	2,000

10.0%

MAJOR ASSUMPTIONS	S
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$576.05)
Incremental Cost/mile	(\$0.0459)

•

•

#### District - 15 Bandera

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$10,105	-453.6%	\$0.0090
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$5,016	-225.1%	\$0.0067
Heavy Duty Trucks	\$5,089	-228.4%	\$0.0133
Diesel Price Diff.	(\$12,333)	553.6%	(\$0.0326)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$2,228)	100.0%	(\$0.0015)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.0%	(\$0.0011)
Storage/Dispenser	(\$10,366)	19.5%	(\$0.0069)
Subtotal	(\$11,964)	22.5%	(\$0.0079)
Vehicle			
Conversion Kit	(\$7,379)	13.9%	(\$0.0049)
Tanks	(\$3,178)	6.0%	(\$0.0021)
Labor	(\$6,709)	12.6%	(\$0.0045)
OEM	(\$2,442)	4.6%	(\$0.0016)
Subtotal	(\$19,708)	37.0%	(\$0.0131)
Operating			
Station Maint.	(\$4,713)	8.9%	(\$0.0031)
Labor - fuel time loss	(\$2,517)	4.7%	(\$0.0017)
Propane Fuel Tax	(\$14,332)	26.9%	(\$0.0095)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$21,563)	40.5%	(\$0.0143)
Total Costs	(\$53,235)	100.0%	(\$0.0353)
Savings - Cost	(\$55,463)	N/A	(\$0.0368)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	5	14.7	15,809	\$1,190	\$400
Heavy Duty Gasoline	4	6.6	10,158	\$1,200	\$450
Heavy Duty Diesel	3	8.0	16,075	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel		-		\$3,535	N/A
Total	12				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS		
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are as	ssumed available at the beginning of year 6.	
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline 90,000		
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$490.29)
Incremental Cost/mile	(\$0.0368)

.

•

•

#### District - 15 Boerne

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$10,988	-235.4%	\$0.0094
Automobiles	\$898	-19.2%	\$0.0038
Light Trucks	\$4,739	-101.5%	\$0.0083
Heavy Duty Trucks	\$5,351	-114.6%	\$0.0151
Diesel Price Diff.	(\$15,655)	335.4%	(\$0.0334)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$4,668)	100.0%	(\$0.0029)
			-
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	(\$0.0010)
Storage/Dispenser	(\$10,366)	18.1%	(\$0.0064)
Subtotal	(\$11,964)	20.9%	(\$0.0073)
Vehicle			
Conversion Kit	(\$9,334)	16.3%	(\$0.0057)
Tanks	(\$3,630)	6.4%	(\$0.0022)
Labor	(\$8,793)	15.4%	(\$0.0054)
OEM	(\$2,168)	3.8%	(\$0.0013)
Subtotal	(\$23,925)	41.9%	(\$0.0147)
Operating			
Station Maint.	(\$4,713)	8.2%	(\$0.0029)
Labor - fuel time loss	(\$3,035)	5.3%	(\$0.0019)
Propane Fuel Tax	(\$13,504)	23.6%	(\$0.0083)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$21,252)	37.2%	(\$0.0130)
Total Costs	(\$57,141)	100.0%	(\$0.0350)
Savings - Cost	(\$61,809)	N/A	(\$0.0379)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	26.1	25,063	\$1,600	\$400
Light Trucks	5	11.0	12,164	\$1,190	\$400
Heavy Duty Gasoline	3	6.0	12,533	\$1,200	\$450
Heavy Duty Diesel	5	8.0	11,920	-	-
Dedicated			-	\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	14				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/tır)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	2,00

10.0%

MAJOR ASSUMPTIONS 1. OEM vehicles are availa	ble at the beginning of year 11.
	ssumed available at the beginning of year 6.
	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

	Cost/vehicle/year	(\$468.33)
Incremental Cost/mile (\$0.0379	Incremental Cost/mile	(\$0.0379)

District - 15
<b>Carrizo</b> Springs

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$18,544	131.9%	\$0.0092
Automobiles	\$772	5.5%	\$0.0043
Light Trucks	\$9,089	64.6%	\$0.0069
Heavy Duty Trucks	\$8,684	61.8%	\$0.0165
Diesel Price Diff.	(\$4,482)	-31.9%	(\$0.0442)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$14,062	100.0%	\$0.0066
0.0000		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.4%	(\$0.0008)
Storage/Dispenser	(\$10,366)	15.7%	( <b>\$</b> 0.0049)
Subtotal	(\$11,964)	18.1%	(\$0.0056)
Vehicle			
Conversion Kit	(\$10,725)	16.2%	(\$0.0051)
Tanks	(\$5,346)	8.1%	(\$0.0025)
Labor	(\$9,808)	14.8%	(\$0.0046)
OEM	(\$2,237)	3.4%	(\$0.0011)
Subtotal	(\$28,116)	42.5%	(\$0.0133)
Operating			
Station Maint.	(\$4,713)	7.1%	(\$0.0022)
Labor - fuel time loss	(\$2,496)	3.8%	(\$0.0012)
Propane Fuel Tax	(\$18,911)	28.6%	(\$0.0089)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$26,121)	39.5%	(\$0.0123)
Total Costs	(\$66,201)	100.0%	(\$0.0312)
Savings - Cost	(\$52,139)	N/A	(\$0.0246)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	24.3	19,107	\$1,600	\$400
Light Trucks	12	13.2	11,587	\$1,190	\$400
Heavy Duty Gasoline	5	5.4	11,172	\$1,200	\$450
Heavy Duty Diesel	1	6.0	12,900	-	-
Dedicated			-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	19	annin an a'	in in the second se	innin in in in it	in in the second se
			DISCOUNT	RATE	10.0%
FUEL PRICES					

\$0.60
\$0.89
\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15. <u>00</u>
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are assumed available at the beginning of year 6.		
e end of the year when they reach the following mileage totals:		
90,000		
90,000		
90,000		
150,000		

Cost/vehicle/year	(\$291.10)
Incremental Cost/mile	(\$0.0246)

# District - 15

# Cotulla

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$14,843	1993.4%	\$0.0100
Automobiles	\$1,310	175.9%	\$0.0056
Light Trucks	\$5,708	766.5%	\$0.0076
Heavy Duty Trucks	\$7,826	1051.0%	\$0.0157
Diesel Price Diff.	(\$14,098)	-1893.4%	(\$0.0332)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$745	100.0%	\$0.0004
		<i>~</i> •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	(\$0.0008)
Storage/Dispenser	(\$10,366)	18.1%	(\$0.0054)
Subtotal	(\$11,964)	20.9%	(\$0.0063)
Vehicle			
Conversion Kit	(\$8,327)	14.5%	(\$0.0044)
Tanks	(\$3,434)	6.0%	(\$0.0018)
Labor	(\$8,291)	14.5%	(\$0.0044)
OEM	(\$3,177)	5.5%	(\$0.0017)
Subtotal	(\$23,229)	40.6%	(\$0.0122)
Operating			(40.0000)
Station Maint.	(\$4,713)	8.2%	(\$0.0025)
Labor - fuel time loss	(\$3,036)	5.3%	(\$0.0016)
Propane Fuel Tax Additional training	(\$14,332) \$0	25.0% 0.0%	(\$0.0075) \$0.0000
÷	• -		
Subtotal	(\$22,082)	38.6%	(\$0.0116)
		400.07	(00.000)
Total Costs	(\$57,276)	100.0%	(\$0.0301)
Savings - Cost	(\$56,531)	N/A	(\$0.0297)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.8	24,886	\$1,600	\$400
Light Trucks	4	13.7	19,850	\$1,190	\$400
Heavy Duty Gasoline	4	6.0	13,185	\$1,200	\$450
Heavy Duty Diesel	4	8.0	13,526	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	13				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS		
1. OEM vehicles are availa	ble at the beginning of year 11.	
2. Diesel conversions are a	sumed available at the beginning of year 6.	
3. Vehicles are sold off at t	e end of the year when they reach the followin	g mileage totals:
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$461.29)
Incremental Cost/mile	(\$0.0297)

.

٠

#### District - 15 Devine

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$11,970	2296.7%	\$0.0075
Automobiles	\$1,012	194.3%	\$0.0045
Light Trucks	\$5,710	1095.5%	\$0.0066
Heavy Duty Trucks	\$5,248	1006.9%	\$0.0102
Diesel Price Diff.	(\$11,449)		(\$0.0379)
Maintenance	\$0	0.0%	\$0.0000
			·
Total Savings	\$521	100.0%	\$0.0003
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	(\$0.0008)
Storage/Dispenser	(\$10,366)	18.4%	(\$0.0054)
Subtotal	(\$11,964)	21.2%	(\$0.0063)
Vehicle			
Conversion Kit	(\$7,978)	14.1%	(\$0.0042)
Tanks	(\$3,508)	6.2%	(\$0.0018)
Labor	(\$8,072)	14.3%	(\$0.0042)
OEM	(\$3,145)	5.6%	(\$0.0017)
Subtotal	(\$22,704)	40.2%	( <b>\$</b> 0.01 <u>19</u> )
Operating			
Station Maint.	(\$4,713)	8.3%	(\$0.0025)
Labor - fuel time loss	(\$2,423)	4.3%	(\$0.0013)
Propane Fuel Tax	(\$14,652)	26.0%	(\$0.0077)
Additional training	\$0	0.0%	-
Subtotal	(\$21,788)	38. <u>6</u> %	(\$0.0114)
Total Costs	(\$56,456)	100.0%	(\$0.0296)
Savings - Cost	(\$55,935)	N/A	(\$0.0293)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Convension Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	21.9	23,772	\$1,600	\$400
Light Trucks	5	15.8	18,312	\$1,190	\$400
Heavy Duty Gasoline	4	9.3	13,703	\$1,200	\$450
Heavy Duty Diesel	3	7.0	12,815	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	13				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS	S
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$456.43)
Incremental Cost/mile	(\$0.0293)

٠

# District - 15 Eagle Pass

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$11,300	396.6%	<b>\$</b> 0.0100
Automobiles	<b>\$69</b> 6	24.4%	\$0.0048
Light Trucks	\$4,579	160.7%	\$0.0070
Heavy Duty Trucks	\$6,025	211.5%	\$0.0183
Diesel Price Diff.	(\$8,451)	-296.6%	(\$0.0376)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$2,849	100.0%	\$0.0021
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.3%	(\$0.0012)
Storage/Dispenser	(\$10,366)	21.7%	(\$0.0076)
Subtotal	(\$11,964)	25.0%	(\$0.0088)
Vehicle			
Conversion Kit	(\$6,669)	13.9%	(\$0.0049)
Tanks	(\$3,012)	6.3%	(\$0.0022)
Labor	( <b>\$6,</b> 310)	13.2%	(\$0.0046)
OEM	(\$1,935)	4.0%	(\$0.0014)
Subtotal	(\$17,926)	37.5%	(\$0.0132)
Operating			
Station Maint.	(\$4,713)	9.9%	(\$0.0035)
Labor - fuel time loss	(\$2,165)	4.5%	(\$0.0016)
Propane Fuel Tax	(\$11,069)	23.1%	(\$0.0081)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$17,947)	37.5%	(\$0.0132)
Total Costs	(\$47,838)	100.0%	(\$0.0352)
Savings - Cost	(\$44,988)	N/A	(\$0.0331)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Convension Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	20.8	15,503	\$1,600	\$400
Light Trucks	5	13.6	13,973	\$1,190	\$400
Heavy Duty Gasoline	3	5.0	11,637	\$1,200	\$450
Heavy Duty Diesel	2	7.0	14,315	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	· ·	-		\$3,535	N/A
Total	11				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	2,00

•

10.0%

MAJOR ASSUMPTIONS			
1. OEM vehicles are available at the beginning of year 11.			
2. Diesel conversions are assumed available at the beginning of year 6.			
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:		
Automobiles	90,000		
Light Trucks	90,000		
Heavy Duty Gasoline	90,000		
Heavy Duty Diesel	150,000		

Cost/vehicle/year	(\$433.85)
	(\$0.0221)
Incremental Cost/mile	(\$0.0331)

٠

# District - 15 Floresville

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$109,391	100.2%	\$0.0326
Automobiles	\$2,310	2.1%	\$0.0147
Light Trucks	\$44,536	40.8%	\$0.0213
Heavy Duty Trucks	\$62,546	57.3%	\$0.0564
Diesel Price Diff.	(\$171)	-0.2%	(\$0.0010)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$109,220	100.0%	\$0.0310
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	5.9%	(\$0.0025)
Storage/Dispenser	(\$56,672)	38.1%	(\$0.0161)
Subtotal	(\$65,418)	43.9%	(\$0.0186)
Vehicle			
Conversion Kit	(\$14,422)	9.7%	(\$0.0041)
Tanks	(\$7,386)	5.0%	(\$0.0021)
Labor	(\$13,359)	9.0%	(\$0.0038)
OEM	(\$4,470)	3.0%	(\$0.0013)
Subtotal	(\$39,636)	26.6%	(\$0.0112)
Operating			
Station Maint.	(\$14,140)	9.5%	(\$0.0040)
Labor - fuel time loss	(\$3,867)	2.6%	(\$0.0011)
Propane Fuel Tax	(\$25,800)	17.3%	(\$0.0073)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$43,807)	29.4%	(\$0.0124)
Total Costs	(\$148,862)	100.0%	(\$0.0422)
Savings - Cost	(\$39,641)	N/A	(\$0.0112)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	2	22.2	8,358	\$1,600	\$400
Light Trucks	15	15.0	14,780	\$1,190	\$400
Heavy Duty Gasoline	8	5.7	14,718	\$1,200	\$450
Heavy Duty Diesel	1	7.0	21,434	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	26		in in the second se		

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/tr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

10.0%

MAJOR ASSUMPTIONS	5	
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:		
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$161.74)
Incremental Cost/mile	(\$0.0112)

٠

·

# District - 15

Hondo

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$14,522	241.8%	\$0.0066
Automobiles	\$2,030	33.8%	\$0.0046
Light Trucks	\$7,227	120.3%	\$0.0055
Heavy Duty Trucks	\$5,266	87.7%	\$0.0120
Diesel Price Diff.	(\$8,516)	-141.8%	(\$0.0265)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	\$6,007	100.0%	\$0.0024
		<i>~</i>	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.1%	(\$0.0006)
Storage/Dispenser	(\$10,366)	13.4%	(\$0.0041)
Subtotal	(\$11,964)	15.4%	(\$0.0048)
Vehicle			
Conversion Kit	(\$13,821)	17.8%	(\$0.0055)
Tanks	(\$6,408)	8.3%	(\$0.0025)
Labor	(\$12,901)	16.6%	(\$0.0051)
OEM	(\$2,962)	3.8%	(\$0.0012)
Subtotal	(\$36,091)	46.5%	(\$0.0144)
Operating			
Station Maint.	(\$4,713)	6.1%	(\$0.0019)
Labor - fuel time loss	(\$2,539)	3.3%	(\$0.0010)
Propane Fuel Tax Additional training	(\$22,288) \$0	28.7% 0.0%	(\$0.0089) \$0.0000
-	•••		
Subtotal	(\$29,540)	38.1%	(\$0.0118)
		400.07	(00.0000)
Total Costs	(\$77,596)	100.0%	(\$0.0309)
Savings - Cost	(\$71,589)	N/A	(\$0.0285)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	3	21.6	15,624	\$1,600	\$400
Light Trucks	13	16.0	10,702	\$1,190	\$400
Heavy Duty Gasoline	4	7.6	11,655	\$1,200	\$450
Heavy Duty Diesel	3	10.0	13,617	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	23		i i i i i i i i i i i i i i i i i i i		

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	S
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$330.18)
Incremental Cost/mile	(\$0.0285)

# District - 15 Kerrville

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$72,511	101.2%	\$0.0268
Automobiles	\$5,564	7.8%	\$0.0146
Light Trucks	\$39,172	54.7%	\$0.0214
Heavy Duty Trucks	\$27,776	38.8%	\$0.0563
Diesel Price Diff.	(\$873)	-1.2%	(\$0.0014)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$71,638	100.0%	\$0.0214
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	5.4%	(\$0.0026)
Storage/Dispenser	(\$56,672)	34.8%	(\$0.0169)
Subtotal	(\$65,418)	40.2%	(\$0.0196)
Vehicle			
Conversion Kit	(\$18,448)	11.3%	(\$0.0055)
Tanks	(\$8,584)	5.3%	(\$0.0026)
Labor	(\$16,817)	10.3%	(\$0.0050)
OEM	(\$4,626)	2.8%	(\$0.0014)
Subtotal	(\$48,474)	29.8%	(\$0.0145)
Operating			
Station Maint.	(\$14,140)	8.7%	· · · · · · · · · · · · · · · · · · ·
Labor - fuel time loss	(\$5,078)	3.1%	· · · · · · · · · · · · · · · · · · ·
Propane Fuel Tax	(\$29,781)	18.3%	· · /
Additional training	\$0	0.0%	• • • • • • •
Subtotal	(\$49,000)	30.1%	(\$0.0146)
Total Costs	(\$162,893)	100.0%	(\$0.0487)
Savings - Cost	(\$91,254)	N/A	(\$0.0273)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	3	21.9	13,430	\$1,600	\$400
Light Trucks	19	14.8	10,242	\$1,190	\$400
Heavy Duty Gasoline	5	5.6	10,463	\$1,200	\$450
Heavy Duty Diesel	. 4	7.0	20,295	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	31				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	-

MAJOR ASSUMPTIONS	<u> </u>
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$312.26)
Incremental Cost/mile	(\$0.0273)

#### District - 15

# La Pryor

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$16,093	143.9%	\$0.0100
Automobiles	\$1,282	11.5%	\$0.0047
Light Trucks	\$3,837	34.3%	\$0.0064
Heavy Duty Trucks	\$10,973	98.1%	<b>\$</b> 0.0151
Diesel Price Diff.	(\$4,910)	-43.9%	(\$0.0343)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$11,182	100.0%	\$0.0064
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.9%	(\$0.0009)
Storage/Dispenser	(\$10,366)	19.0%	(\$0.0059)
Subtotal	(\$11,964)	21.9%	(\$0.0069)
Vehicle			
Conversion Kit	(\$7,169)	13.1%	(\$0.0041)
Tanks	(\$3,312)	6.1%	(\$0.0019)
Labor	(\$7,297)	13.4%	(\$0.0042)
OEM	(\$2,353)	4.3%	(\$0.0013)
Subtotal	(\$20,131)	36.9%	(\$0.0115)
Operating			
Station Maint.	(\$4,713)	8.6%	(\$0.0027)
Labor - fuel time loss	(\$2,033)	3.7%	(\$0.0012)
Propane Fuel Tax	(\$15,788)	28.9%	(*******
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$22,535)	41.2%	(\$0.0129)
Total Costs	(\$54,630)	100.0%	(\$0.0313)
Savings - Cost	(\$43,448)	N/A	(\$0.0249)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	21.1	28,915	\$1,600	\$400
Light Trucks	4	15.5	15,949	\$1,190	\$400
Heavy Duty Gasoline	5	6.6	15,460	\$1,200	\$450
Heavy Duty Diesel	2	8.0	9,116	-	-
Dedicated			-	\$3,325	\$1,400
Dual-fuel	-	.	-	\$3,535	N/A
Total	12				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	
-------------------	--

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000

Automotics	50,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$384.08)
Incremental Cost/mile	(\$0.0249)

District - 15
New Braunfels

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$80,660	101.0%	\$0.0238
Automobiles	\$6,774	8.5%	\$0.0127
Light Trucks	\$44,888	56.2%	\$0.0210
Heavy Duty Trucks	\$28,998	36.3%	\$0.0403
Diesel Price Diff.	(\$766)	-1.0%	(\$0.0025)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$79,894	100.0%	\$0.0216
COCTO		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	5.3%	(\$0.0024)
Storage/Dispenser	(\$56,672)	34.5%	(\$0.0153)
Subtotal	(\$65,418)	39.9%	(\$0.0177)
Vehicle			
Conversion Kit	(\$18,625)	11.4%	(\$0.0050)
Tanks	(\$8,958)	5.5%	(\$0.0024)
Labor	(\$17,425)	10.6%	(\$0.0047)
OEM	(\$4,255)	2.6%	(\$0.0011)
Subtotal	(\$49,263)	30.0%	(\$0.0133)
	<u></u>		
Operating			
Station Maint.	(\$14,140)	8.6%	(\$0.0038)
Labor - fuel time loss	(\$3,780)	2.3%	(\$0.0010)
Propane Fuel Tax Additional training	(\$31,451) \$0	19.2% 0.0%	(\$0.0085) \$0.0000
0	÷		
Subtotal	<b>(\$49,3</b> 71)	30.1%	(\$0.0133)
Total Costs	(\$164,052)	100.0%	(\$0.0443)
Savings - Cost	(\$84,159)	N/A	(\$0.0227)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	25.8	18,903	\$1,600	\$400
Light Trucks	19	15.1	11,950	\$1,190	\$400
Heavy Duty Gasoline	7	7.8	10,909	\$1,200	\$450
Heavy Duty Diesel	3	7.0	13,088	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel		· .	-	\$3,535	N/A
Total	32		MANNA MANA		

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	

10.0%

MAJOR ASSUMPTIONS	5	
1. OEM vehicles are availa	ble at the beginning of year 11.	
2. Diesel conversions are a	ssumed available at the beginning of year 6.	
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$278.98)
Incremental Cost/mile	(\$0.0227)

### District - 15 Pearsall

SAVINGS	30 year NPV	% of	Incremental
hiti in the second of the second s		Savings	Savings/Mile
Gasoline Price Diff.	\$21,451	175.6%	\$0.0083
Automobiles	\$761	6.2%	\$0.0038
Light Trucks	\$9,633	78.8%	\$0.0059
Heavy Duty Trucks	\$11,058	90.5%	\$0.0148
Diesel Price Diff.	(\$9,233)	-75.6%	(\$0.0442)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$12,219	100.0%	\$0.0044
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.0%	(\$0.0006)
Storage/Dispenser	(\$10,366)	13.2%	(\$0.0037)
Subtotal	(\$11,964)	15.3%	(\$0.0043)
Vehicle			
Conversion Kit	(\$13,231)	16.9%	(\$0.0047)
Tanks	(\$6,452)	8.2%	(\$0.0023)
Labor	(\$12,555)	16.0%	(\$0.0045)
OEM	(\$3,654)	4.7%	(\$0.0013)
Subtotal	(\$35,892)	45.9%	(\$0.0129)
Operating			
Station Maint.	(\$4,713)	6.0%	(\$0.0017)
Labor - fuel time loss	(\$3,195)	4.1%	(\$0.0011)
Propane Fuel Tax	(\$22,494)	28.7%	(\$0.0081)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$30,403)	38.8%	(\$0.0109)
Total Costs	(\$78,259)	100.0%	(\$0.0280)
Savings - Cost	(\$66,040)	N/A	(\$0.0237)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	23.2	10,591	\$1,600	\$400
Light Trucks	13	16.1	13,331	\$1,190	\$400
Heavy Duty Gasoline	6	6.4	13,225	\$1,200	\$450
Heavy Duty Diesel	2	6.0	13,287	-	-
Dedicated	-	•	-	\$3,325	\$1,400
Dual-fuel	-	•	-	\$3,535	N/A
Total	23	illillille.			

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
OT ATION DECION	
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	2,00

10.0%

MAJOR ASSUMPTIONS	6
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles 64	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$304.59)
(\$0.0237)

•

District - 15	
Pleasanton	

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$62,009	103.0%	\$0.0266
Automobiles	\$4,725	7.8%	<b>\$</b> 0.0147
Light Trucks	\$38,929	64.7%	\$0.0234
Heavy Duty Trucks	\$18,354	30.5%	\$0.0529
Diesel Price Diff.	(\$1,809)	-3.0%	(\$0.0022)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$60,200	100.0%	\$0.0192
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	5.8%	(\$0.0028)
Storage/Dispenser	(\$56,672)	37.7%	<b>(\$</b> 0.0181)
Subtotal	(\$65,418)	43.5%	(\$0.0209)
Vehicle			
Conversion Kit	(\$15,902)	10.6%	(\$0.0051)
Tanks	(\$6,612)	4.4%	(\$0.0021)
Labor	(\$14,915)	9.9%	(\$0.0048)
OEM	(\$4,968)	3.3%	(\$0.0016)
Subtotal	(\$42,398)	28.2%	(\$0.0135)
Operating			
Station Maint.	(\$14,140)	9.4%	(\$0.0045)
Labor - fuel time loss	(\$5,444)	3.6%	
Propane Fuel Tax	(\$23,046)	15.3%	· · · · · · /
Additional training	\$0	0.0%	
Subtotal	(\$42,630)	28.3%	(\$0.0136)
Total Costs	(\$150,446)	100.0%	(\$0.0480)
Savings - Cost	(\$90,246)	N/A	(\$0.0288)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	21.9	17,007	\$1,600	\$400
Light Trucks	13	13.7	13,557	\$1,190	\$400
Heavy Duty Gasoline	3	6.0	12,264	\$1,200	\$450
Heavy Duty Diesel	7	7.0	14,657	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	25				
			DISCOUNT I	RATE	10.0%

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$382.93)
Incremental Cost/mile	(\$0.0288)

# District - 15 San Antonio DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$435,174	100.7%	\$0.0226
Automobiles	\$66,595	15.4%	\$0.0144
Light Trucks	\$309,317	71.5%	\$0.0227
Heavy Duty Trucks	\$59,262	13.7%	\$0.0592
Diesel Price Diff.	(\$2,817)	-0.7%	(\$0.0023)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$432,357	100.0%	\$0.0212
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	1.7%	(\$0.0004)
Storage/Dispenser	(\$56,672)	11.2%	(\$0.0028)
Subtotal	(\$65,418)	12.9%	(\$0.0032)
Vehicle			
Conversion Kit	(\$97,007)	19.1%	(\$0.0047)
Tanks	(\$47,720)	9.4%	(\$0.0023)
Labor	(\$96,512)	19.0%	(\$0.0047)
OEM	(\$25,062)	4.9%	(\$0.0012)
Subtotal	(\$266,301)	52.5%	(\$0.0130)
Operating			
Station Maint.	(\$14,140)	2.8%	(\$0.0007)
Labor - fuel time loss	(\$18,124)	3.6%	(\$0.0009)
Propane Fuel Tax	(\$142,949)	28.2%	(\$0.0070)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$175,213)	34.6%	(\$0.0086)
Total Costs	(\$506,933)	100.0%	(\$0.0248)
Savings - Cost	(\$74,576)	N/A	(\$0.0036)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	43	22.0	11,394	\$1,600	\$400
Light Trucks	101	14.1	14,281	\$1,190	\$400
Heavy Duty Gasoline	11	5.5	9,649	\$1,200	\$450
Heavy Duty Diesel	10	6.0	15,530	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	-	•		\$3,535	N/A
Total	165	iiiiiiiiii.			

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
CTATION DECION	
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	5	
1. OEM vehicles are availa	ble at the begin	ning of year 11.
2. Diesel conversions are as	ssumed availab	e at the beginning of year 6.
3. Vehicles are sold off at t	he end of the ye	ar when they reach the following mileage totals:
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$47.95)
Incremental Cost/mile	(\$0.0036)

Ľ	District - 🛛	15
San	Antonio	MID

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$164,158	100.6%	\$0.0262
Automobiles	\$17,274	10.6%	\$0.0157
Light Trucks	\$93,250	57.1%	\$0.0217
Heavy Duty Trucks	\$53,635	32.9%	\$0.0618
Diesel Price Diff.	(\$984)	-0.6%	(\$0.0031)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$163,174	100.0%	\$0.0248
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	3.4%	(\$0.0013)
Storage/Dispenser	(\$56,672)	22.2%	(\$0.0086)
Subtotal	(\$65,418)	25.6%	(\$0.0099)
Vehicle			
Conversion Kit	(\$45,839)	18.0%	(\$0.0070)
Tanks	(\$23,294)	9.1%	(\$0.0035)
Labor	(\$34,240)	13.4%	(\$0.0052)
OEM	(\$12,049)	4.7%	(\$0.0018)
Subtotal	(\$115,423)	45.2%	(\$0.0175)
Operating			
Station Maint.	(\$14,140)	5.5%	(\$0.0021)
Labor - fuel time loss	(\$5,761)	2.3%	(\$0.0009)
Propane Fuel Tax	(\$54,604)	21.4%	(\$0.0083)
Additional training	\$0	0.0%	
Subtotal	(\$74,506)	29.2%	(\$0.0113)
Total Costs	(\$255,347)	100.0%	(\$0.0388)
Savings - Cost	(\$92,173)	N/A	(\$0.0140)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	10	20.2	11,669	\$1,600	\$400
Light Trucks	55	15.0	8,285	\$1,190	\$400
Heavy Duty Gasoline	13	5.2	7,078	\$1,200	\$450
Heavy Duty Diesel	4	7.0	10,157	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	•	-	\$3,535	N/A
Total	82	iiiiiiii.			
			DISCOUNT I	RATE	10.0%
FUEL PRICES					
Large Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.43		Labor Cost (\$/	hr)	\$15.00
Gasoline Price/gallon	\$0.89				
Diesel Price/gallon	\$0.85		STATION D	ESIGN	

MAJOR ASSUMPTIONS	S
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Storage tank water volume (gal) Number of dispenser hoses

14,400

Cost/vehicle/year	(\$119.24)
Incremental Cost/mile	(\$0.0140)

207

# District - 15 San Antonio NE

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$84,875	100.5%	\$0.0349
Automobiles	\$3,045	3.6%	\$0.0178
Light Trucks	\$24,000	28.4%	\$0.0228
Heavy Duty Trucks	\$57,831	68.4%	\$0.0480
Diesel Price Diff.	(\$381)	-0.5%	(\$0.0035)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$84,494	100.0%	\$0.0333
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	6.3%	(\$0.0034)
Storage/Dispenser	(\$56,672)	40.5%	(\$0.0223)
Subtotal	(\$65,418)	46.8%	(\$0.0258)
Vehicle			
Conversion Kit	(\$12,662)	9.1%	(\$0.0050)
Tanks	(\$6,172)	4.4%	(\$0.0024)
Labor	(\$11,708)	8.4%	(\$0.0046)
OEM	(\$2,863)	2.0%	(\$0.0011)
Subtotal	(\$33,406)	23.9%	(\$0.0132)
Operating			
Station Maint.	(\$14,140)	10.1%	(\$0.0056)
Labor - fuel time loss	(\$2,989)	2.1%	(\$0.0012)
Propane Fuel Tax	(\$23,933)	17.1%	(\$0.0094)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$41,063)	29.4%	(\$0.0162)
Total Costs	(\$139,887)	100.0%	(\$0.0551)
Savings - Cost	(\$55,392)	N/A	(\$0.0218)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.4	18,179	\$1,600	\$400
Light Trucks	8	14.0	13,959	\$1,190	\$400
Heavy Duty Gasoline	11	6.6	11,628	\$1,200	\$450
Heavy Duty Diesel	2	8.0	6,996	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	22				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

stals:

Cost/vehicle/year	(\$267.09)
Incremental Cost/mile	(\$0.0218)

D	istrict - 1	5
San	Anto <u>nio</u>	NW

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$89,440	100.8%	\$0.0416
Automobiles	\$1,876	2.1%	\$0.0195
Light Trucks	\$30,980	34.9%	\$0.0232
Heavy Duty Trucks	\$56,584	63.8%	\$0.0789
Diesel Price Diff.	(\$750)	-0.8%	(\$0.0031)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$88,691	100.0%	\$0.0371
		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	6.3%	(\$0.0037)
Storage/Dispenser	(\$56,672)	41.0%	(\$0.0237)
Subtotal	(\$65,418)	47.4%	(\$0.0273)
Vehicle			
Conversion Kit	(\$12,753)	9.2%	(\$0.0053)
Tanks	(\$6,078)	4.4%	(\$0.0025)
Labor	(\$10,732)	7.8%	(\$0.0045)
OEM	(\$3,869)	2.8%	(\$0.0016)
Subtotal	(\$33,432)	24.2%	(\$0.0140)
Operating			
Station Maint.	(\$14,140)	10.2%	(\$0.0059)
Labor - fuel time loss	(\$3,529)	2.6%	(\$0.0015)
Propane Fuel Tax	(\$21,609)	15.6%	· · · · · · · · · · · · · · · · · · ·
Additional training	\$0	0.0%	
Subtotai	(\$39,279)	28.4%	(\$0.0164)
Total Costs	(\$138,129)	100.0%	(\$0.0577)
Savings - Cost	(\$49,439)	N/A	(\$0.0207)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	16.2	10,210	\$1,600	\$400
Light Trucks	9	13.9	15,751	\$1,190	\$400
Heavy Duty Gasoline	9	4.1	8,456	\$1,200	\$450
Heavy Duty Diesel	3	7.0	10,323	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	22				

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
	14,400
Storage tank water volume (gal) Number of dispenser hoses	

10.0%

MAJOR ASSUMPTIONS	5			
1. OEM vehicles are available at the beginning of year 11.				
2. Diesel conversions are as	ssumed available at the beginning of year 6.			
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:			
Automobiles	90,000			
Light Trucks	90,000			
Heavy Duty Gasoline	90,000			
Heavy Duty Diesel.	150,000			

Cost/vehicle/year	(\$238.38)
Incremental Cost/mile	(\$0.0207)

# District - 15 San Antonio SE

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$92,393	100.2%	\$0.0422
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$20,714	22.5%	\$0.0259
Heavy Duty Trucks	\$71,679	77.8%	
Diesel Price Diff.	(\$218)	-0.2%	(\$0.0030)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$92,175	100.0%	\$0.0408
		~ ^	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	6.6%	(\$0.0039)
Storage/Dispenser	(\$56,672)	42.5%	(\$0.0251)
Subtotal	(\$65,418)	49.1%	(\$0.0289)
Vehicle			
Conversion Kit	(\$11,418)	8.6%	(\$0.0050)
Tanks	(\$5,916)	4.4%	(\$0.0026)
Labor	(\$9,295)	7.0%	(\$0.0041)
OEM	(\$3,552)	2.7%	(\$0.0016)
Subtotal	(\$30,182)	22.7%	(\$0.0133)
Operating			
Station Maint.	(\$14,140)	10.6%	(\$0.0063)
Labor - fuel time loss	(\$2,935)	2.2%	(\$0.0013)
Propane Fuel Tax	(\$20,564)	15.4%	(\$0.0091)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$37,639)	28.2%	(\$0.0166)
Total Costs	(\$133,240)	100.0%	(\$0.0589)
Savings - Cost	(\$41,064)	N/A	(\$0.0182)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	9	12.6	9,424	\$1,190	\$400
Heavy Duty Gasoline	11	6.2	13,390	\$1,200	\$450
Heavy Duty Diesel	1	8.0	9,328	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	. 21		i i i i i i i i i i i i i i i i i i i		

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	_
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

٠

MAJOR ASSUMPTIONS				
1. OEM vehicles are availa	le at the beginning of year 11.			
2. Diesel conversions are as	sumed available at the beginning of year 6.			
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:				
Automobiles	90,000			
Light Trucks	90,000			
Heavy Duty Gasoline	90,000			
Heavy Duty Diesel	150,000			

Cost/vehicle/year	(\$207.43)
Incremental Cost/mile	(\$0.0182)

٠

#### District - 15 San Antonio SW

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$92,292 Gasoline Price Diff. 100.4% \$0.0370 \$0.0145 Automobiles \$2,184 2.4% \$24,513 \$0.0235 Light Trucks 26.7% \$65,595 \$0.0506 Heavy Duty Trucks 71.4% (\$0.0035) Diesel Price Diff. (\$372) -0.4% \$0 0.0% \$0.0000 Maintenance **Total Savings** \$91,920 100.0% \$0.0354 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$0.0034) (\$8,746) 6.2% Station setup Storage/Dispenser (\$56,672) 40.2% (\$0.0218) (\$0.0252) Subtotal (\$65,418) 46.4% Vehicle Conversion Kit (\$12,279) 8.7% (\$0.0047) Tanks (\$6,256) 4.4% (\$0.0024) 8.1% Labor (\$11,412) (\$0.0044) OEM (\$3,038) 2.2% (\$0.0012) Subtotal (\$32,986) 23.4% (\$0.0127) Operating (\$0.0054) Station Maint. (\$14,140) 10.0% Labor - fuel time loss (\$3,466) 2.5% (\$0.0013) Propane Fuel Tax (\$25,020) 17.7% (\$0.0096) \$0.0000 Additional training \$0 0.0% (\$42,627) 30.2% Subtotal (\$0.0164) Total Costs (\$141,031) 100.0% (\$0.0543) Savings - Cost (\$49,111 N/A (\$0.0189)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	22.3	16,011	\$1,600	\$400
Light Trucks	8	13.6	13,831	\$1,190	\$400
Heavy Duty Gasoline	12	6.3	11,469	\$1,200	\$450
Heavy Duty Diesel	1	5.0	13,615	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	22		in in the second se		

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	<u>.</u>
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$236.80)
Incremental Cost/mile	(\$0.0189)

#### District - 15 Seguin

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$81,836	101.6%	\$0.0254
Automobiles	\$3,415	4.2%	\$0.0169
Light Trucks	\$50,390	62.6%	\$0.0226
Heavy Duty Trucks	\$28,031	34.8%	\$0.0359
Diesel Price Diff.	(\$1,325)	-1.6%	(\$0.0025)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$80,511	100.0%	\$0.0215
		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.3%	(\$0.0023)
Storage/Dispenser	(\$56,672)	34.6%	(\$0.0152)
Subtotal	(\$65,418)	39.9%	(\$0.0175)
Vehicle			
Conversion Kit	(\$18,799)	11.5%	(\$0.0050)
Tanks	(\$8,336)	5.1%	(\$0.0022)
Labor	(\$17,168)	10.5%	(\$0.0046)
OEM	(\$4,402)	2.7%	(\$0.0012)
Subtotal	(\$48,706)	29.7%	(\$0.0130)
Operating			
Station Maint.	(\$14,140)	8.6%	(\$0.0038)
Labor - fuel time loss	(\$4,418)	2.7%	(\$0.0012)
Propane Fuel Tax	(\$31,171)	19.0%	(\$0.0083)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$49,729)	30.3%	(\$0.0133)
Total Costs	(\$163,854)	100.0%	(\$0.0438)
Savings - Cost	(\$83,343)	N/A	(\$0.0223)

VEHICLE DATA	# Vehicles in Year 30	1	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	19.4	21,495	\$1,600	\$400
Light Trucks	19	14.1	12,467	\$1,190	\$400
Heavy Duty Gasoline	5	9.0	16,562	\$1,200	\$450
Heavy Duty Diesel	6	8.0	11,071		
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	31	11111112			

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
	-
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	14,40

10.0%

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$285.19)
Incomental Cost/wile	(\$0.0222)
Incremental Cost/mile	(\$0.0223)

District - 15	
Tilden	

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$9,327	-146.4%	\$0.0086
Automobiles	\$1,326	-20.8%	\$0.0038
Light Trucks	\$3,759	-59.0%	\$0.0072
Heavy Duty Trucks	\$4,242	-66.6%	\$0.0203
Diesel Price Diff.	(\$15,698)	246.4%	(\$0.0326)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$6,371)	100.0%	(\$0.0041)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.3%	(\$0.0010)
Storage/Dispenser	(\$10,366)	21.1%	(\$0.0066)
Subtotal	(\$11,964)	24.4%	(\$0.0077)
Vehicle			
Conversion Kit	(\$6,730)	13.7%	(\$0.0043)
Tanks	(\$2,564)	5.2%	(\$0.0016)
Labor	(\$7,001)	14.3%	(\$0.0045)
OEM	(\$2,717)	5.5%	(\$0.0017)
Subtotal	(\$19,012)	38.7%	(\$0.0122)
Operating			
Station Maint.	(\$4,713)	9.6%	(\$0.0030)
Labor - fuel time loss	(\$2,736)	5.6%	(\$0.0018)
Propane Fuel Tax	(\$10,663)	21.7%	(\$0.0068)
Additional training	<b>\$</b> 0 :	0.0%	\$0.0000
Subtotal	(\$18,113)	36.9%	(\$0.0116)
Total Costs	(\$49,089)	100.0%	(\$0.0314)
Savings - Cost	(\$55,460)	N/A	(\$0.0355)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	25.8	36,664	\$1,600	\$400
Light Trucks	4	13.2	13,897	\$1,190	\$400
Heavy Duty Gasoline	1	5.2	22,217	\$1,200	\$450
Heavy Duty Diesel	4	8.0	15,346	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	10				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS	S
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$588.31)
Incremental Cost/mile	(\$0.0355)

.

## District - 15

# Uvalde

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$18,395	328.6%	\$0.0076
Automobiles	\$1,826	32.6%	\$0.0036
Light Trucks	\$10,452	186.7%	\$0.0067
Heavy Duty Trucks	\$6,118	109.3%	\$0.0167
Diesel Price Diff.	(\$12,797)	-228.6%	(\$0.0299)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$5,598	100.0%	\$0.0020
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.1%	(\$0.0006)
Storage/Dispenser	(\$10,366)	13.5%	(\$0.0036)
Subtotal	(\$11,964)	15.6%	(\$0.0042)
Vehicle			
Conversion Kit	(\$12,726)	16.6%	(\$0.0045)
Tanks	(\$5,450)	7.1%	(\$0.0019)
Labor	(\$12,949)	16.9%	(\$0.0045)
OEM	(\$4,537)	5.9%	(\$0.0016)
Subtotal	(\$35,661)	46.6%	(\$0.0125)
Operating			
Station Maint.	(\$4,713)	6.2%	(\$0.0016)
Labor - fuel time loss	(\$2,971)	3.9%	(\$0.0010)
Propane Fuel Tax	(\$21,253)	27.8%	(\$0.0074)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$28,937)	37.8%	(\$0.0101)
Total Costs	(\$76,562)	100.0%	(\$0.0268)
Savings - Cost	(\$70,965)	N/A	(\$0.0248)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	4	26.2	13,409	\$1,600	\$400
Light Trucks	9	15.5	18,351	\$1,190	\$400
Heavy Duty Gasoline	2	6.3	19,472	\$1,200	\$450
Heavy Duty Diesel	5	9.0	10,883		-
Dedicated	· ·	.	-	\$3,325	\$1,400
Dual-fuel	· ·	•	-	\$3,535	N/A
Total	20				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000

10.0%

MAJOR ASSUMPTIONS	S
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$376.39)
Incremental Cost/mile	(\$0.0248)

#### District - 16 Alice

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$16,723	359.3%	\$0.0080
Automobiles	\$1,868	40.1%	\$0.0049
Light Trucks	\$7,992	171.7%	\$0.0068
Heavy Duty Trucks	\$6,863	147.5%	\$0.0129
Diesel Price Diff.	(\$12,069)	-259.3%	(\$0.0301)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$4,654	100.0%	\$0.0019
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.1%	(\$0.0006)
Storage/Dispenser	(\$10,366)	13.9%	(\$0.0042)
Subtotal	(\$11,964)	16.1%	(\$0.0048)
Vehicle			
Conversion Kit	(\$13,387)	18.0%	(\$0.0054)
Tanks	(\$5,680)	7.6%	(\$0.0023)
Labor	(\$12,978)	17.5%	(\$0.0052)
OEM	(\$3,000)	4.0%	(\$0.0012)
Subtotal	(\$35,046)	47.1%	(\$0.0141)
Operating			
Station Maint.	(\$4,713)	6.3%	(\$0.0019)
Labor - fuel time loss	(\$3,052)	4.1%	(\$0.0012)
Propane Fuel Tax	(\$19,556)	26.3%	(\$0.0079)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$27,322)	36.8%	(\$0.0110)
Total Costs	(\$74,332)	100.0%	(\$0.0299)
Savings - Cost	(\$69,678)	N/A	(\$0.0280)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	19.3	13,417	\$1,600	\$400
Light Trucks	11	13.4	11,335	\$1,190	\$400
Heavy Duty Gasoline	2	7.7	28,290	\$1,200	\$450
Heavy Duty Diesel	5	9.0	10,197	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	· .	-	\$3,535	N/A
Total	21		MANIA MARIA		

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	

10.0%

MAJOR ASSUMPTIONS	š	
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$351.97)
Incremental Cost/mile	(\$0.0280)

215

. '

## District - 16

#### Beeville

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$5,761	-45.0%	\$0.0088
Automobiles	\$1,087	-8.5%	\$0.0040
Light Trucks	\$1,621	-12.6%	\$0.0102
Heavy Duty Trucks	\$3,052	-23.8%	\$0.0136
Diesel Price Diff.	(\$18,576)	145.0%	(\$0.0265)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$12,815)	100.0%	(\$0. <u>0</u> 094)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.0%	(\$0.0012)
Storage/Dispenser	(\$10,366)	19.7%	(\$0.0076)
Subtotal	(\$11,964)	22.8%	(\$0.0088)
Vehicle			
Conversion Kit	(\$8,867)	16.9%	(\$0.0065)
Tanks	(\$2,902)	5.5%	(\$0.0021)
Labor	(\$8,136)	15.5%	(\$0.0060)
OEM	(\$2,856)	5.4%	(\$0.0021)
Subtotal	(\$22,761)	43.3%	(\$0.0168)
Operating			
Station Maint.	(\$4,713)	9.0%	(\$0.0035)
Labor - fuel time loss	(\$2,811)	5.3%	(\$0.0021)
Propane Fuel Tax	(\$10,319)	19.6%	(\$0.0076)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$17,844)	33.9%	(\$0.0131)
Total Costs	(\$52,569)	100.0%	(\$0.0387)
Savings - Cost	(\$65,385)	N/A	(\$0.0481)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	25.0	29,135	\$1,600	\$400
Light Trucks	3	9.0	5,633	\$1,190	\$400
Heavy Duty Gasoline	1	7.3	23,791	\$1,200	\$450
Heavy Duty Diesel	7	10.0	12,730	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	· .	-	-	\$3,535	N/A
Total	12				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/tr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	

.

MAJOR ASSUMI	TIONS
--------------	-------

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3.	Vehicles are sold off a	t the end of the year	when they reach the following mileage totals:
	Automobiles	90.000	

Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$578.00)
Incremental Cost/mile	(\$0.0481)

٠

District - 16	
<b>Corpus</b> Christi	

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$21,501	247.5%	\$0.0102
Automobiles	\$1,139	13.1%	\$0.0049
Light Trucks	\$11,555	133.0%	\$0.0086
Heavy Duty Trucks	\$8,808	101.4%	\$0.0163
Diesel Price Diff.	(\$12,814)	-147.5%	(\$0.0252)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$8,687	100.0%	\$0.0033
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.0%	(\$0.0006)
Storage/Dispenser	(\$10,366)	13.2%	(\$0.0039)
Subtotal	(\$11,964)	15.2%	(\$0.0046)
Vehicle			
Conversion Kit	(\$14,710)	18.7%	(\$0.0056)
Tanks	(\$5,668)	7.2%	(\$0.0022)
Labor	(\$13,708)	17.4%	(\$0.0052)
OEM	(\$3,226)	4.1%	(\$0.0012)
Subtotal	(\$37,312)	47.3%	(\$0.0142)
Operating			
Station Maint.	(\$4,713)	6.0%	· · · ·
Labor - fuel time loss	(\$3,531)	4.5%	· · · · · · · · · · · · · · · · · · ·
Propane Fuel Tax	(\$21,297)		··· /
Additional training	<b>\$</b> 0	0.0%	
Subtotal	(\$29,541)	37.5%	(\$0.0112)
Total Costs	(\$78,818)	100.0%	(\$0.0300)
Savings - Cost	(\$70,130)	N/A	(\$0.0267)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	20.3	24,697	\$1,600	\$400
Light Trucks	8	11.5	17,814	\$1,190	\$400
Heavy Duty Gasoline	5	5.6	11,477	\$1,200	\$450
Heavy Duty Diesel	8	11.0	8,103		-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	•	\$3,535	N/A
Total	22				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	<b>\$</b> 15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS						
1. OEM vehicles are available	. OEM vehicles are available at the beginning of year 11.					
2. Diesel conversions are as	2. Diesel conversions are assumed available at the beginning of year 6.					
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:					
Automobiles	Automobiles 90,000					
Light Trucks	90,000					
Heavy Duty Gasoline	Heavy Duty Gasoline 90,000					
Heavy Duty Diesel	150,000					

Cost/vehicle/year	(\$338.15)
Incremental Cost/mile	(\$0.0267)

### District - 16 Corpus Christi DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$150,463	100.6%	\$0.0219
Automobiles	\$24,563	16.4%	\$0.0156
Light Trucks	\$114,297	76.4%	\$0.0228
Heavy Duty Trucks	\$11,603	7.8%	\$0.0428
Diesel Price Diff.	(\$850)	-0.6%	(\$0.0040)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$149,613	100.0%	\$0.0211
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	3.6%	(\$0.0012)
Storage/Dispenser	(\$56,672)	23.0%	(\$0.0080)
Subtotal	(\$65,418)	26.6%	(\$0.0092)
Vehicle			
Conversion Kit	(\$41,261)	16.8%	(\$0.0058)
Tanks	(\$20,588)	8.4%	(\$0.0029)
Labor	(\$36,289)	14.7%	(\$0.0051)
OEM	(\$8,917)	3.6%	(\$0.0013)
Subtotal	(\$107,055)	43.5%	(\$0.0151)
Operating			
Station Maint.	(\$14,140)	5.7%	(\$0.0020)
Labor - fuel time loss	(\$5,222)	2.1%	(\$0.0007)
Propane Fuel Tax	(\$54,395)	22.1%	(\$0.0077) \$0.0000
Additional training	\$0	0.0%	•
Subtotal	(\$73,758)	30.0%	(\$0.0104)
Total Costs	(\$246,231)	100.0%	(\$0.0347)
Savings - Cost	(\$96,618)	N/A	(\$0.0136)

.

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	18	21.0	9,303	\$1,600	\$400
Light Trucks	47	14.0	11,335	\$1,190	\$400
Heavy Duty Gasoline	3	7.6	9,588	\$1,200	\$450
Heavy Duty Diesel	3	6.0	9,102	-	-
Dedicated	-	-		\$3,325	\$1,400
Dual-fuel	· ·	.	-	\$3,535	N/A
Total	71				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals:
 Automobiles 90,000
 Light Trucks 90,000

ENDIN LIGONO	,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$144.35)	
Incremental Cost/mile	(\$0.0136)	

ſ	District - 16
Corpu	<u>s Christi Port at Morgan</u>

Gasoline Price/gallon

Diesel Price/gallon

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$8,769	-66.5%	\$0.0078
Automobiles	\$1,349	-10.2%	\$0.0052
Light Trucks	\$5,922	-44.9%	\$0.0079
Heavy Duty Trucks	\$1,498	-11.4%	\$0.0123
Diesel Price Diff.	(\$21,955)	166.5%	(\$0.0339)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$13,186)	100.0%	(\$0.0074)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.1%	(\$0.0009)
Storage/Dispenser	(\$10,366)	13.9%	(\$0.0058)
Subtotal	(\$11,964)	16.0%	(\$0.0067)
Vehicle			
Conversion Kit	(\$16,327)	21.9%	(\$0.0092)
Tanks	(\$6,518)	8.7%	(\$0.0037)
Labor	(\$12,612)	16.9%	(\$0.0071)
OEM	(\$3,011)	4.0%	(\$0.0017)
Subtotal	(\$38,468)	51.6%	(\$0.0217)
Operating			
Station Maint.	(\$4,713)		(\$0.0027)
Labor - fuel time loss	(\$3,470)		(\$0.0020)
Propane Fuel Tax	(\$15,995)		(\$0.0090)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$24,179)	32.4%	(\$0.0136)
Total Costs	(\$74,611)	100.0%	(\$0.0420)
Savings - Cost	(\$87,797)	N/A	(\$0.0495)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.0	27,494	\$1,600	\$400
Light Trucks	10	12.5	7,919	\$1,190	\$400
Heavy Duty Gasoline	6	6.4	2,152	\$1,200	\$450
Heavy Duty Diesel	8	8.0	10,305	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	25				
			DISCOUNT	RATE	10.0%
FUEL PRICES					
Small Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.60		Labor Cost (\$/	hr)	\$15.00

\$0.89

\$0.85

STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS					
1. OEM vehicles are available	1. OEM vehicles are available at the beginning of year 11.				
2. Diesel conversions are as	2. Diesel conversions are assumed available at the beginning of year 6.				
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:				
Automobiles	90,000				
Light Trucks	90,000				
Heavy Duty Gasoline 90,000					
Heavy Duty Diesel	150,000				

Cost/vehicle/year	(\$372.54)
Incremental Cost/mile	(\$0.0495)

#### District - 16 George West

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings \$12,231 -97.1% \$0.0069 Gasoline Price Diff. \$1,887 \$0.0051 Automobiles -15.0% \$8,839 Light Trucks -70.2% \$0.0068 \$1,505 -12.0% \$0.0152 Heavy Duty Trucks Diesel Price Diff. (\$24,822) 197.1% (\$0.0297) 0.0% \$0.0000 Maintenance \$0 100.0% (\$12,591) (\$0.0048) **Total Savings** COSTS % of Incremental Infrastructure Cost/Mile Costs \$0.0000 Land \$0 0.0% Station setup (\$1,598) 2.0% (\$0.0006) 12.7% (\$0.0040) Storage/Dispenser (\$10,366) 14.6% Subtotal (\$11,964) (\$0.0046) Vehicle Conversion Kit (\$15,549) 19.0% (\$0.0060) (\$5,904) 7.2% (\$0.0023) Tanks (\$0.0055) (\$14,191) 17.4% Labor OEM 5.1% (\$0.0016) (\$4,204) Subtotal (\$39,848) 48.8% (\$0.0153) Operating Station Maint. (\$4,713) 5.8% (\$0.0018) Labor - fuel time loss (\$4,082) 5.0% (\$0.0016) Propane Fuel Tax (\$21,105) 25.8% (\$0.0081) 0.0% \$0.0000 Additional training \$0 Subtotal (\$29,901) 36.6% (\$0.0115) Total Costs (\$81,713) 100.0% (\$0.0314) (\$94,303) N/A (\$0.0363) Savings - Cost

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	20.4	19,612	\$1,600	\$400
Light Trucks	9	14.5	15,269	\$1,190	\$400
Heavy Duty Gasoline	3	5.3	3,494	\$1,200	\$450
Heavy Duty Diesel	9	9.0	11,812	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	23				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	£15.00
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

#### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. '	ehicles are sold of	f at the end of the	year when th	ley reach the	following mileage totals:
------	---------------------	---------------------	--------------	---------------	---------------------------

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$434.94)
Incremental Cost/mile	(\$0.0363)

### District - 16 Goliad

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,322	-62.8%	\$0.0084
Automobiles	\$1,329	-11.4%	\$0.0061
Light Trucks	\$3,395	-29.1%	\$0.0079
Heavy Duty Trucks	\$2,598	-22.3%	\$0.0118
Diesel Price Diff.	(\$18,978)	162.8%	(\$0.0292)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$11,656)	100.0%	(\$0.0077)
COSTS		~	
COSTS		% of	Incremental
Infrastructure	•	Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.2%	(\$0.0011)
Storage/Dispenser	(\$10,366)	20.6%	(\$0.0068)
Subtotal	(\$11,964)	23.8%	(\$0.0079)
Vehicle			
Conversion Kit	(\$7,401)	14.7%	(\$0.0049)
Tanks	(\$2,416)	4.8%	(\$0.0016)
Labor	(\$7,756)	15.4%	(\$0.0051)
OEM	(\$3,082)	6.1%	(\$0.0020)
Subtotal	(\$20,655)	41.0%	(\$0.0136)
Operating	(0.4.7.4.7.		(*** 0021)
Station Maint.	(\$4,713)	9.4%	(\$0.0031)
Labor - fuel time loss	(\$2,958)	5.9%	(\$0.0019) (\$0.0066)
Propane Fuel Tax Additional training	(\$10,073) \$0	20.0% 0.0%	(\$0.0000) \$0.0000
Subtotal		35.2%	••••
300000	(\$17,745)	33.2%	(\$0.0117)
Tatal Casta	(150.04.4)	100.07	(60.0220)
Total Costs	(\$50,364)	100.0%	(\$0.0332)
Savings - Cost	(\$62,020)	N/A	(\$0.0409)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Convension	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.2	23,024	\$1,600	\$400
Light Trucks	2	12.6	22,864	\$1,190	\$400
Heavy Duty Gasoline	1	8.4	23,360	\$1,200	\$450
Heavy Duty Diesel	6	9.0	13,778	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel			-	\$3,535	N/A
Total	10				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	

10.0%

MAJOR ASSUMPTIONS	6		
1. OEM vehicles are availa	ble at the beginning of year 11.		
2. Diesel conversions are as	2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:		
Automobiles	90,000		
Light Trucks	90,000		
Heavy Duty Gasoline	90,000		
Heavy Duty Diesel	150,000		

Cost/vehicle/year	(\$657.90)
Incremental Cost/mile	(\$0.0409)

221

. .

#### District - 16 Karnes City

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$76,912	102.1%	\$0.0224
Automobiles	\$10,377	13.8%	\$0.0167
Light Trucks	\$58,430	77.5%	\$0.0211
Heavy Duty Trucks	\$8,105	10.8%	\$0.1807
Diesel Price Diff.	(\$1,550)	-2.1%	(\$0.0034)
Maintenance	\$0	0.0%	\$0.000
Total Savings	\$75,362	100.0%	\$0.0193
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.000
Station setup	(\$8,746)	5.6%	(\$0.0022)
Storage/Dispenser	(\$56,672)	36.4%	(\$0.0145)
Subtotal	(\$65,418)	42.1%	(\$0.0168)
Vehicle			
Conversion Kit	(\$17,429)	11.2%	(\$0.0045)
Tanks	(\$7,128)	4.6%	(\$0.0018)
Labor	(\$17,000)	10.9%	(\$0.0044)
OEM	(\$5,556)	3.6%	(\$0.0014)
Subtotal	(\$47,114)	30.3%	(\$0.0121)
Operating			
Station Maint.	(\$14,140)	9.1%	(\$0.0036)
Labor - fuel time loss	(\$3,732)	2.4%	(\$0.0010)
Propane Fuel Tax	(\$25,143)	16.2%	(\$0.0065)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$43,016)	27.7%	(\$0.0110)
Total Costs	(\$155,548)	100.0%	(\$0.0399)
Savings - Cost	(\$80,186)	N/A	(\$0.0206)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	3	19.5	21,930	\$1,600	\$400
Light Trucks	15	15.5	19,617	\$1,190	\$400
Heavy Duty Gasoline	1	1.7	4,757	\$1,200	\$450
Heavy Duty Diesel	8	8.0	7,284	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	27	IIIIIIII.			HIIIIIIII

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	14,400

•

10.0%

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$315.04)
Incremental Cost/mile	(\$0.0206)

•

### District - 16 Kingsville

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$11,184	-101.0%	\$0.0089
Automobiles	\$2,753	-24.8%	\$0.0063
Light Trucks	\$3,579	-32.3%	\$0.0074
Heavy Duty Trucks	\$4,852	-43.8%	\$0.0141
Diesel Price Diff.	(\$22,262)	201.0%	(\$0.0267)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$11,078)	100.0%	<b>(\$</b> 0.0053)
000000		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.6%	(\$0.0008)
Storage/Dispenser	(\$10,366)	16.6%	(\$0.0050)
Subtotal	(\$11,964)	19.2%	(\$0.0057)
Vehicle			
Conversion Kit	(\$10,593)	17.0%	(\$0.0051)
Tanks	(\$3,314)	5.3%	(\$0.0016)
Labor	(\$11,064)	17.8%	(\$0.0053)
OEM	(\$3,369)	5.4%	(\$0.0016)
Subtotal	(\$28,340)	45.5%	(\$0.0135)
Operating			
Station Maint.	(\$4,713)	7.6%	(\$0.0023)
Labor - fuel time loss	(\$3,662)	5.9%	(\$0.0017)
Propane Fuel Tax Additional training	(\$13,639)	21.9% 0.0%	(\$0.0065) \$0.0000
	\$0		
Subtotal	(\$22,015)	35.3%	(\$0.0105)
Total Costs	(\$62,320)	100.0%	<b>(\$</b> 0.0298)
Savings - Cost	(\$73,398)	N/A	(\$0.0351)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30		per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.6	46,379	\$1,600	\$400
Light Trucks	3	13.3	16,989	\$1,190	\$400
Heavy Duty Gasoline	1	7.0	36,417	\$1,200	\$450
Heavy Duty Diesel	9	10.0	11,771	-	-
Dedicated	· ·	.		\$3,325	\$1,400
Dual-fuel	· ·	· -	-	\$3,535	N/A
Total	14				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	<b>\$15.00</b>
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS		
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:		
Automobiles	90,000	
Light Trucks 90,000		
Heavy Duty Gasoline 90,000		
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$556.14)
Incremental Cost/mile	(\$0.0351)

# District - 16

#### **Port Aransas**

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$1,015	173.4%	\$0.0049
Automobiles	\$770	131.5%	\$0.0045
Light Trucks	\$245	41.9%	\$0.0066
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$430)	-73.4%	<b>(\$</b> 0.0118)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$586	100.0%	\$0.0024
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	6.7%	(\$0.0065)
Storage/Dispenser	(\$10,366)	43.7%	(\$0.0423)
Subtotal	(\$11,964)	50.5%	(\$0.0488)
Vehicle			
Conversion Kit	(\$2,105)	8.9%	(\$0.0086)
Tanks	(\$816)	3.4%	(\$0.0033)
Labor	(\$1,983)	8.4%	(\$0.0081)
OEM	(\$300)	1.3%	(\$0.0012)
Subtotal	(\$5,204)	22.0%	(\$0.0212)
Operating			(00.01.00)
Station Maint.	(\$4,713)	19.9%	(\$0.0192)
Labor - fuel time loss	(\$136)	0.6%	(\$0.0006)
Propane Fuel Tax	(\$1,685)	7.1% 0.0%	· · · · · · · · · · · · · · · · · · ·
Additional training	\$0		
Subtotal	(\$6,534)	27.6%	(\$0.0267)
Total Costs	(\$23,703)	100.0%	(\$0.0967)
Savings - Cost	(\$23,117)	N/A	(\$0.0943)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	23.2	18,150	\$1,600	\$400
Light Trucks	1	12.6	3,966	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	1	24.0	4,656	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	· ·	-		\$3,535	N/A
Total	3				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
CTATION DECION	
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS		_
1. OEM vehicles are availa	e at the beginning of year 11.	
	umed available at the beginning of year 6.	
3. Vehicles are sold off at t	e end of the year when they reach the following mileage total	ls:
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$817.42)
	(10,00,40)
Incremental Cost/mile	(\$0.0943)

# District - 16 Refugio

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile_
Gasoline Price Diff.	\$10,280	-255.9%	\$0.0090
Automobiles	\$1,037	-25.8%	\$0.0048
Light Trucks	\$4,192	-104.3%	\$0.0084
Heavy Duty Trucks	\$5,051	-125.7%	\$0.0121
Diesel Price Diff.	(\$14,297)	355.9%	(\$0.0344)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	<b>(\$4,</b> 0 <u>1</u> 7)	100.0%	(\$0.0026)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.1%	(\$0.0010)
Storage/Dispenser	(\$10,366)	20.3%	(\$0.0067)
Subtotal	(\$11,964)	23.4%	(\$0.0077)
Vehicle			
Conversion Kit	(\$8,657)	17.0%	(\$0.0056)
Tanks	(\$2,976)	5.8%	(\$0.0019)
Labor	(\$8,542)	16.7%	(\$0.0055)
OEM	(\$1,947)	3.8%	(\$0.0013)
Subtotal	(\$22,123)	43.3%	(\$0.0143)
Operating			
Station Maint.	(\$4,713)	9.2%	(\$0.0030)
Labor - fuel time loss	(\$2,660)	5.2%	(\$0.0017)
Propane Fuel Tax	(\$9,581)	18.8% 0.0%	(\$0.0062) \$0.0000
Additional training	\$0		
Subtotal	(\$16,955)	33.2%	(\$0.0109)
			(00.0000)
Total Costs	(\$51,042)	100.0%	(\$0.0329)
Savings - Cost	(\$55,059)	N/A	(\$0.0355)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	20.9	23,144	\$1,600	\$400
Light Trucks	4	11.3	13,225	\$1,190	\$400
Heavy Duty Gasoline	1	8.2	44,454	\$1,200	\$450
Heavy Duty Diesel	6	8.0	8,805	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	12				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS			
1. OEM vehicles are available	1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are as	2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at th	3. Vehicles are sold off at the end of the year when they reach the following mileage totals:		
Automobiles	90,000		
Light Trucks	Light Trucks 90,000		
Heavy Duty Gasoline 90,000			
Heavy Duty Diesel	150,000		

Cost/vehicle/year	(\$486.72)
Incremental Cost/mile	(\$0.0355)
Theremental Cost/mile	(30.0333)

.

# District - 16

## Robstown

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$5,957	-41.5%	\$0.0081
Automobiles	\$1,192	-8.3%	\$0.0052
Light Trucks	\$3,490	-24.3%	\$0.0078
Heavy Duty Trucks	\$1,276	-8.9%	\$0.0232
Diesel Price Diff.	(\$20,299)	141.5%	(\$0.0326)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$14,342)	100.0%	(\$0.0106)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.2%	(\$0.0012)
Storage/Dispenser	(\$10,366)	20.9%	(\$0.0076)
Subtotal	(\$11,964)	24.1%	(\$0.0088)
Vehicle			
Conversion Kit	(\$7,051)	14.2%	(\$0.0052)
Tanks	(\$2,490)	5.0%	(\$0.0018)
Labor	(\$6,803)	13.7%	(\$0.0050)
OEM	(\$2,799)	5.6%	(\$0.0021)
Subtotal	(\$19,143)	38.5%	(\$0.0141)
Operating			
Station Maint.	(\$4,713)	9.5%	(\$0.0035)
Labor - fuel time loss	(\$3,023)	6.1%	(\$0.0022)
Propane Fuel Tax	(\$10,841)	21.8%	(\$0.0080)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$18,577)	37.4%	(\$0.0137)
Total Costs	(\$49,685)	100.0%	(\$0.0367)
Savings - Cost	(\$64,027)	N/A	(\$0.0472)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.2	24,474	\$1,600	\$400
Light Trucks	3	12.7	15,771	\$1,190	\$400
Heavy Duty Gasoline	1	3.9	5,832	\$1,200	\$450
Heavy Duty Diesel	5	8.0	15,875	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	10				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
	2 000
Storage tank water volume (gal) Number of dispenser hoses	2,000

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$679.19)
Incremental Cost/mile	(\$0.0472)

.

.

### District - 16 Rockport

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,748	-74.8%	\$0.0111
Automobiles	<b>\$</b> 0	0.0%	\$0.0000
Light Trucks	\$3,079	-29.7%	\$0.0072
Heavy Duty Trucks	\$4,669	-45.1%	\$0.0173
Diesel Price Diff.	(\$18,099)	174.8%	(\$0.0295)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$10,351)	100.0%	(\$0.0079)
COOTA		~	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.1%	(\$0.0012)
Storage/Dispenser	(\$10,366)	20.4%	(\$0.0079)
Subtotal	(\$11,964)	23.5%	(\$0.0091)
Vehicle			
Conversion Kit	(\$7,845)	15.4%	(\$0.0060)
Tanks	(\$2,656)	5.2%	(\$0.0020)
Labor	(\$7,045)	13.9%	(\$0.0054)
OEM	(\$2,681)	5.3%	(\$0.0020)
Subtotal	(\$20,227)	39.8%	<b>(\$</b> 0. <u>01</u> 54)
Operating	(64.712)	0.20	(**** 0026)
Station Maint. Labor - fuel time loss	(\$4,713)	9.3% 5.8%	(\$0.0036) (\$0.0022)
Propane Fuel Tax	(\$2,943) (\$10,978)	5.8% 21.6%	(\$0.0022)
Additional training	(\$10,978) \$0	0.0%	\$0.0000
Subtotal		36.7%	
<b>JEU(ULE</b>	(\$18,634)		(\$0.0142)
Total Costs	(\$50 825)	100.0%	(\$0.0388)
10141 (0315	(\$50,825)	100.0%	(\$0.0388)
Saulana Cart	(6/1.1.0/)		(10.0477)
Savings - Cost	(\$61,176)	N/A	(\$0.0467)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	3	13.7	15,041	\$1,190	\$400
Heavy Duty Gasoline	2	5.5	14,322	\$1,200	\$450
Heavy Duty Diesel	6	9.0	13,023	-	-
Dedicated		· .	-	\$3,325	\$1,400
Dual-fuel				\$3,535	N/A
Total	11				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS			
1. OEM vehicles are available at the beginning of year 11.			
2. Diesel conversions are assumed available at the beginning of year 6.			
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:			
Automobiles	90,000		
Light Trucks	Light Trucks 90,000		
Heavy Duty Gasoline 90,000			
Heavy Duty Diesel	150,000		

Cost/vehicle/year	(\$589.96)
Incremental Cost/mile	(\$0.0467)

#### District - 16 Sinton

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$87,775	101.8%	\$0.0241
Automobiles	\$8,497	9.9%	<b>\$</b> 0.0181
Light Trucks	\$76,212	88.4%	\$0.0243
Heavy Duty Trucks	\$3,066	3.6%	\$0.0716
Diesel Price Diff.	(\$1,547)	-1.8%	(\$0.0020)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$86,229	100.0%	\$0.0 <u>1</u> 94
			-
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	4.9%	(\$0.0020)
Storage/Dispenser	(\$56,672)	31.7%	(\$0.0128)
Subtotal	<b>(\$65,</b> 418)	36.6%	(\$0.0147)
Vehicle			
Conversion Kit	(\$22,372)	12.5%	(\$0.0050)
Tanks	(\$9,220)	5.2%	(\$0.0021)
Labor	(\$21,239)	11.9%	(\$0.0048)
OEM	(\$6,260)	3.5%	(\$0.0014)
Subtotal	(\$59,092)	33.0%	(\$0.0133)
Operating			
Station Maint.	(\$14,140)	7.9%	(\$0.0032)
Labor - fuel time loss	(\$4,539)	2.5%	(\$0.0010)
Propane Fuel Tax	(\$35,718)	20.0%	(\$0.0081)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$54,398)	30.4%	(\$0.0123)
Total Costs	(\$178,908)	100.0%	(\$0.0403)
Savings - Cost	(\$92,679)	N/A	(\$0.0209)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	3	17.9	16,632	\$1,600	\$400
Light Trucks	21	13.3	15,832	\$1,190	\$400
Heavy Duty Gasoline	1	4.4	4,542	\$1,200	\$450
Heavy Duty Diesel	10	11.0	10,038	-	
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	35	IIIIIIII.			

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	14,40

•

10.0%

MAJOR ASSUMPTIONS				
1. OEM vehicles are available at the beginning of year 11.				
2. Diesel conversions are assumed available at the beginning of year 6.				
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:			
Automobiles	90,000			
Light Trucks	90,000			
Heavy Duty Gasoline	90,000			
Heavy Duty Diesel	150,000			

Cost/vehicle/year	(\$280.90)
Incremental Cost/mile	(\$0.0209)

٠

### District - 17 Brenham

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$16,583	-218.8%	\$0.0079
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$13,539	-178.7%	\$0.0069
Heavy Duty Trucks	\$3,044	-40.2%	\$0.0211
Diesel Price Diff.	(\$24,161)	318.8%	(\$0.0332)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$7,578)	100.0%	(\$0.0027)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.0%	(\$0.0006)
Storage/Dispenser	(\$10,366)	12.7%	(\$0.0037)
Subtotal	(\$11,964)	14.6%	(\$0.0042)
Vehicle			
Conversion Kit	(\$15,135)	18.5%	(\$0.0054)
Tanks	(\$6,212)	7.6%	(\$0.0022)
Labor	(\$13,748)	16.8%	(\$0.0049)
OEM	(\$4,630)	5.7%	(\$0.0016)
Subtotal	(\$39,725)	48.5%	(\$0.0141)
Operating			
Station Malnt.	(\$4,713)	5.8%	(\$0.0017)
Labor - fuel time loss	(\$4,442)	5.4%	(\$0.0016)
Propane Fuel Tax	(\$21,066)	25.7%	(\$0.0075)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$30,221)	36.9%	(\$0.0107)
Total Costs	(\$81,911)	100.0%	(\$0.0290)
Savings - Cost	(\$89,489)	N/A	(\$0.0317)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Convension Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	16	13.7	12,950	\$1,190	\$400
Heavy Duty Gasoline	1	4.7	15,317	\$1,200	\$450
Heavy Duty Diesel	7	8.0	13,246	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel			-	\$3,535	N/A
Total	24				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS			
1. OEM vehicles are available at the beginning of year 11.			
2. Diesel conversions are assumed available at the beginning of year 6.			
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:			
Automobiles	90,000		
Light Trucks	Light Trucks 90,000		
Heavy Duty Gasoline 90,000			
Heavy Duty Diesel			

(\$395.54)
(\$0.0317)

٠

•

## District - 17 Bryan DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$153,400	102.1%	\$0.0270
Automobiles	\$17,552	11.7%	\$0.0167
Light Trucks	\$102,656	68.3%	\$0.0257
Heavy Duty Trucks	\$33,192	22.1%	\$0.0518
Diesel Price Diff.	(\$3,140)	-2.1%	(\$0.0020)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$150,260	100.0%	\$0.0206
			-
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	3.6%	(\$0.0012)
Storage/Dispenser	(\$56,672)	23.3%	(\$0.0078)
Subtotal	(\$65,418)	26.9%	(\$0.0090)
Vehicle			
Conversion Kit	(\$36,966)	15.2%	(\$0.0051)
Tanks	(\$15,814)	6.5%	(\$0.0022)
Labor	(\$35,378)	14.5%	(\$0.0049)
OEM	(\$10,824)	4.4%	(\$0.0015)
Subtotal	(\$98,982)	40.7%	(\$0.0136)
Operating			
Station Maint.	(\$14,140)	5.8%	(\$0.0019)
Labor - fuel time loss	(\$10,662)	4.4%	(\$0.0015)
Propane Fuel Tax	(\$54,123)	22.2%	(\$0.0074)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$78,926)	32.4%	(\$0.0108)
Total Costs	(\$243,326)	100.0%	(\$0.0334)
Savings - Cost	(\$93,067)	N/A	(\$0.0128)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	6	19.5	18,547	\$1,600	\$400
Light Trucks	36	12.4	11,785	\$1,190	\$400
Heavy Duty Gasoline	3	6.2	22,662	\$1,200	\$450
Heavy Duty Diesel	14	8.0	14,543	•	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	59	iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii			

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Labor Cost (\$/hr)	\$15.00	
STATION DESIGN		
Storage tank water volume (gal)	14,400	
Number of dispenser hoses	2	

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$167.33)
Incremental Cost/mile	(\$0.0128)

District - 17	
Buffalo	

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$58,849	104.0%	\$0.0235
Automobiles	\$4,290	7.6%	<b>\$</b> 0.0151
Light Trucks	\$54,559	96.5%	\$0.0246
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$2,285)	-4.0%	(\$0.0024)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$56,563	100.0%	\$0.0163
COSTS		<i></i>	T
COSTS		% of	Incremental
Infrastructure	**	Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.7%	(\$0.0025)
Storage/Dispenser	(\$56,672)	37.1%	(\$0.0164)
Subtotal	(\$65,418)	42.8%	(\$0.0189)
Vehicle			
Conversion Kit	(\$16,093)	10.5%	(\$0.0046)
Tanks	(\$6,030)	3.9%	( <b>\$</b> 0.0017)
Labor	(\$15,894)	10.4%	(\$0.0046)
OEM	(\$5,878)	3.8%	(\$0.0017)
Subtotal	(\$43,896)	28.7%	(\$0.0127)
Operating Station Maint.	(61 4 1 40)	9.3%	(\$0.0041)
Labor - fuel time loss	(\$14,140) (\$5,274)		(*******,
Propane Fuel Tax	(\$3,274) (\$23,953)		, , ,
Additional training	(\$23,933) <b>\$</b> 0	0.0%	(· · · · · /
Subtotal	(\$43,367)	28.4%	
Juliu	(373,307)	20.470	(30.0122)
Total Costs	(\$152,682)	100.0%	(\$0.0441)
	(3132,082)	100.070	(30.0441)
Sauinas Cod	(\$06 118)	N/A	(\$0,0277)
Savings - Cost	(\$96,118)	N/A	(\$0.0277)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	21.5	30,216	\$1,600	\$400
Light Trucks	13	13.3	18,071	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	10	8.0	12,301	· -	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel			-	\$3,535	N/A
Total	24				

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal) Number of dispenser hoses	14,400

10.0%

MAJOR ASSUMPTIONS	<u> </u>	
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:		
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$424.84)
Incremental Cost/mile	(\$0.0277)

### District - 17 Caldwell

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$6,234	-105.3%	\$0.0076
Automobiles	\$1,262	-21.3%	\$0.0049
Light Trucks	\$3,477	-58.7%	\$0.0070
Heavy Duty Trucks	\$1,495	-25.3%	\$0.0203
Diesel Price Diff.	(\$12,155)	205.3%	(\$0.0349)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$5,921)	100.0%	(\$0.0050)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.2%	(\$0.0014)
Storage/Dispenser	(\$10,366)	20.5%	(\$0.0088)
Subtotal	(\$11,964)	23.7%	(\$0.0102)
Vehicle			
Conversion Kit	(\$9,700)	19.2%	(\$0.0083)
Tanks	(\$3,536)	7.0%	(\$0.0030)
Labor	(\$8,050)	15.9%	(\$0.0069)
OEM	(\$1,882)	3.7%	(\$0.0016)
Subtotal	(\$23,168)	45.9%	(\$0.0198)
Operating		1	
Station Maint.	(\$4,713)	9.3%	(\$0.0040)
Labor - fuel time loss	(\$1,971)	3.9%	(\$0.0017)
Propane Fuel Tax	(\$8,676)	17.2%	(\$0.0074)
Additional training	\$0	0.0%	\$0.0000
Subtotal	<b>(\$1</b> 5,360)	30.4%	<b>(\$</b> 0.0131)
Total Costs	<b>(\$</b> 50,493)	100.0%	(\$0.0431)
Savings - Cost	(\$56,414)	N/A	(\$0.0481)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
	In rear 50	MPO	1	•	
Automobiles	1	20.2	27,263	\$1,600	\$400
Light Trucks	6	14.4	8,720	\$1,190	\$400
Heavy Duty Gasoline	1	4.9	7,813	\$1,200	\$450
Heavy Duty Diesel	6	8.0	7,397		-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	14				

FUEL PRICES	
Small Volume	
Propane Price/gallon	<b>\$0.60</b>
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/tr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$427.45)
(\$0.0481)

#### District - 17 Cameron

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$10,411	-68.7%	\$0.0070
Automobiles	\$1,262	-8.3%	\$0.0045
Light Trucks	\$9,149	-60.4%	\$0.0076
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$25,561)	168.7%	(\$0.0292)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$15,149)	100.0%	(\$0.0064)
		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.4%	(\$0.0007)
Storage/Dispenser	(\$10,366)	15.5%	(\$0.0044)
Subtotal	(\$11,964)	17.9%	(\$0.0051)
Vehicle			
Conversion Kit	(\$11,164)	16.7%	(\$0.0047)
Tanks	(\$3,938)	5.9%	(\$0.0017)
Labor	(\$10,895)	16.3%	(\$0.0046)
OEM	(\$4,803)	7.2%	(\$0.0020)
Subtotal	(\$30,801)	46.0%	(\$0.0131)
Operating			(**********
Station Maint.	(\$4,713)	7.0%	(\$0.0020)
Labor - fuel time loss	(\$3,887)	5.8%	(\$0.0016)
Propane Fuel Tax	(\$15,543) \$0	23.2% 0.0%	(\$0.0066) \$0.0000
Additional training	•••		•
Subtotal	(\$24,143)	36.1%	(\$0.0102)
			(00.000.0
Total Costs	(\$66,909)	100.0%	(\$0.0284)
Savings - Cost	(\$82,058)	N/A	(\$0.0348)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	21.9	29,614	\$1,600	\$400
Light Trucks	7	13.7	18,262	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	8	9.0	13,917	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	16				HIIIIIII

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS			
1. OEM vehicles are available at the beginning of year 11.			
2. Diesel conversions are assumed available at the beginning of year 6.			
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:			
Automobiles	90,000		
Light Trucks	90,000		
Heavy Duty Gasoline	90,000		
Heavy Duty Diesel	150,000		

Cost/vehicle/year	(\$544.04)
Incremental Cost/mile	(\$0.0348)

233

.

٠

# District - 17 Fairfield

SAVINGS	30 year NPV	% of	Incrementai
		Savings	Savings/Mile
Gasoline Price Diff.	\$8,460	-55.5%	\$0.0088
Automobiles	\$799	-5.2%	\$0.0063
Light Trucks	\$7,661	-50.2%	\$0.0091
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$23,715)	155.5%	(\$0.0337)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$15,255)	100.0%	(\$0.0091)
COSTS		% of	Incrementai
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.000
Station setup	(\$1,598)	2.7%	(\$0.0010)
Storage/Dispenser	(\$10,366)	17.4%	(\$0.0062)
Subtotal	(\$11,964)	20.1%	(\$0.0072)
Vehicle			
Conversion Kit	(\$10,873)	18.2%	(\$0.0065)
Tanks	(\$3,658)	6.1%	(\$0.0022)
Labor	(\$9,834)	16.5%	(\$0.0059)
OEM	(\$2,548)	4.3%	(\$0.0015)
Subtotal	(\$26,912)	45.1%	(\$0.0161)
Operating			
Station Maint.	(\$4,713)	7.9%	(\$0.0028)
Labor - fuel time loss	(\$3,644)	6.1%	(\$0.0022)
Propane Fuel Tax	(\$12,432)	20.8%	(\$0.0074)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$20,789)	<u>34.8%</u>	(\$0.0124)
Total Costs	(\$59,666)	100.0%	(\$0.0357)
Savings - Cost	(\$74,920)	N/A	(\$0.0448)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	15.0	13,434	\$1,600	\$400
Light Trucks	6	10.4	14,851	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	8	8.0	11,204	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	15				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

•

MAJOR ASSUMPTIONS		
1. OEM vehicles are availa	le at the beginning of year 11.	
2. Diesel conversions are a	umed available at the beginning of year 6.	
3. Vehicles are sold off at t	e end of the year when they reach the following mileage	totals:
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

(\$529.83)
(\$0.0448)

٠

#### District - 17 Hearne

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$14,257	-160.7%	\$0.0076
Automobiles	<b>\$7</b> 07	-8.0%	\$0.0042
Light Trucks	\$13,550	-152.7%	\$0.0080
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$23,130)	260.7%	(\$0.0390)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$8,874)	100.0%	(\$0.0036)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.2%	(\$0.0006)
Storage/Dispenser	(\$10,366)	14.0%	(\$0.0042)
Subtotal	(\$11,964)	16.1%	(\$0.0049)
Vehicle			
Conversion Kit	(\$14,666)	19.8%	(\$0.0060)
Tanks	(\$5,618)	7.6%	(\$0.0023)
Labor	(\$13,350)	18.0%	(\$0.0054)
OEM	(\$3,321)	4.5%	(\$0.0013)
Subtotal	(\$36,955)	49.8%	(\$0.0150)
Operating			
Station Maint.	(\$4,713)	6.4%	(\$0.0019)
Labor - fuel time loss	(\$4,064)	5.5%	(\$0.0017)
Propane Fuel Tax	(\$16,489)	22.2%	(\$0.0067)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$25,267)	34.1%	(\$0.0103)
Total Costs	(\$74,186)	100.0%	(\$0.0301)
Savings - Cost	(\$83,060)	N/A	(\$0.0337)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	23.5	17,752	\$1,600	\$400
Light Trucks	13	11.9	13,885	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	8	7.0	9,444	-	-
Dedicated			-	\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	22				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	MAJOR ASSUMPTIONS			
1. OEM vehicles are availab	1. OEM vehicles are available at the beginning of year 11.			
2. Diesel conversions are as	2. Diesel conversions are assumed available at the beginning of year 6.			
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:				
Automobiles	90,000			
Light Trucks	90,000			
Heavy Duty Gasoline	90,000			
Heavy Duty Diesel	150,000			

Cost/vehicle/year	(\$400.50)	
	(00.0005)	
Incremental Cost/mile	(\$0.0337)	

.

•

### District - 17 Huntsville

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$15,009	-150.2%	\$0.0073
Automobiles	\$1,037	-10.4%	\$0.0046
Light Trucks	\$13,972	-139.8%	\$0.0076
Heavy Duty Trucks	<b>\$</b> 0	0.0%	\$0.0000
Diesel Price Diff.	(\$25,001)	250.2%	(\$0.0329)
Maintenance	\$0	0.0%	\$0.0000
			(00.0005)
Total Savings	(\$9,992)	100.0%	<b>(\$</b> 0.0035)
000000			7
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.1%	(\$0.0006)
Storage/Dispenser	(\$10,366)	13.4%	(\$0.0037)
Subtotal	(\$11,964)	15.5%	(\$0.0042)
Vehicle			
Conversion Kit	(\$14,309)	18.5%	(\$0.0051)
Tanks	(\$5,742)	7.4%	(\$0.0020)
Labor	(\$13,361)	17.3%	(\$0.0047)
OEM	(\$4,450)	5.8%	(\$0.0016)
Subtotal	(\$37,862)	48.9%	(\$0.0134)
			-
Operating Station Maint	(\$ 4 31 3)	6.10	(60.0017)
Station Maint. Labor - fuel time loss	(\$4,713)	6.1% 5.7%	(\$0.0017) (\$0.0016)
Labor - fuel time loss Propane Fuel Tax	(\$4,413) (\$18,408)	5.7% 23.8%	(\$0.0016) (\$0.0065)
Additional training	(\$18,408) \$0	23.8% 0.0%	\$0.0003
Subtotal	(\$27,534)	35.6%	(\$0.0098)
Subtocal	(\$27,234)	33.0%	(30.0038)
T 4-1 04-	(077.040)	100.00	(60.0076)
Total Costs	(\$77,360)	100.0%	(\$0.0275)
			(400.0515)
Savings - Cost	(\$87,352)	N/A	(\$0.0310)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	
Automobiles	2	19.7	11,885	\$1,600	\$400
Light Trucks	13	12.4	14,956	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	7	8.0	13,829	-	
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel			-	\$3,535	N/A
Total	22				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS				
1. OEM vehicles are available	1. OEM vehicles are available at the beginning of year 11.			
2. Diesel conversions are as	2. Diesel conversions are assumed available at the beginning of year 6.			
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:			
Automobiles	90,000			
Light Trucks	90,000			
Heavy Duty Gasoline	90,000			
Heavy Duty Diesel	150,000			

Cost/vehicle/year	(\$421.19)
Incremental Cost/mile	(\$0.0310)

# District - 17 Madisonville

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$12,301	-156.8%	\$0.0092
Automobiles	\$1,644	-21.0%	\$0.0095
Light Trucks	\$10,656	-135.8%	\$0.0092
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$20,147)	256.8%	(\$0.0341)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$7,847)	100.0%	(\$0 <u>.0041</u> )
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.6%	(\$0.0008)
Storage/Dispenser	(\$10,366)	16.7%	(\$0.0054)
Subtotal	(\$11,964)	19.3%	(\$0.0062)
Vehicle			
Conversion Kit	(\$11,399)	18.4%	(\$0.0059)
Tanks	(\$3,938)	6.3%	(\$0.0020)
Labor	(\$10,499)	16.9%	(\$0.0055)
OEM	(\$2,812)	4.5%	(\$0.0015)
Subtotal	(\$28,648)	46.1%	(\$0.0149)
Operating			
Station Maint.	(\$4,713)	7.6%	(\$0.0024)
Labor - fuel time loss	(\$3,413)	5.5%	( <b>\$</b> 0.0018)
Propane Fuel Tax	(\$13,378)	21.5%	(\$0.0069)
Additional training	\$0	0.0%	\$0.000
Subtotal	(\$21,505)	34.6%	(\$0.0112)
Total Costs	(\$62,118)	100.0%	(\$0.0323)
Savings - Cost	(\$69,964)	<u>N/A</u>	(\$0.0363)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	11.0	18,308	\$1,600	\$400
Light Trucks	7	10.8	17,602	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1 1	\$1,200	\$450
Heavy Duty Diesel	8	8.0	9,401	-	-
Dedicated	-	-		\$3,325	\$1,400
Dual-fuel	-	· .	-	\$3,535	N/A
Total	16				
			DISCOUNT	RATE	10.0%
FUEL PRICES		1			
Small Volume			OTHER FAC	TORS	
	<b>*</b> 0 < 0			• ->	£15.00

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	_
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS			
1. OEM vehicles are available	1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are as	2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at the	3. Vehicles are sold off at the end of the year when they reach the following mileage totals:		
Automobiles	90,000		
Light Trucks	90,000		
Heavy Duty Gasoline	90,000		
Heavy Duty Diesel	150,000		

Cost/vehicle/year	(\$463.86)
	(10.02(2))
Incremental Cost/mile	(\$0.0363)

### District - 17

#### Navasota

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,633	-33.1%	\$0.0069
Automobiles	\$1,009	-4.4%	\$0.0046
Light Trucks	\$6,624	-28.7%	\$0.0075
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$30,707)	133.1%	(\$0.0329)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	(\$23,075)	100.0%	(\$0.0114)
oo atta		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.6%	(\$0.0008)
Storage/Dispenser	(\$10,366)	16.7%	(\$0.0051)
Subtotal	(\$11,964)	19.3%	(\$0.0059)
Vehicle			
Conversion Kit	(\$10,130)	16.4%	(\$0.0050)
Tanks	(\$3,378)	5.5%	(\$0.0017)
Labor	(\$9,831)	15.9%	(\$0.0048)
OEM	(\$4,273)	6.9%	(\$0.0021)
Subtotal	(\$27,612)	44.6%	(\$0.0136)
Operating			(40,0000)
Station Maint.	(\$4,713)	7.6%	(\$0.0023)
Labor - fuel time loss	(\$4,324)	7.0%	(\$0.0021)
Propane Fuel Tax Additional training	(\$13,280) \$0	21.5% 0.0%	(\$0.0065) \$0.0000
			-
Subtotal	(\$22,318)	36.1%	(\$0.0110)
Total Costs	<b>(\$61,894</b> )	100.0%	(\$0.0305)
Savings - Cost	(\$84,968)	N/A	(\$0.0418)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	21.4	23,090	\$1,600	\$400
Light Trucks	5	13.9	18,686	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	8	8.0	14,862	-	-
Dedicated	· -	-		\$3,325	\$1,400
Dual-fuel	· ·	· -	-	\$3,535	N/A
Total	14				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	
-------------------	--

1.	OEM	vehicles	are	available at	the	beginning of	of ye	ar 11.	
----	-----	----------	-----	--------------	-----	--------------	-------	--------	--

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000 Light Trucks 90,000

Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$643.81)
Incremental Cost/mile	(\$0.0418)

# District - 18 Corsicana

Savings         Savings/Mile           Gasoline Price Diff.         \$76,034         104.2%         \$0.0261           Automobiles         \$4,226         5.8%         \$0.0183           Light Trucks         \$60,817         83.4%         \$0.0258           Heavy Duty Trucks         \$10,991         15.1%         \$0.0337           Diesel Price Diff.         (\$3,085)         -4.2%         (\$0.0017)           Maintenance         \$0         0.0%         \$0.0000           Total Savings         \$72,949         100.0%         \$0.0156           COSTS         % of         Incremental           Infrastructure         Costs         Cost/Mile           Land         \$0         0.0%         \$0.0000           Station setup         (\$8,746)         4.6%         (\$0.0121)           Subtotal         (\$65,418)         34.7%         (\$0.0140)           Vehicle              Conversion Kit         (\$25,813)         13.7%         (\$0.0020)           Labor         (\$23,564)         12.5%         (\$0.0050)           OEM         (\$8,405)         4.5%         (\$0.0018)           Subtotal         (\$67,369)         35.7%
Automobiles         \$4,226         5.8%         \$0.0183           Light Trucks         \$60,817         83.4%         \$0.0258           Heavy Duty Trucks         \$10,991         15.1%         \$0.0337           Diesel Price Diff.         (\$3,085)         -4.2%         (\$0.0017)           Maintenance         \$0         0.0%         \$0.0000           Total Savings         \$72,949         100.0%         \$0.0156           COSTS         % of         Incremental           Infrastructure         Costs         Cost/Mile           Land         \$0         0.0%         \$0.0000           Station setup         (\$8,746)         4.6%         (\$0.0121)           Subtotal         (\$65,418)         34.7%         (\$0.0140)           Vehicle         Vehicle         S0.0020         S0.0020           Labor         (\$23,564)         12.5%         (\$0.0050)           OEM         (\$8,405)         4.5%         (\$0.0018)
Light Trucks         \$60,817         83.4%         \$0.0258           Heavy Duty Trucks         \$10,991         15.1%         \$0.0337           Diesel Price Diff.         (\$3,085)         -4.2%         (\$0.0017)           Maintenance         \$0         0.0%         \$0.0000           Total Savings         \$72,949         100.0%         \$0.0156           COSTS         % of         Incremental           Infrastructure         Costs         Cost/Mile           Land         \$0         0.0%         \$0.0000           Station setup         (\$8,746)         4.6%         (\$0.0121)           Subtotal         (\$65,418)         34.7%         (\$0.0140)           Vehicle              Conversion Kit         (\$25,813)         13.7%         (\$0.0020)           Labor         (\$23,564)         12.5%         (\$0.0050)           OEM         (\$8,405)         4.5%         (\$0.0018)
Heavy Duty Trucks         \$10,991         15.1%         \$0.0337           Diesel Price Diff.         (\$3,085)         -4.2%         (\$0.0017)           Maintenance         \$0         0.0%         \$0.0000           Total Savings         \$72,949         100.0%         \$0.0156           COSTS         % of         Incremental         Incremental           Infrastructure         Costs         Cost/Mile           Land         \$0         0.0%         \$0.0000           Station setup         (\$8,746)         4.6%         (\$0.0121)           Subtotal         (\$65,418)         34.7%         (\$0.0140)           Vehicle         Vehicle              Conversion Kit         (\$25,813)         13.7%         (\$0.0020)           Labor         (\$23,564)         12.5%         (\$0.0050)           OEM         (\$8,405)         4.5%         (\$0.0018)
Diesel Price Diff.         (\$3,085)         -4.2%         (\$0.0017)           Maintenance         \$0         0.0%         \$0.000           Total Savings         \$72,949         100.0%         \$0.0156           COSTS         % of         Incremental           Infrastructure         Costs         Cost/Mile           Land         \$0         0.0%         \$0.0000           Station setup         (\$8,746)         4.6%         (\$0.019)           Storage/Dispenser         \$56,672)         30.1%         \$0.0140)           Vehicle               Conversion Kit         \$25,813)         13.7%         \$0.0020)           Labor         \$23,564]         12.5%         \$0.0050)           OEM         \$8,405]         4.5%         \$0.0018)
Maintenance         \$0         0.0%         \$0.0000           Total Savings         \$72,949         100.0%         \$0.0156           COSTS         % of         Incremental           Infrastructure         Costs         Cost/Mile           Land         \$0         0.0%         \$0.0000           Station setup         (\$8,746)         4.6%         (\$0.0019)           Storage/Dispenser         \$56,672)         30.1%         \$0.0140)           Vehicle         (\$0.0140)         \$0.0055)         \$1.3.7%         \$0.0055)           Tanks         \$9,587]         5.1%         \$0.0020)         \$0.0050)           DEM         \$8,405)         4.5%         \$0.0050)
Total Savings         \$72,949         100.0%         \$0.0156           COSTS         % of         Incremental           Infrastructure         Costs         Cost/Mile           Land         \$0         0.0%         \$0.0000           Station setup         (\$8,746)         4.6%         (\$0.0019)           Storage/Dispenser         (\$56,672)         30.1%         (\$0.0121)           Subtotal         (\$65,418)         34.7%         (\$0.0140)           Vehicle         Conversion Kit         (\$25,813)         13.7%         (\$0.0055)           Tanks         (\$9,587)         5.1%         (\$0.0020)         Labor         (\$23,564)         12.5%         (\$0.0050)           OEM         (\$8,405)         4.5%         (\$0.0018)         18.45%         14.5%         18.5%
COSTS         % of         Incremental           Infrastructure         Costs         Cost/Mile           Land         \$0         0.0%         \$0.0000           Station setup         (\$8,746)         4.6%         (\$0.0019)           Storage/Dispenser         (\$56,672)         30.1%         (\$0.0121)           Subtotal         (\$65,418)         34.7%         (\$0.0140)           Vehicle         Vehicle         Vehicle         Vehicle           Conversion Kit         (\$25,813)         13.7%         (\$0.0055)           Tanks         (\$9,587)         5.1%         (\$0.0020)           Labor         (\$23,564)         12.5%         (\$0.0050)           OEM         (\$8,405)         4.5%         (\$0.0018)
COSTS         % of         Incremental           Infrastructure         Costs         Cost/Mile           Land         \$0         0.0%         \$0.0000           Station setup         (\$8,746)         4.6%         (\$0.0019)           Storage/Dispenser         (\$56,672)         30.1%         (\$0.0121)           Subtotal         (\$65,418)         34.7%         (\$0.0140)           Vehicle         Vehicle         Vehicle         Vehicle           Conversion Kit         (\$25,813)         13.7%         (\$0.0055)           Tanks         (\$9,587)         5.1%         (\$0.0020)           Labor         (\$23,564)         12.5%         (\$0.0050)           OEM         (\$8,405)         4.5%         (\$0.0018)
Infrastructure         Costs         Cost/Mile           Land         \$0         0.0%         \$0.0000           Station setup         (\$8,746)         4.6%         (\$0.019)           Storage/Dispenser         (\$56,672)         30.1%         (\$0.0121)           Subtotal         (\$65,418)         34.7%         (\$0.0140)           Vehicle         Vehicle         Vehicle         Vehicle           Conversion Kit         (\$25,813)         13.7%         (\$0.0055)           Tanks         (\$9,587)         5.1%         (\$0.0020)           Labor         (\$23,564)         12.5%         (\$0.0050)           OEM         (\$8,405)         4.5%         (\$0.0018)
Infrastructure         Costs         Cost/Mile           Land         \$0         0.0%         \$0.0000           Station setup         (\$8,746)         4.6%         (\$0.019)           Storage/Dispenser         (\$56,672)         30.1%         (\$0.0121)           Subtotal         (\$65,418)         34.7%         (\$0.0140)           Vehicle         Vehicle         Vehicle         Vehicle           Conversion Kit         (\$25,813)         13.7%         (\$0.0055)           Tanks         (\$9,587)         5.1%         (\$0.0020)           Labor         (\$23,564)         12.5%         (\$0.0050)           OEM         (\$8,405)         4.5%         (\$0.0018)
Land         \$0         0.0%         \$0.0000           Station setup         (\$8,746)         4.6%         (\$0.0019)           Storage/Dispenser         (\$56,672)         30.1%         (\$0.0121)           Subtotal         (\$65,418)         34.7%         (\$0.0140)           Vehicle              Conversion Kit         (\$25,813)         13.7%         (\$0.0055)           Tanks         (\$9,587)         5.1%         (\$0.0020)           Labor         (\$23,564)         12.5%         (\$0.0050)           OEM         (\$8,405)         4.5%         (\$0.0018)
Station setup         (\$8,746)         4.6%         (\$0.0019)           Storage/Dispenser         (\$56,672)         30.1%         (\$0.0121)           Subtotal         (\$65,418)         34.7%         (\$0.0140)           Vehicle         Conversion Kit         (\$25,813)         13.7%         (\$0.0055)           Tanks         (\$9,587)         5.1%         (\$0.0020)         Labor         (\$23,564)         12.5%         (\$0.0050)         OEM         (\$8,405)         4.5%         (\$0.0018)
Storage/Dispenser         (\$56,672)         30.1%         (\$0.0121)           Subtotal         (\$65,418)         34.7%         (\$0.0140)           Vehicle         Vehicle         (\$0.00000000000000000000000000000000000
Subtotal         (\$65,418)         34.7%         (\$0.0140)           Vehicle         (\$0.0055)         (\$0.0055)           Tanks         (\$9,587)         5.1%         (\$0.0020)           Labor         (\$23,564)         12.5%         (\$0.0050)           OEM         (\$8,405)         4.5%         (\$0.0018)
Vehicle         (\$0.0055)           Conversion Kit         (\$25,813)         13.7%         (\$0.0055)           Tanks         (\$9,587)         5.1%         (\$0.0020)           Labor         (\$23,564)         12.5%         (\$0.0050)           OEM         (\$8,405)         4.5%         (\$0.0018)
Conversion Kit         (\$25,813)         13.7%         (\$0.0055)           Tanks         (\$9,587)         5.1%         (\$0.0020)           Labor         (\$23,564)         12.5%         (\$0.0050)           OEM         (\$8,405)         4.5%         (\$0.0018)
Conversion Kit         (\$25,813)         13.7%         (\$0.0055)           Tanks         (\$9,587)         5.1%         (\$0.0020)           Labor         (\$23,564)         12.5%         (\$0.0050)           OEM         (\$8,405)         4.5%         (\$0.0018)
Tanks         (\$9,587)         5.1%         (\$0.0020)           Labor         (\$23,564)         12.5%         (\$0.0050)           OEM         (\$8,405)         4.5%         (\$0.0018)
Labor (\$23,564) 12.5% (\$0.0050) OEM (\$8,405) 4.5% (\$0.0018)
OEM (\$8,405) 4.5% (\$0.0018)
Subtotal (\$67,369) 35.7% (\$0.0144)
Operating
Station Maint. (\$14,140) 7.5% (\$0.0030)
Labor - fuel time loss (\$8,414) 4.5% (\$0.0018)
Propane Fuel Tax (\$33,178) 17.6% (\$0.0071)
Additional training \$0 0.0% \$0.0000
Subtotal (\$55,733) 29.6% (\$0.0119)
Total Costs (\$188,520) 100.0% (\$0.0403)
Savings - Cost (\$115,570) N/A (\$0.0247)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	2	17.3	12,221	\$1,600	\$400
Light Trucks	17	12.4	14,714	\$1,190	\$400
Heavy Duty Gasoline	3	9.4	11,542	\$1,200	\$450
Heavy Duty Diesel	16	9.0	14,063		-
Dedicated			-	\$3,325	\$1,400
Dual-fuel			-	\$3,535	N/A
Total	38	AIIIIIIIA A		MANIMAN MARKAN MARKA	illillillilli

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
TATION DESIGN	
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$322.62)
Incremental Cost/mile	(\$0.0247)

# District - 18 Dallas Central

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$110,341	101.4%	\$0.0319
Automobiles	\$3,208	2.9%	\$0.0200
Light Trucks	\$91,551	84.1%	\$0.0301
Heavy Duty Trucks	\$15,582	14.3%	\$0.0602
Diesel Price Diff.	(\$1,521)	-1.4%	(\$0.0006)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$108,820	100.0%	\$0.0185
000000		~ ^	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	4.2%	(\$0.0015)
Storage/Dispenser	(\$56,672)	27.1%	(\$0.0096)
Subtotal	(\$65,418)	31.3%	(\$0.0111)
Vehicle			
Conversion Kit	(\$26,618)	12.7%	(\$0.0045)
Tanks	(\$11,252)	5.4%	(\$0.0019)
Labor	(\$24,037)	11.5%	(\$0.0041)
OEM	(\$13,825)	6.6%	(\$0.0024)
Subtotal	(\$75,732)	36.3%	(\$0.0129)
Operating			
Station Maint.	(\$14,140)	6.8%	(\$0.0024)
Labor - fuel time loss	(\$13,704)	6.6%	(\$0.0023)
Propane Fuel Tax	(\$39,852)	19.1%	(\$0.0068) \$0.0000
Additional training	<b>\$</b> 0	0.0%	• • • • • • •
Subtotal	<b>(\$67,697</b> )	32.4%	(\$0.0115)
Total Costs	(\$208,848)	100.0%	<b>(\$0.0</b> 355)
Savings - Cost	(\$100,027)	N/A	(\$0.0170)

VEHICLE DATA	# Vehicles in Year 30			LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	16.2	17,006	\$1,600	\$400
Light Trucks	25	10.6	12,920	\$1,190	\$400
Heavy Duty Gasoline	5	5.3	5,496	\$1,200	\$450
Heavy Duty Diesel	12	7.0	25,627		
Dedicated	· ·	- 1		\$3,325	\$1,400
Dual-fuel	· ·	· .	-	\$3,535	N/A
Total	43		in in the second se		

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

•

MAJOR ASSUMPTIONS	5	
1. OEM vehicles are available	ble at the beginr	ing of year 11.
2. Diesel conversions are as	sumed available	e at the beginning of year 6.
3. Vehicles are sold off at the	he end of the ye	ar when they reach the following mileage totals:
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$246.76)	
Incremental Cost/mile	(\$0.0170)	

٠

## District - 18 Dallas DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$167,342	100.6%	\$0.0222
Automobiles	\$42,108	25.3%	\$0.0168
Light Trucks	\$121,340	73.0%	\$0.0243
Heavy Duty Trucks	\$3,894	2.3%	\$0.0656
Diesel Price Diff.	(\$1,081)	-0.6%	(\$0.0031)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	\$166,261	100.0%	\$0.0211
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	3.4%	(\$0.0011)
Storage/Dispenser	(\$56,672)	22.2%	(\$0.0072)
Subtotal	(\$65,418)	25.6%	(\$0.0083)
Vehicle			
Conversion Kit	(\$41,707)	16.3%	(\$0.0053)
Tanks	(\$20,508)	8.0%	(\$0.0026)
Labor	(\$41,467)	16.2%	(\$0.0053)
OEM	(\$7,478)	2.9%	(\$0.0009)
Subtotal	(\$111,160)	43.5%	(\$0.0141)
Operating			
Station Maint.	(\$14,140)	5.5%	(\$0.0018)
Labor - fuel time loss	(\$6,936)	2.7%	(\$0.0009)
Propane Fuel Tax	(\$58,091)	22.7%	(\$0.0074)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$79,168)	31.0%	(\$0.0100)
Total Costs	(\$255,747)	100.0%	(\$0.0324)
Savings - Cost	(\$89,486)	N/A	(\$0.0113)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	22	18.9	12,067	\$1,600	\$400
Light Trucks	42	13.1	12,606	\$1,190	\$400
Heavy Duty Gasoline	3	4.7	2,098	\$1,200	\$450
Heavy Duty Diesel	3	5.0	14,597	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	70		MMMMMM		

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
OT TION DEGLON	
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

۰.

MAJOR ASSUMPTIONS			
1. OEM vehicles are available	1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are as	sumed available at the beginning of year 6.		
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:		
Automobiles	90,000		
Light Trucks	90,000		
Heavy Duty Gasoline	90,000		
Heavy Duty Diesel	150,000		

Cost/vehicle/year	(\$135.61)
Incremental Cost/mile	<b>(\$0</b> .0113)

٠

# District - 18

#### Denton

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$150,037	103.5%	\$0.0255
Automobiles	\$9,106	6.3%	\$0.0176
Light Trucks	\$101,848	70.3%	\$0.0221
Heavy Duty Trucks	\$39,083	27.0%	\$0.0519
Diesel Price Diff.	(\$5,102)	-3.5%	(\$0.0019)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$144,935	100.0%	\$0.0170
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$0</b>	0.0%	\$0.0000
Station setup	(\$8,746)	3.3%	(\$0.0010)
Storage/Dispenser	(\$56,672)	21. <b>7%</b>	(\$0.0066)
Subtotal	(\$65,418)	25.0%	(\$0.0077)
Vehicle			
Conversion Kit	(\$40,602)	15.5%	(\$0.0048)
Tanks	(\$15,421)	5.9%	(\$0.0018)
Labor	(\$37,458)	14.3%	(\$0.0044)
OEM	(\$16,182)	6.2%	(\$0.0019)
Subtotal	<b>(\$109,663</b> )	42.0%	(\$0.0129)
Operating			
Station Maint.	(\$14,140)	5.4%	(\$0.0017)
Labor - fuel time loss	(\$13,131)	5.0%	(\$0.0015)
Propane Fuel Tax	(\$58,978)	22.6%	(\$0.0069)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$86,249)	33.0%	(\$0.0101)
Total Costs	(\$261,330)	100.0%	(\$0.0306)
Savings - Cost	(\$116,395)	N/A	(\$0.0137)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	18.3	27,394	\$1,600	\$400
Light Trucks	25	14.8	19,590	\$1,190	\$400
Heavy Duty Gasoline	9	6.3	8,874	\$1,200	\$450
Heavy Duty Diesel	25	9.0	13,445	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	•	\$3,535	N/A
Total	61				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	<u>10.0</u> %
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR	ASSUMPTIONS	
	whiches are available at the h	ead

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold of	T at the end of the year	when they reach the following mileage totals:
Automobiles	90,000	

Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$202.41)
Incremental Cost/mile	(\$0.0137)

#### District - 18 Ennis

En	nis	

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$11,531	-65.8%	\$0.0071
Automobiles	\$1,344	-7.7%	\$0.0057
Light Trucks	\$8,556	-48.8%	\$0.0067
Heavy Duty Trucks	\$1,631	-9.3%	\$0.0154
Diesel Price Diff.	(\$29,056)	165.8%	(\$0.0303)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$17,525)	100.0%	(\$0.0068
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.0%	(\$0.0006
Storage/Dispenser	(\$10,366)	12.9%	(\$0.0040
Subtotal	(\$11,964)	14.9%	(\$0.0046
Vehicle			
Conversion Kit	(\$16,970)	21.2%	(\$0.0066
Tanks	(\$5,558)	6.9%	(\$0.0022
Labor	(\$16,117)	20.1%	(\$0.0062
OEM	(\$3,905)	4.9%	(\$0.0015
Subtotal	(\$42,551)	53.1%	(\$0.0165
Operating			
Station Maint.	(\$4,713)	5.9%	(\$0.0018
Labor - fuel time loss	(\$4,543)	5.7%	(\$0.0018
Propane Fuel Tax	(\$16,310)	20.4% 0.0%	(\$0.0063 \$0.0000
Additional training	\$0		
Subtotal	(\$25,566)	31.9%	(\$0.0099
T-4-1 ()	(600.004)	100.07	(*0.0210
Total Costs	(\$80,081)	100.0%	(\$0.0310
Servines Cost	(107.605)	NI/A	(\$0.0279
Savings - Cost	(\$97,606)	N/A	(\$0.0378

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	17.4	25,096	\$1,600	\$400
Light Trucks	6	14.8	22,656	\$1,190	\$400
Heavy Duty Gasoline	3	5.3	3,735	\$1,200	\$450
Heavy Duty Diesel	13	9.0	9,386	-	-
Dedicated		- 1	-	\$3,325	\$1,400
Dual-fuel	· ·	.		\$3,535	N/A
Total	23	iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii			HIIIIIIII

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$450.17)
Incremental Cost/mile	(\$0.0378)

•

### District - 18 Farmersville

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$74,309	108.7%	\$0.0423
Automobiles	\$5,238	7.7%	\$0.0454
Light Trucks	\$52,626	77.0%	\$0.0367
Heavy Duty Trucks	\$16,444	24.1%	\$0.0796
Diesel Price Diff.	(\$5,940)	-8.7%	(\$0.0044)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$68,368	100.0%	\$0.0220
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	4.9%	(\$0.0028)
Storage/Dispenser	(\$56,672)	32.0%	(\$0.0182)
Subtotal	(\$65,418)	37.0%	(\$0.0211)
Vehicle			
Conversion Kit	(\$26,689)	15.1%	(\$0.0086)
Tanks	(\$8,253)	4.7%	(\$0.0027)
Labor	(\$22,979)	13.0%	(\$0.0074)
OEM	(\$4,407)	2.5%	(\$0.0014)
Subtotal	(\$62,328)	35.2%	(\$0.0201)
Operating			
Station Maint.	(\$14,140)	8.0%	(\$0.0046)
Labor - fuel time loss	(\$9,480)	5.4%	(\$0.0031)
Propane Fuel Tax	(\$25,648)	14.5%	(\$0.0083)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$49,268)	27.8%	<b>(\$</b> 0.01 <u>59</u> )
Total Costs	(\$177,014)	100.0%	(\$0.0570)
Savings - Cost	(\$108,646)	N/A	(\$0.0350)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	7.0	12,250	\$1,600	\$400
Light Trucks	9	8.8	16,890	\$1,190	\$400
Heavy Duty Gasoline	3	4.0	7,306	\$1,200	\$450
Heavy Duty Diesel	22	6.0	7,822	-	-
Dedicated	· .	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	35	illillille.			HIIIIIII

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$329.29)
Incremental Cost/mile	(\$0.0350)

٠

Distri	ct - 18
Grand	Prarie

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$65,004	104.3%	\$0.0232
Automobiles	\$4,810	7. <b>7%</b>	\$0.0208
Light Trucks	\$60,194	96.6%	\$0.0234
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$2,706)	-4.3%	(\$0.0027)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$62,298	100.0%	\$0.0164
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.4%	(\$0.0023)
Storage/Dispenser	(\$56,672)	35.3%	(\$0.0149)
Subtotal	(\$65,418)	40.7%	(\$0.0173)
Vehicle			
Conversion Kit	(\$20,320)	12.6%	(\$0.0054)
Tanks	(\$6,780)	4.2%	(\$0.0018)
Labor	(\$20,771)	12.9%	(\$0.0055)
OEM	(\$5,210)	3.2%	(\$0.0014)
Subtotal	(\$53,081)	33.0%	(\$0.0140)
Operating			
Station Maint.	(\$14,140)	8.8%	(\$0.0037)
Labor - fuel time loss	(\$5,240)	3.3%	(\$0.0014)
Propane Fuel Tax	(\$22,822)	14.2%	(\$0.0060)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$42,202)	26.3%	(\$0.0111)
Total Costs	(\$160,702)	100.0%	(\$0.0424)
Savings - Cost	(\$98,403)	N/A	(\$0.0260)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	15.6	24,569	\$1,600	\$400
Light Trucks	12	13.8	22,755	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	15	9.0	8,360	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	· ·	-		\$3,535	N/A
Total	. 28	IIIIIII.			

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	<u> </u>
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$372.80)
(\$0.0260)

# District - 18 Hutchins

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$107,170	102.6%	\$0.0243
Automobiles	\$5,575	5.3%	\$0.0193
Light Trucks	\$86,817	83.1%	\$0.0221
Heavy Duty Trucks	\$14,777	14.1%	\$0.0740
Diesel Price Diff.	(\$2,722)	-2.6%	(\$0.0027)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$104,448	100.0%	\$0.0193
		~	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	4.4%	(\$0.0016)
Storage/Dispenser	(\$56,672)	28.2%	(\$0.0105)
Subtotal	(\$65,418)	32.5%	(\$0.0121)
Vehicle			
Conversion Kit	(\$27,798)	13.8%	(\$0.0051)
Tanks	(\$11,582)	5.8%	(\$0.0021)
Labor	(\$25,296)	12.6%	(\$0.0047)
OEM	(\$7,332)	3.6%	(\$0.0014)
Subtotal	(\$72,008)	35.8%	(\$0.0133)
Operating			
Station Maint.	(\$14,140)	7.0%	(\$0.0026)
Labor - fuel time loss	(\$6,929)	3.4%	(\$0.0013)
Propane Fuel Tax	(\$42,545)	21.2%	(\$0.0078)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$63,614)	31.6%	(\$0.0117)
Total Costs	(\$201,040)	100.0%	(\$0.0371)
Savings - Cost	(\$96,592)	N/A	(\$0.0178)

VEHICLE DATA					OEM Cost
	# Vehicles		<b>Annual Miles</b>	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	16.8	15,326	\$1,600	\$400
Light Trucks	25	14.6	16,642	\$1,190	\$400
Heavy Duty Gasoline	5	4.2	4,238	\$1,200	\$450
Heavy Duty Diesel	12	8.0	10,706	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	44	illillille.			<i>          </i>

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/tr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

•

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$232.87)
Incremental Cost/mile	<b>(\$0</b> .01 <b>78</b> )

•

# District - 18 Kaufman

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$71,997	105.5%	\$0.0237
Automobiles	\$1,655	2.4%	\$0.0195
Light Trucks	\$60,800	89.1%	\$0.0223
Heavy Duty Trucks	\$9,542	14.0%	\$0.0418
Diesel Price Diff.	(\$3,742)	-5.5%	(\$0.0017)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$68,255	100.0%	\$0.0132
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	4.3%	(\$0.0017)
Storage/Dispenser	(\$56,672)	27.8%	(\$0.0109)
Subtotal	(\$65,418)	32.1%	(\$0.0126)
Vehicle			
Conversion Kit	(\$28,421)	13.9%	(\$0.0055)
Tanks	(\$10,071)	4.9%	(\$0.0019)
Labor	(\$25,814)	12.7%	(\$0.0050)
OEM	(\$10,491)	5.1%	(\$0.0020)
Subtotal	(\$74,797)	36.7%	(\$0.0144)
Operating			
Station Maint.	(\$14,140)	6.9%	(\$0.0027)
Labor - fuel time loss	(\$9,529)	4.7%	(\$0.0018)
Propane Fuel Tax	(\$39,875)	19.6%	(\$0.0077)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$63,544)	31.2%	(\$0.0123)
Total Costs	(\$203,759)	100.0%	(\$0.0394)
Savings - Cost	(\$135,504)	N/A	(\$0.0262)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	16.8	9,000	\$1,600	\$400
Light Trucks	18	14.5	16,032	\$1,190	\$400
Heavy Duty Gasoline	2	7.6	12,114	\$1,200	\$450
Heavy Duty Diesel	20	9.0	13,646	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	•	· · · ·	\$3,535	N/A
Total	41	//////////////////////////////////////			<i>           </i>

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	5
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$350.59)
Incremental Cost/mile	(\$0.0262)

.

#### District - 18 Lewisville

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$115,545 104.6% \$0.0275 \$9,106 8.2% \$0.0176 **Automobiles** Light Trucks \$67,356 61.0% \$0.0230 \$39,083 \$0.0519 Heavy Duty Trucks 35.4% -4.6% (\$0.0019) Diesel Price Diff. (\$5,102) Maintenance \$0 0.0% \$0.0000 **Total Savings** \$110,443 100.0% \$0.0162 COSTS % of Incremental Infrastructure Cost/Mile Costs Land \$0 0.0% \$0.0000 (\$8,746) 3.8% (\$0.0013) Station setup 24.6% Storage/Dispenser (\$56,672) (\$0.0083) Subtotal (\$65,418) 28.4% (\$0.0096) Vehicle Conversion Kit (\$34,511) 15.0% (\$0.0050) 5.2% (\$0.0018) Tanks (\$12,061) (\$33,199) 14.4% (\$0.0049) Labor OEM (\$12,881) 5.6% (\$0.0019) Subtotal (\$92,653) 40.3% (\$0.0135) Operating Station Maint. (\$14,140) 6.1% (\$0.0021) (\$0.0018) Labor - fuel time loss (\$12,508) 5.4% (\$45,403) 19.7% (\$0.0066) Propane Fuel Tax Additional training 0.0% \$0.0000 \$0 31.3% (\$0.0105) Subtotal (\$72,051) **Total Costs** (\$230,122) 100.0% (\$0.0337) Savings - Cost (\$119,680) N/A (\$0.0175)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30		per vehicle	Cost per vehicle	per vehicle
Automobiles	2	18.3	27,394	\$1,600	\$400
Light Trucks	13	14.1	23,895	\$1,190	\$400
Heavy Duty Gasoline	9	6.3	8,874	\$1,200	\$450
Heavy Duty Diesel	25	9.0	13,445	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	49				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

10.0%
\$15.00
14,400

MAJOR ASSUMPTIONS
-------------------

. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$259.09)
Incremental Cost/mile	(\$0.0175)

### District - 18 McKinney

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$94,475 106.7% \$0.0362 \$5,238 5.9% \$0.0454 Automobiles \$0.0318 \$72,793 82.2% Light Trucks \$16,444 18.6% \$0.0796 Heavy Duty Trucks Diesel Price Diff. (\$5,940) -6.7% (\$0.0044) **\$**0 0.0% \$0.0000 Maintenance \$88,535 100.0% \$0.0224 Total Savings COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 Land **\$0** 0.0% Station setup (\$8,746) 4.5% (\$0.0022) (\$56,672) 29.0% (\$0.0143) Storage/Dispenser Subtotal (\$65,418) 33.5% (\$0.0165) Vehicle (\$31,564) Conversion Kit 16.2% (\$0.0080) 5.5% (\$0.0027) Tanks (\$10,773) Labor (\$27,323) 14.0% (\$0.0069) (\$5,350) 2.7% OEM (\$0.0014) 38.4% (\$0.0189) Subtotal (\$75,010) Operating (\$14,140) 7.2% (\$0.0036) Station Maint. Labor - fuel time loss (\$10,100) 5.2% (\$0.0026) Propane Fuel Tax 15.7% (\$30,738) (\$0.0078) 0.0% \$0.0000 Additional training **\$**0 Subtotal (\$54,979) 28.1% (\$0.0139) Total Costs (\$195,406) 100.0% (\$0.0494) (\$106,872) N/A (\$0.0270) Savings - Cost

VEHICLE DATA				LPG Conversion	OEM Cost
	# Vehicles		Annual Miles	LLLC CONVERSION	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	7.0	12,250	\$1,600	\$400
Light Trucks	18	10.1	13,470	\$1,190	\$400
Heavy Duty Gasoline	3	4.0	7,306	\$1,200	\$450
Heavy Duty Diesel	22	6.0	7,822	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	44	iiiiiiii.			
			DISCOUNT	RATE	10.0%

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$257.66)
Incremental Cost/mile	(\$0.0270)

District - 18	
N. Dallas	

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$146,347	102.0%	\$0.0255
Automobiles	\$19,073	13.3%	\$0.0187
Light Trucks	\$116,386	81.1%	\$0.0257
Heavy Duty Trucks	\$10,888	7.6%	\$0.0578
Diesel Price Diff.	(\$2,915)	-2.0%	(\$0.0030)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$143,433	100.0%	\$0.0213
		<i></i>	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	3.6%	(\$0.0013)
Storage/Dispenser	(\$56,672)	23.0%	(\$0.0084)
Subtotal	(\$65,418)	26.6%	(\$0.0097)
Vehicle			
Conversion Kit	(\$41,838)	17.0%	(\$0.0062)
Tanks	(\$17,954)	7.3%	(\$0.0027)
Labor	(\$38,792)	15.8%	(\$0.0058)
OEM	(\$7,203)	2.9%	(\$0.0011)
Subtotal	(\$105,787)	43.0%	(\$0.0157)
Operating			
Station Maint.	(\$14,140)	5.7%	(\$0.0021)
Labor - fuel time loss	(\$8,161)	3.3%	(\$0.0012)
Propane Fuel Tax	(\$52,654)	21.4%	(\$0.0078)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$74,955)	30.4%	(\$0.0112)
Total Costs	(\$246,161)	100.0%	(\$0.0366)
Savings - Cost	(\$102,728)	N/A	(\$0.0153)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	10	16.9	10,841	\$1,600	\$400
Light Trucks	41	12.4	11,713	\$1,190	\$400
Heavy Duty Gasoline	1	5.7	19,997	\$1,200	\$450
Heavy Duty Diesel	14	8.0	8,919	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	66	IIIIIIII.			

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,40
Number of dispenser hoses	

MAJOR ASSUMPTIONS	5			
1. OEM vehicles are availa	ble at the beginning of year 11.			
2. Diesel conversions are as	ssumed available at the beginning of year 6.			
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:			
Automobiles	90,000			
Light Trucks	90,000			
Heavy Duty Gasoline	Heavy Duty Gasoline 90,000			
Heavy Duty Diesel	150,000			

Cost/vehicle/year	(\$165.11)
Incremental Cost/mile	(\$0.0153)

### District - 18 Rockwall

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$58,973	104.8%	\$0.0259
Automobiles	\$3,951	7.0%	<b>\$</b> 0.0149
Light Trucks	\$43,036	76.5%	\$0.0240
Heavy Duty Trucks	\$11,986	21.3%	\$0.0545
Diesel Price Diff.	(\$2,687)	-4.8%	(\$0.0030)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$56,286	100.0%	<b>\$</b> 0.0177
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	5.8%	(\$0.0027)
Storage/Dispenser	(\$56,672)	37.8%	(\$0.0178)
Subtotal	(\$65,418)	43.6%	(\$0.0205)
Vehicle			
Conversion Kit	(\$18,617)	12.4%	(\$0.0058)
Tanks	(\$6,418)	4.3%	(\$0.0020)
Labor	(\$17,493)	11.7%	(\$0.0055)
OEM	(\$4,137)	2.8%	(\$0.0013)
Subtotal	(\$46,665)	31.1%	(\$0.0147)
Operating			
Station Maint.	(\$14,140)		(\$0.0044)
Labor - fuel time loss	(\$5,313)		(\$0.0017)
Propane Fuel Tax	(\$18,346)		(\$0.0058)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$37,800)	25.2%	(\$0.0119)
Total Costs	(\$149,883)	100.0%	(\$0.0471)
Savings - Cost	(\$93,598)	N/A	(\$0.0294)

VEHICLE DATA					OEM Cost
	# Vehicles		<b>Annual Miles</b>	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	21.7	28,106	\$1,600	\$400
Light Trucks	7	13.5	27,203	\$1,190	\$400
Heavy Duty Gasoline	5	5.8	4,662	\$1,200	\$450
Heavy Duty Diesel	13	8.0	8,857	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	26	illillille.			
			DISCOUNT	RATE	10.0%
FUEL PRICES					
Large Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.43		Labor Cost (\$/	hr)	\$15.00
Gasoline Price/gallon	\$0.89				
Diesel Price/gallon	\$0.85		STATION DI	ESIGN	
	_		Storage tank w	ater volume (gal)	14,400

Number of dispenser hoses

2

MAJOR ASS	UMPTIONS
-----------	----------

- 1. OEM vehicles are available at the beginning of year 11.
- 2. Diesel conversions are assumed available at the beginning of year 6.
- 3. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$381.88)
Incremental Cost/mile	(\$0.0294)

# Waxahachie

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$81,495	103.0%	\$0.0253
Automobiles	\$3,814	4.8%	\$0.0139
Light Trucks	\$64,955	82.1%	\$0.0242
Heavy Duty Trucks	\$12,725	16.1%	\$0.0492
Diesel Price Diff.	(\$2,376)	-3.0%	(\$0.0027)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$79,119	100.0%	\$0.0193
		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.1%	(\$0.0021)
Storage/Dispenser	(\$56,672)	33.1%	(\$0.0138)
Subtotal	(\$65,418)	38.2%	(\$0.0160)
Vehicle			
Conversion Kit	(\$20,835)	12.2%	(\$0.0051)
Tanks	(\$8,226)	4.8%	(\$0.0020)
Labor	(\$19,190)	11.2%	(\$0.0047)
OEM	(\$5,923)	3.5%	(\$0.0014)
Subtotai	(\$54,175)	31.6%	(\$0.0132)
Operating			
Station Maint.	(\$14,140)	8.3%	(\$0.0034)
Labor - fuel time loss	(\$5,655)	3.3%	(\$0.0014)
Propane Fuel Tax	(\$32,005)	18.7%	(\$0.0078)
Additional training	\$0	0.0%	\$0.0000
Subtotai	(\$51,800)	30.2%	(\$0.0126)
Total Costs	(\$171,393)	100.0%	(\$0.0418)
Savings - Cost	(\$92,274)	N/A	(\$0.0225)

VEHICLE DATA	# Vehicles			LPG Conversion	
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	23.2	29,009	\$1,600	\$400
Light Trucks	17	13.4	16,756	\$1,190	\$400
Heavy Duty Gasoline	3	6.7	9,153	\$1,200	\$450
Heavy Duty Diesel	11	8.0	10,197	-	-
Dedicated			-	\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	32	illillille an			

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/tr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

٠

#### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals:

.

Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$305.89)
Incremental Cost/mile	(\$0.0225)

### District - 19 Atlanta DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$137,151	100.0%	\$0.0215
Automobiles	\$28,727	20.9%	\$0.0157
Light Trucks	\$108,424	79.1%	\$0.0239
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	\$0	0.0%	\$0.0000
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$137,151	100.0%	\$0.0215
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	4.1%	(\$0.0014)
Storage/Dispenser	(\$56,672)	26.6%	(\$0.0089)
Subtotal	(\$65,418)	30.6%	(\$0.0103)
Vehicle			
Conversion Kit	(\$30,993)	14.5%	(\$0.0049)
Tanks	(\$15,790)	7.4%	(\$0.0025)
Labor	(\$31,958)	15.0%	(\$0.0050)
OEM	(\$6,486)	3.0%	(\$0.0010)
Subtotal	(\$85,227)	39.9%	(\$0.0134)
Operating			
Station Maint.	(\$14,140)	6.6%	(\$0.0022)
Labor - fuel time loss	(\$3,699)	1.7%	(\$0.0006)
Propane Fuel Tax	(\$44,966)	21.1%	(\$0.0071)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$62,806)	29.4%	(\$0.0099)
Total Costs	(\$213,451)	100.0%	(\$0.0335)
Savings - Cost	(\$76,300)	N/A	(\$0.0120)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	19	20.1	10,201	\$1,600	\$400
Light Trucks	34	13.4	14,162	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	0	1.0	1		-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel		· .	-	\$3,535	N/A
Total	53	innna an		in in the second se	

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	,
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	
-------------------	--

1.	OEM	vehicles	are	available	ai	the	beginning	of	year	11.	
----	-----	----------	-----	-----------	----	-----	-----------	----	------	-----	--

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000 Light Trucks 90,000

0	
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$152.71)
Incremental Cost/mile	(\$0.0120)

٠

# Carthage

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$83,236	101.3%	\$0.0323
Automobiles	\$6,719	8.2%	\$0.0161
Light Trucks	\$30,042	36.6%	\$0.0233
Heavy Duty Trucks	\$46,475	56.6%	\$0.0533
Diesel Price Diff.	(\$1,088)	-1.3%	(\$0.0017)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$82,148	100.0%	\$0.0257
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.000
Station setup	(\$8,746)	5.7%	(\$0.0027)
Storage/Dispenser	(\$56,672)	37.2%	(\$0.0177)
Subtotal	(\$65,418)	43.0%	(\$0.0204)
Vehicle			
Conversion Kit	(\$15,563)	10.2%	(\$0.0049)
Tanks	(\$6,706)	4.4%	(\$0.0021)
Labor	(\$14,758)	9.7%	(\$0.0046)
OEM	(\$5,054)	3.3%	(\$0.0016)
Subtotal	(\$42,081)	27.6%	(\$0.0131)
Operating			
Station Maint.	(\$14,140)	9.3%	(\$0.0044)
Labor - fuel time loss	(\$4,266)	2.8%	(\$0.0013)
Propane Fuel Tax	(\$26,363)	17.3%	(\$0.0082)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$44,770)	29.4%	(\$0.0140)
Total Costs	(\$152,269)	100.0%	(\$0.0476)
Savings - Cost	(\$70,121)	N/A	(\$0.0219)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	20.3	22,083	\$1,600	\$400
Light Trucks	12	13.6	11,375	\$1,190	\$400
Heavy Duty Gasoline	5	6.1	18,488	\$1,200	\$450
Heavy Duty Diesel	6	10.0	13,273	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	· ·	•	-	\$3,535	N/A
Total	25				HIIIIIII

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
	14,400
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

#### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$297.53)
Incremental Cost/mile	(\$0.0219)

### District - 19 Daingerfield

Diesel Price/gallon

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$13,566 -214.9% \$0.0140 \$1,533 \$0.0069 Automobiles -24.3% Light Trucks \$4,221 -66.9% \$0.0074 \$7,812 -123.8% \$0.0435 Heavy Duty Trucks (\$19,877) 314.9% (\$0.0243) Diesel Price Diff. Maintenance \$0 0.0% \$0.0000 (\$6,311) 100.0% (\$0.0035) **Total Savings** COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 Land \$0 0.0% Station setup (\$1,598) 2.5% (\$0.0009) (\$0.0058) Storage/Dispenser (\$10,366) 16.1% Subtotal (\$11,964) 18.6% (\$0.0067) Vehicle (\$0.0065) Conversion Kit (\$11,637) 18.0% (\$3,884) 6.0% (\$0.0022) Tanks (\$10,660) 16.5% (\$0.0060) Labor OEM (\$3,308) 5.1% (\$0.0019) Subtotal (\$29,490) 45.7% (\$0.0165) Operating (\$0.0026) Station Maint. (\$4,713) 7.3% Labor - fuel time loss (\$3,550) 5.5% (\$0.0020) Propane Fuel Tax (\$14,771) 22.9% (\$0.0083) Additional training 0.0% \$0.0000 \$0 Subtotal (\$23,034) 35.7% (\$0.0129) Total Costs (\$64,488) 100.0% (\$0.0361) (\$70,799) N/A Savings - Cost (\$0.0396)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	14.3	23,499	\$1,600	\$400
Light Trucks	4	13.4	15,082	\$1,190	\$400
Heavy Duty Gasoline	2	2.4	9,533	\$1,200	\$450
Heavy Duty Diesel	9	11.0	11,561	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel		-	-	\$3,535	N/A
Total	16	//////////////////////////////////////			
			DISCOUNT	RATE	10.0%
FUEL PRICES					
Small Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.60		Labor Cost (\$/	fur)	\$15.00
Gasoline Price/gallon	\$0.89				

STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	sumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

\$0.85

Cost/vehicle/year	(\$469.40)
Incremental Cost/mile	(\$0.0396)

# District - 19 Gilmer

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$83,287	101.1%	\$0.0386
Automobiles	\$4,020	4.9%	\$0.0177
Light Trucks	\$27,992	34.0%	\$0.0240
Heavy Duty Trucks	\$51,276	62.2%	\$0.0671
Diesel Price Diff.	(\$900)	-1.1%	(\$0.0014)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$82,387	100.0%	\$0.0292
		~ .	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	6.1%	(\$0.0031)
Storage/Dispenser	(\$56,672)	39.2%	(\$0.0201)
Subtotal	(\$65,418)	45.3%	(\$0.0232)
Vehicle			
Conversion Kit	(\$13,294)	9.2%	(\$0.0047)
Tanks	(\$6,034)	4.2%	(\$0.0021)
Labor	(\$12,503)	8.7%	(\$0.0044)
OEM	(\$4,522)	3.1%	(\$0.0016)
Subtotal	(\$36,354)	25.2%	(\$0.0129)
Operating	(******	0.07	(60.0050)
Station Maint.	(\$14,140)	9.8%	(\$0.0050)
Labor - fuel time loss	(\$5,446)	3.8% 16.0%	(\$0.0019) (\$0.0082)
Propane Fuel Tax Additional training	(\$23,164) \$0	0.0%	\$0.0000
Ů Ů	<b>-</b> -		
Subtotal	(\$42,749)	29.6%	(\$0.0152)
T 4 1 0 4	(	100.071	(00.0510)
Total Costs	(\$144,522)	100.0%	(\$0.0513)
Savings - Cost	(\$62,134)	N/A	(\$0.0221)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle .
Automobiles	2	18.0	12,067	\$1,600	\$400
Light Trucks	9	13.4	13,771	\$1,190	\$400
Heavy Duty Gasoline	7	4.7	11,576	\$1,200	\$450
Heavy Duty Diesel	4	7.0	20,932	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	22				
			DISCOUNT I	RATE	10.0%
FUEL PRICES					

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
OT A TRANS DEPART	
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$299.60)
Incremental Cost/mile	(\$0.0221)

# Jefferson

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$15,394	-928.6%	\$0.0118
Automobiles	\$1,274	-76.9%	\$0.0048
Light Trucks	\$4,542	-274.0%	\$0.0082
Heavy Duty Trucks	\$9,578	-577.7%	\$0.0196
Diesel Price Diff.	(\$17,052)	1028.6%	(\$0.0385)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$1,658)	100.0%	(\$0.0009)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.6%	(\$0.0009)
Storage/Dispenser	(\$10,366)	17.0%	(\$0.0059)
Subtotal	(\$11,964)	19.6%	(\$0.0068)
Vehicle			
Conversion Kit	(\$9,898)	16.2%	(\$0.0056)
Tanks	(\$3,930)	6.4%	(\$0.0022)
Labor	(\$9,269)	15.2%	(\$0.0053)
OEM	(\$2,255)	3.7%	(\$0.0013)
Subtotal	(\$25,352)	41.5%	(\$0.0145)
Operating			
Station Maint.	(\$4,713)	7.7%	(\$0.0027)
Labor - fuel time loss	(\$3,709)	6.1%	(\$0.0021)
Propane Fuel Tax	(\$15,370)	25.2%	(\$0.0088)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$23,793)	38.9%	(\$0.0136)
Total Costs	<u>(</u> \$61,110)	100.0%	(\$0.0349)
Savings - Cost	(\$62,767)	N/A	(\$0.0358)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	20.7	28,194	\$1,600	\$400
Light Trucks	4	11.6	14,747	\$1,190	\$400
Heavy Duty Gasoline	5	4.5	10,341	\$1,200	\$450
Heavy Duty Diesel	5	7.0	11,278	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	15	IIIIIIII.			

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	2,000 1

MAJOR ASSUMPTIONS	
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	sumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000
•	

Cost/vehicle/year	(\$443.89)
Incremental Cost/mile	(\$0.0358)

. .

# Linden

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$144,570	102.3%	\$0.0430
Automobiles	\$4,783	3.4%	<b>\$0.017</b> 1
Light Trucks	\$42,013	29.7%	\$0.0246
Heavy Duty Trucks	\$97,774	69.2%	\$0.0711
Diesel Price Diff.	(\$3,199)	-2.3%	(\$0.0020)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$141,371	100.0%	\$0.0283
COSTR		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	4.7%	(\$0.0018)
Storage/Dispenser	(\$56,672)	30.4%	(\$0.0114)
Subtotal	(\$65,418)	35.1%	(\$0.0131)
Vehicle			
Conversion Kit	(\$21,503)	11.5%	(\$0.0043)
Tanks	(\$8,044)	4.3%	(\$0.0016)
Labor	(\$20,719)	11.1%	(\$0.0042)
OEM	(\$9,750)	5.2%	(\$0.0020)
Subtotal	(\$60,016)	32.2%	(\$0.0120)
Operating			(00.000)
Station Maint.	(\$14,140)	7.6%	(\$0.0028)
Labor - fuel time loss	(\$10,266)	5.5%	(\$0.0021)
Propane Fuel Tax Additional training	(\$36,476) \$0	19.6% 0.0%	(\$0.0073) \$0.0000
•	• -		+
Subtotal	(\$60,882)	32.7%	(\$0.0122)
		400.07	(00.0075)
Total Costs	(\$186,317)	100.0%	(\$0.0373)
Savings - Cost	(\$44,946)	N/A	(\$0.0090)

VEHICLE DATA	# Vehicles in Year 30	1	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	18.9	29,657	\$1,600	\$400
Light Trucks	10	13.3	18,092	\$1,190	\$400
Heavy Duty Gasoline	7	4.6	20,848	\$1,200	\$450
Heavy Duty Diesel	14	8.0	14,815	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	· ·			\$3,535	N/A
Total	32				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

•

MAJOR ASSUMPTIONS			
1. OEM vehicles are availated	1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are as	ssumed available at the beginning of year 6.		
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:		
Automobiles	90,000		
Light Trucks	90,000		
Heavy Duty Gasoline	90,000		
Heavy Duty Diesel	150,000		
· · ·			

Cost/vehicle/year	(\$149.00)
Incremental Cost/mile	(\$0.0090)

•

# District - 19 Marshall

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$108,023	101.0%	\$0.0365
Automobiles	\$4,463	4.2%	\$0.0188
Light Trucks	\$51,144	47.8%	\$0.0261
Heavy Duty Trucks	\$52,417	49.0%	\$0.0687
Diesel Price Diff.	(\$1,063)	-1.0%	(\$0.0009)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$106,960	100.0%	\$0.0257
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	5.2%	(\$0.0021)
Storage/Dispenser	(\$56,672)	34.0%	( <b>\$</b> 0.0136)
Subtotal	(\$65,418)	39.2%	(\$0.0157)
Vehicle			
Conversion Kit	(\$17,855)	10.7%	(\$0.0043)
Tanks	(\$7,762)	4.7%	(\$0.0019)
Labor	(\$16,851)	10.1%	(\$0.0041)
OEM	(\$7,696)	4.6%	(\$0.0019)
Subtotal	(\$50,164)	30.1%	( <b>\$</b> 0.0121)
Operating			
Station Maint.	(\$14,140)	8.5%	, .
Labor - fuel time loss	(\$7,742)	4.6%	(, , , , , , , , , , , , , , , , , , ,
Propane Fuel Tax	(\$29,295)	17.6%	
Additional training	\$0	0.0%	
Subtotal	(\$51,177)	30.7%	(\$0.0123)
Total Costs	(\$166,759)	100.0%	(\$0.0401)
Savings - Cost	(\$59,799)	N/A	(\$0.0144)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	16.9	12,562	\$1,600	\$400
Light Trucks	14	12.3	14,850	\$1,190	\$400
Heavy Duty Gasoline	6	4.7	13,492	\$1,200	\$450
Heavy Duty Diesel	7	8.0	21,733	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	29	IIIIIIII.			
			DISCOUNT	RATE	10.0%

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	;;	_
1. OEM vehicles are availa	ble at the beginning of year 11.	
2. Diesel conversions are as	ssumed available at the beginning of year 6.	
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	
		_

Cost/vehicle/year	(\$218.74)
Incremental Cost/mile	(\$0.0144)

.

.

### District - 19 Mt. Pleasant

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$81,895 101.4% \$0.0284 \$4,295 5.3% \$0.0173 Automobiles Light Trucks \$41,075 50.9% \$0.0216 \$36,526 \$0.0503 Heavy Duty Trucks 45.2% (\$0.0020) Diesel Price Diff. (\$1,133) -1.4% 0.0% \$0.0000 \$0 Maintenance **Total Savings** 100.0% \$80,763 \$0.0234 COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 0.0% Land \$0 (\$8,746) (\$0.0025) 5.6% Station setup Storage/Dispenser (\$56,672) 36.0% (\$0.0164) (\$0.0189) Subtotal 41.5% (\$65,418) Vehicle Conversion Kit (\$17,556) 11.1% (\$0.0051) (\$0.0023) Tanks (\$7,970) 5.1% (\$15,742) 10.0% (\$0.0046) Labor (\$4,832) 3.1% (\$0.0014) OEM 29.3% (\$0.0133) Subtotal (\$46,100) Operating 9.0% (\$0.0041) Station Maint. (\$14,140) (\$4,707) 3.0% (\$0.0014) Labor - fuel time loss Propane Fuel Tax (\$27,135) 17.2% (\$0.0079) Additional training 0.0% \$0.0000 **\$**0 Subtotal (\$45,983) 29.2% (\$0.0133) (\$0.0456) (\$157,501) 100.0% Total Costs Savings - Cost (\$76,738) N/A (\$0.0222)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	18.8	8,767	\$1,600	\$400
Light Trucks	14	14.9	14,440	\$1,190	\$400
Heavy Duty Gasoline	7	6.3	11,004	\$1,200	\$450
Heavy Duty Diesel	5	8.0	14,688	-	-
Dedicated	· ·	· .	-	\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	29				

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	14,40

10.0%

MAJOR ASSUMPTIONS
-------------------

- 1. OEM vehicles are available at the beginning of year 11.
- 2. Diesel conversions are assumed available at the beginning of year 6.
- 3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000

Heavy Duty Gasoline 90,000	

Cost/vehicle/year	(\$280.70)
Incremental Cost/mile	(\$0.0222)

### District 19 New Boston

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$19,441	255.4%	\$0.0123
Automobiles	\$1,511	19. <b>9%</b>	\$0.0049
Light Trucks	\$2,562	33.7%	\$0.0055
Heavy Duty Trucks	\$15,368	201. <b>9%</b>	\$0.0190
Diesel Price Diff.	(\$11,830)	-155.4%	(\$0.0196
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$7,611	100.0%	\$0.0035
		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	<b>(\$1,598</b> )	2.4%	(\$0.0007
Storage/Dispenser	(\$10,366)	15.6%	(\$0.0047
Subtotal	(\$11,964)	18.0%	(\$0.0055
Vehicle			
Conversion Kit	(\$9,964)	15.0%	(\$0.0046
Tanks	(\$4,304)	6.5%	(\$0.0020
Labor	(\$9,801)	14.8%	(\$0.0045
OEM	(\$3,722)	5.6%	(\$0.0017
Subtotal	(\$27,791)	41.9%	(\$0.0127
Operating			
Station Maint.	(\$4,713)	7.1%	(\$0.0022
Labor - fuel time loss	(\$3,538)		(\$0.0016
Propane Fuel Tax	(\$18,356)	27.7%	(\$0.0084
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$26,607)	40.1%	(\$0.0122
Total Costs	(\$66,362)	100.0%	(\$0.0303
Savings - Cost	(\$58,751)	N/A	(\$0.0269

				OEM Cost
# Vehicles		Annual Miles	LPG Conversion	Differential
in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
1	20.1	32,522	\$1,600	\$400
4	16.7	12,408	\$1,190	\$400
7	4.8	12,260	\$1,200	\$450
4	13.0	19,234	-	-
-	-	-	\$3,325	\$1,400
-	-	-	\$3,535	N/A
16				
		DISCOUNT I	RATE	10.0%
		OTHER FAC	TORS	
\$0.60	Labor Cost (\$/hr) \$15			\$15.00
\$0.89				
\$0.85		STATION DI	ESIGN	
		Storage tank w	ater volume (gal)	2,000
0%		Number of dis	penser hoses	1
	in Year 30 1 4 7 4 - 16 \$0.60 \$0.89	in Year 30 MPG 1 20.1 4 16.7 7 4.8 4 13.0 - - 16 \$0.60 \$0.89	in Year 30         MPG         per vehicle           1         20.1         32,522           4         16.7         12,408           7         4.8         12,260           4         13.0         19,234           -         -         -           16         Instruction         Instruction           17         Instruction         Instruction           18         Instruction         Instruction	in Year 30         MPG         per vehicle         Cost per vehicle           1         20.1         32,522         \$1,600           4         16.7         12,408         \$1,190           7         4.8         12,260         \$1,200           4         13.0         19,234         -           -         -         \$3,325           -         -         \$3,535           16         ISCOUNT RATE           DISCOUNT RATE           \$0.60         S0.89         STATION DESIGN

- 1. OEM vehicles are available at the beginning of year 11.
- 2. Diesel conversions are assumed available at the beginning of year 6.
- 3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000

Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$389.52)
Incremental Cost/mile	(\$0.0269)

•

#### District - 19 Texarkana

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$70,048 \$0.0284 Gasoline Price Diff. 102.0% Automobiles \$5,491 8.0% \$0.0175 \$38,559 56.1% \$0.0230 Light Trucks Heavy Duty Trucks \$25,998 37.8% \$0.0542 (\$1,347) (\$0.0024) Diesel Price Diff. -2.0% \$0 0.0% \$0.0000 Maintenance \$0.0226 **Total Savings** \$68,701 100.0% COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 5.5% (\$8,746) (\$0.0029) Station setup Storage/Dispenser (\$56,672) 35.4% (\$0.0186) Subtotal (\$65,418) 40.9% (\$0.0215) Vehicle Conversion Kit (\$20,424) 12.8% (\$0.0067) Tanks (\$9,276) 5.8% (\$0.0031) (\$16,029) 10.0% Labor (\$0.0053) (\$0.0017) OEM (\$5,077) 3.2% 31.7% Subtotal (\$50,806) (\$0.0167) Operating (\$0.0047) Station Maint. (\$14,140) 8.8% Labor - fuel time loss (\$4,246) 2.7% (\$0.0014) Propane Fuel Tax (\$25,515) 15.9% (\$0.0084) Additional training **\$0** 0.0% \$0.0000 27.4% Subtotal (\$43,901) (\$0.0144) Total Costs (\$160,126) 100.0% (\$0.0527) Savings - Cost (\$91,425) N/A (\$0.0301)

VEHICLE DATA	# Vehicles			LPG Conversion	
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle .
Automobiles	3	18.1	11,113	\$1,600	\$400
Light Trucks	20	14.1	8,886	\$1,190	\$400
Heavy Duty Gasoline	5	5.8	10,178	\$1,200	\$450
Heavy Duty Diesel	6	8.0	12,081	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	34				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$285.24)
Incremental Cost/mile	(\$0.0301)

### District - 20 Anahuac

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$19,405	631.9%	\$0.0114
Automobiles	\$1,465	47.7%	\$0.0055
Light Trucks	\$5,831	189.9%	\$0.0094
Heavy Duty Trucks	\$12,110	394.4%	\$0.0149
Diesel Price Diff.	(\$16,334)	-531.9%	(\$0.0297)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$3,071	100.0%	\$0.0014
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.4%	(\$0.0007)
Storage/Dispenser	(\$10,366)	15.6%	(\$0.0046)
Subtotal	(\$11,964)	18.0%	(\$0.0053)
Vehicle			
Conversion Kit	(\$10,640)	16.0%	(\$0.0047)
Tanks	(\$4,146)	6.2%	(\$0.0018)
Labor	(\$10,258)	15.5%	(\$0.0046)
OEM	(\$3,326)	5.0%	(\$0.0015)
Subtotal	(\$28,369)	42.8%	(\$0.0126)
Operating			
Station Maint.	(\$4,713)	7.1%	(\$0.0021)
Labor - fuel time loss	(\$3,765)	5.7%	<b>(</b> ,
Propane Fuel Tax	(\$17,539)	26.4%	
Additional training	\$0	0.0%	
Subtotal	(\$26,018)		(\$0.0116)
Total Costs	(\$66,351)	100.0%	(\$0.0295)
Savings - Cost	(\$63,280)	N/A	(\$0.0281)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.0	28,240	\$1,600	\$400
Light Trucks	3	11.1	21,957	\$1,190	\$400
Heavy Duty Gasoline	6	6.4	14,393	\$1,200	\$450
Heavy Duty Diesel	6	9.0	11,660	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	16				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

#### MAJOR ASSUMPTIONS

- 1. OEM vehicles are available at the beginning of year 11.
- 2. Diesel conversions are assumed available at the beginning of year 6.
- 3. Vehicles are sold off at the end of the year when they reach the following mileage totals:

<b>90,00</b> 0	
<b>90,0</b> 00	
<b>90,0</b> 00	
150,000	
	90,000 90,000

Cost/vehicle/year	(\$419.55)
Incremental Cost/mile	(\$0.0281)

٠

### District - 20 Beaumont

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$88,514	103.8%	\$0.0337
Automobiles	\$4,619	5.4%	\$0.0156
Light Trucks	\$46,953	55.1%	\$0.0273
Heavy Duty Trucks	\$36,942	43.3%	\$0.0606
Diesel Price Diff.	(\$3,243)	-3.8%	(\$0.0021)
Maintenance	\$0	0.0%	<b>\$0.000</b>
Total Savings	\$85,270	100.0%	\$0.0205
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	4.6%	(\$0.0021)
Storage/Dispenser	(\$56,672)	30.1%	(\$0.0136)
Subtotal	(\$65,418)	34.7%	(\$0.0157)
Vehicle			
Conversion Kit	(\$25,686)	13.6%	(\$0.0062)
Tanks	(\$9,597)	5.1%	(\$0.0023)
Labor	(\$22,717)	12.0%	(\$0.0054)
OEM	(\$7,195)	3.8%	(\$0.0017)
Subtotal	(\$65,195)	34.6%	(\$0.0156)
Operating			
Station Maint.	(\$14,140)	7.5%	(\$0.0034)
Labor - fuel time loss	(\$7,960)	4.2%	(\$0.0019)
Propane Fuel Tax	(\$35,836)	19.0%	(\$0.0086)
Additional training	\$0	0.0%	\$0.0000
Subtotal	<b>(\$57,93</b> 7)	30.7%	<b>(\$0.0139)</b>
Total Costs	(\$188,551)	100.0%	(\$0.0452)
Savings - Cost	(\$103,280)	N/A	(\$0.0248)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.7	31,321	\$1,600	\$400
Light Trucks	12	11.8	15,218	\$1,190	\$400
Heavy Duty Gasoline	9	5.3	7,190	\$1,200	\$450
Heavy Duty Diesel	16	9.0	12,274	-	-
Dedicated	-	· .	-	\$3,325	\$1,400
Dual-fuel	-	-	•	\$3,535	Ň/A
Total	38				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

٠

MAJOR ASSUMPTIONS					
1. OEM vehicles are availa	1. OEM vehicles are available at the beginning of year 11.				
2. Diesel conversions are as	2. Diesel conversions are assumed available at the beginning of year 6.				
3. Vehicles are sold off at t	3. Vehicles are sold off at the end of the year when they reach the following mileage totals:				
Automobiles	Automobiles 90,000				
Light Trucks	Light Trucks 90,000				
Heavy Duty Gasoline 90,000					
Heavy Duty Diesel	150,000				

(\$288.31)
(\$0.0248)

•

District - 20	
<b>Beaumont DO</b>	

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$146,736	100.2%	\$0.0209
Automobiles	\$22,989	15.7%	\$0.0143
Light Trucks	\$101,868	69.6%	\$0.0199
Heavy Duty Trucks	\$21,880	14.9%	\$0.0751
Diesel Price Diff.	(\$298)	-0.2%	(\$0.0007)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$146,438	100.0%	\$0.0198
		~ ^	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station sctup	(\$8,746)	3.8%	(\$0.0012)
Storage/Dispenser	(\$56,672)	24.4%	(\$0.0076)
Subtotal	(\$65,418)	28.2%	(\$0.0088)
Vehicie			
Conversion Kit	(\$34,255)	14.8%	(\$0.0046)
Tanks	(\$17,312)	7.5%	(\$0.0023)
Labor	(\$33,517)	14.4%	(\$0.0045)
OEM	(\$9,591)	4.1%	(\$0.0013)
Subtotal	(\$94,675)	40.8%	(\$0.0128)
Operating			
Station Maint.	(\$14,140)	6.1%	( <b>\$</b> 0.0019)
Labor - fuel time loss	(\$6,108)	2.6%	(\$0.0008)
Propane Fuel Tax	(\$51,712)	22.3%	(\$0.0070)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$71,961)	31.0%	(\$0.0097)
Total Costs	(\$232,054)	100.0%	(\$0.0313)
Savings - Cost	(\$85,616)	N/A	(\$0.0116)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	12	22.3	14,184	\$1,600	\$400
Light Trucks	40	16.1	13,553	\$1,190	\$400
Heavy Duty Gasoline	6	4.2	5,151	\$1,200	\$450
Heavy Duty Diesel	2	6.0	25,854	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	60				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

car 6.
ear 6.
following mileage totals:

Cost/vehicle/year	(\$151.37)
Incremental Cost/mile	(\$0.0116)

# Cleveland

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$5,438	-32.1%	\$0.0076
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$5,438	-32.1%	\$0.0076
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$22,390)	132.1%	(\$0.0267)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	<b>(\$16,95</b> 2)	100.0%	<b>(\$0.0109</b> )
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.7%	(\$0.0010)
Storage/Dispenser	(\$10,366)	17.7%	(\$0.0067)
Subtotal	(\$11,964)	20.4%	(\$0.0077)
Vehicle			
Conversion Kit	(\$10,472)	17.8%	(\$0.0067)
Tanks	(\$3,254)	5.5%	(\$0.0021)
Labor	(\$9,329)	15.9%	(\$0.0060)
OEM	(\$2,840)	4.8%	(\$0.0018)
Subtotal	(\$25,895)	44.1%	(\$0.0167)
Operating			
Station Maint.	(\$4,713)	8.0%	(\$0.0030)
Labor - fuel time loss	(\$3,171)	5.4%	(\$0.0020)
Propane Fuel Tax	(\$12,961)	22.1%	(\$0.0084)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$20,845)	35.5%	(\$0.0134)
Total Costs	(\$58,705)	100.0%	(\$0.0378)
Savings - Cost	(\$75,657)	N/A	(\$0.0487)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion.	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	5	13.0	15,172	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	9	10.0	11,839	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	•	•	\$3,535	N/A
Total	14	illillille.			

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	5
I. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
	he end of the year when they reach the following mileage totals
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$573.26)
Incremental Cost/mile	(\$0.0487)

# District - 20 Jasper

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$18,711	1980.3%	\$0.0079
Automobiles	\$1,936	204.9%	\$0.0045
Light Trucks	\$11,116	1176.5%	\$0.0070
Heavy Duty Trucks	\$5,658	598.8%	\$0.0161
Diesel Price Diff.	(\$17,766)	-1880.3%	(\$0.0390)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$945	100.0%	\$0.0003
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.0%	(\$0.0006)
Storage/Dispenser	(\$10,366)	12.8%	(\$0.0037)
Subtotal	(\$11,964)	14.7%	(\$0.0042)
Vehicle			
Conversion Kit	(\$15,177)	18.7%	(\$0.0054)
Tanks	(\$6,406)	7.9%	(\$0.0023)
Labor	(\$14,770)	18.2%	(\$0.0052)
OEM	(\$3,684)	4.5%	(\$0.0013)
Subtotal	(\$40,037)	49.3%	(\$0.0142)
Operating			
Station Maint.	(\$4,713)	5.8%	(\$0.0017)
Labor - fuel time loss	(\$3,923)	4.8%	(\$0.0014)
Propane Fuel Tax	(\$20,611)	25.4%	(\$0.0073)
Additional training	\$0	0.0%	\$0.000
Subtotal	(\$29,247)	36.0%	(\$0.0103)
Total Costs	(\$81,249)	100.0%	(\$0.0287)
Savings - Cost	(\$80,304)	N/A	(\$0.0284)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	22.1	22,907	\$1,600	\$400
Light Trucks	13	13.6	12,972	\$1,190	\$400
Heavy Duty Gasoline	3	5.7	12,420	\$1,200	\$450
Heavy Duty Diesel	6	7.0	9,672	-	-
Dedicated	· ·		-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	24	()))))))))))))))))))))))))))))))))))))	in in the second se		
			DISCOUNT I	RATE	10.0%

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	2,00

MAJOR ASSUMPTIONS				
1. OEM vehicles are available at the beginning of year 11.				
2. Diesel conversions are assumed available at the beginning of year 6.				
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:				
Automobiles 90,000				
Light Trucks 90,000				
Heavy Duty Gasoline 90,000				
Heavy Duty Diesel 150,000				

(\$354.94)
(\$0.0284)

### Kountze

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$12,658	-92.9%	\$0.0097
Automobiles	\$1,222	-9.0%	\$0.0052
Light Trucks	\$6,815	-50.0%	\$0.0081
Heavy Duty Trucks	\$4,622	-33.9%	\$0.0195
Diesel Price Diff.	(\$26,283)	192.9%	(\$0.0295)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$13,625)	100.0%	(\$0.0062)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.2%	(\$0.0007)
Storage/Dispenser	(\$10,366)	14.5%	(\$0.0047)
Subtotal	(\$11,964)	16.7%	(\$0.0054)
Vehicle			
Conversion Kit	(\$13,223)	18.5%	(\$0.0060)
Tanks	(\$4,734)	6.6%	(\$0.0022)
Labor	(\$11,934)	16.7%	(\$0.0054)
OEM	(\$4,340)	6.1%	(\$0.0020)
Subtotal	(\$34,232)	47.9%	(\$0.0156)
Operating			
Station Maint.	(\$4,713)	6.6%	(\$0.0021)
Labor - fuel time loss	(\$4,338)	6.1%	(\$0.0020)
Propane Fuel Tax	(\$16,241)	22.7%	(\$0.0074)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$25,292)	35.4%	(\$0.0115)
Total Costs	(\$71,488)	100.0%	(\$0.0325)
Savings - Cost	(\$85,113)	N/A	(\$0.0387)

VEHICLE DATA					OEM Cost
	# Vehicles			LPG Conversion	
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.0	24,813	\$1,600	\$400
Light Trucks	6	11.7	14,826	\$1,190	\$400
Heavy Duty Gasoline	3	5.2	8,383	\$1,200	\$450
Heavy Duty Diesel	9	9.0	12,608	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	19				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

#### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90.000

Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$475.19)
Incremental Cost/mile	(\$0.0387)

.

# District - 20 Liberty

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$14,230	-225.5%	\$0.0067
Automobiles	\$2,686	-42.6%	\$0.0067
Light Trucks	\$10,412	-165.0%	\$0.0063
Heavy Duty Trucks	\$1,132	-17.9%	\$0.0176
Diesel Price Diff.	(\$20,542)	325.5%	(\$0.0295)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$6,312)	100.0%	(\$0.0022)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	1.9%	(\$0.0006)
Storage/Dispenser	(\$10,366)	12.2%	(\$0.0037)
Subtotal	(\$11,964)	14.1%	(\$0.0043)
Vehicle			
Conversion Kit	(\$16,582)	19.6%	(\$0.0059)
Tanks	(\$6,882)	8.1%	(\$0.0025)
Labor	(\$14,982)	17.7%	(\$0.0053)
OEM	(\$4,182)	4.9%	(\$0.0015)
Subtotal	(\$42,628)	50.3%	(\$0.0152)
Operating			
Station Maint.	(\$4,713)	5.6%	(\$0.0017)
Labor - fuel time loss	(\$3,873)	4.6%	(\$0.0014)
Propane Fuel Tax	(\$21,575)	25.5%	(\$0.0077)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$30,162)	35.6%	(\$0.0107)
Total Costs	(\$84,753)	100.0%	(\$0.0302)
Savings - Cost	(\$91,065)	N/A	(\$0.0324)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	15.5	21,179	\$1,600	\$400
Light Trucks	15	14.4	11,646	\$1,190	\$400
Heavy Duty Gasoline	2	4.5	3,403	\$1,200	\$450
Heavy Duty Diesel	7	9.0	12,669	-	
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-			\$3,535	N/A
Total	26	illillille.			
			DISCOUNT	RATE	10.09
FUEL PRICES					
Small Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.60		Labor Cost (\$/	hr)	\$15.00
Gasoline Price/gallon	\$0.89				
Diesel Price/gallon	\$0.85		STATION DI	ESIGN	

STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	5				
1. OEM vehicles are availa	ble at the beginning of year 11.				
2. Diesel conversions are as	ssumed available at the beginning of year 6.				
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:				
Automobiles	90,000				
Light Trucks	Light Trucks 90,000				
Heavy Duty Gasoline 90,000					
Heavy Duty Diesel	150,000				

Cost/vehicle/year	(\$371.54)
Incremental Cost/mile	(\$0.0324)

### Newton

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$11,392	-82.4%	\$0.0102
Automobiles	\$1,656	-12.0%	\$0.0053
Light Trucks	\$3,100	-22.4%	\$0.0074
Heavy Duty Trucks	\$6,636	-48.0%	\$0.0174
Diesel Price Diff.	(\$25,226)	182.4%	(\$0.0279)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	<b>(\$13,833</b> )	100.0%	(\$0.0068)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	(\$0.0008)
Storage/Dispenser	(\$10,366)	17.9%	(\$0.0051)
Subtotal	(\$11,964)	20.7%	(\$0.0059)
Vehicle			
Conversion Kit	(\$8,027)	13.9%	(\$0.0040)
Tanks	(\$3,070)	5.3%	(\$0.0015)
Labor	(\$8,217)	14.2%	(\$0.0041)
OEM	(\$4,427)	7.7%	(\$0.0022)
Subtotal	(\$23,741)	41.1%	(\$0.0118)
Operating			
Station Maint.	(\$4,713)	8.2%	(\$0.0023)
Labor - fuel time loss	(\$4,246)	7.3%	(\$0.0021)
Propane Fuel Tax	(\$13,160)	22.8%	(\$0.0065)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$22,119)	38.3%	(\$0.0110)
Total Costs	(\$57,824)	100.0%	(\$0.0286)
Savings - Cost	(\$71,658)	N/A	(\$0.0355)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.7	33,084	\$1,600	\$400
Light Trucks	3	12.9	14,891	\$1,190	\$400
Heavy Duty Gasoline	3	5.5	13,521	\$1,200	\$450
Heavy Duty Diesel	5	9.0	23,026	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	· ·	•	-	\$3,535	N/A
Total	12				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	2,00

٠

10.0%

MAJOR ASSUMPTIONS	
	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage tota
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$633.45)
(\$0.0355)

٠

# Orange

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$80,695	101.9%	\$0.0254
Automobiles	\$5,597	7.1%	<b>\$</b> 0.0197
Light Trucks	\$48,078	60.7%	\$0.0194
Heavy Duty Trucks	\$27,020	34.1%	\$0.0656
Diesel Price Diff.	(\$1,481)	-1.9%	(\$0.0030)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$79,214	100.0%	\$0.021 <u>6</u>
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.4%	(\$0.0024)
Storage/Dispenser	(\$56,672)	34.8%	(\$0.0154)
Subtotal	(\$65,418)	40.2%	(\$0.0178)
Vehicle			
Conversion Kit	(\$19,849)	12.2%	(\$0.0054)
Tanks	(\$8,582)	5.3%	(\$0.0023)
Labor	(\$18,338)	11.3%	(\$0.0050)
OEM	(\$4,486)	2.8%	(\$0.0012)
Subtotal	(\$51,256)	31.5%	(\$0.0140)
Operating			
Station Maint.	(\$14,140)	8.7%	(\$0.0039)
Labor - fuel time loss	(\$4,355)	2.7%	(\$0.0012)
Propane Fuel Tax	(\$27,600)	17.0%	(\$0.0075)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$46,095)	28.3%	(\$0.0126)
Total Costs	(\$162,769)	100.0%	(\$0.0443)
Savings - Cost	(\$83,555)	N/A	(\$0.0228)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	2	16.4	15,100	\$1,600	\$400
Light Trucks	19	16.5	13,830	\$1,190	\$400
Heavy Duty Gasoline	4	4.8	10,928	\$1,200	\$450
Heavy Duty Diesel	7	8.0	9,063	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fue!	-	-	-	\$3,535	N/A
Total	32				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal) Number of dispenser hoses	14 <b>,40</b> 0 2

М	A.J	OR	ASSU	JMP	TIO	NS
---	-----	----	------	-----	-----	----

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000

Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$276.98)
Incremental Cost/mile	(\$0.0228)

### District - 20 Port Arthur

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$63,520 101.9% \$0.0252 Gasoline Price Diff. \$11,010 17.7% \$0.0176 **Automobiles** \$33,927 54.4% \$0.0214 Light Trucks \$18,582 \$0.0600 Heavy Duty Trucks 29.8% Diesel Price Diff. (\$1,179) -1.9% (\$0.0017) 0.0% \$0.0000 Maintenance **\$**0 Total Savings \$62,340 100.0% \$0.0195 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 5.6% (\$0.0027) Station setup (\$8,746) 36.0% (\$0.0177) Storage/Dispenser (\$56,672) (\$0.0205) Subtotal (\$65,418) 41.6% Vehicle Conversion Kit (\$18,303) 11.6% (\$0.0057) Tanks (\$7,956) 5.1% (\$0.0025) Labor (\$17,164) 10.9% (\$0.0054) OEM (\$4,229) 2.7% (\$0.0013) (\$47,652) Subtotal 30.3% (\$0.0149) Operating Station Maint. (\$14,140) 9.0% (\$0.0044) Labor - fuel time loss (\$4,319) 2.7% (\$0.0014) Propane Fuel Tax (\$0.0081) (\$25,910) 16.5% Additional training 0.0% \$0.0000 \$0 (\$44,370) Subtotal 28.2% (\$0.0139) Total Costs (\$157,440) 100.0% (\$0.0493) Savings - Cost (\$95,100) N/A (\$0.0298)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	5	18.2	13,275	\$1,600	\$400
Light Trucks	15	14.7	11,206	\$1,190	\$400
Heavy Duty Gasoline	3	5.3	10,958	\$1,200	\$450
Heavy Duty Diesel	6	9.0	14,336	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	29	IIIIIII.		<u>                                     </u>	

DISCOUNT RATE

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

Dibeount Kind	1010 /0
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
	_

10.0%

MAJOR ASSUMPTIONS	3
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$347.87)
(\$0.0298)

# District - 20 Woodville

•

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$13,536	-565.8%	\$0.0100
Automobiles	\$1,271	-53.1%	\$0.0049
Light Trucks	\$3,012	-125.9%	\$0.0071
Heavy Duty Trucks	\$9,252	-386.7%	\$0.0139
Diesel Price Diff.	(\$15,928)	665.8%	(\$0.0292)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$2,392)	100.0%	(\$0.0013)
		~ .	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.6%	(\$0.0008)
Storage/Dispenser	(\$10,366)	17.1%	(\$0.0055)
Subtotal	(\$11,964)	19.8%	(\$0.0063)
Vehicle			
Conversion Kit	(\$9,210)	15.2%	(\$0.0049)
Tanks	(\$3,650)	6.0%	(\$0.0019)
Labor	(\$8,956)	14.8%	(\$0.0047)
OEM	(\$3,333)	5.5%	(\$0.0018)
Subtotal	(\$2 <u>5,149)</u>	41.6%	(\$0.0133)
Operating			
Station Maint.	(\$4,713)	7.8%	(\$0.0025)
Labor - fuel time loss	(\$3,251)	5.4%	(\$0.0017)
Propane Fuel Tax	(\$15,370)	25.4%	(\$0.0081)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$23,335)	38.6%	(\$0.0123)
Total Costs	(\$60,449)	100.0%	(\$0.0319)
Savings - Cost	(\$62,841)	N/A	(\$0.0332)

VEHICLE DATA	# Vehicles in Year 30	MPG		LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	20.2	27,506	\$1,600	\$400
Light Trucks	3	14.0	15,066	\$1,190	\$400
Heavy Duty Gasoline	5	6.8	14,087	\$1,200	\$450
Heavy Duty Diesel	5	9.0	13,876		-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	14				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS	<u> </u>	
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are as	ssumed available at the beginning of year 6.	
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$476.15)
Incremental Cost/mile	(\$0.0332)

.

### District - 21 Brownsville

#### 30 year NPV SAVINGS % of Incremental Savings/Mile Savings Gasoline Price Diff. \$11,805 -613.7% \$0.0079 \$1,389 Automobiles -72.2% \$0.0061 -351.8% \$0.0065 Light Trucks \$6,766 -189.7% \$0.0161 \$3,650 Heavy Duty Trucks (\$13,728) Diesel Price Diff. 713.7% (\$0.0350) \$0 \$0.0000 Maintenance 0.0% **Total Savings** (\$1,924) 100.0% (\$0.0010) COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$1,598) 2.5% (\$0.0008) Station setup Storage/Dispenser (\$10,366) (\$0.0055) 16.1% (\$0.0064) Subtotal (\$11,964) 18.6% Vehicle (\$12,305) 19.1% (\$0.0065) Conversion Kit Tanks (\$4,592) 7.1% (\$0.0024) (\$11,378) 17.7% (\$0.0061) Labor OEM (\$2,213) 3.4% (\$0.0012) (\$30,489) Subtotal 47.4% (\$0.0162) Operating Station Maint. (\$4,713) 7.3% (\$0.0025) (\$0.0015) Labor - fuel time loss (\$2,768) 4.3% Propane Fuel Tax (\$14,421) 22.4% (\$0.0077) Additional training \$0 0.0% \$0.0000 (\$21,903) 34.0% (\$0.0116) Subtotal **Total Costs** (\$64,356) 100.0% (\$0.0342) (\$66,280) N/A Savings - Cost (\$0.0353)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.2	24,030	\$1,600	\$400
Light Trucks	8	14.5	13,707	\$1,190	\$400
Heavy Duty Gasoline	2	5.7	12,059	\$1,200	\$450
Heavy Duty Diesel	7	8.0	7,138	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	· ·			\$3,535	N/A
Total	18	iiiiiiii.			

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	2,000

MAJOR ASSUMPTIONS	
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	sumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$390.60)
Incremental Cost/mile	(\$0.0353)

## District - 21 Edcouch

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$8,950	-135.5%	\$0.0074
Automobiles	\$1,400	-21.2%	\$0.0054
Light Trucks	\$6,223	-94.2%	\$0.0072
Heavy Duty Trucks	\$1,327	-20.1%	\$0.0161
Diesel Price Diff.	(\$15,554)	235.5%	(\$0.0346)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$6,603)	100.0%	(\$0.0040)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	(\$0.0010)
Storage/Dispenser	(\$10,366)	18.5%	(\$0.0062)
Subtotal	(\$11,964)	21.3%	(\$0.0072)
Vehicle			
Conversion Kit	(\$10,013)	17.8%	(\$0.0060)
Tanks	(\$3,462)	6.2%	(\$0.0021)
Labor	(\$9,421)	16.8%	(\$0.0057)
OEM	(\$2,545)	4.5%	(\$0.0015)
Subtotal	(\$25,440)	45.3%	(\$0.0153)
Operating			
Station Maint.	(\$4,713)	8.4%	(\$0.0028)
Labor - fuel time loss	(\$2,549)	4.5%	(\$0.0015)
Propane Fuel Tax	(\$11,480)	20.4%	(\$0.0069)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$18,742)	33.4%	(\$0.0113)
Total Costs	(\$56,146)	100.0%	(\$0.0338)
Savings - Cost	(\$62,750)	N/A	(\$0.0378)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.4	27,627	\$1,600	\$400
Light Trucks	5	14.6	18,444	\$1,190	\$400
Heavy Duty Gasoline	1	6.3	8,746	\$1,200	\$450
Heavy Duty Diesel	7	8.0	8,175	-	-
Dedicated	· ·	.	-	\$3,325	\$1,400
Dual-fuel		.	-	\$3,535	N/A
Total	14				
			DISCOUNT	RATE	10.0%

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/tr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	sumed available at the beginning of year 6.
3. Vehicles are sold off at the	ne end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$475.46)
Incremental Cost/mile	(\$0.0378)

# District - 21 Falfurrias

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,562	-201.3%	\$0.0067
Automobiles	\$963	-25.6%	\$0.0034
Light Trucks	\$4,227	-112.5%	\$0.0067
Heavy Duty Trucks	\$2,373	-63.2%	\$0.0114
Diesel Price Diff.	(\$11,318)	301.3%	(\$0.0276)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$3,756)	100.0%	(\$0.0024)
		<i>~</i>	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.0%	(\$0.0010)
Storage/Dispenser	(\$10,366)	19.4%	(\$0.0068)
Subtotal	(\$11,964)	22.4%	(\$0.0078)
Vehicle			
Conversion Kit	(\$9,192)	17.2%	(\$0.0060)
Tanks	(\$3,266)	6.1%	(\$0.0021)
Labor	(\$8,670)	16.2%	(\$0.0056)
OEM	(\$1,938)	3.6%	(\$0.0013)
Subtotal	(\$23,066)	43.2%	(\$0.0150)
Operating			(00.0004)
Station Maint.	(\$4,713)	8.8%	(\$0.0031)
Labor - fuel time loss	(\$2,064)	3.9%	(\$0.0013)
Propane Fuel Tax	(\$11,618) \$0	21.7% 0.0%	(\$0.0076) \$0.0000
Additional training	** (		••••
Subtotal	(\$18,395)	34.4%	(\$0.0120)
Total Costs	(\$53,425)	100.0%	(\$0.0348)
Savings - Cost	(\$57,181)	N/A	(\$0.0372)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	29.0	29,868	\$1,600	\$400
Light Trucks	4	14.9	16,840	\$1,190	\$400
Heavy Duty Gasoline	2	7.7	11,027	\$1,200	\$450
Heavy Duty Diesel	6	10.0	8,713	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	13	IIIIIII.			

FUEL PRICES	
Small Volume	
Propane Price/gallon	<b>\$0.6</b> 0
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	
1. OEM vehicles are availab	ble at the beginning of year 11.
2. Diesel conversions are as	sumed available at the beginning of year 6.
3. Vehicles are sold off at th	ne end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$466.60)
Incremental Cost/mile	(\$0.0372)

# District - 21 Freer

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,161	-101.8%	\$0.0058
Automobiles	\$2,612	-37.1%	\$0.0051
Light Trucks	\$3,859	-54.9%	\$0.0058
Heavy Duty Trucks	\$691	-9.8%	\$0.0151
Diesel Price Diff.	(\$14,194)	201.8%	(\$0.0237)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$7,033)	100.0%	(\$0.0038)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.9%	(\$0.0009)
Storage/Dispenser	(\$10,366)	18.9%	(\$0.0057)
Subtotal	(\$11,964)	21.9%	(\$0.0065)
Vehicle			
Conversion Kit	(\$8,241)	15.1%	(\$0.0045)
Tanks	(\$3,100)	5.7%	(\$0.0017)
Labor	(\$8,483)	15.5%	(\$0.0046)
OEM	(\$3,221)	5.9%	(\$0.0018)
Subtotal	(\$23,045)	42.1%	(\$0.0126)
Operating			
Station Maint.	(\$4,713)	8.6%	(\$0.0026)
Labor - fuel time loss	(\$2,359)	4.3%	(\$0.0013)
Propane Fuel Tax	(\$12,651)	23.1%	(\$0.0069)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$19,723)	36.0%	(\$0.0108)
Total Costs	(\$54,732)	100.0%	(\$0.0299)
Savings - Cost	(\$61,766)	N/A	(\$0.0338)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	19.6	27,359	\$1,600	\$400
Light Trucks	4	17.1	17,683	\$1,190	\$400
Heavy Duty Gasoline	1	5.8	4,864	\$1,200	\$450
Heavy Duty Diesel	5	11.0	15,264		-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel				\$3,535	N/A
Total	12		in in the second se		

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$546.00)
Incremental Cost/mile	(\$0.0338)

277

·

## Hebbronville

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$14,771	910.8%	\$0.0076
Automobiles	\$1,180	72.8%	\$0.0046
Light Trucks	\$10,044	619.3%	\$0.0069
Heavy Duty Trucks	\$3,547	218.7%	\$0.0159
Diesel Price Diff.	(\$13,149)	-810.8%	(\$0.0271)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$1,622	100.0%	\$0.0007
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.2%	(\$0.0007)
Storage/Dispenser	(\$10,366)	14.4%	(\$0.0043)
Subtotal	(\$11,964)	16.6%	(\$0.0049)
Vehicle			
Conversion Kit	(\$12,398)	17.2%	(\$0.0051)
Tanks	(\$4,986)	6.9%	(\$0.0021)
Labor	(\$12,016)	16.7%	(\$0.0050)
OEM	(\$3,488)	4.8%	(\$0.0014)
Subtotal	(\$32,888)	45.6%	(\$0.0136)
Operating			
Station Maint.	(\$4,713)	6.5%	(\$0.0019)
Labor - fuel time loss	(\$2,839)	3.9%	(\$0.0012)
Propane Fuel Tax	(\$19,689)	27.3%	(\$0.0081)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$27,241)	37.8%	(\$0.0112)
Total Costs	<b>(\$72,093</b> )	100.0%	(\$0.0297)
Savings - Cost	(\$70,471)	N/A	(\$0.0291)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	20.4	13,461	\$1,600	\$400
Light Trucks	10	14.4	15,513	\$1,190	\$400
Heavy Duty Gasoline	1	6.2	23,662	\$1,200	\$450
Heavy Duty Diesel	6	10.0	10,287	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel	-			\$3,535	N/A
Total	19				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	<b>2,00</b> 0
Number of dispenser hoses	1

.

#### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold	off at the end of the year	when they reach the following mileage totals:
Automobiles	90,000	

Light Trucks	90,000
Heavy Duty Gasoline	<b>90,00</b> 0
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$393.45)
Incremental Cost/mile	(\$0.0291)

٠

### District - 21 Laredo

#### 30 year NPV SAVINGS % of Incremental Savings Savings/Mile -2838.5% \$0.0076 Gasoline Price Diff. \$12,870 \$1,736 -382.8% \$0.0048 Automobiles \$9,269 -2044.4% \$0.0078 Light Trucks Heavy Duty Trucks \$1,865 -411.3% \$0.0138 Diesel Price Diff. (\$13,323) 2938.5% (\$0.0309) \$0 0.0% \$0.0000 Maintenance 100.0% (\$453) (\$0.0002) **Total Savings** COSTS % of Incremental Cost/Mile Costs Infrastructure \$0 0.0% \$0.0000 Land (\$1,598) 2.0% (\$0.0008) Station setup Storage/Dispenser (\$10,366) 13.0% (\$0.0049) 15.0% (\$0.0056) Subtotal (\$11,964) Vehicle 22.9% (\$0.0086) **Conversion Kit** (\$18,325) (\$7,782) (\$0.0037) 9.7% Tanks (\$0.0067) (\$14,223) 17.8% Labor OEM (\$3,528) 4.4% (\$0.0017) (\$43,858) 54.8% (\$0.0207) Subtotal Operating Station Maint. (\$4,713) 5.9% (\$0.0022) (\$2,729) Labor - fuel time loss 3.4% (\$0.0013) Propane Fuel Tax (\$16,740) 20.9% (\$0.0079) 0.0% \$0.0000 Additional training \$0 (\$24,183) 30.2% Subtotal (\$0.0114) Total Costs (\$80,005) 100.0% (\$0.0378) (\$80,458) N/A (\$0.0380) Savings - Cost

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30		per vehicle	Cost per vehicle	per vehicle
Automobiles	3	19.9	12,882	\$1,600	\$400
Light Trucks	16	12.7	7,880	\$1,190	\$400
Heavy Duty Gasoline	3	6.3	4,770	\$1,200	\$450
Heavy Duty Diesel	7	9.0	7,847	-	-
Dedicated			-	\$3,325	\$1,400
Dual-fuel				\$3,535	N/A
Total	29	AIIIIIIIAA	in in the second se	MANANANAN MANANANANANANANANANANANANANANA	MAMMAN MARKAN br>MARKAN MARKAN

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/ftr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS		
1. OEM vehicles are availa	ble at the beginning of year 11.	
2. Diesel conversions are a	sumed available at the beginning of year 6.	
3. Vehicles are sold off at t	e end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$294.31)
Incremental Cost/mile	(\$0.0380)

### District - 21 Mission

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$9,858	-465.5%	\$0.0088
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$5,653	-267.0%	\$0.0069
Heavy Duty Trucks	\$4,204	-198.5%	\$0.0138
Diesel Price Diff.	(\$11,975)	565.5%	(\$0.0349)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$2,118)	100.0%	(\$0.0014)
		~ ^	
COSTS	-	% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	(\$0.0011)
Storage/Dispenser	(\$10,366)	18.5%	(\$0.0071)
Subtotal	(\$11,964)	21.3%	(\$0.0081)
Vehicle			
Conversion Kit	(\$10,224)	18.2%	(\$0.0070)
Tanks	(\$3,786)	6.7%	(\$0.0026)
Labor	(\$8,909)	15.9%	(\$0.0061)
OEM	(\$1,689)	3.0%	(\$0.0011)
Subtotal	(\$24,609)	43.8%	(\$0.0168)
Operating			
Station Maint.	(\$4,713)	8.4%	(\$0.0032)
Labor - fuel time loss	(\$2,436)	4.3%	(\$0.0017)
Propane Fuel Tax	(\$12,409)	22.1%	(\$0.0084) \$0.0000
Additional training	\$0	0.0%	
Subtotal	(\$19,558)	34.8%	(\$0.0133)
Total Costs	(\$56,131)	100.0%	(\$0.0382)
Savings - Cost	(\$58,249)	N/A	(\$0.0397)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	6	13.7	14,497	\$1,190	\$400
Heavy Duty Gasoline	3	6.4	10,801	\$1,200	\$450
Heavy Duty Diesel	6	8.0	7,288	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	15				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS Labor Cost (\$/htt)	\$15.00
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	<b>2,00</b> 0 1

MAJOR ASSUMPTIONS	5
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$411.93)
Incremental Cost/mile	(\$0.0397)

### District - 21 Pharr

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$133,067	103.0%	\$0.0259
Automobiles	\$12,950	10.0%	\$0.0194
Light Trucks	\$98,001	75.9%	\$0.0245
Heavy Duty Trucks	\$22,115	17.1%	\$0.0466
Diesel Price Diff.	(\$3,903)	-3.0%	(\$0.0032)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$129,164	100.0%	\$0.0204
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	3.9%	(\$0.0014)
Storage/Dispenser	(\$56,672)	25.2%	(\$0.0089)
Subtotal	(\$65,418)	29.1%	(\$0.0103)
Vehicle			
Conversion Kit	(\$33,249)	14.8%	(\$0.0052)
Tanks	(\$13,367)	6.0%	(\$0.0021)
Labor	(\$31,987)	14.3%	(\$0.0050)
OEM	(\$9,029)	4.0%	(\$0.0014)
Subtotal	(\$87,632)	39.0%	(\$0.0138)
Operating			
Station Maint.	(\$14,140)	6.3%	(\$0.0022)
Labor - fuel time loss	(\$9,066)	4.0%	(\$0.0014)
Propane Fuel Tax	(\$48,194)	21.5%	(*******
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$71,399)	31.8%	(\$0.0113)
Total Costs	(\$224,450)	100.0%	(\$0.0354)
Savings - Cost	(\$95,286)	N/A	(\$0.0150)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	5	16.5	14,129	\$1,600	\$400
Light Trucks	28	13.2	15,132	\$1,190	\$400
Heavy Duty Gasoline	2	6.9	25,189	\$1,200	\$450
Heavy Duty Diesel	16	7.0	9,565	-	
Dedicated	· ·		-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	51				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS Labor Cost (\$/hr)	<b>\$</b> 15.00
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	14,400 2

MAJOR ASSUMPTIONS		
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

(\$198.19)
(\$0.0150)

# District - 21 Pharr DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$102,236	100.8%	\$0.0204
Automobiles	\$42,173	41.6%	\$0.0157
Light Trucks	\$55,863	55.1%	\$0.0245
Heavy Duty Trucks	\$4,200	4.1%	\$0.0801
Diesel Price Diff.	(\$783)	-0.8%	(\$0.0020)
Maintenance	\$0	0.0%	\$0.0000
			• <b>-</b>
Total Savings	\$101,453	100.0%	\$0.0187
			-
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	4.6%	(\$0.0016)
Storage/Dispenser	(\$56,672)	29.9%	(\$0.0105)
Subtotal	(\$65,418)	34.5%	(\$0.0121)
Vehicle			
Conversion Kit	(\$23,786)	12.5%	(\$0.0044)
Tanks	(\$11,518)	6.1%	(\$0.0021)
Labor	(\$25,707)	13.5%	(\$0.0047)
OEM	(\$6,903)	3.6%	(\$0.0013)
Subtotal	<b>(\$67,91</b> 5)	35.8%	(\$0.0125)
Operating			
Station Maint.	(\$14,140)	7.5%	(\$0.0026)
Labor - fuel time ioss	(\$4,799)	2.5%	(\$0.0009)
Propane Fuei Tax	(\$37,523)	19.8%	(\$0.0069)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$56,462)	29.7%	(\$0.0104)
Total Costs	(\$189,795)	100.0%	<b>(\$0.0350)</b>
Savings - Cost	(\$88,343)	N/A	(\$0.0163)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	16	20.6	17,814	\$1,600	\$400
Light Trucks	18	13.1	13,437	\$1,190	\$400
Heavy Duty Gasoline	2	3.9	2,780	\$1,200	\$450
Heavy Duty Diesel	3	6.0	16,860		
Dedicated	· ·	.	-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	39				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$240.29)
Incremental Cost/mile	(\$0.0163)

# Raymondville

SAVINGS	30 year NPV	% of	Incremental	
		Savings	Savings/Mile	
Gasoline Price Diff.	\$16,250	177.3%	\$0.0077	
Automobiles	\$1,937	21.1%	\$0.0052	
Light Trucks	\$9,298	101.4%	\$0.0067	
Heavy Duty Trucks	\$5,015	54.7%	\$0.0144	
Diesel Price Diff.	(\$7,083)	-77.3%	(\$0.0403)	
Maintenance	\$0	0.0% \$0.000		
Total Savings	\$9,166	100.0%	\$0.0040	
COSTS		% of	Incremental	
Infrastructure		Costs	Cost/Mile	
Land	\$0	0.0%	\$0.0000	
Station setup	(\$1,598)	2.2%	(\$0.0007)	
Storage/Dispenser	(\$10,366)	14.3%	(\$0.0045)	
Subtotal	(\$11,964)	16.5%	(\$0.0052)	
Vehicle				
Conversion Kit	(\$14,320)	19.8%	(\$0.0063)	
Tanks	(\$5,886)	8.1%	(\$0.0026)	
Labor	(\$13,561)	18.7%	(\$0.0059)	
OEM	(\$2,651)	3.7%	(\$0.0012)	
Subtotal	(\$36,417)	50.2%	(\$0.0159)	
Operating				
Station Maint.	(\$4,713)	6.5%	(\$0.0021)	
Labor - fuel time loss	(\$2,271)	3.1%	(\$0.0010)	
Propane Fuel Tax	(\$17,121)	23.6%	(\$0.0075)	
Additional training	<b>\$</b> 0	0.0%	\$0.0000	
Subtotal	(\$24,105)	33.3%	( <b>\$</b> 0.0105)	
Total Costs	(\$72,487)	100.0%	(\$0.0317)	
Savings - Cost	(\$63,320)	N/A	(\$0.0277)	

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	18.3	13,203	\$1,600	\$400
Light Trucks	11	14.2	13,408	\$1,190	\$400
Heavy Duty Gasoline	2	7.2	18,462	\$1,200	\$450
Heavy Duty Diesel	6	7.0	3,730	-	-
Dedicated	· ·	· ·	-	\$3,325	\$1,400
Dual-fuel	· ·	·	-	\$3,535	N/A
Total	22				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,00
Number of dispenser hoses	

### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3.	Vehicles are sold off at the e	and of the year when they reach the following mileage totals:
	Automobiles	90,000
	Light Trucks	90,000

Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$305.32)
Incremental Cost/mile	(\$0.0277)

### District - 21 **Rio Grande City**

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$8,383	-94.1%	\$0.0081
Automobiles	\$1,347	-15.1%	\$0.0066
Light Trucks	\$4,534	-50.9%	\$0.0070
Heavy Duty Trucks	\$2,502	-28.1%	\$0.0140
Diesel Price Diff.	(\$17,291)	194.1%	(\$0.0277)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$8,908)	100.0%	(\$0.0054)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.6%	(\$0.0010)
Storage/Dispenser	(\$10,366)	16.8%	(\$0.0063)
Subtotal	(\$11,964)	19.4%	(\$0.0072)
Vehicl <b>e</b>			
Conversion Kit	(\$12,195)	19.8%	(\$0.0074)
Tanks	(\$3,800)	6.2%	(\$0.0023)
Labor	(\$10,989)	17.8%	(\$0.0066)
OEM	(\$2,438)	3.9%	(\$0.0015)
Subtotal	(\$29,423)	47.7%	(\$0.0178)
Operating			
Station Maint.	(\$4,713)	7.6%	(\$0.0029)
Labor - fuel time loss	(\$2,759)	4.5%	(\$0.0017)
Propane Fuel Tax	(\$12,877)	20.9%	(\$0.0078)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$20,349)	33.0%	(\$0.0123)
Total Costs	(\$61,736)	100.0%	(\$0.0373)
Savings - Cost	(\$70,644)	N/A	(\$0.0427)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	
Automobiles	1	15.8	21,660	\$1,600	\$400
Light Trucks	4	14.1	17,138	\$1,190	\$400
Heavy Duty Gasoline	1	7.4	18,927	\$1,200	\$450
Heavy Duty Diesel	10	10.0	7,952	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	16	//////////////////////////////////////			

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN Storage tank water volume (gal)	2,000

٠

### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$468.37)
Incremental Cost/mile	(\$0.0427)

٠

.

Dist	rict - 21
San	Benito

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$16,978	227.8%	\$0.0075
Automobiles	\$1,440	19.3%	\$0.0055
Light Trucks	\$11,201	150.3%	\$0.0064
Heavy Duty Trucks	\$4,337	58.2%	\$0.0188
Diesel Price Diff.	(\$9,525)	-127.8%	(\$0.0403)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$7,453	100.0%	\$0.0030
		~ ^	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.2%	(\$0.0006)
Storage/Dispenser	(\$10,366)	14.4%	(\$0.0042)
Subtotal	(\$11,964)	16.7%	(\$0.0048)
Vehicle			
Conversion Kit	(\$13,927)	19.4%	(\$0.0056)
Tanks	(\$5,950)	8.3%	(\$0.0024)
Labor	(\$12,641)	17.6%	(\$0.0051)
OEM	(\$2,716)	3.8%	(*********
Subtotal	(\$35,234)	49.1%	(\$0.0142)
Operating	( , , , , , , , , , , , , , , , , , , ,		(60,0010)
Station Maint.	(\$4,713)	6.6%	(\$0.0019)
Labor - fuel time loss	(\$2,642)	3.7%	· · · /
Propane Fuel Tax	(\$17,242) \$0	24.0% 0.0%	
Additional training			
Subtotal	(\$24,597)	34.3%	(\$0.0099)
		100.67	(00.0000)
Total Costs	(\$71,795)	100.0%	(\$0.0289)
Savings - Cost	(\$64,342)	N/A	(\$0.0259)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	3	18.9	9,223	\$1,600	\$400
Light Trucks	13	14.9	14,362	\$1,190	\$400
Heavy Duty Gasoline	1	5.3	24,515	\$1,200	\$450
Heavy Duty Diesel	5	7.0	6,019	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	22				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	

10.0%

MAJOR ASSUMPTIONS	<u>.</u>
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$310.25)
Incremental Cost/mile	(\$0.0259)

٠

# District - 23 Brackenridge

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$8,057	-69.9%	\$0.0086
Automobiles	\$1,040	-9.0%	\$0.0045
Light Trucks	\$5,265	-45.7%	\$0.0087
Heavy Duty Trucks	\$1,752	-15.2%	\$0.0166
Diesel Price Diff.	(\$19,579)	169.9%	(\$0.0326)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$11,522)	100.0%	<b>(\$0.0075</b> )
0.0.000		~ .	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.0%	(\$0.0010)
Storage/Dispenser	(\$10,366)	19.5%	(\$0.0067)
Subtotal	(\$11,964)	22.6%	(\$0.0078)
Vehicle			
Conversion Kit	(\$7,582)	14.3%	(\$0.0049)
Tanks	(\$2,770)	5.2%	(\$0.0018)
Labor	(\$7,448)	14.0%	(\$0.0048)
OEM	(\$2,995)	5.6%	(\$0.0019)
Subtotal	(\$20,796)	39.2%	(\$0.0135)
Operating			
Station Maint.	(\$4,713)	8.9%	(\$0.0031)
Labor - fuel time loss	(\$3,127)	5.9%	(\$0.0020)
Propane Fuel Tax	(\$12,424)	23.4%	(\$0.0081)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$20,265)	38.2%	(\$0.0132)
Total Costs	(\$53,025)	100.0%	(\$0.0344)
Savings - Cost	(\$64,547)	N/A	(\$0.0419)

VEHICLE DATA	# Vehicles			LPG Conversion	
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	22.0	24,486	\$1,600	\$400
Light Trucks	4	11.3	15,967	\$1,190	<b>\$</b> 400
Heavy Duty Gasoline	1	5.3	11,167	\$1,200	\$450
Heavy Duty Diesel	5	8.0	15,312	-	-
Dedicated		· ·	-	\$3,325	\$1,400
Dual-fuel	-	· .	-	\$3,535	N/A
Total	11				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
OTHER FACTORS Labor Cost (\$/trr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	S
1. OEM vehicles are availa	able at the beginning of year 11.
2. Diesel conversions are a	issumed available at the beginning of year 6.
3. Vehicles are sold off at t	the end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$622.46)
Incremental Cost/mile	(\$0.0419)

# Brady

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$6,580	-40.9%	\$0.0092
Automobiles	<b>\$</b> 919	-5.7%	\$0.0055
Light Trucks	\$4,606	-28.6%	\$0.0090
Heavy Duty Trucks	\$1,056	-6.6%	\$0.0293
Diesel Price Diff.	(\$22,658)	140.9%	(\$0.0452)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$16,077)	100.0%	(\$0.0132)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.1%	(\$0.0013)
Storage/Dispenser	(\$10,366)	20.3%	(\$0.0085)
Subtotal	(\$11,964)	23.4%	(\$0.0098)
Vehicle			
Conversion Kit	(\$8,626)	16.9%	(\$0.0071)
Tanks	(\$2,976)	5.8%	(\$0.0024)
Labor	(\$7,701)	15.1%	(\$0.0063)
OEM	(\$1,838)	3.6%	(\$0.0015)
Subtotal	(\$21,142)	41.4%	(\$0.0173)
Operating			
Station Maint.	(\$4,713)	9.2%	(\$0.0039)
Labor - fuel time loss	(\$3,383)	6.6%	(\$0.0028)
Propane Fuel Tax	(\$9,847)	19.3%	(\$0.0081)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$17,943)	35.1%	(\$0.0147)
Total Costs	(\$51,049)	100.0%	(\$0.0419)
Savings - Cost	(\$67,127)	N/A	(\$0.0551)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.1	17,840	\$1,600	\$400
Light Trucks	4	10.6	13,625	\$1,190	\$400
Heavy Duty Gasoline	1	2.8	3,819	\$1,200	\$450
Heavy Duty Diesel	6	6.0	10,635		-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	12				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

M	<b>IAJOR ASSUMPTIONS</b>				
1.	1. OEM vehicles are available at the beginning of year 11.				
2.	Diesel conversions are ass	umed available at the beginning of year 6.			
3.	3. Vehicles are sold off at the end of the year when they reach the following mileage totals:				
	Automobiles	90,000			
	Light Trucks	90,000			
	Heavy Duty Gasoline	90,000			
	Heavy Duty Diesel	150,000			

Cost/vehicle/year	(\$593.40)
Incremental Cost/mile	(\$0.0551)

# Brownwood DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$117,838	103.3%	\$0.0225
Automobiles	\$22,319	19.6%	\$0.0143
Light Trucks	\$84,831	74.3%	\$0.0242
Heavy Duty Trucks	\$10,688	9.4%	\$0.0609
Diesel Price Diff.	(\$3,738)	-3.3%	(\$0.0024)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$114,100	100.0%	\$0.0167
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	3.4%	(\$0.0013)
Storage/Dispenser	(\$56,672)	21.7%	(\$0.0083)
Subtotal	(\$65,418)	25.1%	(\$0.0096)
Vehicle			
Conversion Kit	(\$44,571)	17.1%	(\$0.0065)
Tanks	(\$18,693)	7.2%	(\$0.0027)
Labor	(\$41,244)	15.8%	(\$0.0060)
OEM	(\$8,603)	3.3%	(\$0.0013)
Subtotal	<b>(\$113,1</b> 11)	43.4%	(\$0.0166)
Operating			
Station Maint.	(\$14,140)	5.4%	(\$0.0021)
Labor - fuel time loss	(\$9,855)	3.8%	(\$0.0014)
Propane Fuel Tax	(\$58,085)	22.3%	(\$0.0085)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$82,080)	31.5%	(\$0.0120)
Total Costs	(\$260,609)	100.0%	(\$0.0382)
Savings - Cost	(\$146,509)	N/A	(\$0.0215)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	12				\$400
Light Trucks	37	13.0	10,040	\$1,190	\$400
Heavy Duty Gasoline	3	5.2	6,201	\$1,200	\$450
Heavy Duty Diesel	17	8.0	11,834	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	69				MIIIIIIII

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000 Light Trucks 90.000

L'AGENTINGERS	20,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$225.24)
Incremental Cost/mile	(\$0.0215)

### Coleman

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,577	-62.5%	\$0.0078
Automobiles	\$817	-6.7%	\$0.0048
Light Trucks	\$5,871	-48.4%	\$0.0078
Heavy Duty Trucks	\$889	-7.3%	\$0.0158
Diesel Price Diff.	(\$19,706)	162.5%	(\$0.0332)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$12,129)	100.0%	(\$0.0077)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	
Storage/Dispenser	(\$10,366)	18.3%	(+ <i>,</i> /
Subtotal	(\$11,964)	21.2%	(\$0.0076)
Vehicle			
Conversion Kit	(\$9,598)	17.0%	(\$0.0061)
Tanks	(\$3,536)	6.3%	(\$0.0023)
Labor	(\$8,699)	15.4%	(\$0.0055)
OEM	(\$2,931)	5.2%	(\$0.0019)
Subtotal	(\$24,764)	43.8%	(\$0.0158)
Operating			
Station Maint.	(\$4,713)	8.3%	·····/
Labor - fuel time loss	(\$3,101)	5.5%	· · · · · /
Propane Fuel Tax	(\$11,996)	21.2%	, a a a,
Additional training	\$0	0.0%	
Subtotal	(\$19,811)	35.0%	(\$0.0126)
Total Costs	(\$56,539)	100.0%	(\$0.0360)
Savings - Cost	(\$68,668)	N/A	(\$0.0438)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.5	17,964	\$1,600	\$400
Light Trucks	6	12.1	13,256	\$1,190	\$400
Heavy Duty Gasoline	1	5.8	5,956	\$1,200	\$450
Heavy Duty Diesel	6	8.0	12,604	-	•
Dedicated	-	-	•	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	14	//////////////////////////////////////		//////////////////////////////////////	
			DISCOUNT	<u>RATE</u>	10.0%
FUEL PRICES					
Small Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.60		Labor Cost (\$/	ħr)	\$15.00
Gasoline Price/gallon	\$0.89				
Diesel Price/gallon	\$0.85		STATION D	ESIGN	

STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$520.30)
Incremental Cost/mile	(\$0.0438)

# District - 23 Comanche

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,530	-42.1%	\$0.0063
Automobiles	\$1,280	-7.1%	\$0.0055
Light Trucks	\$6,251	-34.9%	\$0.0064
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$25,434)	142.1%	(\$0.0339)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	(\$17,904)	100.0%	(\$0.0092)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.3%	(\$0.0008)
Storage/Dispenser	(\$10,366)	14.9%	(\$0.0053)
Subtotal	(\$11,964)	17.2%	(\$0.0061)
Vehicle			
Conversion Kit	(\$13,435)	19.3%	(\$0.0069)
Tanks	(\$4,704)	6.8%	(\$0.0024)
Labor	(\$12,280)	17.6%	(\$0.0063)
OEM	(\$2,714)	3.9%	(\$0.0014)
Subtotal	(\$33,134)	47.5%	(\$0.0170)
Operating			
Station Maint.	(\$4,713)	6.8%	(\$0.0024)
Labor - fuel time loss	(\$3,805)	5.5%	(\$0.0019)
Propane Fuel Tax	(\$16,071)	23.1%	(\$0.0082)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$24,589)	35.3%	(\$0.0126)
Total Costs	(\$69,688)	100.0%	(\$0.0357)
Savings - Cost	(\$87,592)	N/A	(\$0.0448)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.1	24,729	\$1,600	\$400
Light Trucks	9	14.2	11,449	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	9	8.0	10,612		-
Dedicated			-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	19				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	<b>6</b> 16.00
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

.

MAJOR ASSUMPTIONS	
1. OEM vehicles are availal	le at the beginning of year 11.
2. Diesel conversions are as	sumed available at the beginning of year 6.
3. Vehicles are sold off at th	e end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$489.03)
Incremental Cost/mile	(\$0.0448)

•

### Eastland

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$48,023	104.1%	\$0.0289
Automobiles	\$4,935	10.7%	\$0.0155
Light Trucks	\$36,820	79.8%	\$0.0292
Heavy Duty Trucks	\$6,268	13.6%	\$0.0723
Diesel Price Diff.	(\$1,895)	-4.1%	(\$0.0020)
Maintenance	\$0	0.0%	\$0. <u>0000</u>
Total Savings	\$46,128	100.0%	\$0.0176
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.8%	(\$0.0033)
Storage/Dispenser	(\$56,672)	37.3%	(\$0.0216)
Subtotal	(\$65,418)	43.1%	(\$0.0250)
Vehicle			
Conversion Kit	(\$16,927)	11.2%	(\$0.0065)
Tanks	(\$6,818)	4.5%	(\$0.0026)
Labor	(\$14,875)	9.8%	(\$0.0057)
OEM	(\$4,458)	2.9%	(\$0.0017)
Subtotal	(\$43,078)	28.4%	(\$0.0164)
Operating			
Station Maint.	(\$14,140)	9.3%	(\$0.0054)
Labor - fuel time loss	(\$5,815)	3.8%	(\$0.0022)
Propane Fuel Tax	(\$23,307)	15.4%	(\$0.0089)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$43,262)	28.5%	(\$0.0165)
Total Costs	(\$151,759)	100.0%	(\$0.0579)
Savings - Cost	(\$105,631)	N/A	(\$0.0403)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	2	20.8	16,840	\$1,600	<b>\$40</b> 0
Light Trucks	13	10.8	10,279	\$1,190	\$400
Heavy Duty Gasoline	3	4.3	3,067	\$1,200	\$450
Heavy Duty Diesel	8	7.0	15,233	-	-
Dedicated	-	· .	-	\$3,325	\$1,400
Dual-fuel	-	· ·	-	\$3,535	N/A
Total	26	IIIIIII.			

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000

Cost/vehicle/year	(\$430.97)
Incremental Cost/mile	(\$0.0403)

٠

### Goldthwaite

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$3,721	-62.8%	\$0.0086
Automobiles	\$856	-14.4%	\$0.0043
Light Trucks	\$1,879	-31.7%	\$0.0098
Heavy Duty Trucks	\$986	-16.6%	\$0.0235
Diesel Price Diff.	(\$9,646)	162.8%	(\$0.0457)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$5,925)	100.0%	<b>(\$0</b> .0092)
		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	4.5%	<b>(\$</b> 0.0025)
Storage/Dispenser	(\$10,366)	29.5%	(\$0.0161)
Subtotal	(\$11,964)	34.0%	(\$0.0186)
Vehicle			
Conversion Kit	(\$4,950)	14.1%	(\$0.0077)
Tanks	(\$1,798)	5.1%	(\$0.0028)
Labor	(\$4,426)	12.6%	(\$0.0069)
OEM	(\$893)	2.5%	(\$0.0014)
Subtotal	(\$12,067)	34.3%	(\$0.0187)
Operating			
Station Maint.	(\$4,713)	13.4%	(\$0.0073)
Labor - fuel time loss	(\$1,551)	4.4%	(\$0.0024)
Propane Fuel Tax	(\$4,904)	13.9%	(\$0.0076)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$11,168)	31.7%	<b>(\$</b> 0.0173)
Total Costs	(\$35,200)	100.0%	(\$0.0546)
Savings - Cost	(\$41,125)	N/A	(\$0.0638)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	24.3	21,150	\$1,600	\$400
Light Trucks	2	9.0	10,211	\$1,190	\$400
Heavy Duty Gasoline	1	3.6	4,458	\$1,200	\$450
Heavy Duty Diesel	3	6.0	8,954	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	7				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
OT A BLON DEGLON	
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000

Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$623.21)
Incremental Cost/mile	(\$0.0638)

# Lampasas

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$9,559	-1101.4%	\$0.0068
Automobiles	\$1,177	-135.6%	\$0.0052
Light Trucks	\$7,936	-914.4%	\$0.0068
Heavy Duty Trucks	\$446	-51.4%	\$0.0181
Diesel Price Diff.	(\$10,427)	1201.4%	(\$0.0401)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$868)	100.0%	(\$0.0005)
0.0.000		~ ·	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.6%	(\$0.0010)
Storage/Dispenser	(\$10,366)	17.0%	(\$0.0062)
Subtotal	(\$11,964)	19.6%	(\$0.0072)
Vehicle			
Conversion Kit	(\$11,724)	19.2%	(\$0.0070)
Tanks	(\$4,730)	7.8%	(\$0.0028)
Labor	(\$10,441)	17.1%	(\$0.0063)
OEM	(\$1,497)	2.5%	(\$0.0009)
Subtotal	(\$28,393)	46.6%	(\$0.0170)
Operating			
Station Maint.	(\$4,713)	7.7%	(\$0.0028)
Labor - fuel time loss	(\$2,235)	3.7%	(\$0.0013)
Propane Fuel Tax	(\$13,622)	22.4%	(\$0.0082)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$20,571)	33.8%	(\$0.0123)
Total Costs	(\$60,928)	100.0%	(\$0.0365)
Savings - Cost	(\$61,796)	N/A	(\$0.0370)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	18.9	23,852	\$1,600	\$400
Light Trucks	11	12.9	11,181	\$1,190	\$400
Heavy Duty Gasoline	1	4.4	2,619	\$1,200	\$450
Heavy Duty Diesel	5	7.0	6,622	-	-
Dedicated		· .	-	\$3,325	\$1,400
Dual-fuel	· ·	· .	-	\$3,535	N/A
Total	18				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	
1. OEM vehicles are available	le at the beginning of year 11.
2. Diesel conversions are as	sumed available at the beginning of year 6.
3. Vehicles are sold off at the	e end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$364.18)
	(00.0000)
Incremental Cost/mile	(\$0.0370)

.

### District - 23 San Saba

Diesel Price/gallon

SAVINGS	30 year NPV	% of	Incremental
Sector Contractor		Savings	Savings/Mile
Gasoline Price Diff.	\$4,093	-50.3%	\$0.0088
Automobiles	\$1,266	-15.6%	\$0.0070
Light Trucks	\$2,827	-34.8%	\$0.0099
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	(\$12,224)	150.3%	(\$0.0468)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$8,131)	100.0%	(\$0.0112)
00000		~ .	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	<b>\$0.000</b>
Station setup	(\$1,598)	4.1%	(\$0.0022)
Storage/Dispenser	(\$10,366)	26.3%	(\$0.0142)
Subtotal	(\$11,964)	30.4%	(\$0.0164)
Vehicle			
Conversion Kit	(\$6,206)	15.8%	(\$0.0085)
Tanks	(\$1,920)	4.9%	(\$0.0026)
Labor	(\$5,674)	14.4%	(\$0.0078)
OEM	(\$995)	2.5%	(\$0.0014)
Subtotal	(\$14,796)	<u>37.6</u> %	(\$0.0203)
Operating			
Station Maint.	(\$4,713)	12.0%	(\$0.0065)
Labor - fuel time loss	(\$1,788)	4.5%	(\$0.0025)
Propane Fuel Tax Additional training	(\$6,099) \$0	15.5% 0.0%	(\$0.0084) \$0.0000
•	• -		
Subtotal	(\$12,601)	32.0%	(\$0.0173)
Total Costs	(\$39,361)	100.0%	(\$0.0541)
Savings - Cost	(\$47,491)	N/A	(\$0.0652)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	14.8	19,073	\$1,600	\$400
Light Trucks	2	10.1	15,211	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	5	6.0	6,654	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	· ·	-	-	\$3,535	N/A
Total	8	iiiiiiii.			
			DISCOUNT	RATE	10.0%
FUEL PRICES					
Small Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.60		Labor Cost (\$/		\$15.00
Gasoline Price/gallon	\$0.89				
	•				

STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	3	
1. OEM vehicles are available	ble at the beginning of year 11.	
2. Diesel conversions are as	ssumed available at the beginning of year 6.	
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

\$0.85

Cost/vehicle/year	(\$629.73)
Incremental Cost/mile	(\$0.0652)

# Alpine

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$73,456	102.0%	\$0.0250
Automobiles	\$5,502	7.6%	\$0.0163
Light Trucks	\$59,185	82.2%	\$0.0245
Heavy Duty Trucks	\$8,768	12.2%	\$0.0478
Diesel Price Diff.	(\$1,417)	-2.0%	(\$0.0012)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	\$72,039	100.0%	\$0.0174
		~ •	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	5.4%	(\$0.0021)
Storage/Dispenser	(\$56,672)	35.3%	(\$0.0137)
Subtotal	(\$65,418)	40.7%	(\$0.0158)
Vehicle			
Conversion Kit	(\$16,759)	10.4%	(\$0.0040)
Tanks	(\$6,744)	4.2%	(\$0.0016)
Labor	(\$15,885)	9.9%	(\$0.0038)
OEM	(\$7,798)	4.9%	(\$0.0019)
Subtotal	(\$47,186)	29.4%	(\$0.0114)
Operating			
Station Maint.	(\$14,140)	8.8%	(\$0.0034)
Labor - fuel time loss	(\$5,547)	3.5%	(\$0.0013)
Propane Fuel Tax	(\$28,291)	17.6%	(\$0.0068)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$47,978)	29.9%	(\$0.0116)
Total Costs	(\$160,583)	100.0%	(\$0.0388)
Savings - Cost	(\$88,544)	N/A	(\$0.0214)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	2	19.9	17,925	\$1,600	\$400
Light Trucks	12	13.4	21,396	\$1,190	\$400
Heavy Duty Gasoline	3	6.7	6,490	\$1,200	\$450
Heavy Duty Diesel	9	10.0	16,953	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	· -	-	-	\$3,535	N/A
Total	26	//////////////////////////////////////			

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$361.26)
Incremental Cost/mile	(\$0.0214)

### Canutillo

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,940	-49.2%	\$0.0085
Automobiles	\$1,559	-9.7%	\$0.0059
Light Trucks	\$2,239	-13.9%	\$0.0063
Heavy Duty Trucks	\$4,142	-25.7%	\$0.0131
Diesel Price Diff.	(\$24,066)	149.2%	(\$0.0397)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$16,126)	100.0%	(\$0.0105)
COSTS		% of	Incrementai
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.7%	(\$0.0010)
Storage/Dispenser	(\$10,366)	17.2%	(\$0.0067)
Subtotal	(\$11,964)	19.9%	(\$0.0078)
Vehicle			
Conversion Kit	(\$11,769)	19.5%	(\$0.0076)
Tanks	(\$3,540)	5.9%	(\$0.0023)
Labor	(\$10,964)	18.2%	(\$0.0071)
OEM	(\$1,846)	3.1%	(\$0.0012)
Subtotal	(\$28,119)	46.7%	(\$0. <u>0183)</u>
Operating			
Station Maint.	(\$4,713)	7.8%	(\$0.0031)
Labor - fuel time loss	(\$3,700)	6.1%	(\$0.0024)
Propane Fuel Tax	(\$11,746)	19.5%	(\$0.0076)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$20,159)	33.5%	(\$0.0131)
Tot <b>al</b> Costs	(\$60,242)	100.0%	(\$0.0391)
Savings - Cost	(\$76,368)	N/A	(\$0.0496)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.7	27,922	\$1,600	\$400
Light Trucks	1	15.7	37,633	\$1,190	\$400
Heavy Duty Gasoline	3	6.7	11,188	\$1,200	\$450
Heavy Duty Diesel	10	7.0	7,717	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	15				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	

٠

### MAJOR ASSUMPTIONS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000

Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$540.07)	
Incremental Cost/mile	(\$0.0496)	

.

# District - 24 Dell City

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$5,503	-32.6%	\$0.0079
Automobiles	\$1,316	-7.8%	\$0.0071
Light Trucks	\$3,527	-20.9%	\$0.0079
Heavy Duty Trucks	<b>\$66</b> 1	-3.9%	\$0.0098
Diesel Price Diff.	(\$22,366)	132.6%	(\$0.0289)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$16,862)	100.0%	(\$0.0115)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.000
Station setup	(\$1,598)	3.1%	(\$0.0011)
Storage/Dispenser	(\$10,366)	20.4%	(\$0.0070)
Subtotal	(\$11,964)	23.6%	(\$0.0081)
Vehicle			
Conversion Kit	(\$7,360)	14.5%	(\$0.0050)
Tanks	(\$2,416)	4.8%	(\$0.0016)
Labor	(\$7,127)	14.0%	(\$0.0048)
OEM	(\$3,197)	6.3%	(\$0.0022)
Subtotal	(\$20,100)	39.6%	(\$0.0137)
Operating			
Station Maint.	(\$4,713)	9.3%	(\$0.0032)
Labor - fuel time loss	(\$3,202)	6.3%	(\$0.0022)
Propane Fuel Tax	(\$10,791)	21.3%	(\$0.0073)
Additional training	<b>\$</b> 0	0.0%	
Subtotal	(\$18,707)	36.8%	(\$0.0127)
Total Costs	(\$50,771)	100.0%	(\$0.0345)
Savings - Cost	(\$67,633)	N/A	(\$0.0460)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	14.7	19,628	\$1,600	\$400
Light Trucks	2	12.5	23,657	\$1,190	\$400
Heavy Duty Gasoline	1	9.9	7,160	\$1,200	\$450
Heavy Duty Diesel	6	9.0	16,398	-	-
Dedicated	-	· .	-	\$3,325	\$1,400
Dual-fuel	-	· -		\$3,535	N/A
Total	10				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	б
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$717.45)
Incremental Cost/mile	(\$0.0460)

•

# El Paso DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$171,092	100.5%	\$0.0249
Automobiles	\$19,964	11.7%	\$0.0168
Light Trucks	\$128,513	75.5%	\$0.0245
Heavy Duty Trucks	\$22,615	13.3%	\$0.0507
Diesel Price Diff.	(\$904)	-0.5%	(\$0.0032)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$170,187	100.0%	\$0.0238
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$8,746)	3.6%	(\$0.0012)
Storage/Dispenser	(\$56,672)	23.1%	(\$0.0079)
Subtotal	(\$65,418)	26.6%	(\$0.0091)
Vehicle			
Conversion Kit	(\$43,977)	17. <b>9%</b>	(\$0.0061)
Tanks	(\$22,668)	9.2%	(\$0.0032)
Labor	(\$32,253)	13.1%	(\$0.0045)
OEM	(\$13,880)	5.6%	(\$0.0019)
Subtotal	(\$112,778)	45.9%	(\$0.0158)
Operating			
Station Maint.	(\$14,140)	5.8%	(\$0.0020)
Labor - fuel time loss	(\$5,551)	2.3%	(\$0.0008)
Propane Fuel Tax	(\$47,910)	19.5%	(\$0.0067)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$67,601)	27.5%	(\$0.0094)
Total Costs	(\$245,798)	100.0%	(\$0.0343)
Savings - Cost	(\$75,611)	N/A	(\$0.0106)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	Differentia
Automobiles	15	19.3	8,381	\$1,600	\$400
Light Trucks	59	13.3	9,421	\$1,190	\$400
Heavy Duty Gasoline	2	6.4	23,679	\$1,200	\$450
Heavy Duty Diesel	3	6.0	12,166	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	79				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,40
Number of dispenser hoses	

MAJOR ASSUMPTIONS	
-------------------	--

- 1. OEM vehicles are available at the beginning of year 11.
- 2. Diesel conversions are assumed available at the beginning of year 6.
- 3. Vehicles are sold off at the end of the year when they reach the following mileage totals:

   Automobiles
   90,000

   Light Trucks
   90,000

   Heavy Duty Gasoline
   90,000

Heavy Duty Diesel 150,000

Cost/vehicle/year	(\$101.53)
Incremental Cost/mile	(\$0.0106)

# Fort Davis

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$5,731	-62.5%	\$0.0065
Automobiles	\$2,360	-25.7%	\$0.0044
Light Trucks	\$2,099	-22.9%	\$0.0103
Heavy Duty Trucks	\$1,272	-13.9%	\$0.0093
Diesel Price Diff.	(\$14,905)	162.5%	(\$0.0295)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$9,174)	100.0%	(\$0.0066)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.5%	(\$0.0012)
Storage/Dispenser	(\$10,366)	22.4%	(\$0.0075)
Subtotal	(\$11,964)	25.8%	(\$0.0086)
Vehicle			
Conversion Kit	(\$6,695)	14.5%	(\$0.0048)
Tanks	(\$2,260)	4.9%	(\$0.0016)
Labor	(\$7,116)	15.4%	(\$0.0051)
OEM	(\$2,434)	5.3%	(\$0.0018)
Subtotal	(\$18,505)	40.0%	(\$0.0133)
Operating			
Station Maint.	(\$4,713)	10.2%	(\$0.0034)
Labor - fuel time loss	(\$2,301)	5.0%	· · · · · · · · · · · · · · · · · · ·
Propane Fuel Tax	(\$8,809)	19.0%	· · · /
Additional training	<b>\$</b> 0	0.0%	
Subtotal	(\$15,824)	34.2%	(\$0.0114)
Tot <b>al</b> Costs	(\$46,293)	100.0%	(\$0.0333)
Savings - Cost	(\$55,467)	N/A	(\$0.0400)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	22.7	28,707	\$1,600	\$400
Light Trucks	1	10.2	21,660	\$1,190	\$400
Heavy Duty Gasoline	1	10.2	14,553	\$1,200	\$450
Heavy Duty Diesel	5	9.0	12,870	-	-
Dedicated		- 1	-	\$3,325	\$1,400
Dual-fuel	· ·	· .	-	\$3,535	N/A
Total	9				
			DISCOUNT	RATE	10.0%

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS			
1. OEM vehicles are availa	1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are as	ssumed available at the beginning of year 6.		
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:		
Automobiles	90,000		
Light Trucks	90,000		
Heavy Duty Gasoline	90,000		
Heavy Duty Diesel	150,000		

Cost/vehicle/year	(\$653.77)
Incremental Cost/mile	(\$0.0400)
Incremental Cost/mile	(\$0.0400)

### District - 24 Marfa

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$6,772	-39.6%	\$0.0076
Automobiles	\$929	-5.4%	\$0.0036
Light Trucks	\$4,974	-29.1%	\$0.0096
Heavy Duty Trucks	\$869	-5.1%	\$0.0077
Diesel Price Diff.	(\$23,881)	139.6%	(\$0.0292)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$17,109)	100.0%	<b>(\$0.0100</b> )
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.0%	(\$0.0009)
Storage/Dispenser	(\$10,366)	19.5%	(\$0.0061)
Subtotal	(\$11,964)	22.6%	(\$0.0070)
Vehicle			
Conversion Kit	(\$8,275)	15.6%	(\$0.0049)
Tanks	(\$2,622)	4.9%	(\$0.0015)
Labor	(\$8,296)	15.6%	(\$0.0049)
OEM	(\$3,238)	6.1%	(\$0.0019)
Subtotal	(\$22,431)	42.3%	(\$0.0132)
Operating			
Station Maint.	(\$4,713)	8.9%	(\$0.0028)
Labor - fuel time loss	(\$3,506)	6.6%	(\$0.0021)
Propane Fuel Tax	(\$10,432)	19.7%	(\$0.0061)
Additional training	<b>\$</b> 0	0.0%	\$0.000
Subtotal	(\$18,652)	35.2%	(\$0.0109)
Total Costs	(\$53,048)	100.0%	(\$0.0311)
Savings - Cost	(\$70,156)	N/A	(\$0.0412)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	27.2	27,034	\$1,600	\$400
Light Trucks	2	10.3	27,530	\$1,190	\$400
Heavy Duty Gasoline	1	11.8	11,950	\$1,200	\$450
Heavy Duty Diesel	7	9.0	14,860	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-		\$3,535	N/A
Total	11				HIIIIIII

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000

MAJOR ASSUMPTIONS	
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	sumed available at the beginning of year 6.
3. Vehicles are sold off at th	e end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$676.56)
Incremental Cost/mile	(\$0.0412)

### Sierra Blanca

.

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$6,036	- <b>96</b> .7%	\$0.0100
Automobiles	\$1,893	-30.3%	\$0.0109
Light Trucks	\$3,409	-54.6%	\$0.0091
Heavy Duty Trucks	\$733	-11.7%	\$0.0131
Diesel Price Diff.	(\$12,278)	196.7%	(\$0.0349)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$6,242)	100.0%	(\$0.0065)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.5%	(\$0.0017)
Storage/Dispenser	(\$10,366)	22.8%	(\$0.0108)
Subtotal	(\$11,964)	26.3%	(\$0.0125)
Vehicle			
Conversion Kit	(\$8,188)	18.0%	(\$0.0086)
Tanks	(\$2,706)	5.9%	(\$0.0028)
Labor	(\$7,140)	15.7%	(\$0.0075)
OEM	(\$1,334)	2.9%	(\$0.0014)
Subtotal	(\$19,369)	42.5%	(\$0.0202)
Operating			
Station Maint.	(\$4,713)	10.3%	(\$0.0049)
Labor - fuel time loss	(\$1,962)	4.3%	(\$0.0020)
Propane Fuel Tax	(\$7,545)	16.6%	(\$0.0079)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$14,220)	31.2%	(\$0.0149)
Total Costs	(\$45,553)	100.0%	(\$0.0476)
Savings - Cost	(\$51,795)	N/A	(\$0.0541)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	9.6	18,442	\$1,600	\$400
Light Trucks	2	11.5	19,883	\$1,190	\$400
Heavy Duty Gasoline	2	6.0	2,967	\$1,200	\$450
Heavy Duty Diesel	6	8.0	7,472	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	· ·	•		\$3,535	N/A
Total	11				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
OT ATION DEGLON	
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MA	JOI	R AS	SUM	ΡΤΙΟ	NS

1. OEM vehicles are available at the beginning of year 11.

2. Diesel conversions are assumed available at the beginning of year 6.

3. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000

/ tutoliloonos	,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$499.49)
Incremental Cost/mile	(\$0.0541)

٠

### District - 24 Van Horn

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$6,232	-97.1%	\$0.0090
Automobiles	\$1,502	-23.4%	\$0.0065
Light Trucks	\$3,499	-54.5%	\$0.0094
Heavy Duty Trucks	\$1,231	-19.2%	\$0.0142
Diesel Price Diff.	(\$12,651)	197.1%	(\$0.0347)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$6,419)	100.0%	(\$0.0061)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.4%	<b>(\$</b> 0. <b>0</b> 015)
Storage/Dispenser	(\$10,366)	22.3%	(\$0.0098)
Subtotal	(\$11,964)	25.8%	<b>(\$</b> 0.0113)
Vehicle			
Conversion Kit	(\$8,146)	17.6%	(\$0.0077)
Tanks	(\$2,696)	5.8%	(\$0.0026)
Labor	(\$7,506)	16.2%	<b>(\$</b> 0. <b>0</b> 071)
OEM	(\$1,495)	3.2%	(\$0.0014)
Subtotal	(\$19,843)	42.8%	(\$0.0188)
Operating			
Station Maint.	(\$4,713)	10.2%	(\$0.0045)
Labor - fuel time loss	(\$2,065)	4.4%	(\$0.0020)
Propane Fuel Tax	(\$7,828)	16.9%	(\$0.0074)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$14,606)	31.5%	(\$0.0138)
Total Costs	(\$46,413)	100.0%	(\$0.0440)
Savings - Cost	(\$52,832)	N/A	(\$0.0500)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	15.3	24,651	\$1,600	\$400
Light Trucks	3	10.1	13,174	\$1,190	\$400
Heavy Duty Gasoline	1	7.4	9,202	\$1,200	\$450
Heavy Duty Diesel	6	8.0	7,727	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	11				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
STATION DESIGN	2,000
Storage tank water volume (gal)	2.00

10.0%

MAJOR ASSUMPTIONS		
1. OEM vehicles are available at the beginning of year 11.		
2. Diesel conversions are assumed available at the beginning of year 6.		
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:	
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$509.49)
Incremental Cost/mile	(\$0.0500)

# Ysleta

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$4,507	-24.9%	\$0.0063
Automobiles	<b>\$</b> 759	-4.2%	\$0.0034
Light Trucks	\$2,263	-12.5%	\$0.0062
Heavy Duty Trucks	\$1,485	-8.2%	\$0.0115
Diesel Price Diff.	(\$22,616)	124.9%	(\$0.0303)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	(\$18,109)	100.0%	(\$0.0124)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.7%	(\$0.0011)
Storage/Dispenser	(\$10,366)	17.7%	(\$0.0071)
Subtotal	(\$11,964)	20.4%	(\$0.0082)
Vehicle			
Conversion Kit	(\$11,592)	19.8%	(\$0.0079)
Tanks	(\$3,530)	6.0%	(\$0.0024)
Labor	(\$10,417)	17.8%	(\$0.0071)
OEM	(\$2,584)	4.4%	(\$0.0018)
Subtotal	(\$28,123)	48.0%	(\$0.0192)
Operating			
Station Maint.	(\$4,713)	8.1%	(\$0.0032)
Labor - fuel time loss	(\$3,122)	5.3%	(\$0.0021)
Propane Fuel Tax	(\$10,614)	18.1%	(\$0.0073)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$18,449)	<u>31.5%</u>	(\$0.0126)
Total Costs	(\$58,537)	100.0%	(\$0.0400)
Savings - Cost	(\$76,646)	N/A	(\$0.0524)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	1	29.4	23,935	\$1,600	\$400
Light Trucks	2	16.8	-		\$400
Heavy Duty Gasoline	2	8.2	6,823	\$1,200	\$450
Heavy Duty Diesel	10	9.0	9,498	-	-
Dedicated	· ·	-		\$3,325	\$1,400
Dual-fuel	· ·	-		\$3,535	N/A
Total	15				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$542.04)
Incremental Cost/mile	(\$0.0524)

•

### District - 25 Childress

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$15,095	-258.4%	\$0.0073
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$13,190	-225.8%	\$0.0070
Heavy Duty Trucks	\$1,906	-32.6%	\$0.0106
Diesel Price Diff.	(\$20,938)	358.4%	(\$0.0341)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$5,843)	100.0%	(\$0.0022)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.0%	(\$0.0006)
Storage/Dispenser	(\$10,366)	12.9%	(\$0.0039)
Subtotal	(\$11,964)	14.9%	(\$0.0045)
Vehicle			
Conversion Kit	(\$16,229)	20.2%	(\$0.0060)
Tanks	(\$6,418)	8.0%	(\$0.0024)
Labor	(\$14,285)	17.8%	(\$0.0053)
OEM	(\$3,161)	3.9%	(\$0.0012)
Subtotal	(\$40,092)	49.8%	(\$0.0149)
Operating			
Station Maint.	(\$4,713)		(\$0.0018)
Labor - fuel time loss	(\$3,972)	4.9%	(\$0.0015)
Propane Fuel Tax	(\$19,713)	24.5%	(\$0.0073)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$28,399)	35.3%	(\$0.0106)
Total Costs	(\$80,455)	100.0%	(\$0.0299)
Savings - Cost	(\$86,298)	N/A	(\$0.0321)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	16	13.1	12,554	\$1,190	\$400
Heavy Duty Gasoline	1	9.9	19,109	\$1,200	\$450
Heavy Duty Diesel	8	8.0	9,770	-	-
Dedicated	-	· .	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	25				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$366.18)
Incremental Cost/mile	(\$0.0321)

٠

# District - 25 Childress DO

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$59,757	104.4%	\$0.0255
Automobiles	\$2,671	4.7%	\$0.0128
Light Trucks	\$48,956	85.5%	\$0.0241
Heavy Duty Trucks	\$8,131	14.2%	\$0.0789
Diesel Price Diff.	(\$2,526)	-4.4%	(\$0.0026)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$57,231	100.0%	\$0.0173
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	5.4%	(\$0.0026)
Storage/Dispenser	(\$56,672)	35.2%	(\$0.0171)
Subtotal	(\$65,418)	40.6%	(\$0.0198)
Vehicle			
Conversion Kit	(\$19,360)	12.0%	(\$0.0058)
Tanks	(\$7,904)	4.9%	(\$0.0024)
Labor	(\$17,125)	10.6%	(\$0.0052)
OEM	(\$5,875)	3.6%	(\$0.0018)
Subtotal	(\$50,264)	31.2%	(\$0.0152)
Operating			
Station Maint.	(\$14,140)	8.8%	(\$0.0043)
Labor - fuel time loss	(\$6,815)	4.2%	(\$0.0021)
Propane Fuel Tax	(\$24,386)	15.1%	(\$0.0074)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$45,342)	28.2%	(\$0.0137)
Total Costs	(\$161,024)	100.0%	(\$0.0486)
Savings - Cost	(\$103,792)	N/A	(\$0.0313)

VEHICLE DATA				LPG Conversion	OEM Cost
	# Vehicles				Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	25.1	7,371	\$1,600	\$400
Light Trucks	16	13.3	13,493	\$1,190	\$400
Heavy Duty Gasoline	2	4.0	5,466	\$1,200	\$450
Heavy Duty Diesel	9	6.0	13,647	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	•		\$3,535	N/A
Total	30				
			DISCOUNT	RATE	10.0%
FUEL PRICES					

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	ı
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	6
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$367.01)
Incremental Cost/mile	(\$0.0313)

### District - 25 Clarendon

SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$7,355 -40.0% \$0.0083 \$0.0000 Automobiles \$0 0.0% Light Trucks \$3,523 -19.1% \$0.0071 \$3,831 \$0.0097 Heavy Duty Trucks -20.8% Diesel Price Diff. (\$25,757) 140.0% (\$0.0299) Maintenance \$0 0.0% \$0.0000 **Total Savings** (\$18,403) 100.0% (\$0.0105) COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 Station setup (\$1,598) 2.6% (\$0.0009) Storage/Dispenser (\$10,366) 17.1% (\$0.0059) Subtotal (\$11,964) 19.7% (\$0.0068) Vehicle Conversion Kit (\$10,861) 17.9% (\$0.0062) Tanks (\$3,190) 5.3% (\$0.0018) Labor (\$9,929) 16.4% (\$0.0057) OEM (\$2,827) 4.7% (\$0.0016) Subtotal (\$26,808) 44.2% (\$0.0153) Operating Station Maint. (\$4,713) 7.8% (\$0.0027) Labor - fuel time loss (\$3,782) 6.2% (\$0.0022) Propane Fuel Tax (\$13,320) 22.0% (\$0.0076) Additional training **\$0** 0.0% \$0.0000 Subtotal 36.0% (\$21,815) (\$0.0125) Total Costs 100.0% (\$60,587) (\$0.0346) (\$78,990) Savings - Cost N/A (\$0.0451)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	3	13.9	17,502	\$1,190	\$400
Heavy Duty Gasoline	1	10.3	42,046	\$1,200	\$450
Heavy Duty Diesel	10	9.0	10,952	-	-
Dedicated		-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	14				

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0 /0
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS		
	e at the beginning of year 11.	
2. Diesel conversions are as	umed available at the beginning of year 6.	
3. Vehicles are sold off at t	e end of the year when they reach the following mileage	totals:
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$598.51)
Incremental Cost/mile	(\$0.0451)

### District - 25 Dickens

11

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$3,031 -29.9% \$0.0078 Gasoline Price Diff. \$0 \$0.0000 **Automobiles** 0.0% \$0.0078 Light Trucks \$3,031 -29.9% \$0.0000 0.0% Heavy Duty Trucks **\$0** (\$13,170) 129.9% (\$0.0346) Diesel Price Diff. Maintenance \$0 0.0% \$0.0000 (\$10,140) 100.0% (\$0.0132) **Total Savings** COSTS % of Incremental Cost/Mile Infrastructure Costs \$0 0.0% \$0.0000 Land (\$1,598) 4.1% (\$0.0021) Station setup (\$0.0135) Storage/Dispenser (\$10,366) 26.6% Subtotal (\$11,964) 30.7% (\$0.0156) Vehicle (\$0.0083) (\$6,389) 16.4% Conversion Kit (\$1,796) 4.6% (\$0.0023) Tanks (\$5,568) 14.3% (\$0.0072) Labor (\$0.0016) 3.1% OEM (\$1,203) Subtotal (\$14,957) 38.4% (\$0.0195) Operating 12.1% (\$0.0061) Station Maint. (\$4,713) Labor - fuel time loss (\$1,804) 4.6% (\$0.0023) (\$5,509) Propane Fuel Tax 14.1% (\$0.0072) \$0.0000 Additional training \$0 0.0% Subtotal (\$12,026) 30.9% (\$0.0156) (\$38,948) 100.0% (\$0.0507) Total Costs N/A (\$0.0638) Savings - Cost (\$49,087)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	2	13.4	20,588	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	6	8.0	8,076	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	8				
		_	DISCOUNT	RATE	10.0%
FUEL PRICES					
Small Volume			OTHER FAC	TORS	
Propane Price/gallon	\$0.60		Labor Cost (\$/	tur)	\$15.00
Gasoline Price/gallon	\$0.89				
Diesel Price/gallon	\$0.85		STATION D	ESIGN	
			Storage tank w	vater volume (gal)	2,000
			Number of dis		1

MAJOR ASSUMPTIONS	
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	sumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$650.89)
Incremental Cost/mile	(\$0.0638)

### Matador

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$5,504	-33.1%	\$0.0079
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$3,945	-23.7%	\$0.0071
Heavy Duty Trucks	\$1,559	-9.4%	\$0.0112
Diesel Price Diff.	(\$22,143)	133.1%	(\$0.0292)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	<b>(\$16,639</b> )	100.0%	(\$0.0114)
			_
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	3.1%	(\$0.0011)
Storage/Dispenser	(\$10,366)	20.1%	(\$0.0071)
Subtotal	(\$11,964)	23.2%	(\$0.0082)
Vehicle			
Conversion Kit	(\$8,112)	15.7%	(\$0.0056)
Tanks	(\$2,572)	5.0%	(\$0.0018)
Labor	(\$7,350)	14.2%	(\$0.0051)
OEM	(\$3,316)	6.4%	(\$0.0023)
Subtotal	(\$21,349)	41.4%	(\$0.0147)
Operating			
Station Maint.	(\$4,713)	9.1%	(\$0.0032)
Labor - fuel time loss	(\$3,159)	6.1%	(\$0.0022)
Propane Fuel Tax	(\$10,432)	20.2%	(\$0.0072)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$18,305)	35.5%	(\$0.0126)
Total Costs	(\$51,619)	100.0%	(\$0.0355)
Savings - Cost	(\$68,258)	N/A	(\$0.0470)

VEHICLE DATA	# Vehicles in Year 30	MPG	Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	3	14.7	19,672	\$1,190	\$400
Heavy Duty Gasoline	1	8.5	14,763	\$1,200	\$450
Heavy Duty Diesel	7	9.0	13,779	-	-
Dedicated	· ·	-	-	\$3,325	\$1,400
Dual-fuel	· ·	-		\$3,535	N/A
Total	11				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

•

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	sumed available at the beginning of year 6.
3. Vehicles are sold off at t	e end of the year when they reach the following mileage total
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$658.25)
Incremental Cost/mile	(\$0.0470)

٠

### District - 25 Munday

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$8,942	-169.9%	\$0.0067
Automobiles	\$1,296	-24.6%	\$0.0047
Light Trucks	\$5,823	-110.6%	\$0.0066
Heavy Duty Trucks	\$1,823	-34.6%	\$0.0102
Diesel Price Diff.	(\$14,206)	269.9%	(\$0.0339)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$5,264)	100.0%	(\$0.0030)
	<u></u>		
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.6%	(\$0.0009)
Storage/Dispenser	(\$10,366)	16.6%	(\$0.0059)
Subtotal	(\$11,964)	19.1%	(\$0.0068)
Vehicie			
Conversion Kit	(\$11,153)	17.8%	(\$0.0064)
Tanks	(\$4,500)	7.2%	(\$0.0026)
Labor	(\$10,197)	16.3%	(\$0.0058)
OEM	(\$2,181)	3.5%	(\$0.0012)
Subtotal	(\$28,031)	44.8%	(\$0.0160)
Operating			
Station Maint.	(\$4,713)	7.5%	(\$0.0027)
Labor - fuel time loss	(\$2,603)	4.2%	(\$0.0015)
Propane Fuel Tax	(\$15,201)	24.3%	(\$0.0087)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$22,518)	36.0%	(\$0.0129)
Total Costs	(\$62,513)	100.0%	(\$0.0358)
Savings - Cost	(\$67,777)	N/A	(\$0.0388)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	20.0	14,510	\$1,600	\$400
Light Trucks	9	13.3	10,323	\$1,190	\$400
Heavy Duty Gasoline	1	10.3	19,004	\$1,200	\$450
Heavy Duty Diesel	5	8.0	10,669	-	-
Dedicated	-		-	\$3,325	\$1,400
Dual-fuel	-		-	\$3,535	N/A
Total	17				
10tai					
			DISCOUNT	RATE	10.09

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTION	5
1. OEM vehicles are avail	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$422.92)
Incremental Cost/mile	(\$0.0388)

•

# Paducah

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$4,194	-32.6%	\$0.0061
Automobiles	<b>\$</b> 0	0.0%	\$0.0000
Light Trucks	\$4,194	-32.6%	\$0.0061
Heavy Duty Trucks	<b>\$</b> 0	0.0%	\$0.0000
Diesel Price Diff.	(\$17,049)	132.6%	<b>(\$0</b> .0297)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$12,855)	100.0%	(\$0.0102)
00070		~ ^	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	3.8%	( <b>\$</b> 0.0013)
Storage/Dispenser	(\$10,366)	24.4%	(\$0.0082)
Subtotal	(\$11,964)	28.2%	(\$0.0095)
Vehicle			
Conversion Kit	(\$6,279)	14.8%	(\$0.0050)
Tanks	(\$1,796)	4.2%	(\$0.0014)
Labor	(\$6,260)	14.7%	(\$0.0050)
OEM	(\$1,890)	4.5%	(\$0.0015)
Subtotal	(\$16,226)	38.2%	(\$0.0129)
Operating			
Station Maint.	(\$4,713)	11.1%	(\$0.0037)
Labor - fuel time loss	(\$2,419)	5.7%	(\$0.0019)
Propane Fuel Tax	(\$7,132)	16.8% 0.0%	(\$0.0057)
Additional training	\$0 (1)		\$0.0000
Subtotal	(\$14,264)	33.6%	(\$0.0113)
Total Costs	(\$42,454)	100.0%	(\$0.0337)
Savings - Cost	(\$55,309)	N/A	(\$0.0439)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	2	16.2	36,459	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	6	9.0	12,170	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	•	-	\$3,535	N/A
Total	8				illillilli

FUEL PRICES	
Small Volume	
Propane Price/gallon	<b>\$</b> 0.60
Gasoline Price/gallon	<b>\$</b> 0.89
Diesel Price/gallon	\$0.85

Heavy Duty Diesel

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	
1. OEM vehicles are available	at the beginning of year 11.
2. Diesel conversions are assur	med available at the beginning of year 6.
3. Vehicles are sold off at the	end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000

150,000

Cost/vehicle/year	(\$733.39)
Incremental Cost/mile	( <b>\$</b> 0.0439)

### District - 25 Quanah

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$9,674	-66.0%	\$0.0082
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$8,114	-55.4%	\$0.0086
Heavy Duty Trucks	\$1,560	-10.6%	\$0.0068
Diesel Price Diff.	(\$24,326)	166.0%	(\$0.0337)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$14,653)	100.0%	(\$0.0077)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.7%	(\$0.0008)
Storage/Dispenser	(\$10,366)	17.2%	(\$0.0055)
Subtotal	(\$11,964)	19.8%	(\$0.0063)
Vehicle			
Conversion Kit	(\$10,118)	16.8%	(\$0.0053)
Tanks	(\$3,338)	5.5%	(\$0.0018)
Labor	(\$9,361)	15.5%	(\$0.0049)
OEM	(\$3,150)	5.2%	(\$0.0017)
Subtotal	(\$25,967)	43.1%	(\$0.0137)
Operating			
Station Maint.	(\$4,713)	7.8%	(\$0.0025)
Labor - fuel time loss	(\$3,680)	6.1%	(\$0.0019)
Propane Fuel Tax	(\$13,959)	23.2%	(\$0.0074)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$22,352)	37.1%	(\$0.0118)
Total Costs	(\$60,283)	100.0%	(\$0.0318)
Savings - Cost	(\$74,936)	N/A	(\$0.0395)

VEHICLE DATA	# Vehicles		Annual Miles	LPG Conversion	OEM Cost Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	5	12.2	20,083	\$1,190	\$400
Heavy Duty Gasoline	1	14.5	24,282	\$1,200	\$450
Heavy Duty Diesel	8	8.0	11,493	-	
Dedicated		.		\$3,325	\$1,400
Dual-fuel			-	\$3,535	N/A
Total	14		in in the second se		

DISCOUNT RATE

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

10.0%

MAJOR ASSUMPTIONS	<u>;</u>
1. OEM vehicles are available	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$567.80)
Incremental Cost/mile	(\$0.0395)

.

### District - 25 Shamrock

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$7,574	-62.7%	\$0.0089
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$4,114	-34.0%	\$0.0075
Heavy Duty Trucks	\$3,461	-28.6%	\$0.0115
Diesel Price Diff.	(\$19,656)	162.7%	(\$0.0305)
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	(\$12,082)	100.0%	(\$0.0081)
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	2.8%	(\$0.0011)
Storage/Dispenser	(\$10,366)	18.1%	(\$0.0069)
Subtotal	(\$11,964)	20.9%	(\$0.0080)
Vehicle			
Conversion Kit	(\$10,585)	18.5%	(\$0.0071)
Tanks	(\$3,274)	5.7%	(\$0.0022)
Labor	(\$9,381)	16.4%	(\$0.0063)
OEM	(\$2,477)	4.3%	<b>(\$0.0017</b> )
Subtotal	(\$25,718)	44.9%	(\$0.0172)
Operating			
Station Maint.	(\$4,713)	8.2%	(\$0.0032)
Labor - fuel time loss	(\$2,995)	5.2%	(\$0.0020)
Propane Fuel Tax	(\$11,883)	20.7%	(\$0.0080)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$19,592)	34.2%	(\$0.0131)
Total Costs	(\$57,274)	100.0%	(\$0.0383)
Savings - Cost	(\$69,355)	N/A	(\$0.0464)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	1.0	1	\$1,600	\$400
Light Trucks	3	13.9	19,386	\$1,190	\$400
Heavy Duty Gasoline	2	8.6	15,987	\$1,200	\$450
Heavy Duty Diesel	9	9.0	9,123	-	-
Dedicated	· ·	-		\$3,325	\$1,400
Dual-fuel	· ·	-	·	\$3,535	N/A
Total	14				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

5
ble at the beginning of year 11.
ssumed available at the beginning of year 6.
he end of the year when they reach the following mileage totals:
90,000
90,000
90,000
150,000

Cost/vehicle/year	(\$525.51)
Incremental Cost/mile	(\$0.0464)

٠

# District - 25 Wellington

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$13,681	-137.5%	\$0.0071
Automobiles	\$960	-9.6%	\$0.0048
Light Trucks	\$10,573	-106.3%	\$0.0068
Heavy Duty Trucks	\$2,148	-21.6%	\$0.0126
Diesel Price Diff.	(\$23,630)	237.5%	(\$0.0326)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	(\$9,949)	100.0%	(\$0.0037)
<b>GO 0770</b>		~ .	
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	2.2%	(\$0.0006)
Storage/Dispenser	(\$10,366)	14.1%	(\$0.0039)
Subtotal	(\$11,964)	16.3%	(\$0.0045)
Vehicle			
Conversion Kit	(\$11,559)	15.7%	(\$0.0044)
Tanks	(\$4,656)	6.3%	(\$0.0018)
Labor	(\$11,073)	15.1%	(\$0.0042)
OEM	(\$4,718)	6.4%	(\$0.0018)
Subtotal	(\$32,006)	43.6%	(\$0.0121)
Operating			
Station Maint.	(\$4,713)	6.4%	(\$0.0018)
Labor - fuel time loss	(\$4,006)	5.5%	(\$0.0015)
Propane Fuel Tax	(\$20,746)	28.3%	(\$0.0078)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$29,466)	40.1%	<b>(\$</b> 0.0111)
Total Costs	(\$73,436)	100.0%	(\$0.0277)
Savings - Cost	(\$83,386)	N/A	(\$0.0314)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	21.9	21,413	\$1,600	\$400
Light Trucks	10	14.6	16,527	\$1,190	\$400
Heavy Duty Gasoline	1	8.3	18,040	\$1,200	\$450
Heavy Duty Diesel	6	8.0	15,400		-
Dedicated			-	\$3,325	\$1,400
Dual-fuel		.	-	\$3,535	N/A
Total	18				
			DISCOUNT	RATE	10.0%

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS Labor Cost (\$/hr)	\$15.00
STATION DESIGN Storage tank water volume (gal) Number of dispenser hoses	<b>2,000</b> 1

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are as	ssumed available at the beginning of year 6.
3. Vehicles are sold off at the	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$491.42)
Incremental Cost/mile	(\$0.0314)

.

### District - 29 Anderson

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$1,244	100.0%	\$0.0039
Automobiles	\$996	80.1%	\$0.0036
Light Trucks	\$248	19.9%	\$0.0053
Heavy Duty Trucks	\$0	0.0%	\$0.0000
Diesel Price Diff.	<b>\$</b> 0	0.0%	\$0.0000
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	\$1,244	100.0%	\$0.0039
		~ •	-
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	<b>\$</b> 0	0.0%	\$0.0000
Station setup	(\$1,598)	6.4%	(\$0.0049)
Storage/Dispenser	(\$10,366)	41.2%	(\$0.0321)
Subtotal	(\$11,964)	47.6%	(\$0.0370)
Vehicle			
Conversion Kit	(\$2,490)	9. <b>9%</b>	(\$0.0077)
Tanks	(\$1,270)	5.1%	(\$0.0039)
Labor	(\$2,050)	8.2%	(\$0.0063)
OEM	(\$579)	2.3%	(\$0.0018)
Subtotal	(\$6,389)	25.4%	(\$0.0198)
Operating			
Station Maint.	(\$4,713)	18.7%	(\$0.0146)
Labor - fuel time loss	(\$99)	0.4%	(\$0.0003)
Propane Fuel Tax	(\$1,980)	7.9%	(\$0.0061)
Additional training	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$6,792)	27.0%	(\$0.0210)
Total Costs	(\$25,145)	100.0%	(\$0.0778)
Savings • Cost	(\$23,901)	N/A	(\$0.0740)

VEHICLE DATA	# Vehicles in Year 30		Annual Miles per vehicle	LPG Conversion Cost per vehicle	OEM Cost Differential per vehicle
Automobiles	3	29.0	9,782	\$1,600	\$400
Light Trucks	1	16.3	4,917	\$1,190	\$400
Heavy Duty Gasoline	0	1.0	1	\$1,200	\$450
Heavy Duty Diesel	0	1.0	1	-	-
Dedicated	· ·	.		\$3,325	\$1,400
Dual-fuel	· ·		-	\$3,535	N/A
Total	4				

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	<b>\$15</b> .00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

.

MAJOR ASSUMPTIONS	<u>s</u>
1. OEM vehicles are availa	ble at the beginning of year 11.
2. Diesel conversions are a	ssumed available at the beginning of year 6.
3. Vehicles are sold off at t	he end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$633.85)
Incremental Cost/mile	(\$0.0740)

•

### District - 29 Garza

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$101	100.0%	\$0.0078
Automobiles	\$0	0.0%	\$0.0000
Light Trucks	\$101	100.0%	\$0.0078
Heavy Duty Trucks	<b>\$</b> 0	0.0%	\$0.0000
Diesel Price Diff.	<b>\$</b> 0	0.0%	\$0.0000
Maintenance	<b>\$</b> 0	0.0%	\$0.0000
Total Savings	\$101	100.0%	\$0.0078
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1,598)	8.8%	(\$0.1238)
Storage/Dispenser	(\$10,366)	57.1%	(\$0.8029)
Subtotal	(\$11,964)	65.9%	(\$0.9267)
Vehicle			
Conversion Kit	(\$561)	3.1%	(\$0.0435)
Tanks	(\$280)	1.5%	(\$0.0217)
Labor	(\$340)	1.9%	(\$0.0263)
OEM	<b>\$</b> 0	0.0%	\$0.0000
Subtotal	(\$1,181)	6.5%	(\$0.0915)
Operating			
Station Maint.	(\$4,713)	26.0%	(\$0.3651)
Labor - fuel time loss	(\$13)	0.1%	(\$0.0010)
Propane Fuel Tax	(\$283)	1.6%	(\$0.0219)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$5,009)	27.6%	(\$0.3880)
Total Costs	(\$18,155)	100.0%	(\$1.4062)
Savings - Cost	<b>(\$18</b> ,054)	N/A	(\$1.3984)

# Vehicles in Year 30Annual MilesLPG Conversion Cost per vehicleAutomobiles01.01\$1,600Light Trucks110.11,370\$1,190Heavy Duty Gasoline01.01\$1,200Heavy Duty Diesel01.01\$1,200	per vehicle \$400 \$400
Light Trucks         1         10.1         1,370         \$1,190           Heavy Duty Gasoline         0         1.0         1         \$1,200	
Heavy Duty Gasoline 0 1.0 1 \$1,200	CAN
	3400
Heavy Duty Diesel 0 10 1	\$450
Dedicated - \$3,325	\$1,400
Dual-fuel \$3,535	N/A
Total 1	

FUEL PRICES	
Small Volume	
Propane Price/gallon	\$0.60
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS Labor Cost (\$/hr)	\$15.00
	<b>*1</b> 5.00
STATION DESIGN	
Storage tank water volume (gal)	2,000
Number of dispenser hoses	1

MAJOR ASSUMPTIONS	· · · · · · · · · · · · · · · · · · ·	
1. OEM vehicles are available	ble at the beginning of year 11.	
2. Diesel conversions are as	ssumed available at the beginning of year 6.	
3. Vehicles are sold off at the end of the year when they reach the following mileage totals:		
Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

.

Cost/vehicle/year	*****
Incremental Cost/mile	(\$1.3984)

•

•

.

# Travis

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$491,984	100.5%	\$0.0190
Automobiles	\$232,323	47.5%	\$0.0140
Light Trucks	\$257,450	52.6%	\$0.0278
Heavy Duty Trucks	\$2,210	0.5%	\$0.1249
Diesel Price Diff.	(\$2,486)	-0.5%	(\$0.0041)
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$489,498	100.0%	\$0.0185
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$8,746)	1.2%	(\$0.0003)
Storage/Dispenser	(\$56,672)	7.6%	(\$0.0021)
Subtotal	(\$65,418)	8.8%	(\$0.0025)
Vehicle			
Conversion Kit	(\$167,534)	22.6%	(\$0.0063)
Tanks	(\$82,974)	11.2%	(\$0.0031)
Labor	(\$166,465)	22.4%	(\$0.0063)
OEM	(\$33,418)	4.5%	(\$0.0013)
Subtotal	(\$450,391)	60.7%	(\$0.0170)
Operating			
Station Maint.	(\$14,140)	1.9%	(\$0.0005)
Labor - fuel time loss	(\$16,170)	2.2%	(\$0.0006)
Propane Fuel Tax	(\$195,425)	26.4%	(\$0.0074)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$225,736)	30.4%	(\$0.0085)
Total Costs	(\$741,545)	100.0%	(\$0.0280)
Savings - Cost	(\$252,048)	N/A	(\$0.0095)

VEHICLE DATA					OEM Cost
	# Vehicles		Annual Miles	LPG Conversion	Differential
	in Year 30	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	149	22.6	11,783	\$1,600	\$400
Light Trucks	111	11.7	8,856	\$1,190	\$400
Heavy Duty Gasoline	3	2.5	626	\$1,200	\$450
Heavy Duty Diesel	9	6.0	8,534	-	-
Dedicated	-	-	-	\$3,325	\$1,400
Dual-fuel	-	-	-	\$3,535	N/A
Total	272				

FUEL PRICES	
Large Volume	
Propane Price/gallon	\$0.43
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85

DISCOUNT RATE	10.0%
OTHER FACTORS	
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
	14 400
Storage tank water volume (gal)	14,400
Number of dispenser hoses	2

MAJOR ASSUMPTIONS	
1. OEM vehicles are availa	le at the beginning of year 11.
2. Diesel conversions are as	sumed available at the beginning of year 6.
3. Vehicles are sold off at the	e end of the year when they reach the following mileage totals:
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$98.30)
Incremental Cost/mile	(\$0.0095)

٠