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## 16. Abstract

Increased emphasis on energy efficiency and air quality has resulted in a number of state and federal initiatives examining the use of alternative fuels for motor vehicles. Texas' program for alternate fuels includes compressed natural gas (CNG). Based on an analysis of 30-year life-cycle costs, development of a natural gas vehicle (NGV) program for the Texas Department of Transportation (TxDOT) would cost about \$47 million (in 1991 dollars). These costs include savings from lower-priced natural gas, infrastructure costs for a fast-fueling station, vehicle costs, and operating costs. The 30-year life-cycle costs translate into an average annual vehicle cost increase of \$596, or about 4.9¢ more per vehicle mile of travel. Based on the cost-effectiveness analysis and assumptions, there are currently no TxDOT stations suitable for conversion to compressed natural gas.

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# COST-EFFECTIVENESS ANALYSIS OF TXDOT CNG FLEET CONVERSION

by

Mark A. Euritt Dean B. Taylor Hani Mahmassani

# Research Report Number 983-2 Volume II

Research Project 3-4-90/2-983

Conversion of the SDHPT Automotive Fleet to Alternative Fuels

conducted for

Texas Department of Transportation

by the

## CENTER FOR TRANSPORTATION RESEARCH

Bureau of Engineering Research
THE UNIVERSITY OF TEXAS AT AUSTIN

August 1992

# **Summary**

This report presents the results of a 30-year compressed natural gas (CNG) life-cycle cost analysis for 314 TxDOT fleet locations. Using the model documented in Research Report Number 983-1, a summary analysis for each location is presented. Volume I of this report provides a detailed discussion of the results as well as various sensitivity tests. This report, Volume II, presents only the data used for the analysis in Volume I.

## **Abstract**

Increased emphasis on energy efficiency and air quality has resulted in a number of state and federal initiatives examining the use of alternative fuels for motor vehicles. Texas' program for alternate fuels includes compressed natural gas (CNG). Based on an analysis of 30-year life-cycle costs, development of a natural gas vehicle (NGV) program for the Texas Department of Transportation (TxDOT) would cost about \$47 million (in 1991 dollars). These costs include savings from lower-priced natural gas, infrastructure costs for a fast-fueling station, vehicle costs, and operating costs. The 30-year life-cycle costs translate into an average annual vehicle cost increase of \$596, or about  $4.9\phi$  more per vehicle mile of travel. Based on the cost-effectiveness analysis and assumptions, there are currently no TxDOT stations suitable for conversion to compressed natural gas.

# Implementation Statement

The purpose of this project is to evaluate the economic feasibility of alternative fuels for the Texas Department of Transportation (TxDOT). The life-cycle cost/benefit analysis model is the basic framework for this evaluation. The model will assist TxDOT in fulfilling the legal requirements of Senate Bill 740, whether through implementation of an alternative fuels program or through the processing of waivers where appropriate. This report provides the results of the model for 314 TxDOT fleet locations.

## Disclaimer

The contents of this report reflect the views of the authors, who are responsible for the facts and the accuracy of the data presented within. The contents do not necessarily reflect the official views or policies of the Texas Department of Transportation (TxDOT). This report does not constitute a standard, a specification, or regulation.

# NOT INTENDED FOR CONSTRUCTION, BIDDING, OR PERMIT PURPOSES

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Research Supervisors

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## **OVERVIEW**

Volume I of this report discussed the cost-effectiveness of converting TxDOT fleets to compressed natural gas using a fast-fill strategy. A summary analysis for each of the locations is presented in this report. The summary analysis includes the 30-year life-cycle savings for the different vehicle and fuel types used. It includes all costs categorized as either infrastructure, vehicle, or operating. It identifies the number of vehicles in the fleet and their basic operating characteristics. Fuel prices are noted, as well as some basic information on station design results and assumed electricity and labor rates. Detailed information on all model assumptions and formulas are contained in an earlier report (Dean Taylor, Mark Euritt, and Hani Mahmassani, Documentation For CNG Fleet Conversion Cost-Effectiveness Model, Research Report 983-1, Center for Transportation Research, The University of Texas at Austin, December 1991).

For convenience, the basic assumptions used in the model are noted below. Importantly, the net present value (NPV) cost-effectiveness model used in this analysis was designed to provide a comparable level of service to the fleet manager and users as existing TxDOT gasoline/diesel fill stations. Consequently, slow-fill is not included in the analysis. The model assumes continuous fast-filling of all near-empty vehicles on a daily basis. Moreover, social benefits, while important, are not incorporated into the model analysis. Importantly, however, if the net present value in the model is negative, this can be identified as the minimum value that social benefits must attain for the alternative to be cost-effective. This decision is highly debatable and will be left in the hands of policy-makers. Finally, clean-up costs and tank removal for existing gasoline stations are not included, since they are a sunk cost; these costs will be incurred by TxDOT regardless of any future fuel selected. But to the extent that future inspection and maintenance costs of tanks are identified they should be taken into account in a comparative analysis of fuels. This cost factor, however, is not included in the model.

## Summary of Model Assumptions

- 1. Dedicated (and optimized) original equipment manufacturer (OEM) natural gas vehicles (NGVs) are available in year 11.
- 2. Diesel vehicle conversions begin in year 6. Additionally, all diesel conversions and OEM diesels are dedicated and not dual-fuel engines.

3. Vehicle conversion costs, based on a fairly mature NGV market, are as follows (figures are in 1991 dollars):

	Automobiles	Light Trucks	Heavy-Duty Gasoline Trucks	Heavy-Duty Diesel Trucks
Conversion Costs:				
Kit	\$700	\$700	\$700	\$2,000
Labor	\$800	\$600	\$600	\$2,350
Tank(s)	\$450	\$900	\$2,000	\$2,000
Total	\$1,950	\$2,200	\$3,300	\$6,350
OEM differential	\$900	\$900	\$900	\$2,800

- 4. Conversion kits and tanks are transferred between vehicles at the labor costs shown above, when a converted vehicle is retired from the fleet. When replaced with an OEM, the kit and tanks remain on the retired vehicle with a \$200 and \$500 increase in the salvage value of gasoline-converted and diesel-converted vehicles, respectively.
- 5. For gasoline dual-fuel vehicles, the fuel economy is assumed to be only 95 percent of what it is for a gasoline-only vehicle. For OEMs, the fuel economy is increased by 15 percent. Diesel-converted vehicles have only 74 percent of the economy of a comparable diesel-only vehicle. Finally, for dedicated OEM diesels the fuel economy is 80 percent of a diesel-only vehicle.
- 6. Tank recertification costs are \$55/tank, including TxDOT labor. Tank recertification costs are discontinued as a separate cost for OEM vehicles.
- 7. Fuel prices: natural gas (NG) \$2.50/thousand cubic feet (mcf); gasoline \$0.89/gallon; diesel \$0.85/gallon. The fuel prices do not include federal fuel taxes.
- 8. Capital fueling infrastructure costs of: dispenser (\$25,000); dryer (\$10,000); compressor and storage sized to meet continuous fast-filling of all vehicles requiring fueling in a day; setup cost computed at 25 percent of the combined compressor, storage, and dispenser costs. These dispenser and dryer costs may be too high for small fleet refueling stations. Sensitivity tests on these costs were performed in Volume I of the report.

As noted in Volume I of this report, the overall incremental cost associated with implementing a fast-fill compressed natural gas program for the 314 TxDOT locations amounts to \$47 million over a 30-year period. This cost figure is the sum of all the locations listed in this report.

# **COST-EFFECTIVENESS LOCATION SUMMARIES**

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 87.5% \$159,168 \$0.0545 Gasoline Price Diff. Automobiles \$7,904 4.3% \$0.0264 Light Trucks \$82,598 45.4% \$0.0415 37.8% \$0.1089 Heavy Duty Trucks \$68,666 Diesel Price Diff. \$22,642 12.5% \$0.0349 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$181,810 100.0% \$0.0510 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% Land \$0 \$0.0000 Station setup (\$25,242)7.5% (\$0.0071)(\$25,987)7.8% (\$0.0073)Compressor Storage Vessels (\$47,384)14.1% (\$0.0133)Dispenser (\$24,857) 7.4% (\$0.0070)3.0% Dryer (\$9,943)(\$0.0028)Subtotal (\$133,412) 39.8% (\$0.0374)Vehicle 7.0% Conversion Kit (\$23,487) (\$0.0066)(\$38,303)11.4% (\$0.0107)Tanks (\$29,705)8.9% (\$0.0083)Labor **OEM** 3.5% (\$11,700)(\$0.0033)30.8% Subtotal (\$103,195)(\$0.0289)Operating Station Maint. (\$16,300) 4.9% (\$0.0046) Cylinder Recert. (\$7,835)2.3% (\$0.0022)7.9% Power (\$26,344)(\$0.0074)6.0% Labor - fuel time loss (\$19,928)(\$0.0056)NG Fuel Tax (\$27,910) 8.3% (\$0.0078)0.0% Additional training \$0 \$0.0000 29.4% Subtotal (\$98,316)(\$0.0276)**Total Costs** (\$334,923) 100.0% (\$0.0939)Savings - Cost (\$153,113)N/A (\$0.0429)

# District - 1 Bonham

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	22.0	15,862	\$1,950	\$900
Light Trucks	15	13.9	14,062	\$2,200	\$900
Heavy Duty Gasoline	8	5.4	8,362	\$3,300	\$900
Heavy Duty Diesel	7	8.0	11,789		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	32				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	10
Year 1: Storage Size (scf)	35,422

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$507.57)

Incremental Cost/mile (\$0.0429)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$126,406 87.2% \$0.0649 Automobiles \$8,210 5.7% \$0.0335 Light Trucks \$52,043 35.9% \$0.0483 Heavy Duty Trucks \$66,153 45.6% \$0.1059 Diesel Price Diff. \$18,577 12.8% \$0.0313 \$0 0.0% \$0.0000 Maintenance \$144,983 100.0% \$0.0571 **Total Savings** COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 0.0% Land (\$22,483)8.5% (\$0.0088)Station setup (\$24,563)9.2% (\$0.0097)Compressor Storage Vessels (\$38,147) 14.3% (\$0.0150)Dispenser (\$24,857) 9.3% (\$0.0098)(\$9,943)3.7% (\$0.0039)Dryer 45.1% (\$0.0472) Subtotal (\$119,992) Vehicle Conversion Kit (\$14,241) 5.4% (\$0.0056)9.2% (\$0.0096)Tanks (\$24,395)(\$19,612) 7.4% (\$0.0077)Labor OEM (\$8,563) 3.2% (\$0.0034)25.1% (\$0.0263)Subtotal (\$66,811)Operating Station Maint. (\$13,166)5.0% (\$0.0052)(\$0.0020) (\$5,143)1.9% Cylinder Recert. (\$0.0089)(\$22,659)8.5% Power Labor - fuel time loss (\$15,575)5.9% (\$0.0061)(\$0.0089)NG Fuel Tax (\$22,605)8.5% Additional training \$0 0.0% \$0.0000 29.8% (\$0.0312) Subtotal (\$79,149)**Total Costs** (\$265,951)100.0% (\$0.1047)(\$0.0476) Savings - Cost (\$120,968)N/A

# District - 1 Clarksville

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
•	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.4	26,025	\$1,950	\$900
Light Trucks	7	12.0	16,327	\$2,200	\$900
Heavy Duty Gasoline	6	5.4	11,047	\$3,300	\$900
Heavy Duty Diesel	5	9.0	15,100		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	19				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER EACTORS	
OTHER FACTORS Electricity Cost (\$/kWh) Labor Cost (\$/hr)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	8
Year 1: Storage Size (scf)	28,444

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$675.38) Cost/vehicle/year

Incremental Cost/mile (\$0.0476)

### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings \$52,534 79.5% \$0.0597 Gasoline Price Diff. Automobiles \$0 0.0% \$0.0000 50,2% Light Trucks \$33,158 \$0.0465 \$19,376 29.3% \$0.1160 Heavy Duty Trucks Diesel Price Diff. 20.5% \$0.0392 \$13,553 Maintenance \$0 0.0% \$0.0000 Total Savings \$66,087 100.0% \$0.0539 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% Land \$0 \$0.0000 Station setup (\$16,702)8.8% (\$0.0136) 11.4% (\$0.0176) Compressor (\$21,611)(\$18,708) 9.8% (\$0.0153) Storage Vessels Dispenser (\$24,857) 13.1% (\$0.0203)5.2% Dryer (\$9,943) (\$0.0081)Subtotal (\$91,820) 48.3% (\$0.0749)Vehicle Conversion Kit (\$13,646) 7.2% (\$0.0111)(\$19,303) 10.1% (\$0.0157)Tanks 8.5% (\$0.0132)Labor (\$16,212) **OEM** 1.5% (\$0.0023)(\$2,810) 27.3% (\$0.0424)Subtotal (\$51,971)Operating Station Maint. 3.5% (\$0.0054)(\$6,616) Cylinder Recert. (\$5,029)2.6% (\$0.0041)Power (\$14,959)7.9% (\$0.0122)4.3% Labor - fuel time loss (\$8,206)(\$0.0067)NG Fuel Tax (\$11,593) 6.1% (\$0.0095)Additional training \$0 0.0% \$0.0000 Subtotal (\$46,403)24.4% (\$0.0378)**Total Costs** (\$190,194)100.0% (\$0.1551) Savings - Cost (\$124,108)N/A (\$0.1012)

# District - 1 Cooper

VEHICLE DATA					OEM Cost
1			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	6	12.4	12,613	\$2,200	\$900
Heavy Duty Gasoline	3	5.0	5,909	\$3,300	\$900
Heavy Duty Diesel	7	7.0	6,284		
Dedicated				\$6,350	\$2,800
Dual-fuel		<del>-</del> -	<u></u>	\$5,500	N/A
Total	16				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

DISCOUNT DATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
STATION DESIGN Year 1: Compressor Size (scfm) Year 1: Storage Size (scf)	11,975

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$822.83)

Incremental Cost/mile (\$0.1012)

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$69,974	83.0%	\$0.0638
Automobiles	\$7,275	8.6%	\$0.0380
Light Trucks	\$26,546	31.5%	\$0.0480
Heavy Duty Trucks	\$36,153	42.9%	\$0.1027
Diesel Price Diff.	\$14,378	17.0%	\$0.0310
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$84,351	100.0%	\$0.0541
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$17,947)	9.0%	(\$0.0115)
Compressor	(\$22,216)	11.1%	(\$0.0142)
Storage Vessels	(\$22,930)	11.5%	(\$0.0147)
Dispenser	(\$24,857)	12.5%	(\$0.0159)
Dryer	(\$9,943)	5.0%	(\$0.0064)
Subtotal	(\$97,892)	49.1%	(\$0.0628)
			,
Vehicle			
Conversion Kit	(\$11,688)	5.9%	(\$0.0075)
Tanks	(\$18,595)	9.3%	(\$0.0119)
Labor	(\$14,556)	7.3%	(\$0.0093)
ОЕМ	(\$5,506)	2.8%	(\$0.0035)
Subtotal	(\$50,345)	25.2%	(\$0.0323)
Operating			
Station Maint.	(\$7,905)	4.0%	(\$0.0051)
Cylinder Recert.	(\$3,906)	2.0%	(\$0.0025)
Power	(\$16,433)	8.2%	(\$0.0105)
Labor - fuel time loss	(\$9,869)	4.9%	(\$0.0063)
NG Fuel Tax	(\$13,051)	6.5%	(\$0.0084)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$51,165)	25.7%	(\$0.0328)
Total Costs	(\$199,402)	100.0%	(\$0.1279)
Savings - Cost	(\$115,050)	N/A	(\$0.0738)

# District - 1 Emory

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	15.4	20,288	\$1,950	\$900
Light Trucks	5	12.0	11,735	\$2,200	\$900
Heavy Duty Gasoline	4	5.7	9,332	\$3,300	\$900
Heavy Duty Diesel	5	9.0	11,790		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	15				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	15,734

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$813.63)

Incremental Cost/mile (\$0.0738)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$217,048 89.2% \$0.0645 4.2% \$0.0358 Automobiles \$10,318 \$111,469 45.8% \$0.0476 Light Trucks 39.1% \$0.1291 Heavy Duty Trucks \$95,261 10.8% \$0.0399 Diesel Price Diff. \$26,279 0.0% \$0.0000 \$0 Maintenance \$243,327 100.0% \$0.0605 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 7.6% (\$0.0074)(\$29,618) Station setup (\$0.0070) (\$28,303) 7.3% Compressor 16.0% (\$0.0154) Storage Vessels (\$62,019) 6.4% (\$0.0062) (\$24,857) Dispenser (\$9,943)2.6% (\$0.0025)Dryer 39.8% (\$0.0385)(\$154,739)Subtotal Vehicle (\$26,044) 6.7% (\$0.0065)Conversion Kit (\$0.0104) (\$41,903) 10.8% Tanks 8.5% (\$0.0083)Labor (\$33,225)OEM (\$13,397)3.4% (\$0.0033)29.5% (\$0.0285)Subtotal (\$114,569) Operating (\$0.0053) Station Maint (\$21,351)5.5% Cylinder Recert. 2.2% (\$0.0022) (\$8,658)8.3% (\$32,250)(\$0.0080)Power Labor - fuel time loss (\$25,806) 6.6% (\$0.0064)(\$0.0078)NG Fuel Tax (\$31,304)8.1% Additional training \$0 0.0% \$0.0000 30.7% (\$0.0297)Subtotal (\$119,369)(\$388,677) 100.0% (\$0.0966)**Total Costs** Savings - Cost (\$145,350) N/A (\$0.0361)

## District - 1 Greenville

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	16.2	15,278	\$1,950	\$900
Light Trucks	19	12.1	13,062	\$2,200	\$900
Heavy Duty Gasoline	8	4.5	9,788	\$3,300	\$900
Heavy Duty Diesel	7	7.0	11,972		
Dedicated				\$6,350	\$2,800
Dual-fuel			<b></b>	\$5,500	N/A
Total	36				

\$2.50
\$0.89
\$0.85
\$0.31
\$0.35

\$0.063
\$15.00

47,853

Year 1: Storage Size (scf)

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$428.30)
Incremental Cost/mile	(\$0.0361)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$92,207 89.6% \$0.0641 \$5,463 5.3% Automobiles \$0.0376 Light Trucks \$41.353 40.2% \$0.0477 Heavy Duty Trucks \$45,392 44.1% \$0.1063 Diesel Price Diff. \$10,689 10.4% \$0.0345 \$0 0.0% \$0.0000 Maintenance 100.0% Total Savings \$102,896 \$0.0588 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land \$0 (\$19,012)8.8% (\$0.0109)Station setup (\$0.0130) Compressor (\$22,738)10.6% Storage Vessels (\$26,591) 12.3% (\$0.0152) (\$24,857) 11.5% (\$0.0142) Dispenser Dryer (\$9,943) 4.6% (\$0.0057) Subtotal (\$103,140) 47.9% (\$0.0590) Vehicle Conversion Kit (\$12,571)5.8% (\$0.0072)Tanks (\$19,495)9.1% (\$0.0111)(\$16,708) 7.8% (\$0.0096) Labor OEM 2.3% (\$0.0028)(\$4,954)(\$53,729) 24.9% (\$0.0307)Subtotal Operating (\$0.0052)Station Maint. (\$9,141)4.2% (\$4,508) 2.1% (\$0.0026) Cylinder Recert. Power (\$17,910) 8.3% (\$0.0102) Labor - fuel time loss (\$10,873)5.0% (\$0.0062)7.5% (\$0.0092)NG Fuel Tax (\$16,054) Additional training 0.0% \$0.0000 Subtotal 27.2% (\$0.0334)(\$58,486)**Total Costs** (\$215,354) 100.0% (\$0.1231) Savings - Cost (\$112,458) N/A (\$0.0643)

# District - 1 Mt. Vernon

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	15.4	15,399	\$1,950	\$900
Light Trucks	6	12.2	15,324	\$2,200	\$900
Heavy Duty Gasoline	4	5.4	11,325	\$3,300	\$900
Heavy Duty Diesel	5	8.0	7,894		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	16				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Year 1: Compressor Size (scfm)	6

Year 1: Storage Size (scf)

20,790

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Light Trucks 90,000
Heavy Duty Gasoline 90,000
Heavy Duty Diesel 150,000

Cost/vehicle/year (\$745.59		
	Cost/vehicle/year	(\$745.59)

Incremental Cost/mile (\$0.0643)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$151,111 87.3% \$0.0555 1.5% \$0.0302 Automobiles \$2,526 Light Trucks \$96,895 56.0% \$0.0444 29.9% \$0.1135 Heavy Duty Trucks \$51,689 12.7% Diesel Price Diff. \$21,954 \$0.0348 \$0 0.0% \$0.0000 Maintenance Total Savings \$173,065 100.0% \$0.0516 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$24,697) 7.4% (\$0.0074)Station setup (\$25,797) 7.7% (\$0.0077)Compressor 13.5% (\$0.0136)Storage Vessels (\$45,466) 7.4% (\$0.0074)Dispenser (\$24,857)(\$9,943) 3.0% (\$0.0030)Dryer 39.0% (\$0.0390)Subtotal (\$130,760)Vehicle (\$26,290)7.8% (\$0.0078)Conversion Kit Tanks (\$38,382) 11.4% (\$0.0114)(\$0.0095)(\$31,870) 9.5% Labor 2.7% **OEM** (\$9,013)(\$0.0027)(\$105,555) 31.4% (\$0.0315)Subtotal Operating (\$0.0047) Station Maint. (\$15,770) 4.7% Cylinder Recert. (\$8,698)2.6% (\$0.0026)Power (\$25,668)7.6% (\$0.0077)5.9% Labor - fuel time loss (\$19,786)(\$0.0059)(\$29,400) 8.8% (\$0.0088)NG Fuel Tax Additional training \$0 0.0% \$0.0000 (\$99,322)29.6% (\$0.0296)Subtotal **Total Costs** (\$335,637) 100.0% (\$0.1001)(\$162,572) N/A (\$0.0485)Savings - Cost

# District - 1 Paris

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.3	8,887	\$1,950	\$900
Light Trucks	21	12.9	11,027	\$2,200	\$900
Heavy Duty Gasoline	5	5.2	9,660	\$3,300	\$900
Heavy Duty Diesel	8	8.0	10,052		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u> -	\$5,500	N/A
Total	35				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	
STATION DESIGN		
Year 1: Compressor Size (scfm)	10	
Year 1: Storage Size (scf)	33,843	

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$492.73)
Incremental Cost/mile	(\$0.0485)

### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$137,930 83.8% \$0.0415 Automobiles \$27,353 16.6% \$0.0270 Light Trucks \$97,311 59.1% \$0.0456 Heavy Duty Trucks \$13,266 8.1% \$0.0762 16.2% Diesel Price Diff. \$26,746 \$0.0471 0.0% Maintenance \$0 \$0.0000 Total Savings \$164,676 100.0% \$0.0423 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0,0000 Station setup (\$24,218) 7.0% (\$0.0062)Compressor (\$25,480)7.3% (\$0.0065) Storage Vessels (\$43,869)12.6% (\$0.0113) (\$24,857)7.1% (\$0.0064) Dispenser Dryer (\$9,943) 2.9% (\$0.0026) Subtotal (\$128,366)36.9% (\$0.0330) Vehicle Conversion Kit (\$30.026) 8.6% (\$0.0077)Tanks (\$38,866) 11.2% (\$0.0100) Labor (\$32,506) 9.3% (\$0.0084)**OEM** (\$0.0048) (\$18,613) 5.3% Subtotal (\$120,011)34.5% (\$0.0308) Operating Station Maint. 4.3% (\$0.0039) (\$15,069)(\$0.0019) Cylinder Recert. (\$7,369)2.1% Power (\$24.885)7.1% (\$0.0064) 6.9% Labor - fuel time loss (\$23,898)(\$0.0061)NG Fuel Tax 8.2% (\$28,537) (\$0.0073) 0.0% Additional training \$0 \$0.0000 Subtotal 28.7% (\$99,758)(\$0.0256) **Total Costs** (\$348,135)100.0% (\$0.0895) Savings - Cost (\$183,459) N/A (\$0.0471)

# District - 1 Paris DO

VEHICLE DATA					OEM Cost
1			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	13	21.6	8,272	\$1,950	\$900
Light Trucks	25	12.8	9,062	\$2,200	\$900
Heavy Duty Gasoline	3	7.6	6,153	\$3,300	\$900
Heavy Duty Diesel	4	6.0	18,066		
Dedicated				\$6,350	\$2,800
Dual-fuel		<b></b>		\$5,500	N/A
Total	45				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	
STATION DESIGN		
Year 1: Compressor Size (scfm)	9	

30,457

Year 1: Storage Size (scf)

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Heavy Duty Diesel	150,000
Heavy Duty Gasoline	90,000
Light Trucks	90,000
Automobiles	90,000

Cost/vehicle/year	(\$432.47)
Incremental Cost/mile	(\$0.0471)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$240,336 88.4% \$0.0568 Gasoline Price Diff. Automobiles \$2,528 0.9% \$0.0243 \$129,201 47.5% \$0.0420 Light Trucks Heavy Duty Trucks \$108,607 39.9% \$0.1034 Diesel Price Diff. \$31,689 11.6% \$0.0351 Maintenance \$0 0.0% \$0.0000 Total Savings \$272,025 100.0% \$0.0530 COSTS % of Incremental Infrastructure Costs Cost/Mile \$0 0.0% \$0.0000 Land 7.3% (\$0.0062)Station setup (\$32,078)6.7% (\$0.0058) (\$29,750) Compressor Storage Vessels (\$70,060) 15.8% (\$0.0136) (\$0.0048)Dispenser (\$24,857) 5.6% 2.2% (\$9,943)(\$0.0019)Dryer 37.7% Subtotal (\$166,687) (\$0.0325)Vehicle Conversion Kit (\$30,502) 6.9% (\$0.0059)(\$49.082)11.1% (\$0.0096) Tanks Labor (\$40,528)9.2% (\$0.0079)(\$0.0031)**OEM** (\$15,762)3.6% 30.7% Subtotal (\$135,874)(\$0.0265)Operating (\$24,469) 5.5% (\$0.0048)Station Maint. 2.5% Cylinder Recert. (\$10,920) (\$0.0021) 8.1% (\$0.0070) Power (\$35,888)(\$28,397)6.4% (\$0.0055) Labor - fuel time loss NG Fuel Tax (\$39,921)9.0% (\$0.0078)Additional training 0.0% \$0.0000 \$0 31.6% Subtotal (\$139,594) (\$0.0272)**Total Costs** (\$442,156) 100.0% (\$0.0861)(\$170,132) (\$0.0331) Savings - Cost N/A

# District - 1 Sherman

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	23.5	11,040	\$1,950	\$900
Light Trucks	24	13.7	13,599	\$2,200	\$900
Heavy Duty Gasoline	9	5.6	12,378	\$3,300	\$900
Heavy Duty Diesel	8	8.0	14,360		**
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	42				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	15
Year 1: Storage Size (scf)	53,311

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$429.70)
Incremental Cost/mile	(\$0.0331)

# District - 1 Sulpher Springs

Savings   Savings   Savings   Gasoline Price Diff.   \$159,507   92.2%   \$0.0620   Automobiles   \$10,520   6.1%   \$0.0339   Light Trucks   \$79,244   45.8%   \$0.0473   Heavy Duty Trucks   \$69,742   40.3%   \$0.1194   Diesel Price Diff.   \$13,446   7.8%   \$0.0395   Maintenance   \$0   0.0%   \$0.0000      Total Savings   \$172,953   100.0%   \$0.0594	SAVINGS	30 year NPV	% of	Incremental
Automobiles \$10,520 6.1% \$0.0339 Light Trucks \$79,244 45.8% \$0.0473 Heavy Duty Trucks \$69,742 40.3% \$0.1194 Diesel Price Diff. \$13,446 7.8% \$0.0395 Maintenance \$0 0.0% \$0.0000  Total Savings \$172,953 100.0% \$0.0594  COSTS			Savings	Savings/Mile
Light Trucks	Gasoline Price Diff.	\$159,507	92.2%	\$0.0620
Heavy Duty Trucks   S69,742   40.3%   S0.1194     Diesel Price Diff.   \$13,446   7.8%   \$0.0395     Maintenance   \$0   0.0%   \$0.0000     Total Savings   \$172,953   100.0%   \$0.0594     COSTS	Automobiles	\$10,520	6.1%	\$0.0339
Diesel Price Diff.   \$13,446   7.8%   \$0.0395   \$0.0000	Light Trucks	\$79,244	45.8%	\$0.0473
Maintenance   \$0   0.0%   \$0.0000	Heavy Duty Trucks	\$69,742	40.3%	\$0.1194
Total Savings   \$172,953   100.0%   \$0.0594	Diesel Price Diff.	\$13,446	7.8%	\$0.0395
COSTS Infrastructure Land \$0 0.0% \$0.0000 Station setup \$(\$24,158) 7.7% \$(\$0.0083)\$ Compressor \$(\$25,492) 8.1% \$(\$0.0088)\$ Storage Vessels \$(\$43,781) 14.0% \$(\$0.0150)\$ Dispenser \$(\$24,857) 7.9% \$(\$0.0085)\$ Dryer \$(\$9,943) 3.2% \$(\$0.0034)\$ Subtotal \$(\$128,230) 40.9% \$(\$0.0040)\$  Vehicle Conversion Kit \$(\$22,023) 7.0% \$(\$0.0076)\$ Tanks \$(\$33,845) 10.8% \$(\$0.0116)\$ Labor \$(\$28,174) 9.0% \$(\$0.0097)\$ OEM \$(\$6,372) 2.0% \$(\$0.0022)\$ Subtotal \$(\$90,414) 28.8% \$(\$0.0311)\$  Operating Station Maint \$(\$15,203) 4.8% \$(\$0.0311)\$  Operating Station Maint \$(\$15,203) 4.8% \$(\$0.0028)\$ Power \$(\$25,007) 8.0% \$(\$0.0028)\$ Power \$(\$25,007) 8.0% \$(\$0.0086)\$ Labor - fuel time loss \$(\$19,033) 6.1% \$(\$0.0065)\$ NG Fuel Tax \$(\$27,536) 8.8% \$(\$0.0095)\$ Additional training \$0 0.0% \$0.0000\$ Subtotal \$(\$95,044) 30.3% \$(\$0.0326)\$	Maintenance	\$0	0.0%	\$0.0000
COSTS Infrastructure Land \$0 0.0% \$0.0000 Station setup \$(\$24,158) 7.7% \$(\$0.0083)\$ Compressor \$(\$25,492) 8.1% \$(\$0.0088)\$ Storage Vessels \$(\$43,781) 14.0% \$(\$0.0150)\$ Dispenser \$(\$24,857) 7.9% \$(\$0.0085)\$ Dryer \$(\$9,943) 3.2% \$(\$0.0034)\$ Subtotal \$(\$128,230) 40.9% \$(\$0.0040)\$  Vehicle Conversion Kit \$(\$22,023) 7.0% \$(\$0.0076)\$ Tanks \$(\$33,845) 10.8% \$(\$0.0116)\$ Labor \$(\$28,174) 9.0% \$(\$0.0097)\$ OEM \$(\$6,372) 2.0% \$(\$0.0022)\$ Subtotal \$(\$90,414) 28.8% \$(\$0.0311)\$  Operating Station Maint \$(\$15,203) 4.8% \$(\$0.0311)\$  Operating Station Maint \$(\$15,203) 4.8% \$(\$0.0028)\$ Power \$(\$25,007) 8.0% \$(\$0.0028)\$ Power \$(\$25,007) 8.0% \$(\$0.0086)\$ Labor - fuel time loss \$(\$19,033) 6.1% \$(\$0.0065)\$ NG Fuel Tax \$(\$27,536) 8.8% \$(\$0.0095)\$ Additional training \$0 0.0% \$0.0000\$ Subtotal \$(\$95,044) 30.3% \$(\$0.0326)\$				
Costs   Cost/Mile	Total Savings	\$172,953	100.0%	\$0.0594
Costs   Cost/Mile				
Land \$0 0.0% \$0.0000 Station setup (\$24,158) 7.7% (\$0.0083) Compressor (\$25,492) 8.1% (\$0.0088) Storage Vessels (\$43,781) 14.0% (\$0.0150) Dispenser (\$24,857) 7.9% (\$0.0085) Dryer (\$9,943) 3.2% (\$0.0034) Subtotal (\$128,230) 40.9% (\$0.0440)  Vehicle Conversion Kit (\$22,023) 7.0% (\$0.0076) Tanks (\$33,845) 10.8% (\$0.0116) Labor (\$28,174) 9.0% (\$0.0097) OEM (\$6,372) 2.0% (\$0.0022) Subtotal (\$90,414) 28.8% (\$0.0311)  Operating Station Maint (\$15,203) 4.8% (\$0.0311)  Cylinder Recert. (\$8,265) 2.6% (\$0.0028) Power (\$25,007) 8.0% (\$0.0086) Labor - fuel time loss (\$19,033) 6.1% (\$0.0065) NG Fuel Tax (\$27,536) 8.8% (\$0.0095) Additional training \$0 0.0% \$0.0000 Subtotal (\$95,044) 30.3% (\$0.0326)	COSTS		% of	Incremental
Station setup         (\$24,158)         7.7%         (\$0.0083)           Compressor         (\$25,492)         8.1%         (\$0.0088)           Storage Vessels         (\$43,781)         14.0%         (\$0.0150)           Dispenser         (\$24,857)         7.9%         (\$0.0085)           Dryer         (\$9,943)         3.2%         (\$0.0034)           Subtotal         (\$128,230)         40.9%         (\$0.0440)           Vehicle           Conversion Kit         (\$22,023)         7.0%         (\$0.0076)           Tanks         (\$33,845)         10.8%         (\$0.0076)           Tanks         (\$33,845)         10.8%         (\$0.0097)           OEM         (\$6,372)         2.0%         (\$0.0097)           OEM         (\$6,372)         2.0%         (\$0.0022)           Subtotal         (\$90,414)         28.8%         (\$0.0311)           Operating           Station Maint         (\$15,203)         4.8%         (\$0.0052)           Cylinder Recert         (\$8,265)         2.6%         (\$0.0028)           Power         (\$25,007)         8.0%         (\$0.0065)           NG Fuel Tax         (\$27,536)         8.8%         (\$0	Infrastructure		Costs	Cost/Mile
Compressor (\$25,492) 8.1% (\$0.0088) Storage Vessels (\$43,781) 14.0% (\$0.0150) Dispenser (\$24,857) 7.9% (\$0.0085) Dryer (\$9,943) 3.2% (\$0.0034) Subtotal (\$128,230) 40.9% (\$0.0040)  Vehicle Conversion Kit (\$22,023) 7.0% (\$0.0076) Tanks (\$33,845) 10.8% (\$0.0116) Labor (\$28,174) 9.0% (\$0.0097) OEM (\$6,372) 2.0% (\$0.0022) Subtotal (\$90,414) 28.8% (\$0.0311)  Operating Station Maint. (\$15,203) 4.8% (\$0.0016) Labor - fuel time loss (\$19,033) 6.1% (\$0.0065) NG Fuel Tax (\$27,536) 8.8% (\$0.0095) Additional training \$0 0.0% \$0.0000 Subtotal (\$95,044) 30.3% (\$0.0326)	Land	\$0	0.0%	\$0.0000
Storage Vessels   (\$43,781)   14.0%   (\$0.0150)	Station setup	(\$24,158)	7.7%	(\$0.0083)
Dispenser (\$24,857) 7.9% (\$0.0085) Dryer (\$9,943) 3.2% (\$0.0034) Subtotal (\$128,230) 40.9% (\$0.0034)  Vehicle Conversion Kit (\$22,023) 7.0% (\$0.0076) Tanks (\$33,845) 10.8% (\$0.0116) Labor (\$28,174) 9.0% (\$0.0097) OEM (\$6,372) 2.0% (\$0.0022) Subtotal (\$90,414) 28.8% (\$0.0311)  Operating Station Maint. (\$15,203) 4.8% (\$0.0032) Cylinder Recert. (\$8,265) 2.6% (\$0.0028) Power (\$25,007) 8.0% (\$0.0086) Labor - fuel time loss (\$19,033) 6.1% (\$0.0065) NG Fuel Tax (\$27,536) 8.8% (\$0.0095) Additional training \$0 0.0% \$0.0000 Subtotal (\$95,044) 30.3% (\$0.0326)	Compressor	(\$25,492)	8.1%	(\$0.0088)
Dryer         (\$9,943)         3.2%         (\$0.0034)           Subtotal         (\$128,230)         40.9%         (\$0.0440)           Vehicle           Conversion Kit         (\$22,023)         7.0%         (\$0.0076)           Tanks         (\$33,845)         10.8%         (\$0.0116)           Labor         (\$28,174)         9.0%         (\$0.0097)           OEM         (\$6,372)         2.0%         (\$0.0022)           Subtotal         (\$90,414)         28.8%         (\$0.0311)           Operating           Station Maint.         (\$15,203)         4.8%         (\$0.0052)           Cylinder Recert.         (\$8,265)         2.6%         (\$0.0028)           Power         (\$25,007)         8.0%         (\$0.0086)           Labor - fuel time loss         (\$19,033)         6.1%         (\$0.0065)           NG Fuel Tax         (\$27,536)         8.8%         (\$0.0095)           Additional training         \$0         0.0%         \$0.0000           Subtotal         (\$95,044)         30.3%         (\$0.0326)           Total Costs         (\$313,687)         100.0%         (\$0.1077)	Storage Vessels	(\$43,781)	14.0%	(\$0.0150)
Subtotal         (\$128,230)         40.9%         (\$0.0440)           Vehicle           Conversion Kit         (\$22,023)         7.0%         (\$0.0076)           Tanks         (\$33,845)         10.8%         (\$0.0116)           Labor         (\$28,174)         9.0%         (\$0.0097)           OEM         (\$6,372)         2.0%         (\$0.0022)           Subtotal         (\$90,414)         28.8%         (\$0.0311)           Operating           Station Maint.         (\$15,203)         4.8%         (\$0.0052)           Cylinder Recert.         (\$8,265)         2.6%         (\$0.0028)           Power         (\$25,007)         8.0%         (\$0.0086)           Labor - fuel time loss         (\$19,033)         6.1%         (\$0.0065)           NG Fuel Tax         (\$27,536)         8.8%         (\$0.0095)           Additional training         \$0         0.0%         \$0.0000           Subtotal         (\$95,044)         30.3%         (\$0.0326)           Total Costs         (\$313,687)         100.0%         (\$0.1077)	Dispenser	(\$24,857)	7.9%	(\$0.0085)
Vehicle         (\$22,023)         7.0%         (\$0.0076)           Tanks         (\$33,845)         10.8%         (\$0.0116)           Labor         (\$28,174)         9.0%         (\$0.0097)           OEM         (\$6,372)         2.0%         (\$0.0022)           Subtotal         (\$90,414)         28.8%         (\$0.0311)           Operating           Station Maint         (\$15,203)         4.8%         (\$0.0052)           Cylinder Recert         (\$8,265)         2.6%         (\$0.0028)           Power         (\$25,007)         8.0%         (\$0.0086)           Labor - fuel time loss         (\$19,033)         6.1%         (\$0.0065)           NG Fuel Tax         (\$27,536)         8.8%         (\$0.0095)           Additional training         \$0         0.0%         \$0.0000           Subtotal         (\$95,044)         30.3%         (\$0.0326)           Total Costs         (\$313,687)         100.0%         (\$0.1077)	Dryer	(\$9,943)	3.2%	(\$0.0034)
Vehicle         (\$22,023)         7.0%         (\$0.0076)           Tanks         (\$33,845)         10.8%         (\$0.0116)           Labor         (\$28,174)         9.0%         (\$0.0097)           OEM         (\$6,372)         2.0%         (\$0.0022)           Subtotal         (\$90,414)         28.8%         (\$0.0311)           Operating           Station Maint.         (\$15,203)         4.8%         (\$0.0052)           Cylinder Recert.         (\$8,265)         2.6%         (\$0.0028)           Power         (\$25,007)         8.0%         (\$0.0086)           Labor - fuel time loss         (\$19,033)         6.1%         (\$0.0065)           NG Fuel Tax         (\$27,536)         8.8%         (\$0.0095)           Additional training         \$0         0.0%         \$0.0000           Subtotal         (\$95,044)         30.3%         (\$0.0326)           Total Costs         (\$313,687)         100.0%         (\$0.1077)	Subtotal	(\$128,230)	40.9%	(\$0.0440)
Conversion Kit (\$22,023) 7.0% (\$0.0076) Tanks (\$33,845) 10.8% (\$0.0116) Labor (\$28,174) 9.0% (\$0.0097) OEM (\$6,372) 2.0% (\$0.0022) Subtotal (\$90,414) 28.8% (\$0.0311)  Operating Station Maint. (\$15,203) 4.8% (\$0.0052) Cylinder Recert. (\$8,265) 2.6% (\$0.0028) Power (\$25,007) 8.0% (\$0.0086) Labor - fuel time loss (\$19,033) 6.1% (\$0.0065) NG Fuel Tax (\$27,536) 8.8% (\$0.0095) Additional training \$0 0.0% \$0.0000 Subtotal (\$95,044) 30.3% (\$0.0326)				, , , , ,
Tanks (\$33,845) 10.8% (\$0.0116) Labor (\$28,174) 9.0% (\$0.0097) OEM (\$6,372) 2.0% (\$0.0022) Subtotal (\$90,414) 28.8% (\$0.0311)  Operating Station Maint. (\$15,203) 4.8% (\$0.0052) Cylinder Recert. (\$8,265) 2.6% (\$0.0028) Power (\$25,007) 8.0% (\$0.0086) Labor - fuel time loss (\$19,033) 6.1% (\$0.0065) NG Fuel Tax (\$27,536) 8.8% (\$0.0095) Additional training \$0 0.0% \$0.0000 Subtotal (\$95,044) 30.3% (\$0.0326)	Vehicle			
Labor         (\$28,174)         9.0%         (\$0.0097)           OEM         (\$6,372)         2.0%         (\$0.0022)           Subtotal         (\$90,414)         28.8%         (\$0.0311)           Operating           Station Maint.         (\$15,203)         4.8%         (\$0.0052)           Cylinder Recert.         (\$8,265)         2.6%         (\$0.0028)           Power         (\$25,007)         8.0%         (\$0.0086)           Labor - fuel time loss         (\$19,033)         6.1%         (\$0.0065)           NG Fuel Tax         (\$27,536)         8.8%         (\$0.0095)           Additional training         \$0         0.0%         \$0.0000           Subtotal         (\$95,044)         30.3%         (\$0.0326)           Total Costs         (\$313,687)         100.0%         (\$0.1077)	Conversion Kit	(\$22,023)	7.0%	(\$0.0076)
OEM         (\$6,372)         2.0%         (\$0.0022)           Subtotal         (\$90,414)         28.8%         (\$0.0311)           Operating           Station Maint.         (\$15,203)         4.8%         (\$0.0052)           Cylinder Recert.         (\$8,265)         2.6%         (\$0.0028)           Power         (\$25,007)         8.0%         (\$0.0086)           Labor - fuel time loss         (\$19,033)         6.1%         (\$0.0065)           NG Fuel Tax         (\$27,536)         8.8%         (\$0.0095)           Additional training         \$0         0.0%         \$0.0000           Subtotal         (\$95,044)         30.3%         (\$0.0326)           Total Costs         (\$313,687)         100.0%         (\$0.1077)	Tanks	(\$33,845)	10.8%	(\$0.0116)
Subtotal         (\$90,414)         28.8%         (\$0.0311)           Operating           Station Maint.         (\$15,203)         4.8%         (\$0.0052)           Cylinder Recert.         (\$8,265)         2.6%         (\$0.0028)           Power         (\$25,007)         8.0%         (\$0.0086)           Labor - fuel time loss         (\$19,033)         6.1%         (\$0.0065)           NG Fuel Tax         (\$27,536)         8.8%         (\$0.0095)           Additional training         \$0         0.0%         \$0.0000           Subtotal         (\$95,044)         30.3%         (\$0.0326)           Total Costs         (\$313,687)         100.0%         (\$0.1077)	Labor	(\$28,174)	9.0%	(\$0.0097)
Operating         Station Maint.         (\$15,203)         4.8%         (\$0.0052)           Cylinder Recert.         (\$8,265)         2.6%         (\$0.0028)           Power         (\$25,007)         8.0%         (\$0.0086)           Labor - fuel time loss         (\$19,033)         6.1%         (\$0.0065)           NG Fuel Tax         (\$27,536)         8.8%         (\$0.0095)           Additional training         \$0         0.0%         \$0.0000           Subtotal         (\$95,044)         30.3%         (\$0.0326)           Total Costs         (\$313,687)         100.0%         (\$0.1077)	OEM	(\$6,372)	2.0%	(\$0.0022)
Station Maint.         (\$15,203)         4.8%         (\$0.0052)           Cylinder Recert.         (\$8,265)         2.6%         (\$0.0028)           Power         (\$25,007)         8.0%         (\$0.0086)           Labor - fuel time loss         (\$19,033)         6.1%         (\$0.0065)           NG Fuel Tax         (\$27,536)         8.8%         (\$0.0095)           Additional training         \$0         0.0%         \$0.0000           Subtotal         (\$95,044)         30.3%         (\$0.0326)           Total Costs         (\$313,687)         100.0%         (\$0.1077)	Subtotal	(\$90,414)	28.8%	(\$0.0311)
Station Maint.         (\$15,203)         4.8%         (\$0.0052)           Cylinder Recert.         (\$8,265)         2.6%         (\$0.0028)           Power         (\$25,007)         8.0%         (\$0.0086)           Labor - fuel time loss         (\$19,033)         6.1%         (\$0.0065)           NG Fuel Tax         (\$27,536)         8.8%         (\$0.0095)           Additional training         \$0         0.0%         \$0.0000           Subtotal         (\$95,044)         30.3%         (\$0.0326)           Total Costs         (\$313,687)         100.0%         (\$0.1077)				
Cylinder Recert.       (\$8,265)       2.6%       (\$0.0028)         Power       (\$25,007)       8.0%       (\$0.0086)         Labor - fuel time loss       (\$19,033)       6.1%       (\$0.0065)         NG Fuel Tax       (\$27,536)       8.8%       (\$0.0095)         Additional training       \$0       0.0%       \$0.0000         Subtotal       (\$95,044)       30.3%       (\$0.0326)         Total Costs       (\$313,687)       100.0%       (\$0.1077)				
Power         (\$25,007)         8.0%         (\$0.0086)           Labor - fuel time loss         (\$19,033)         6.1%         (\$0.0065)           NG Fuel Tax         (\$27,536)         8.8%         (\$0.0095)           Additional training         \$0         0.0%         \$0.0000           Subtotal         (\$95,044)         30.3%         (\$0.0326)           Total Costs         (\$313,687)         100.0%         (\$0.1077)				* '
Labor - fuel time loss       (\$19,033)       6.1%       (\$0.0065)         NG Fuel Tax       (\$27,536)       8.8%       (\$0.0095)         Additional training       \$0       0.0%       \$0.0000         Subtotal       (\$95,044)       30.3%       (\$0.0326)         Total Costs       (\$313,687)       100.0%       (\$0.1077)	Cylinder Recert.		2.6%	
NG Fuel Tax       (\$27,536)       8.8%       (\$0.0095)         Additional training       \$0       0.0%       \$0.0000         Subtotal       (\$95,044)       30.3%       (\$0.0326)         Total Costs       (\$313,687)       100.0%       (\$0.1077)		(\$25,007)	8.0%	
Additional training         \$0         0.0%         \$0.0000           Subtotal         (\$95,044)         30.3%         (\$0.0326)           Total Costs         (\$313,687)         100.0%         (\$0.1077)			6.1%	
Subtotal         (\$95,044)         30.3%         (\$0.0326)           Total Costs         (\$313,687)         100.0%         (\$0.1077)	NG Fuel Tax	(\$27,536)	8.8%	(\$0.0095)
Total Costs (\$313,687) 100.0% (\$0.1077)	Additional training	\$0		*
	Subtotal	(\$95,044)	30.3%	(\$0.0326)
Savings - Cost (\$140,734) N/A (\$0.0483)	Total Costs	(\$313,687)	100.0%	(\$0.1077)
Savings - Cost (\$140,734) N/A (\$0.0483)				
	Savings - Cost	(\$140,734)	N/A	(\$0.0483)

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	17.1	16,443	\$1,950	\$900
Light Trucks	17	12.1	10,465	\$2,200	\$900
Heavy Duty Gasoline	6	4.8	10,330	\$3,300	\$900
Heavy Duty Diesel	5	7.0	8,666		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	30				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
OTHER FACTORS Electricity Cost (\$/kWh) Labor Cost (\$/hr)	\$15.00
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STATION DESIGN	
Year 1: Compressor Size (scfm)	10
Year 1: Storage Size (scf)	35,929

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicl	e/year	(\$497.63)

Incremental Cost/mile	(\$0.0483)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$128,360 70.9% \$0.0580 Automobiles \$11,637 6.4% \$0.0340 Light Trucks \$78,584 43.4% \$0.0512 Heavy Duty Trucks \$38,138 21.1% \$0.1125 Diesel Price Diff. \$52,748 29.1% \$0.0400 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$181,108 100.0% \$0.0513 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 (\$27,373) 7.7% (\$0.0077)Station setup (\$27,390)7.7% (\$0.0078)Compressor Storage Vessels (\$53,887)15.2% (\$0.0153)Dispenser (\$24,857)7.0% (\$0.0070)(\$9,943) 2.8% Dryer (\$0.0028)(\$143,449) 40.4% Subtotal (\$0.0406)Vehicle Conversion Kit 6.9% (\$0.0069)(\$24,520)(\$33,926)9.6% (\$0.0096)Tanks 9.1% Labor (\$32,269)(\$0.0091)**OEM** 3.9% (\$0.0040)(\$14,026)29.5% Subtotal (\$104,741) (\$0.0296)Operating Station Maint. (\$19,118) 5.4% (\$0.0054) 1.9% (\$0.0019)Cylinder Recert. (\$6,758) 8.3% (\$0.0084)Power (\$29,651)7.3% Labor - fuel time loss (\$25,943)(\$0.0073)NG Fuel Tax (\$25,483)7.2% (\$0.0072)Additional training 0.0% \$0.0000 Subtotal (\$106,954) 30.1% (\$0.0303) (\$355,144) 100.0% **Total Costs** (\$0.1005)Savings - Cost (\$174,036) N/A (\$0.0493)

# District - 2 **Arlington**

VEHICLE DATA					OEM Cost
•			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.1	36,270	\$1,950	\$900
Light Trucks	12	11.3	13,557	\$2,200	\$900
Heavy Duty Gasoline	4	5.2	8,994	\$3,300	\$900
Heavy Duty Diesel	13	7.0	12,912		
Dedicated				\$6,350	\$2,800
Dual-fuel		   <del></del>	<u></u>	\$5,500	N/A
Total	30				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	8
Year 1: Storage Size (scf)	28,674

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$615.39)

Incremental Cost/mile	(\$0.0493)
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### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. 72.7% \$98,412 \$0.0458 Automobiles \$7,515 5.6% \$0.0319 \$80.952 59.8% Light Trucks \$0.0442 Heavy Duty Trucks \$9,945 7.4% \$0.1255 Diesel Price Diff. \$36,885 27.3% \$0.0398 Maintenance \$0 0.0% \$0.0000 100.0% **Total Savings** \$135,298 \$0.0440 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 Station setup (\$23,199)7.6% (\$0.0075)8.2% Compressor (\$25,161)(\$0.0082)Storage Vessels (\$40,099) 13.1% (\$0.0130) 8.1% Dispenser (\$24,857)(\$0.0081)3.3% Dryer (\$9,943)(\$0.0032) Subtotal (\$123,259) 40.3% (\$0.0401) Vehicle Conversion Kit (\$23,446) 7.7% (\$0.0076)Tanks (\$29,268) 9.6% (\$0.0095)Labor (\$30,499)10.0% (\$0.0099)**OEM** (\$8,907)2.9% (\$0.0029) Subtotal (\$92,120)30.2% (\$0.0300)Operating Station Maint. (\$14,227)4.7% (\$0.0046)Cylinder Recert. (\$6,924) 2.3% (\$0.0023)Power 7.8% (\$0.0078)(\$23,874)Labor - fuel time loss (\$20,542)6.7% (\$0.0067)NG Fuel Tax (\$24,539)8.0% (\$0.0080) Additional training 0.0% \$0.0000 Subtotal (\$90,105)29.5% (\$0.0293)**Total Costs** (\$305,484)100.0% (\$0.0994)Savings - Cost (\$170,187) N/A (\$0.0554)

# District - 2 Cleburne

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.2	24,961	\$1,950	\$900
Light Trucks	16	13.0	12,146	\$2,200	\$900
Heavy Duty Gasoline	1	4.6	8,403	\$3,300	\$900
Heavy Duty Diesel	11	7.0	10,721		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	29				

\$2.50
\$0.89
\$0.85
\$0.31
\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	6
Year 1: Storage Size (scf)	22,197

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90 000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$622.53)
Incremental Cost/mile	(\$0.0554)

### SAVINGS 30 year NPV Incremental % of Savings Savings/Mile \$0,0642 Gasoline Price Diff. \$112,882 67.8% \$0.0322 \$5,293 3.2% Automobiles \$0.0429 Light Trucks \$39,968 24.0% \$0.1020 \$67,621 40.6% Heavy Duty Trucks 32.2% \$0.0356 Diesel Price Diff. \$53,503 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$166,385 100.0% \$0.0511 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 Station setup (\$26,287) 8.7% (\$0.0081)8.9% (\$0.0082) Compressor (\$26,726)16.7% (\$0.0154) Storage Vessels (\$50,334)(\$24,857)8.2% (\$0.0076) Dispenser (\$0.0031) Dryer (\$9,943)3.3% Subtotal (\$138,147)45.8% (\$0.0424)Vehicle (\$0.0044) Conversion Kit (\$14,294) 4.7% 6.9% (\$20,882)(\$0.0064)**Tanks** (\$20,951)7.0% (\$0.0064)Labor **OEM** 5.0% (\$0.0047)(\$15,169)(\$71,295)23.7% (\$0.0219) Subtotal Operating Station Maint. (\$17,670) 5.9% (\$0.0054) Cylinder Recert. (\$3,482)1.2% (\$0.0011)9.3% Power (\$27,970)(\$0.0086)6.9% (\$0.0064) Labor - fuel time loss (\$20,865)7.3% (\$0.0068)NG Fuel Tax (\$22,006)0.0% \$0.0000 Additional training (\$91,993) 30.5% (\$0.0282)Subtotal **Total Costs** (\$301,435)100.0% (\$0.0925)Savings - Cost (\$135,050) N/A (\$0.0414)

# District - 2 Decatur

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.0	17,435	\$1,950	\$900
Light Trucks	6	13.5	16,454	\$2,200	\$900
Heavy Duty Gasoline	3	5.7	23,431	\$3,300	\$900
Heavy Duty Diesel	8	8.0	23,883		
Dedicated				\$6,350	\$2,800
Dual-fuel		<b></b>		\$5,500	N/A
Total	18				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Year 1: Compressor Size (scfm)	
Year 1: Storage Size (scf)	25,25

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$795.89)

Incremental	Cost/mile	(\$0.0414)

### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$0.0381 \$819,291 95.9% Automobiles \$136,473 \$0.0297 16.0% Light Trucks \$680,819 79.7% \$0.0403 \$1,999 0.2% Heavy Duty Trucks \$1.3113 Diesel Price Diff. \$0.0401 \$34,653 4.1% Maintenance \$0 0.0% \$0,0000 **Total Savings** \$853,944 100.0% \$0.0382 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0,0000 \$0 Station setup (\$66,591)5.2% (\$0.0030)(\$50,557)3.9% (\$0.0023) Compressor (\$183,268) (\$0.0082)Storage Vessels 14.2% Dispenser (\$24,857) 1.9% (\$0.0011)Dryer (\$9,943)0.8% (\$0.0004)Subtotal (\$335,214) 26.0% (\$0.0150)Vehicle 9.2% (\$0.0053) Conversion Kit (\$118,842) Tanks (\$142,882)11.1% (\$0.0064)(\$170,189)13.2% (\$0.0076)Labor **OEM** (\$57,184) 4.4% (\$0.0026)(\$489,097) 37.9% Subtotal (\$0.0219)Operating Station Maint. (\$70,556) 5.5% (\$0.0032)(\$32,959)(\$0.0015)Cylinder Recert. 2.6% Power (\$89,956) 7.0% (\$0.0040) Labor - fuel time loss (\$121,755)9.4% (\$0.0054)NG Fuel Tax (\$149,480)11.6% (\$0.0067)Additional training 0.0% \$0.0000 Subtotal 36.1% (\$0.0208)(\$464,706)**Total Costs** (\$1,289,018)100.0% (\$0.0577)Savings - Cost (\$435,074) N/A (\$0.0195)

# District - 2 Fort Worth DO

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	43	19.3	11,332	\$1,950	\$900
Light Trucks	125	14.3	14,340	\$2,200	\$900
Heavy Duty Gasoline	1	0.4	162	\$3,300	\$900
Heavy Duty Diesel	8	7.0	13,740		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	177				

FUEL PRICES	•
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	52
Year 1: Storage Size (scf)	161,662

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90.000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$260.75)
Ingramental Cost/mile	(\$0.010£)
Incremental Cost/mile	(\$0.0195)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0727 Gasoline Price Diff. 71.7% \$10,512 \$0.0000 \$0 0.0% Automobiles Light Trucks \$5,633 38.4% \$0.0481 \$4,880 33.3% \$0.1773 Heavy Duty Trucks \$0.0343 Diesel Price Diff. \$4,144 28.3% \$0 0.0% \$0.0000 Maintenance **Total Savings** \$14,657 100.0% \$0.0552 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land \$0 (\$12,319)11.8% (\$0.0464)Station setup (\$0.0727) (\$19,305) 18.5% Compressor 3.9% (\$0.0155)Storage Vessels (\$4,117) Dispenser (\$24,857)23.8% (\$0.0936)9.5% (\$0.0374)Dryer (\$9,943)Subtotal (\$70,541)67.5% (\$0.2656)Vehicle (\$4,650) (\$0.0175)Conversion Kit 4.4% (\$0.0237) Tanks (\$6,287)6.0% (\$0.0205)Labor (\$5,434)5.2% **OEM** (\$231)0.2% (\$0.0009)(\$0.0625) Subtotal (\$16,602) 15.9% Operating (\$0.0060) Station Maint. (\$1,600)1.5% (\$0.0068)(\$1,799)1.7% Cylinder Recert. Power (\$9,142)8.7% (\$0.0344)Labor - fuel time loss (\$1,957) 1.9% (\$0.0074)NG Fuel Tax (\$2,924)2.8% (\$0.0110) Additional training \$0 0.0% \$0.0000 Subtotal (\$17,423)16.7% (\$0.0656) **Total Costs** (\$104,566) 100.0% (\$0.3938) (\$89,909) N/A (\$0.3386)Savings - Cost

# District - 2 Fort Worth(SM)

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	1	11.9	12,430	\$2,200	\$900
Heavy Duty Gasoline	1	3.2	2,919	\$3,300	\$900
Heavy Duty Diesel	3	8.0	5,128		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	5				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	
Labor Cost (\$/hr)	\$15.0	
STATION DESIGN		
Year 1: Compressor Size (scfm)	1	
Year 1: Storage Size (scf)	2,430	

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,907.49)
Incremental Cost/mile	(\$0.3386)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$47,570 Gasoline Price Diff. 64.8% \$0.0500 Automobiles \$6,891 9.4% \$0.0320 33.6% \$0.0454 Light Trucks \$24,612 Heavy Duty Trucks \$16,067 21.9% \$0.0830 Diesel Price Diff. \$25,787 35.2% \$0.0348 Maintenance \$0 0.0% \$0.0000 Total Savings \$73,357 100.0% \$0.0433 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 Land \$0 Station setup (\$18,086) 8.6% (\$0.0107)10.6% (\$0.0132)Compressor (\$22,386) Storage Vessels (\$23,155) 11.0% (\$0.0137)Dispenser (\$24,857) 11.8% (\$0.0147)4.7% (\$0.0059)Dryer (\$9,943) Subtotal (\$98,427) 46.8% (\$0.0581)Vehicle 6.7% (\$0.0083)Conversion Kit (\$14,138)Tanks (\$18,211)8.7% (\$0.0108)8.9% (\$0.0111)Labor (\$18,757)OEM 2.6% (\$0.0032)(\$5,443)26.9% (\$0.0334)Subtotal (\$56,548)Operating Station Maint. (\$8,279)3.9% (\$0.0049) 2.0% (\$0.0024) Cylinder Recert. (\$4,130)8.1% (\$0.0100) Power (\$16,957) 5.5% (\$0.0068) Labor - fuel time loss (\$11,484)NG Fuel Tax (\$14,544)6.9% (\$0.0086)0.0% \$0.0000 Additional training Subtotal (\$55,394)26.3% (\$0.0327)**Total Costs** (\$210,370) 100.0% (\$0.1242)Savings - Cost (\$137,013) N/A (\$0.0809)

# District - 2 Glen Rose

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.2	22,863	\$1,950	\$900
Light Trucks	4	12.7	14,390	\$2,200	\$900
Heavy Duty Gasoline	2	6.9	10,270	\$3,300	\$900
Heavy Duty Diesel	9	8.0	10,495		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	16				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35
,	

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	10,811

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$908.39)
·	

Incremental Cost/mile (\$0.0809)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$80,706 67.6% \$0.0563 \$10,597 Automobiles 8.9% \$0.0361 Light Trucks \$38,970 32.6% \$0.0461 Heavy Duty Trucks \$31,139 26.1% \$0.1058 Diesel Price Diff. \$38,726 32.4% \$0.0315 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$119,432 100.0% \$0.0449 COSTS % of Incremental Infrastructure Costs Cost/Mile Land **\$**0 0.0% \$0.0000 8.8% Station setup (\$22,046)(\$0.0083)Compressor (\$24,438)9.7% (\$0.0092)Storage Vessels (\$36,328)14.5% (\$0.0136)9.9% (\$0.0093)Dispenser (\$24,857)(\$9,943)4.0% (\$0.0037)Dryer 46.9% Subtotal (\$117,611)(\$0.0442)Vehicle Conversion Kit (\$12,424)5.0% (\$0.0047)Tanks (\$17,082) 6.8% (\$0.0064)Labor (\$18,248)7.3% (\$0.0069)**OEM** (\$12,995)5.2% (\$0.0049) 24.2% Subtotal (\$60,748)(\$0.0228)Operating Station Maint. (\$12,708)5.1% (\$0.0048)Cylinder Recert. (\$2,786) 1.1% (\$0.0010)8.8% Power (\$22,149)(\$0.0083)Labor - fuel time loss (\$16,995) 6.8% (\$0.0064)NG Fuel Tax (\$17,933) 7.1% (\$0.0067)Additional training \$0 0.0% \$0.0000 Subtotal (\$72,571)28.9% (\$0.0273)(\$250,931) 100.0% (\$0.0943)**Total Costs** Savings - Cost (\$131,499) N/A (\$0.0494)

## District - 2 Gordon

VEHICLE DATA					OEM Cost
	1		Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.1	31,150	\$1,950	\$900
Light Trucks	4	12.7	22,433	\$2,200	\$900
Heavy Duty Gasoline	2	5.5	15,616	\$3,300	\$900
Heavy Duty Diesel	8	9.0	19,537		
Dedicated				\$6,350	\$2,800
Dual-fuel			<del>-</del> -	\$5,500	N/A
Total	15				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

Year 1: Storage Size (scf)

18,045

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$929.95)

Incremental Cost/mile (\$0.0494)

### **SAVINGS** 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$0.0585 \$60,935 68.8% Automobiles \$5,408 \$0.0351 6.1% 27.8% \$0.0440 Light Trucks \$24,645 Heavy Duty Trucks \$30,882 34.9% \$0.0944 Diesel Price Diff. \$27,638 31.2% \$0.0400 Maintenance \$0 0.0% \$0.0000 100.0% Total Savings \$88,573 \$0.0511 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% Land \$0 \$0.0000 9.1% Station setup (\$19,232)(\$0.0111)Compressor (\$22,962)10.9% (\$0.0133)Storage Vessels (\$27,008)12.8% (\$0.0156)11.8% Dispenser (\$24,857)(\$0.0143) Dryer (\$9,943)4.7% (\$0.0057)Subtotal 49.2% (\$104,001) (\$0.0600)V ehicle Conversion Kit (\$11,808)5.6% (\$0.0068)Tanks (\$15,953)7.5% (\$0.0092)Labor (\$15,832)7.5% (\$0.0091)**OEM** (\$6,869)3.2% (\$0.0040)23.9% Subtotal (\$50,461)(\$0.0291)Operating Station Maint. (\$9,521)4.5% (\$0.0055)(\$0.0018) Cylinder Recert. (\$3,119)1.5% Power 8.7% (\$18,400)(\$0.0106)Labor - fuel time loss (\$12,060)5.7% (\$0.0070) NG Fuel Tax (\$13,826)6.5% (\$0.0080)Additional training 0.0% \$0.0000 Subtotal (\$56,927)26.9% (\$0.0329)Total Costs (\$211,388) 100.0% (\$0.1220)(\$122,816) N/A (\$0.0709) Savings - Cost

# District - 2 Granbury

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.6	16,351	\$1,950	\$900
Light Trucks	4	13.1	14,858	\$2,200	\$900
Heavy Duty Gasoline	Ż	6.2	17,349	\$3,300	\$900
Heavy Duty Diesel	7	7.0	12,564		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063 \$15.00
Labor Cost (\$/hr)	\$15.00

DISCOUNT RATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	13,751

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$930.59)
Incremental Cost/mile	(\$0.0709)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0399 83.5% Gasoline Price Diff. \$161,725 4.5% \$0.0287 Automobiles \$8,643 \$132,735 68.5% \$0.0378 Light Trucks 10.5% \$0.0830 \$20,348 Heavy Duty Trucks Diesel Price Diff. 16.5% \$0.0352 \$31,912 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$193,637 100.0% \$0.0390 COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 Land 0.0% Station setup (\$26,621) 7.5% (\$0.0054)(\$26,757) 7.5% (\$0.0054)Compressor 14.6% (\$0.0104) Storage Vessels (\$51,859) (\$24,857) 7.0% (\$0.0050)Dispenser (\$0.0020)Dryer (\$9,943) 2.8% Subtotal (\$140,036) 39.5% (\$0.0282)Vehicle Conversion Kit (\$22,571)6.4% (\$0.0045)8.8% (\$0.0063)Tanks (\$31,253) 9.1% (\$0.0065)Labor (\$32,177) 4.5% **OEM** (\$0.0032)(\$15,794)28.7% (\$0.0205)Subtotal (\$101,793)Operating (\$17,986) .5.1% (\$0.0036)Station Maint. Cylinder Recert. (\$6,077) 1.7% (\$0.0012)**Power** (\$28,351) 8.0% (\$0.0057)7.1% Labor - fuel time loss (\$25,261) (\$0.0051)9.9% NG Fuel Tax (\$35,177)(\$0.0071)Additional training 0.0% \$0.0000 31.8% Subtotal (\$112,852)(\$0.0227)**Total Costs** (\$354,682) 100.0% (\$0.0715)Savings - Cost (\$161,045) N/A (\$0.0324)

# District - 2 Jacksboro

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
•	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.3	31,991	\$1,950	\$900
Light Trucks	21	15.4	17,737	\$2,200	\$900
Heavy Duty Gasoline	2	7.0	13,000	\$3,300	\$900
Heavy Duty Diesel	7	8.0	16,470		
Dedicated				\$6,350	\$2,800
Dual-fuel		l <del>.</del>		\$5,500	N/A
Total	31				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35
·	

	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$0.063 \$15.00	

35,843

Year 1: Storage Size (scf)

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$551.08
Incremental Cost/mile	(\$0.0324

SAVINGS	30 year NPV	% of	Incremental
SAVINGS	30 year 141 v	Savings	Savings/Mile
Gasoline Price Diff.	\$85,557	70.3%	\$0.0567
Automobiles	\$9,365	7.7%	\$0.0354
Light Trucks	\$45,021	37.0%	\$0.0508
Heavy Duty Trucks	\$31,171	25.6%	\$0.0869
Diesel Price Diff.	\$36,144	29.7%	\$0.0353
Maintenance	\$0	0.0%	\$0.0000
			\$5.555
Total Savings	\$121,701	100.0%	\$0.0481
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$22,020)	8.9%	(\$0.0087)
Compressor	(\$24,405)	9.9%	(\$0.0096)
Storage Vessels	(\$36,292)	14.7%	(\$0.0143)
Dispenser	(\$24,857)	10.1%	(\$0.0098)
Dryer	(\$9,943)	4.0%	(\$0.0039)
Subtotal	(\$117,517)	47.5%	(\$0.0464)
Vehicle			
Conversion Kit	(\$12,116)	4.9%	(\$0.0048)
Tanks	(\$16,853)	6.8%	(\$0.0067)
Labor	(\$17,492)	7.1%	(\$0.0069)
OEM	(\$10,985)	4.4%	(\$0.0043)
Subtotal	(\$57,446)	23.2%	(\$0.0227)
Operating			
Station Maint.	(\$12,640)	5.1%	(\$0.0050)
Cylinder Recert.	(\$2,797)	1.1%	(\$0.0011)
Power	(\$22,060)	8.9%	(\$0.0087)
Labor - fuel time loss	(\$16,767)	6.8%	(\$0.0066)
NG Fuel Tax	(\$17,982)	7.3%	(\$0.0071)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$72,245)	29.2%	(\$0.0285)
Total Costs	(\$247,207)	100.0%	(\$0.0976)
Savings - Cost	(\$125,506)	N/A	(\$0.0496)

# District - 2 Mineral Wells

VEHICLE DATA					OEM Cost
	1		Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.4	28,060	\$1,950	\$900
Light Trucks	5	11.5	18,805	\$2,200	\$900
Heavy Duty Gasoline	2	6.7	19,032	\$3,300	\$900
Heavy Duty Diesel	7	8.0	18,601		
Dedicated				\$6,350	\$2,800
Dual-fuel			<b></b>	\$5,500	N/A
Total	15				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	5
Year 1: Storage Size (scf)	19,065

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

 Automobiles
 90,000

 Light Trucks
 90,000

 Heavy Duty Gasoline
 90,000

 Heavy Duty Diesel
 150,000

Cost/vehicle/year	(\$887.57)

Incremental Cost/mile (\$0.0496)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$101,074 75.4% \$0.0591 Automobiles \$4,591 3.4% \$0.0340 43.9% Light Trucks \$58,796 \$0.0467 \$37,688 28.1% \$0.1195 Heavy Duty Trucks \$0.0348 Diesel Price Diff. \$33,005 24.6% \$0 0.0% \$0.0000 Maintenance Total Savings \$134,080 100.0% \$0.0504 COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 0.0% Land \$0 (\$22,870)7.4% (\$0.0086)Station setup (\$24,924) 8.1% (\$0.0094)Compressor 12.7% (\$39,102)(\$0.0147)Storage Vessels 8.1% (\$0.0093)Dispenser (\$24,857)3.2% (\$0.0037)Dryer (\$9,943)Subtotal (\$121,695)39.6% (\$0.0458) Vehicle 8.0% (\$0.0093)Conversion Kit (\$24,657)11.3% Tanks (\$34,797)(\$0.0131)9.8% (\$0.0113) Labor (\$30,067)OEM (\$7,982)2.6% (\$0.0030) 31.7% (\$0.0367) Subtotal (\$97,504)Operating 4.5% (\$0.0052) Station Maint. (\$13,844)2.6% (\$0.0030) Cylinder Recert. (\$7,987)Power (\$23,466) 7.6% (\$0.0088) 5.8% Labor - fuel time loss (\$17,906) (\$0.0067)NG Fuel Tax 8.2% (\$0.0095)(\$25,294)0.0% \$0.0000 Additional training \$0 (\$88,495) 28.8% (\$0.0333)Subtotal **Total Costs** (\$307,694) 100.0% (\$0.1157)(\$173,615) (\$0.0653) Savings - Cost N/A

# District - 2 S. Fort Worth

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.0	14,340	\$1,950	\$900
Light Trucks	12	12.2	11,127	\$2,200	\$900
Heavy Duty Gasoline	5	4.8	6,693	\$3,300	\$900
Heavy Duty Diesel	12	8.0	10,075		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>	<del>.</del> -	\$5,500	N/A
Total	30				

Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

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STATION DESIGN	
Year 1: Compressor Size (scfm)	6
Year 1: Storage Size (scf)	22,884

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90 000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$613.90)		
Incremental Cost/mile	(\$0.0653)		

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$138,481 77.0% \$0.0647 Automobiles \$8,823 4.9% \$0.0354 \$75,299 41.9% \$0.0523 Light Trucks \$54,358 30.2% \$0.1205 Heavy Duty Trucks Diesel Price Diff. \$41,431 23.0% \$0.0400 \$0.0000 Maintenance \$0 0.0% \$179,911 100.0% \$0.0567 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0.0000 Land \$0 7.9% (\$0.0083)Station setup (\$26,491) (\$26,814)8.0% (\$0.0084)Compressor Storage Vessels (\$51,177)15.3% (\$0.0161)Dispenser (\$0.0078)(\$24,857)7.4% (\$9,943)3.0% (\$0.0031)Dryer Subtotal (\$139,281)41.5% (\$0.0439) Vehicle Conversion Kit (\$22,058)6.6% (\$0.0069)(\$33,639) 10.0% (\$0.0106)Tanks Labor (\$28,180)8.4% (\$0.0089)**OEM** (\$0.0038)(\$12,217)3.6% Subtotal (\$96,095) 28.7% (\$0.0303)Operating (\$17,970) 5.4% (\$0.0057)Station Maint. Cylinder Recert. (\$6,600)2.0% (\$0.0021)(\$0.0089) Power (\$28,309)8.4% Labor - fuel time loss (\$23,052) 6.9% (\$0.0073) NG Fuel Tax (\$24,010) 7.2% (\$0.0076) Additional training \$0 0.0% \$0.0000 Subtotal (\$99,940)29.8% (\$0.0315)**Total Costs** 100.0% (\$335,316) (\$0.1056)(\$155,404) N/A (\$0.0489) Savings - Cost

# District - 2 Saginaw

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.4	26,453	\$1,950	\$900
Light Trucks	11	11.0	13,882	\$2,200	\$900
Heavy Duty Gasoline	6	4.8	7,978	\$3,300	\$900
Heavy Duty Diesel	10	7.0	13,184		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	28				

•
\$2.50
\$0.89
\$0.85
\$0.31
\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	9
Year 1: Storage Size (scf)	30,938

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$588.76)

Incremental Cost/mile (\$0.0489)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$100,498 \$0.0432 79.1% Automobiles \$8,659 6.8% \$0.0320 \$61,484 48.4% \$0.0355 Light Trucks Heavy Duty Trucks \$30,355 23.9% \$0.0932 Diesel Price Diff. \$26,525 20.9% \$0.0310 Maintenance \$0 0.0% \$0.0000 \$127,023 100.0% **Total Savings** \$0.0399 COSTS % of Incremental Infrastructure Cost/Mile Costs Land \$0 0.0% \$0.0000 Station setup (\$21,877)7.5% (\$0.0069) Compressor (\$24,389)8.4% (\$0.0077) Storage Vessels (\$35,865)12.3% (\$0.0113) Dispenser (\$24,857) 8.6% (\$0.0078) Dryer (\$9,943)3.4% (\$0.0031) Subtotal (\$116,931)40.2% (\$0.0368)Vehicle Conversion Kit (\$21,955) 7.6% (\$0.0069)Tanks (\$30,111)10.4% (\$0.0095) Labor (\$28,955) 10.0% (\$0.0091) **OEM** 3.0% (\$0.0027)(\$8,615) Subtotal (\$89,635)30.8% (\$0.0282)Operating Station Maint. (\$12,593) 4.3% (\$0.0040)Cylinder Recert. (\$7,213)2.5% (\$0.0023)Power (\$21,938)7.5% (\$0.0069)Labor - fuel time loss (\$17,151) 5.9% (\$0.0054)NG Fuel Tax (\$25,234)8.7% (\$0.0079)\$0.0000 Additional training 0.0% \$0 Subtotal (\$84,131)28.9% (\$0.0264)**Total Costs** (\$290,697) 100.0% (\$0.0914) Savings - Cost (\$163,673) N/A (\$0.0514)

# District - 2 Stephenville

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.1	28,697	\$1,950	\$900
Light Trucks	15	16.2	12,242	\$2,200	\$900
Heavy Duty Gasoline	3	6.2	11,519	\$3,300	\$900
Heavy Duty Diesel	9	9.0	12,084		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	28				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063 \$15.00
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	6
Year 1: Storage Size (scf)	22,714

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

 Automobiles
 90,000

 Light Trucks
 90,000

 Heavy Duty Gasoline
 90,000

 Heavy Duty Diesel
 150,000

Cost/vehicle/year (\$620.08)

Incremental Cost/mile (\$0.0514)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 85.1% \$0.0551 Gasoline Price Diff. \$172,020 \$5,941 2.9% \$0.0289 Automobiles 47.8% \$0.0422 \$96,671 Light Trucks 34.3% \$0.1101 Heavy Duty Trucks \$69,409 Diesel Price Diff. \$30,100 14.9% \$0.0351 0.0% \$0.0000 Maintenance \$0 \$202,120 100.0% \$0.0508 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 \$0 (\$27,247) 7.5% (\$0.0068) Station setup 7.5% (\$27,191)(\$0.0068)Compressor 14.9% (\$0.0135)Storage Vessels (\$53,878) 6.9% (\$24,857)(\$0.0062)Dispenser (\$9,943)2.7% (\$0.0025)Dryer 39.5% (\$0.0359)Subtotal (\$143,115)Vehicle (\$25,339)7.0% (\$0.0064)Conversion Kit 10.3% Tanks (\$37,482)(\$0.0094)9.2% Labor (\$33,352)(\$0.0084)**OEM** (\$12,383)3.4% (\$0.0031)29.9% Subtotal (\$108,556)(\$0.0273)Operating Station Maint. (\$18,788) 5.2% (\$0.0047) 2.3% (\$0.0021)Cylinder Recert. (\$8,470) (\$29,215)8.1% (\$0.0073)Power Labor - fuel time loss (\$23,206) 6.4% (\$0.0058)NG Fuel Tax (\$31,380)8.7% (\$0.0079)Additional training \$0 0.0% \$0.0000 30.6% (\$0.0279)Subtotal (\$111,059) **Total Costs** (\$362,730) 100.0% (\$0.0911) N/A (\$0.0403) Savings - Cost (\$160,610)

## District - 2 Weatherford

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.2	21,797	\$1,950	\$900
Light Trucks	20	13.6	12,140	\$2,200	\$900
Heavy Duty Gasoline	5	5.2	13,374	\$3,300	\$900
Heavy Duty Diesel	8	8.0	13,640		
Dedicated				\$6,350	\$2,800
Dual-fuel			<b></b>	\$5,500	N/A
Total	34				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Year 1: Compressor Size (scfm)	11
Year 1: Storage Size (scf)	38,474

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$501.10
Incremental Cost/mile	(\$0.0403)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0674 Gasoline Price Diff. \$49,773 72.4% \$0.0340 Automobiles \$5,506 8.0% \$9,593 14.0% \$0.0429 Light Trucks Heavy Duty Trucks \$34,673 50.4% \$0.0983 Diesel Price Diff. \$18,973 27.6% \$0.0313 \$0 0.0% \$0.0000 Maintenance \$68,746 100.0% \$0.0511 **Total Savings** COSTS Incremental % of Infrastructure Costs Cost/Mile \$0,0000 0.0% Land **\$**0 9.5% (\$0.0128) (\$17,223) Station setup Compressor (\$21,881) 12.0% (\$0.0163)Storage Vessels (\$20,397) 11.2% (\$0.0152)Dispenser 13.7% (\$0.0185)(\$24,857) (\$9,943) 5.5% (\$0.0074)Dryer (\$94,301) 51.9% (\$0.0702)Subtotal Vehicle Conversion Kit (\$9,045) 5.0% (\$0.0067)(\$13,895) 7.7% (\$0.0103)Tanks Labor (\$12,115) 6.7% (\$0.0090) **OEM** 3.0% (\$0.0041)(\$5,453) (\$40,508) 22.3% (\$0.0301) Subtotal Operating (\$0.0054)(\$7,193) 4.0% Station Maint. (\$3,006) 1.7% (\$0.0022)Cylinder Recert. (\$0.0117) (\$15,661) 8.6% Power Labor - fuel time loss (\$8,612) 4.7% (\$0.0064) (\$0.0092) NG Fuel Tax 6.8% (\$12,311)0.0% \$0.0000 Additional training \$0 (\$46,783) 25.8% (\$0.0348)Subtotal Total Costs (\$181,592) 100.0% (\$0.1351) Savings - Cost (\$112,846) N/A (\$0.0839)

# District - 3 Archer City

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.1	17,172	\$1,950	\$900
Light Trucks	2	13.4	11,870	\$2,200	\$900
Heavy Duty Gasoline	3	5.8	12,474	\$3,300	\$900
Heavy Duty Diesel	5	9.0	15,422		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

10.0%

DISCOUNT RATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	11,340

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

  Light Trucks 90,000

 Automobiles
 90,000

 Light Trucks
 90,000

 Heavy Duty Gasoline
 90,000

 Heavy Duty Diesel
 150,000

Cost/vehicle/year (\$1,088.24)

Incremental Cost/mile (\$0.0839)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$42,841 60.1% \$0.0392 Automobiles \$4,348 6.1% \$0.0217 Light Trucks \$38,493 54.0% \$0.0432 Heavy Duty Trucks \$0 0.0% \$0.0000 \$28,437 Diesel Price Diff. 39.9% \$0.0350 0.0% \$0.0000 Maintenance \$0 Total Savings \$71,277 100.0% \$0.0374 COSTS % of Incremental Cost/Mile Infrastructure Costs Land 0.0% \$0.0000 \$0 (\$18,093) 8.0% (\$0.0095)Station setup Compressor (\$22,399) 9.9% (\$0.0118)Storage Vessels (\$23,136) 10.3% (\$0.0121)(\$24,857) 11.0% (\$0.0131) Dispenser (\$9,943)4.4% (\$0.0052)Dryer 43.7% (\$0.0517) Subtotal (\$98,427)Vehicle Conversion Kit (\$18,072)8.0% (\$0.0095)(\$22,082)9.8% (\$0.0116)Tanks Labor (\$20,264)9.0% (\$0.0106) **OEM** (\$8,937)4.0% (\$0.0047) Subtotal (\$69,354)30.8% (\$0.0364) Operating (\$8,270) 3.7% (\$0.0043)Station Maint. Cylinder Recert. (\$4,697) 2.1% (\$0.0025)Power (\$16,941) 7.5% (\$0.0089)(\$12,083) 5.4% (\$0.0063)Labor - fuel time loss NG Fuel Tax (\$15,543) 6.9% (\$0.0082)\$0.0000 Additional training 0.0% \$0 Subtotal (\$57,535)25.5% (\$0.0302) **Total Costs** (\$0.1183)(\$225,316) 100.0% Savings - Cost (\$154,039) N/A (\$0.0809)

## District - 3 Bowie

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	27.0	21,295	\$1,950	\$900
Light Trucks	14	13.4	6,753	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	8	8.0	12,927		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	23				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	9,703

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Heavy Duty Diesel	150,000
Heavy Duty Gasoline	90,000
Light Trucks	90,000
Automobiles	90,000

Cost/vehicle/year (\$710.45)

Incremental Cost/mile (\$0.0809)

SAVINGS	30 year NPV	% of	Incremental
	,	Savings	Savings/Mile
Gasoline Price Diff.	\$68,949	84.2%	\$0.0692
Automobiles	\$6,057	7.4%	\$0.0305
Light Trucks	\$11,852	14.5%	\$0.0486
Heavy Duty Trucks	\$51,041	62.3%	\$0.0920
Diesel Price Diff.	\$12,941	15.8%	\$0.0352
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$81,890	100.0%	\$0.0600
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$17,667)	9.8%	(\$0.0130)
Compressor	(\$22,013)	12.3%	(\$0.0161)
Storage Vessels	(\$22,067)	12.3%	(\$0.0162)
Dispenser	(\$24,857)	13.8%	(\$0.0182)
Dryer	(\$9,943)	5.5%	(\$0.0073)
Subtotal	(\$96,547)	53.7%	(\$0.0708)
Vehicle			
Conversion Kit	(\$7,603)	4.2%	(\$0.0056)
Tanks	(\$13,637)	7.6%	(\$0.0100)
Labor	(\$10,511)	5.8%	(\$0.0077)
OEM	(\$4,935)	2.7%	(\$0.0036)
Subtotal	(\$36,686)	20.4%	(\$0.0269)
Operating			
Station Maint.	(\$7,615)	4.2%	(\$0.0056)
Cylinder Recert.	(\$2,794)	1.6%	(\$0.0020)
Power	(\$16,220)	9.0%	(\$0.0119)
Labor - fuel time loss	(\$8,309)	4.6%	(\$0.0061)
NG Fuel Tax	(\$11,504)	6.4%	(\$0.0084)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$46,442)	25.8%	(\$0.0340)
T	(0.00 (5.1)		(00.10-5)
Total Costs	(\$179,674)	100.0%	(\$0.1317)
	(007.75.11		(00.05:5)
Savings - Cost	(\$97,784)	N/A	(\$0.0717)

# District - 3 Electra

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1;	19.2	21,079	\$1,950	\$900
Light Trucks	2	11.9	12,921	\$2,200	\$900
Heavy Duty Gasoline	4	6.3	14,709	\$3,300	\$900
Heavy Duty Diesel	3	8.0	15,584		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

\$0.063
\$15.00

DISCOUNT RATE

STATION DESIGN		
Year 1: Compressor Size (scfm)	4	
Year 1: Storage Size (scf)	15,597	

## MAJOR ASSUMPTIONS

- I. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90.000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,037.29)

Incremental Cost/mile (\$0.0717)

#### **SAVINGS** 30 year NPV % of Incrementai Savings Savings/Mile Gasoline Price Diff. \$166,928 93.2% \$0.0605 \$2,773 1.5% \$0.0328 Automobiles Light Trucks \$75,702 42.3% \$0.0447 49.4% \$0.0900 Heavy Duty Trucks \$88,453 6.8% Diesel Price Diff. \$12,130 \$0.0310 0.0% \$0.0000 Maintenance \$0 Total Savings \$179,058 100.0% \$0.0568 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 Land \$0 Station setup (\$24,302)8.2% (\$0.0077)(\$25,398)8.6% (\$0.0081) Compressor 15.1% (\$0.0141) Storage Vessels (\$44,454)(\$24,857) 8.4% (\$0.0079) Dispenser 3.4% (\$0.0032)Dryer (\$9,943)Subtotal (\$128,953)43.7% (\$0.0409) Vehicle (\$17,155) 5.8% (\$0.0054)Conversion Kit Tanks (\$28,666) 9.7% (\$0.0091)7.8% Labor (\$22,992) (\$0.0073)**OEM** (\$8,983)3.0% (\$0.0029)Subtotal (\$77,796)26.4% (\$0.0247)Operating (\$0.0048)Station Maint. (\$15,116) 5.1% (\$0.0019)(\$5,873) 2.0% Cylinder Recert. 8.5% (\$0.0079)Power (\$24,966) (\$16,414) 5.6% (\$0.0052)Labor - fuel time loss 8.7% NG Fuel Tax (\$25,701) (\$0.0082) Additional training \$0 0.0% \$0.0000 29.9% (\$0.0280) Subtotal (\$88,071) **Total Costs** (\$294,821) 100.0% (\$0.0936)(\$115,763) N/A (\$0.0367) Savings - Cost

# District - 3 Gainesville

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.7	8,959	\$1,950	\$900
Light Trucks	13	12.9	13,811	\$2,200	\$900
Heavy Duty Gasoline	6	6.5	17,372	\$3,300	\$900
Heavy Duty Diesel	4	9.0	12,434		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	24				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35
<u> </u>	

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh) Labor Cost (\$/hr)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	11
Year 1: Storage Size (scf)	37,195

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$511.67)
	-
Incremental Cost/mile	(\$0.0367)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings 71.9% \$0.0442 Gasoline Price Diff. \$53,251 \$5,456 \$0.0309 Automobiles 7.4% \$35,955 48.6% \$0.0409 Light Trucks \$11,839 16.0% \$0.0799 Heavy Duty Trucks \$20,781 \$0.0350 Diesel Price Diff. 28.1% 0.0% \$0.0000 Maintenance **\$**0 \$74,032 100.0% \$0.0412 **Total Savings** COSTS % of Incremental Costs Cost/Mile Infrastructure 0.0% \$0.0000 Land **\$**0 8.7% Station setup (\$17,733) (\$0.0099)(\$0.0123) (\$22,180)10.9% Compressor (\$0.0123) Storage Vessels (\$22,056) 10.9% Dispenser (\$24,857) 12.3% (\$0.0138)(\$0.0055)Dryer (\$9,943) 4.9% Subtotal (\$96,769) 47.7% (\$0.0538)Vehicle (\$0.0071)Conversion Kit (\$12,790) 6.3% Tanks (\$16,424) 8.1% (\$0.0091)Labor (\$16,954) 8.4% (\$0.0094)**OEM** (\$6,528)3.2% (\$0.0036)Subtotal (\$52,696) 26.0% (\$0.0293)Operating (\$7,787)3.8% (\$0.0043) Station Maint. (\$0.0020) Cylinder Recert. (\$3,570)1.8% (\$16,319) 8.1% (\$0.0091)Power 5.4% (\$0.0061) Labor - fuel time loss (\$10,944)NG Fuel Tax (\$14,598)7.2% (\$0.0081)\$0.0000 Additional training \$0 0.0% Subtotal (\$53,218)26.3% (\$0.0296)(\$202,683) 100.0% (\$0.1127)**Total Costs** (\$128,651) N/A (\$0.0715)Savings - Cost

# District - 3 Graham

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.9	18,701	\$1,950	\$900
Light Trucks	8	14.1	11,670	\$2,200	\$900
Heavy Duty Gasoline	1	7.3	15,725	\$3,300	\$900
Heavy Duty Diesel	6	8.0	12,596		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	16				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Year 1: Compressor Size (scfm) Year 1: Storage Size (scf)	3
Year 1: Storage Size (scf)	12,074

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$852.95)

Incremental Cost/mile (\$0.0715)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$69,345 80.0% \$0.0617 \$3,968 \$0.0257 Automobiles 4.6% Light Trucks \$27,313 31.5% \$0.0478 Heavy Duty Trucks \$38,063 43.9% \$0.0958 \$17,346 20.0% \$0.0398 Diesel Price Diff. \$0 0.0% \$0.0000 Maintenance **Total Savings** \$86,690 100.0% \$0.0556 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 (\$18,351) 9.3% (\$0.0118)Station setup 11.3% (\$0.0144)Compressor (\$22,420)12.3% (\$0.0156)Storage Vessels (\$24,256) (\$24,857) 12.6% (\$0.0159)Dispenser Dryer (\$9,943) 5.0% (\$0.0064)(\$99,826)50.5% (\$0.0640)Subtotal Vehicle Conversion Kit (\$10,440) 5.3% (\$0.0067)7.9% Tanks (\$15,695)(\$0.0101)(\$14,114) 7.1% (\$0.0091)Labor (\$0.0033)**OEM** (\$5,082)2.6% (\$45,331)22.9% (\$0.0291) Subtotal Operating (\$0.0054)Station Maint. (\$8,438) 4.3% (\$3,296)1.7% (\$0.0021) Cylinder Recert. (\$17,145) 8.7% (\$0.0110)Power 5.1% Labor - fuel time loss (\$9,994) (\$0.0064)(\$13,787) 7.0% (\$0.0088)NG Fuel Tax Additional training \$0 0.0% \$0.0000 (\$52,660) 26.6% (\$0.0338) Subtotal **Total Costs** (\$197,816) 100.0% (\$0.1269) N/A (\$0.0713)Savings - Cost (\$111,126)

# District - 3 Henrietta

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	22.6	16,400	\$1,950	\$900
Light Trucks	4	12.2	15,157	\$2,200	\$900
Heavy Duty Gasoline	3	6.0	14,043	\$3,300	\$900
Heavy Duty Diesel	5	7.0	11,092		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u> </u>	[ <del></del>	\$5,500	N/A
Total	13				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

10 0%

DISCOUNT DATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	15,652

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$906.78)
Incremental Cost/mile	(\$0.0713)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. 53.6% \$0.0518 \$39,019 \$0.0308 Automobiles \$5,324 7.3% 23.3% \$0.0397 Light Trucks \$16,990 \$16,705 22.9% \$0.1100 Heavy Duty Trucks Diesel Price Diff. \$33,782 46.4% \$0.0317 Maintenance 0.0% \$0.0000 \$0 100.0% \$0.0400 **Total Savings** \$72,801 COSTS % of Incremental Infrastructure Cost/Mile Costs \$0.0000 Land 0.0% (\$18,483) 9.4% (\$0.0102)Station setup (\$22,588) 11.5% (\$0.0124)Compressor Storage Vessels (\$24,403) 12.4% (\$0.0134)Dispenser (\$24,857) 12.6% (\$0.0137)Dryer (\$9,943) 5.1% (\$0.0055)Subtotal (\$100,275) 51.0% (\$0.0551) Vehicle Conversion Kit (\$9,103)4.6% (\$0.0050)Tanks (\$11,924) 6.1% (\$0.0066)Labor (\$12,842) 6.5% (\$0.0071)**OEM** (\$10,121) 5.1% (\$0.0056)Subtotal (\$43,990) 22.4% (\$0.0242)Operating Station Maint. (\$8,653) 4.4% (\$0.0048)1.0% Cylinder Recert. (\$1,937)(\$0.0011)(\$17,405) 8.9% (\$0.0096) Power 5.8% Labor - fuel time loss (\$11,477) (\$0.0063)NG Fuel Tax (\$12,828) 6.5% (\$0.0071)0.0% \$0.0000 Additional training \$0 Subtotal (\$52,300) 26.6% (\$0.0287) **Total Costs** (\$196,564)100.0% (\$0.1081)Savings - Cost (\$123,763) N/A (\$0.0680)

## District - 3 Nocona

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	. 1	19.0	18,315	\$1,950	\$900
Light Trucks	3	14.6	15,148	\$2,200	\$900
Heavy Duty Gasoline	1	5.3	16,115	\$3,300	\$900
Heavy Duty Diesel	6	9.0	22,620		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

10.0%	
0.063	
15.00	

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

 Light Trucks
 90,000

 Heavy Duty Gasoline
 90,000

 Heavy Duty Diesel
 150,000

Cost/vehicle/year (\$1,193.52)

Incremental Cost/mile (\$0.0680)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$27,344 57.5% \$0.0485 Automobiles \$5,080 10.7% \$0.0371 Light Trucks \$10,454 22.0% \$0.0449 Heavy Duty Trucks \$11,810 24.8% \$0.0608 \$20,198 42.5% Diesel Price Diff. \$0.0351 0.0% \$0 \$0.0000 Maintenance \$47,543 100.0% **Total Savings** \$0.0417 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% Land \$0.0000 (\$15,813) 10.0% (\$0.0139) Station setup 13.4% Compressor (\$21,186) (\$0.0186)(\$15,603) 9.9% (\$0.0137)Storage Vessels 15.8% (\$0.0218) Dispenser (\$24,857)Dryer (\$9,943) 6.3% (\$0.0087) Subtotal (\$87,402) 55.4% (\$0.0767)Vehicle Conversion Kit (\$7,753) 4.9% (\$0.0068)(\$9,895) Tanks 6.3% (\$0.0087)Labor (\$10,453) 6.6% (\$0.0092)**OEM** (\$4,830) 3.1% (\$0.0042)Subtotal (\$32,931)20.9% (\$0.0289) Operating Station Maint. (\$5,598)3.5% (\$0.0049)1.3% (\$0.0017) Cylinder Recert. (\$1,991)Power (\$13,766)8.7% (\$0.0121)4.9% (\$0.0068) Labor - fuel time loss (\$7,711)NG Fuel Tax (\$8,413) 5.3% (\$0.0074) 0.0% \$0.0000 Additional training \$0 Subtotal (\$37,479)23.7% (\$0.0329) Total Costs (\$157,812) 100.0% (\$0.1386) Savings - Cost (\$110,269)N/A (\$0.0968)

# District - 3 Olney

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	15.6	14,533	\$1,950	\$900
Light Trucks	2	12.8	12,336	\$2,200	\$900
Heavy Duty Gasoline	1	9.6	20,594	\$3,300	\$900
Heavy Duty Diesel	5	8.0	14,645		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	9				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063 \$15.00	
Labor Cost (\$/hr)	\$15.00	

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	6,197

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90.000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,299.69)

Incremental Cost/mile (\$0.0968)

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$31,847	67.8%	\$0.0498
Automobiles	\$6,213	13.2%	\$0.0290
Light Trucks	\$8,630	18.4%	\$0.0388
Heavy Duty Trucks	\$17,004	36.2%	\$0.0841
Diesel Price Diff.	\$15,122	32.2%	\$0.0310
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$46,969	100.0%	\$0.0417
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$15,429)	9.7%	(\$0.0137)
Compressor	(\$20,962)	13.2%	(\$0.0186)
Storage Vessels	(\$14,395)	9.1%	(\$0.0128)
Dispenser	(\$24,857)	15.6%	(\$0.0221)
Dryer	(\$9,943)	6.3%	(\$0.0088)
Subtotal	(\$85,585)	53.8%	(\$0.0760)
Vehicle			
Conversion Kit	(\$8,533)	5.4%	(\$0.0076)
Tanks	(\$11,895)	7.5%	(\$0.0106)
Labor	(\$11,640)	7.3%	(\$0.0103)
OEM	(\$3,568)	2.2%	(\$0.0032)
Subtotal	(\$35,636)	22.4%	(\$0.0316)
Operating			
Station Maint.	(\$5,163)	3.2%	(\$0.0046)
Cylinder Recert.	(\$2,744)	1.7%	(\$0.0024)
Power	(\$13,262)	8.3%	(\$0.0118)
Labor - fuel time loss	(\$6,988)	4.4%	(\$0.0062)
NG Fuel Tax	(\$9,601)	6.0%	(\$0.0085)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$37,757)	23.7%	(\$0.0335)
Total Costs	(\$158,979)	100.0%	(\$0.1412)
Savings - Cost	(\$112,010)	N/A	(\$0.0995)

# District - 3 Seymour

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.0	22,700	\$1,950	\$900
Light Trucks	2	14.8	11,811	\$2,200	\$900
Heavy Duty Gasoline	2	6.8	10,727	\$3,300	\$900
Heavy Duty Diesel	5	9.0	12,400		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	7,277

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,188.19)

Incremental Cost/mile (\$0.0995)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$38,400 63.4% \$0.0491 \$5,260 8.7% \$0.0216 Automobiles Light Trucks \$8,755 14.5% \$0.0378 \$24,385 40.3% \$0.0794 Heavy Duty Trucks \$22,144 36.6% \$0.0355 Diesel Price Diff. \$0 0.0% \$0.0000 Maintenance Total Savings \$60,544 100.0% \$0.0431 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 (\$16,825)9.9% (\$0.0120)Station setup 12.7% (\$0.0154) Compressor (\$21,672)(\$0.0135) Storage Vessels (\$19,023)11.2% 14.6% (\$0.0177) Dispenser (\$24,857)Dryer (\$9,943)5.8% (\$0.0071) (\$92,319) 54.2% (\$0.0657 Subtotal Vehicle Conversion Kit (\$7,236)4.3% (\$0.0051)Tanks (\$10,766)6.3% (\$0.0077)6.2% (\$0.0074)Labor (\$10,467)3.8% **OEM** (\$6,402)(\$0.0046) 20.5% (\$0.0248)Subtotal (\$34,871)Operating Station Maint. (\$6,722)3.9% (\$0.0048) (\$0.0013)Cylinder Recert. (\$1,896)1.1% 8.9% (\$0.0108)Power (\$15,140)Labor - fuel time loss (\$8,467) 5.0% (\$0.0060)NG Fuel Tax (\$10,777)6.3% (\$0.0077)Additional training \$0 0.0% \$0.0000 25.3% (\$0.0306)Subtotal (\$43,001) **Total Costs** (\$170,191)100.0% (\$0.1210)Savings - Cost (\$109,647) N/A (\$0.0780)

# District - 3 Throckmorton

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	26.9	25,822	\$1,950	\$900
Light Trucks	2	15.2	12,289	\$2,200	\$900
Heavy Duty Gasoline	2	7.3	16,283	\$3,300	\$900
Heavy Duty Diesel	4	8.0	19,860		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	9				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
CTATION DECICN	
STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	8,694

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,292.37)
Incremental Cost/mile	(\$0.0780)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings 75.7% \$0.0527 Gasoline Price Diff. \$61,400 Automobiles \$6,305 7.8% \$0.0312 \$32,949 40.6% \$0.0440 Light Trucks \$22,147 27.3% \$0.1034 Heavy Duty Trucks Diesel Price Diff. \$19,691 24.3% \$0.0351 Maintenance \$0 0.0% \$0.0000 Total Savings \$81,091 100.0% \$0.0470 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% Land \$0 \$0.0000 Station setup (\$18,110) 8.8% (\$0.0105)(\$22,344) 10.9% (\$0.0129) Compressor Storage Vessels (\$23,370)11.4% (\$0.0135)12.1% Dispenser (\$24,857)(\$0.0144)Dryer (\$9,943)4.9% (\$0.0058)48.2% Subtotal (\$98,623) (\$0.0571) Vehicle Conversion Kit (\$12,827) 6.3% (\$0.0074)Tanks (\$18,195) 8.9% (\$0.0105) (\$14,993) 7.3% (\$0.0087) Labor **OEM** (\$7,677)3.8% (\$0.0044) 26.2% (\$0.0311) Subtotal (\$53,693)Operating Station Maint. (\$8,152)4.0% (\$0.0047)1.8% (\$0.0021) Cylinder Recert. (\$3,652)(\$16,740)8.2% (\$0.0097)Power Labor - fuel time loss (\$10,808)5.3% (\$0.0063)NG Fuel Tax (\$12,995)6.3% (\$0.0075)Additional training \$0 0.0% \$0.0000 25.6% Subtotal (\$52,347)(\$0.0303) **Total Costs** (\$204,662) 100.0% (\$0.1186) Savings - Cost (\$123,571) N/A (\$0.0716)

# District - 3 Vernon

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.7	21,439	\$1,950	\$900
Light Trucks	9	13.2	8,827	\$2,200	\$900
Heavy Duty Gasoline	2	5.6	11,358	\$3,300	\$900
Heavy Duty Diesel	5	8.0	14,277		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	17				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	13,837

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$771.08)
Incremental Cost/mile	(\$0.0716)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings \$0.0740 Gasoline Price Diff. \$85,316 79.1% \$0.0275 Automobiles \$4,679 4.3% \$22,607 21.0% Light Trucks \$0.0615 \$58,030 53.8% \$0.0944 Heavy Duty Trucks 20.9% Diesel Price Diff. \$22,550 \$0.0348 \$0.0000 Maintenance \$0 0.0% **Total Savings** \$107,866 100.0% \$0.0599 COSTS % of Incremental Infrastructure Costs Cost/Mile \$0.0000 Land \$0 0.0% (\$20,214)8.6% (\$0.0112)Station setup (\$23,408)9.9% (\$0.0130)Compressor Storage Vessels (\$30,438)12.9% (\$0.0169)10.5% Dispenser (\$24,857) (\$0.0138) (\$9,943)4.2% (\$0.0055)Dryer (\$108,859) 46.2% Subtotal (\$0.0604)Vehicle Conversion Kit (\$14,901) 6.3% (\$0.0083)(\$23,082)9.8% (\$0.0128)Tanks 7.9% (\$0.0104)(\$18,663)Labor OEM (\$6,672)2.8% (\$0.0037)26.9% (\$0.0352)Subtotal (\$63,318)Operating Station Maint. (\$10,582)4.5% (\$0.0059)Cylinder Recert. (\$4,887) 2.1% (\$0.0027)Power (\$19,654) 8.3% (\$0.0109)Labor - fuel time loss (\$11,763)5.0% (\$0.0065)NG Fuel Tax 7.1% (\$0.0093)(\$16,674) Additional training 0.0% \$0.0000 Subtotal (\$63,559)27.0% (\$0.0353)Total Costs (\$235,737)100.0% (\$0.1309)Savings - Cost (\$127,870)N/A (\$0.0710)

# District - 3 Wichita Falls

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	21.3	18,041	\$1,950	\$900
Light Trucks	4	9.5	9,753	\$2,200	\$900
Heavy Duty Gasoline	5	6.1	13,038	\$3,300	\$900
Heavy Duty Diesel	8	8.0	10,325		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	18				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNTRILLE	1010 /
	•
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

10.0%

DISCOUNT RATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	5
Year 1: Storage Size (scf)	19,203

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$753.58)

Incremental Cost/mile (\$0.0710)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 91.2% \$0.0436 Gasoline Price Diff. \$296,630 Automobiles \$46,003 14.1% \$0.0247 64.1% \$208,681 \$0.0455 Light Trucks 12.9% Heavy Duty Trucks \$41,946 \$0.1223 Diesel Price Diff. \$28,685 8.8% \$0.0404 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$325,315 100.0% \$0.0433 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land \$0 Station setup (\$35,211)6.6% (\$0.0047)(\$31,595)5.9% (\$0.0042)Compressor 15.0% Storage Vessels (\$80,424)(\$0.0107)Dispenser 4.6% (\$0.0033)(\$24,857)Dryer (\$9,943)1.9% (\$0.0013)Subtotal (\$182,029)33.9% (\$0.0242)Vehicle 7.9% (\$0.0057)Conversion Kit (\$42,630) Tanks (\$51,945) 9.7% (\$0.0069)Labor (\$60,062)11.2% (\$0.0080)**OEM** (\$18,311)3.4% (\$0.0024)(\$172,948) 32.2% Subtotal (\$0.0230)Operating Station Maint. 5.3% (\$0.0038)(\$28,358)(\$0.0016)Cylinder Recert. (\$12,313) 2.3% 7.5% Power (\$40,394)(\$0.0054)Labor - fuel time loss (\$44,908)8.4% (\$0.0060)NG Fuel Tax (\$55,694)10.4% (\$0.0074)Additional training \$0 0.0% \$0.0000 33.9% Subtotal (\$181,667)(\$0.0242)**Total Costs** (\$536,645) 100.0% (\$0.0715) (\$211,330) Savings - Cost N/A (\$0.0282)

# District - 3 Wichita Falls DO

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	16	23.3	12,365	\$1,950	\$900
Light Trucks	39	12.6	12,480	\$2,200	\$900
Heavy Duty Gasoline	2	4.8	18,190	\$3,300	\$900
Heavy Duty Diesel	5	7.0	18,084		
Dedicated				. \$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	62				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

STATION DESIGN		
Year 1: Compressor Size (scfm)	19	
Year 1: Storage Size (scf)	64,719	

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$361.58)
Incremental Cost/mile	(\$0.0282)

#### **SAVINGS** 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$69,151 78.5% \$0.0546 Automobiles \$9,192 10.4% \$0.0377 Light Trucks \$45,219 51.4% \$0.0503 16.7% \$0.1195 Heavy Duty Trucks \$14,740 Diesel Price Diff. \$18,887 21.5% \$0.0311 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$88,038 100.0% \$0.0470 COSTS % of Incremental Infrastructure Costs Cost/Mile \$0.0000 \$0 0.0% Land 8.6% (\$0.0099)Station setup (\$18,579) (\$22,599)10.4% (\$0.0121)Compressor Storage Vessels (\$24,947) 11.5% (\$0.0133)(\$0.0133)Dispenser (\$24,857) 11.4% (\$9,943)4.6% (\$0.0053)Dryer (\$100,925) 46.5% (\$0.0539)Subtotal Vehicle (\$14,126) 6.5% (\$0.0075)Conversion Kit (\$18,874) 8.7% (\$0.0101)**Tanks** (\$18,341) 8.4% (\$0.0098)Labor **OEM** 3.1% (\$0.0036)(\$6,655) (\$57,996) 26.7% Subtotal (\$0.0310)Operating 4.0% (\$0.0047) Station Maint. (\$8,751)1.9% (\$0.0022)Cylinder Recert. (\$4,164)Power (\$17,457) 8.0% (\$0.0093)(\$0.0068)Labor - fuel time loss (\$12,783) 5.9% 7.0% NG Fuel Tax (\$15,164) (\$0.0081)0.0% \$0.0000 Additional training \$0 26.8% Subtotal (\$58,318)(\$0.0311)**Total Costs** (\$217,239)100.0% (\$0.1160)(\$129,201) (\$0.0690) Savings - Cost N/A

# District - 4 Borger

VEHICLE DATA					OEM Cost
•			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	15.3	12,937	\$1,950	\$900
Light Trucks	8	11.4	11,919	\$2,200	\$900
Heavy Duty Gasoline	2	4.8	6,545	\$3,300	\$900
Heavy Duty Diesel	6	9.0	12,879		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	18				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	15,678

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$761.42)

Incremental Cost/mile	(\$0.0690)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$33,828 61.9% \$0.0447 Automobiles \$7,049 12.9% \$0.0346 \$18,238 Light Trucks 33.4% \$0.0375 \$8,541 15.6% Heavy Duty Trucks \$0.1269 Diesel Price Diff. \$20,839 38.1% \$0.0308 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$54,667 100.0% \$0.0381 COSTS Incremental % of Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 \$0 Station setup (\$16,383) 8.9% (\$0.0114)(\$21,470) 11.7% (\$0.0150) Compressor Storage Vessels (\$17,518) 9.5% (\$0.0122)13.5% Dispenser (\$24,857)(\$0.0173)5.4% (\$9,943) (\$0.0069)Dryer 49.1% Subtotal (\$90,170)(\$0.0629)Vehicle Conversion Kit (\$12,811)7.0% (\$0.0089)8.3% (\$0.0107) Tanks (\$15,311)Labor (\$16,514) 9.0% (\$0.0115)**OEM** (\$5,011)2.7% (\$0.0035)(\$49,647) 27.0% Subtotal (\$0.0346)Operating (\$0.0044)Station Maint. (\$6,271)3.4% Cylinder Recert. (\$3,589) 2.0% (\$0.0025)Power (\$14,602) 7.9% (\$0.0102) Labor - fuel time loss (\$9,099)5.0% (\$0.0063)NG Fuel Tax (\$10,300)5.6% (\$0.0072)Additional training 0.0% \$0.0000 \$0 Subtotal (\$43,861)23.9% (\$0.0306)**Total Costs** (\$183,678) 100.0% (\$0.1282) (\$0.0900) (\$129,011) Savings - Cost N/A

# District - 4 Canadian

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.9	21,602	\$1,950	\$900
Light Trucks	3	15.5	17,204	\$2,200	\$900
Heavy Duty Gasoline	1	4.6	7,141	\$3,300	\$900
Heavy Duty Diesel	9	9.0	9,557		
Dedicated				\$6,350	\$2,800
Dual-fuel		<b></b> .	<b></b>	\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$0.063 \$15.00	

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	7,632

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$977.53)

Incremental Cost/mile (\$0.0900)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$86,354 79.2% \$0.0588 \$0.0300 Automobiles \$3,748 3.4% Light Trucks \$40,926 37.6% \$0.0473 38.2% \$0.0872 Heavy Duty Trucks \$41,680 20.8% \$0.0348 Diesel Price Diff. \$22,627 0.0% \$0.0000 Maintenance \$0 **Total Savings** \$108,980 100.0% \$0.0514 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0,0000 (\$20,305) 8.0% (\$0.0096)Station setup 9.3% (\$0.0111) Compressor (\$23,499) 12.2% (\$0.0145) (\$30,700) Storage Vessels 9.8% (\$0.0117)Dispenser (\$24,857) 3.9% (\$0.0047)Dryer (\$9,943) (\$109,303) 43.3% Subtotal (\$0.0516) Vehicle (\$0.0088)Conversion Kit (\$18,736) 7.4% Tanks (\$26,932) 10.7% (\$0.0127)(\$21,630) 8.6% (\$0.0102)Labor **OEM** (\$8,204)3.2% (\$0.0039)29.9% (\$0.0356)Subtotal (\$75,502)Operating Station Maint. (\$10,683) 4.2% (\$0.0050)(\$5,829) 2.3% (\$0.0028)Cylinder Recert. Power (\$19,711) 7.8% (\$0.0093)Labor - fuel time loss (\$12,838) 5.1% (\$0.0061)(\$0.0088)NG Fuel Tax (\$18,710) 7.4% Additional training \$0 0.0% \$0.0000 26.8% (\$0.0320) Subtotal (\$67,773) **Total Costs** (\$252,578) 100.0% (\$0.1192) (\$0.0678) Savings - Cost (\$143,598) N/A

# District - 4 Canyon

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	19.3	6,632	\$1,950	\$900
Light Trucks	10	12.4	9,179	\$2,200	\$900
Heavy Duty Gasoline	4	6.6	12,671	\$3,300	\$900
Heavy Duty Diesel	8	8.0	10,360		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	24				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

Year 1: Storage Size (scf)

19,428

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$634.70)
Incremental Cost/mile	(\$0.0678)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$48,086 70.7% \$0.0509 Automobiles \$7,493 11.0% \$0.0338 Light Trucks \$21,566 31.7% \$0.0483 Heavy Duty Trucks \$19,026 28.0% \$0.0686 Diesel Price Diff. \$19,921 29.3% \$0.0397 0.0% \$0.0000 Maintenance \$0 **Total Savings** \$68,006 100.0% \$0.0470 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 Land \$0 Station setup (\$17,237) 9.6% (\$0.0119)(\$21,888)12.1% (\$0.0151)Compressor Storage Vessels (\$20,429)11.3% (\$0.0141)Dispenser (\$24,857) 13.8% (\$0.0172) Dryer (\$9,943) 5.5% (\$0.0069)(\$94,352)52.3% (\$0.0652) Subtotal Vehicle Conversion Kit (\$0.0066) (\$9,579) 5.3% (\$11,924) 6.6% (\$0.0082)Tanks Labor (\$13,546)7.5% (\$0.0094) **OEM** (\$4,565) 2.5% (\$0.0032)Subtotal (\$39,613) 22.0% (\$0.0274) Operating Station Maint. (\$7,208)4.0% (\$0.0050)Cylinder Recert. (\$2,491)1.4% (\$0.0017) (\$15,694) 8.7% (\$0.0108)Power Labor - fuel time loss (\$9,877)5.5% (\$0.0068)NG Fuel Tax (\$11,205)6.2% (\$0.0077)0.0% \$0.0000 Additional training Subtotal (\$46,475)25.8% (\$0.0321) **Total Costs** (\$180,441) 100.0% (\$0.1247)Savings - Cost (\$112,434) N/A (\$0.0777)

# District - 4 Channing

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.2	23,547	\$1,950	\$900
Light Trucks	3	12.0	15,773	\$2,200	\$900
Heavy Duty Gasoline	1	8.5	29,442	\$3,300	\$900
Heavy Duty Diesel	6	7.0	10,641		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	11				

\$2.50
\$0.89
\$0.85
\$0.31
\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	10,837

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

 Automobiles
 90,000

 Light Trucks
 90,000

 Heavy Duty Gasoline
 90,000

 Heavy Duty Diesel
 150,000

Cost/vehicle/year (\$1,084.27)

Incremental Cost/mile (\$0.0777)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$33,322 63.6% \$0.0543 Automobiles \$6,694 12.8% \$0.0310 Light Trucks \$8,192 15.6% \$0.0799 Heavy Duty Trucks \$18,435 35.2% \$0.0624 Diesel Price Diff. \$19,086 36.4% \$0.0349 \$0 0.0% \$0.0000 Maintenance Total Savings \$52,408 100.0% \$0.0452 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 (\$16,087) 9.6% (\$0.0139) Station setup 12.7% Compressor (\$21,311)(\$0.0184)9.9% (\$0.0143)Storage Vessels (\$16,554)14.9% (\$0.0214) Dispenser (\$24,857)Dryer (\$9,943)5.9% (\$0.0086)(\$88,752)53.1% (\$0.0765)Subtotal Vehicle Conversion Kit (\$8,877)5.3% (\$0.0077)Tanks (\$12,124)7.2% (\$0.0104)Labor (\$12,242)7.3% (\$0.0106)**OEM** (\$4,207)2.5% (\$0.0036)Subtotal (\$37,449)22.4% (\$0.0323)Operating Station Maint. (\$5,915) 3.5% (\$0.0051)1.5% Cylinder Recert. (\$2,547)(\$0.0022)8.5% (\$0.0122)Power (\$14,164)Labor - fuel time loss (\$7,980)4.8% (\$0.0069)NG Fuel Tax (\$10,469) 6.3% (\$0.0090)0.0% \$0.0000 Additional training \$0 Subtotal (\$41,075)24.6% (\$0.0354) (\$167,276) 100.0% (\$0.1442) **Total Costs** Savings - Cost (\$114,869) N/A (\$0.0990)

# District - 4 Claude

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.7	22,882	\$1,950	\$900
Light Trucks	1	7.2	10,883	\$2,200	\$900
Heavy Duty Gasoline	2	9.3	15,678	\$3,300	\$900
Heavy Duty Diesel	6	8.0	11,593		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

\$0.063
\$0.063 \$15.00

Year 1: Storage Size (scf)

7,555

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,218.52)
Incremental Cost/mile	(\$0.0990)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. 85.1% \$0.0482 \$104,866 Automobiles \$5,313 4.3% \$0.0332 61.7% \$0.0453 Light Trucks \$76,065 \$23,487 19.1% \$0.0701 Heavy Duty Trucks Diesel Price Diff. \$18,388 14.9% \$0.0395 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$123,254 100.0% \$0.0467 COSTS % of Incremental Infrastructure Cost/Mile Costs \$0 0.0% \$0.0000 Land 8.5% (\$20,908) (\$0.0079)Station setup Compressor (\$23,737) 9.6% (\$0.0090)Storage Vessels (\$32,855) 13.3% (\$0.0124) 10.1% (\$0.0094)Dispenser (\$24,857) (\$9,943) 4.0% (\$0.0038)Dryer 45.5% Subtotal (\$112,300)(\$0.0426)Vehicle Conversion Kit (\$15,852) 6.4% (\$0.0060) (\$0.0078)Tanks (\$20,453) 8.3% 8.5% (\$0.0080)Labor (\$21,011) 3.2% (\$0.0030)**OEM** (\$8,023) (\$65,338) 26.5% Subtotal (\$0.0248)Operating (\$0.0043)Station Maint. (\$11,262) 4.6% (\$0.0017)(\$4,430)1.8% Cylinder Recert. (\$20,400) 8.3% (\$0.0077)Power Labor - fuel time loss (\$15,076) 6.1% (\$0.0057)NG Fuel Tax 7.4% (\$18,154)(\$0.0069)Additional training \$0 0.0% \$0.0000 28.1% Subtotal (\$69,323)(\$0.0263)**Total Costs** (\$246,961) 100.0% (\$0.0936)Savings - Cost (\$123,707) N/A (\$0.0469)

# District - 4 Dalhart

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	17.3	5,663	\$1,950	\$900
Light Trucks	8	12.9	22,256	\$2,200	\$900
Heavy Duty Gasoline	2	8.3	17,765	\$3,300	\$900
Heavy Duty Diesel	7	7.0	8,465		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	20				

\$2 <b>5</b> 0
\$2.50
φ <b>2</b> .JU
\$0.89
\$0.85
\$0.31
\$0.35

DISCOUNT RATE	10.0%
	_

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	7
Year 1: Storage Size (scf)	23,338

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Automobues	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$656.14)

Incremental Cost/mile (\$0.0469)

#### SAVINGS 30 year NPV Incremental % of Savings Savings/Mile Gasoline Price Diff. 72.4% \$0.0556 \$65,800 0.0% \$0.0000 Automobiles \$0 \$33,460 36.8% \$0.0429 Light Trucks \$32,340 35.6% \$0.0801 Heavy Duty Trucks 27.6% Diesel Price Diff. \$25,083 \$0.0352 0.0% Maintenance \$0 \$0.0000 Total Savings \$90,882 100.0% \$0.0480 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0.0000 Land \$0 (\$19,142) 9.5% (\$0.0101)Station setup (\$22,851) 11.3% (\$0.0121)Compressor Storage Vessels (\$26,805)13.3% (\$0.0141)(\$24,857)12.3% (\$0.0131)Dispenser (\$9,943) 4.9% (\$0.0052)Dryer (\$103,598) 51.3% Subtotal (\$0.0547) Vehicle Conversion Kit (\$9,307)4.6% (\$0.0049)(\$13,474)6.7% (\$0.0071)Tanks (\$13,517)6.7% (\$0.0071)Labor **OEM** (\$7,635)3.8% (\$0.0040)(\$43,933) 21.8% Subtotal (\$0.0232) Operating (\$9,323) 4.6% (\$0.0049) Station Maint. Cylinder Recert. (\$2,514) 1.2% (\$0.0013)Power (\$18,188)9.0% (\$0.0096)(\$10,924) 5.4% (\$0.0058)Labor - fuel time loss NG Fuel Tax (\$13,506)6.7% (\$0.0071)Additional training **\$**0 0.0% \$0.0000 (\$54,455) Subtotal 27.0% (\$0.0287)(\$201,986) 100.0% **Total Costs** (\$0.1066)Savings - Cost (\$111,104) N/A (\$0.0586)

# District - 4 **Dumas**

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	3	13.5	27,549	\$2,200	\$900
Heavy Duty Gasoline	2	7.3	21,418	\$3,300	\$900
Heavy Duty Diesel	6	8.0	15,103		
Dedicated				\$6,350	\$2,800
Dual-fuel		<b></b>		\$5,500	N/A
Total	11				

\$2.50
\$0.89
\$0.85
\$0.31
\$0.35

DISCOUNT RATE	NT RATE 10.09	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	14,760

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,071.44)
Incremental Cost/mile	(\$0.0586)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$46,442 45.6% \$0.0587 \$8,479 \$0.0336 Automobiles 8.3% Light Trucks \$22,254 21.9% \$0.0587 \$15,709 \$0.0984 Heavy Duty Trucks 15.4% \$0.0360 Diesel Price Diff. \$55,370 54.4% \$0 0.0% \$0.0000 Maintenance **Total Savings** \$101,811 100.0% \$0.0437 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0,0000 (\$21,928) 9.6% (\$0.0094)Station setup Compressor (\$24,509) 10.8% (\$0.0105)(\$0.0153) Storage Vessels (\$35,602)15.7% 10.9% (\$0.0107) Dispenser (\$24,857)(\$9,943)4.4% (\$0.0043)Dryer Subtotal (\$116,838) 51.4% (\$0.0501) Vehicle (\$8,266) (\$0.0035)Conversion Kit 3.6% Tanks (\$11,024) 4.8% (\$0.0047)5.4% (\$0.0053) Labor (\$12,380)**OEM** (\$13,981)6.1% (\$0.0060) (\$0.0196) Subtotal (\$45,651) 20.1% Operating Station Maint. (\$12,647) 5.6% (\$0.0054)0.6% (\$0.0006) Cylinder Recert. (\$1,343)Power (\$22,057)9.7% (\$0.0095)Labor - fuel time loss (\$17,251) 7.6% (\$0.0074)(\$0.0050) NG Fuel Tax (\$11,696)5.1% Additional training \$0 0.0% \$0.0000 (\$0.0279) Subtotal (\$64,994)28.6% **Total Costs** (\$227,484)100.0% (\$0.0976) (\$0.0539) Savings - Cost (\$125,672) N/A

# District - 4 Groom

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.3	26,751	\$1,950	\$900
Light Trucks	2	10.0	20,109	\$2,200	\$900
Heavy Duty Gasoline	1	5.9	16,933	\$3,300	\$900
Heavy Duty Diesel	6	8.0	32,653		
Dedicated				\$6,350	\$2,800
Duai-fuel				\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT KATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

10.0%

DISCOUNT PATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	10,432

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,333.12)
Incremental Cost/mile	(\$0.0539)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 42.6% \$0.0392 Gasoline Price Diff. \$19,676 Automobiles \$5,583 12.1% \$0.0244 Light Trucks \$14,093 30.5% \$0.0517 \$0 0.0% \$0.0000 Heavy Duty Trucks Diesel Price Diff. \$26,538 57.4% \$0.0399 \$0 0.0% \$0.0000 Maintenance 100.0% **Total Savings** \$46,214 \$0.0396 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0,0000 Land (\$0.0139)Station setup (\$16,212)9.8% 12.9% (\$0.0184) (\$21,438)Compressor (\$16,817) 10.1% (\$0.0144)Storage Vessels Dispenser (\$24,857)15.0% (\$0.0213) 6.0% (\$0.0085) Dryer (\$9,943)Subtotal (\$89.267)53.7% (\$0.0765)Vehicle Conversion Kit 5.6% (\$0.0080) (\$9,277)(\$0.0087)Tanks (\$10,153)6.1% 7.6% (\$0.0109) (\$12,681)Labor 2.6% OEM (\$0.0037)(\$4,263)21.9% (\$36,374)(\$0.0312) Subtotal Operating 3.7% (\$0.0053)Station Maint. (\$6,143) (\$2,288)1.4% (\$0.0020) Cylinder Recert. Power (\$14,451)8.7% (\$0.0124) Labor - fuel time loss (\$9,208)5.5% (\$0.0079)NG Fuel Tax (\$8,509)5.1% (\$0.0073)Additional training 0.0% \$0.0000 Subtotal (\$40,600) 24.4% (\$0.0348)**Total Costs** (\$166,241) 100.0% (\$0.1426)Savings - Cost (\$120,027) N/A (\$0.1029)

# District - 4 Gruver

VEHICLE DATA	1				OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	23.8	24,266	\$1,950	\$900
Light Trucks	2	11.2	14,458	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	7	7.0	12,090		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

10.0%

DISCOUNT RATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	1
Year 1: Storage Size (scf)	4,470

## MAJOR ASSUMPTIONS

1. Fueling station is designed for continuous fast-filling in one session per day.

- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,273.24)
Incremental Cost/mile	(\$0.1029)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$22,947 47.6% \$0.0341 \$8,309 17.3% \$0.0286 Automobiles Light Trucks \$14,638 30.4% \$0.0383 0.0% \$0.0000 Heavy Duty Trucks \$0 52.4% \$0.0350 Diesel Price Diff. \$25,218 0.0% \$0.0000 Maintenance **Total Savings** \$48,165 100.0% \$0.0346 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 (\$16,226) 9.6% (\$0.0116) Station setup 12.7% Compressor (\$21,432) (\$0.0154) (\$16,894) 10.0% (\$0.0121) Storage Vessels 14.7% Dispenser (\$24,857) (\$0.0178)Dryer (\$9,943) 5.9% (\$0.0071)52.8% Subtotal (\$89,351)(\$0.0641) Vehicle (\$9,175)5.4% (\$0.0066)Conversion Kit Tanks (\$10,153) 6.0% (\$0.0073)7.8% (\$0.0095)Labor (\$13,228) **OEM** (\$6,182)3.7% (\$0.0044)(\$38,738)22.9% (\$0.0278)Subtotal Operating (\$0.0044) Station Maint. (\$6,110) 3.6% Cylinder Recert. (\$1,947)1.2% (\$0.0014)Power (\$14,384)8.5% (\$0.0103)Labor - fuel time loss (\$9,494)5.6% (\$0.0068) NG Fuel Tax (\$9,075)5.4% (\$0.0065)Additional training \$0 0.0% \$0.0000 24.3% (\$0.0294)Subtotal (\$41,010) **Total Costs** (\$169,099) 100.0% (\$0.1214) Savings - Cost (\$120,934) N/A (\$0.0868)

# District - 4 Hereford

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.3	30,785	\$1,950	\$900
Light Trucks	2	15.3	20,279	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	7	8.0	13,102		
Dedicated				\$6,350	\$2,800
Dual-fuel			<del></del> -	\$5,500	N/A
Total	_10				

\$2.50
\$0.89
\$0.85
\$0.31
\$0.35

10.0%
\$0.063
\$0.063 \$15.00
1
5 162

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,282.86)
Incremental Cost/mile	(\$0.0868)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$208,519 84.9% \$0.0473 Gasoline Price Diff. Automobiles \$27,449 11.2% \$0.0276 Light Trucks \$135,501 55.2% \$0.0488 Heavy Duty Trucks \$45,568 18.6% \$0.0714 Diesel Price Diff. \$37,128 15.1% \$0.0346 0.0% \$0.0000 Maintenance \$0 Total Savings \$245,647 100.0% \$0.0448 COSTS Incremental % of Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 \$0 (\$30,751) 6.5% (\$0.0056) Station setup Compressor (\$29,202) 6.2% (\$0.0053) Storage Vessels (\$65,382) 13.8% (\$0.0119) (\$24,857) 5.2% (\$0.0045) Dispenser (\$9,943)2.1% (\$0.0018) Dryer (\$160,134) 33.8% Subtotal (\$0.0292)Vehicle Conversion Kit (\$43,163) 9.1% (\$0.0079)Tanks (\$51,313) 10.8% (\$0.0094) Labor (\$57,853) 12.2% (\$0.0106) **OEM** (\$12,760) 2.7% (\$0.0023)Subtotal (\$165,089) 34.9% (\$0.0301)Operating (\$23,204) 4.9% (\$0.0042)Station Maint. Cylinder Recert. (\$12,730) 2.7% (\$0.0023) 7.3% Power (\$34,407) (\$0.0063)Labor - fuel time loss (\$34,458) 7.3% (\$0.0063)NG Fuel Tax (\$43,669) 9.2% (\$0.0080) Additional training \$0 0.0% \$0.0000 Subtotal (\$148,467) 31.3% (\$0.0271)**Total Costs** (\$473,691) 100.0% (\$0.0864) (\$228,044) Savings - Cost N/A (\$0.0416)

# District - 4 N. Amarillo

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	9	20.8	11,713	\$1,950	\$900
Light Trucks	28	11.7	10,523	\$2,200	\$900
Heavy Duty Gasoline	2	8.1	33,841	\$3,300	\$900
Heavy Duty Diesel	16	8.0	8,546		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	55				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	13
Year 1: Compressor Size (scfm)	
Year 1: Storage Size (scf)	46,343

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$439.83)

Incremental Cost/mile (\$0.0416)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$82,575 80.1% \$0.0448 Automobiles \$18,972 18.4% \$0.0312 \$48,622 47.1% \$0.0480 Light Trucks Heavy Duty Trucks \$14,981 14.5% \$0.0677 Diesel Price Diff. \$20,548 19.9% \$0.0309 0.0% Maintenance \$0 \$0.0000 **Total Savings** \$103,123 100.0% \$0.0411 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 **\$**0 (\$19,757) 7.9% (\$0.0079)Station setup (\$23,219) 9.3% (\$0.0093)Compressor Storage Vessels (\$28,877)11.6% (\$0.0115) Dispenser (\$24,857) 10.0% (\$0.0099)(\$9,943) 4.0% (\$0.0040)Dryer Subtotal (\$106,653) 42.8% (\$0.0426)Vehicle Conversion Kit (\$18,338)7.4% (\$0.0073)(\$21,382) 8.6% (\$0.0085) Tanks Labor (\$25,395)10.2% (\$0.0101)**OEM** (\$7,140)2.9% (\$0.0028)Subtotal (\$72,255)29.0% (\$0.0288)Operating Station Maint. 4.1% (\$0.0040) (\$10,125) Cylinder Recert. (\$4,976) 2.0% (\$0.0020)Power (\$19,078)7.7% (\$0.0076)(\$16,119)6.5% (\$0.0064)Labor - fuel time loss NG Fuel Tax (\$20,181)8.1% (\$0.0081)0.0% \$0.0000 Additional training \$0 Subtotal (\$70,480)28.3% (\$0.0281)**Total Costs** (\$249,387)100.0% (\$0.0995)(\$146,264) N/A Savings - Cost (\$0.0584)

# District - 4 Pampa

VEHICLE DATA					OEM Cost
•			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	5	18.5	12,892	\$1,950	\$900
Light Trucks	9	12.0	11,931	\$2,200	\$900
Heavy Duty Gasoline	1	8.6	23,483	\$3,300	\$900
Heavy Duty Diesel	8	9.0	10,584		•
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	23				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

18,640

Year 1: Storage Size (scf)

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$674.59)
Incremental Cost/mile	(\$0.0584)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$26,817 55.0% \$0.0400 11.5% \$0.0358 Automobiles \$5,589 Light Trucks \$21,229 43.5% \$0.0413 Heavy Duty Trucks **\$**0 0.0% \$0.0000 Diesel Price Diff. \$21,937 45.0% \$0.0348 Maintenance \$0 0.0% \$0.0000 \$48,754 100.0% \$0.0375 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 (\$16,052) 9.4% (\$0.0123) Station setup Compressor (\$21,314)12.4% (\$0.0164)9.5% Storage Vessels (\$16,377)(\$0.0126) 14.5% (\$24,857)(\$0.0191)Dispenser Dryer (\$9,943)5.8% (\$0.0076) (\$88,542) 51.6% (\$0.0681) Subtotal Vehicle 6.2% Conversion Kit (\$10,633) (\$0.0082) Tanks (\$11,953) 7.0% (\$0.0092)Labor (\$14,016) 8.2% (\$0.0108)OEM (\$4,478)2.6% (\$0.0034)Subtotal (\$41,079) 23.9% (\$0.0316)Operating 3.5% (\$0.0046)Station Maint. (\$5,926)Cylinder Recert. (\$2,700)1.6% (\$0.0021)Power (\$14,206) 8.3% (\$0.0109)5.2% Labor - fuel time loss (\$8,986)(\$0.0069)NG Fuel Tax 5.9% (\$0.0079) (\$10,206) 0.0% \$0.0000 Additional training Subtotal (\$42,024) 24.5% (\$0.0323)(\$171,645) 100.0% (\$0.1320) **Total Costs** (\$122,891) (\$0.0945) Savings - Cost N/A

# District - 4 Panhandle

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.2	16,540	\$1,950	\$900
Light Trucks	4	14.0	13,641	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	7	8.0	11,451		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	12				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	6,088

CTATION DECICN

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,086.35)

Incremental Cost/mile (\$0.0945)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$37,493 57.0% \$0.0453 10.9% Automobiles \$7,170 \$0.0317 Light Trucks \$17,200 26.1% \$0.0416 Heavy Duty Trucks \$13,122 19.9% \$0.0698 Diesel Price Diff. \$28,330 43.0% \$0.0396 0.0% \$0.0000 Maintenance \$0 \$65,822 100.0% \$0.0427 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$17,725) 9.0% (\$0.0115) Station setup (\$22,215) 11.2% (\$0.0144) Compressor Storage Vessels (\$21,891)11.1% (\$0.0142) 12.6% Dispenser (\$24,857) (\$0.0161)5.0% (\$9,943) (\$0.0064)Dryer 48.8% Subtotal (\$96,631)(\$0.0626)Vehicle Conversion Kit (\$13,263) 6.7% (\$0.0086)(\$15,539) 7.9% (\$0.0101) Tanks (\$17,717) 9.0% (\$0.0115)Labor OEM 2.7% (\$5,260)(\$0.0034)Subtotal (\$51,780)26.2% (\$0.0336)Operating (\$7,847) 4.0% (\$0.0051)Station Maint. Cylinder Recert. (\$3,637) 1.8% (\$0.0024)Power (\$16,441) 8.3% (\$0.0107)(\$10,978)5.5% (\$0.0071)Labor - fuel time loss NG Fuel Tax 5.4% (\$0.0069)(\$10,614)0.0% \$0.0000 Additional training \$0 Subtotal (\$49,517) 25.0% (\$0.0321)**Total Costs** (\$197,928) 100.0% (\$0.1283)(\$132,106) N/A (\$0.0856) Savings - Cost

# District - 4 Perryton

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.3	23,960	\$1,950	\$900
Light Trucks	2	14.1	21,941	\$2,200	\$900
Heavy Duty Gasoline	1	8.4	19,929	\$3,300	\$900
Heavy Duty Diesel	10	7.0	9,113		
Dedicated				\$6,350	\$2,800
Dual-fuel		<b></b>		\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	8,414

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year		(\$1,000.98)	

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$142,942 89.4% \$0.0515 13.4% Automobiles \$21,449 \$0.0273 Light Trucks \$94,015 58.8% \$0.0595 Heavy Duty Trucks \$27,478 17.2% \$0.0671 10.6% Diesel Price Diff. \$16,958 \$0.0393 0.0% Maintenance \$0 \$0.0000 **Total Savings** \$159,900 100.0% \$0.0499 COSTS % of Incremental Cost/Mile Infrastructure Costs Land 0.0% \$0,0000 \$0 (\$23,393)7.6% (\$0.0073)Station setup (\$25,023)8.1% (\$0.0078)Compressor (\$41,238) 13.4% Storage Vessels (\$0.0129)Dispenser (\$24,857)8.1% (\$0.0078) (\$9,943)3.2% Dryer (\$0.0031)Subtotal (\$124,454)40.4% (\$0.0388) Vehicle (\$23,159)7.5% Conversion Kit (\$0.0072)Tanks (\$28,982) 9.4% (\$0.0090)Labor (\$31,786)10.3% (\$0.0099)**OEM** (\$7,954) 2.6% (\$0.0025)Subtotal (\$91,880)29.8% (\$0.0287)Operating Station Maint. (\$14,293) 4.6% (\$0.0045)(\$7,105)2.3% (\$0.0022)Cylinder Recert. (\$24,025)7.8% (\$0.0075)Power Labor - fuel time loss (\$21,842)7.1% (\$0.0068) NG Fuel Tax (\$24,521) 8.0% (\$0.0076) Additional training 0.0% \$0.0000 Subtotal (\$91,786) 29.8% (\$0.0286) **Total Costs** (\$308,120) 100.0% (\$0.0961) (\$148,220) Savings - Cost N/A (\$0.0462)

# District - 4 S. Amarillo

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	7	21.0	11,909	\$1,950	\$900
Light Trucks	. 12	9.7	13,958	\$2,200	\$900
Heavy Duty Gasoline	3	8.6	14,482	\$3,300	\$900
Heavy Duty Diesel	8	7.0	6,865		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	30				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
OTHER FACTORS	** ***	
Electricity Cost (\$/kWh)	\$0.063 \$15.00	
Labor Cost (\$/hr)	\$15.00	

STATION DESIGN	
Year 1: Compressor Size (scfm)	9
Year 1: Storage Size (scf)	31,944

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/ye	ear	(\$524.10)

Incremental Cost/mile (\$0.0462)

#### 30 year NPV SAVINGS % of Incremental Savings/Mile Savings \$57,051 75.1% \$0.0531 Gasoline Price Diff. Automobiles \$7,406 9.8% \$0.0279 \$9,486 12.5% \$0.0365 Light Trucks \$0.0732 \$40,160 52.9% Heavy Duty Trucks Diesel Price Diff. \$18,869 24.9% \$0.0399 0.0% \$0,0000 Maintenance \$0 \$75,920 100.0% \$0.0491 Total Savings COSTS % of Incremental Infrastructure Costs Cost/Mile \$0 0.0% \$0.0000 Land (\$17,697) 10.0% (\$0.0114)Station setup 12.5% (\$0.0143)Compressor (\$22,105)Storage Vessels (\$22,013) 12.4% (\$0.0142) 14.0% (\$0.0161)Dispenser (\$24,857) 5.6% (\$0.0064) (\$9,943)Dryer Subtotal (\$96,614) 54.5% (\$0.0625) Vehicle Conversion Kit (\$7,804)4.4% (\$0.0050)(\$10,995)6.2% (\$0.0071)Tanks (\$11,950)6.7% (\$0.0077)Labor 2.5% (\$0.0029)**OEM** (\$4,510) (\$35,259) 19.9% (\$0.0228) Subtotal Operating (\$7,687) 4.3% (\$0.0050) Station Maint. (\$2,235) 1.3% (\$0.0014) Cylinder Recert. 9.2% Power (\$16,242) (\$0.0105) (\$9,208)5.2% (\$0.0060) Labor - fuel time loss NG Fuel Tax (\$9,940)5.6% (\$0.0064)0.0% \$0.0000 Additional training \$0 Subtotal (\$45,314) 25.6% (\$0.0293) 100.0% (\$0.1146) **Total Costs** (\$177,186) N/A (\$0.0655) (\$101,266) Savings - Cost

# District - 4 Stratford

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.8	28,156	\$1,950	\$900
Light Trucks	1	15.9	27,537	\$2,200	\$900
Heavy Duty Gasoline	2	7.9	29,091	\$3,300	\$900
Heavy Duty Diesel	5	7.0	12,034		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>	<u></u>	\$5,500	N/A
Total	9				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	٠	
Year 1: Compressor Size (scfm)		4
Year 1: Storage Size (scf)		12,854

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,193.58)

Incremental Cost/mile (\$0.0655)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$42,989 77.2% \$0.0467 \$8,199 14.7% \$0.0280 Automobiles Light Trucks \$14,599 26.2% \$0.0383 \$20,190 36.3% Heavy Duty Trucks \$0.0821 Diesel Price Diff. \$12,676 22.8% \$0.0346 Maintenance \$0 0.0% \$0.0000 \$55,665 100.0% \$0.0433 **Total Savings** COSTS Incremental % of Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 9.7% (\$15,833) (\$0.0123) Station setup Compressor (\$21,117)13.0% (\$0.0164)9.7% (\$0.0123)Storage Vessels (\$15,841)(\$24,857) 15.3% (\$0.0193) Dispenser Dryer (\$9,943)6.1% (\$0.0077)Subtotal (\$87,590) 53.8% (\$0.0681)Vehicle (\$8,572) 5.3% Conversion Kit (\$0.0067)Tanks (\$11,895)7.3% (\$0.0092)7.6% (\$0.0096)Labor (\$12,335) OEM (\$4,023)2.5% (\$0.0031)22.6% Subtotal (\$36,824)(\$0.0286) Operating (\$5,564)3.4% (\$0.0043)Station Maint. 1.6% Cylinder Recert. (\$2,685)(\$0.0021)(\$13,771) 8.5% (\$0.0107)Power 4.7% (\$0.0059)Labor - fuel time loss (\$7,628)NG Fuel Tax (\$8,814)5.4% (\$0.0069)0.0% \$0.0000 Additional training \$0 Subtotal (\$38,462)23.6% (\$0.0299) (\$162,877) **Total Costs** 100.0% (\$0.1266)Savings - Cost (\$107,212) N/A (\$0.0833)

# District - 4 Vega

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.8	31,098	\$1,950	\$900
Light Trucks	2	15.3	20,225	\$2,200	\$900
Heavy Duty Gasoline	2	7.0	13,048	\$3,300	\$900
Heavy Duty Diesel	5	8.0	9,320		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN		
Year 1: Compressor Size (scfm)	3	
Year 1: Storage Size (scf)	9,702	

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,137.29)

Incremental Cost/mile (\$0.0833)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 93.5% \$0.0445 Gasoline Price Diff. \$327,100 Automobiles \$42,546 12.2% \$0.0374 78.9% Light Trucks \$275,938 \$0.0453 2.5% \$0.0704 Heavy Duty Trucks \$8,616 Diesel Price Diff. \$22,758 6.5% \$0.0348 Maintenance \$0 0.0% \$0.0000 100.0% **Total Savings** \$349,858 \$0.0437 COSTS % of Incremental Infrastructure Costs Cost/Mile \$0.0000 Land \$0 0.0% Station setup (\$36,442) 6.0% (\$0.0046) (\$32,304) 5.3% (\$0.0040) Compressor (\$84,560) 14.0% (\$0.0106) Storage Vessels Dispenser (\$24,857) 4.1% (\$0.0031)Dryer (\$9,943) 1.6% (\$0.0012)Subtotal (\$188,106) 31.1% (\$0.0235)Vehicle 9.2% (\$0.0070)Conversion Kit (\$55,758)11.3% (\$68,182) (\$0.0085)Tanks (\$71,342) 11.8% (\$0.0089)Labor OEM 3.4% (\$20,787)(\$0.0026)35.7% (\$0.0270)Subtotal (\$216,069) Operating Station Maint. (\$29,955) 4.9% (\$0.0037)Cylinder Recert. (\$16,630) 2.7% (\$0.0021)7.0% Power (\$42,261)(\$0.0053)8.1% Labor - fuel time loss (\$48,898) (\$0.0061)10.5% (\$0.0080)NG Fuel Tax (\$63,846) 0.0% Additional training \$0.0000 33.3% (\$0.0252) Subtotal (\$201,591)(\$605,765) **Total Costs** 100.0% (\$0.0757)(\$255,907) N/A (\$0.0320)Savings - Cost

# District - 5 Bovina

VEHICLE DATA					OEM Cost
	· ·		Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	15	15.5	8,048	\$1,950	\$900
Light Trucks	56	12.7	11,537	\$2,200	\$900
Heavy Duty Gasoline	1	8.2	12,989	\$3,300	\$900
Heavy Duty Diesel	8	8.0	10,420		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	80				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	
STATION DESIGN		
Year 1: Compressor Size (scfm)	21	
Year 1: Storage Size (scf)	70,97	

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$339.33)
Incremental Cost/mile	(\$0.0320)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 83.6% \$0.0436 Gasoline Price Diff. \$115,877 \$19,240 13.9% \$0.0274 Automobiles \$88,697 64.0% \$0.0473 Light Trucks 5.7% \$0.1017 **Heavy Duty Trucks** \$7,941 Diesel Price Diff. \$22,751 16.4% \$0.0352 \$0 0.0% \$0.0000 Maintenance \$138,628 100.0% \$0.0420 **Total Savings** COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 Land \$0 (\$22,182) Station setup 8.4% (\$0.0067) 9.3% (\$0.0074)Compressor (\$24,397)(\$37,096) 14.1% (\$0.0112) Storage Vessels Dispenser (\$24,857) 9.4% (\$0.0075)(\$0.0030) (\$9,943)3.8% Dryer (\$118,475)45.0% (\$0.0359)Subtotal Vehicle 5.3% (\$0.0042)Conversion Kit (\$13,962) (\$17,995)6.8% (\$0.0055)Tanks 8.2% (\$0.0065)Labor (\$21,527)**OEM** (\$12,092)4.6% (\$0.0037)24.9% (\$0.0199)Subtotal (\$65,576)Operating Station Maint. (\$12,708) 4.8% (\$0.0038) (\$3,429) 1.3% (\$0.0010) Cylinder Recert. 8.4% (\$0.0067)Power (\$22,116)(\$19,883) 7.6% (\$0.0060)Labor - fuel time loss NG Fuel Tax (\$21,022)8.0% (\$0.0064)0.0% \$0.0000 Additional training \$0 Subtotal (\$79,157)30.1% (\$0.0240)**Total Costs** (\$263,208) 100.0% (\$0.0797)Savings - Cost (\$124,580)N/A (\$0.0377)

# District - 5 Brownfield

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	21.2	24,863	\$1,950	\$900
Light Trucks	10	12.4	19,884	\$2,200	\$900
Heavy Duty Gasoline	1	5.7	8,286	\$3,300	\$900
Heavy Duty Diesel	5	8.0	16,438		
Dedicated				\$6,350	\$2,800
Dual-fuel		<del></del>	<b></b>	\$5,500	N/A
Total	19				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	7
Year 1: Storage Size (scf)	25,664

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$695.54)

Incremental Cost/mile	(\$0.0377)
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#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0571 Gasoline Price Diff. \$54,290 76.5% \$0 0.0% \$0.0000 Automobiles \$31,358 44.2% \$0.0442 Light Trucks \$22,931 \$0.0949 Heavy Duty Trucks 32.3% Diesel Price Diff. 23.5% \$0.0349 \$16,661 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$70,950 100.0% \$0.0497 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land \$0 Station setup (\$17,209)9.8% (\$0.0121)(\$21,862)12.4% (\$0.0153) Compressor (\$20,389) (\$0.0143) Storage Vessels 11.6% Dispenser (\$24,857)14.1% (\$0.0174)(\$0.0070) Dryer (\$9,943)5.7% Subtotal (\$94,259) 53.7% (\$0.0660)Vehicle (\$8,483) 4.8% (\$0.0059) Conversion Kit Tanks (\$12,345)7.0% (\$0.0086) 6.8% (\$0.0084)Labor (\$12,023) OEM (\$4,381)2.5% (\$0.0031)21.2% (\$0.0261)Subtotal (\$37,232)Operating Station Maint. (\$7,145)4.1% (\$0.0050) 1.5% (\$0.0019) Cylinder Recert. (\$2,719)Power (\$15,581)8.9% (\$0.0109)4.9% (\$0.0060) Labor - fuel time loss (\$8,567)NG Fuel Tax (\$10,167) 5.8% (\$0.0071)Additional training \$0 0.0% \$0.0000 Subtotal (\$44,179) 25.1% (\$0.0309)**Total Costs** (\$175,670) 100.0% (\$0.1230)(\$104,720) (\$0.0733) Savings - Cost N/A

# District - 5 Dawson

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	3	13.1	25,076	\$2,200	\$900
Heavy Duty Gasoline	2	6.1	12,820	\$3,300	\$900
Heavy Duty Diesel	5	8.0	12,144		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUN	T RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	12,293

### MAJOR ASSUMPTIONS

1. Fueling station is designed for continuous fast-filling in one session per day.

(\$0.0733)

- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,110.86)

Incremental Cost/mile

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$51,281 65.9% \$0.0485 Automobiles \$0 0.0% \$0.0000 65.9% \$0.0485 Light Trucks \$51,281 0.0% \$0.0000 Heavy Duty Trucks \$0 34.1% \$0.0313 Diesel Price Diff. \$26,578 Maintenance 0.0% \$0.0000 \$77,859 100.0% \$0.0408 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0,0000 (\$18,334) 9.3% (\$0.0096) Station setup 11.4% (\$0.0118) Compressor (\$22,461)Storage Vessels (\$24,038)12.2% (\$0.0126)12.6% Dispenser (\$24,857)(\$0.0130)(\$9,943) 5.0% (\$0.0052) Dryer 50.4% Subtotal (\$99.632) (\$0.0523)Vehicle Conversion Kit (\$10,290) 5.2% (\$0.0054)(\$12,403)6.3% (\$0.0065) Tanks (\$13,979)7.1% (\$0.0073)Labor OEM 4.3% (\$8,464)(\$0.0044)22.9% (\$0.0237)Subtotal (\$45,136)Operating 4.3% (\$0.0044) Station Maint. (\$8,425) Cylinder Recert. (\$2,382)1.2% (\$0.0012) Power (\$17,131)8.7% (\$0.0090)5.9% Labor - fuel time loss (\$11,595)(\$0.0061)6.7% NG Fuel Tax (\$13,231)(\$0.0069)0.0% \$0,0000 Additional training Subtotal (\$52,764)26.7% (\$0.0277)**Total Costs** (\$197,532) 100.0% (\$0.1036) Savings - Cost (\$119,673) N/A (\$0.0628)

# District - 5 **Dimmitt**

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	5	12.1	22,449	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	7	9.0	15,431		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	12				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$0.063 \$15.00	

DISCOUNT PATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	11,469

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,057.90)

Incremental Cost/mile (\$0.0628)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$33,846 56.4% \$0.0405 \$7,783 13.0% \$0.0276 Automobiles Light Trucks \$26,062 43.4% \$0.0471 \$0 0.0% \$0.0000 Heavy Duty Trucks 43.6% \$0.0466 Diesel Price Diff. \$26,170 0.0% \$0.0000 Maintenance \$0 Total Savings \$60,015 100.0% \$0.0429 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$17,123) 9.8% (\$0.0123)Station setup (\$21,891)12.5% (\$0.0157)Compressor 11.4% (\$0.0142)Storage Vessels (\$19,905)14.2% (\$24,857)(\$0.0178)Dispenser (\$9,943)5.7% (\$0.0071) Dryer 53.6% Subtotal (\$93,719) (\$0.0671) Vehicle (\$8,815)5.0% (\$0.0063)Conversion Kit 5.7% Tanks (\$9,924)(\$0.0071)7.1% (\$0.0089)Labor (\$12,411)2.9% **OEM** (\$4,995)(\$0.0036)20.7% (\$0.0259)Subtotal (\$36,145)Operating Station Maint. (\$7,118)4.1% (\$0.0051)(\$2,143) 1.2% (\$0.0015) Cylinder Recert. Power (\$15,564)8.9% (\$0.0111)Labor - fuel time loss (\$10,850)6.2% (\$0.0078)5.4% NG Fuel Tax (\$9,395)(\$0.0067)Additional training \$0 0.0% \$0.0000 25.8% (\$0.0322)Subtotal (\$45,069) **Total Costs** (\$174,932)100.0% (\$0.1252) Savings - Cost (\$114,917) N/A (\$0.0822)

# District - 5 Floydada

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	21.0	29,919	\$1,950	\$900
Light Trucks	3	12.4	19,574	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	6	6.0	11,922		
Dedicated		-		\$6,350	\$2,800
Dual-fuel			<del></del>	\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
OTHER FACTORS	*0.062
Electricity Cost (\$/kWh)	\$0.063 \$15.00
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	7,596

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,219.03)

Incremental Cost/mile (\$0.0822)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$50,863 70.6% \$0.0578 \$0 0.0% \$0.0000 Automobiles Light Trucks \$48,918 67.9% \$0.0566 Heavy Duty Trucks \$1,945 2.7% \$0.1177 Diesel Price Diff. \$21,173 29.4% \$0.0350 Maintenance \$0 0.0% \$0,0000 Total Savings \$72,036 100.0% \$0.0485 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$17,592) 9.6% (\$0.0118) Station setup Compressor (\$22,079)12.0% (\$0.0149)11.7% Storage Vessels (\$21,605)(\$0.0145)13.5% (\$24,857)(\$0.0167)Dispenser Dryer (\$9,943)5.4% (\$0.0067)Subtotal (\$96,076) 52.2% (\$0.0647)Vehicle Conversion Kit (\$9,491) 5.2% (\$0.0064)Tanks (\$12,374)6.7% (\$0.0083)Labor (\$13,467) 7.3% (\$0.0091)OEM (\$6,005)3.3% (\$0.0040)Subtotal (\$41,337)22.5% (\$0.0278)Operating Station Maint. (\$7,606)(\$0.0051) 4.1% Cylinder Recert. (\$2,550)1.4% (\$0.0017)Power (\$16,145) 8.8% (\$0.0109)5.7% Labor - fuel time loss (\$10,489) (\$0.0071) 5.4% NG Fuel Tax (\$9,847)(\$0.0066)0.0% Additional training \$0.0000 Subtotal 25.3% (\$46,637)(\$0.0314)100.0% **Total Costs** (\$184,049) (\$0.1239) Savings - Cost (\$112,014) N/A (\$0.0754)

# District - 5 Levelland

VEHICLE DATA					OEM Cost
1			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	4	10.3	22,901	\$2,200	\$900
Heavy Duty Gasoline	1	4.8	1,753	\$3,300	\$900
Heavy Duty Diesel	6	8.0	12,833		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	11				

FUEL PRICES	, i
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	:
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

DISCOUNT DATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	11,468

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,080.21)

Incremental Cost/mile (\$0.0754)

#### 30 year NPV SAVINGS % of Incremental Savings Savings/Mile \$107,753 80.5% \$0.0372 Gasoline Price Diff. Automobiles \$27,001 20.2% \$0.0280 \$80,752 60.3% \$0.0417 Light Trucks \$0 0.0% \$0.0000 **Heavy Duty Trucks** Diesel Price Diff. \$26,175 19.5% \$0.0350 Maintenance \$0 0.0% \$0,0000 \$133,928 100.0% **Total Savings** \$0.0367 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land \$0 8.3% (\$0.0061)Station setup (\$22,181)9.2% (\$24,468)(\$0.0067)Compressor (\$36,975) 13.9% (\$0.0101)Storage Vessels (\$24,857)9.3% (\$0.0068)Dispenser 3.7% (\$0.0027)Dryer (\$9,943)Subtotal (\$118,424)44.4% (\$0.0325) Vehicle (\$14,978)5.6% (\$0.0041) Conversion Kit (\$0.0046) Tanks (\$16,903)6.3% 9.6% (\$0.0070)Labor (\$25,646)(\$0.0031) OEM (\$11,340)4.3% 25.8% (\$0.0189) Subtotal (\$68,866)Operating 4.8% (\$0.0035)Station Maint. (\$12,860)1.2% (\$0.0009)Cylinder Recert. (\$3,252)Power (\$22,300)8.4% (\$0.0061)8.2% Labor - fuel time loss (\$21,789)(\$0.0060)7.2% NG Fuel Tax (\$19,256)(\$0.0053)Additional training \$0 0.0% \$0.0000 29.8% Subtotal (\$79,457)(\$0.0218)**Total Costs** (\$266,747) 100.0% (\$0.0731) Savings - Cost (\$132,819)N/A (\$0.0364)

# District - 5 Littlefield

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	4	20.7	25,578	\$1,950	\$900
Light Trucks	8	13.9	25,652	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	7	8.0	13,599		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	19				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	7
Year 1: Storage Size (scf)	23,996

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$741.54)
Incremental Cost/mile	(\$0.0364)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 97.7% Gasoline Price Diff. \$364,100 \$0.0423 Automobiles \$73,182 19.6% \$0.0340 \$290,918 78.1% Light Trucks \$0.0451 Heavy Duty Trucks \$0 0.0% \$0.0000 Diesel Price Diff. \$8,627 2.3% \$0.0914 \$0 0.0% Maintenance \$0.0000 **Total Savings** \$372,727 100.0% \$0.0429 COSTS % of Incremental Infrastructure Cost/Mile Costs Land \$0 0.0% \$0.0000 Station setup (\$36,898) 5.6% (\$0.0042)Compressor (\$32,499) 5.0% (\$0.0037)13.2% (\$0.0099)Storage Vessels (\$86,301)Dispenser (\$24,857)3.8% (\$0.0029)(\$9,943)1.5% (\$0.0011)Dryer 29.0% Subtotal (\$190,498) (\$0.0219)Vehicle Conversion Kit (\$65,504) 10.0% (\$0.0075)(\$75,158) 11.5% (\$0.0086)Tanks 12.4% Labor (\$81,521) (\$0.0094)**OEM** 3.3% (\$21,575)(\$0.0025)Subtotal (\$243,758) 37.2% (\$0.0280)Operating Station Maint. (\$30,666) 4.7% (\$0.0035)Cylinder Recert. (\$18,450)2.8% (\$0.0021)Power (\$43,120)6.6% (\$0.0050)Labor - fuel time loss (\$55,247)8.4% (\$0.0064)NG Fuel Tax (\$74,046) 11.3% (\$0.0085)Additional training 0.0% \$0.0000 33.8% (\$0.0255) Subtotal (\$221,529)**Total Costs** (\$655,784) 100.0% (\$0.0754) Savings - Cost (\$283,057) N/A (\$0.0325)

# District - 5 Lubbock DO

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	30	17.1	7,603	\$1,950	\$900
Light Trucks	66	12.7	10,370	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	2	3.0	6,005		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u> </u>		\$5,500	N/A
Total	98				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	23
Year 1: Storage Size (scf)	78,454

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$306.39)

Incremental Cost/mile (\$0.0325)

#### **SAVINGS** 30 year NPV Incremental % of Savings Savings/Mile 73.4% Gasoline Price Diff. \$195,563 \$0.0523 Automobiles \$23,104 8.7% \$0.0288 46.8% Light Trucks \$124,530 \$0.0479 \$47,930 Heavy Duty Trucks 18.0% \$0.1417 Diesel Price Diff. \$70,742 26.6% \$0.0397 0.0% \$0.0000 Maintenance \$0 **Total Savings** \$266,305 100.0% \$0.0482 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land (\$34,303) 7.2% (\$0.0062)Station setup Compressor (\$31,254)6.6% (\$0.0057)Storage Vessels (\$76,719) 16.1% (\$0.0139)Dispenser (\$24,857) 5.2% (\$0.0045)Dryer (\$9,943)2.1% (\$0.0018)Subtotal (\$177.075)37.1% (\$0.0321) Vehicle Conversion Kit (\$34,884) 7.3% (\$0.0063)Tanks (\$44,537)9.3% (\$0.0081)Labor (\$50,438) 10.6% (\$0.0091)OEM (\$17,631) 3.7% (\$0.0032)Subtotal (\$147,490) 30.9% (\$0.0267)Operating Station Maint (\$27,482)5.8% (\$0.0050)1.9% Cylinder Recert. (\$9,278) (\$0.0017)Power 8.3% (\$0.0071)(\$39,454)8.1% Labor - fuel time loss (\$38,570) (\$0.0070)NG Fuel Tax (\$37,312) 7.8% (\$0.0068)Additional training 0.0% \$0.0000 \$0 Subtotal (\$152,096) 31.9% (\$0.0276)**Total Costs** (\$476,661) (\$0.0864) 100.0% (\$210,356) N/A (\$0.0381) Savings - Cost

# District - 5 Lubbock LP289

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	20.2	42,527	\$1,950	\$900
Light Trucks	12	12.1	22,969	\$2,200	\$900
Heavy Duty Gasoline	4	4.1	8,968	\$3,300	\$900
Heavy Duty Diesel	22	7.0	10,306		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	40				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

SI	TATION DESIGN	
Ye	ear 1: Compressor Size (scfm)	12
Ye	ear 1: Storage Size (scf)	43,056

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$557.86)

Incremental Cost/mile (\$0.0381)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$130,365 76.8% \$0.0574 0.0% \$0.0000 Automobiles \$0 Light Trucks \$70,199 41.4% \$0.0441 Heavy Duty Trucks \$60,166 35.5% \$0.0886 Diesel Price Diff. \$39,337 23.2% \$0.0688 Maintenance \$0 0.0% \$0.0000 Total Savings 100.0% \$0.0597 \$169,701 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land \$0 8.6% (\$0.0091)(\$25,727)Station setup Compressor (\$26,396)8.8% (\$0.0093) Storage Vessels (\$48,645)16.3% (\$0.0171)Dispenser 8.3% (\$0.0087)(\$24,857)Dryer (\$9,943)3.3% (\$0.0035)(\$135,567)45.4% (\$0.0477) Subtotal Vehicle Conversion Kit (\$17,329)5.8% (\$0.0061)Tanks (\$23,589)7.9% (\$0.0083)Labor (\$25,535)8.6% (\$0.0090)**OEM** 2.6% (\$0.0027)(\$7,760)Subtotal (\$74,213)24.9% (\$0.0261)Operating (\$17,095)5.7% (\$0.0060)Station Maint (\$5,339)1.8% (\$0.0019) Cylinder Recert. Power (\$27,300)9.1% (\$0.0096)Labor - fuel time loss (\$20,205)6.8% (\$0.0071)NG Fuel Tax (\$18,759) 6.3% (\$0.0066) Additional training 0.0% \$0,0000 29.7% Subtotal (\$88,698) (\$0.0312)**Total Costs** (\$298,478) 100.0% (\$0.1050) Savings - Cost (\$128,777) N/A (\$0.0453)

# District - 5 Lubbock US84

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	7	13.2	24,127	\$2,200	\$900
Heavy Duty Gasoline	3	6.6	23,999	\$3,300	\$900
Heavy Duty Diesel	10	4.0	7,273		
Dedicated				\$6,350	\$2,800
Dual-fuel		<del></del>	<b></b>	\$5,500	N/A
Total	20				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	8
Year 1: Storage Size (scf)	29,095

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$683.03)

Incremental Cost/mile (\$0.0453)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings 52,4% \$0.0492 Gasoline Price Diff. \$38,457 Automobiles \$0 0.0% \$0.0000 Light Trucks \$38,457 52.4% \$0.0492 0.0% \$0.0000 Heavy Duty Trucks \$0 Diesel Price Diff. 47.6% \$0.0404 \$34,949 Maintenance 0.0% \$0.0000 Total Savings \$73,406 100.0% \$0.0446 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% Land **\$**0 \$0.0000 Station setup (\$18,633) 9.8% (\$0.0113) 11.9% (\$0.0138) Compressor (\$22,677)(\$0.0151) Storage Vessels (\$24,880) 13.1% Dispenser (\$24,857) 13.0% (\$0.0151) Dryer (\$9,943)5.2% (\$0.0060) Subtotal (\$100,990) 53.0% (\$0.0613) Vehicle (\$8,575) Conversion Kit 4.5% (\$0.0052)Tanks (\$10,374) 5.4% (\$0.0063)Labor (\$11,714)6.1% (\$0.0071) OEM (\$7,690)4.0% (\$0.0047)Subtotal (\$38,352)20.1% (\$0.0233)Operating Station Maint. (\$8,850) 4.6% (\$0.0054)Cylinder Recert. (\$1,676) 0.9% (\$0.0010) Power (\$17,643)9.3% (\$0.0107) Labor - fuel time loss (\$12,066) 6.3% (\$0.0073)NG Fuel Tax (\$11,018)5.8% (\$0.0067)Additional training \$0 0.0% \$0.0000 26.9% Subtotal (\$51,252)(\$0.0311) **Total Costs** (\$190,594) 100.0% (\$0.1157) Savings - Cost (\$117,188) N/A (\$0.0711)

# District - 5 Morton

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	4	11.9	20,742	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	6	7.0	18,361		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

8.618

Year 1: Storage Size (scf)

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,243.12)
Incremental Cost/mile	(\$0.0711

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 67.0% \$0.0430 Gasoline Price Diff. \$52,278 \$0.0315 Automobiles \$9,672 12.4% Light Trucks 54.6% \$42,606 \$0.0470 Heavy Duty Trucks \$0 0.0% \$0.0000 Diesel Price Diff. \$25,723 33.0% \$0.0352 \$0 0.0% Maintenance \$0.0000 \$78,001 **Total Savings** 100.0% \$0.0401 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 Station setup (\$18,299)9.4% (\$0.0094)Compressor (\$22,439)11.5% (\$0.0115)(\$23,936)12.3% (\$0.0123)Storage Vessels Dispenser (\$24,857)12.7% (\$0.0128)Dryer (\$9,943)5.1% (\$0.0051)51.0% Subtotal (\$99,474)(\$0.0512) Vehicle Conversion Kit (\$9,331) 4.8% (\$0.0048)(\$10,824)5.5% (\$0.0056) Tanks 7.7% Labor (\$14,932)(\$0.0077)**OEM** (\$7,722)4.0% (\$0.0040)(\$42,809) Subtotal 21.9% (\$0.0220) Operating Station Maint. (\$8,435) 4.3% (\$0.0043)Cylinder Recert. (\$2,079)1.1% (\$0.0011)Power (\$17,172)8.8% (\$0.0088)Labor - fuel time loss (\$13,036) 6.7% (\$0.0067)NG Fuel Tax 6.2% (\$0.0062) (\$12,149)Additional training 0.0% \$0.0000 Subtotal (\$52,872)27.1% (\$0.0272)Total Costs (\$195,155) 100.0% (\$0.1004)Savings - Cost (\$117,154)N/A (\$0.0602)

# District - 5 Muleshoe

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.5	32,619	\$1,950	\$900
Light Trucks	4	12.4	24,053	\$2,200	\$900
Heavy Duty Gasoline	0	. 0.0	1	\$3,300	\$900
Heavy Duty Diesel	6	8.0	15,488		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

10.0%
\$0.063
\$15.00

DISCOUNT DATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	11,760

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,129.78)

Incremental Cost/mile (\$0.0602)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings \$0.0413 50.4% Gasoline Price Diff. \$28,523 \$0 0.0% \$0.0000 Automobiles \$0.0413 Light Trucks \$28,523 50.4% \$0.0000 \$0 0.0% Heavy Duty Trucks 49.6% \$0.0467 Diesel Price Diff. \$28,080 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$56,603 100.0% \$0.0438 COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 Land \$0 0.0% (\$17,038)10.0% (\$0.0132) Station setup (\$0.0169) Compressor (\$21,864)12.8% (\$0.0152) (\$19,578)11.5% Storage Vessels (\$24,857)14.6% (\$0.0192) Dispenser (\$9,943)5.8% (\$0.0077) Dryer (\$93,279) (\$0.0722) Subtotal 54.8% Vehicle (\$8,160)4.8% (\$0.0063)Conversion Kit (\$0.0073) **Tanks** (\$9,474) 5.6% (\$0.0090)(\$11,640) 6.8% Labor OEM (\$5,414)3.2% (\$0.0042)(\$0.0269)(\$34,688)20.4% Subtotal Operating (\$0.0055) Station Maint. (\$7,058) 4.1% (\$1,818)1.1% (\$0.0014) Cylinder Recert. (\$15,507)9.1% (\$0.0120) Power Labor - fuel time loss (\$9,706)5.7% (\$0.0075)(\$0.0064) NG Fuel Tax (\$8,263)4.9% Additional training \$0 0.0% \$0.0000 24.9% (\$0.0328)Subtotal (\$42,353)(\$170,320)100.0% (\$0.1319) **Total Costs** (\$0.0880) Savings - Cost (\$113,717) N/A

# District - 5 Plains

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	3	14.0	24,401	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	6	6.0	12,765		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	9				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN
Year 1: Compressor Size (scfm) 2
Year 1: Storage Size (scf) 6,445

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,340.33)

Incremental Cost/mile (\$0.0880)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$51.693 60.4% \$0.0404 Automobiles 0.0% \$0.0000 \$0 Light Trucks \$51,693 60.4% \$0.0404 0.0% \$0.0000 Heavy Duty Trucks \$0 Diesel Price Diff. \$33,898 39.6% \$0.0352 Maintenance 0.0% \$0.0000 Total Savings \$85,591 100.0% \$0.0382 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$19,428) 8.6% (\$0.0087)Station setup Compressor (\$23,071)10.3% (\$0.0103)12.3% Storage Vessels (\$27,583)(\$0.0123)11.1% (\$0.0111)Dispenser (\$24,857) Dryer (\$9,943)4.4% (\$0.0044)(\$104,882) 46.7% (\$0.0468) Subtotal Vehicle 5.9% (\$0.0059) Conversion Kit (\$13,298)Tanks (\$16,232) 7.2% (\$0.0072)Labor (\$17,875)8.0% (\$0.0080)**OEM** 4.3% (\$0.0043)(\$9,616)Subtotal (\$57,020)25.4% (\$0.0254) Operating (\$0.0044)Station Maint. (\$9,785)4.4% Cylinder Recert. (\$3,120) 1.4% (\$0.0014)Power (\$18,761) 8.3% (\$0.0084)6.0% Labor - fuel time loss (\$13,521)(\$0.0060)NG Fuel Tax 7.9% (\$17,707)(\$0.0079)0.0% \$0.0000 Additional training \$0 (\$62,895) 28.0% (\$0.0280)Subtotal (\$224,797) 100.0% (\$0.1003) **Total Costs** Savings - Cost (\$139,206) N/A (\$0.0621)

# District - 5 Plainview

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	8	14.4	16,976	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	8	8.0	15,308		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	16				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	11,639

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$922.93)

Incremental Cost/mile (\$0.0621)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$47,973 69.9% \$0.0571 Automobiles \$10,646 15.5% \$0.0358 Light Trucks \$15,409 22.4% \$0.0418 Heavy Duty Trucks \$21,918 31.9% \$0.1249 Diesel Price Diff. \$20,667 30.1% \$0.0463 Maintenance \$0 0.0% \$0.0000 Total Savings \$68,640 100.0% \$0.0533 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 \$0 (\$0.0135) Station setup (\$17,324) 9.6% (\$21,939) 12.2% (\$0.0170) Compressor Storage Vessels (\$20,707)11.5% (\$0.0161)Dispenser (\$24,857) 13.8% (\$0.0193)(\$9,943) 5.5% (\$0.0077)Dryer Subtotal (\$94,769) 52.8% (\$0.0736)Vehicle Conversion Kit (\$9,567)5.3% (\$0.0074) 7.3% Tanks (\$13,024)(\$0.0101) (\$13,102)7.3% (\$0.0102)Labor OEM 2.6% (\$0.0036) (\$4,624)Subtotal (\$40,316)22.4% (\$0.0313)Operating Station Maint. (\$7,284)4.1% (\$0.0057)Cylinder Recert. (\$2,843) 1.6% (\$0.0022)(\$0.0122) Power (\$15,760)8.8% 5.7% Labor - fuel time loss (\$10,192) (\$0.0079)4.7% NG Fuel Tax (\$8,450)(\$0.0066)0.0% Additional training \$0.0000 Subtotal (\$44,529) 24.8% (\$0.0346)Total Costs (\$179,614) 100.0% (\$0.1395) (\$110,974) N/A Savings - Cost (\$0.0862

# District - 5 Post

VEHICLE DATA	1				OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.2	31,528	\$1,950	\$900
Light Trucks	2	14.0	19,530	\$2,200	\$900
Heavy Duty Gasoline	2	4.7	9,306	\$3,300	\$900
Heavy Duty Diesel	6	6.0	9,478		
Dedicated				\$6,350	\$2,800
Dual-fuel			<del></del>	\$5,500	N/A
Total	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	_
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Year 1: Compressor Size (scfm)	
Year 1: Storage Size (scf)	10,753

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,070.19)
Incremental Cost/mile	(\$0.0862)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$42,355 74.4% \$0.0440 13.0% \$0.0306 \$7,373 Automobiles 55.9% \$0.0474 Light Trucks \$31,791 5.6% \$0.0630 Heavy Duty Trucks \$3,191 25.6% \$0.0310 Diesel Price Diff. \$14,544 Maintenance \$0 0.0% \$0.0000 \$56,899 100.0% \$0.0398 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile \$0 0.0% \$0.0000 Land 9.7% (\$0.0112) (\$16,043)Station setup 12.8% (\$21,244)(\$0.0148) Compressor Storage Vessels (\$16,509) 10.0% (\$0.0115)(\$24,857)15.0% (\$0.0174)Dispenser (\$9,943)6.0% (\$0.0069)Dryer (\$88,595)53.5% Subtotal (\$0.0619) Vehicle Conversion Kit (\$8,468) 5.1% (\$0.0059)(\$0.0075)(\$10,795)6.5% Tanks (\$12,550)7.6% (\$0.0088)Labor **OEM** 2.8% (\$0.0033)(\$4,660)(\$36,473) 22.0% (\$0.0255)Subtotal Operating (\$5,809)3.5% (\$0.0041)Station Maint. (\$2,347)1.4% (\$0.0016)Cylinder Recert. 8.5% (\$0.0098)Power (\$14,037)Labor - fuel time loss (\$8,941) 5.4% (\$0.0062)NG Fuel Tax (\$9,488)5.7% (\$0.0066)Additional training \$0 0.0% \$0.0000 24.5% Subtotal (\$40,622)(\$0.0284)**Total Costs** (\$165,691) 100.0% (\$0.1158)Savings - Cost (\$108,792) N/A (\$0.0760)

# District - 5 Ralls

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.0	25,566	\$1,950	\$900
Light Trucks	3	12.3	23,735	\$2,200	\$900
Heavy Duty Gasoline	1	9.1	5,372	\$3,300	\$900
Heavy Duty Diesel	5	9.0	11,927		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	9,555

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,154.05)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 80.4% Gasoline Price Diff. \$55,031 \$0.0603 0.0% Automobiles \$0 \$0.0000 Light Trucks \$28,222 41.2% \$0.0431 Heavy Duty Trucks \$26,809 39.2% \$0.1038 Diesel Price Diff. \$13,425 19.6% \$0.0310 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$68,456 100.0% \$0.0509 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 Station setup (\$16,783) 9.8% (\$0.0125)(\$21,596) 12.6% (\$0.0160) Compressor Storage Vessels (\$19,042)11.1% (\$0.0141)(\$24,857)14.5% Dispenser (\$0.0185)(\$0.0074) Dryer (\$9,943)5.8% 53.7% Subtotal (\$92,221)(\$0.0685)Vehicle Conversion Kit (\$8,504)5.0% (\$0.0063) (\$12,345)7.2% (\$0.0092)Tanks Labor (\$12,073)7.0% (\$0.0090)**OEM** (\$4,379)2.6% (\$0.0033)Subtotal (\$37,301)21.7% (\$0.0277)Operating Station Maint. (\$6,633)3.9% (\$0.0049)1.5% Cylinder Recert. (\$2,624)(\$0.0019) Power (\$15,026) 8.8% (\$0.0112) (\$7,632)4.4% (\$0.0057)Labor - fuel time loss NG Fuel Tax (\$10,167)5.9% (\$0.0076) **\$**0 0.0% \$0.0000 Additional training Subtotal (\$42,082) 24.5% (\$0.0313) **Total Costs** (\$171,603) 100.0% (\$0.1275)Savings - Cost (\$103,147) N/A (\$0.0766)

# District - 5 Seminole

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	3	13.5	23,133	\$2,200	\$900
Heavy Duty Gasoline	2	5.6	13,703	\$3,300	\$900
Heavy Duty Diesel	5	9.0	11,038		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

i	DISCOUNT KATE	10.0%
	OTHER FACTORS	
	Electricity Cost (\$/kWh)	\$0.063
	Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	12,440

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Heavy Duty Diesel	150,000
Heavy Duty Gasoline	90,000
Light Trucks	90,000
Automobiles	90,000

Cost/vehicle/year	(\$1,094.18)
Incremental Cost/mile	(\$0.0766)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$67,820 76.9% \$0.0669 \$0.0000 Automobiles \$0 0.0% Light Trucks \$31,681 35.9% \$0.0475 Heavy Duty Trucks \$36,139 41.0% \$0,1044 Diesel Price Diff. \$0.0400 \$20,355 23.1% Maintenance \$0 0.0% \$0.0000 100,0% \$0.0579 \$88,175 **Total Savings** COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land \$0 9.8% (\$0.0123)(\$18,692)Station setup Compressor (\$22,654)11.9% (\$0.0149)Storage Vessels (\$25,311) 13.3% (\$0.0166)13.0% (\$0.0163)Dispenser (\$24,857) Dryer (\$9,943)5.2% (\$0.0065)(\$101,456)53.2% (\$0.0666) Subtotal Vehicle Conversion Kit (\$8,461) 4.4% (\$0.0056)Tanks (\$13,445)7.1% (\$0.0088)Labor (\$12,294)6.5% (\$0.0081)OEM 2.7% (\$0.0034)(\$5,158)Subtotal (\$39,357)20.7% (\$0.0259) Operating (\$0.0058) Station Maint. (\$8,849)4.6% Cylinder Recert. (\$2,807)1.5% (\$0.0018)Power (\$17,569)9.2% (\$0.0115)5.3% Labor - fuel time loss (\$10,115)(\$0.0066)NG Fuel Tax 5.5% (\$0.0068)(\$10,393)\$0.0000 Additional training 0.0% Subtotal 26.1% (\$49,733)(\$0.0327)(\$190,546) 100.0% (\$0.1252) **Total Costs** Savings - Cost (\$102,371) N/A (\$0.0672)

# District - 5 Tahoka

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	2	12.2	35,394	\$2,200	\$900
Heavy Duty Gasoline	3	5.5	12,245	\$3,300	\$900
Heavy Duty Diesel	5	7.0	12,954		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	10				

FUEL PRICES	·
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	•
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

\$0.063

\$15.00

Electricity Cost (\$/kWh)

Labor Cost (\$/hr)

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	15,356

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,085.94)

Incremental Cost/mile (\$0.0672)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0440 Gasoline Price Diff. \$43,526 61.1% \$0 0.0% \$0.0000 Automobiles Light Trucks \$43,526 61.1% \$0.0440 \$0.0000 Heavy Duty Trucks \$0 0.0% \$27,725 Diesel Price Diff. 38.9% \$0.0314 0.0% \$0.0000 Maintenance \$0 **Total Savings** \$71,251 100.0% \$0.0381 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land \$0 (\$17,975)9.8% (\$0.0096)Station setup Compressor (\$22,288)12.2% (\$0.0119)Storage Vessels (\$22,803)12.5% (\$0.0122)Dispenser (\$24,857) 13.6% (\$0.0133)Dryer (\$9,943)5.4% (\$0.0053)Subtotal (\$97,866)53.6% (\$0.0523)Vehicle Conversion Kit (\$7,982)4.4% (\$0.0043)Tanks (\$9,474)5.2% (\$0.0051)Labor (\$12,606) 6.9% (\$0.0067)OEM (\$7,396)4.0% (\$0.0040)Subtotal (\$37,458)20.5% (\$0.0200)Operating Station Maint. (\$8,074)4.4% (\$0.0043)(\$1,502)0.8% (\$0.0008) Cylinder Recert. 9.2% Power (\$16,749)(\$0.0089)(\$0.0060)Labor - fuel time loss (\$11,147)6.1% NG Fuel Tax (\$9,887)5.4% (\$0.0053)0.0% \$0.0000 Additional training \$0 Subtotal (\$47,359) 25.9% (\$0.0253)**Total Costs** (\$182,683) 100.0% (\$0.0976)Savings - Cost (\$111,432) N/A (\$0.0595)

# District - 5 Tulia

WELLCLE DATA	Ι				OEM Cont
VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	3	13.2	34,962	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	6	9.0	18,728		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	9				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063

Labor Cost (\$/hr)

STATION DESIGN	3
Year 1: Compressor Size (scfm)	
Year 1: Storage Size (scf)	9,812

\$15.00

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,313.40	

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$0.0500 \$104,724 90.7% Automobiles \$6,652 \$0.0324 5.8% \$71,660 \$0.0405 Light Trucks 62.1% \$26,412 Heavy Duty Trucks 22.9% \$0.2180 Diesel Price Diff. \$10,725 9.3% \$0.0253 Maintenance \$0 0.0% \$0.0000 \$115,450 100.0% \$0.0459 Total Savings COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$19,847)8.2% (\$0.0079)Station setup (\$23,120)9.5% (\$0.0092)Compressor Storage Vessels (\$29,452)12.2% (\$0.0117)Dispenser (\$24,857) 10.3% (\$0.0099)(\$9,943)4.1% (\$0.0040) Dryer Subtotal (\$107,219) 44.3% (\$0.0426)Vehicle Conversion Kit (\$16,346) 6.8% (\$0.0065)Tanks 9.4% (\$22,695) (\$0.0090)Labor (\$21,403)8.8% (\$0.0085)OEM (\$7,594)3.1% (\$0.0030)Subtotal (\$68,037) 28.1% (\$0.0270) Operating (\$10,103) 4.2% (\$0.0040) Station Maint. (\$5,071)2.1% (\$0.0020)Cylinder Recert. Power (\$19,119)7.9% (\$0.0076) Labor - fuel time loss (\$13,700) 5.7% (\$0.0054)NG Fuel Tax 7.8% (\$18,877)(\$0.0075)Additional training \$0 0.0% \$0,0000 27.6% Subtotal (\$66,871)(\$0.0266)**Total Costs** (\$242,126)100.0% (\$0.0962)Savings - Cost (\$126,676) N/A (\$0.0503)

# District - 6 Andrews

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.0	21,750	\$1,950	\$900
Light Trucks	14	14.2	13,391	\$2,200	\$900
Heavy Duty Gasoline	2	2.6	6,426	\$3,300	\$900
Heavy Duty Diesel	5	11.0	10,778		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	22				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
	•

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	7
Year 1: Storage Size (scf)	23,550

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$610.81)

Incremental Cost/mile (\$0.0503)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$0.0487 66.6% \$39,870 Automobiles \$9,272 15.5% \$0.0318 Light Trucks \$30,598 51.1% \$0.0581 0.0% \$0.0000 Heavy Duty Trucks \$0 Diesel Price Diff. 33.4% \$0.0351 \$20,028 Maintenance \$0 0.0% \$0.0000 **Fotal Savings** \$59,899 100.0% \$0.0431 COSTS % of Incremental Infrastructure Cost/Mile Costs Land \$0 0.0% \$0.0000 Station setup (\$16,632) 10.0% (\$0.0120) (\$21,586) 12.9% (\$0.0155) Compressor (\$0.0132) Storage Vessels (\$18,385) 11.0% (\$24,857) 14.9% (\$0.0179) Dispenser Dryer (\$9,943) 5.9% (\$0.0072)(\$91,403) 54.7% Subtotal (\$0.0658)Vehicle Conversion Kit (\$7,682) 4.6% (\$0.0055)(\$8,795) Tanks 5.3% (\$0.0063)(\$0.0083)Labor (\$11,514) 6.9% **OEM** (\$5,968) 3.6% (\$0.0043)Subtotal (\$33,959)20.3% (\$0.0245)Operating Station Maint. (\$6,478) 3.9% (\$0.0047) Cylinder Recert. (\$1,689) 1.0% (\$0.0012) Power (\$14,790) 8.9% (\$0.0106) Labor - fuel time loss (\$10,209) 6.1% (\$0.0074)(\$0.0062)NG Fuel Tax (\$8,583)5.1% Additional training \$0 0.0% \$0.0000 (\$0.0301) Subtotal (\$41,750)25.0% **Total Costs** (\$167,112)100.0% (\$0.1203) Savings - Cost (\$107,213) N/A (\$0.0772)

# District - 6 Balmorhea

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.3	30,966	\$1,950	\$900
Light Trucks	3	10.1	18,618	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	5	8.0	14,522		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	9				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

8,939

Year 1: Storage Size (scf)

MATOT	ASSUMPTIONS
MAJUN	ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,263.67)

Incremental Cost/mile (\$0.0772)

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$46,734	81.5%	\$0.0513
Automobiles	\$8,741	15.2%	\$0.0310
Light Trucks	\$29,876	52.1%	\$0.0563
Heavy Duty Trucks	\$8,117	14.2%	\$0.0818
Diesel Price Diff.	\$10,598	18.5%	\$0.0310
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$57,333	100.0%	\$0.0457
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$15,771)	10.0%	(\$0.0126)
Compressor	(\$21,076)	13.4%	(\$0.0168)
Storage Vessels	(\$15,669)	9.9%	(\$0.0125)
Dispenser	(\$24,857)	15.8%	(\$0.0198)
Dryer	(\$9,943)	6.3%	(\$0.0079)
Subtotal	(\$87,315)	55.4%	(\$0.0696)
Vehicle			i
Conversion Kit	(\$7,418)	4.7%	(\$0.0059)
Tanks	(\$9,666)	6.1%	(\$0.0077)
Labor	(\$10,589)	6.7%	(\$0.0084)
OEM	(\$4,154)	2.6%	(\$0.0033)
Subtotal	(\$31,827)	20.2%	(\$0.0254)
Operating			
Station Maint.	(\$5,444)	3.5%	(\$0.0043)
Cylinder Recert.	(\$2,091)	1.3%	(\$0.0017)
Power	(\$13,576)	8.6%	(\$0.0108)
Labor - fuel time loss	(\$8,301)	5.3%	(\$0.0066)
NG Fuel Tax	(\$9,129)	5.8%	(\$0.0073)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$38,541)	24.4%	(\$0.0307)
Total Costs	(\$157,683)	100.0%	(\$0.1257)
Savings - Cost	(\$100,350)	N/A	(\$0.0800)

# District - 6 Crane

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.7	29,928	\$1,950	\$900
Light Trucks	3	10.4	18,757	\$2,200	\$900
Heavy Duty Gasoline	1	7.0	10,527	\$3,300	\$900
Heavy Duty Diesel	4	9.0	10,892		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	9				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	10,510

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,182.78)

Incremental Cost/mile (\$0.0800)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$43,672 75.4% \$0.0470 Automobiles \$7,805 13.5% \$0.0367 \$35,867 61.9% \$0.0501 Light Trucks Heavy Duty Trucks \$0 0.0% \$0.0000 Diesel Price Diff. \$14,239 24.6% \$0.0308 0.0% \$0.0000 Maintenance \$0 \$57,911 100.0% Total Savings \$0.0416 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 \$0 9.6% Station setup (\$16,082)(\$0.0116) 12.7% (\$0.0153) Compressor (\$21,258) Storage Vessels (\$16,648) 9.9% (\$0.0120) Dispenser (\$24,857) 14.8% (\$0.0179)5.9% (\$0.0071)Dryer (\$9,943)Subtotal (\$88,788)52.9% (\$0.0638) Vehicle Conversion Kit (\$9,567) 5.7% (\$0.0069) 6.4% (\$0.0078) Tanks (\$10,824)Labor 8.0% (\$0.0096)(\$13,350)OEM (\$4,922)2.9% (\$0.0035)23.0% (\$0.0278)Subtotal (\$38,662)Operating 3.5% (\$0.0042) (\$5,825)Station Maint. 1.5% (\$0.0018) Cylinder Recert. (\$2,495)Power (\$14,039) 8.4% (\$0.0101) 5.5% (\$0.0066) Labor - fuel time loss (\$9,176)NG Fuel Tax (\$8,903)5.3% (\$0.0064)\$0.0000 Additional training \$0 0.0% Subtotal 24.1% (\$0.0291)(\$40,437)**Total Costs** (\$167,888) 100.0% (\$0.1207) (\$109,977) (\$0.0791) Savings - Cost N/A

# District - 6 Dermit

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	15.8	22,545	\$1,950	\$900
Light Trucks	4	11.7	19,003	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	6	9.0	9,795		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	<b>\$0.31</b>
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.09

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	9,784

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,060.57)

Incremental Cost/mile (\$0.0791)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. 87.9% \$0.0521 \$120,516 Automobiles \$4,171 3.0% \$0.0271 \$70,116 \$0.0417 Light Trucks 51.2% Heavy Duty Trucks \$46,230 33.7% \$0.0966 \$0.0348 Diesel Price Diff. \$16,549 12.1% 0.0% \$0.0000 Maintenance **Total Savings** \$137,065 100.0% \$0.0491 COSTS % of Incremental Infrastructure Cost/Mile Costs Land \$0 0.0% \$0.0000 Station setup (\$21,768)8.3% (\$0.0078)9.2% (\$0.0087)Compressor (\$24,148)13.6% (\$0.0128)Storage Vessels (\$35,810)Dispenser (\$24,857)9.4% (\$0.0089)Dryer (\$9,943)3.8% (\$0.0036)Subtotal (\$116,526) 44.2% (\$0.0418)Vehicle Conversion Kit (\$16,762) 6.4% (\$0.0060)Tanks (\$24,024)9.1% (\$0.0086)(\$22,452)8.5% (\$0.0080)Labor OEM (\$7,821) 3.0% (\$0.0028)Subtotal 27.0% (\$0.0255)(\$71,059)Operating Station Maint. (\$12,313)4.7% (\$0.0044)1.9% Cylinder Recert. (\$5,135)(\$0.0018)(\$21,692)8.2% (\$0.0078)Power Labor - fuel time loss (\$15,205)5.8% (\$0.0054)NG Fuel Tax (\$21,612) 8.2% (\$0.0077)Additional training \$0 0.0% \$0.0000 Subtotal (\$75,956) 28.8% (\$0.0272)(\$263,541) 100.0% Total Costs (\$0.0944)Savings - Cost (\$126,475)N/A (\$0.0453)

# District - 6 Fort Stockton

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	21.5	16,353	\$1,950	\$900
Light Trucks	12	13.8	14,868	\$2,200	\$900
Heavy Duty Gasoline	3	6.0	16,920	\$3,300	\$900
Heavy Duty Diesel	6	8.0	10,103		
Dedicated				\$6,350	\$2,800
Dual-fuel			<del></del>	\$5,500	N/A
Total	22				

FUEL PRICES	:
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	8
Year 1: Storage Size (scf)	27,005

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$609.84)

Incremental	Cost/mile	(\$0.0453)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. 56.9% \$0.0423 \$25,230 \$3,231 7.3% \$0.0259 Automobiles \$0.0462 \$21,292 48.0% Light Trucks Heavy Duty Trucks \$707 1.6% \$0.0666 43.1% \$0.0351 Diesel Price Diff. \$19,135 \$0 0.0% \$0.0000 Maintenance \$44,365 100.0% \$0.0389 **Total Savings** COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 (\$15,505)10.0% (\$0.0136)Station setup (\$21,014)13.5% (\$0.0184)Compressor Storage Vessels (\$14,592)9.4% (\$0.0128) 16.0% (\$0.0218)Dispenser (\$24,857)(\$0.0087)Dryer (\$9,943)6.4% Subtotal (\$85,911)55.3% (\$0.0752) Vehicle 5.0% (\$0.0068)Conversion Kit (\$7,775)(\$9,895)6.4% (\$0.0087)Tanks 7.0% (\$0.0095)Labor (\$10,860) **OEM** (\$4,940)3.2% (\$0.0043) Subtotal (\$33,470)21.5% (\$0.0293) Operating (\$5,247)(\$0.0046) Station Maint. 3.4% Cylinder Recert. (\$2,089)1.3% (\$0.0018)Power (\$13,377)8.6% (\$0.0117)4.9% (\$0.0067)Labor - fuel time loss (\$7,649)NG Fuel Tax 4.9% (\$0.0067)(\$7,621)0.0% \$0.0000 Additional training \$0 23.2% (\$0.0315)Subtotal (\$35,984)100.0% **Total Costs** (\$155,364)(\$0.1361)(\$111,000) N/A (\$0.0972)Savings - Cost

# District - 6 Iraan

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	22.3	13,252	\$1,950	\$900
Light Trucks	2	12.6	24,468	\$2,200	\$900
Heavy Duty Gasoline	1	8.5	1,127	\$3,300	\$900
Heavy Duty Diesel	5	8.0	13,874		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>		\$5,500	N/A
Total	9				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	5,712

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,308.31)
Incremental Cost/mile	(\$0.0972)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$35,984 63.7% \$0.0533 \$0.0334 Automobiles \$4,850 8.6% Light Trucks \$23,656 41.9% \$0.0499 \$0.1332 Heavy Duty Trucks \$7,478 13.2% Diesel Price Diff. \$20,510 36.3% \$0.0312 Maintenance \$0 0.0% \$0.0000 100.0% \$0.0424 \$56,493 Total Savings COSTS Incremental % of Infrastructure Cost/Mile Costs 0.0% \$0,0000 Land \$0 9.4% (\$0.0124)(\$16,484)Station setup Compressor (\$21,545)12.3% (\$0.0162)(\$0.0134) Storage Vessels (\$17,845)10.2% (\$0.0187)(\$24,857) 14.2% Dispenser Dryer (\$9,943)5.7% (\$0.0075)(\$90,674) 51.6% (\$0.0680)Subtotal Vehicle Conversion Kit (\$10,124)5.8% (\$0.0076)Tanks (\$12,824) 7.3% (\$0.0096)Labor (\$13,187)7.5% (\$0.0099)**OEM** (\$5,629)3.2% (\$0.0042)Subtotal (\$41,764)23.8% (\$0.0313)Operating (\$6,380)3.6% (\$0.0048)Station Maint Cylinder Recert. (\$2,762)1.6% (\$0.0021)Power (\$14,670)8.4% (\$0.0110) (\$9.104)5.2% (\$0.0068)Labor - fuel time loss NG Fuel Tax (\$10,300)5.9% (\$0.0077)\$0.0000 0.0% Additional training Subtotal (\$0.0324)(\$43,216) 24.6% **Total Costs** (\$175,654) 100.0% (\$0.1318)(\$0.0894)Savings - Cost (\$119,161) N/A

# District - 6 McCamey

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.4	15,390	\$1,950	\$900
Light Trucks	4	11.5	12,580	\$2,200	\$900
Heavy Duty Gasoline	1	4.3	5,956	\$3,300	\$900
Heavy Duty Diesel	6	9.0	13,941		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	12				

Gasoline Price/gallon \$0	2.50 0.89 0.85
Diesel Price/gallon \$6	
	).85
Natural Gas Price Equivalents:	
•	
NG price per gasoline	
gallon equivalent \$0	).31
NG price per diesel	
gallon equivalent \$0	).35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	8,202

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,053.37)

Incremental Cost/mile (\$0.0894)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0380 Gasoline Price Diff. \$49,775 100.0% \$0 \$0.0000 Automobiles 0.0% \$0.0380 \$49,775 Light Trucks 100.0% \$0.0000 Heavy Duty Trucks \$0 0.0% Diesel Price Diff. \$0 0.0% \$0.0000 Maintenance \$0 0.0% \$0.0000 \$49,775 100.0% **Total Savings** \$0.0380 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land \$0 Station setup (\$14,488) 10.1% (\$0.0111)Compressor (\$20,379)14.2% (\$0.0156)8.0% (\$0.0088)Storage Vessels (\$11,520)Dispenser (\$24,857)17.3% (\$0.0190)(\$0.0076)Dryer (\$9,943)6.9% Subtotal (\$81,187)56.5% (\$0.0620)Vehicle (\$7,265)(\$0.0056)Conversion Kit 5.1% (\$0.0076) Tanks (\$9,900) 6.9% Labor (\$9,399)6.5% (\$0.0072)OEM (\$2,543)1.8% (\$0.0019)20.2% (\$0.0222)Subtotal (\$29,107)Operating (\$3,969)2.8% (\$0.0030)Station Maint. 1.8% (\$0.0019)Cylinder Recert. (\$2,528)Power (\$11,751)8.2% (\$0.0090)Labor - fuel time loss (\$5,869)4.1% (\$0.0045)NG Fuel Tax (\$9,333)6.5% (\$0.0071)Additional training \$0 0.0% \$0.0000 Subtotal 23.3% (\$33,450)(\$0.0256)**Total Costs** (\$143,744) 100.0% (\$0.1098) Savings - Cost (\$93,970) (\$0.0718)N/A

# District - 6 Midland 1

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	11	15.1	12,619	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	0	0.0	1		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

10.0%	
\$0.063 \$15.00	
\$15.00	

STATION DESIGN	
Year 1: Compressor Size (scfm	) 3
Year 1: Storage Size (scf)	11,339

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$906.20)
Incremental Cost/mile	(\$0.0718)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$87,612 82.7% \$0.0677 \$0 0.0% \$0.0000 Automobiles Light Trucks \$46,319 43.7% \$0.0482 \$41,293 39.0% \$0.1241 Heavy Duty Trucks \$0.0234 Diesel Price Diff. \$18,276 17.3% Maintenance \$0 0.0% \$0.0000 **Total Savings** \$105,889 100.0% \$0.0510 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 (\$19,730)8.9% (\$0.0095)Station setup Compressor (\$23,123)10.4% (\$0.0111)(\$28,899)13.0% (\$0.0139)Storage Vessels 11.2% (\$0.0120)Dispenser (\$24,857) Dryer (\$9,943)4.5% (\$0.0048)Subtotal (\$106,551) 47.9% (\$0.0513)Vehicle 5.9% (\$0.0063)Conversion Kit (\$13,059)Tanks (\$18,203)8.2% (\$0.0088)7.8% (\$0.0083)Labor (\$17,261) **OEM** (\$7,989)3.6% (\$0.0038)Subtotal (\$56,511)25.4% (\$0.0272)Operating (\$9,978)4.5% (\$0.0048)Station Maint. 1.6% Cylinder Recert. (\$3,649)(\$0.0018)8.5% (\$0.0091)Power (\$18,936)5.2% (\$0.0055)Labor - fuel time loss (\$11,500)NG Fuel Tax (\$15,240)6.9% (\$0.0073)0.0% \$0.0000 Additional training \$0 Subtotal (\$59,303)26.7% (\$0.0286)**Total Costs** (\$222,365)100.0% (\$0.1071)Savings - Cost (\$116,477) N/A (\$0.0561)

## District - 6 Midland 2

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	7	12.0	14,575	\$2,200	\$900
Heavy Duty Gasoline	2	4.7	17,653	\$3,300	\$900
Heavy Duty Diesel	7	12.0	14,198		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	16				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063

Labor Cost (\$/hr)

STATION DESIGN	
Year 1: Compressor Size (scfm)	6
Year 1: Storage Size (scf)	19,727

\$15.00

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

  Light Trucks 90.000

Light Trucks 90,000 Heavy Duty Gasoline 90,000 Heavy Duty Diesel 150,000

Cost/vehicle/year (\$772.24)

Incremental Cost/mile (\$0.0561)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$60,336 84.8% \$0.0496 Automobiles \$6,442 9.1% \$0.0213 Light Trucks \$37,030 52.1% \$0.0495 23.7% Heavy Duty Trucks \$16,864 \$0.1026 Diesel Price Diff. \$10,804 15.2% \$0.0310 0.0% \$0.0000 Maintenance \$0 **Total Savings** \$71,141 100.0% \$0.0455 COSTS % of Incremental Infrastructure Costs Cost/Mile Land **\$**0 0.0% \$0.0000 (\$16,730) 9.6% (\$0.0107)Station setup (\$21,548) 12.4% (\$0.0138) Compressor Storage Vessels (\$18,918) 10.9% (\$0.0121)Dispenser (\$24,857) 14.3% (\$0.0159)5.7% (\$9,943)(\$0.0064)Dryer Subtotal (\$91,996)52.8% (\$0.0588) Vehicle Conversion Kit (\$8,653) 5.0% (\$0.0055)(\$12,566) 7.2% (\$0.0080)Tanks 7.1% (\$0.0079)Labor (\$12,326)**OEM** (\$5,411) 3.1% (\$0.0035)Subtotal (\$38,956)22.3% (\$0.0249)Operating (\$6,483) 3.7% (\$0.0041) Station Maint. (\$2,501) 1.4% (\$0.0016) Cylinder Recert. Power (\$14,789)8.5% (\$0.0095)5.1% Labor - fuel time loss (\$8,901) (\$0.0057)NG Fuel Tax (\$10,713) 6.1% (\$0.0068)0.0% Additional training \$0 \$0.0000 Subtotal (\$43,387)24.9% (\$0.0277)**Total Costs** (\$174,339) 100.0% (\$0.1114) (\$103,198) N/A (\$0.0660) Savings - Cost

# District - 6 Monahans

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	27.3	32,144	\$1,950	\$900
Light Trucks	4	11.8	19,838	\$2,200	\$900
Heavy Duty Gasoline	2	5.7	8,722	\$3,300	\$900
Heavy Duty Diesel	4	9.0	11,104		
Dedicated				\$6,350	\$2,800
Dual-fuel			<b></b>	\$5,500	N/A
Total	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
	_
STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	13,50

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$995.20)
Incremental Cost/mile	(\$0.0660)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$288,391 85.3% \$0.0530 \$29,024 8.6% \$0.0347 Automobiles Light Trucks \$184,224 54.5% \$0.0480 22.2% \$0.0981 Heavy Duty Trucks \$75,143 Diesel Price Diff. \$49,856 14.7% \$0.0466 Maintenance \$0 0.0% \$0.0000 \$338,247 100.0% \$0.0520 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile \$0 0.0% \$0,0000 Land (\$37,808)6.5% (\$0.0058) Station setup Compressor (\$33,237)5.7% (\$0.0051) 15.1% (\$0.0136) Storage Vessels (\$88,608)4.2% (\$0.0038)(\$24,857)Dispenser Dryer (\$9,943)1.7% (\$0.0015)(\$194,454) 33.2% (\$0.0299)Subtotal Vehicle Conversion Kit (\$48,172) 8.2% (\$0.0074)Tanks (\$67,568)11.5% (\$0.0104)10.7% (\$0.0096)Labor (\$62,470)ОЕМ (\$15,183)2.6% (\$0.0023)Subtotal (\$193,394)33.0% (\$0.0297) Operating (\$31,873)5.4% (\$0.0049)Station Maint. Cylinder Recert. (\$16,485) 2.8% (\$0.0025)(\$0.0068)Power (\$44,548)7.6% 7.7% (\$0.0070)Labor - fuel time loss (\$45,276)NG Fuel Tax 10.2% (\$0.0092)(\$59,663)\$0.0000 Additional training 0.0% \$0 Subtotal (\$197,845)33.8% (\$0.0304)**Total Costs** (\$585,692) 100.0% (\$0.0900)(\$247,445) (\$0.0380)Savings - Cost N/A

# District - 6 Odessa DO

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	7	16.5	12,674	\$1,950	\$900
Light Trucks	40	11.9	10,177	\$2,200	\$900
Heavy Duty Gasoline	8	5.8	10,160	\$3,300	\$900
Heavy Duty Diesel	11	6.0	12,389		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>		\$5,500	N/A
Total	66				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	

DISCOUNT DATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	18
Year 1: Storage Size (scf)	63,595

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$397.71)

Incremental Cost/mile (\$0.0380)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$93,613 81.6% \$0.0465 Automobiles \$11,088 9.7% \$0.0306 \$55,863 48.7% \$0.0376 Light Trucks Heavy Duty Trucks \$26,661 23.2% \$0.1596 Diesel Price Diff. \$21,098 18.4% \$0.0350 Maintenance \$0 0.0% \$0.0000 \$114,711 100.0% \$0.0438 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$0.0078) Station setup (\$20,509) 8.3% (\$23,552) 9.5% (\$0.0090) Compressor Storage Vessels (\$31,460) 12.7% (\$0.0120) Dispenser (\$24,857) 10.1% (\$0.0095) (\$9,943)4.0% (\$0.0038)Dryer 44.7% Subtotal (\$110,320)(\$0.0422)Vehicle Conversion Kit (\$15,187)6.2% (\$0.0058) 8.4% (\$0.0079) Tanks (\$20,674)(\$20,741)8.4% (\$0.0079)Labor **OEM** (\$9,850)4.0% (\$0.0038)26.9% Subtotal (\$0.0254)(\$66,452)Operating Station Maint. (\$10,853) 4.4% (\$0.0041) Cylinder Recert. (\$3,906) 1.6% (\$0.0015) Power (\$19,933) 8.1% (\$0.0076)6.1% Labor - fuel time loss (\$15,042)(\$0.0057) 8.2% (\$0.0077)NG Fuel Tax (\$20,254)0.0% Additional training \$0.0000 28.4% Subtotal (\$69,988)(\$0.0267)**Total Costs** (\$246,760) 100.0% (\$0.0943)(\$132,049) N/A (\$0.0505) Savings - Cost

# District - 6 Pecos

VEHICLE DATA					OEM Cost
·			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	19.1	19,194	\$1,950	\$900
Light Trucks	10	15.4	15,758	\$2,200	\$900
Heavy Duty Gasoline	2	3.7	8,860	\$3,300	\$900
Heavy Duty Diesel	6	8.0	12,788		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	20				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	
STATION DESIGN		
Year 1: Compressor Size (scfm)	6	

Year 1: Storage Size (scf)

20,917

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$700.38)
Incremental Cost/mile	(\$0.0505)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$52,613 80.7% \$0.0440 Automobiles \$8,604 13.2% \$0.0288 Light Trucks \$38,148 58.5% \$0.0452 Heavy Duty Trucks \$5,860 9.0% \$0.1091 Diesel Price Diff. \$12,545 19.3% \$0.0281 Maintenance \$0 0.0% \$0.0000 \$65,158 100.0% Total Savings \$0.0397 COSTS % of Incremental Infrastructure Cost/Mile Costs Land 0.0% \$0.0000 9.7% (\$16,440) (\$0.0100)Station setup Compressor (\$21,426)12.7% (\$0.0130) Storage Vessels (\$17,893)10.6% (\$0.0109)Dispenser (\$24,857)14.7% (\$0.0151)Dryer (\$9,943)5.9% (\$0.0061)(\$90,557)53.6% (\$0.0552)Subtotal Vehicle Conversion Kit (\$7,942)4.7% (\$0.0048)Tanks 6.3% (\$0.0064)(\$10,566)Labor (\$11,726)6.9% (\$0.0071)OEM 3.6% (\$6,060)(\$0.0037)Subtotal (\$36,294)21.5% (\$0.0221)Operating 3.7% Station Maint. (\$6,181)(\$0.0038)(\$2,107)1.2% (\$0.0013) Cylinder Recert. (\$14,421)8.5% Power (\$0.0088)Labor - fuel time loss (\$9,430)5.6% (\$0.0057)NG Fuel Tax (\$9,808)5.8% (\$0.0060)Additional training 0.0% \$0.0000 Subtotal (\$41,948)24.9% (\$0.0255)**Total Costs** (\$168,798) 100.0% (\$0.1028) Savings - Cost (\$103,640) N/A (\$0.0631)

# District - 6 Sanderson

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.2	31,676	\$1,950	\$900
Light Trucks	4	12.9	22,358	\$2,200	\$900
Heavy Duty Gasoline	1	5.3	5,697	\$3,300	\$900
Heavy Duty Diesel	4	10.0	14,213		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	11,796

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,099.41)

Incremental Cost/mile (\$0.0631)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$48,208 74.4% \$0.0506 \$6,711 \$0.0427 Automobiles 10.4% \$16,385 25.3% \$0.0404 Light Trucks Heavy Duty Trucks \$25,112 38.8% \$0.0643 Diesel Price Diff. \$16,570 25.6% \$0.0348 \$0 0.0% \$0.0000 Maintenance Total Savings \$64,778 100.0% \$0.0453 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$0.0117)(\$16,792) 8.9% Station setup (\$21,648) 11.5% (\$0.0151)Compressor Storage Vessels (\$18,984)10.1% (\$0.0133)(\$0.0174)Dispenser (\$24,857) 13.2% 5.3% (\$0.0070)(\$9,943) Dryer (\$92,224)49.1% Subtotal (\$0.0645)Vehicle Conversion Kit (\$11,636) 6.2% (\$0.0081)(\$16,824) 9.0% (\$0.0118) Tanks (\$15,135)8.1% (\$0.0106) Labor (\$0.0030)**OEM** (\$4,266) 2.3% (\$47,860)25.5% (\$0.0335)Subtotal Operating (\$6,716) 3.6% (\$0.0047)Station Maint. (\$3,775) 2.0% (\$0.0026)Cylinder Recert. Power (\$15,121)8.0% (\$0.0106)(\$8,795)4.7% (\$0.0062)Labor - fuel time loss NG Fuel Tax (\$13,467) 7.2% (\$0.0094)0.0% \$0.0000 Additional training \$0 Subtotal (\$47,875)25.5% (\$0.0335)**Total Costs** (\$187,959) 100.0% (\$0.1314)(\$123,181) N/A (\$0.0861) Savings - Cost

# District - 6 Stanton

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	13.6	16,661	\$1,950	\$900
Light Trucks	4	14.2	10,762	\$2,200	\$900
Heavy Duty Gasoline	3	9.0	13,805	\$3,300	\$900
Heavy Duty Diesel	6	8.0	10,116		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u> -	\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
OTATION DEGICN	
STATION DESIGN	•
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	10,961

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- Vehicles are sold off at the end of the year when they reach the following mileage totals:
   Automobiles
   90,000

 Automobiles
 90,000

 Light Trucks
 90,000

 Heavy Duty Gasoline
 90,000

 Heavy Duty Diesel
 150,000

Cost/vehicle/year (\$933.35)

Incremental Cost/mile (\$0.0861)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$22,880 41.2% \$0.0294 \$7,034 12.7% Automobiles \$0.0226 Light Trucks \$15,846 28.6% \$0.0339 0.0% \$0.0000 Heavy Duty Trucks \$0 Diesel Price Diff. \$32,591 58.8% \$0.0258 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$55,471 100.0% \$0.0272 COSTS % of Incremental Infrastructure Cost/Mile Costs Land 0.0% \$0 \$0.0000 Station setup (\$17,216) 9.1% (\$0.0084)Compressor (\$21,946) 11.6% (\$0.0108) Storage Vessels (\$20,138)10.7% (\$0.0099)13.2% Dispenser (\$24,857)(\$0.0122)Dryer (\$9,943)5.3% (\$0.0049)Subtotal (\$94,100) 49.8% (\$0.0461)Vehicle Conversion Kit (\$9,904)5.2% (\$0.0049)6.0% Tanks (\$11,282)(\$0.0055)8.0% Labor (\$15,132)(\$0.0074)**OEM** (\$10,882)5.8% (\$0.0053)25.0% Subtotal (\$47,199)(\$0.0231) Operating Station Maint. (\$7,260)3.8% (\$0.0036)0.9% Cylinder Recert. (\$1,742)(\$0.0009)Power 8.4% (\$15,794)(\$0.0077)Labor - fuel time loss (\$10,834)5.7% (\$0.0053) NG Fuel Tax (\$12,051)6.4% (\$0.0059)Additional training \$0 0.0% \$0.0000 25.2% Subtotal (\$47,681)(\$0.0234)**Total Costs** (\$188,980) 100.0% (\$0.0926)(\$133,509) N/A (\$0.0654) Savings - Cost

# District - 7 **Ballinger**

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	25.7	32,999	\$1,950	\$900
Light Trucks	2	17.1	24,766	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	8	11.0	20,096		
Dedicated				\$6,350	\$2,800
Dual-fuel		<del></del>	<del></del>	\$5,500	N/A
Total .	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063

DISCOUNT RATE

Labor Cost (\$/hr)

STATION DESIGN	
Year 1: Compressor Size (scfm)	1
Year 1: Storage Size (scf)	5.171

\$15.00

### MAJOR ASSUMPTIONS

1. Fueling station is designed for continuous fast-filling in one session per day.

- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

	<u>.</u>
Cost/vehicle/year	(\$1,287.50)
Incremental Cost/mile	(\$0.0654)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0434 Gasoline Price Diff. \$37,862 60.4% \$0 0.0% \$0.0000 Automobiles Light Trucks \$37,862 60.4% \$0.0434 \$0.0000 Heavy Duty Trucks \$0 0.0% Diesel Price Diff. \$24,787 \$0.0314 39.6% \$0.0000 Maintenance \$0 0.0% **Total Savings** \$62,649 100.0% \$0.0377 COSTS % of Incremental Infrastructure Cost/Mile Costs \$0.0000 Land \$0 0.0% (\$17,147)9.4% (\$0.0103)Station setup Compressor (\$21,848)12.0% (\$0.0132) Storage Vessels (\$20,062)11.0% (\$0.0121)(\$0.0150) Dispenser (\$24,857)13.7% Dryer (\$9,943)5.5% (\$0.0060)Subtotal (\$93,856) 51.7% (\$0.0565) Vehicle Conversion Kit (\$9,205)5.1% (\$0.0055)Tanks (\$11,274)6.2% (\$0.0068) Labor (\$12,653) 7.0% (\$0.0076) **OEM** (\$8,299) 4.6% (\$0.0050) Subtotal (\$41,430)22.8% (\$0.0249) Operating Station Maint. (\$7,080)3.9% (\$0.0043) 1.0% (\$0.0011)Cylinder Recert. (\$1,850)(\$0.0094)Power (\$15,556)8.6% 5.3% (\$0.0058)Labor - fuel time loss (\$9,696)NG Fuel Tax (\$12,149)6.7% (\$0.0073)Additional training \$0 0.0% \$0.0000 Subtotal (\$46,331)25.5% (\$0.0279)(\$0.1093) **Total Costs** (\$181,618) 100.0% Savings - Cost (\$118,969) N/A (\$0.0716)

# District - 7 Big Lake

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	5	13.5	18,503	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	6	9.0	16,743		
Dedicated				\$6,350	\$2,800
Dual-fuel			<b></b>	\$5,500	N/A
Total	11				

\$2.50
\$0.89
\$0.85
\$0.31
\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	8,485

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,147.28)
Incremental Cost/mile	(\$0.0716)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$35,913 83.5% \$0.0410 11.7% \$5,036 \$0.0320 Automobiles 60.9% Light Trucks \$26,173 \$0.0388 \$4,704 10.9% \$0.1066 Heavy Duty Trucks Diesel Price Diff. \$7,093 16.5% \$0.0308 0.0% Maintenance \$0 \$0.0000 \$43,006 100.0% \$0.0389 **Total Savings** COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 9.7% (\$14,534)(\$0.0131)Station setup Compressor (\$20,423)13.7% (\$0.0185)7.7% (\$11,562)(\$0.0105)Storage Vessels Dispenser (\$24,857)16.6% (\$0.0225)Dryer (\$9,943) 6.7% (\$0.0090)Subtotal (\$81,318)54.5% (\$0.0735)Vehicle 5.7% (\$0.0077) Conversion Kit (\$8,482)8.3% Tanks (\$12,337)(\$0.0112)7.2% (\$0.0098)Labor (\$10,790)2.0% **OEM** (\$3,045)(\$0.0028)23.2% Subtotal (\$34,654)(\$0.0313)Operating 2.7% (\$4,087)(\$0.0037)Station Maint 2.1% Cylinder Recert. (\$3,089)(\$0.0028)8.1% (\$0.0109)Power (\$12,066)4.2% (\$0.0056)Labor - fuel time loss (\$6,215)NG Fuel Tax (\$7,902)5.3% (\$0.0071)0.0% \$0.0000 \$0 Additional training Subtotal (\$33,358)22.3% (\$0.0302) **Total Costs** (\$149,330) 100.0% (\$0.1350)(\$106,324) N/A (\$0.0961)Savings - Cost

# District - 7 **Brackettville**

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.2	16,698	\$1,950	\$900
Light Trucks	5	14.9	14,307	\$2,200	\$900
Heavy Duty Gasoline	2	5.3	2,341	\$3,300	\$900
Heavy Duty Diesel	3	9.0	9,759		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total .	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	8,173

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,025.34) Incremental Cost/mile (\$0.0961)

#### SAVINGS Incremental 30 year NPV % of Savings Savings/Mile \$0.0464 Gasoline Price Diff. \$231,030 78.2% \$0.0323 \$11,079 3.8% Automobiles Light Trucks \$198,772 67.3% \$0.0444 \$0.1287 Heavy Duty Trucks \$21,178 7.2% \$0.0398 Diesel Price Diff. \$64,378 21.8% \$0.0000 \$0 0.0% Maintenance **Total Savings** \$295,408 100.0% \$0.0448 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 6.5% (\$0.0054)Station setup (\$35,823) (\$32,041) 5.8% (\$0.0049)Compressor Storage Vessels (\$81,919) 14.8% (\$0.0124)4.5% (\$0.0038)Dispenser (\$24,857)(\$9,943) 1.8% (\$0.0015)Dryer 33.4% (\$0.0280)Subtotal (\$184,583)Vehicle 8.7% Conversion Kit (\$48,130) (\$0.0073)(\$60,750) 11.0% (\$0.0092)Tanks (\$0.0094)Labor (\$61,721) 11.2% **OEM** (\$20,329)3.7% (\$0.0031)Subtotal 34.5% (\$0.0289)(\$190,930)Operating (\$29,423) 5.3% (\$0.0045)Station Maint. (\$0.0021)Cylinder Recert. (\$13,852) 2.5% 7.6% (\$0.0063)Power (\$41,752)Labor - fuel time loss (\$41,931)7.6% (\$0.0064) NG Fuel Tax (\$50,375)9.1% (\$0.0076)Additional training \$0 0.0% \$0.0000 Subtotal (\$177,333)32.1% (\$0.0269)**Total Costs** (\$552,846) 100.0% (\$0.0838) (\$257,438) (\$0.0390) N/A Savings - Cost

# District - 7 Del Rio

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	6	17.8	6,061	\$1,950	\$900
Light Trucks	34	13.0	13,965	\$2,200	\$900
Heavy Duty Gasoline	3	4.5	5,819	\$3,300	\$900
Heavy Duty Diesel	19	7.0	10,834		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	62				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	15
Year 1: Storage Size (scf)	50,944

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$440.46)

Incremental Cost/mile (\$0.0390)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. 51.1% \$0.0361 \$26,131 0.0% \$0.0000 Automobiles \$0 Light Trucks \$26,131 51.1% \$0.0361 \$0.0000 Heavy Duty Trucks \$0 0.0% 48.9% Diesel Price Diff. \$24,961 \$0.0281 Maintenance \$0 0.0% \$0,0000 \$51,091 Total Savings 100.0% \$0.0317 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0.0000 Land (\$16,409) 9.0% (\$0.0102)Station setup (\$0.0133) Compressor (\$21,519)11.8% Storage Vessels (\$17,522)9.6% (\$0.0109)(\$24,857) 13.6% Dispenser (\$0.0154)Dryer (\$9,943) 5.5% (\$0.0062)Subtotal (\$90,249) 49.5% (\$0.0559) Vehicle Conversion Kit (\$11,451)6.3% (\$0.0071) Tanks (\$13,532)7.4% (\$0.0084) 8.3% (\$0.0094)Labor (\$15,152)**OEM** (\$7,620)4.2% (\$0.0047)26.2% Subtotal (\$47,754)(\$0.0296)Operating Station Maint. (\$6,309) 3.5% (\$0.0039) Cylinder Recert. (\$2,598) 1.4% (\$0.0016) 8.0% Power (\$14,619) (\$0.0091)Labor - fuel time loss (\$8,672)4.8% (\$0.0054) NG Fuel Tax (\$12,149)6.7% (\$0.0075)Additional training 0.0% \$0.0000 Subtotal (\$44,347)24.3% (\$0.0275)**Total Costs** (\$182,349) 100.0% (\$0.1130) Savings - Cost (\$131,258) N/A (\$0.0814)

# District - 7 Eden

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	5	16.1	15,378	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	8	10.0	14,139		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>	<del></del>	\$5,500	N/A
Total	13				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.09
	4

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	5,907

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

  Light Tracks 90,000

Light Trucks 90,000
Heavy Duty Gasoline 90,000
Heavy Duty Diesel 150,000

Cost/vehicle/year (\$1,071.06)

Incremental Cost/mile (\$0.0814)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$98,014 83.9% \$0.0442 Automobiles \$0 0.0% \$0.0000 Light Trucks 76.7% \$89,642 \$0.0417 Heavy Duty Trucks \$8,372 7.2% \$0.1252 Diesel Price Diff. \$18,788 16.1% \$0.0311 0.0% Maintenance \$0 \$0.0000 **Total Savings** \$116,802 100.0% \$0.0414 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 \$0 Station setup (\$20,531) 8.1% (\$0.0073)(\$23,543) 9.3% Compressor (\$0.0083) Storage Vessels (\$31,585) 12.5% (\$0.0112) Dispenser (\$24,857) 9.8% (\$0.0088)(\$9,943) 3.9% (\$0.0035)Dryer Subtotal (\$110,459) 43.6% (\$0.0392) Vehicle Conversion Kit (\$17,315) 6.8% (\$0.0061) (\$23,174) 9.1% (\$0.0082)Tanks (\$22,638) 8.9% (\$0.0080)Labor **OEM** (\$9,265)3.7% (\$0.0033)Subtotal (\$72,392)28.6% (\$0.0257)Operating Station Maint. (\$10,951) 4.3% (\$0.0039) Cylinder Recert. (\$5,002) 2.0% (\$0.0018) Power (\$20,100)7.9% (\$0.0071) (\$15,083) 6.0% (\$0.0053)Labor - fuel time loss NG Fuel Tax (\$19,349)7.6% (\$0.0069)0.0% Additional training \$0 \$0.0000 Subtotal (\$70,485)27.8% (\$0.0250) **Total Costs** (\$253,335)100.0% (\$0.0898) Savings - Cost (\$136,533) N/A (\$0.0484)

# District - 7 Junction

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	16	13.8	14,252	\$2,200	\$900
Heavy Duty Gasoline	1	4.6	7,092	\$3,300	\$900
Heavy Duty Diesel	6	9.0	12,812		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	23				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	6
Year 1: Storage Size (scf)	22,055

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$629.71)
Incremental Cost/mile	(\$0.0484)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$39,805 70.9% \$0.0421 Automobiles \$6,853 12.2% \$0.0314 Light Trucks \$29,689 52.8% \$0.0422 **Heavy Duty Trucks** \$3,264 5.8% \$0.1349 Diesel Price Diff. \$16,376 29.1% \$0.0310 Maintenance \$0 0.0% \$0.0000 **Fotal Savings** \$56,181 100.0% \$0.0381 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0.0000 Land \$0 Station setup (\$16,143) 9.4% (\$0.0109)(\$21,311)12.5% (\$0.0145)Compressor Storage Vessels (\$16,804) 9.8% (\$0.0114) Dispenser (\$24,857) 14.5% (\$0.0169) (\$9,943)5.8% (\$0.0067)Dryer Subtotal (\$89,058) 52.1% (\$0.0604)Vehicle Conversion Kit (\$9,585) 5.6% (\$0.0065)Tanks 7.0% (\$11,924)(\$0.0081)Labor (\$13,876) 8.1% (\$0.0094)OEM (\$4,690) 2.7% (\$0.0032)Subtotal (\$40,074) 23.4% (\$0.0272)Operating Station Maint (\$5,955) 3.5% (\$0.0040) 1.6% (\$0.0018) Cylinder Recert. (\$2,701)8.3% (\$0.0096) Power (\$14,222) Labor - fuel time loss (\$9,051) 5.3% (\$0.0061)NG Fuel Tax (\$9,847)5.8% (\$0.0067) Additional training \$0 0.0% \$0.0000 Subtotal (\$41,776)24.4% (\$0.0283)**Total Costs** (\$170,907) 100.0% (\$0.1159)Savings - Cost (\$114,726) N/A (\$0.0778)

## District - 7 Ozona

VEHICLE DATA					OEM Cost
	1		Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.5	23,149	\$1,950	\$900
Light Trucks	3	13.8	24,863	\$2,200	\$900
Heavy Duty Gasoline	1	4.2	2,567	\$3,300	\$900
Heavy Duty Diesel	6	9.0	11,220		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0	0.063
Labor Cost (\$/hr)	\$:	15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	8,997

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150.000

Cost/vehicle/year (\$1,106.36)

Incremental Cost/mile (\$0.0778)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$28,936 48.6% \$0.0472 Gasoline Price Diff. Automobiles \$0 0.0% \$0.0000 48.6% \$0.0472 Light Trucks \$28,936 Heavy Duty Trucks \$0 0.0% \$0.0000 Diesel Price Diff. \$30,546 51.4% \$0.0352 Maintenance \$0 0.0% \$0.0000 \$59,482 100.0% \$0.0402 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 9.3% Station setup (\$17,392) (\$0.0117)11.8% (\$0.0149) Compressor (\$22,018)Storage Vessels (\$20,773) 11.1% (\$0.0140)Dispenser (\$24,857) 13.3% (\$0.0168)(\$9,943)5.3% (\$0.0067)Dryer (\$94,982)50.8% Subtotal (\$0.0642)Vehicle (\$0.0070)Conversion Kit (\$10,402) 5.6% 6.6% (\$0.0084) Tanks (\$12,403)7.3% (\$0.0092)Labor (\$13,685)OEM 3.8% (\$0.0048)(\$7,086)(\$43,576) 23.3% (\$0.0294)Subtotal Operating Station Maint. (\$7,489) 4.0% (\$0.0051) Cylinder Recert. (\$2,542)1.4% (\$0.0017)Power (\$16,094)8.6% (\$0.0109)5.5% (\$0.0070)Labor - fuel time loss (\$10,315)NG Fuel Tax 6.3% (\$0.0080)(\$11,817)0.0% \$0.0000 Additional training 25.8% (\$0.0326)Subtotal (\$48,256)**Total Costs** (\$186,814) 100.0% (\$0.1262) Savings - Cost (\$127,332) N/A (\$0.0860)

# District - 7 Robert Lee

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	5	12.2	13,012	\$2,200	\$900
Heavy Duty Gasoline	0	. 0.0	1	\$3,300	\$900
Heavy Duty Diesel	7	8.0	15,765		
Dedicated				\$6,350	\$2,800
Dual-fuel		<del>-</del> -	<u></u>	\$5,500	N/A
Total	12				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	
STATION DESIGN		
Year 1: Compressor Size (scfm)	2	
Year 1: Storage Size (scf)	6,579	

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,125.61)

Incremental Cost/mile (\$0.0860)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$65,702 78.5% \$0.0398 \$0.0338 Automobiles \$5,676 6.8% \$53,376 63.8% \$0.0378 Light Trucks 7.9% \$0.0933 Heavy Duty Trucks \$6,650 21.5% Diesel Price Diff. \$17,977 \$0.0255 0.0% Maintenance \$0,0000 **Total Savings** \$83,679 100.0% \$0.0355 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$18,125)8.4% (\$0.0077)Station setup (\$22,317)10.4% (\$0.0095) Compressor 10.9% Storage Vessels (\$23,475)(\$0.0100) 11.6% Dispenser (\$24,857) (\$0.0105)4.6% Dryer (\$9,943) (\$0.0042)45.9% (\$98,716) Subtotal (\$0.0419)Vehicle Conversion Kit (\$13,596) 6.3% (\$0.0058) 8.2% Tanks (\$17,553) (\$0.0074) Labor (\$18,606) 8.7% (\$0.0079)OEM 4.6% (\$0.0042) (\$9,867)(\$59,621) 27.7% (\$0.0253)Subtotal Operating Station Maint. (\$8,108) 3.8% (\$0.0034) Cylinder Recert. (\$3,339)1.6% (\$0.0014) Power (\$16,693) 7.8% (\$0.0071)5.4% Labor - fuel time loss (\$11,640) (\$0.0049)NG Fuel Tax 7.8% (\$16,767) (\$0.0071)0.0% \$0.0000 Additional training Subtotal (\$56,548)26.3% (\$0.0240)100.0% **Total Costs** (\$214,886) (\$0.0911)Savings - Cost (\$131,207) N/A (\$0.0556)

# District - 7 **Rocksprings**

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.2	17,805	\$1,950	\$900
Light Trucks	8	15.5	18,733	\$2,200	\$900
Heavy Duty Gasoline	1	6.2	7,557	\$3,300	\$900
Heavy Duty Diesel	7	11.0	12,842		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>	<u></u>	\$5,500	N/A
Total	17				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

DISCOUNT DATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	14,679

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$818.73)
	_
Incremental Cost/mile	(\$0.0556)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$108,919 87.6% \$0.0384 Automobiles \$2,981 2.4% \$0.0284 81.6% \$0.0377 Light Trucks \$101,434 Heavy Duty Trucks \$4,505 3.6% \$0.1075 Diesel Price Diff. \$15,448 12.4% \$0.0278 0.0% \$0.0000 Maintenance \$0 **Total Savings** \$124,367 100.0% \$0.0367 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$20,825) 7.3% Station setup (\$0.0061)8.3% (\$0.0070) Compressor (\$23,672) Storage Vessels (\$32,635) 11.5% (\$0.0096) 8.7% Dispenser (\$24,857) (\$0.0073)3.5% (\$9,943) (\$0.0029) Drver 39.3% Subtotal (\$111,931) (\$0.0330)Vehicle Conversion Kit (\$23,128) 8.1% (\$0.0068) (\$29,703) 10.4% (\$0.0088) Tanks Labor (\$29,964)10.5% (\$0.0088)**OEM** (\$9,864)3.5% (\$0.0029) Subtotal (\$92,658) 32.6% (\$0.0273)Operating Station Maint. (\$11,290) 4.0% (\$0.0033) Cylinder Recert. (\$6,838) 2.4% (\$0.0020) Power (\$20,507)7.2% (\$0.0060)(\$16,345)5.7% (\$0.0048) Labor - fuel time loss NG Fuel Tax (\$25,082)8.8% (\$0.0074) \$0 0.0% Additional training \$0.0000 Subtotal (\$80,062) 28.1% (\$0.0236)**Total Costs** (\$284,651) 100.0% (\$0.0839)Savings - Cost (\$160,284) N/A (\$0.0472)

# District - 7 San Angelo

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	20.2	5,570	\$1,950	\$900
Light Trucks	21	15.3	13,589	\$2,200	\$900
Heavy Duty Gasoline	1	5.3	4,444	\$3,300	\$900
Heavy Duty Diesel	7	10.0	10,104		
Dedicated				\$6,350	\$2,800
Dual-fuel		<b>-</b> -		\$5,500	N/A
Total	31				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

Labor Cost (\$/hr)	\$15.00
Electricity Cost (\$/kWh)	\$0.063
OTHER FACTORS	

STATION DESIGN	
Year 1: Compressor Size (scfm)	7
Year 1: Storage Size (scf)	24,480

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$548.48)

Incremental Cost/mile	(\$0.0472)
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#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$128,525 79.9% \$0.0356 Automobiles \$62,734 39.0% \$0.0331 Light Trucks \$65,792 40.9% \$0.0385 Heavy Duty Trucks \$0 0.0% \$0.0000 Diesel Price Diff. \$32,240 20.1% \$0.0409 0.0% \$0.0000 Maintenance \$0 \$160,765 **Total Savings** 100.0% \$0.0366 COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 Land 0.0% \$0 7.5% (\$0.0055)Station setup (\$24,351) Compressor (\$25,675) 7.9% (\$0.0058) Storage Vessels (\$44,129) 13.6% (\$0.0100)7.7% Dispenser (\$24,857) (\$0.0057)(\$9,943)3.1% (\$0.0023)Dryer 39.8% Subtotal (\$128,954) (\$0.0293)Vehicle Conversion Kit (\$20,892) 6.4% (\$0.0048) 7.4% (\$0.0054)Tanks (\$23,866) (\$30,703) 9.5% (\$0.0070)Labor 4.7% OEM (\$15,189) (\$0.0035)Subtotal (\$90,649) 27.9% (\$0.0206)Operating 4.8% (\$0.0035)Station Maint. (\$15,409) 1.6% (\$0.0012) Cylinder Recert. (\$5,063) 7.8% (\$0.0057)Power (\$25,258) 9.3% Labor - fuel time loss (\$30,128)(\$0.0069)(\$28,933) 8.9% (\$0.0066)NG Fuel Tax Additional training \$0 0.0% \$0.0000 32.3% Subtotal (\$104,791) (\$0.0238)**Total Costs** (\$324,394)100.0% (\$0.0738)Savings - Cost (\$163,629) N/A (\$0.0372)

# District - 7 San Angelo DO

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	9	17.7	22,361	\$1,950	\$900
Light Trucks	17	14.9	10,674	\$2,200	\$900
Heavy Duty Gasoline	О	0.0	1	\$3,300	\$900
Heavy Duty Diesel	4	7.0	25,092		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	30				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	8
Year 1: Storage Size (scf)	28,569

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$578.59) Cost/vehicle/year

Incremental Cost/mile (\$0.0372)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings \$135,832 Gasoline Price Diff. 86.4% \$0.0417 7.8% Automobiles \$12,201 \$0.0243 Light Trucks \$116,615 74.2% \$0.0431 \$7,017 4.5% \$0.1450 Heavy Duty Trucks Diesel Price Diff. 13.6% \$21,354 \$0.0348 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$157,186 100.0% \$0.0406 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$23,446) 7.5% Station setup (\$0.0061)Compressor (\$25,076) 8.1% (\$0.0065) 13.3% (\$0.0107) Storage Vessels (\$41,340)8.0% Dispenser (\$24,857)(\$0.0064)Dryer (\$9,943)3.2% (\$0.0026) Subtotal (\$124,661) 40.1% (\$0.0322)Vehicle (\$21,601) 7.0% (\$0.0056) Conversion Kit 9.2% Tanks (\$28,553) (\$0.0074) 9.5% Labor (\$29,551)(\$0.0076) OEM (\$11,279)3.6% (\$0.0029) (\$90,984)29.3% (\$0.0235) Subtotal Operating Station Maint. (\$14,276) 4.6% (\$0.0037) 2.0% (\$0.0016) Cylinder Recert. (\$6,125)Power (\$23,968)7.7% (\$0.0062)Labor - fuel time loss (\$21,464) 6.9% (\$0.0055)NG Fuel Tax (\$29,211)9.4% (\$0.0076)Additional training \$0 0.0% \$0.0000 Subtotal (\$95,043) 30.6% (\$0.0246) **Total Costs** (\$310,688) 100.0% (\$0.0803) Savings - Cost (\$153,502) N/A (\$0.0397)

# District - 7 Sonora

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	23.9	17,773	\$1,950	\$900
Light Trucks	17	13.5	16,870	\$2,200	\$900
Heavy Duty Gasoline	2	3.9	2,567	\$3,300	\$900
Heavy Duty Diesel	7	8.0	11,147		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	29				

\$2.50
\$0.89
\$0.85
<b>\$</b> 0.31
\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh) Labor Cost (\$/hr)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	9
Year 1: Storage Size (scf)	30,216

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$561.50)
	-
Incremental Cost/mile	(\$0.0397)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$0.0449 \$40,342 56.9% Automobiles 0.0% \$0.0000 \$0 Light Trucks \$40,342 56.9% \$0.0449 0.0% \$0.0000 Heavy Duty Trucks Diesel Price Diff. \$30,546 43.1% \$0.0352 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$70,888 100.0% \$0.0401 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$18,150) 9.3% (\$0.0103)Station setup Compressor (\$22,399)11.4% (\$0.0127)Storage Vessels (\$23,333) 11.9% (\$0.0132)12.7% Dispenser (\$24,857) (\$0.0141)Dryer (\$9,943) 5.1% (\$0.0056)50.3% Subtotal (\$98,681) (\$0.0559)Vehicle Conversion Kit (\$10,290) 5.3% (\$0.0058)6.3% (\$0.0070)Tanks (\$12,403)Labor (\$13,979) 7.1% (\$0.0079)OEM 4.3% (\$0.0048)(\$8,464)23.0% Subtotal (\$45,136)(\$0.0256)Operating (\$0.0047)Station Maint. (\$8,273)4.2% Cylinder Recert. (\$2,382)1.2% (\$0.0013)Power (\$16,968) 8.7% (\$0.0096)Labor - fuel time loss (\$11,325) 5.8% (\$0.0064)NG Fuel Tax 6.8% (\$0.0075)(\$13,231)Additional training \$0 0.0% \$0.0000 Subtotal (\$52,179)26.6% (\$0.0295)**Total Costs** (\$195,997) 100.0% (\$0.1110)Savings - Cost (\$125,109)N/A (\$0.0708)

# District - 7 Sterling City

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	5	13.0	19,076	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	7	8.0	15,765		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	_12				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

RATE 10.0%	DISCOUNT RATE	
CTORS	OTHER FACTORS	
	Electricity Cost (\$/kW	
\$/hr) \$15.00	Labor Cost (\$/hr)	
\$/hr)	Labor Cost (\$/hr)	

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	9,037

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,105.96)

Incremental Cost/mile (\$0.0708)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings 77.5% \$0.0492 Gasoline Price Diff. \$322,775 \$38,282 9.2% \$0.0295 Automobiles 62.9% \$0.0516 Light Trucks \$261,991 5.4% \$0.1233 \$22,502 Heavy Duty Trucks 22.5% \$0.0349 Diesel Price Diff. \$93,819 \$0 0.0% \$0.0000 Maintenance Total Savings \$416,594 100.0% \$0.0451 COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 Land \$0 0.0% Station setup (\$45,451)6.1% (\$0.0049)(\$0.0041) (\$37,730)5.1% Compressor 15.3% (\$0.0123) Storage Vessels (\$113,295)(\$24,857) 3.4% (\$0.0027)Dispenser (\$0.0011)Dryer (\$9,943)1.3% 31.3% (\$0.0250) Subtotal (\$231,275)Vehicle (\$0.0071) Conversion Kit (\$65,243) 8.8% (\$77,911)10.5% (\$0.0084) **Tanks** 11.9% (\$0.0095) (\$88,090) Labor (\$0.0032) OEM (\$29,287)4.0% 35.2% (\$0.0282) Subtotal (\$260,531)Operating (\$41,640) 5.6% (\$0.0045)Station Maint. Cylinder Recert. (\$17,672)2.4% (\$0.0019) Power (\$56,061) 7.6% (\$0.0061)8.5% Labor - fuel time loss (\$62,987)(\$0.0068)NG Fuel Tax (\$69,501)9.4% (\$0.0075)\$0.0000 Additional training 0.0% 33.5% (\$247,861) (\$0.0268)Subtotal **Total Costs** (\$739,667) 100.0% (\$0.0800)(\$0.0350) Savings - Cost (\$323,072)N/A

## District - 8 Abilene

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	12	19.5	11,479	\$1,950	\$900
Light Trucks	41	11.2	13,135	\$2,200	\$900
Heavy Duty Gasoline	2	4.7	9,677	\$3,300	\$900
Heavy Duty Diesel	28	8.0	12,212		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	83				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

Year 1: Storage Size (scf)

69,910

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90 000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$412.91)
Incremental Cost/mile	(\$0.0350)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$187,676 80.1% \$0.0470 \$0.0290 Automobiles \$28,277 12.1% \$0.0529 Light Trucks \$159,399 68.1% \$0.0000 Heavy Duty Trucks 0.0% 19.9% \$0.0401 Diesel Price Diff. \$46,534 \$0 0.0% \$0.0000 Maintenance Total Savings \$234,210 100.0% \$0.0455 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0.0000 Land \$0 Station setup (\$30,438)7.2% (\$0.0059)(\$29,006) (\$0.0056) 6.9% Compressor (\$64,256)15.2% (\$0.0125) Storage Vessels Dispenser (\$24,857)5.9% (\$0.0048)(\$9,943) 2.4% (\$0.0019)Dryer (\$158,500)37.5% (\$0.0308)Subtotal Vehicle Conversion Kit (\$31,243)7.4% (\$0.0061)(\$36,039) 8.5% (\$0.0070) Tanks Labor (\$43,756)10.4% (\$0.0085)OEM (\$16,613) 3.9% (\$0.0032)Subtotal (\$127,652)30.2% (\$0.0248) Operating Station Maint. (\$22,785)5.4% (\$0.0044) Cylinder Recert. (\$7,929)1.9% (\$0.0015)Power (\$33,950) 8.0% (\$0.0066) Labor - fuel time loss (\$36,387)(\$0.0071)8.6% NG Fuel Tax (\$35,266)8.3% (\$0.0068)Additional training 0.0% \$0.0000 \$0 Subtotal (\$136,318) 32.3% (\$0.0265) (\$422,470) **Total Costs** 100.0% (\$0.0820) (\$188,260) Savings - Cost N/A (\$0.0366)

# District - 8 Abilene DO

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles '	9	19.8	11,509	\$1,950	\$900
Light Trucks	23	10.9	13,901	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	10	7.0	14,761		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	42				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

DISCOUNT RATE

STATION DESIGN	
Year 1: Compressor Size (scfm	) 12
Year 1: Storage Size (scf)	41,560

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$475.49)
In the state of th	(60.02(0)
Incremental Cost/mile	(\$0.0366)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$13,298 50.4% \$0.0333 Automobiles \$5,726 21.7% \$0.0271 Light Trucks \$7,572 28.7% \$0.0402 Heavy Duty Trucks **\$**0 0.0% \$0.0000 Diesel Price Diff. \$13,107 49.6% \$0.0253 0.0% \$0.0000 Maintenance \$0 **Total Savings** 100.0% \$0.0288 \$26,406 COSTS % of Incremental Infrastructure Cost/Mile Costs **\$**0 0.0% \$0.0000 Land 10.2% (\$0.0151)Station setup (\$13,801)Compressor (\$20,111)14.8% (\$0.0219) Storage Vessels (\$8,951)6.6% (\$0.0098)Dispenser (\$24,857) 18.3% (\$0.0271)7.3% (\$0.0108)Dryer (\$9,943)Subtotal (\$77,661)57.3% (\$0.0847) Vehicle Conversion Kit (\$7,588)(\$0.0083) 5.6% Tanks (\$8,124)6.0% (\$0.0089)7.5% Labor (\$10,149)(\$0.0111)**OEM** (\$3,545)2.6% (\$0.0039)21.7% Subtotal (\$29,405)(\$0.0321) Operating Station Maint. 2.4% (\$0.0036) (\$3,293)1.3% Cylinder Recert. (\$1,795)(\$0.0020)Power (\$11,088) 8.2% (\$0.0121) (\$5,277) 3.9% Labor - fuel time loss (\$0.0058) NG Fuel Tax 5.3% (\$7,132)(\$0.0078)Additional training \$0 0.0% \$0.0000 Subtotal 21.1% (\$28,585)(\$0.0312) **Total Costs** (\$135,652) 100.0% (\$0.1480) Savings - Cost (\$109,246)N/A (\$0.1192)

# District - 8 Albany

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	21.5	22,380	\$1,950	\$900
Light Trucks	1	14.5	19,964	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	6	11.0	10,976		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	8				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	 10.0%

OTHER FACTORS	_
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	1
Year 1: Storage Size (scf)	2,990

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Light Trucks	90,000
Light Hucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,448.59)
Incremental Cost/mile	(\$0.1192)

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$99,768	73.0%	\$0.0503
Automobiles	<b>\$5,531</b>	4.0%	\$0.0296
Light Trucks	\$76,515	56.0%	\$0.0451
Heavy Duty Trucks	\$17,722	13.0%	<b>\$</b> 0.1 <b>77</b> 3
Diesel Price Diff.	\$36,883	27.0%	\$0.0348
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$136,651	100.0%	\$0.0449
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$23,233)	7.8%	(\$0.0076)
Compressor	(\$25,113)	8.5%	(\$0.0083)
Storage Vessels	(\$40,277)	13.6%	(\$0.0132)
Dispenser	(\$24,857)	8.4%	(\$0.0082)
Dryer	(\$9,943)	3.4%	(\$0.0033)
Subtotal	(\$123,422)	41.7%	(\$0.0406)
Vehicle			
Conversion Kit	(\$21,034)	7.1%	(\$0.0069)
Tanks	(\$26,997)	9.1%	(\$0.0089)
Labor	(\$27,449)	9.3%	(\$0.0090)
OEM	(\$9,844)	3.3%	(\$0.0032)
Subtotal	(\$85,324)	28.8%	(\$0.0281)
-			
Operating			40.004
Station Maint.	(\$14,190)	4.8%	(\$0.0047)
Cylinder Recert.	(\$5,901)		(\$0.0019)
Power	(\$23,861)		(\$0.0078)
Labor - fuel time loss	(\$19,471)		(\$0.0064)
NG Fuel Tax	(\$23,993)	8.1%	(\$0.0079)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$87,415)	29.5%	(\$0.0287)
Total Casts	(\$206.162)	100.0%	(\$0.0974)
Total Costs	(\$296,162)	100.0%	(\$0.0974)
Sovings - Cost	(\$159,510)	N/A	(\$0.0524)
Savings - Cost	(4129,310)		(\$0.0324)

# District - 8 Anson

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.7	19,798	\$1,950	\$900
Light Trucks	10	12.9	17,991	\$2,200	\$900
Heavy Duty Gasoline	2	3.2	5,300	\$3,300	\$900
Heavy Duty Diesel	12	8.0	11,231		
Dedicated				\$6,350	\$2,800
Dual-fuel			<del>-</del> -	\$5,500	N/A
Total	25				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
OTHER FACTORS Electricity Cost (\$/kWh) Labor Cost (\$/hr)	\$0.063	
Labor Cost (\$/hr)	\$15.00	

STATION DESIGN	
Year 1: Compressor Size (scfm)	6
Year 1: Storage Size (scf)	22,359

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$676.83)

Incremental Cost/mile (\$0.0524)

#### SAVINGS 30 year NPV Incremental % of Savings Savings/Mile \$0.0490 Gasoline Price Diff. \$24,479 60.8% \$0.0249 Automobiles \$5,048 12.5% 48.2% \$0.0653 Light Trucks \$19,431 \$0.0000 \$0 0.0% Heavy Duty Trucks 39.2% Diesel Price Diff. \$15,797 \$0.0311 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$40,276 100.0% \$0.0400 COSTS % of Incremental Cost/Mile Infrastructure Costs Land 0.0% \$0.0000 (\$14,970) 10.3% (\$0.0149) Station setup 14.2% (\$0.0206) Compressor (\$20,716) 8.8% (\$0.0128) (\$12,852) Storage Vessels (\$24,857)17.0% (\$0.0247)Dispenser (\$0.0099) Dryer (\$9,943) 6.8% (\$83,338)57.2% (\$0.0827)Subtotal Vehicle (\$0.0071)(\$7,109)4.9% Conversion Kit 5.4% (\$0.0078) Tanks (\$7,895)6.7% (\$0.0096)(\$9,700)Labor 3.1% (\$0.0045)**OEM** (\$4,500)20.0% (\$0.0290)(\$29,204)Subtotal Operating 3.2% (\$0.0046) Station Maint. (\$4,616) Cylinder Recert. (\$1,515)1.0% (\$0.0015)8.7% Power (\$12,635)(\$0.0125)4.8% (\$0.0070) Labor - fuel time loss (\$7,055)(\$0.0074)(\$7,452)5.1% NG Fuel Tax 0.0% Additional training \$0 \$0.0000 (\$33,273)22.8% (\$0.0330)Subtotal **Total Costs** (\$145,815) 100.0% (\$0.1447) (\$105,539) (\$0.1047) Savings - Cost N/A

# District - 8 Asperment

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	23.5	21,489	\$1,950	\$900
Light Trucks	2	8.9	15,780	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	5	9.0	12,926		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	8				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

\$0.063
\$15.00

5,524

Year 1: Storage Size (scf)

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,399.43)
Incremental Cost/mile	(\$0.1047)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$48,590 63.2% \$0.0503 Automobiles \$7,242 9.4% \$0.0261 Light Trucks \$33,701 43.8% \$0.0540 Heavy Duty Trucks \$7,647 9.9% \$0.1182 Diesel Price Diff. \$28,291 36.8% \$0.0351 0.0% Maintenance \$0 \$0.0000 **Total Savings** \$76,880 100.0% \$0.0434 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land \$0 9.3% Station setup (\$18,429)(\$0.0104)(\$0.0127)Compressor (\$22,566)11.4% Storage Vessels (\$24,279)12.3% (\$0.0137)Dispenser (\$24,857)12.6% (\$0.0140) 5.0% (\$0.0056) Dryer (\$9,943)Subtotal (\$100,074) 50.8% (\$0.0565)Vehicle Conversion Kit 5.3% (\$0.0059)(\$10,394)Tanks (\$13,053) 6.6% (\$0.0074)7.3% (\$0.0081) Labor (\$14,338)OEM (\$7,462)3.8% (\$0.0042)23.0% (\$0.0255)Subtotal (\$45,246)Operating Station Maint. (\$8,577)4.4% (\$0.0048)(\$2,533) 1.3% (\$0.0014)Cylinder Recert. (\$0.0097)Power (\$17,259)8.8% 6.3% (\$0.0070) Labor - fuel time loss (\$12,323)NG Fuel Tax (\$11,111)5.6% (\$0.0063)\$0 0.0% \$0.0000 Additional training Subtotal (\$51,804)26.3% (\$0.0292) **Total Costs** (\$197,124)100.0% (\$0.1112) Savings - Cost (\$120,243)N/A (\$0.0678)

# District - 8 Baird

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	22.3	29,463	\$1,950	\$900
Light Trucks	3	10.8	22,075	\$2,200	\$900
Heavy Duty Gasoline	1	4.9	6,861	\$3,300	\$900
Heavy Duty Diesel	7	8.0	14,651		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	12				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063

\$15.00

Labor Cost (\$/hr)

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	10,903

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,062.94)

Incremental Cost/mile (\$0.0678)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 76.4% \$0.0453 Gasoline Price Diff. \$79,268 Automobiles \$8,002 7.7% \$0.0219 63.1% \$0.0489 Light Trucks \$65,520 5.5% \$0.1298 Heavy Duty Trucks \$5,746 \$0.0310 Diesel Price Diff. \$24,500 23.6% 0.0% \$0.0000 Maintenance \$0 \$103,768 **Total Savings** 100.0% \$0.0408 COSTS % of Incremental Infrastructure Cost/Mile Costs Land 0.0% \$0 \$0.0000 (\$20,069) 7.9% (\$0.0079)Station setup 9.2% (\$0.0092) Compressor (\$23,370) Storage Vessels (\$29,890)11.8% (\$0.0118)Dispenser (\$24,857)9.8% (\$0.0098)Dryer (\$9,943)3.9% (\$0.0039)Subtotal (\$108,128) 42.7% (\$0.0425) Vehicle Conversion Kit (\$18,598)7.3% (\$0.0073)Tanks (\$22,961) 9.1% (\$0.0090)Labor (\$24,721)9.8% (\$0.0097)OEM (\$8,493) 3.4% (\$0.0033)Subtotal (\$74,772)29.5% (\$0.0294)Operating Station Maint. (\$10,499) 4.1% (\$0.0041)2.1% (\$0.0021)Cylinder Recert. (\$5,235)7.7% Power (\$19,565)(\$0.0077)(\$0.0061)Labor - fuel time loss (\$15,538)6.1% NG Fuel Tax (\$19,352)7.6% (\$0.0076)0.0% \$0.0000 Additional training \$0 Subtotal (\$70,188)27.7% (\$0.0276)**Total Costs** (\$253,088) 100.0% (\$0.0995) (\$149,319) N/A (\$0.0587) Savings - Cost

# District - 8 Big Spring

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	26.8	19,421	\$1,950	\$900
Light Trucks	11	11.8	12,933	\$2,200	\$900
Heavy Duty Gasoline	1	4.4	4,697	\$3,300	\$900
Heavy Duty Diesel	9	9.0	11,191		
Dedicated				\$6,350	\$2,800
Dual-fuel			L	\$5,500	N/A
Total	23				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	5
Year 1: Storage Size (scf)	17,870

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$688.68)
Incremental Cost/mile	(\$0.0587)

#### **SAVINGS** 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$35,633 59.1% \$0.0499 \$7,176 11.9% \$0.0337 Automobiles \$24,511 40.6% \$0.0533 Light Trucks 6.5% \$0.0978 Heavy Duty Trucks \$3,946 40.9% Diesel Price Diff. \$24,673 \$0.0310 0.0% Maintenance \$0 \$0.0000 **Total Savings** \$60,306 100.0% \$0.0399 COSTS % of Incremental Costs Infrastructure Cost/Mile Land \$0 0.0% \$0.0000 (\$17,060) 8.6% (\$0.0113)Station setup (\$21,849)11.0% (\$0.0145)Compressor 9.9% Storage Vessels (\$19,723)(\$0.0131)(\$24,857) 12.5% Dispenser (\$0.0165)5.0% (\$0.0066)(\$9,943)Dryer (\$93.432)46.9% Subtotal (\$0.0619) Vehicle 7.4% (\$0.0097)Conversion Kit (\$14,664)(\$18,011) 9.0% (\$0.0119) Tanks (\$17,775)8.9% (\$0.0118)Labor **OEM** 3.0% (\$0.0040) (\$6,051) 28.3% (\$0.0374)Subtotal (\$56,500)Operating (\$7,076)3.5% (\$0.0047)Station Maint Cylinder Recert. (\$3,954)2.0% (\$0.0026)Power (\$15,539)7.8% (\$0.0103)5.3% Labor - fuel time loss (\$10,533)(\$0.0070)6.2% NG Fuel Tax (\$12,282)(\$0.0081)0.0% Additional training \$0.0000 24.8% Subtotal (\$49,384)(\$0.0327)Total Costs (\$199,316) 100.0% (\$0.1320)Savings - Cost (\$139,010) N/A (\$0.0920)

# District - 8 Colorado City

VEHICLE DATA	1				OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.2	22,589	\$1,950	\$900
Light Trucks	6	10.9	8,135	\$2,200	\$900
Heavy Duty Gasoline	1	5.8	4,282	\$3,300	\$900
Heavy Duty Diesel	9	9.0	11,270		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	17				

Natural Gas Price/mcf Gasoline Price/gallon Diesel Price/gallon Natural Gas Price Equivalents: NG price per gasoline gallon equivalent	\$2.50 \$0.89 \$0.85
Diesel Price/gallon Natural Gas Price Equivalents: NG price per gasoline	+
Natural Gas Price Equivalents: NG price per gasoline	\$0.85
NG price per gasoline	
gallon equivalent	
Barron edutations	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER EASTORS	
OTHER FACTORS Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	8,059

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$867.41)
Incremental Cost/mile	(\$0.0920)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0346 48.1% Gasoline Price Diff. \$18,824 \$8,019 20.5% \$0.0328 Automobiles \$0.0361 \$10,805 27.6% Light Trucks \$0 0.0% \$0.0000 Heavy Duty Trucks 51.9% \$0.0315 Diesel Price Diff. \$20,284 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$39,108 100.0% \$0.0329 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 (\$15,181)10.6% (\$0.0128)Station setup (\$20,831) (\$0.0175)Compressor 14.6% (\$0.0114)(\$13,503) 9.5% Storage Vessels (\$24,857) 17.4% (\$0.0209)Dispenser (\$9,943)7.0% (\$0.0084)Dryer (\$84,314)59.0% (\$0.0710)Subtotal Vehicle (\$0.0044)(\$5,273) 3.7% Conversion Kit (\$0.0049) **Tanks** (\$5,866)4.1% (\$0.0072)(\$8,491) 5.9% Labor **OEM** (\$5,798)4.1% (\$0.0049)(\$25,428)17.8% (\$0.0214)Subtotal Operating (\$0.0041)Station Maint. (\$4,873) 3.4% (\$915) 0.6% (\$0.0008)Cylinder Recert. (\$12,993)9.1% (\$0.0109)Power (\$0.0065)Labor - fuel time loss (\$7,751)5.4% (\$0.0056)NG Fuel Tax (\$6,591)4.6% Additional training \$0 0.0% \$0.0000 23.2% (\$0.0279)Subtotal (\$33,122)**Total Costs** (\$142,865) 100.0% (\$0.1203)Savings - Cost (\$103,758) N/A (\$0.0874)

# District - 8 Gail

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.7	25,960	\$1,950	\$900
Light Trucks	1	16.1	31,762	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	4	9.0	20,466		
Dedicated				\$6,350	\$2,800
Dual-fuel		l <del>.</del> -	<u></u>	\$5,500	N/A
Total	- 6				

\$2.50
\$0.89
\$0.85
\$0.31
\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00
STATION DESIGN	
Year 1: Compressor Size (scfm)	1
Year 1: Storage Size (scf)	4,257

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,834.42
Incremental Cost/mile	(\$0.0874

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$33,100 64.4% \$0.0397 0.0% \$0.0000 Automobiles \$0 Light Trucks \$33,100 64.4% \$0.0397 \$0,0000 Heavy Duty Trucks \$0 0.0% Diesel Price Diff. \$18,276 35.6% \$0.0253 Maintenance 0.0% \$0.0000 \$51,376 100.0% \$0.0330 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0.0000 Land (\$15,932) 9.2% (\$0.0102) Station setup Compressor (\$21.219)12.3% (\$0.0136) 9.3% Storage Vessels (\$16,054) (\$0.0103)14.4% (\$24,857)(\$0.0160) Dispenser Dryer (\$9,943)5.8% (\$0.0064)(\$88,005)51.0% (\$0.0566) Subtotal Vehicle Conversion Kit (\$10,957) 6.3% (\$0.0070) Tanks (\$12,632)7.3% (\$0.0081)Labor (\$14,367) 8.3% (\$0.0092)OEM 3.2% (\$0.0036)(\$5,539)Subtotal (\$43,494)25.2% (\$0.0280)Operating (\$0.0037)(\$5,696) 3.3% Station Maint. (\$2,741)1.6% (\$0.0018) Cylinder Recert. (\$13,889)8.0% (\$0.0089)Power 4.6% (\$0.0051)Labor - fuel time loss (\$7,858) 6.4% (\$0.0071)NG Fuel Tax (\$11,018)0.0% \$0.0000 Additional training (\$41,202) 23.9% (\$0.0265) Subtotal (\$172,701) 100.0% **Total Costs** (\$0.1110)Savings - Cost (\$121,324) N/A (\$0.0780)

## District - 8 Haskell

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	4	14.7	22,132	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	8	11.0	11,479		
Dedicated				\$6,350	\$2,800
Dual-fuel			<b></b>	\$5,500	N/A
Total	12				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	7,423

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,072.50)

Incremental Cost/mile (\$0.0780)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$17,291 58.5% \$0.0355 Automobiles \$0 0.0% \$0.0000 \$17,291 58.5% \$0.0355 Light Trucks Heavy Duty Trucks 0.0% \$0.0000 \$0 Diesel Price Diff. \$12,263 41.5% \$0.0309 0.0% Maintenance \$0 \$0.0000 **Total Savings** \$29,555 100.0% \$0.0334 COSTS % of Incremental Infrastructure Cost/Mile Costs Land 0.0% \$0.0000 \$0 Station setup (\$13,968)10.6% (\$0.0158) (\$0.0228) Compressor (\$20,185)15.3% Storage Vessels (\$9,537)7.2% (\$0.0108) Dispenser (\$24,857)18.8% (\$0.0281)7.5% Dryer (\$9,943)(\$0.0112)Subtotal (\$78,490) 59.4% (\$0.0888) Vehicle Conversion Kit (\$6,591)5.0% (\$0.0075)Tanks (\$7,445)5.6% (\$0.0084)Labor (\$9,087)6.9% (\$0.0103) OEM (\$2,931)2.2% (\$0.0033) Subtotal 19.7% (\$0.0295) (\$26,053)Operating (\$3,485) Station Maint. 2.6% (\$0.0039) Cylinder Recert. 1.2% (\$0.0018) (\$1,626)Power (\$11,336)8.6% (\$0.0128)3.7% (\$0.0055)Labor - fuel time loss (\$4,829)NG Fuel Tax (\$0.0072)(\$6,320)4.8% Additional training \$0 0.0% \$0.0000 Subtotal (\$27,597)20.9% (\$0.0312) **Total Costs** (\$132,140) 100.0% (\$0.1495) (\$102,585) Savings - Cost N/A (\$0.1161)

# District - 8 Jayton

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	2	16.4	25,825	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	· 5	9.0	10,107		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	7				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	1
Year 1: Storage Size (scf)	3,914

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,554.60)

Incremental Cost/mile (\$0.1161)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$24,651 52.3% \$0.0376 Automobiles \$8,911 18.9% \$0.0285 Light Trucks \$15,740 33.4% \$0.0459 Heavy Duty Trucks \$0 0.0% \$0.0000 Diesel Price Diff. 47.7% \$22,442 \$0.0310 0.0% Maintenance \$0 \$0.0000 **Total Savings** \$47,093 100.0% \$0.0341 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 Station setup (\$15,957) 9.4% (\$0.0116)Compressor (\$21,272)12.5% (\$0.0154) 9.4% Storage Vessels (\$16,043) (\$0.0116)Dispenser (\$24,857) 14.6% (\$0.0180)(\$9,943)5.8% (\$0.0072)Dryer Subtotal (\$88,072) 51.6% (\$0.0638) Vehicle Conversion Kit (\$10,339) 6.1% (\$0.0075)Tanks (\$11,282) 6.6% (\$0.0082)(\$14,555)8.5% (\$0.0105)Labor **OEM** (\$5.035)3.0% (\$0.0036) (\$41,210) 24.1% (\$0.0299) Subtotal Operating Station Maint. (\$0.0042) (\$5,795)3.4% Cylinder Recert. (\$2,480) 1.5% (\$0.0018) Power (\$14,026) 8.2% (\$0.0102)5.4% Labor - fuel time loss (\$9,180)(\$0.0067)NG Fuel Tax (\$9,887) 5.8% (\$0.0072)0.0% Additional training \$0.0000 Subtotal (\$41,368)24.2% (\$0.0300)Total Costs (\$170,650) 100.0% (\$0.1236)Savings - Cost (\$123,556) N/A (\$0.0895)

# District - 8 Roby

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.4	33,195	\$1,950	\$900
Light Trucks	2	12.7	18,178	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	8	9.0	11,532		
Dedicated				\$6,350	\$2,800
Dual-fuel	1			\$5,500	N/A
Total	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

Labor Cost (\$/hr)	\$15.00
Electricity Cost (\$/kWh)	\$0.063
OTHER FACTORS	

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	5,545

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,191.52)
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

Incremental Cost/mile (\$0.0895)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$82,792 79.5% \$0.0447 Automobiles \$11,546 11.1% \$0.0310 \$53,838 51.7% \$0.0409 Light Trucks Heavy Duty Trucks \$17,408 16.7% \$0.1071 Diesel Price Diff. \$21,302 20.5% \$0.0310 Maintenance \$0 0.0% \$0.0000 \$104,094 100.0% Total Savings \$0.0410 COSTS % of Incremental Infrastructure Cost/Mile Costs Land \$0 0.0% \$0.0000 7.9% (\$0.0078) Station setup (\$19,868) 9.3% Compressor (\$23,284) (\$0.0092) Storage Vessels (\$29,234) 11.7% (\$0.0115) Dispenser (\$24,857)9.9% (\$0.0098)4.0% (\$0.0039)Dryer (\$9,943) Subtotal (\$107,185)42.8% (\$0.0422)Vehicle Conversion Kit (\$18,234) 7.3% (\$0.0072) 9.5% Tanks (\$23,832)(\$0.0094)Labor 9.5% (\$0.0093)(\$23,714)**OEM** (\$7,570)3.0% (\$0.0030) Subtotal 29.3% (\$0.0289) (\$73,350)Operating Station Maint. (\$10,215) 4.1% (\$0.0040) 2.2% (\$0.0021) Cylinder Recert. (\$5,443)Power (\$19,158)7.7% (\$0.0075)Labor - fuel time loss (\$14,946) 6.0% (\$0.0059)NG Fuel Tax (\$19,898) 8.0% (\$0.0078)Additional training \$0 0.0% \$0.0000 Subtotal 27.8% (\$69,660)(\$0.0274)**Total Costs** (\$250,194)100.0% (\$0.0985) (\$146,100) Savings - Cost N/A (\$0.0575)

# District - 8 Snyder

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	18.9	19,777	\$1,950	\$900
Light Trucks	11	14.0	12,691	\$2,200	\$900
Heavy Duty Gasoline	2	5.4	8,622	\$3,300	\$900
Heavy Duty Diesel	8	9.0	10,946		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	23				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	_
Electricity Cost (\$/kWh)	\$0.063

DISCOUNT DATE

Labor Cost (\$/hr)	\$15.00
STATION DESIGN	

Year 1: Compressor Size (scfm) Year 1: Storage Size (scf) 18.659

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$673.84)
Incremental Cost/mile	(\$0.0575)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$61,259 72.6% \$0.0512 Automobiles \$7,495 8.9% \$0.0358 Light Trucks \$46,828 55.5% \$0.0507 Heavy Duty Trucks \$6,935 8.2% \$0.1068 Diesel Price Diff. \$23,074 27.4% \$0.0349 0.0% Maintenance \$0 \$0.0000 100.0% **Total Savings** \$84,333 \$0.0454 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0,0000 Land \$0 9.0% (\$0.0100) Station setup (\$18,562)(\$22,586)11.0% (\$0.0122)Compressor Storage Vessels (\$24,838)12.1% (\$0.0134) Dispenser (\$24,857)12.1% (\$0.0134) (\$9,943)4.8% (\$0.0054)Dryer 49.1% Subtotal (\$100,785) (\$0.0543)Vehicle Conversion Kit (\$11,762) 5.7% (\$0.0063)7.2% Tanks (\$14,853)(\$0.0080)Labor (\$15,831)7.7% (\$0.0085)**OEM** (\$6,910) 3.4% (\$0.0037)Subtotal (\$49.355)24.0% (\$0.0266) Operating Station Maint. (\$8,668) 4.2% (\$0.0047)1.5% (\$0.0017) Cylinder Recert. (\$3,158)8.5% Power (\$17,363)(\$0.0093)Labor - fuel time loss (\$12,580)6.1% (\$0.0068)NG Fuel Tax 6.5% (\$0.0072)(\$13,374)Additional training 0.0% \$0.0000 Subtotal 26.9% (\$0.0297) (\$55,143)**Total Costs** (\$205,284) 100.0% (\$0.1105)Savings - Cost (\$120,951) N/A (\$0.0651)

# District - 8 Sweetwater

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.3	22,182	\$1,950	\$900
Light Trucks	5	11.5	19,577	\$2,200	\$900
Heavy Duty Gasoline	1	5.4	6,885	\$3,300	\$900
Heavy Duty Diesel	7	8.0	12,014		
Dedicated				\$6,350	\$2,800
Dual-fuel			<b></b> -	\$5,500	N/A
Total .	14				

\$2.50
\$0.89
\$0.85
\$0.31
\$0.35
\$0

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

1	STATION DESIGN	
	Year 1: Compressor Size (scfm)	4
	Year 1: Storage Size (scf)	13,696

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$916.45)
Incremental Cost/mile	(\$0.0651)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0,0443 Gasoline Price Diff. \$86,902 87.1% \$0.0325 Automobiles \$8,126 8.1% Light Trucks \$78,776 78.9% \$0.0460 \$0 0.0% \$0.0000 Heavy Duty Trucks Diesel Price Diff. 12.9% \$0.0344 \$12,901 \$0.0000 Maintenance 0.0% **Total Savings** \$99,803 100.0% \$0.0427 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$18,911) 7.4% (\$0.0081) Station setup Compressor (\$22,672) 8.9% (\$0.0097)Storage Vessels (\$26,234)10.2% (\$0.0112)Dispenser (\$24,857)9.7% (\$0.0106) Dryer (\$9,943)3.9% (\$0.0043) Subtotal (\$102,616) 40.1% (\$0.0439) Vehicle Conversion Kit (\$23,732)9.3% (\$0.0102) Tanks (\$29,503)11.5% (\$0.0126) Labor (\$25,432)9.9% (\$0.0109) **OEM** (\$9,045) 3.5% (\$0.0039)Subtotal (\$87,712)34.2% (\$0.0375)Operating Station Maint. (\$9,037) 3.5% (\$0.0039)Cylinder Recert. (\$6,479)2.5% (\$0.0028) Power (\$17,845)7.0% (\$0.0076)Labor - fuel time loss (\$13,985)5.5% (\$0.0060) NG Fuel Tax (\$18,493)7.2% (\$0.0079) Additional training \$0 0.0% \$0.0000 Subtotal (\$65,839)25.7% (\$0.0282)**Total Costs** (\$256,167)100.0% (\$0.1096) (\$156,364) Savings - Cost N/A (\$0.0669)

# District - 9 Belton

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	17.8	13,282	\$1,950	\$900
Light Trucks	23	12.6	7,897	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	7	8.0	6,822		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	32				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

19,459

Year 1: Storage Size (scf)

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$518.34)
Incremental Cost/mile	(\$0.0669)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$67,885 79.6% \$0.0375 \$11,596 13.6% \$0.0289 Automobiles \$56,289 66.0% \$0.0399 Light Trucks \$0 0.0% \$0.0000 Heavy Duty Trucks Diesel Price Diff. \$17,387 20.4% \$0.0348 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$85,272 100.0% \$0.0369 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$18,284) 8.3% (\$0.0079)Station setup (\$22,451)10.2% (\$0.0097)Compressor Storage Vessels (\$23,965)10.8% (\$0.0104)11.2% Dispenser (\$24,857) (\$0.0108)4.5% Dryer (\$9,943) (\$0.0043)(\$99,499) 45.0% Subtotal (\$0.0431) Vehicle (\$15,553) 7.0% (\$0.0067)Conversion Kit (\$18,474) 8.4% (\$0.0080) **Tanks** (\$20,716) 9.4% (\$0.0090)Labor OEM (\$6,092) 2.8% (\$0.0026)(\$60,835)27.5% (\$0.0263) Subtotal Operating (\$8,411) 3.8% (\$0.0036) Station Maint. Cylinder Recert. (\$4,465) 2.0% (\$0.0019) Power (\$17,041) 7.7% (\$0.0074)6.1% Labor - fuel time loss (\$13,545) (\$0.0059)7.8% NG Fuel Tax (\$17,313) (\$0.0075)0.0% Additional training \$0,0000 Subtotal (\$60,775)27.5% (\$0.0263)**Total Costs** (\$221,109) 100.0% (\$0.0957) Savings - Cost (\$135,837)N/A (\$0.0588)

# District - 9 Gatesville

VEHICLE DATA					OEM Cost
1			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	20.2	21,292	\$1,950	\$900
Light Trucks	12	14.4	12,458	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	6	8.0	10,615		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	20				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	15,359

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$720.47)	

Incremental Cost/mile (\$0.0588)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$37,580 52.2% \$0,0372 Automobiles \$5,802 8.1% \$0.0215 Light Trucks \$31,182 43.3% \$0.0421 \$4.6989 Heavy Duty Trucks \$595 0.8% \$34,368 Diesel Price Diff. 47.8% \$0.0352 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$71,947 100.0% \$0.0362 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 8.8% (\$0.0093)Station setup (\$18,506) (\$22,611) 10.8% (\$0.0114)Compressor Storage Vessels (\$24,457) 11.6% (\$0.0123)11.8% (\$0.0125) Dispenser (\$24,857)(\$9,943) 4.7% (\$0.0050) Dryer (\$100,373)47.8% (\$0.0505)Subtotal Vehicle Conversion Kit (\$12,011)5.7% (\$0.0060) (\$15,082) 7.2% (\$0.0076)Tanks Labor (\$16,603)7.9% (\$0.0084)**OEM** (\$9,219)4.4% (\$0.0046)Subtotal (\$52,915)25.2% (\$0.0266)Operating Station Maint (\$8,729)4.2% (\$0.0044) 1.5% (\$0.0015)Cylinder Recert. (\$3,070) 8.3% (\$0.0088)Power (\$17,513) Labor - fuel time loss (\$12,687) 6.0% (\$0.0064)NG Fuel Tax (\$14,766)7.0% (\$0.0074)Additional training \$0 0.0% \$0.0000 Subtotal (\$56,765)27.0% (\$0.0286)(\$210,053) 100.0% (\$0.1058)**Total Costs** (\$138,105) N/A (\$0.0695) Savings - Cost

# District - 9 Groesbeck

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	27.0	28,620	\$1,950	\$900
Light Trucks	4	13.9	19,647	\$2,200	\$900
Heavy Duty Gasoline	1	0.1	13	\$3,300	\$900
Heavy Duty Diesel	8	8.0	15,520		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	8,432

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,046.44)

Incremental Cost/mile (\$0.0695)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$32,290 67.0% \$0.0437 Automobiles \$7,942 16.5% \$0.0282 Light Trucks \$23,088 47.9% \$0.0507 Heavy Duty Trucks \$1,260 2.6% \$0.4660 Diesel Price Diff. \$15,903 33.0% \$0.0344 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$48,193 100.0% \$0.0401 COSTS % of Incremental Infrastructure Cost/Mile Costs \$0.0000 Land 0.0% Station setup (\$15,599) 8.9% (\$0.0130) Compressor (\$21,057)12.1% (\$0.0175)Storage Vessels (\$14,948) 8.6% (\$0.0124) Dispenser (\$24,857) 14.3% (\$0.0207)(\$9,943) (\$0.0083)Dryer 5.7% 49.6% Subtotal (\$86,404) (\$0.0719)Vehicle Conversion Kit (\$12,699) 7.3% (\$0.0106) Tanks 8.7% (\$15,082)(\$0.0126)Labor (\$16,266) 9.3% (\$0.0135)**OEM** 1.7% (\$2,995)(\$0.0025)Subtotal (\$47,042)27.0% (\$0.0391) Operating Station Maint. (\$5,394)3.1% (\$0.0045) 2.3% Cylinder Recert. (\$4,026)(\$0.0034) 7.8% Power (\$13,564)(\$0.0113) Labor - fuel time loss (\$8,613) 4.9% (\$0.0072)NG Fuel Tax 5.3% (\$0.0077)(\$9,306)Additional training \$0 0.0% \$0.0000 Subtotal (\$40,902)23.5% (\$0.0340) Total Costs (\$174,347) 100.0% (\$0.1451) Savings - Cost (\$126,154) N/A (\$0.1050)

# District - 9 Hamilton

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.6	29,876	\$1,950	\$900
Light Trucks	4	11.3	12,076	\$2,200	\$900
Heavy Duty Gasoline	1	1.2	287	\$3,300	\$900
Heavy Duty Diesel	8	8.0	7,351		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh) Labor Cost (\$/hr)	\$0.063
Labor Cost (\$/hr)	\$15.00

7,356

Year 1: Compressor Size (scfm)

Year 1: Storage Size (scf)

## MAJOR ASSUMPTIONS

1. Fueling station is designed for continuous fast-filling in one session per day.

(\$0.1050)

- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$955.88)

Incremental Cost/mile

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$84,915 70.4% \$0.0450 Automobiles \$9,343 7.7% \$0.0282 \$67,506 56.0% \$0.0460 Light Trucks **Heavy Duty Trucks** \$8,066 6.7% \$0.0931 Diesel Price Diff. \$35,700 29.6% \$0.0346 \$0.0000 Maintenance \$0 0.0% Total Savings \$120,615 100.0% \$0.0413 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0,0000 7.2% (\$0.0076)Station setup (\$22,161)8.0% (\$0.0084)Compressor (\$24,614) Storage Vessels (\$36,625) 11.9% (\$0.0126)Dispenser (\$24,857)8.1% (\$0.0085)(\$9.943)3.2% (\$0.0034)Dryer 38.5% Subtotal (\$118,200)(\$0.0405)Vehicle Conversion Kit (\$27,021)8.8% (\$0.0093)(\$33,755) 11.0% (\$0.0116) Tanks Labor (\$34,306) 11.2% (\$0.0118)**OEM** (\$7,676) 2.5% (\$0.0026)Subtotal (\$102,758) 33.5% (\$0.0352) Operating Station Maint. (\$13,113) 4.3% (\$0.0045) Cylinder Recert. (\$8,520) 2.8% (\$0.0029)Power (\$22,604)7.4% (\$0.0077)Labor - fuel time loss (\$19,389)6.3% (\$0.0066)NG Fuel Tax (\$22,338)7.3% (\$0.0077)Additional training 0.0% \$0,0000 \$0 28.0% Subtotal (\$85,963) (\$0.0295)Total Costs (\$306,921) 100.0% (\$0.1052) (\$186,306) (\$0.0639)Savings - Cost N/A

# District - 9 Hillsboro

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.6	35,113	\$1,950	\$900
Light Trucks	15	12.4	10,388	\$2,200	\$900
Heavy Duty Gasoline	2	6.1	4,596	\$3,300	\$900
Heavy Duty Diesel	14	8.0	9,374		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	32				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

1	DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	5
Year 1: Storage Size (scf)	19,282

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$617.60)
Incremental Cost/mile	(\$0.0639)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 58.6% Gasoline Price Diff. \$31,721 \$0.0454 Automobiles \$7,050 13.0% \$0.0330 Light Trucks \$20,924 38.7% \$0.0457 Heavy Duty Trucks \$3,747 6.9% \$0.1369 Diesel Price Diff. \$22,412 41.4% \$0.0349 Maintenance 0.0% \$0,0000 **Total Savings** \$54,133 100.0% \$0.0404 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land \$0 (\$16,476) 9.1% Station setup (\$0.0123) 12.0% (\$0.0161)Compressor (\$21,555)Storage Vessels (\$17,778)9.9% (\$0.0133)Dispenser (\$24,857) 13.8% (\$0.0185) (\$0.0074)Dryer (\$9,943)5.5% Subtotal (\$90,608) 50.3% (\$0.0676) Vehicle Conversion Kit (\$11,303)6.3% (\$0.0084) Tanks (\$13,953) 7.7% (\$0.0104)(\$14,939)8.3% (\$0.0111) Labor **OEM** (\$4,520) 2.5% (\$0.0034)Subtotal 24.8% (\$0.0334) (\$44,715)Operating Station Maint. (\$6,414) 3.6% (\$0.0048)Cylinder Recert. (\$3,354)1.9% (\$0.0025) Power 8.2% (\$0.0110) (\$14,739)Labor - fuel time loss (\$9,669) 5.4% (\$0.0072) 5.9% NG Fuel Tax (\$10,659)(\$0.0080)Additional training **\$**0 0.0% \$0.0000 Subtotal 24.9% (\$44,834)(\$0.0335) **Total Costs** (\$180,157)100.0% (\$0,1344) (\$126,024) N/A (\$0.0940) Savings - Cost

# District - 9 Killeen

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.6	22,669	\$1,950	\$900
Light Trucks	4	12.6	12,133	\$2,200	\$900
Heavy Duty Gasoline	1	4.1	2,905	\$3,300	\$900
Heavy Duty Diesel	7	8.0	11,669		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	13				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
	\$
ESIGN	
Year 1: Compressor Size (scfm)	2

Year 1: Storage Size (scf)

7,241

## MAJOR ASSUMPTIONS

1. Fueling station is designed for continuous fast-filling in one session per day.

(\$0.0940)

- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,028.35)

Incremental Cost/mile

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$82,767 79.7% \$0.0406 Automobiles \$10,664 10.3% \$0.0303 Light Trucks \$70,763 68.2% \$0.0419 Heavy Duty Trucks \$1,340 1.3% \$3,1326 Diesel Price Diff. \$21,063 20.3% \$0.0350 0.0% Maintenance \$0 \$0.0000 Total Savings \$103,829 100.0% \$0.0393 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 7.9% (\$0.0075)Station setup (\$19,791)(\$23,193)9.3% (\$0.0088)Compressor Storage Vessels (\$29,030) 11.7% (\$0.0110) Dispenser (\$24,857) 10.0% (\$0.0094)(\$9,943) 4.0% Dryer (\$0.0038)42.9% (\$0.0404) Subtotal (\$106,814)Vehicle Conversion Kit (\$17,349) 7.0% (\$0.0066) (\$23,374)9.4% (\$0.0088)Tanks 9.3% (\$0.0087)Labor (\$23,101)OEM (\$9,203)3.7% (\$0.0035) 29.3% Subtotal (\$73,027)(\$0.0276)Operating 4.1% Station Maint. (\$10,126) (\$0.0038)2.1% (\$0.0020)Cylinder Recert. (\$5,263)7.7% (\$0.0072)Power (\$19,121)(\$15,682) 6.3% Labor - fuel time loss (\$0.0059)7.7% NG Fuel Tax (\$19,067) (\$0.0072)0.0% Additional training \$0.0000 Subtotal (\$69,259)27.8% (\$0.0262)(\$249,099) 100.0% **Total Costs** (\$0.0943) Savings - Cost (\$145,269) N/A (\$0.0550)

# District - 9 Marlin

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	19.3	18,644	\$1,950	\$900
Light Trucks	13	13.8	13,781	\$2,200	\$900
Heavy Duty Gasoline	2	0.2	23	\$3,300	\$900
Heavy Duty Diesel	6	8.0	12,767		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	23				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

18,623

Year 1: Storage Size (scf)

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$670.00)	
	_	
Incremental Cost/mile	(\$0.0550)	

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$37,005 67.1% \$0.0436 Automobiles \$6,580 11.9% \$0.0362 Light Trucks \$29,393 53.3% \$0.0444 Heavy Duty Trucks \$1,031 1.9% \$0.2014 Diesel Price Diff. \$18,153 32.9% \$0.0346 Maintenance \$0 0.0% \$0.0000 \$55,158 **Total Savings** 100.0% \$0.0401 COSTS % of Incremental Infrastructure Cost/Mile Costs Land 0.0% \$0.0000 \$0 (\$16,232) 8.8% Station setup (\$0.0118)Compressor (\$21,371)11.6% (\$0.0156) Storage Vessels (\$17,066) 9.3% (\$0.0124) Dispenser (\$24,857) 13.5% (\$0.0181) Dryer (\$9,943) 5.4% (\$0.0072)(\$89,470) 48.7% Subtotal (\$0.0651)Vehicle Conversion Kit (\$13,205) 7.2% (\$0.0096)Tanks 8.7% (\$15,982)(\$0.0116) Labor (\$16,863) 9.2% (\$0.0123)**OEM** (\$4,325) 2.4% (\$0.0031)Subtotal (\$50,374)27.4% (\$0.0367)Operating (\$0.0044) Station Maint. (\$6,107)3.3% 2.2% (\$0.0029) Cylinder Recert. (\$3,957)Power 7.9% (\$0.0105) (\$14,434)Labor - fuel time loss (\$9,377)5.1% (\$0.0068)NG Fuel Tax (\$10,154) 5.5% (\$0.0074)Additional training 0.0% \$0.0000 Subtotal (\$44,030) 23.9% (\$0.0320)**Total Costs** (\$183,874) 100.0% (\$0.1338) Savings - Cost (\$128,716) N/A (\$0.0937)

# District - 9 Meridian

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.2	19,283	\$1,950	\$900
Light Trucks	5	13.0	14,050	\$2,200	\$900
Heavy Duty Gasoline	1	2.8	543	\$3,300	\$900
Heavy Duty Diesel	8	8.0	8,357		
Dedicated		**		\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	15				

	_
FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	
STATION DESIGN		
Year 1: Compressor Size (scfm)	2	
Year 1: Storage Size (scf)	8,385	

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$910.28)
Incremental Cost/mile	(\$0.0937)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$49,877 72.7% \$0.0487 Gasoline Price Diff. \$7,762 11.3% \$0.0330 Automobiles Light Trucks \$31,800 46.3% \$0.0457 Heavy Duty Trucks \$10,316 15.0% \$0.1110 27.3% \$0.0310 Diesel Price Diff. \$18,743 \$0.0000 \$0 0.0% Maintenance **Total Savings** \$68,620 100.0% \$0.0421 COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 Land \$0 0.0% (\$17,230) 8.7% (\$0.0106) Station setup Compressor (\$21,915) 11.1% (\$0.0135)Storage Vessels (\$20,392)10.3% (\$0.0125)Dispenser (\$24,857)12.5% (\$0.0153) Dryer (\$9,943)5.0% (\$0.0061)(\$94,337) 47.6% (\$0.0579) Subtotal Vehicle Conversion Kit (\$13,328) 6.7% (\$0.0082)Tanks (\$17,753)9.0% (\$0.0109)Labor (\$17,248)8.7% (\$0.0106) OEM (\$4,936) 2.5% (\$0.0030)Subtotal (\$53,264)26.9% (\$0.0327)Operating Station Maint (\$7,238)3.7% (\$0.0044)2.1% (\$0.0026) Cylinder Recert. (\$4,246)(\$15,688) 7.9% Power (\$0.0096)(\$0.0065)Labor - fuel time loss (\$10,632)5.4% NG Fuel Tax (\$12,808)6.5% (\$0.0079)0.0% \$0.0000 Additional training \$0 Subtotal (\$50,613) 25.5% (\$0.0311)**Total Costs** 100.0% (\$198,214)(\$0.1217) Savings - Cost (\$129,594) N/A (\$0.0796)

# District - 9 Temple

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.6	24,928	\$1,950	\$900
Light Trucks	6	12.6	12,303	\$2,200	\$900
Heavy Duty Gasoline	2	5.1	4,929	\$3,300	\$900
Heavy Duty Diesel	7	9.0	11,007		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	16				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	11,355

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$859.20)

Incremental Cost/mile (\$0.0796)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$486,465 82.7% \$0.0440 Automobiles \$74,951 12.7% \$0.0282 Light Trucks \$359,055 61.0% \$0.0460 Heavy Duty Trucks \$52,459 8.9% \$0.0878 Diesel Price Diff. \$101,811 17.3% \$0.0396 0.0% Maintenance \$0 \$0.0000 \$588,275 100.0% Total Savings \$0.0432 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0,0000 Land \$0 5.6% (\$0.0042) Station setup (\$56,586)Compressor (\$44,696) 4.4% (\$0.0033) 14.7% Storage Vessels (\$149,505) (\$0.0110)Dispenser (\$24,857) 2.4% (\$0.0018)(\$9,943)1.0% (\$0.0007)Dryer 28.1% Subtotal (\$285,587)(\$0.0210)Vehicle Conversion Kit (\$98,674) 9.7% (\$0.0072)Tanks 12.1% (\$0.0091) (\$123,463) Labor (\$129,913)12.8% (\$0.0095)**OEM** (\$34,060) 3.3% (\$0.0025)Subtotal (\$386,110)37.9% (\$0.0283) Operating (\$56,525) (\$0.0041) Station Maint. 5.6% (\$29,893) 2.9% (\$0.0022) Cylinder Recert. Power 7.2% (\$0.0054) (\$73,460)Labor - fuel time loss (\$88,150)8.7% (\$0.0065)NG Fuel Tax (\$98,293) 9.7% (\$0.0072)Additional training 0.0% \$0.0000 Subtotal (\$346,322) 34.0% (\$0.0254)**Total Costs** (\$1,018,019) 100.0% (\$0.0747 Savings - Cost (\$429,744)N/A (\$0.0315)

# District - 9 Waco DO

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	19	20.5	14,853	\$1,950	\$900
Light Trucks	66	12.5	12,538	\$2,200	\$900
Heavy Duty Gasoline	8	6.6	7,919	\$3,300	\$900
Heavy Duty Diesel	35	7.0	9,357		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	128				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	•
Electricity Cost (\$/kWh) Labor Cost (\$/hr)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	31
Year 1: Storage Size (scf)	102,744

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$356.15)
Incremental Cost/mile	(\$0.0315)

#### **SAVINGS** 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$129,233 85.8% \$0.0470 \$0.0295 Automobiles \$14,522 9.6% Light Trucks \$102,206 67.9% \$0.0470 Heavy Duty Trucks \$12,504 8.3% \$0.1490 Diesel Price Diff. \$21,353 14.2% \$0.0461 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$150,586 100.0% \$0.0469 COSTS % of Incremental Infrastructure Cost/Mile Costs Land \$0 0.0% \$0.0000 (\$23,056) 7.7% (\$0.0072)Station setup Compressor (\$24,868) 8.4% (\$0.0077)Storage Vessels (\$40,028) 13.4% (\$0.0125)8.3% (\$0.0077)Dispenser (\$24,857) (\$9,943) 3.3% (\$0.0031)Dryer (\$0.0382)Subtotal (\$122,751)41.2% Vehicle Conversion Kit (\$21,878) 7.3% (\$0.0068)Tanks (\$27,003)9.1% (\$0.0084) (\$29,537)9.9% (\$0.0092) Labor **OEM** (\$9,159)3.1% (\$0.0029)Subtotal 29.4% (\$0.0273)(\$87,577)Operating (\$13,916) (\$0.0043) Station Maint. 4.7% (\$6,257) 2.1% (\$0.0019) Cylinder Recert. 7.9% (\$0.0073) Power (\$23,592)Labor - fuel time loss (\$21,140)7.1% (\$0.0066) (\$0.0070) NG Fuel Tax (\$22,509)7.6% Additional training 0.0% \$0.0000 29.4% Subtotal (\$87,414)(\$0.0272)(\$297,742) 100.0% (\$0.0927) **Total Costs** Savings - Cost (\$147,156)N/A (\$0.0458)

## District - 10 Athens

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	4	19.6	13,070	\$1,950	\$900
Light Trucks	17	12.3	13,562	\$2,200	\$900
Heavy Duty Gasoline	1	3.9	8,903	\$3,300	\$900
Heavy Duty Diesel	7	6.0	8,426		
Dedicated				\$6,350	\$2,800
Dual-fuel			<b></b>	\$5,500	N/A
Total	29				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN
Year 1: Compressor Size (scfm) 8
Year 1: Storage Size (scf) 28,888

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$538.28

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$71,617 72.2% \$0.0562 Automobiles \$7,778 7.8% \$0.0361 Light Trucks \$61,080 61.5% \$0.0588 Heavy Duty Trucks \$2,759 2.8% \$0.1420 Diesel Price Diff. \$27,644 27.8% \$0.0351 0.0% \$0.0000 Maintenance \$0 100.0% **Total Savings** \$99,261 \$0.0482 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 Land \$0 (\$0.0097) (\$19,937)8.8% Station setup (\$23,328)10.3% (\$0.0113) Compressor Storage Vessels (\$29,381)13.0% (\$0.0143) (\$0.0121)Dispenser (\$24,857) 11.0% (\$9,943)4.4% (\$0.0048)Dryer 47.4% (\$0.0521) Subtotal (\$107,446) Vehicle Conversion Kit (\$13,035)5.7% (\$0.0063)7.3% (\$0.0081) Tanks (\$16,653)Labor (\$17,877)7.9% (\$0.0087)**OEM** 3.7% (\$0.0041) (\$8,383)Subtotal (\$55,948)24.7% (\$0.0272) Operating (\$10,307)4.5% (\$0.0050)Station Maint (\$3,376)1.5% (\$0.0016) Cylinder Recert. (\$19,304)8.5% (\$0.0094) Power Labor - fuel time loss (\$15,278)6.7% (\$0.0074)NG Fuel Tax (\$15,184)6.7% (\$0.0074)\$0.0000 Additional training 0.0% Subtotal (\$63,447)28.0% (\$0.0308)100.0% Total Costs (\$226,840)(\$0.1101)(\$0.0619) (\$127,580)N/A Savings - Cost

# District - 10 Canton

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.1	22,835	\$1,950	\$900
Light Trucks	7	9.9	15,740	\$2,200	\$900
Heavy Duty Gasoline	1	4.0	2,060	\$3,300	\$900
Heavy Duty Diesel	7	8.0	14,317		
Dedicated				\$6,350	\$2,800
Dual-fuel			<del></del>	\$5,500	N/A
Total	16				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	5
Year 1: Storage Size (scf)	16,086

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$845.85)

Incremental Cost/mile (\$0.0619)

#### 30 year NPV SAVINGS % of Incremental Savings Savings/Mile Gasoline Price Diff. \$52,304 68.1% \$0.0408 \$0.0295 Automobiles \$8,314 10.8% Light Trucks \$39,934 52.0% \$0.0412 \$0.1316 **Heavy Duty Trucks** \$4,056 5.3% 31.9% \$0.0312 Diesel Price Diff. \$24,557 \$0.0000 \$0 0.0% Maintenance Total Savings \$76,861 100.0% \$0.0372 COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 Land \$0 0.0% (\$18,151) 8.9% (\$0.0088)Station setup (\$0.0108) Compressor (\$22,396) 11.0% (\$0.0113) Storage Vessels (\$23,415) 11.5% (\$0.0120) (\$24,857) 12.2% Dispenser (\$9,943) 4.9% (\$0.0048)Dryer (\$98,761) 48.6% (\$0.0478)Subtotal Vehicle Conversion Kit (\$11,689) 5.8% (\$0.0057)(\$0.0072) (\$14,853) 7.3% Tanks Labor (\$16,215) 8.0% (\$0.0078)(\$8,478)4.2% (\$0.0041)**OEM** Subtotal (\$51,235)25.2% (\$0.0248)Operating Station Maint. (\$8,228)4.0% (\$0.0040)1.5% (\$0.0015)Cylinder Recert. (\$3,028)8.3% (\$0.0081) Power (\$16,843)6.0% (\$0.0059)Labor - fuel time loss (\$12,251)NG Fuel Tax (\$12,921)6.4% (\$0.0062)0.0% \$0.0000 Additional training \$0 Subtotal (\$53,270) 26.2% (\$0.0258)(\$0.0983) **Total Costs** (\$203,266) 100.0% (\$126,406) N/A (\$0.0611) Savings - Cost

## District - 10 Henderson

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.7	29,864	\$1,950	\$900
Light Trucks	5	14.2	20,550	\$2,200	\$900
Heavy Duty Gasoline	1	4.3	3,269	\$3,300	\$900
Heavy Duty Diesel	7	9.0	14,307		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

Labor Cost (\$/hr)	\$15.00
Electricity Cost (\$/kWh)	\$0.063

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	11,734

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$957.79)
Incremental Cost/mile	(\$0.0611)

#### **SAVINGS** 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$95,892 82.7% \$0.0444 Automobiles \$9,761 8.4% \$0.0274 Light Trucks \$74,271 64.0% \$0.0434 10.2% Heavy Duty Trucks \$11,860 \$0.1276 Diesel Price Diff. \$20,104 17.3% \$0.0462 Maintenance 0.0% \$0.0000 **Total Savings** \$115,996 100.0% \$0.0447 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$20,588)(\$0.0079)Station setup 8.1% (\$23,609) 9.3% (\$0.0091)Compressor Storage Vessels (\$31,717)12.4% (\$0.0122)Dispenser (\$24,857) 9.7% (\$0.0096)Dryer (\$9,943) 3.9% (\$0.0038)Subtotal (\$110,714) 43.4% (\$0.0426)Vehicle Conversion Kit (\$17,465) 6.8% (\$0.0067)(\$22,924)9.0% (\$0.0088)Tanks (\$23,472)9.2% (\$0.0090)Labor OEM (\$7,782)3.0% (\$0.0030)28.1% Subtotal (\$71,643)(\$0.0276)Operating Station Maint. (\$11,029)4.3% (\$0.0042)Cylinder Recert. (\$5,136)2.0% (\$0.0020) Power (\$20,159)7.9% (\$0.0078)Labor - fuel time loss (\$16,244)6.4% (\$0.0063)NG Fuel Tax 7.9% (\$0.0078)(\$20,271)Additional training 0.0% \$0.0000 Subtotal (\$72,840)28.5% (\$0.0280)Total Costs (\$255,196)100.0% (\$0.0983)Savings - Cost (\$139,200) N/A (\$0.0536)

## District - 10 Jacksonville

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	20.9	12,592	\$1,950	\$900
Light Trucks	12	13.4	15,141	\$2,200	\$900
Heavy Duty Gasoline	2	4.5	4,928	\$3,300	\$900
Heavy Duty Diesel	6	6.0	9,238		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	23				

\$2.50
\$0.89
\$0.85
\$0.31
\$0.35

	_
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

10.0%

DISCOUNT RATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	6
Year 1: Storage Size (scf)	21,512

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$642.01)
Incremental Cost/mile	(\$0.0536)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0423 Gasoline Price Diff. \$172,798 88.2% \$0.0308 \$13,241 6.8% Automobiles Light Trucks \$153,600 78.4% \$0.0424 \$5,958 3.0% \$0.1459 Heavy Duty Trucks \$0.0401 Diesel Price Diff. \$23,200 11.8% 0.0% \$0.0000 Maintenance \$0 **Total Savings** \$195,998 100.0% \$0.0420 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$26,157)7.4% (\$0.0056) Station setup Compressor (\$26,500)7.5% (\$0.0057)(\$0.0108)Storage Vessels (\$50,423) 14.2% 7.0% (\$0.0053)Dispenser (\$24,857)(\$9,943)2.8% (\$0.0021)Dryer (\$137,880) 38.8% (\$0.0295 Subtotal Vehicle (\$23,803) 6.7% (\$0.0051)Conversion Kit **Tanks** (\$31,495)8.9% (\$0.0067)(\$33,562)(\$0.0072)Labor 9.4% **OEM** (\$15,515)4.4% (\$0.0033) (\$104,375)29.3% (\$0.0224)Subtotal Operating Station Maint. (\$17,382) 4.9% (\$0.0037)(\$6,187)1.7% (\$0.0013) Cylinder Recert. Power (\$27,593)7.8% (\$0.0059) Labor - fuel time loss (\$26,099) 7.3% (\$0.0056)(\$0.0078) NG Fuel Tax (\$36,185)10.2% Additional training 0.0% \$0.0000 31.9% (\$0.0243) Subtotal (\$113,445) **Total Costs** (\$355,700) 100.0% (\$0.0762) Savings - Cost (\$159,702) N/A (\$0.0342)

# District - 10 Longview

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	18.8	15,191	\$1,950	\$900
Light Trucks	25	13.7	15,357	\$2,200	\$900
Heavy Duty Gasoline	1	3.9	4,333	\$3,300	\$900
Heavy Duty Diesel	5	7.0	14,718		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	34				

\$2.50
\$0.89
\$0.85
\$0.31
\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

10.0%

DISCOUNT RATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	11
Year 1: Storage Size (scf)	38,183

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$498.27)

Incremental Cost/mile (\$0.0342)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings 77.3% Gasoline Price Diff. \$155,825 \$0.0415 Automobiles \$10,580 5.2% \$0.0341 70.0% \$0.0413 Light Trucks \$141,194 Heavy Duty Trucks \$4,050 2.0% \$0.1938 Diesel Price Diff. \$45,757 22.7% \$0.0352 Maintenance \$0 0.0% \$0.0000 100.0% **Total Savings** \$201,582 \$0.0399 COSTS % of Incremental Cost/Mile Infrastructure Costs \$0,0000 0.0% Land \$0 (\$28,185) 7.0% (\$0.0056)Station setup (\$27,697) 6.9% (\$0.0055)Compressor Storage Vessels (\$56,829)14.1% (\$0.0113) Dispenser (\$24,857)6.2% (\$0.0049) 2.5% (\$0.0020) Dryer (\$9,943)Subtotal (\$147,510) 36.6% (\$0.0292)Vehicle Conversion Kit (\$30,433) 7.6% (\$0.0060)9.8% Tanks (\$39,389)(\$0.0078)Labor (\$40,924) 10.2% (\$0.0081)**OEM** (\$17,949) 4.5% (\$0.0036)Subtotal (\$128,695) 32.0% (\$0.0255)Operating Station Maint. (\$20,072) 5.0% (\$0.0040) 2.2% (\$0.0017)(\$8,657) Cylinder Recert. 7.7% (\$30,833) (\$0.0061)Power Labor - fuel time loss (\$29,565)7.3% (\$0.0059)NG Fuel Tax 9.3% (\$37,292)(\$0.0074)Additional training \$0 0.0% \$0.0000 31.4% (\$0.0250)Subtotal (\$126,419)100.0% **Total Costs** (\$402,624) (\$0.0797) Savings - Cost (\$201,042) (\$0.0398)N/A

## District - 10 Mineola

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	17.0	16,440	\$1,950	\$900
Light Trucks	28	14.0	12,957	\$2,200	\$900
Heavy Duty Gasoline	1	2.9	2,217	\$3,300	\$900
Heavy Duty Diesel	10	8.0	16,530		
Dedicated				\$6,350	\$2,800
Dual-fuel		<del></del>		\$5,500	N/A
Total	41				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	10
Year 1: Storage Size (scf)	34,723

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cantlandialalanan	(\$520.16)
Cost/vehicle/year	(\$520.16)

Incremental Cost/mile	(\$0.0398)
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#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings \$0.0433 Gasoline Price Diff. 83.5% \$139,758 \$0.0335 Automobiles \$18,569 11.1% \$0.0453 72.4% Light Trucks \$121,189 0.0% \$0.0000 \$0 Heavy Duty Trucks \$27,684 16.5% \$0.0460 Diesel Price Diff. 0.0% \$0.0000 Maintenance \$167,442 100.0% \$0.0437 **Total Savings** COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 Land \$0 Station setup (\$24,683) 7.3% (\$0.0064)(\$25,776)7.6% (\$0.0067)Compressor 13.4% (\$0.0118)Storage Vessels (\$45,362)7.3% (\$0.0065)Dispenser (\$24,857)2.9% (\$0.0026)Dryer (\$9,943) Subtotal (\$130,620)38.6% (\$0.0341) Vehicle 8.0% (\$0.0071)Conversion Kit (\$27,173)9.5% (\$0.0083)Tanks (\$31,989)10.8% (\$0.0095)Labor (\$36,436) **OEM** (\$10,416) 3.1% (\$0.0027)31.3% (\$0.0277)Subtotal (\$106,014)Operating 4.7% (\$0.0042)(\$15,913) Station Maint. 2.3% (\$0.0020) Cylinder Recert. (\$7,812) Power (\$25,944)7.7% (\$0.0068)7.5% (\$0.0066) Labor - fuel time loss (\$25,336)NG Fuel Tax 7.9% (\$0.0069)(\$26,621)\$0.0000 Additional training \$0 0.0% 30.0% (\$0.0265)Subtotal (\$101,625) **Total Costs** (\$338,259) 100.0% (\$0.0882)Savings - Cost (\$170,818) N/A (\$0.0446)

# District - 10 N. Tyler

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	4	17.2	14,689	\$1,950	\$900
Light Trucks	21	12.7	13,523	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	10	6.0	7,667		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>		\$5,500	N/A
Total	35				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
Labor Cost (\$/hr)	\$15.0
STATION DESIGN	
Year 1: Compressor Size (scfm)	
Year 1: Compressor Size (scfm) Year 1: Storage Size (scf)	31,18

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$517.72)
Incremental Cost/mile	(\$0.0446)

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$86,649	79.2%	\$0.0500
Automobiles	\$8,251	7.5%	\$0.0313
Light Trucks	\$59,980	54.8%	\$0.0454
Heavy Duty Trucks	\$18,419	16.8%	\$0.1246
Diesel Price Diff.	\$22,782	20.8%	\$0.0351
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$109,432	100.0%	\$0.0459
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$20,276)	8.4%	(\$0.0085)
Compressor	(\$23,449)	9.8%	(\$0.0098)
Storage Vessels	(\$30,639)	12.8%	(\$0.0129)
Dispenser	(\$24,857)	10.4%	(\$0.0104)
Dryer	(\$9,943)	4.1%	(\$0.0042)
Subtotal	(\$109,164)	45.5%	(\$0.0458)
Vehicle			
Conversion Kit	(\$14,547)	6.1%	(\$0.0061)
Tanks	(\$19,774)	8.2%	(\$0.0083)
Labor	(\$19,677)	8.2%	(\$0.0083)
ОЕМ	(\$9,259)	3.9%	(\$0.0039)
Subtotal	(\$63,257)	26.4%	(\$0.0266)
Operating			
Station Maint.	(\$10,629)	4.4%	(\$0.0045)
Cylinder Recert.	(\$3,764)	1.6%	(\$0.0016)
Power	(\$19,681)	8.2%	(\$0.0083)
Labor - fuel time loss	(\$14,915)	6.2%	(\$0.0063)
NG Fuel Tax	(\$18,557)	7.7%	(\$0.0078)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$67,546)	28.1%	(\$0.0284)
Total Costs	(\$239,967)	100.0%	(\$0.1007)
Savings - Cost	(\$130,535)	N/A	(\$0.0548)

# District - 10 Palestine

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	18.4	13,987	\$1,950	\$900
Light Trucks	9	12.8	15,579	\$2,200	\$900
Heavy Duty Gasoline	2	4.7	7,840	\$3,300	\$900
Heavy Duty Diesel	6	8.0	13,765		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	19				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$0.063 \$15.00	

STATION DESIGN	
Year 1: Compressor Size (scfm)	5
Year 1: Storage Size (scf)	19,422

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$728.79)

Incremental Cost/mile (\$0.0548)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$0 #NUM! #NUM! \$0 #NUM! \$0.0000 Automobiles \$0 Light Trucks #NUM! \$0.0000 \$0 #NUM! \$0.0000 Heavy Duty Trucks Diesel Price Diff. \$0 \$0.0000 #NUM! \$0 Maintenance #NUM! #NUM! \$0 #NUM! **Total Savings** #NUM! COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% #NUM! (\$10,935) 17.1% #DIV/0! Station setup Compressor (\$18,576) 29.1% #DIV/0! #DIV/0! Storage Vessels \$474 -0.7% (\$24,857) 38.9% Dispenser #DIV/0! Dryer (\$9,943)15.6% #DIV/0! Subtotal (\$63,837) 100.0% #DIV/0! Vehicle \$0 0.0% #NUM! Conversion Kit \$0 Tanks 0.0% #NUM! \$0 0.0% #NUM! Labor **OEM** \$0 0.0% #NUM! \$0 0.0% #NUM! Subtotal Operating Station Maint. \$0 0.0% #NUM! \$0 0.0% #NUM! Cylinder Recert. \$0 0.0% #NUM! Power Labor - fuel time loss \$0 0.0% #NUM! \$0 NG Fuel Tax 0.0% #NUM! Additional training \$0 0.0% #NUM! \$0 #NUM! Subtotal 0.0% **Total Costs** (\$63,837) 100.0% #DIV/0! Savings - Cost (\$63,837) N/A #DIV/0!

# District - 10 Ouitman

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	0	0.0	1	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	0	0.0	1		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>		\$5,500	N/A
Total	0				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

10.0%
\$0.063
\$15.00

10.00

DICCOLINE DATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	0
Year 1: Storage Size (scf)	0

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

	•
Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

#DIV/0!	#DIV/0!
	<u> </u>
#DIV/0!	#DIV/0!

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 71.3% Gasoline Price Diff. \$52.835 \$0.0513 \$8,245 11.1% \$0.0392 Automobiles Light Trucks \$35,999 48.6% \$0.0497 11.6% \$0.0906 Heavy Duty Trucks \$8,591 Diesel Price Diff. \$21,245 28.7% \$0.0400 \$0 0.0% \$0.0000 Maintenance \$74,080 100.0% \$0.0475 **Total Savings** COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 Land \$0 Station setup (\$17,723)9.6% (\$0.0114)12.0% (\$0.0142)Compressor (\$22,154)(\$22,038)11.9% (\$0.0141)Storage Vessels Dispenser (\$24,857) 13.5% (\$0.0159)Dryer (\$9,943)5.4% (\$0.0064)(\$96,714) 52.3% (\$0.0620)Subtotal Vehicle 4.9% (\$0.0058)Conversion Kit (\$9,012)6.3% (\$11,695) (\$0.0075)Tanks 6.7% (\$0.0080)Labor (\$12,470)OEM (\$6,266) 3.4% (\$0.0040)21.3% (\$0.0253) Subtotal (\$39,443)Operating Station Maint. (\$7,719)4.2% (\$0.0049)1.3% (\$0.0015)Cylinder Recert. (\$2,323)8.8% (\$0.0104)Power (\$16,241)6.1% (\$0.0072)Labor - fuel time loss (\$11,248)NG Fuel Tax (\$11,072)6.0% (\$0.0071)0.0% \$0.0000 Additional training Subtotal (\$48,602)26,3% (\$0.0311) **Total Costs** (\$184,760) 100.0% (\$0.1184)(\$0.0709) Savings - Cost (\$110,680) N/A

# District - 10 Rusk

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	14.9	22,335	\$1,950	\$900
Light Trucks	4	11.8	19,204	\$2,200	\$900
Heavy Duty Gasoline	1	6.3	10,058	\$3,300	\$900
Heavy Duty Diesel	5	7.0	13,521		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>		\$5,500	N/A
Total	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	11,854

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,067.35)

Incremental Cost/mile (\$0.0709)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$78,166 78.4% \$0.0478 \$0.0300 Automobiles \$8,013 8.0% Light Trucks \$55,924 56.1% \$0.0456 Heavy Duty Trucks \$14,229 14.3% \$0.1015 Diesel Price Diff. \$21,539 21.6% \$0.0347 \$0.0000 Maintenance \$0 0.0% \$99,705 100.0% \$0.0442 Total Savings COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 (\$19,552)8.8% (\$0.0087)Station setup (\$23,073)10.3% (\$0.0102) Compressor Storage Vessels (\$28,216) 12.6% (\$0.0125)(\$0.0110) Dispenser (\$24,857) 11.1% (\$9,943) 4.5% (\$0.0044) Dryer 47.3% (\$0.0468) Subtotal (\$105,641)Vehicle Conversion Kit (\$13,687) 6.1% (\$0.0061)(\$17,982)8.1% (\$0.0080)Tanks 8.8% (\$0.0087)Labor (\$19,583)**OEM** (\$6,627) 3.0% (\$0.0029) 25.9% (\$0.0257) Subtotal (\$57,879)Operating (\$0.0044) Station Maint. (\$9,840)4.4% (\$0.0018) (\$4,063) 1.8% Cylinder Recert. (\$18,781)8.4% (\$0.0083)Power (\$14,034)6.3% (\$0.0062) Labor - fuel time loss (\$0.0057) NG Fuel Tax (\$12,926) 5.8% 0.0% \$0.0000 Additional training Subtotal (\$59,644) 26.7% (\$0.0264)**Total Costs** (\$223,164) 100.0% (\$0.0990)Savings - Cost (\$123,459) N/A (\$0.0547)

# District - 10 S. Tyler

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.4	28,328	\$1,950	\$900
Light Trucks	5	12.7	26,033	\$2,200	\$900
Heavy Duty Gasoline	2	5.7	7,436	\$3,300	\$900
Heavy Duty Diesel	. 8	8.0	9,878		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	16				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Year 1: Compressor Size (scfm)	
Year 1: Storage Size (scf)	17,54

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- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90.000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$818.53)
Incremental Cost/mile	(\$0.0547)

#### **SAVINGS** 30 year NPV % of Incremental Savings/Mile Savings \$0.0416 Gasoline Price Diff. \$256,675 88.4% Automobiles \$72,437 24.9% \$0.0289 \$171,241 59.0% \$0.0482 Light Trucks \$12,997 4.5% \$0.1191 Heavy Duty Trucks Diesel Price Diff. \$33,687 11.6% \$0.0461 Maintenance \$0 0.0% \$0.0000 Total Savings \$290,363 100.0% \$0.0421 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 Land \$0 (\$0.0048)Station setup (\$33,204)6.4% (\$30,474) (\$0.0044)Compressor 5.9% Storage Vessels (\$73,683) 14.2% (\$0.0107) Dispenser (\$24,857)4.8% (\$0.0036)(\$0.0014)Dryer (\$9,943)1.9% (\$0.0249) Subtotal (\$172,160)33.1% Vehicle Conversion Kit (\$43,945) 8.4% (\$0.0064)Tanks (\$46,818)9.0% (\$0.0068)(\$63,838) 12.3% (\$0.0093)Labor **OEM** (\$17,744) 3.4% (\$0.0026)(\$172,346)33.1% (\$0.0250)Subtotal Operating Station Maint. (\$26,084)5.0% (\$0.0038)(\$0.0015) (\$10,532)2.0% Cylinder Recert. 7.3% (\$0.0055)(\$37,795)Power Labor - fuel time loss (\$46,888) 9.0% (\$0.0068)10.5% (\$0.0079)NG Fuel Tax (\$54,821)Additional training \$0 0.0% \$0.0000 (\$176,120)33.8% (\$0.0255)Subtotal **Total Costs** (\$520,625) 100.0% (\$0.0754)Savings - Cost (\$230,263) N/A (\$0.0334)

## District - 10 Tyler DO

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	24	19.8	11,077	\$1,950	\$900
Light Trucks	24	12.1	15,710	\$2,200	\$900
Heavy Duty Gasoline	1	4.8	11,578	\$3,300	\$900
Heavy Duty Diesel	11	6.0	8,459		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	60				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	16
Year 1: Storage Size (scf)	55,917

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

 Automobiles
 90,000

 Light Trucks
 90,000

 Heavy Duty Gasoline
 90,000

 Heavy Duty Diesel
 150,000

Cost/vehicle/year	(\$407.10)

Incremental Cost/mile (\$0.0334)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0547 61.9% Gasoline Price Diff. \$58,914 \$0.0200 \$3,869 4.1% Automobiles \$25,318 \$0.0431 Light Trucks 26.6% \$29,727 31.2% \$0.1006 Heavy Duty Trucks \$36,279 38.1% \$0.0352 Diesel Price Diff. 0.0% \$0.0000 Maintenance \$0 \$95,193 100.0% \$0.0452 **Total Savings** COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 0.0% Land \$0 (\$20,257) 9.1% (\$0.0096)Station setup (\$23,506) 10.6% (\$0.0112)Compressor (\$30,340) 13.7% (\$0.0144)Storage Vessels 11.2% (\$0.0118)Dispenser (\$24,857)4.5% (\$0.0047)Dryer (\$9,943)Subtotal (\$108,903) 49.2% (\$0.0517) Vehicle (\$0.0054)Conversion Kit (\$11,323) 5.1% Tanks (\$14,182) 6.4% (\$0.0067)7.3% Labor (\$16,229) (\$0.0077)**OEM** (\$9,343)4.2% (\$0.0044)23.1% (\$0.0242)Subtotal (\$51,076) Operating (\$0.0051)(\$10,705) 4.8% Station Maint. 1.2% (\$0.0013)Cylinder Recert. (\$2,685) (\$19,825) 8.9% (\$0.0094)Power Labor - fuel time loss (\$13,362) 6.0% (\$0.0063)NG Fuel Tax 6.8% (\$0.0071)(\$14,992)Additional training \$0 0.0% \$0.0000 27.8% (\$0.0292)Subtotal (\$61,570)**Total Costs** (\$221,550) 100.0% (\$0.1052)Savings - Cost (\$126,356) N/A (\$0.0600)

## District - 11 Bronson

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	29.3	20,555	\$1,950	\$900
Light Trucks	3	13.6	20,780	\$2,200	\$900
Heavy Duty Gasoline	1	5.8	31,337	\$3,300	\$900
Heavy Duty Diesel	8	8.0	16,383		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u> </u>	<u></u> -	\$5,500	N/A
Total	13				

2.50
2 50
2.50
0.89
0.85
0.31
0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

Year 1: Storage Size (scf)

13,223

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,031.06)

Incremental Cost/mile (\$0.0600)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 77.6% Gasoline Price Diff. \$107,839 \$0.0640 Automobiles \$8,944 6.4% \$0.0304 Light Trucks \$15,720 \$0.0313 11.3% Heavy Duty Trucks \$83,175 59.9% \$0.0937 Diesel Price Diff. \$31,129 22.4% \$0.0350 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$138,968 100.0% \$0.0540 COSTS % of Incremental Infrastructure Cost/Mile Costs \$0,0000 Land 0.0% \$0 (\$22,914) 9.2% (\$0.0089)Station setup 9.9% (\$0.0097) Compressor (\$24,859)Storage Vessels (\$39,365)15.7% (\$0.0153) Dispenser (\$24,857)9.9% (\$0.0097)(\$9,943)(\$0.0039)Dryer 4.0% Subtotal (\$121,937) 48.7% (\$0.0474) Vehicle Conversion Kit (\$12,537)5.0% (\$0.0049) Tanks (\$16,411) 6.6% (\$0.0064)Labor (\$20,429)8.2% (\$0.0079)**OEM** (\$9,882)3.9% (\$0.0038)Subtotal (\$59,260)23.7% (\$0.0230)Operating Station Maint. (\$13,596)5.4% (\$0.0053)(\$0.0012) Cylinder Recert. (\$3,076)1.2% 9.2% Power (\$23,129)(\$0.0090)Labor - fuel time loss (\$14,942)6.0% (\$0.0058)NG Fuel Tax 5.7% (\$0.0056)(\$14,318)Additional training \$0 0.0% \$0.0000 Subtotal (\$69,060)27.6% (\$0.0268)**Total Costs** (\$250,256) 100.0% (\$0.0972) Savings - Cost (\$111,288) N/A (\$0.0432)

## District - 11 Center

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.1	31,242	\$1,950	\$900
Light Trucks	2	18.5	26,623	\$2,200	\$900
Heavy Duty Gasoline	2	6.2	47,087	\$3,300	\$900
Heavy Duty Diesel	9	8.0	12,579		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063

Labor Cost (\$/hr)

STATION DESIGN	
Year 1: Compressor Size (scfm)	7
Year 1: Storage Size (scf)	24.036

\$15.00

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$843.24)
Incremental Cost/mile	(\$0.0432)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0534 \$56,100 66.1% Gasoline Price Diff. Automobiles \$12,217 14.4% \$0.0289 Light Trucks \$25,173 29.7% \$0.0535 \$18,710 22.0% \$0.1179 Heavy Duty Trucks Diesel Price Diff. \$28,760 33,9% \$0.0397 Maintenance \$0 0.0% \$0.0000 100.0% Total Savings \$84,859 \$0.0478 COSTS % of Incremental Infrastructure Cost/Mile Costs Land 0.0% \$0.0000 \$0 Station setup (\$19,066) 8.8% (\$0.0107) (\$22,895)(\$0.0129) Compressor 10.6% 12.2% (\$0.0149) Storage Vessels (\$26,414)Dispenser (\$24,857) 11.5% (\$0.0140)(\$9,943) 4.6% (\$0.0056)Dryer Subtotal (\$103,174)47.8% (\$0.0581) Vehicle (\$0.0075)Conversion Kit (\$13,393) 6.2% 8.0% (\$17,311)(\$0.0097)Tanks (\$17,928) 8.3% (\$0.0101) Labor **OEM** 2.7% (\$0.0033)(\$5,854) 25.2% (\$0.0307) Subtotal (\$54,486)Operating Station Maint. (\$9,362) 4.3% (\$0.0053)Cylinder Recert. (\$3,606) 1.7% (\$0.0020)Power (\$18,217)8.4% (\$0.0103) 6.3% Labor - fuel time loss (\$13,504)(\$0.0076) 6.3% (\$0.0077)NG Fuel Tax (\$13,639)Additional training 0.0% \$0.0000 27.0% Subtotal (\$58,328)(\$0.0329)**Total Costs** (\$215,988)100.0% (\$0.1217)Savings - Cost (\$131,128)N/A (\$0.0739)

## District - 11 Crockett

VEHICLE DATA				_	OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.1	44,796	\$1,950	\$900
Light Trucks	3	10.9	16,633	\$2,200	\$900
Heavy Duty Gasoline	2	4.9	8,415	\$3,300	\$900
Heavy Duty Diesel	9	7.0	10,242		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	15				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS	,	
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	
	·	
STATION DESIGN		
Year 1: Compressor Size (scfm)	4	
Year 1: Storage Size (scf)	12,60	

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$927.33)
	·
Incremental Cost/mile	(\$0 0730)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 72.4% Gasoline Price Diff. \$65,054 \$0.0648 7.3% \$0.0327 Automobiles \$6,514 \$32,847 \$0.0554 Light Trucks 36.6% \$25,693 \$0.1215 Heavy Duty Trucks 28.6% Diesel Price Diff. \$24,765 27.6% \$0.0350 \$0 0.0% \$0.0000 Maintenance \$89,819 100.0% \$0.0525 **Total Savings** Incremental COSTS % of Cost/Mile Infrastructure Costs \$0.0000 Land \$0 0.0% Station setup (\$19,058)9.4% (\$0.0111) 11.3% Compressor (\$22,848)(\$0.0134)13.1% (\$0.0155)Storage Vessels (\$26,484)Dispenser (\$24,857)12.3% (\$0.0145)(\$0.0058)(\$9,943)4.9% Dryer (\$103,190)51.1% (\$0.0603)Subtotal Vehicle (\$0.0061)Conversion Kit (\$10,423)5.2% (\$13,053)6.5% (\$0.0076)Tanks 7.1% (\$0.0084)Labor (\$14,292)**OEM** (\$7,296)3.6% (\$0.0043)Subtotal (\$45,063)22.3% (\$0.0263)Operating Station Maint. (\$9,213)4.6% (\$0.0054)1.2% (\$0.0014)Cylinder Recert. (\$2,469)(\$17,989) 8.9% (\$0.0105)Power 5.9% (\$0.0070)Labor - fuel time loss (\$12,012)NG Fuel Tax (\$12,016)5.9% (\$0.0070)0.0% \$0.0000 Additional training \$0 Subtotal (\$53,699)26.6% (\$0.0314)**Total Costs** (\$201,952)100.0% (\$0.1180)Savings - Cost (\$112,133) N/A (\$0.0655)

## District - 11 Groveton

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.9	21,111	\$1,950	\$900
Light Trucks	3	10.6	20,979	\$2,200	\$900
Heavy Duty Gasoline	1	4.8	22,424	\$3,300	\$900
Heavy Duty Diesel	7	8.0	12,866		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	12				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	14,530

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

  Light Trucks 90,000

Light Trucks 90,000
Heavy Duty Gasoline 90,000
Heavy Duty Diesel 150,000

Cost/vehicle/year (\$991.25)

Incremental Cost/mile (\$0.0655)

#### 30 year NPV SAVINGS % of Incremental Savings/Mile Savings \$0.0467 Gasoline Price Diff. \$123,590 80.1% Automobiles \$7,457 4.8% \$0.0274 \$74,728 48.5% \$0.0373 Light Trucks \$41,405 26.8% \$0.1114 Heavy Duty Trucks Diesel Price Diff. \$30,621 19.9% \$0.0351 0.0% \$0,0000 Maintenance \$0 **Total Savings** \$154,211 100.0% \$0.0438 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0,0000 Land \$0 (\$23,928)7.8% (\$0.0068)Station setup (\$25,387) 8.2% (\$0.0072)Compressor Storage Vessels (\$42,786) 13.9% (\$0.0122)(\$0.0071)Dispenser (\$24,857) 8.1% 3.2% (\$0.0028) (\$9,943) Dryer 41.2% (\$0.0360) Subtotal (\$126,900) ehicle Conversion Kit (\$21,238) 6.9% (\$0.0060)(\$28,332) 9.2% (\$0.0080) Tanks (\$28,914)9.4% (\$0.0082)Labor **OEM** (\$0.0036) (\$12,712)4.1% (\$91,196) 29.6% (\$0.0259)Subtotal Operating (\$14,865) 4.8% (\$0.0042) Station Maint. Cylinder Recert. (\$5,924)1.9% (\$0.0017)8.0% (\$0.0070)Power (\$24,653) (\$19,412) 6.3% (\$0.0055) Labor - fuel time loss NG Fuel Tax (\$25,384) 8.2% (\$0.0072)Additional training 0.0% \$0,0000 \$0 Subtotal (\$90,238)29.3% (\$0.0256)(\$308,334) 100.0% (\$0.0876)**Total Costs** Savings - Cost (\$154,122) N/A (\$0.0438)

## District - 11 Livingston

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	21.0	14,423	\$1,950	\$900
Light Trucks	16	15.5	13,292	\$2,200	\$900
Heavy Duty Gasoline	2	5.3	19,722	\$3,300	\$900
Heavy Duty Diesel	8	8.0	13,876		-
Dedicated				\$6,350	\$2,800
Dual-fuel		<b></b>	<u></u>	\$5,500	N/A
Total	28				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.09
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
	\$15.00
Labor Cost (\$/hr)	\$15.
STATION DESIGN	
Year 1: Compressor Size (scfm)	
Year 1: Storage Size (scf)	27,61

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$583.90)
Incremental Cost/mile	(\$0.0438)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$91,923 77.3% \$0.0678 1.5% \$0.0226 Automobiles \$1,812 33.9% \$0.0535 Light Trucks \$40,364 41.8% \$49,747 \$0.0954 Heavy Duty Trucks Diesel Price Diff. \$27,041 22.7% \$0.0308 Maintenance \$0 0.0% \$0.0000 \$118,964 100.0% \$0.0532 Total Savings COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$21,363)8.1% (\$0.0096)Station setup (\$24,085)9.1% (\$0.0108)Compressor Storage Vessels (\$34,165)12.9% (\$0.0153)9.4% (\$0.0111) Dispenser (\$24,857)3.8% (\$0.0044)(\$9,943)Dryer 43.2% (\$0.0512)Subtotal (\$114,413)Vehicle Conversion Kit (\$19,370) 7.3% (\$0.0087)10.4% (\$0.0123) Tanks (\$27,597) Labor (\$24,630)9.3% (\$0.0110)**OEM** (\$7,122)2.7% (\$0.0032)(\$78,718)29.7% (\$0.0352)Subtotal Operating (\$11,977) 4.5% (\$0.0054)Station Maint. Cylinder Recert. (\$6,505)2.5% (\$0.0029)Power (\$21,250)8.0% (\$0.0095)5.2% Labor - fuel time loss (\$13,856) (\$0.0062)6.9% (\$0.0082)NG Fuel Tax (\$18,371)0.0% \$0.0000 Additional training Subtotal (\$71,958)27.1% (\$0.0322)(\$265,090) 100.0% (\$0.1186) **Total Costs** Savings - Cost (\$146,126) N/A (\$0.0654)

## District - 11 Lufkin

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
1	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	25.8	8,514	\$1,950	\$900
Light Trucks	4	10.9	20,013	\$2,200	\$900
Heavy Duty Gasoline	5	6.0	11,058	\$3,300	\$900
Heavy Duty Diesel	12	9.0	9,320		
Dedicated				\$6,350	\$2,800
Dual-fuel			<del></del>	\$5,500	N/A
Total	22				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	6
Year 1: Storage Size (scf)	20,732

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90 000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$704.59)
Incremental Cost/mile	(\$0.0654)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 87.5% \$0.0417 Gasoline Price Diff. \$252,264 \$38,112 \$0.0283 Automobiles 13.2% \$0.0397 \$165,470 57.4% Light Trucks 16.9% \$0.0910 Heavy Duty Trucks \$48,682 Diesel Price Diff. \$35,961 12.5% \$0.0401 Maintenance \$0 0.0% \$0,0000 \$288,225 100.0% \$0.0415 Total Savings COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0.0000 Land \$0 (\$0.0048)Station setup (\$33,336)6.6% (\$0.0044)Compressor (\$30,583)6.0% Storage Vessels (\$74,063) 14.6% (\$0.0107)Dispenser (\$24,857) 4.9% (\$0.0036)(\$9,943)2.0% (\$0.0014)Dryer Subtotal (\$172,782)34.0% (\$0.0249) Vehicle Conversion Kit (\$41,134) 8.1% (\$0.0059)(\$51,282) 10.1% (\$0.0074)Tanks (\$57,586) 11.3% (\$0.0083)Labor **OEM** (\$18,890) 3.7% (\$0.0027)(\$168,892) 33.2% (\$0.0243)Subtotal Operating (\$26,135) (\$0.0038)Station Maint. 5.1% (\$12,059) 2.4% (\$0.0017)Cylinder Recert. Power (\$37,809)7.4% (\$0.0054)(\$39,789)7.8% (\$0.0057)Labor - fuel time loss NG Fuel Tax (\$50,837)10.0% (\$0.0073)\$0.0000 Additional training \$0 0.0% Subtotal (\$166,628) 32.8% (\$0.0240)**Total Costs** (\$508,302)100.0% (\$0.0733)(\$220,077) (\$0.0317) Savings - Cost N/A

## District - 11 Lufkin DO

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	11	20.4	12,969	\$1,950	\$900
Light Trucks	37	14.4	11,935	\$2,200	\$900
Heavy Duty Gasoline	2	6.4	28,372	\$3,300	\$900
Heavy Duty Diesel	8	7.0	14,259		
Dedicated				\$6,350	\$2,800
Dual-fuel		<b></b>		\$5,500	N/A
Total	58				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.09
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

ISTATION DESIGN	
Year 1: Compressor Size (scfm)	) 16
Year 1: Storage Size (scf)	55,470

### MAJOR ASSUMPTIONS

1. Fueling station is designed for continuous fast-filling in one session per day.

(\$0.0317)

- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$402.51)

Incremental Cost/mile

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$117,045 79.8% \$0.0449 Automobiles \$8,462 5.8% \$0.0353 Light Trucks \$84,894 57.9% \$0.0398 Heavy Duty Trucks \$23,689 16.1% \$0.1018 20.2% \$0.0313 Diesel Price Diff. \$29,671 0.0% \$0.0000 Maintenance \$146,716 100.0% \$0.0413 **Total Savings** COSTS % of Incremental Infrastructure Cost/Mile Costs \$0.0000 Land 0.0% 7.7% (\$0.0066)(\$23,358)Station setup Compressor (\$25,068) 8.3% (\$0.0071)Storage Vessels (\$40,904)13.5% (\$0.0115)(\$0.0070)8.2% Dispenser (\$24,857)Dryer (\$9,943)3.3% (\$0.0028)(\$124,129)40.9% (\$0.0349) Subtotal Vehicle Conversion Kit (\$20,558)6.8% (\$0.0058)**Tanks** (\$27,882)9.2% (\$0.0078)Labor (\$28,036)9.2% (\$0.0079)**OEM** (\$12,589)4.1% (\$0.0035)Subtotal (\$89,064) 29.3% (\$0.0251)Operating 4.7% (\$0.0040) (\$14,285)Station Maint. (\$6,028)2.0% (\$0.0017)Cylinder Recert. (\$0.0068) (\$24,024)7.9% Power 6.5% (\$0.0056) Labor - fuel time loss (\$19,864) (\$0.0073)NG Fuel Tax (\$26,078)8.6% \$0.0000 0.0% Additional training (\$90,279) 29.7% (\$0.0254) Subtotal (\$303,472) 100.0% (\$0.0854) **Total Costs** (\$0.0441)Savings - Cost (\$156,756)N/A

## District - 11 Nacogdoches

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.5	25,463	\$1,950	\$900
Light Trucks	16	14.5	14,145	\$2,200	\$900
Heavy Duty Gasoline	2	5.6	12,346	\$3,300	\$900
Heavy Duty Diesel	8	9.0	15,074		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	27				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTUED EA OTO DO	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	7
Year 1: Storage Size (scf)	26,283

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$615.87)

Incremental Cost/mile (\$0.0441)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0418 Gasoline Price Diff. \$59,382 64.9% \$0.0282 \$6,880 7.5% Automobiles Light Trucks \$49,445 54.1% \$0.0430 \$3,056 3.3% \$0.1167 Heavy Duty Trucks \$32,054 35.1% \$0.0314 Diesel Price Diff. \$0 0.0% \$0.0000 Maintenance **Total Savings** \$91,435 100.0% \$0.0375 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 (\$19,753) 8.3% (\$0.0081)Station setup Compressor (\$23,274) 9.7% (\$0.0095)12.0% (\$0.0117)Storage Vessels (\$28,666)10.4% Dispenser (\$24,857) (\$0.0102)(\$9,943) 4.2% (\$0.0041)Dryer 44.5% Subtotal (\$106,493) (\$0.0436)Vehicle (\$15,736) (\$0.0064)Conversion Kit 6.6% 8.5% Tanks (\$20,253) (\$0.0083)(\$20,666) 8.6% (\$0.0085)Labor **OEM** (\$8,744)3.7% (\$0.0036)(\$65,398) 27.3% (\$0.0268)Subtotal Operating Station Maint. (\$10,215) 4.3% (\$0.0042)(\$4,317) 1.8% (\$0.0018) Cylinder Recert. Power (\$19,234)8.0% (\$0.0079)Labor - fuel time loss (\$15,101)6.3% (\$0.0062)NG Fuel Tax (\$18,491)7.7% (\$0.0076)Additional training 0.0% \$0.0000 28.2% (\$0.0276)Subtotal (\$67,358)**Total Costs** (\$239,249) 100.0% (\$0.0980)Savings - Cost (\$147,814) N/A (\$0.0606)

# District - 11 San Augustine

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	· 1	20.6	25,907	\$1,950	\$900
Light Trucks	11	13.3	11,092	\$2,200	\$900
Heavy Duty Gasoline	1	4.8	2,777	\$3,300	\$900
Heavy Duty Diesel	7	9.0	18,558		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>	L <del></del>	\$5,500	N/A
Total	20				

\$2.50
\$0.89
\$0.85
\$0.31
\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
_	
STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	13,540

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

 Automobiles
 90,000

 Light Trucks
 90,000

 Heavy Duty Gasoline
 90,000

 Heavy Duty Diesel
 150,000

Cost/vehicle/year (\$784.00)

Incremental Cost/mile (\$0.0606)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$54,807 64.8% \$0.0507 \$0.0308 Automobiles \$6,809 8.0% \$0.0436 Light Trucks \$28,687 33.9% \$0.0954 Heavy Duty Trucks \$19,311 22.8% Diesel Price Diff. \$29,791 35.2% \$0.0353 Maintenance \$0 0.0% \$0.0000 \$84,598 100.0% \$0.0440 **Total Savings** COSTS Incremental % of Infrastructure Costs Cost/Mile 0.0% \$0.0000 Land (\$19,076) 9.2% (\$0.0099)Station setup Compressor (\$22,878)11.1% (\$0.0119)12.8% (\$0.0138) Storage Vessels (\$26,463)12.0% (\$0.0129) (\$24,857) Dispenser Dryer (\$9,943)4.8% (\$0.0052)(\$103,216) 50.0% (\$0.0536)Subtotal Vehicle Conversion Kit (\$9,958)4.8% (\$0.0052)Tanks (\$13,924) 6.7% (\$0.0072)(\$0.0078)Labor (\$14,939) 7.2% OEM (\$7,984)3.9% (\$0.0041) Subtotal (\$46,804)22.7% (\$0.0243)Operating 4.5% (\$0.0049)Station Maint. (\$9,361)Cylinder Recert. (\$2,509)1.2% (\$0.0013)(\$0.0095)Power (\$18,243)8.8% Labor - fuel time loss 6.1% (\$0.0066)(\$12,665) NG Fuel Tax 6.6% (\$0.0071)(\$13,733)0.0% \$0.0000 Additional training \$0 Subtotal (\$56,510) 27.4% (\$0.0294)(\$206,531) 100.0% (\$0.1073)**Total Costs** Savings - Cost (\$121,933) (\$0.0634)N/A

## District - 11 Shepherd

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.9	23,449	\$1,950	\$900
Light Trucks	3	13.3	23,253	\$2,200	\$900
Heavy Duty Gasoline	2	6.0	10,731	\$3,300	\$900
Heavy Duty Diesel	6	8.0	17,887		
Dedicated				\$6,350	\$2,800
Dual-fuel			L	\$5,500	N/A
Total	12				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	12,407

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,077.88)

Incremental Cost/mile (\$0.0634)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$82,977 73.0% \$0.0402 \$0.0278 Automobiles \$4,653 4.1% \$78,325 68.9% \$0.0413 Light Trucks \$0.0000 \$0 0.0% Heavy Duty Trucks Diesel Price Diff. \$30,767 27.0% \$0.0348 0.0% \$0.0000 Maintenance \$0 \$113,744 100.0% \$0.0386 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 8.0% (\$0.0072) (\$21,162) Station setup (\$23,981)9.1% (\$0.0081)Compressor 12.6% Storage Vessels (\$33,444) (\$0.0113)(\$24,857)9.4% (\$0.0084)Dispenser (\$9,943) 3.8% (\$0.0034) Dryer (\$113,387) 42.8% (\$0.0385)Subtotal Vehicle Conversion Kit (\$18,616) 7.0% (\$0.0063)(\$21,868) 8.3% (\$0.0074) Tanks 9.5% (\$0.0085)Labor (\$25,189)**OEM** (\$10,372) 3.9% (\$0.0035)28.7% (\$0.0258) Subtotal (\$76,045)Operating Station Maint. (\$11,687) 4.4% (\$0.0040) 1.8% (\$0.0016) Cylinder Recert. (\$4,639) (\$20,907)7.9% (\$0.0071)Power Labor - fuel time loss (\$16,854) 6.4% (\$0.0057) (\$21,371) NG Fuel Tax 8.1% (\$0.0073)Additional training \$0 0.0% \$0.0000 28.5% (\$0.0256) Subtotal (\$75,458)(\$264,891) 100.0% (\$0.0899) **Total Costs** Savings - Cost (\$151,147) N/A (\$0.0513)

## District - 12 Alvin

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.9	17,782	\$1,950	\$900
Light Trucks	10	14.1	20,095	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	11	8.0	10,245		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	22				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Year 1: Compressor Size (scfm)	5
Year 1: Storage Size (scf)	18,468

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$728.80
Incremental Cost/mile	(\$0.0513

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings \$212,898 89.2% \$0.0448 Gasoline Price Diff. Automobiles \$11,739 4.9% \$0.0293 Light Trucks \$187,476 78.5% \$0.0443 5.7% \$0.1153 \$13,684 Heavy Duty Trucks \$25,805 Diesel Price Diff. 10.8% \$0.0348 Maintenance 0.0% \$0,0000 \$238,703 100.0% \$0.0435 Total Savings COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$29,441) 6.7% (\$0.0054)Station setup (\$28,439) 6.4% (\$0.0052)Compressor Storage Vessels (\$61,197)13.9% (\$0.0111)Dispenser (\$24,857)5.6% (\$0.0045)(\$9,943)2.3% (\$0.0018)Dryer (\$153,877)34.9% (\$0.0280)Subtotal Vehicle 8.5% (\$37,310) (\$0.0068)Conversion Kit 11.0% (\$0.0088) Tanks (\$48,361) (\$48,333) 11.0% (\$0.0088)Labor OEM (\$12.577)2.9% (\$0.0023)(\$146,580)33.2% (\$0.0267)Subtotal Operating (\$21,496) 4.9% (\$0.0039)Station Maint. 2.7% Cylinder Recert. (\$11,856) (\$0.0022)Power (\$32,359)7.3% (\$0.0059)7.2% (\$0.0058) Labor - fuel time loss (\$31,983)NG Fuel Tax 9.8% (\$0.0078)(\$43,051)0.0% \$0.0000 Additional training 31.9% Subtotal (\$140,746)(\$0.0256) (\$441,202) 100.0% (\$0.0804) Total Costs Savings - Cost (\$202,500) N/A (\$0.0369)

## District - 12 Angleton

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	4	19.5	10,607	\$1,950	\$900
Light Trucks	36	12.9	12,460	\$2,200	\$900
Heavy Duty Gasoline	2	5.0	6,292	\$3,300	\$900
Heavy Duty Diesel	9	8.0	10,502		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	51				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

0.09
.063
5.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	14
Year 1: Storage Size (scf)	47,269

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$421.20)

Incremental Cost/mile (\$0.0369)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$16,302 95.4% \$0.0622 \$0.0000 Automobiles \$0 0.0% Light Trucks \$16,302 95.4% \$0.0622 Heavy Duty Trucks 0.0% \$0.0000 \$0 4.6% Diesel Price Diff. \$787 \$0.2743 \$0 \$0.0000 Maintenance 0.0% **Total Savings** \$17,088 100.0% \$0.0645 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 Station setup (\$12,208) 12.3% (\$0.0461)(\$0.0725)Compressor (\$19,209)19.3% Storage Vessels 3.9% (\$0.0144)(\$3,827)(\$24,857) 25.0% (\$0.0938)Dispenser Dryer (\$9,943)10.0% (\$0.0375)Subtotal 70.5% (\$70,044)(\$0.2644)Vehicle Conversion Kit (\$3,690) 3.7% (\$0.0139)Tanks (\$4,729)4.8% (\$0.0179)(\$3,727)3.8% (\$0.0141)Labor **OEM** 1.1% (\$1,116)(\$0.0042)Subtotal (\$13,261)13.3% (\$0.0501)Operating (\$0.0053) Station Maint. (\$1,413) 1.4% Cylinder Recert. (\$1,160)1.2% (\$0.0044)Power (\$8,918)9.0% (\$0.0337)Labor - fuel time loss (\$2,041)2.1% (\$0.0077)NG Fuel Tax (\$2,533)2.5% (\$0.0096)Additional training \$0 0.0% \$0.0000 Subtotal 16.2% (\$0.0606)(\$16,066)**Total Costs** (\$99,371) 100.0% (\$0.3751) (\$82,282) (\$0.3106) Savings - Cost N/A

## District - 12 Baytown 1

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	4	9.3	6,949	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	1	1.0	365		
Dedicated				\$6,350	\$2,800
Dual-fuel			L	\$5,500	N/A
Total	5				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	1
Year 1: Compressor Size (scfm) Year 1: Storage Size (scf)	3,704

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,745.69)

Incremental Cost/mile (\$0.3106)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$14,476 100.0% \$0.0448 Automobiles \$1,233 8.5% \$0.0361 91.5% \$13,243 \$0.0458 Light Trucks Heavy Duty Trucks \$0 0.0% \$0,0000 \$0 \$0.0000 Diesel Price Diff. 0.0% \$0 0.0% \$0.0000 Maintenance **Total Savings** \$14,476 100.0% \$0.0448 COSTS % of Incremental Infrastructure Costs Cost/Mile \$0.0000 Land \$0 0.0% (\$0.0371)(\$11,989) Station setup 11.1% (\$0.0591) (\$19,109)17.6% Compressor 2.8% (\$0.0096)Storage Vessels (\$3,088)22.9% Dispenser (\$24,857)(\$0.0769)9.2% (\$0.0308)Drver (\$9,943)Subtotal (\$68,985) 63.6% (\$0.2135)Vehicle (\$0.0212)Conversion Kit (\$6,858) 6.3% 7.9% (\$0.0265)Tanks (\$8,550)5.7% (\$0.0192) Labor (\$6,200)0.5% (\$0.0016)**OEM** (\$523)(\$0.0685)Subtotal (\$22,131)20.4% Operating (\$1,203)(\$0.0037)Station Maint. 1.1% 2.4% (\$0.0080)(\$2,579)Cylinder Recert. 8.0% (\$0.0269)Power (\$8,693)Labor - fuel time loss (\$2,017)1.9% (\$0.0062)NG Fuel Tax (\$2,828)2.6% (\$0.0088)Additional training \$0 0.0% \$0.0000 Subtotal (\$17,319)16.0% (\$0.0536)**Total Costs** (\$108,435)100.0% (\$0.3357)Savings - Cost (\$93,959)N/A (\$0.2908)

## District - 12 Baytown 2

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	15.7	3,617	\$1,950	\$900
Light Trucks	9	12.3	3,406	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	0	0.0	1		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>	L <del></del>	\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

DICCOLINE DAME

STATION DESIGN	
Year 1: Compressor Size (scfm)	1
Year 1: Storage Size (scf)	3,367

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$996.71)
Incremental Cost/mile (\$0.2908)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$129,950 82.4% \$0.0367 Automobiles \$5,589 3.5% \$0.0273 \$124,361 78.8% \$0.0372 Light Trucks Heavy Duty Trucks **\$**0 0.0% \$0.0000 Diesel Price Diff. \$27,794 17.6% \$0.0280 0.0% Maintenance \$0 \$0.0000 \$157,744 100.0% \$0.0348 Total Savings COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$24,106) 6.3% (\$0.0053)Station setup (\$25,594)6.7% (\$0.0056) Compressor Storage Vessels (\$43,304)11.4% (\$0.0095)Dispenser (\$24,857)6.5% (\$0.0055)(\$0.0022) Dryer (\$9,943)2.6% Subtotal (\$127,804) 33.5% (\$0.0282)Vehicle Conversion Kit (\$36,402)9.5% (\$0.0080)(\$44,589) 11.7% (\$0.0098) Tanks Labor (\$45,562)11.9% (\$0.0100) **OEM** (\$0.0029)(\$13,117)3.4% (\$139,670) Subtotal 36.6% (\$0.0308)Operating Station Maint. (\$15,276)4.0% (\$0.0034) Cylinder Recert. (\$10,663) 2.8% (\$0.0023)Power (\$25,097)6.6% (\$0.0055) Labor - fuel time loss (\$22,872)6.0% (\$0.0050) NG Fuel Tax (\$40,073)10.5% (\$0.0088)Additional training \$0 0.0% \$0.0000 Subtotal (\$113,981)29.9% (\$0.0251)**Total Costs** (\$381,455)100.0% (\$0.0841) (\$223,711) (\$0.0493) Savings - Cost N/A

## District - 12 Conroe

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	4	21.0	5,431	\$1,950	\$900
Light Trucks	35	15.4	10,125	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	10	10.0	12,635		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>	<del></del>	\$5,500	N/A
Total	49				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE		10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	8
Year 1: Storage Size (scf)	29,334

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cartle Links	(6404.21)
Cost/vehicle/year	(\$484.31)

Incremental Cost/mile (\$0.0493)

Automobiles \$16,956 Light Trucks \$221,970 7 Heavy Duty Trucks \$62,408 2 Diesel Price Diff. \$5,567 Maintenance \$0  Total Savings \$306,901 10  COSTS	ngs         Savings/Mile           8.2%         \$0.0440           5.5%         \$0.0269           2.3%         \$0.0401           0.3%         \$0.0906           1.8%         \$0.0132           0.0%         \$0.0000
Automobiles \$16,956 Light Trucks \$221,970 7 Heavy Duty Trucks \$62,408 2 Diesel Price Diff. \$5,567 Maintenance \$0  Total Savings \$306,901 10  COSTS Infrastructure Land \$0 Station setup (\$32,514) Compressor (\$29,929) Storage Vessels (\$71,890) 1 Dispenser (\$24,857) Dryer (\$9,943)	5.5% \$0.0269 2.3% \$0.0401 0.3% \$0.0906 1.8% \$0.0132
Light Trucks   \$221,970   7     Heavy Duty Trucks   \$62,408   2     Diesel Price Diff.   \$5,567     Maintenance   \$0	2.3% \$0.0401 0.3% \$0.0906 1.8% \$0.0132
Heavy Duty Trucks   \$62,408   22	0.3% \$0.0906 1.8% \$0.0132
Diesel Price Diff.         \$5,567           Maintenance         \$0           Total Savings         \$306,901         10           COSTS         %           Infrastructure         Costation setup         (\$32,514)           Compressor         (\$29,929)           Storage Vessels         (\$71,890)         1           Dispenser         (\$24,857)         1           Dryer         (\$9,943)         1	1.8% \$0.0132
Diesel Price Diff.         \$5,567           Maintenance         \$0           Total Savings         \$306,901         10           COSTS         %           Infrastructure         Costation setup         (\$32,514)           Compressor         (\$29,929)           Storage Vessels         (\$71,890)         1           Dispenser         (\$24,857)         1           Dryer         (\$9,943)         1	
Total Savings \$306,901 10  COSTS	0.0% \$0.0000
COSTS Infrastructure Land \$0 Station setup (\$32,514) Compressor (\$29,929) Storage Vessels (\$71,890) Dispenser (\$24,857) Dryer (\$9,943)	
COSTS	
Infrastructure         Cost           Land         \$0           Station setup         (\$32,514)           Compressor         (\$29,929)           Storage Vessels         (\$71,890)         1           Dispenser         (\$24,857)           Dryer         (\$9,943)	0.0% \$0.0422
Infrastructure         Cost           Land         \$0           Station setup         (\$32,514)           Compressor         (\$29,929)           Storage Vessels         (\$71,890)         1           Dispenser         (\$24,857)           Dryer         (\$9,943)	
Land       \$0         Station setup       (\$32,514)         Compressor       (\$29,929)         Storage Vessels       (\$71,890)       1         Dispenser       (\$24,857)         Dryer       (\$9,943)	of Incremental
Station setup       (\$32,514)         Compressor       (\$29,929)         Storage Vessels       (\$71,890)       1         Dispenser       (\$24,857)         Dryer       (\$9,943)	sts Cost/Mile
Compressor (\$29,929) Storage Vessels (\$71,890) 1 Dispenser (\$24,857) Dryer (\$9,943)	0.0% \$0.0000
Compressor (\$29,929)   Storage Vessels (\$71,890)   1   Dispenser (\$24,857)   Dryer (\$9,943)	6.0% (\$0.0045
Storage Vessels         (\$71,890)         1           Dispenser         (\$24,857)           Dryer         (\$9,943)	5.5% (\$0.0041
Dispenser (\$24,857) Dryer (\$9,943)	3.2% (\$0.0099
1 '	4.6% (\$0.0034
Subtotal (\$169,133) 3	1.8% (\$0.0014
	1.0% (\$0.0232
Vehicle	
Conversion Kit (\$49,316)	9.0% (\$0.0068
Tanks (\$74,674) 1:	3.7% (\$0.0103
Labor (\$62,224) 1	1.4% (\$0.0086
OEM (\$16,637)	3.1% (\$0.0023
Subtotal (\$202,851) 3	7.2% (\$0.0279
Operating	
Station Maint. (\$24,956)	4.6% (\$0.0034
Cylinder Recert. (\$17,960)	3.3% (\$0.0025
Power (\$36,399)	6.7% (\$0.0050
(+=-,:)	6.4% (\$0.0048
NG Fuel Tax (\$59,016) 1	0.8% (\$0.0081
	0.0% \$0.0000
<b>Subtotal</b> (\$173,378) 3	1.8% (\$0.0238
	1.0.0
Total Costs (\$545,361) 10	
	0.0% (\$0.0749
Savings - Cost (\$238,460)	

## District - 12 E Houston

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	6	21.3	11,142	\$1,950	\$900
Light Trucks	48	14.3	12,233	\$2,200	\$900
Heavy Duty Gasoline	11	6.4	6,644	\$3,300	\$900
Heavy Duty Diesel	6	21.0	8,953		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u> </u>		\$5,500	N/A
Total	71				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35
<u> </u>	

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	19
Year 1: Storage Size (scf)	66,059

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$356.28)

Incremental Cost/mile (\$0.0328)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$23,685 100.0% \$0.0318 Automobiles \$12,014 50.7% \$0.0256 Light Trucks \$10,416 44.0% \$0.0398 Heavy Duty Trucks \$1,254 5.3% \$0.0847 Diesel Price Diff. \$0 0.0% \$0.0000 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$23,685 100.0% \$0.0318 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 \$0 Station setup (\$0.0169) (\$12,624)11.0% Compressor (\$19,420)16.9% (\$0.0261) Storage Vessels (\$5,239)4.6% (\$0.0070)(\$0.0333)Dispenser (\$24,857)21.6% Dryer (\$9,943)(\$0.0133) 8.6% Subtotal (\$72,082)62.7% (\$0.0967)Vehicle Conversion Kit (\$4,663) 4.1% (\$0.0063)(\$7,150)6.2% (\$0.0096) Tanks Labor (\$6,378)5.5% (\$0.0086)**OEM** (\$1,362)1.2% (\$0.0018)Subtotal (\$19,552)17.0% (\$0.0262)Operating (\$1,882)1.6% (\$0.0025)Station Maint Cylinder Recert. (\$1,758)1.5% (\$0.0024)Power (\$9,395)8.2% (\$0.0126)(\$4,375)3.8% (\$0.0059)Labor - fuel time loss NG Fuel Tax (\$5,996)5.2% (\$0.0080)\$0 0.0% \$0.0000 Additional training (\$23,406)20.3% Subtotal (\$0.0314)**Total Costs** (\$115,040) 100.0% (\$0.1543) (\$91,356) Savings - Cost N/A (\$0.1226)

## District - 12 Galveston

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	22.5	16,591	\$1,950	\$900
Light Trucks	2	14.5	13,865	\$2,200	\$900
Heavy Duty Gasoline	2	6.7	786	\$3,300	\$900
Heavy Duty Diesel	0	0.0	1		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>	<del></del> -	\$5,500	N/A
Total	7				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	
	<b>4.570</b>	
STATION DESIGN		
Year 1: Compressor Size (scfm)		
Year 1: Storage Size (scf)	5,40	

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,384.42)
Incremental Cost/mile	(\$0.1226)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$140,717 72.8% \$0.0550 Gasoline Price Diff. \$5,136 2.7% \$0.0286 Automobiles \$99,394 51.4% \$0.0444 Light Trucks \$36,187 18.7% \$0.2606 Heavy Duty Trucks Diesel Price Diff. \$52,554 27.2% \$0.0284 \$0 0.0% \$0,0000 Maintenance **Total Savings** \$193,271 100.0% \$0.0438 COSTS % of Incremental Infrastructure Cost/Mile Costs \$0.0000 Land \$0 0.0% Station setup (\$27,991)8.0% (\$0.0064)Compressor (\$27,623) 7.9% (\$0.0063)(\$56,068) 16.1% (\$0.0127)Storage Vessels Dispenser (\$24,857)7.1% (\$0.0056)Dryer (\$9,943)2.9% (\$0.0023)(\$146,482) 42.1% (\$0.0332)Subtotal Vehicle 5.7% (\$0.0045)Conversion Kit (\$19,824) Tanks (\$26,768)7.7% (\$0.0061) 7.9% (\$0.0062) Labor (\$27,369)OEM (\$20,227)5.8% (\$0.0046)Subtotal (\$94,188)27.1% (\$0.0214)Operating Station Maint. (\$19,605) 5.6% (\$0.0044)(\$0.0010) Cylinder Recert. (\$4,622) 1.3% 8.7% (\$0.0069)Power (\$30,220) 7.3% (\$0.0058) Labor - fuel time loss (\$25,490)NG Fuel Tax (\$27,288)7.8% (\$0.0062)\$0.0000 Additional training 0.0% Subtotal 30.8% (\$0.0243)(\$107,226)Total Costs (\$347.896)100.0% (\$0.0789)Savings - Cost (\$154,625) N/A (\$0.0351)

## District - 12 Hempstead

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.5	19,059	\$1,950	\$900
Light Trucks	11	13.2	21,581	\$2,200	\$900
Heavy Duty Gasoline	2	2.2	7,365	\$3,300	\$900
Heavy Duty Diesel	11	10.0	21,425		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	25				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	9
Year 1: Storage Size (scf)	31,174

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

  Light Tracks 90,000

Light Trucks 90,000
Heavy Duty Gasoline 90,000
Heavy Duty Diesel 150,000

Cost/vehicle/year (\$656.10)

Incremental Cost/mile (\$0.0351)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 98.2% \$0.0631 Gasoline Price Diff. \$71,003 Automobiles \$0 0.0% \$0.0000 \$44,072 \$0.0509 Light Trucks 61.0% Heavy Duty Trucks \$26,932 37.3% \$0.1038 Diesel Price Diff. \$1,287 1.8% \$0.0305 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$72,290 100.0% \$0.0619 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 Station setup (\$16,202) 9.2% (\$0.0139) 12.0% (\$0.0182) Compressor (\$21,264)Storage Vessels (\$17,272)9.8% (\$0.0148) Dispenser (\$24,857)14.1% (\$0.0213)Dryer (\$9,943)5.6% (\$0.0085)Subtotal (\$89,538)50.7% (\$0.0767) Vehicle Conversion Kit (\$10,422) 5.9% (\$0.0089)11.5% Tanks (\$20,329)(\$0.0174)Labor (\$11,762)6.7% (\$0.0101) OEM (\$2,511)(\$0.0021) 1.4% Subtotal (\$45,023) 25.5% (\$0.0386) Operating Station Maint. (\$5,936)3.4% (\$0.0051)Cylinder Recert. (\$5,149)2.9% (\$0.0044)Power (\$14,104)8.0% (\$0.0121) Labor - fuel time loss 3.9% (\$0.0060)(\$6,961)NG Fuel Tax 5.7% (\$10,043)(\$0.0086)Additional training 0.0% \$0.0000 Subtotal 23.9% (\$42,193)(\$0.0361)**Total Costs** (\$176,755) 100.0% (\$0.1513) Savings - Cost (\$104,465) (\$0.0894) N/A

## District - 12 Houston

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	8	11.3	11,484	\$2,200	\$900
Heavy Duty Gasoline	6	5.5	4,589	\$3,300	\$900
Heavy Duty Diesel	1	9.0	5,373		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	15				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

\$0.063
\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	5
Year 1: Storage Size (scf)	16,192

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$738.77)

Incremental Cost/mile (\$0.0894)

### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$837,519 98.7% \$0.0409 Automobiles \$141,356 16.7% \$0.0263 \$0.0445 Light Trucks \$649,676 76.6% \$0.0968 \$46,487 5.5% Heavy Duty Trucks Diesel Price Diff. \$10,959 \$0.0343 1.3% Maintenance 0.0% \$0.0000 **Total Savings** \$848,478 100.0% \$0.0408 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$64,421) 4.6% (\$0.0031)Station setup (\$48,805)(\$0.0023)Compressor 3.5% Storage Vessels (\$176,836)12.6% (\$0.0085)(\$0.0012)Dispenser (\$24,857)1.8% (\$0.0005)(\$9,943)0.7% Dryer Subtotal (\$324,862)23.1% (\$0.0156)Vehicle (\$167,175) 11.9% (\$0.0080)Conversion Kit (\$0.0097)Tanks (\$202,053) 14.4% Labor (\$174,871)12.5% (\$0.0084)**OEM** (\$0.0042)(\$86,465) 6.2% (\$630,564) 44.9% (\$0.0303)Subtotal Operating (\$66,231)4.7% (\$0.0032)Station Maint. Cylinder Recert. (\$39,854)2.8% (\$0.0019)Power (\$84,825) 6.0% (\$0.0041)7.9% (\$0.0053)Labor - fuel time loss (\$111,076)NG Fuel Tax (\$0.0070)(\$146,436)10.4% \$0.0000 Additional training 0.0% Subtotal (\$448,422)31.9% (\$0.0216)Total Costs (\$1,403,848) 100.0% (\$0.0676)Savings - Cost (\$555,370) N/A (\$0.0267)

## District - 12 Houston DO

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	71	22.1	8,020	\$1,950	\$900
Light Trucks	178	13.1	8,707	\$2,200	\$900
Heavy Duty Gasoline	1	6.0	50,947	\$3,300	\$900
Heavy Duty Diesel	7	8.0	5,811		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	257				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	53
Year 1: Storage Size (scf)	163,693

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$229.23)

Incremental Cost/mile (\$0.0267)

### 30 year NPV SAVINGS % of Incremental Savings Savings/Mile Gasoline Price Diff. \$292,215 88.1% \$0.0455 \$0.0312 Automobiles \$18,419 5.6% 74.6% Light Trucks \$247,531 \$0.0429 Heavy Duty Trucks \$26,265 7.9% \$0.4181 \$39,507 11.9% \$0.0310 Diesel Price Diff. \$0 0.0% \$0.0000 Maintenance **Total Savings** \$331,722 100.0% \$0.0431 COSTS % of Incremental Cost/Mile Infrastructure Costs Land 0.0% \$0.0000 (\$36,516) 6.2% (\$0.0047)Station setup Compressor (\$32,419)5.5% (\$0.0042)Storage Vessels (\$84,532)14.3% (\$0.0110) (\$24,857) 4.2% (\$0.0032)Dispenser (\$9,943) 1.7% (\$0.0013) Dryer (\$188,265) 31.8% (\$0.0245) Subtotal Vehicle Conversion Kit (\$52,497)8.9% (\$0.0068)Tanks (\$67,076)11.3% (\$0.0087)Labor (\$68,828)11.6% (\$0.0089)**OEM** (\$20,026) 3.4% (\$0.0026) Subtotal (\$208,427)35.2% (\$0.0271) Operating Station Maint. (\$30,080) 5.1% (\$0.0039)2.8% (\$0.0021)Cylinder Recert. (\$16,492)7.2% (\$0.0055)Power (\$42,423)(\$44,289)7.5% (\$0.0058)Labor - fuel time loss NG Fuel Tax (\$61,796) 10.4% (\$0.0080)0.0% \$0.0000 Additional training \$0 Subtotal (\$195,079) 33.0% (\$0.0253) (\$0.0769) **Total Costs** (\$591,771)100.0% Savings - Cost (\$260,049) N/A (\$0.0338)

## District - 12 Humble

VEHICLE DATA					OEM Cost
	İ		Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	4	18.6	15,647	\$1,950	\$900
Light Trucks	54	13.4	11,342	\$2,200	\$900
Heavy Duty Gasoline	1	1.4	6,664	\$3,300	\$900
Heavy Duty Diesel	13	9.0	12,460		
Dedicated				\$6,350	\$2,800
Dual-fuel			<b></b>	\$5,500	N/A
Total	72				

FUEL PRICES		
Natural Gas Price/mcf	`	\$2.50
Gasoline Price/gallon		\$0.89
Diesel Price/gallon		\$0.85
Natural Gas Price Equivalents:		
NG price per gasoline		
gallon equivalent		\$0.31
NG price per diesel		
gallon equivalent		\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063 \$15.00
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	19
Year 1: Storage Size (scf)	63,997

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$383.14)

Incremental Cost/mile (\$0.0338)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 87.0% \$0.0409 Gasoline Price Diff. \$155,091 Automobiles \$26,532 14.9% \$0.0326 \$114,875 \$0.0401 Light Trucks 64.4% Heavy Duty Trucks \$13,684 7.7% \$0.1156 Diesel Price Diff. \$23,207 13.0% \$0.0308 Maintenance \$0 0.0% \$0.0000 Total Savings \$178,298 100.0% \$0.0392 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0,0000 Land \$0 Station setup (\$25,165)6.6% (\$0.0055)(\$0.0057) Compressor (\$26,096)6.8% Storage Vessels (\$46,969)12.3% (\$0.0103) Dispenser (\$24,857)6.5% (\$0.0055)(\$9,943)(\$0.0022)Dryer 2.6% Subtotal (\$133,030) 34.7% (\$0.0293) Vehicle Conversion Kit (\$34,585)9.0% (\$0.0076) Tanks (\$43,189)11.3% (\$0.0095)Labor (\$44,782)11.7% (\$0.0098) OEM (\$10,685) 2.8% (\$0.0023)Subtotal (\$133,241)34.8% (\$0.0293) Operating Station Maint. (\$16,508) 4.3% (\$0.0036) (\$0.0024) (\$10,729) 2.8% Cylinder Recert. (\$26,566) 6.9% (\$0.0058)Power Labor - fuel time loss (\$26,754)7.0% (\$0.0059)NG Fuel Tax 9.4% (\$0.0079)(\$36,067)Additional training 0.0% \$0.0000 Subtotal 30.5% (\$0.0256) (\$116,624) **Total Costs** (\$382,895) 100.0% (\$0.0842) Savings - Cost (\$204,597) N/A (\$0.0450)

## District - 12 La Marque

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	6	17.7	14,390	\$1,950	\$900
Light Trucks	28	14.2	10,844	\$2,200	\$900
Heavy Duty Gasoline	2	5.0	6,280	\$3,300	\$900
Heavy Duty Diesel	10	9.0	9,579		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	46				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTUED EACTORS	
OTHER FACTORS Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	10
Year 1: Storage Size (scf)	34,762

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/	vehicle/year	(\$471.82)

Incremental Cost/mile (\$0.0450)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. 100.0% \$0.0393 \$121,959 \$0.0304 Automobiles \$9,703 8.0% 92.0% \$0.0404 Light Trucks \$112,256 Heavy Duty Trucks 0.0% \$0.0000 \$0 Diesel Price Diff. **\$**0 0.0% \$0.0000 \$0 0.0% Maintenance \$0.0000 \$121,959 100.0% **Total Savings** \$0.0393 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 \$0 (\$19,571) 7.4% Station setup (\$0.0063) (\$23,001) 8.7% (\$0.0074)Compressor Storage Vessels (\$28,632) 10.8% (\$0.0092)Dispenser (\$24,857) 9.4% (\$0.0080)Dryer (\$9,943) 3.8% (\$0.0032)Subtotal (\$106,003) 40.1% (\$0.0342)Vehicle Conversion Kit (\$21,229)8.0% (\$0.0068) (\$27,000) 10.2% (\$0.0087) Tanks Labor (\$26,477)10.0% (\$0.0085)**OEM** (\$6,573)2.5% (\$0.0021)Subtotal (\$81,279)30.7% (\$0.0262)Operating Station Maint. (\$9,794) 3.7% (\$0.0032) Cylinder Recert. (\$6,782) 2.6% (\$0.0022)Power (\$18,632) 7.0% (\$0.0060)Labor - fuel time loss (\$15,876) 6.0% (\$0.0051)NG Fuel Tax (\$26,018) 9.8% (\$0.0084)Additional training \$0 0.0% \$0.0000 Subtotal (\$77,102)29.2% (\$0.0249) **Total Costs** (\$264,384) 100.0% (\$0.0853)Savings - Cost (\$142,425) N/A (\$0.0459)

## District - 12 NW Houston 1

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	4	19.2	8,477	\$1,950	\$900
Light Trucks	28	14.2	10,533	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	0	0.0	1		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	32				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35
_	

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Year 1: Compressor Size (scfm)	
Year 1: Storage Size (scf)	27,51

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$472.14)
Incremental Cost/mile	(\$0.0459)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 94.0% \$0.0408 Gasoline Price Diff. \$365,176 \$20,099 \$0.0300 Automobiles 5.2% Light Trucks \$337,118 86.8% \$0.0410 \$7,959 Heavy Duty Trucks 2.0% \$0.1357 Diesel Price Diff. \$23,126 6.0% \$0.0306 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$388,303 100.0% \$0.0400 COSTS % of Incremental Infrastructure Cost/Mile Costs Land **\$**0 0.0% \$0,0000 Station setup (\$39,131) 5.5% (\$0.0040)Compressor (\$33,832)4.8% (\$0.0035)Storage Vessels (\$93,468)13.2% (\$0.0096) Dispenser (\$24,857) 3.5% (\$0.0026) Dryer (\$9,943)1.4% (\$0.0010)Subtotal (\$201,231)28.4% (\$0.0207)Vehicle Conversion Kit 10.2% (\$72,644)(\$0.0075)Tanks (\$91,376) 12.9% (\$0.0094)Labor (\$89,919) 12.7% (\$0.0093)OEM (\$19,971)2.8% (\$0.0021)Subtotal 38.6% (\$273,910)(\$0.0282)Operating Station Maint. (\$33,471) 4.7% (\$0.0035)Cylinder Recert. (\$23,261)3.3% (\$0.0024)Power (\$46,418) 6.5% (\$0.0048) Labor - fuel time loss (\$51,461) 7.3% (\$0.0053) NG Fuel Tax (\$79,489)11.2% (\$0.0082)Additional training 0.0% \$0.0000 Subtotal 33.0% (\$234,100)(\$0.0241)Total Costs (\$709,242)100.0% (\$0.0731)Savings - Cost (\$320,939) N/A (\$0.0331)

## District - 12 NW Houston 2

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	8	19.4	8,894	\$1,950	\$900
Light Trucks	79	13.9	11,029	\$2,200	\$900
Heavy Duty Gasoline	1	4.2	6,220	\$3,300	\$900
Heavy Duty Diesel	13	9.0	7,401		
Dedicated				\$6,350	\$2,800
Dual-fuel		<b>-</b> -		\$5,500	N/A
Total	101				

Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

10.09
\$0.063
\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	23
Year 1: Storage Size (scf)	79,244

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$337.08)

Incremental Cost/mile (\$0.0331)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0498 Gasoline Price Diff. \$103,592 64.8% \$8,121 5.1% \$0.0298 Automobiles Light Trucks \$66,857 41.8% \$0.0426 17.9% \$0.1202 Heavy Duty Trucks \$28,615 \$0.0351 Diesel Price Diff. \$56,363 35.2% 0.0% \$0.0000 Maintenance \$0 \$159,955 100.0% **Total Savings** \$0.0434 COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 0.0% Land \$0 (\$26,258) 7.3% (\$0.0071)Station setup (\$26,907) (\$0.0073)Compressor 7.5% (\$0.0136)Storage Vessels (\$49,995)13.9% (\$0.0067)Dispenser (\$24,857)6.9% Dryer (\$9,943)2.8% (\$0.0027)Subtotal (\$137,960)38.4% (\$0.0374)Vehicle Conversion Kit (\$27,597)7.7% (\$0.0075)Tanks (\$37,305)10.4% (\$0.0101)Labor (\$35,280)9.8% (\$0.0096)**OEM** (\$14,230)4.0% (\$0.0039)Subtotal (\$114,412)31.8% (\$0.0310)Operating (\$17,916) Station Maint. 5.0% (\$0.0049)(\$8,095)2.3% (\$0.0022)Cylinder Recert. (\$28,211)7.8% (\$0.0077)Power Labor - fuel time loss (\$24,383)6.8% (\$0.0066)NG Fuel Tax (\$28,557)7.9% (\$0.0077)Additional training \$0 0.0% \$0.0000 Subtotal (\$107,162)29.8% (\$0.0291)**Total Costs** (\$359,534) 100.0% (\$0.0976) Savings - Cost (\$199,579) N/A (\$0.0542)

## District - 12 Rosenberg 1

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	19.3	14,437	\$1,950	\$900
Light Trucks	14	13.5	11,893	\$2,200	\$900
Heavy Duty Gasoline	4	4.8	6,316	\$3,300	\$900
Heavy Duty Diesel	14	8.0	14,595		
Dedicated				\$6,350	\$2,800
Dual-fuel		<del></del>	<del></del>	\$5,500	N/A
Total	34				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
ATUED CA OTODO	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	7
Year 1: Storage Size (scf)	23,397

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$622.68)

Incremental Cost/mile (\$0.0542)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings 91.4% \$0.0470 \$231,533 Gasoline Price Diff. Automobiles \$6,848 2.7% \$0.0278 72.8% \$0.0428 Light Trucks \$184,476 Heavy Duty Trucks \$40,210 15.9% \$0.1099 Diesel Price Diff. \$21,843 8.6% \$0.0279 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$253,376 100.0% \$0.0444 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 Land \$0 (\$0.0052)Station setup (\$29,818)6.5% 6.2% (\$0.0050)Compressor (\$28,394)Storage Vessels (\$62,760)13.7% (\$0.0110)Dispenser (\$24,857) 5.4% (\$0.0044)(\$0.0017)Dryer (\$9,943)2.2% Subtotal (\$155,773)33.9% (\$0.0273)Vehicle Conversion Kit (\$42,291) 9.2% (\$0.0074)Tanks (\$60,461)13.2% (\$0.0106)(\$44,285)9.6% (\$0.0078)Labor **OEM** (\$24,085)5.2% (\$0.0042)37.2% (\$0.0300)Subtotal (\$171,121)Operating Station Maint. (\$21,389)4.7% (\$0.0037)(\$0.0021) (\$11,902)2.6% Cylinder Recert. (\$0.0056)(\$32,235)7.0% Power Labor - fuel time loss (\$28,525)6.2% (\$0.0050)(\$0.0068)NG Fuel Tax (\$38,639) 8.4% Additional training 0.0% \$0.0000 28.9% (\$0.0232)Subtotal (\$132,691)100.0% **Total Costs** (\$459,585)(\$0.0805)(\$206,209) N/A (\$0.0361)Savings - Cost

## District - 12 Rosenberg 2

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	20.8	13,062	\$1,950	\$900
Light Trucks	46	13.7	9,945	\$2,200	\$900
Heavy Duty Gasoline	4	5.3	9,704	\$3,300	\$900
Heavy Duty Diesel	9	10.0	11,086		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	61				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.09

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	15
Year 1: Storage Size (scf)	50,468

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$358.60)

Incremental Cost/mile (\$0.0361)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 96.4% \$0.0393 Gasoline Price Diff. \$214,520 Automobiles \$11,959 5.4% \$0.0267 \$184,407 82.9% \$0.0384 Light Trucks \$18,153 8.2% \$0.0890 Heavy Duty Trucks Diesel Price Diff. \$7,931 3.6% \$0.0183 Maintenance \$0 0.0% \$0.0000 \$222,451 100.0% \$0.0378 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 5.6% (\$0.0046) Station setup (\$27,106)(\$27,053)5.6% (\$0.0046)Compressor Storage Vessels (\$53,735)11.0% (\$0.0091)Dispenser (\$24,857)5.1% (\$0.0042)(\$0.0017)(\$9,943)2.0% Dryer 29.3% (\$0.0242) Subtotal (\$142,693)Vehicle (\$0.0088)Conversion Kit (\$51,617) 10.6% (\$70,539) 14.5% (\$0.0120) Tanks (\$0.0106) Labor (\$62,431)12.8% **OEM** (\$11,589)2.4% (\$0.0020) Subtotal (\$196,177)40.3% (\$0.0333)Operating Station Maint. (\$18,699) 3.8% (\$0.0032)3.8% (\$0.0032)Cylinder Recert. (\$18,553) (\$29,096)6.0% (\$0.0049)Power Labor - fuel time loss 5.8% (\$0.0048)(\$28,017)11.0% NG Fuel Tax (\$53,375)(\$0.0091)0.0% \$0.0000 Additional training Subtotal (\$147,740) 30.4% (\$0.0251)(\$486,610) 100.0% **Total Costs** (\$0.0827)Savings - Cost (\$264,159) N/A (\$0.0449)

## District - 12 SE Houston

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	5	21.9	9,492	\$1,950	\$900
Light Trucks	50	14.9	10,186	\$2,200	\$900
Heavy Duty Gasoline	6	6.4	3,606	\$3,300	\$900
Heavy Duty Diesel	10	15.0	5,520		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	71				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

Year 1: Storage Size (scf)

47,791

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$394.67)
Incremental Cost/mile	(\$0.0449)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. 73.0% \$62,851 \$0.0436 Automobiles \$6,393 7.4% \$0.0310 Light Trucks \$45,715 53.1% \$0.0412 Heavy Duty Trucks \$10,742 12.5% \$0.0868 Diesel Price Diff. \$23,249 27.0% \$0.0345 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$86,100 100.0% \$0.0407 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land \$0 8.0% (\$0.0089)Station setup (\$18,767)(\$22,693)9.7% (\$0.0107)Compressor Storage Vessels (\$25,523)10.9% (\$0.0121)Dispenser (\$24,857)10.6% (\$0.0118) (\$9,943)(\$0.0047) Dryer 4.2% (\$101,783) Subtotal 43.3% (\$0.0481)Vehicle Conversion Kit (\$18,386)7.8% (\$0.0087)9.9% Tanks (\$23,168)(\$0.0110)Labor (\$23,398)10.0% (\$0.0111)OEM (\$6,373)2.7% (\$0.0030)Subtotal (\$71,326)30.3% (\$0.0337) Operating Station Maint (\$8,999)3.8% (\$0.0043)(\$0.0026) Cylinder Recert. (\$5,513)2.3% (\$0.0084)Power (\$17,811)7.6% Labor - fuel time loss (\$12,784)5.4% (\$0.0060)NG Fuel Tax 7.2% (\$0.0080)(\$16,812)Additional training 0.0% \$0.0000 Subtotal (\$61,918) 26.3% (\$0.0293)**Total Costs** (\$235,026) 100.0% (\$0.1111) Savings - Cost (\$148,927)N/A (\$0.0704)

## District - 13 Bay City

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.9	21,901	\$1,950	\$900
Light Trucks	7	14.1	16,818	\$2,200	\$900
Heavy Duty Gasoline	2	6.7	6,567	\$3,300	\$900
Heavy Duty Diesel	11	8.0	7,805		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	21				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

\$0.063
\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	14,133

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$752.29)

Incremental Cost/mile (\$0.0704)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$44,211 62.5% \$0.0428 \$0.0305 Automobiles \$7,274 10.3% Light Trucks \$32,005 45.2% \$0.0444 \$4,932 7.0% \$0.0670 **Heavy Duty Trucks** Diesel Price Diff. \$26,567 37.5% \$0.0308 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$70,779 100.0% \$0.0374 COSTS % of Incremental Infrastructure Costs Cost/Mile \$0.0000 Land \$0 0.0% (\$17,972)8.2% (\$0.0095)Station setup (\$0.0118) Compressor (\$22,354)10.3% (\$22,733) (\$0.0120) Storage Vessels 10.4% (\$24,857)(\$0.0131)Dispenser 11.4% Dryer (\$9,943)4.6% (\$0.0052)(\$97,859) Subtotal 44.9% (\$0.0517) Vehicle Conversion Kit (\$16,989) 7.8% (\$0.0090) Tanks (\$20,268)9.3% (\$0.0107)(\$21,954)10.1% (\$0.0116) Labor OEM (\$5,761) 2.6% (\$0.0030)Subtotal (\$64,973) 29.8% (\$0.0343)Operating Station Maint. (\$8,161) 3.7% (\$0.0043) Cylinder Recert. (\$4,953) 2.3% (\$0.0026) Power (\$16,794) 7.7% (\$0.0089)Labor - fuel time loss (\$12,122)5.6% (\$0.0064)(\$13,078)(\$0.0069)NG Fuel Tax 6.0% Additional training \$0 0.0% \$0.0000 (\$55,108)25.3% (\$0.0291) Subtotal **Total Costs** (\$217,940) 100.0% (\$0.1151) Savings - Cost (\$147,161)N/A (\$0.0777)

## District - 13 **Bellville**

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.0	25,291	\$1,950	\$900
Light Trucks	6	12.9	12,737	\$2,200	\$900
Heavy Duty Gasoline	1	8.7	7,812	\$3,300	\$900
Heavy Duty Diesel	11	9.0	9,969		
Dedicated				\$6,350	\$2,800
Dual-fuel			L <del></del>	\$5,500	N/A
Total	19				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063 \$15.00
Labor Cost (\$/hr)	\$15.00

DISCOUNT DATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	10,045

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$821.62)
Incremental Cost/mile	(\$0.0777)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 74.7% \$0.0363 Gasoline Price Diff. \$92,522 \$9,523 7.7% \$0.0268 Automobiles Light Trucks \$65,906 53.2% \$0.0334 \$17,093 13.8% \$0.0761 Heavy Duty Trucks Diesel Price Diff. \$31,349 25.3% \$0.0311 \$0 0.0% \$0.0000 Maintenance \$123,871 100.0% \$0.0348 **Total Savings** COSTS % of Incremental Infrastructure Cost/Mile Costs \$0,0000 Land \$0 0.0% Station setup (\$21,948) 7.2% (\$0.0062)Compressor (\$24,401) 8.0% (\$0.0069)(\$36,071) 11.8% (\$0.0101)Storage Vessels Dispenser (\$24,857)8.1% (\$0.0070) Dryer (\$9,943) 3.2% (\$0.0028)(\$117,219)38.3% (\$0.0330)Subtotal Vehicle 7.9% (\$0.0068)Conversion Kit (\$24,074) Tanks (\$33,689) 11.0% (\$0.0095)10.2% (\$0.0088)Labor (\$31,367)**OEM** (\$12,965)4.2% (\$0.0036)Subtotal (\$102,095) 33.4% (\$0.0287)Operating Station Maint. (\$12,685) 4.1% (\$0.0036)(\$0.0020)Cylinder Recert. (\$7,261)2.4% 7.2% (\$0.0062) Power (\$22,105)5.9% Labor - fuel time loss (\$18,036) (\$0.0051)NG Fuel Tax (\$26,725)8.7% (\$0.0075)0.0% \$0.0000 Additional training \$0 Subtotal (\$86,812) 28.4% (\$0.0244)**Fotal Costs** (\$306,126) 100.0% (\$0.0861) Savings - Cost (\$182,255)N/A (\$0.0512)

## District - 13 Columbus

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	21.8	18,827	\$1,950	\$900
Light Trucks	15	17.3	13,935	\$2,200	\$900
Heavy Duty Gasoline	4	7.5	5,955	\$3,300	\$900
Heavy Duty Diesel	10	9.0	12,826		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	31				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	6
Year 1: Storage Size (scf)	20,826

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$623.66)
Incremental Cost/mile	(\$0.0512)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 68.5% \$0.0542 Gasoline Price Diff. \$72,481 Automobiles \$6,809 6.4% \$0.0299 \$46,662 44.1% \$0.0508 Light Trucks \$19,009 18.0% \$0.0998 Heavy Duty Trucks Diesel Price Diff. \$33,382 31.5% \$0.0352 Maintenance \$0 0.0% \$0.0000 \$105,863 100.0% \$0.0463 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 \$0 8.5% (\$0.0091)Station setup (\$20,810) (\$23,787)9.7% (\$0.0104)Compressor Storage Vessels (\$32,242)13.2% (\$0.0141)Dispenser (\$24,857)10.2% (\$0.0109)4.1% (\$0.0044)(\$9,943) Dryer 45.7% (\$0.0489) Subtotal (\$111,638)Vehicle 5.7% (\$0.0061)Conversion Kit (\$13,990) (\$18,882)7.7% (\$0.0083)Tanks 7.9% (\$0.0085)(\$19,358)Labor **OEM** 4.0% (\$0.0043) (\$9,719)(\$61,949)25.4% (\$0.0271)Subtotal Operating Station Maint. (\$11,367) 4.7% (\$0.0050)1.5% (\$0.0017)Cylinder Recert. (\$3,779) 8.4% (\$0.0090)Power (\$20,599)6.4% (\$0.0068)(\$15,532) Labor - fuel time loss NG Fuel Tax (\$19,291)7.9% (\$0.0084)\$0.0000 0.0% Additional training (\$70,567)28.9% (\$0.0309)Subtotal 100.0% **Total Costs** (\$244,154)(\$0.1069)Savings - Cost (\$138,290)N/A (\$0.0605)

## District - 13 Cuero

VEHICLE DATA					OEM Cost
·			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.4	24,171	\$1,950	\$900
Light Trucks	6	11.4	16,240	\$2,200	\$900
Heavy Duty Gasoline	2	5.7	10,105	\$3,300	\$900
Heavy Duty Diesel	8	8.0	15,075		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	17				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

10.0%
\$0.063
\$15.00
:
16,34

DICCOLLAND DAME

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$862.93
Incremental Cost/mile	(\$0.0605

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$43,885 62.5% \$0.0564 \$0 \$0.0000 Automobiles 0.0% \$40,620 57.9% Light Trucks \$0.0544 \$3,265 4.7% \$0.1039 Heavy Duty Trucks 37.5% Diesel Price Diff. \$26,279 \$0.0349 Maintenance 0.0% \$0.0000 **Total Savings** \$70,164 100.0% \$0.0459 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0,0000 (\$17,858) 9.0% (\$0.0117)Station setup (\$22,263) 11.2% (\$0.0145)Compressor Storage Vessels (\$22,387)11.3% (\$0.0146)12.6% Dispenser (\$24,857) (\$0.0162)(\$0.0065)Dryer (\$9,943) 5.0% Subtotal (\$97,307)49.2% (\$0.0636)Vehicle Conversion Kit 6.2% (\$0.0080)(\$12,274) Tanks (\$15.532)7.8% (\$0.0101) Labor (\$15,752)8.0% (\$0.0103)**OEM** 2.8% (\$0.0037) (\$5.626)Subtotal (\$49,183)24.8% (\$0.0321)Operating Station Maint. (\$7,973) 4.0% (\$0.0052)Cylinder Recert. (\$3,458) 1.7% (\$0.0023)Power (\$16,583) 8.4% (\$0.0108)5.5% Labor - fuel time loss (\$10,860)(\$0.0071)NG Fuel Tax 6.4% (\$12,601)(\$0.0082)0.0% Additional training \$0.0000 Subtotal (\$51,475)26.0% (\$0.0336)**Total Costs** (\$197,965)100.0% (\$0.1294)Savings - Cost (\$127,801) N/A (\$0.0835)

## District - 13 Edna

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	5	10.7	15,836	\$2,200	\$900
Heavy Duty Gasoline	1	5.4	3,335	\$3,300	\$900
Heavy Duty Diesel	8	8.0	11,972		
Dedicated				\$6,350	\$2,800
Dual-fuel		<del></del>		\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER EACTORS	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	9,915

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$968.36)
Incremental Cost/mile	(\$0.0835)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings \$0.0465 71.2% Gasoline Price Diff. \$69,763 \$0.0326 Automobiles \$6,421 6.6% \$0.0470 \$59,826 61.0% Light Trucks \$0.1166 \$3,516 3.6% Heavy Duty Trucks \$28,242 28.8% \$0.0348 Diesel Price Diff. \$0 0.0% \$0.0000 Maintenance **Total Savings** \$98,005 100.0% \$0.0424 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 Land \$0 Station setup (\$19,937) 8.0% (\$0.0086)(\$0.0101) (\$23,336)9.4% Compressor 11.9% (\$0.0127)(\$29,362)Storage Vessels (\$0.0107)(\$24,857)10.0% Dispenser (\$0.0043)4.0% Dryer (\$9,943)Subtotal (\$107,434)43.4% (\$0.0464) Vehicle (\$0.0077)Conversion Kit (\$17,711)7.1% (\$0.0094)Tanks (\$21,839)8.8% (\$0.0101) Labor (\$23,288)9.4% (\$0.0035) OEM (\$8,002)3.2% 28.6% (\$0.0306) Subtotal (\$70,840)Operating (\$10,354) 4.2% (\$0.0045)Station Maint. (\$4,767) 1.9% (\$0.0021)Cylinder Recert. Power (\$19,380)7.8% (\$0.0084)6.1% (\$0.0065)Labor - fuel time loss (\$15,104)NG Fuel Tax (\$19,881)8.0% (\$0.0086)\$0.0000 Additional training \$0 0.0% (\$69,486)28.0% (\$0.0300)Subtotal **Total Costs** (\$247,760)100.0% (\$0.1071)(\$0.0647) (\$149,755) N/A Savings - Cost

## District - 13 Gonzales

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.9	20,865	\$1,950	\$900
Light Trucks	9	12.4	15,011	\$2,200	\$900
Heavy Duty Gasoline	1	4.8	3,199	\$3,300	\$900
Heavy Duty Diesel	10	8.0	10,345		
Dedicated				\$6,350	\$2,800
Dual-fuel			<del></del>	\$5,500	N/A
Total	21				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	15,672

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$756.47)
Incremental Cost/mile	(\$0.0647)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$58,696 68.9% \$0.0476 Automobiles \$6,410 7.5% \$0.0300 \$34,087 40.0% Light Trucks \$0.0452 Heavy Duty Trucks \$18,200 21.4% \$0.0687 Diesel Price Diff. \$26,505 31.1% \$0.0349 0.0% Maintenance \$0 \$0.0000 **Total Savings** \$85,202 100.0% \$0.0428 COSTS % of Incremental Infrastructure Costs Cost/Mile Land **\$**0 0.0% \$0.0000 Station setup (\$18,922) 8.7% (\$0.0095)10.5% Compressor (\$22,798)(\$0.0114)(\$25,981) 12.0% (\$0.0130) Storage Vessels Dispenser (\$24,857)11.5% (\$0.0125) (\$9,943)4.6% (\$0.0050)Dryer (\$102,500) Subtotal 47.4% (\$0.0515) Vehicle Conversion Kit (\$13,574)6.3% (\$0.0068) (\$0.0085) Tanks (\$16,882) 7.8% 8.7% Labor (\$18,755)(\$0.0094)**OEM** (\$6,620)3.1% (\$0.0033) Subtotal (\$55,831)25.8% (\$0.0280) Operating Station Maint (\$9,183)4.2% (\$0.0046) Cylinder Recert. (\$3,715)1.7% (\$0.0019)Power (\$18,013) 8.3% (\$0.0090)Labor - fuel time loss 5.8% (\$12,568)(\$0.0063)NG Fuel Tax 6.7% (\$14,525)(\$0.0073)Additional training \$0 0.0% \$0.0000 Subtotal (\$58,004) 26.8% (\$0.0291) **Total Costs** (\$216,335) 100.0% (\$0.1086) Savings - Cost (\$131,133) N/A (\$0.0659)

## District - 13 Hallettsville

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1,	19.4	22,659	\$1,950	\$900
Light Trucks	6	12.8	13,331	\$2,200	\$900
Heavy Duty Gasoline	1	8.5	28,096	\$3,300	\$900
Heavy Duty Diesel	8	8.0	12,075		
Dedicated				\$6,350	\$2,800
Dual-fuel		<b></b>		\$5,500	N/A
Total	16				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	13,255

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- Vehicles are sold off at the end of the year when they reach the following mileage totals:
   Automobiles
   90,000

90,000
90,000
90,000
150,000

Cost/vehicle/year	(\$869.41)

Incremental Cost/mile (\$0.0659)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$122,886 77.0% \$0.0447 \$0.0289 Automobiles \$13,410 8.4% Light Trucks \$101,660 63.7% \$0.0460 Heavy Duty Trucks \$7,816 4.9% \$0.1100 Diesel Price Diff. \$36,782 23.0% \$0.0351 0.0% Maintenance \$0 \$0,0000 Total Savings \$159,668 100.0% \$0.0421 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 7.4% (\$0.0065)Station setup (\$24,829)Compressor (\$26,031) 7.8% (\$0.0069)Storage Vessels (\$45,563)13.6% (\$0.0120) Dispenser (\$24,857)7.4% (\$0.0066)(\$9,943)3.0% (\$0.0026)Dryer (\$131,223) 39.1% (\$0.0346) Subtotal Vehicle Conversion Kit (\$25,108)7.5% (\$0.0066)Tanks (\$32,611) 9.7% (\$0.0086)9.8% (\$0.0087)Labor (\$33,005)OEM (\$11,984) 3.6% (\$0.0032)30.6% Subtotal (\$102,707)(\$0.0271)Operating Station Maint (\$16,105) 4.8% (\$0.0042)2.3% (\$0.0020) Cylinder Recert. (\$7,617)7.8% (\$26,056) (\$0.0069)Power (\$24,230)7.2% (\$0.0064)Labor - fuel time loss 8.3% NG Fuel Tax (\$27,723)(\$0.0073)0.0% \$0.0000 Additional training 30.3% Subtotal (\$101,731) (\$0.0268)**Total Costs** (\$335,661) 100.0% (\$0.0885) Savings - Cost (\$175,993) N/A (\$0.0464)

## District - 13 La Grange

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	20.1	16,391	\$1,950	\$900
Light Trucks	19	12.5	12,349	\$2,200	\$900
Heavy Duty Gasoline	2	5.2	3,767	\$3,300	\$900
Heavy Duty Diesel	9	8.0	14,816		
Dedicated				\$6,350	\$2,800
Dual-fuel			L <del></del>	\$5,500	N/A
Total	33				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
	<b>4.0.</b> 00
STATION DESIGN	
Year 1: Compressor Size (scfm)	;

27,647

Year 1: Storage Size (scf)

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90.000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$565.73)
Incremental Cost/mile	(\$0.0464)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 82.4% \$49,881 \$0.0501 Gasoline Price Diff. \$12,584 20.8% \$0.0339 Automobiles 40.8% Light Trucks \$24,694 \$0.0486 \$12,604 20.8% \$0.1092 Heavy Duty Trucks Diesel Price Diff. \$10,689 17.6% \$0.0345 \$0 0.0% \$0.0000 Maintenance \$60,570 100.0% \$0.0464 **Total Savings** COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 0.0% Land \$0 9.4% Station setup (\$16,041) (\$0.0123)12.4% (\$0.0162)Compressor (\$21,205)Storage Vessels (\$16,584)9.7% (\$0.0127)14.6% Dispenser (\$24,857)(\$0.0190)(\$0.0076)Dryer (\$9,943)5.8% (\$88,629) 52.0% (\$0.0679) Subtotal Vehicle (\$9,998)5.9% (\$0.0077)Conversion Kit Tanks (\$13,695) 8.0% (\$0.0105)7.9% (\$0.0103)Labor (\$13,418)2.0% **OEM** (\$3,452)(\$0.0026)23.8% (\$0.0311) Subtotal (\$40,563)Operating Station Maint. (\$5,814)3.4% (\$0.0045)(\$0.0025) (\$3,272)1.9% Cylinder Recert. 8.3% (\$0.0108)Power (\$14,100)Labor - fuel time loss (\$9,175)5.4% (\$0.0070)5.3% NG Fuel Tax (\$9,040)(\$0.0069)Additional training \$0 0.0% \$0.0000 24.3% Subtotal (\$41,402)(\$0.0317)100.0% **Total Costs** (\$170,593) (\$0.1307) N/A (\$0.0843) Savings - Cost (\$110,023)

## District - 13 Port Lavaca

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.1	39,359	\$1,950	\$900
Light Trucks	4	11.9	13,484	\$2,200	\$900
Heavy Duty Gasoline	. 2	5.3	6,121	\$3,300	\$900
Heavy Duty Diesel	5	8.0	7,894		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	12				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	11,289

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$972.60)

Incremental Cost/mile (\$0.0843)

SAVINGS	30 year NPV	% of	Incremental
DAVINGS	30 year 111 v	Savings	Savings/Mile
Gasoline Price Diff.	\$197,370	86.8%	\$0.0443
Automobiles	\$25,173	11.1%	\$0.0283
Light Trucks	\$160,302	70.5%	\$0.0463
Heavy Duty Trucks	\$11,895	5.2%	\$0.1123
Diesel Price Diff.	\$30,068	13.2%	\$0.0348
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$227,438	100.0%	\$0.0428
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$28,852)	6.8%	(\$0.0054)
Compressor	(\$27,994)	6.6%	(\$0.0053)
Storage Vessels	(\$59,306)	13.9%	(\$0.0112)
Dispenser	(\$24,857)	5.8%	(\$0.0047)
Dryer	(\$9,943)	2.3%	(\$0.0019)
Subtotal	(\$150,952)	35.4%	(\$0.0284)
	ì		
Vehicle			
Conversion Kit	(\$34,454)	8.1%	(\$0.0065)
Tanks	(\$42,318)	9.9%	(\$0.0080)
Labor	(\$47,323)	11.1%	(\$0.0089)
OEM	(\$15,956)	3.7%	(\$0.0030)
Subtotal	(\$140,052)	32.9%	(\$0.0263)
Operating			
Station Maint.	(\$20,780)	4.9%	(\$0.0039)
Cylinder Recert.	(\$9,557)	2.2%	(\$0.0018)
Power	(\$31,626)	7.4%	(\$0.0059)
Labor - fuel time loss	(\$32,421)	7.6%	(\$0.0061)
NG Fuel Tax	(\$40,828)	9.6%	(\$0.0077)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$135,213)	31.7%	(\$0.0254)
m . 10 .	(0.427.21.7)	100.00	(60.000
Total Costs	(\$426,216)	100.0%	(\$0.0801)
G : G	(6100.550)		(60.005)
Savings - Cost	(\$198,779)	N/A	(\$0.0374)

## District - 13 Victoria

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	6	20.5	15,706	\$1,950	\$900
Light Trucks	28	12.5	13,105	\$2,200	\$900
Heavy Duty Gasoline	1	5.1	11,234	\$3,300	\$900
Heavy Duty Diesel	11	8.0	10,012		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	46				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
CM - MYON PROVON	
STATION DESIGN	
Year 1: Compressor Size (scfm)	13
Year 1: Storage Size (scf)	43,639

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$458.40)
Incremental Cost/mile	(\$0.0374)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$100,479 73.7% \$0.0499 \$13,098 Automobiles 9.6% \$0.0308 \$74,491 Light Trucks 54.6% \$0.0492 9.5% \$0.1693 Heavy Duty Trucks \$12,890 Diesel Price Diff. \$35,832 26.3% \$0.0349 Maintenance 0.0% \$0.0000 **Total Savings** \$136,311 100.0% \$0.0448 COSTS % of Incremental Infrastructure Costs Cost/Mile Land **\$**0 0.0% \$0.0000 (\$23,188) 7.5% (\$0.0076)Station setup (\$25,140) (\$0.0083)Compressor 8.1% Storage Vessels (\$40,091) 12.9% (\$0.0132)Dispenser (\$24,857) 8.0% (\$0.0082)Dryer (\$9,943) 3.2% (\$0.0033) (\$123,218) 39.7% Subtotal (\$0.0405)Vehicle Conversion Kit 7.8% (\$24,122)(\$0.0079)Tanks (\$29.718)9.6% (\$0.0098)(\$31,765)10.2% (\$0.0104)Labor **OEM** 3.0% (\$9,165)(\$0.0030)(\$94,770) 30.6% (\$0.0312)Subtotal Operating Station Maint. (\$0.0047)(\$14,232)4.6% Cylinder Recert. (\$7,011) 2.3% (\$0.0023) Power (\$23,894)7.7% (\$0.0079)Labor - fuel time loss (\$21,193)6.8% (\$0.0070)NG Fuel Tax (\$25,670) 8.3% (\$0.0084)0.0% \$0,0000 Additional training Subtotal (\$91,999)29.7% (\$0.0302)**Total Costs** 100.0% (\$309,987)(\$0.1019)Savings - Cost (\$173,676) N/A (\$0.0571)

## District - 13 Wharton

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	18.8	22,530	\$1,950	\$900
Light Trucks	16	11.6	10,042	\$2,200	\$900
Heavy Duty Gasoline	1	3.4	8,078	\$3,300	\$900
Heavy Duty Diesel	11	8.0	11,872		
Dedicated				\$6,350	\$2,800
Dual-fuel			<b></b> -	\$5,500	N/A
Total	30				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	6
Year 1: Storage Size (scf)	22,700

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$614.11)
Incremental Cost/mile	(\$0.0571)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 85.5% \$0.0405 Gasoline Price Diff. \$257,497 \$41,675 13.8% \$0.0275 Automobiles Light Trucks \$188,553 62.6% \$0.0414 9.1% \$0.0940 Heavy Duty Trucks \$27,269 Diesel Price Diff. 14.5% \$0.0471 \$43,814 Maintenance \$0 0.0% \$0.0000 100.0% Total Savings \$301,311 \$0.0413 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0.0000 Land \$0 Station setup (\$34,706) 6.5% (\$0.0048)5.9% (\$0.0043)(\$31,407) Compressor Storage Vessels (\$78,469) 14.6% (\$0.0108)Dispenser (\$24,857) 4.6% (\$0.0034)1.9% (\$0.0014) Dryer (\$9,943) Subtotal (\$179,380)33.5% (\$0.0246)Vehicle 8.1% (\$0.0059)Conversion Kit (\$43,315) Tanks (\$55,953) 10.4% (\$0.0077)(\$58,966) 11.0% (\$0.0081)Labor **OEM** (\$19,173) 3.6% (\$0.0026)33.1% (\$0.0243)Subtotal (\$177,406) Operating Station Maint. (\$27,904) 5.2% (\$0.0038)Cylinder Recert. (\$12,761)2.4% (\$0.0018)Power (\$39,893)7.4% (\$0.0055)8.3% Labor - fuel time loss (\$44,254) (\$0.0061)NG Fuel Tax 10.2% (\$0.0075)(\$54,464) 0.0% \$0.0000 Additional training 33.4% (\$0.0246)Subtotal (\$179,277)100.0% **Total Costs** (\$536,064) (\$0.0735)Savings - Cost (\$234,753) N/A (\$0.0322)

## District - 13 Yoakum DO

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	13	20.8	12,347	\$1,950	\$900
Light Trucks	38	13.9	12,721	\$2,200	\$900
Heavy Duty Gasoline	4	6.2	7,697	\$3,300	\$900
Heavy Duty Diesel	7	6.0	16,911		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	62				

Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER ELOTOPO	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	16
Year 1: Storage Size (scf)	56,584

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$401.65
Incremental Cost/mile	(\$0.0322

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$114,579 80.6% \$0.0465 \$0.0000 Automobiles \$0 0.0% Light Trucks \$0.0465 \$114,579 80.6% 0.0% \$0.0000 \$0 Heavy Duty Trucks Diesel Price Diff. \$27,548 19.4% \$0.0461 Maintenance 0.0% \$0.0000 \$142,127 100.0% \$0.0464 Total Savings COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$22,913) 7.9% (\$0.0075)Station setup 8.5% (\$0.0081)Compressor (\$24,848)Storage Vessels (\$39,415)13.5% (\$0.0129)8.5% Dispenser (\$24,857) (\$0.0081)(\$0.0032)(\$9,943)3.4% Dryer (\$121,975)41.9% (\$0.0398)Subtotal Vehicle 7.1% (\$0.0067)Conversion Kit (\$20,619) 8.7% (\$0.0083)(\$25,461)Tanks 9.4% (\$27,373)(\$0.0089)Labor **OEM** (\$9.582)3.3% (\$0.0031)(\$83,034) 28.5% (\$0.0271)Subtotal Operating (\$13,737)4.7% (\$0.0045)Station Maint. Cylinder Recert. (\$5,526)1.9% (\$0.0018)Power (\$23,351)8.0% (\$0.0076) 6.7% (\$0.0063)Labor - fuel time loss (\$19,387)NG Fuel Tax 8.3% (\$0.0079)(\$24,101)0.0% \$0.0000 Additional training Subtotal (\$86,102)29.6% (\$0.0281)Total Costs (\$291,111) 100.0% (\$0.0950)Savings - Cost (\$148,984) N/A (\$0.0486)

## District - 14 Austin (183 South)

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	17	12.5	15,387	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	9	6.0	8,455		
Dedicated			-~	\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	26				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	7
Year 1: Storage Size (scf)	25,551

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$607.85)

Incremental Cost/mile (\$0.0486)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings 92.8% \$0.0414 Gasoline Price Diff. \$516,595 \$50,937 \$0.0219 9.1% Automobiles \$385,043 \$0.0412 Light Trucks 69.1% 14.5% \$0.1005 \$80,615 Heavy Duty Trucks \$0.0310 Diesel Price Diff. \$40,239 7.2% \$0 0.0% \$0.0000 Maintenance **Total Savings** \$556,834 100.0% \$0.0404 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 (\$50,756) 5.4% (\$0.0037)Station setup 4.3% (\$0.0030)Compressor (\$40,647) (\$0.0096)14.1% Storage Vessels (\$131,605) 2.7% (\$0.0018)Dispenser (\$24,857)(\$9,943)1.1% (\$0.0007)Dryer 27.5% (\$0.0187) Subtotal (\$257,807) Vehicle (\$88,718) 9.5% (\$0.0064)Conversion Kit (\$0.0083) Tanks (\$114,684) 12.3% (\$0.0085)(\$117,414) 12.5% Labor **OEM** (\$30,960)3.3% (\$0.0022)37.6% (\$0.0255) (\$351,777) Subtotal Operating (\$48,237) (\$0.0035)Station Maint. 5.2% Cylinder Recert. (\$27,561) 2.9% (\$0.0020)Power (\$63,730)6.8% (\$0.0046)7.7% Labor - fuel time loss (\$72,225)(\$0.0052)NG Fuel Tax (\$114,550) 12.2% (\$0.0083)Additional training 0.0% \$0,0000 34.9% (\$326,302) (\$0.0237)Subtotal **Total Costs** (\$935,886) 100.0% (\$0.0680) (\$379,051) (\$0.0275) Savings - Cost N/A

## District - 14 Austin DO

VEHICLE DATA					OEM Cost
	1		Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	15	26.6	16,472	\$1,950	\$900
Light Trucks	90	13.9	11,007	\$2,200	\$900
Heavy Duty Gasoline	5	5.8	17,026	\$3,300	\$900
Heavy Duty Diesel	15	9.0	11,028		
Dedicated				\$6,350	\$2,800
Dual-fuel		<del></del>		\$5,500	N/A
Total	125				

FUEL PRICES	*
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	

C	OTHER FACTORS	
E	lectricity Cost (\$/kWh)	\$0.063
L	abor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	33
Year 1: Storage Size (scf)	109,200

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$321.68)

Incremental Cost/mile (\$0.0275)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$48,643 63.1% \$0.0523 Automobiles \$0 0.0% \$0.0000 Light Trucks \$26,962 35.0% \$0.0430 Heavy Duty Trucks \$21,681 28.1% \$0.0715 36.9% \$0.0281 Diesel Price Diff. \$28,452 \$0 0.0% \$0.0000 Maintenance 100.0% **Total Savings** \$77,094 \$0.0397 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 \$0 Land (\$0.0095)Station setup (\$18,489) 8.8% 10.8% (\$0.0116) Compressor (\$22,594)(\$24,483) 11.7% (\$0.0126)Storage Vessels (\$0.0128)Dispenser (\$24,857)11.8% (\$0.0051)Dryer (\$9,943)4.7% Subtotal (\$100,365)47.8% (\$0.0516)Vehicle (\$0.0068)Conversion Kit (\$13,173) 6.3% (\$16,661)7.9% (\$0.0086)Tanks 8.5% (\$0.0092)Labor (\$17,887)OEM (\$8,549)4.1% (\$0.0044)(\$0.0290) Subtotal (\$56,270)26.8% Operating 4.1% (\$0.0045)Station Maint. (\$8,685)(\$3,322)1.6% (\$0.0017)Cylinder Recert. Power (\$17,415)8.3% (\$0.0090)(\$0.0055)5.1% Labor - fuel time loss (\$10,690) 6.4% (\$0.0069)NG Fuel Tax (\$13,357)\$0.0000 0.0% Additional training \$0 Subtotal (\$53,468)25.4% (\$0.0275)100.0% (\$0.1081)Total Costs (\$210,103) (\$133,009) N/A (\$0.0684)Savings - Cost

## District - 14 Austin East

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	5	13.4	13,315	\$2,200	\$900
Heavy Duty Gasoline	1	8.1	32,163	\$3,300	\$900
Heavy Duty Diesel	9	10.0	14,326		
Dedicated				\$6,350	\$2,800
Dual-fuel			<b></b>	\$5,500	N/A
Total	15				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	11,008

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$940.63)

inci cinental cost inic	Incremental Cost/mile (\$0.0684)
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#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 70.7% Gasoline Price Diff. \$69,720 \$0.0491 Automobiles \$0 0.0% \$0.0000 Light Trucks \$51,474 52.2% \$0.0430 18.5% \$0.0815 Heavy Duty Trucks \$18,245 Diesel Price Diff. \$28,826 29.3% \$0.0310 Maintenance \$0 0.0% \$0.0000 Total Savings \$98,545 100.0% \$0.0419 COSTS % of Incremental Infrastructure Cost/Mile Costs Land 0.0% \$0 \$0.0000 Station setup (\$19,999) 8.4% (\$0.0085)(\$23,381)9.8% (\$0.0100) Compressor Storage Vessels 12.4% (\$0.0126) (\$29,551)Dispenser (\$24,857)10.4% (\$0.0106)4.2% Dryer (\$9,943)(\$0.0042)Subtotal (\$107,730)45.3% (\$0.0459) Vehicle Conversion Kit (\$0.0066) (\$15,572)6.5% 8.7% Tanks (\$20,689) (\$0.0088)8.7% (\$0.0088) Labor (\$20,606)**OEM** 3.5% (\$8,412) (\$0.0036)27.4% Subtotal (\$65,280)(\$0.0278)Operating Station Maint. (\$10,359) 4.4% (\$0.0044) 1.9% Cylinder Recert. (\$4,519) (\$0.0019)Power (\$19,336) 8.1% (\$0.0082) 5.5% Labor - fuel time loss (\$13,208)(\$0.0056) NG Fuel Tax (\$17,618)7.4% (\$0.0075)Additional training 0.0% \$0.0000 27.3% Subtotal (\$0.0277)(\$65,041)**Total Costs** (\$238,051) 100.0% (\$0.1013) Savings - Cost N/A (\$139,505)(\$0.0594)

## District - 14 Austin North

VEHICLE DATA					OEM Cost
	1		Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	6	13.6	21,164	\$2,200	\$900
Heavy Duty Gasoline	2	7.0	11,869	\$3,300	\$900
Heavy Duty Diesel	10	9.0	11,819		
Dedicated				\$6,350	\$2,800
Dual-fuel			<b></b>	\$5,500	N/A
Total	18				

\$2.50
\$0.89
\$0.85
\$0.31
\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	15,639

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$822.15)
Incremental Cost/mile	(\$0.0594)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. 80.9% \$0.0381 \$122,797 Automobiles \$2,169 1.4% \$0.0269 \$0.0383 Light Trucks \$120,362 79.3% \$266 0.2% \$0.2685 Heavy Duty Trucks Diesel Price Diff. \$29,078 19.1% \$0.0310 \$0 0.0% \$0.0000 Maintenance 100.0% \$0.0365 Total Savings \$151,875 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0,0000 (\$23,706) 7.0% (\$0.0057) Station setup (\$0.0061) (\$25,270) 7.4% Compressor Storage Vessels (\$42,056) 12.4% (\$0.0101) Dispenser (\$24,857) 7.3% (\$0.0060) (\$9,943)2.9% (\$0.0024)Dryer Subtotal (\$125,832)37.0% (\$0.0302)Vehicle (\$0.0069) (\$28,577)8.4% Conversion Kit 10.7% (\$0.0088) Tanks (\$36,468) 10.9% (\$0.0089)(\$37,109)Labor OEM (\$0.0030) 3.7% (\$12,635)(\$0.0276) (\$114,790)33.8% Subtotal Operating (\$0.0035)(\$14,724) 4.3% Station Maint. (\$8,398)2.5% (\$0.0020) Cylinder Recert. Power (\$24,531)7.2% (\$0.0059)Labor - fuel time loss (\$21,230)6.2% (\$0.0051) 8.9% (\$0.0073)NG Fuel Tax (\$30,308)\$0,0000 Additional training 0.0% (\$99,191)29.2% (\$0.0238)Subtotal Total Costs (\$339,812)100.0% (\$0.0816)Savings - Cost (\$187,937)N/A (\$0.0452)

## District - 14 Austin West

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	21.7	8,552	\$1,950	\$900
Light Trucks	24	15.1	13,886	\$2,200	\$900
Heavy Duty Gasoline	1	2.1	105	\$3,300	\$900
Heavy Duty Diesel	11	9.0	10,867		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	37				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	8
Year 1: Storage Size (scf)	27,511

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$538.82)
Incremental Cost/mile	(\$0.0452)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$130,857 88.0% \$0.0412 Automobiles \$10,361 7.0% \$0.0258 Light Trucks \$95,503 64.2% \$0.0389 Heavy Duty Trucks \$24,993 16.8% \$0.0770 Diesel Price Diff. \$17,893 12.0% \$0.0255 Maintenance \$0 0.0% \$0.0000 Total Savings \$148,750 100.0% \$0.0383 COSTS % of Incremental Infrastructure Costs Cost/Mile Land **\$**0 0.0% \$0.0000 (\$22,577) 7.6% (\$0.0058)Station setup Compressor (\$24,607) 8.3% (\$0.0063)Storage Vessels (\$38,478) 13.0% (\$0.0099)Dispenser (\$24,857) 8.4% (\$0.0064)(\$9,943)Dryer 3.4% (\$0.0026)Subtotal (\$120,462) 40.6% (\$0.0310)Vehicle Conversion Kit (\$19,333) 6.5% (\$0.0050)Tanks (\$27,403) 9.2% (\$0.0071) 9.3% Labor (\$27,494)(\$0.0071)**OEM** 5.0% (\$14,695)(\$0.0038)30.0% Subtotal (\$88,924)(\$0.0229)Operating 4.4% Station Maint. (\$13,114) (\$0.0034)1.9% (\$0.0014)Cylinder Recert. (\$5,501)Power (\$22,528) 7.6% (\$0.0058)6.1% Labor - fuel time loss (\$18,208)(\$0.0047)NG Fuel Tax (\$27,853)9.4% (\$0.0072)Additional training 0.0% \$0,0000 Subtotal (\$87,205)29.4% (\$0.0225)**Total Costs** (\$296,591) 100.0% (\$0.0764)Savings - Cost (\$147,841) N/A (\$0.0381)

## District - 14 Bastrop

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles.	2	22.7	21,300	\$1,950	\$900
Light Trucks	14	15.0	18,594	\$2,200	\$900
Heavy Duty Gasoline	3	7.5	11,471	\$3,300	\$900
Heavy Duty Diesel	. 7	11.0	12,782		
Dedicated				\$6,350	\$2,800
Dual-fuel		<del></del>		\$5,500	N/A
Total	26				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063

\$15.00

Labor Cost (\$/hr)

STATION DESIGN	
Year 1: Compressor Size (scfm)	8
Year 1: Storage Size (scf)	29,027

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$603.19)
Incremental Cost/mile	(\$0.0381)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$85,593 78.8% \$0.0373 9.2% \$0.0323 Automobiles \$9,962 69.6% \$0.0381 Light Trucks \$75,631 0.0% \$0.0000 Heavy Duty Trucks \$0 Diesel Price Diff. 21.2% \$0.0281 \$23,016 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$108,609 100.0% \$0.0349 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$20,257)8.0% (\$0.0065)Station setup (\$23,447)9.2% (\$0.0075)Compressor Storage Vessels (\$30,566) 12.0% (\$0.0098)9.8% Dispenser (\$24,857)(\$0.0080)3.9% (\$0.0032)(\$9,943)Dryer 42.8% (\$0.0350) Subtotal (\$109,069) Vehicle (\$17,634) 6.9% (\$0.0057)Conversion Kit (\$0.0070) (\$21,853) 8.6% Tanks (\$0.0079) (\$24,550) 9.6% Labor **OEM** (\$10,520) (\$0.0034)4.1% (\$74,557)29.3% (\$0.0239) Subtotal Operating (\$10,673) 4.2% (\$0.0034)Station Maint. Cylinder Recert. (\$4,687) 1.8% (\$0.0015)Power (\$19,762)7.8% (\$0.0063)6.5% (\$0.0053) Labor - fuel time loss (\$16,479) 7.7% (\$0.0063)NG Fuel Tax (\$19,539)0.0% \$0.0000 Additional training Subtotal 27.9% (\$0.0228)(\$71,140) Total Costs (\$254,766) 100.0% (\$0.0818) Savings - Cost (\$146,156) N/A (\$0.0469)

# District - 14 Burnet

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.0	32,760	\$1,950	\$900
Light Trucks	15	15.1	14,039	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	7	10.0	14,900		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	23				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

10.0%
\$0.063
\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	5
Year 1: Storage Size (scf)	19,261

### MAJOR ASSUMPTIONS

1. Fueling station is designed for continuous fast-filling in one session per day.

(\$0.0469)

- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$674.09)

Incremental Cost/mile

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$54,773 74.2% \$0.0436 Automobiles \$7,373 10.0% \$0.0276 \$42,757 57.9% Light Trucks \$0.0464 Heavy Duty Trucks \$4,644 6.3% \$0.0699 Diesel Price Diff. \$19,080 25.8% \$0.0310 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$73,853 100.0% \$0.0395 COSTS % of Incremental Infrastructure Costs Cost/Mile Land **\$**0 0.0% \$0.0000 Station setup (\$17,595) 8.5% (\$0.0094)(\$22,066) 10.7% (\$0.0118) Compressor Storage Vessels (\$21,653)10.5% (\$0.0116) Dispenser (\$24,857)12.1% (\$0.0133) Dryer (\$9,943)4.8% (\$0.0053)46.6% Subtotal (\$96,113)(\$0.0514) Vehicle (\$13,959) Conversion Kit 6.8% (\$0.0075) (\$18,653) 9.0% **Tanks** (\$0.0100) Labor (\$18,281)8.9% (\$0.0098)**OEM** (\$5,757)2.8% (\$0.0031) Subtotal (\$56,649) 27.5% (\$0.0303) Operating Station Maint (\$7,644) 3.7% (\$0.0041) (\$4,403) Cylinder Recert. 2.1% (\$0.0024) 7.9% Power (\$16,225)(\$0.0087)5.6% Labor - fuel time loss (\$11,496)(\$0.0061)NG Fuel Tax 6.6% (\$0.0073) (\$13,656)Additional training 0.0% \$0.0000 Subtotal 25.9% (\$53,424)(\$0.0286) **Total Costs** (\$206,186)100.0% (\$0.1102) Savings - Cost (\$132,333) N/A (\$0.0707)

## District - 14 **Fredricksburg**

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	21.1	28,368	\$1,950	\$900
Light Trucks	7	12.4	13,959	\$2,200	\$900
Heavy Duty Gasoline	2	8.1	3,523	\$3,300	\$900
Heavy Duty Diesel	7	9.0	11,205		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	17				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

12,410

DISCOUNT DATE

Year 1: Storage Size (scf)

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$825.75)
Incremental Cost/mile	(\$0.0707)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$101,662 78.3% \$0.0403 Automobiles \$3,331 2.6% \$0.0349 Light Trucks \$91,334 70.4% \$0,0391 \$6,997 5.4% \$0.0797 Heavy Duty Trucks Diesel Price Diff. 21.7% \$28,146 \$0.0311 0.0% \$0.0000 Maintenance \$0 \$129,808 100.0% **Total Savings** \$0.0379 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 Station setup (\$22,127) 7.5% (\$0.0065)8.3% (\$0.0071)Compressor (\$24,456) 12.5% (\$0.0107)Storage Vessels (\$36,751) Dispenser (\$24,857) 8.4% (\$0.0073)3.4% Dryer (\$9,943)(\$0.0029)Subtotal (\$118,133)40.1% (\$0.0345)Vehicle 7.6% Conversion Kit (\$22,450)(\$0.0066)Tanks (\$29,911)10.1% (\$0.0087)9.9% (\$29,205) (\$0.0085)Labor OEM 3.9% (\$11,545)(\$0.0034)Subtotal (\$93,112)31.6% (\$0.0272)Operating Station Maint. 4.4% (\$0.0038)(\$12,885) Cylinder Recert. (\$6,550) 2.2% (\$0.0019) Power (\$22,359)7.6% (\$0.0065)Labor - fuel time loss (\$18,298) 6.2% (\$0.0053)NG Fuel Tax 8.0% (\$23,481)(\$0.0069)Additional training 0.0% \$0.0000 Subtotal 28.3% (\$0.0244)(\$83,573)**Total Costs** (\$294,818) 100.0% (\$0.0861) Savings - Cost (\$165,010) N/A (\$0.0482)

## District - 14 Georgetown

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.4	10,117	\$1,950	\$900
Light Trucks	17	14.8	14,580	\$2,200	\$900
Heavy Duty Gasoline	2	7.2	4,658	\$3,300	\$900
Heavy Duty Diesel	9	9.0	12,795		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	29				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35
ganon equivalent	\$0.5

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$0.063 \$15.00	

STATION DESIGN	
Year 1: Compressor Size (scfm)	6
Year 1: Storage Size (scf)	22,886

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$603.59)
Incremental Cost/mile	(\$0.0482)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$25,841 47.6% \$0.0379 Automobiles \$0 0.0% \$0.0000 Light Trucks \$25,841 47.6% \$0.0379 Heavy Duty Trucks \$0 0.0% \$0.0000 Diesel Price Diff. \$28,433 52.4% \$0.0310 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$54,273 100.0% \$0.0340 COSTS % of Incremental Infrastructure Costs Cost/Mile Land **\$**0 0.0% \$0.0000 Station setup (\$16,911) 9.0% (\$0.0106)(\$21,805) 11.6% (\$0.0136) Compressor Storage Vessels (\$19,142)10.2% (\$0.0120)13.2% (\$0.0156) Dispenser (\$24,857)5.3% (\$0.0062) Dryer (\$9,943)(\$92,657) 49.2% Subtotal (\$0.0580)Vehicle Conversion Kit (\$12,398)6.6% (\$0.0078)Tanks (\$13,989)7.4% (\$0.0088) Labor (\$16,946)9.0% (\$0.0106)**OEM** 3.2% (\$0.0038) (\$6,065)26.2% Subtotal (\$49,399)(\$0.0309)Operating Station Maint. (\$6,931)3.7% (\$0.0043)(\$3,078)(\$0.0019) Cylinder Recert. 1.6% 8.2% (\$0.0096)Power (\$15,365)Labor - fuel time loss (\$9,529)5.1% (\$0.0060) NG Fuel Tax (\$11,510)6.1% (\$0.0072)Additional training \$0 0.0% \$0.0000 24.6% Subtotal (\$46,412)(\$0.0290)**Total Costs** (\$188,468) 100.0% (\$0.1179)Savings - Cost (\$134,195) N/A (\$0.0840)

## District - 14 Giddings

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	3	15.3	24,126	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	10	9.0	11,658		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	13				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	3
Electricity Cost (\$/k\)	Vh) \$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	5,841

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,095.02)

Incremental Cost/mile (\$0.0840)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings 54.7% Gasoline Price Diff. \$26,191 \$0.0329 \$0 0.0% \$0,0000 Automobiles 54.3% \$0.0328 Light Trucks \$26,011 0.4% \$0.0680 Heavy Duty Trucks \$181 \$0.0282 Diesel Price Diff. \$21,675 45.3% Maintenance \$0 0.0% \$0.0000 **Total Savings** \$47.866 100.0% \$0.0306 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 (\$15,918) 9.5% (\$0.0102) Station setup (\$21,209) 12.7% (\$0.0135)Compressor 9.6% (\$0.0102)Storage Vessels (\$15,968) 14.9% (\$0.0159)Dispenser (\$24,857) (\$9,943)6.0% (\$0.0064)Dryer 52.6% (\$87.895)(\$0.0561)Subtotal Vehicle Conversion Kit (\$8,736)5.2% (\$0.0056)6.9% (\$0.0073)Tanks (\$11,474)Labor (\$12,240)7.3% (\$0.0078)OEM (\$6,415)3.8% (\$0.0041)(\$38,865)23.3% (\$0.0248) Subtotal Operating (\$5,726) 3.4% (\$0.0037) Station Maint. Cylinder Recert. (\$2,377)1.4% (\$0.0015)Power (\$14,009) 8.4% (\$0.0089)(\$7,870)4.7% (\$0.0050)Labor - fuel time loss NG Fuel Tax (\$10,339)6.2% (\$0.0066)0.0% \$0.0000 Additional training 24.1% (\$0.0258)Subtotal (\$40,321) **Total Costs** (\$167,081) 100.0% (\$0.1067) Savings - Cost (\$119,215) N/A (\$0.0762)

## District - 14 Johnson City

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	3	17.7	28,072	\$2,200	\$900
Heavy Duty Gasoline	1	8.3	282	\$3,300	\$900
Heavy Duty Diesel	6	10.0	16,313		
Dedicated				\$6,350	\$2,800
Dual-fuel		<b></b>		\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	5,921

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90.000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,264.62)

Incremental Cost/mile (\$0.0762)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0463 70.3% Gasoline Price Diff. \$42,419 \$0 \$0.0000 Automobiles 0.0% \$0.0392 Light Trucks \$24,640 40.8% \$0.0619 \$17,778 29.5% Heavy Duty Trucks 29.7% Diesel Price Diff. \$17,947 \$0.0310 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$60,366 100.0% \$0.0404 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 Station setup (\$16,534) 9.7% (\$0.0111)(\$0.0144) Compressor (\$21,514) 12.7% (\$0.0121) Storage Vessels (\$18,099) 10.7% (\$24,857) 14.6% (\$0.0166) Dispenser Dryer (\$9,943) 5.9% (\$0.0067)(\$90,946) 53.5% (\$0.0609)Subtotal Vehicle Conversion Kit (\$8,815) 5.2% (\$0.0059)(\$0.0077)Tanks (\$11,474)6.8% (\$0.0083)Labor (\$12,324)7.3% **OEM** (\$5,119)3.0% (\$0.0034)(\$0.0253)Subtotal (\$37,732)22.2% Operating (\$0.0043)Station Maint. (\$6,358)3.7% Cylinder Recert. (\$2,404)1.4% (\$0.0016) Power (\$14,665) 8.6% (\$0.0098) Labor - fuel time loss (\$7,687) 4.5% (\$0.0051)NG Fuel Tax (\$10,073) 5.9% (\$0.0067)Additional training \$0 0.0% \$0.0000 Subtotal (\$41,187)24.2% (\$0.0276)**Total Costs** (\$169,865) 100.0% (\$0.1138)N/A (\$0.0733) Savings - Cost (\$109,499)

## District - 14 Llano

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	3	14.9	22,206	\$2,200	\$900
Heavy Duty Gasoline	1	9.4	30,466	\$3,300	\$900
Heavy Duty Diesel	6	9.0	12,264		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 <b>\$15.</b> 00

9,536

Year 1: Storage Size (scf)

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,161.56)
_	
Incremental Cost/mile	(\$0.0733)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings 55.7% \$0.0413 Gasoline Price Diff. \$26,200 \$0 0.0% \$0.0000 Automobiles Light Trucks \$26,200 55.7% \$0.0413 0.0% \$0.0000 Heavy Duty Trucks \$0 Diesel Price Diff. 44.3% \$0.0255 \$20,832 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$47,032 100.0% \$0.0324 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0,0000 Land \$0 Station setup (\$15,814) 9.4% (\$0.0109)(\$21,183)12.6% (\$0.0146)Compressor 9.3% (\$0.0107)Storage Vessels (\$15,598) (\$24,857) 14.7% (\$0.0171)Dispenser 5.9% Dryer (\$9,943)(\$0.0068)Subtotal (\$87,394)51.8% (\$0.0602) Vehicle (\$0.0070)Conversion Kit (\$10,202) 6.1% (\$11,732) 7.0% Tanks (\$0.0081)(\$0.0092) 8.0% Labor (\$13,428)**OEM** 4.0% (\$6,683)(\$0.0046)24.9% (\$0.0290) Subtotal (\$42,045)Operating (\$5,586)(\$0.0038)Station Maint. 3.3% (\$2,250)1.3% (\$0.0015)Cylinder Recert. Power (\$13,757)8.2% (\$0.0095)Labor - fuel time loss (\$7,658)4.5% (\$0.0053)5.9% NG Fuel Tax (\$9,887)(\$0.0068)Additional training 0.0% \$0,0000 23.2% (\$0.0269)Subtotal (\$39,138) Total Costs (\$168,577)100.0% (\$0.1161)(\$121,545) N/A (\$0.0837) Savings - Cost

## District - 14 Lockhart

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	3	14.1	22,414	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	8	11.0	13,021		
Dedicated				\$6,350	\$2,800
Dual-fuel			<b></b>	\$5,500	N/A
Total	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER EACTORS	
OTHER FACTORS Electricity Cost (\$/kWh)	\$0.063

DISCOUNT RATE

Labor Cost (\$/hr)

STATION DESIGN	2
Year 1: Compressor Size (scfm)	
Year 1: Storage Size (scf)	5,882

\$15.00

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,172.12)

Incremental Cost/mile (\$0.0837)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 69.4% \$35,161 \$0.0480 Gasoline Price Diff. \$0 0.0% \$0.0000 Automobiles 46.5% \$0.0393 \$23,555 Light Trucks \$11,606 22.9% \$0.0877 **Heavy Duty Trucks** Diesel Price Diff. 30.6% \$0.0309 \$15,481 Maintenance \$0 0.0% \$0.0000 100.0% Total Savings \$50,641 \$0.0411 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0.0000 Land \$0 Station setup (\$15,683)9.5% (\$0.0127)(\$0.0171)(\$21.067)12.8% Compressor 9.3% (\$0.0124)Storage Vessels (\$15,273) (\$24,857)15.1% (\$0.0202)Dispenser (\$0.0081)Dryer (\$9,943)6.0% Subtotal (\$86,822) 52.6% (\$0.0704)Vehicle (\$9,553)5.8% (\$0.0077)Conversion Kit 8.2% (\$0.0109) Tanks (\$13,474)7.3% (\$0.0097)Labor (\$11,975)**OEM** 2.7% (\$0.0036)(\$4,485)23.9% (\$0.0320)Subtotal (\$39,487)Operating Station Maint. (\$5,403) 3.3% (\$0.0044)Cylinder Recert. (\$2,879)1.7% (\$0.0023)8.2% Power (\$13,560)(\$0.0110)4.1% (\$0.0055)Labor - fuel time loss (\$6,757)(\$0.0082)NG Fuel Tax (\$10,073) 6.1% \$0.0000 Additional training 0.0% 23.4% Subtotal (\$38,671)(\$0.0314)**Total Costs** (\$164,980) 100.0% (\$0.1338)(\$114,339) N/A (\$0.0927)Savings - Cost

## District - 14 Mason

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	3	14.9	21,199	\$2,200	\$900
Heavy Duty Gasoline	2	6.6	7,022	\$3,300	\$900
Heavy Duty Diesel	6	9.0	10,632		
Dedicated				\$6,350	\$2,800
Dual-fuel			<del></del> -	\$5,500	N/A
Total	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh) Labor Cost (\$/hr)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	7,915

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,102.64)
Incremental Cost/mile	(\$0.0927)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0423 \$40,992 64.2% Gasoline Price Diff. 0.0% \$0.0000 Automobiles \$0 64.2% \$0.0423 Light Trucks \$40,992 0.0% \$0.0000 \$0 Heavy Duty Trucks Diesel Price Diff. \$22,872 35.8% \$0.0346 \$0 0.0% \$0,0000 Maintenance Total Savings 100.0% \$0.0392 \$63,864 COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 Land \$0 0.0% (\$17,166)9.0% (\$0.0105)Station setup (\$21,882)11.5% (\$0.0134)Compressor 10.6% (\$0.0124)Storage Vessels (\$20,121)(\$24,857) 13.1% (\$0.0153)Dispenser (\$9,943)5.2% (\$0.0061)Dryer (\$93,968) 49.4% (\$0.0577)Subtotal Vehicle Conversion Kit (\$12,807)6.7% (\$0.0079)7.7% (\$0.0090) Tanks (\$14,661) (\$0.0102) Labor (\$16,632) 8.7% 2.9% (\$0.0034) **OEM** (\$5,605)(\$49,705)26.1% (\$0.0305)Subtotal Operating (\$7,140)3.8% (\$0.0044) Station Maint. (\$0.0021) Cylinder Recert. (\$3,438)1.8% Power (\$15,598)8.2% (\$0.0096)(\$9,867)5.2% (\$0.0061)Labor - fuel time loss NG Fuel Tax 5.5% (\$0.0065)(\$10,526)0.0% \$0.0000 Additional training 24.5% (\$0.0286)Subtotal (\$46,568)100.0% (\$0.1168) Total Costs (\$190,241) Savings - Cost (\$126,377) N/A (\$0.0776)

## District - 14 San Marcos

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
•	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	5	13.8	20,550	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	9	8.0	9,342		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u> </u>	\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Electricity Cost (\$/kWh) Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	9,182

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$957.57)

Incremental Cost/mile (\$0.0776)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$31,299 59.7% \$0.0401 \$0.0000 Automobiles \$0 0.0% Light Trucks \$29,109 55.5% \$0.0385 \$0.0866 Heavy Duty Trucks \$2,190 4.2% \$0.0279 Diesel Price Diff. \$21,133 40.3% \$0 0.0% \$0.0000 Maintenance **Total Savings** \$52,432 100.0% \$0.0341 % of COSTS Incremental Cost/Mile Infrastructure Costs \$0,0000 0.0% Land \$0 (\$0.0106) (\$16,245) 9.0% Station setup Compressor (\$21,404)11.8% (\$0.0139) Storage Vessels (\$17,047)9.4% (\$0.0111)(\$24,857)13.7% (\$0.0162) Dispenser (\$9,943)5.5% (\$0.0065)Dryer (\$89,496) 49.3% (\$0.0582)Subtotal Vehicle Conversion Kit (\$12,106)6.7% (\$0.0079)(\$0.0097)Tanks (\$14,861) 8.2% (\$16,220) 8.9% (\$0.0105)Labor **OEM** (\$5,261)2.9% (\$0.0034)(\$48,448) 26.7% (\$0.0315)Subtotal Operating 3.4% (\$0.0040) Station Maint. (\$6,119)(\$3,381)1.9% (\$0.0022)Cylinder Recert. 8.0% (\$0.0094)Power (\$14,418) Labor - fuel time loss (\$8,343)4.6% (\$0.0054)6.1% (\$0.0072)NG Fuel Tax (\$11,151)\$0 0.0% \$0.0000 Additional training 23.9% (\$0.0282)Subtotal (\$43,412)(\$181,355) 100.0% (\$0.1178)**Total Costs** Savings - Cost (\$128,923) N/A (\$0.0838)

## District - 14 **Taylor**

VEHICLE DATA					OEM Cost
5			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	3	15.1	26,707	\$2,200	\$900
Heavy Duty Gasoline	1	6.5	2,682	\$3,300	\$900
Heavy Duty Diesel	9	10.0	10,726		
Dedicated				\$6,350	\$2,800
Dual-fuel			L <del></del>	\$5,500	N/A
Total	13				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	7,085

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$1,052.01) Cost/vehicle/year

Incremental Cost/mile (\$0.0838)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings 82.4% \$0.0553 Gasoline Price Diff. \$62,373 Automobiles \$0 0.0% \$0.0000 Light Trucks \$29,393 38.8% \$0.0394 \$32,979 43.6% \$0.0861 Heavy Duty Trucks Diesel Price Diff. \$13,349 17.6% \$0.0352 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$75,721 100.0% \$0.0502 COSTS % of Incremental Infrastructure Costs Cost/Mile \$0 0.0% \$0,0000 Land (\$17,288) 9.3% (\$0.0115) Station setup (\$21.859)11.8% (\$0.0145)Compressor (\$20,744) 11.2% (\$0.0138)Storage Vessels Dispenser (\$24,857)13.4% (\$0.0165)(\$9,943)(\$0.0066) Dryer 5.4% Subtotal (\$94,691) 51.1% (\$0.0628) Vehicle (\$8,940)(\$0.0059)Conversion Kit 4.8% (\$0.0105) Tanks (\$15,887)8.6% (\$0.0079)6.4% Labor (\$11,844)(\$5,200) OEM 2.8% (\$0.0035)22.6% (\$0.0278)Subtotal (\$41,871)Operating (\$7,211)3.9% (\$0.0048) Station Maint. (\$3,356)1.8% (\$0.0022) Cylinder Recert. Power (\$15,692) 8.5% (\$0.0104)4.4% Labor - fuel time loss (\$8,069)(\$0.0054) 7.7% (\$0.0095)NG Fuel Tax (\$14,332)Additional training 0.0% \$0.0000 26.3% (\$0.0323)Subtotal (\$48,661)**Total Costs** (\$185,223) 100.0% (\$0.1229)Savings - Cost (\$109,501) N/A (\$0.0727)

## District - 15 Bandera

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	5	14.7	15,809	\$2,200	\$900
Heavy Duty Gasoline	4	6.6	10,158	\$3,300	\$900
Heavy Duty Diesel	3	8.0	16,075		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	12				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	14,160

### MAJOR ASSUMPTIONS

1. Fueling station is designed for continuous fast-filling in one session per day.

(\$0.0727)

- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$967.99)

Incremental Cost/mile

#### 30 year NPV % of SAVINGS Incremental Savings Savings/Mile 80.8% \$0.0591 Gasoline Price Diff. \$68,778 \$0.0223 Automobiles \$5,260 6.2% \$0.0520 Light Trucks \$29,836 35.0% \$0.0950 \$33,683 39.6% Heavy Duty Trucks Diesel Price Diff. \$16,353 19.2% \$0.0349 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$85,132 100.0% \$0.0522 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 (\$18,212)9.1% (\$0.0112)Station setup (\$0.0137)Compressor (\$22,403)11.2% (\$0.0145) (\$23,746)11.9% Storage Vessels (\$24,857)12.5% (\$0.0152)Dispenser Dryer (\$9,943) 5.0% (\$0.0061)(\$99,160) 49.7% (\$0.0608) Subtotal Vehicle Conversion Kit (\$11,161)5.6% (\$0.0068)(\$16,595)8.3% (\$0.0102)**Tanks** (\$0.0093)(\$15,104)7.6% Labor **OEM** (\$4,587)2.3% (\$0.0028)Subtotal (\$47,447)23.8% (\$0.0291)Operating (\$8,308)(\$0.0051) Station Maint. 4.2% Cylinder Recert. (\$3,893)2.0% (\$0.0024)Power (\$16,911)8.5% (\$0.0104)Labor - fuel time loss (\$10,369)5.2% (\$0.0064)NG Fuel Tax (\$13,504)6.8% (\$0.0083)\$0.0000 Additional training \$0 0.0% Subtotal (\$52,985)26.5% (\$0.0325) **Total Costs** (\$199,592)100.0% (\$0.1223) (\$114,460) (\$0.0701) Savings - Cost N/A

## District - 15 Boerne

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	26.1	25,063	\$1,950	\$900
Light Trucks	5	11.0	12,164	\$2,200	\$900
Heavy Duty Gasoline	3	6.0	12,533	\$3,300	\$900
Heavy Duty Diesel	5	8.0	11,920		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

10.00

DISCOUNT DATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	15,630

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$867.28)
Incremental Cost/mile	(\$0.0701)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$117,814 96.1% \$0.0584 \$4,326 3.5% \$0.0240 Automobiles \$57,215 46.7% \$0.0436 Light Trucks \$56,273 45.9% \$0.1069 Heavy Duty Trucks 3.9% \$0.0467 Diesel Price Diff. \$4,730 0.0% \$0.0000 Maintenance **Total Savings** \$122,544 100.0% \$0.0578 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 (\$19,981) 8.7% (\$0.0094)Station setup (\$23,238) 10.1% (\$0.0110)Compressor Storage Vessels (\$29,929) 13.0% (\$0.0141)10.8% (\$0.0117)Dispenser (\$24,857) (\$9,943) 4.3% (\$0.0047)Dryer (\$107,948) 46.8% (\$0.0509)Subtotal Vehicle Conversion Kit (\$12,931) 5.6% (\$0.0061)(\$22,379) 9.7% (\$0.0106) Tanks Labor (\$16,988) 7.4% (\$0.0080)OEM (\$4,912) 2.1% (\$0.0023)Subtotal (\$57,210) 24.8% (\$0.0270)Operating (\$10,244) 4.4% (\$0.0048) Station Maint. Cylinder Recert. (\$5,358)2.3% (\$0.0025)Power (\$19,147) 8.3% (\$0.0090)5.1% (\$0.0056) Labor - fuel time loss (\$11,851) NG Fuel Tax 8.2% (\$0.0089)(\$18,911) 0.0% \$0.0000 Additional training Subtotal (\$65,512)28.4% (\$0.0309)(\$230,670) 100.0% (\$0.1089) Total Costs Savings - Cost (\$108,126) N/A (\$0.0510)

## District - 15 Carrizo Springs

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	24.3	19,107	\$1,950	\$900
Light Trucks	12	13.2	11,587	\$2,200	\$900
Heavy Duty Gasoline	5	5.4	11,172	\$3,300	\$900
Heavy Duty Diesel	1	6.0	12,900		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	19				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	8
Year 1: Storage Size (scf)	26,662

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$603.68)
<u></u>	
Incremental Cost/mile	(\$0.0510)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$87,313 85.4% \$0.0590 \$0.0327 Automobiles \$7,674 7.5% Light Trucks \$31,987 31.3% \$0.0427 \$0.0958 Heavy Duty Trucks \$47,652 46.6% \$0.0350 Diesel Price Diff. \$14,877 14.6% \$0 0.0% \$0.0000 Maintenance **Total Savings** \$102,190 100.0% \$0.0536 COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 Land \$0 0.0% (\$19,211)9.2% (\$0.0101)Station setup (\$22,831)11.0% (\$0.0120) Compressor Storage Vessels (\$27,220)13.1% (\$0.0143)12.0% (\$0.0130) Dispenser (\$24,857)(\$9,943)4.8% (\$0.0052)Dryer (\$0.0546) (\$104,061) 50.1% Subtotal Vehicle Conversion Kit (\$9,926) 4.8% (\$0.0052)(\$16,566)8.0% (\$0.0087)Tanks 6.8% (\$0.0075)Labor (\$14,216)OEM (\$6,793)3.3% (\$0.0036)22.9% (\$0.0249)Subtotal (\$47,502)Operating (\$0.0049)Station Maint. (\$9,339)4.5% (\$0.0017) (\$3,294)1.6% Cylinder Recert. (\$0.0095)(\$18,173)8.7% Power (\$11,158)5.4% (\$0.0059)Labor - fuel time loss (\$14,332) (\$0.0075)NG Fuel Tax 6.9% \$0 0.0% \$0.0000 Additional training (\$0.0295)Subtotal (\$56,296) 27.1% (\$207,859)100.0% (\$0.1091) Total Costs Savings - Cost (\$105,669) N/A (\$0.0555)

## District - 15 Cotulla

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.8	24,886	\$1,950	\$900
Light Trucks	4	13.7	19,850	\$2,200	\$900
Heavy Duty Gasoline	4	6.0	13,185	\$3,300	\$900
Heavy Duty Diesel	4	8.0	13,526		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	13				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN
Year 1: Compressor Size (scfm) 6
Year 1: Storage Size (scf) 19,608

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$862.25)

Incremental Cost/mile (\$0.0555)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0436 Gasoline Price Diff. \$69,886 85.3% \$5,933 7.2% \$0.0265 Automobiles 39.0% \$0.0371 Light Trucks \$31,998 \$31,955 39.0% \$0.0618 **Heavy Duty Trucks** Diesel Price Diff. \$12,081 14.7% \$0.0400 0.0% \$0.0000 Maintenance \$0 \$81.967 100.0% \$0.0430 **Total Savings** COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 (\$17,594) 9.1% (\$0.0092)Station setup (\$21,991) 11.4% (\$0.0115) Compressor (\$0.0114) Storage Vessels (\$21,814)11.3% 12.9% (\$0.0130) (\$24,857)Dispenser (\$9,943)5.1% (\$0.0052) Dryer 49.8% (\$0.0505) Subtotal (\$96,199) Vehicle Conversion Kit (\$9,517) 4.9% (\$0.0050) (\$16,337) 8.4% (\$0.0086) **Tanks** (\$0.0073)Labor (\$13,829) 7.2% **OEM** (\$6,796)3.5% (\$0.0036)(\$46,479) 24.0% (\$0.0244)Subtotal Operating (\$0.0039) Station Maint. (\$7,487) 3.9% (\$0.0017)(\$3,252)1.7% Cylinder Recert. 8.3% (\$0.0084)Power (\$15,994)Labor - fuel time loss (\$9,301)4.8% (\$0.0049)NG Fuel Tax (\$14,652) 7.6% (\$0.0077)Additional training \$0 0.0% \$0.0000 Subtotal (\$50,686) 26.2% (\$0.0266)**Total Costs** (\$193,363) 100.0% (\$0.1015)N/A (\$0.0584) Savings - Cost (\$111,396)

## District - 15 Devine

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	21.9	23,772	\$1,950	\$900
Light Trucks	5	15.8	18,312	\$2,200	\$900
Heavy Duty Gasoline	4	9.3	13,703	\$3,300	\$900
Heavy Duty Diesel	3	7.0	12,815		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	13				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	15,707

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$908.98)	
	_	

Incremental Cost/mile (\$0.0584)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$69,889 88.6% \$0.0616 Automobiles \$4,078 5.2% \$0.0279 \$27,881 35.3% \$0.0423 Light Trucks Heavy Duty Trucks \$37,930 48.1% \$0.1153 Diesel Price Diff. \$9,026 11.4% \$0.0401 Maintenance \$0 0.0% \$0.0000 \$78,915 100.0% \$0.0581 Total Savings COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 Station setup (\$17,205) 9.8% (\$0.0127)(\$21,803)(\$0.0160) Compressor 12.4% Storage Vessels (\$20,529)11.7% (\$0.0151)Dispenser (\$24,857) 14.2% (\$0.0183)Dryer (\$9,943)5.7% (\$0.0073)(\$94,337) Subtotal 53.8% (\$0.0694) Vehicle Conversion Kit (\$7,944)4.5% (\$0.0058) (\$13,208) 7.5% (\$0.0097) Tanks Labor (\$10,826) 6.2% (\$0.0080)OEM (\$0.0031) (\$4,162)2.4% Subtotal (\$36,140) 20.6% (\$0.0266)Operating (\$0.0052) Station Maint. (\$7,083)4.0% 1.7% (\$0.0022) Cylinder Recert. (\$2,927)(\$15,493) 8.8% Power (\$0.0114)4.7% (\$0.0061)Labor - fuel time loss (\$8,242)NG Fuel Tax (\$11,069) 6.3% (\$0.0081)\$0.0000 Additional training 0.0% Subtotal (\$44,815) 25.6% (\$0.0330)**Total Costs** (\$175,292)100.0% (\$0.1290)Savings - Cost (\$96,377) N/A (\$0.0709)

## District - 15 Eagle Pass

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.8	15,503	\$1,950	\$900
Light Trucks	5	13.6	13,973	\$2,200	\$900
Heavy Duty Gasoline	3	5.0	11,637	\$3,300	\$900
Heavy Duty Diesel	2	7.0	14,315		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00
STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	15,856

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

 Light Trucks
 90,000

 Heavy Duty Gasoline
 90,000

 Heavy Duty Diesel
 150,000

Cost/vehicle/year	(\$929.42)
Incremental Cost/mile	(\$0.0709)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0587 Gasoline Price Diff. \$197,169 96.6% \$4,141 2.0% \$0.0263 Automobiles Light Trucks \$80,281 39.3% \$0.0384 \$112,747 55.3% \$0,1016 Heavy Duty Trucks 3.4% \$0.0407 Diesel Price Diff. \$6,859 \$0 0.0% \$0,0000 Maintenance \$204,029 100.0% **Total Savings** \$0.0579 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0.0000 Land (\$0.0073)(\$25,632)8.3% Station setup (\$0.0074)(\$26,022)8.4% Compressor 15.8% (\$0.0139)Storage Vessels (\$49,064) (\$24,857)8.0% (\$0.0070) Dispenser 3.2% (\$0.0028) Dryer (\$9,943)43.6% Subtotal (\$135,518)(\$0.0384)Vehicle (\$0.0049) Conversion Kit (\$17,255)5.6% 10.2% (\$0.0089)Tanks (\$31,529)7.5% (\$0.0066)(\$23,164)Labor OEM 3.1% (\$0.0027)(\$9,691)(\$0.0232) (\$81,640)26.3% Subtotal Operating (\$16,647) 5.4% (\$0.0047)Station Maint. 2.2% (\$0.0019) Cylinder Recert. (\$6,719)Power (\$26,799) 8.6% (\$0.0076) Labor - fuel time loss (\$17,351)5.6% (\$0.0049)NG Fuel Tax 8.3% (\$0.0073)(\$25,800)Additional training 0.0% \$0.0000 Subtotal 30.1% (\$0.0265)(\$93,316) **Total Costs** (\$310,474)100.0% (\$0.0881)Savings - Cost (\$106,445)N/A (\$0.0302)

## District - 15 Floresville

VEHICLE DATA	_				OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	22.2	8,358	\$1,950	\$900
Light Trucks	15	15.0	14,780	\$2,200	\$900
Heavy Duty Gasoline	8	5.7	14,718	\$3,300	\$900
Heavy Duty Diesel	1	7.0	21,434		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	26				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

0.063
15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	13
Year 1: Storage Size (scf)	43,923

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$434.29)

Incremental Cost/mile (\$0.0302)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$91,877 91.1% \$0.0419 Automobiles \$11,894 11.8% \$0.0269 \$46,836 46.4% \$0.0357 Light Trucks Heavy Duty Trucks \$33,147 32.9% \$0.0754 Diesel Price Diff. \$8,986 8.9% \$0.0280 Maintenance \$0 0.0% \$0.0000 Total Savings \$100,863 100.0% \$0.0401 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0,0000 7.9% (\$0.0075) Station setup (\$18,762) Compressor (\$22,632)9.5% (\$0.0090) Storage Vessels (\$25,748)10.8% (\$0.0102) Dispenser (\$24,857) 10.4% (\$0.0099)(\$9,943) Dryer 4.2% (\$0.0040) Subtotal (\$101,942)42.9% (\$0.0406) Vehicle Conversion Kit (\$16,360) 6.9% (\$0.0065) Tanks (\$24,437)10.3% (\$0.0097) 9.2% (\$0.0087) Labor (\$21,836)**OEM** (\$6,425)2.7% (\$0.0026) Subtotal 29.0% (\$69,058)(\$0.0275)Operating Station Maint. (\$8,892)3.7% (\$0.0035)Cylinder Recert. 2.4% (\$0.0023)(\$5,735)Power (\$17,588)7.4% (\$0.0070)Labor - fuel time loss (\$12,368)5.2% (\$0.0049) NG Fuel Tax (\$22,288)9.4% (\$0.0089)Additional training 0.0% \$0.0000 (\$66,870) Subtotal 28.1% (\$0.0266)Total Costs (\$237,870) 100.0% (\$0.0946)Savings - Cost (\$137,006) N/A (\$0.0545)

## District - 15 Hondo

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	21.6	15,624	\$1,950	\$900
Light Trucks	13	16.0	10,702	\$2,200	\$900
Heavy Duty Gasoline	4	7.6	11,655	\$3,300	\$900
Heavy Duty Diesel	3	10.0	13,617		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	23				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.09
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Year 1: Compressor Size (scfm)	(
Year 1: Storage Size (scf)	20,82

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$631.89)
(\$0.0545)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$131,389 Gasoline Price Diff. 83.6% \$0.0485 \$10,030 6.4% \$0.0264 Automobiles 45.2% Light Trucks \$71,009 \$0.0387 \$50,350 32.0% \$0.1021 Heavy Duty Trucks Diesel Price Diff. 16.4% \$0.0406 \$25,861 0.0% Maintenance \$0 \$0.0000 \$157,250 **Total Savings** 100.0% \$0.0470 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 Station setup (\$23,889)7.5% (\$0.0071)(\$25,400)8.0% (\$0.0076)Compressor 13.5% (\$0.0128) Storage Vessels (\$42,682)Dispenser (\$24,857) 7.8% (\$0.0074)(\$9,943) 3.1% (\$0.0030) Dryer 40.0% (\$0.0379)Subtotal (\$126,771)Vehicle Conversion Kit (\$21,961)6.9% (\$0.0066)(\$32,966) 10.4% (\$0.0099)Tanks 9.1% (\$0.0086)Labor (\$28,777)OEM 3.1% (\$0.0030)(\$9,916)Subtotal (\$93,620) 29.5% (\$0.0280)Operating Station Maint. (\$14,929) 4.7% (\$0.0045) (\$0.0023)Cylinder Recert. (\$7,626) 2.4% (\$0.0074)Power (\$24,714)7.8% (\$19,547) 6.2% (\$0.0058)Labor - fuel time loss NG Fuel Tax (\$29,781)9.4% (\$0.0089)\$0 0.0% \$0,0000 Additional training 30.5% Subtotal (\$96,597)(\$0.0289)**Total Costs** (\$316,988) 100.0% (\$0.0948) (\$159,738) Savings - Cost N/A (\$0.0478)

## District - 15 Kerrville

VEHICLE DATA					OEM Cost
	1		Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	21.9	13,430	\$1,950	\$900
Light Trucks	19	14.8	10,242	\$2,200	\$900
Heavy Duty Gasoline	5	5.6	10,463	\$3,300	\$900
Heavy Duty Diesel	4	7.0	20,295		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	31				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	8
Year 1: Storage Size (scf)	29,705

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle	/уеаг	(\$546.61)

Incremental Cost/mile	(\$0.0478)
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#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$94,305 95.0% Gasoline Price Diff. \$0.0588 \$7,515 Automobiles 7.6% \$0.0276 22.7% Light Trucks \$22,486 \$0.0374 \$64,304 64.8% \$0.0882 Heavy Duty Trucks Diesel Price Diff. \$4,960 5.0% \$0.0346 Maintenance \$0 0.0% \$0.0000 Total Savings \$99,264 100.0% \$0.0569 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 Station setup (\$18,268) 9.4% (\$0.0105)(\$22,263)11.5% (\$0.0128) Compressor 12.5% Storage Vessels (\$24,251) (\$0.0139)(\$24,857)12.8% (\$0.0142)Dispenser Dryer (\$9,943)5.1% (\$0.0057)Subtotal (\$99,581) 51.2% (\$0.0570) Vehicle Conversion Kit (\$8,567)4.4% (\$0.0049)8.4% (\$0.0093)Tanks (\$16,308)(\$0.0071) Labor (\$12,460)6.4% **OEM** (\$5,014) 2.6% (\$0.0029)21.8% Subtotal (\$42,349)(\$0.0243)Operating (\$8,172)(\$0.0047)Station Maint. 4.2% Cylinder Recert. (\$3,094)1.6% (\$0.0018) Power (\$16,805)8.6% (\$0.0096) 4.4% Labor - fuel time loss (\$8,604)(\$0.0049)NG Fuel Tax (\$15,788)8.1% (\$0.0090)Additional training \$0 0.0% \$0.0000 27.0% Subtotal (\$52,462)(\$0.0300)**Total Costs** (\$194,392) 100.0% (\$0.1113) (\$95,128) (\$0.0545) Savings - Cost N/A

## District - 15 La Pryor

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	21.1	28,915	\$1,950	\$900
Light Trucks	4	15.5	15,949	\$2,200	\$900
Heavy Duty Gasoline	5	6.6	15,460	\$3,300	\$900
Heavy Duty Diesel	2	8.0	9,116		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>		\$5,500	N/A
Total	12				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	6
Year 1: Compressor Size (scfm)	
Year 1: Storage Size (scf)	21,154

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$840.93)
Incremental Cost/mile	(\$0.0545)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$145,826 92.2% \$0.0430 Automobiles \$12,114 7.7% \$0.0227 Light Trucks \$81,147 51.3% \$0.0379 \$52,565 33.2% \$0.0730 Heavy Duty Trucks Diesel Price Diff. \$12,339 7.8% \$0.0400 \$0 0.0% Maintenance \$0.0000 Total Savings \$158,164 100.0% \$0.0427 COSTS % of Incremental Costs Infrastructure Cost/Mile Land \$0 0.0% \$0.0000 (\$22,990)7.3% (\$0.0062)Station setup Compressor (\$24,869)7.9% (\$0.0067)Storage Vessels (\$39,887)12.7% (\$0.0108)Dispenser (\$24,857) 7.9% (\$0.0067)(\$9,943) 3.2% (\$0.0027)Dryer Subtotal (\$122,546) 38.9% (\$0.0331) Vehicle Conversion Kit (\$22,226) 7.1% (\$0.0060)Tanks (\$35,837)11.4% (\$0.0097)Labor (\$29,788) 9.5% (\$0.0080)OEM (\$9,332)3.0% (\$0.0025)Subtotal (\$97,183)30.9% (\$0.0262) Operating Station Maint. (\$13,759) 4.4% (\$0.0037)2.7% (\$0.0023) Cylinder Recert. (\$8,492)7.4% Power (\$23,275)(\$0.0063)Labor - fuel time loss (\$18,123) 5.8% (\$0.0049)NG Fuel Tax (\$31,451) 10.0% (\$0.0085)Additional training 0.0% \$0.0000 Subtotal (\$95,100) 30.2% (\$0.0257) **Total Costs** (\$314,829) 100.0% (\$0.0850)Savings - Cost (\$156,664) N/A (\$0.0423)

## District - 15 **New Braunfels**

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	25.8	18,903	\$1,950	\$900
Light Trucks	19	15.1	11,950	\$2,200	\$900
Heavy Duty Gasoline	7	7.8	10,909	\$3,300	\$900
Heavy Duty Diesel	3	7.0	13,088		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	32				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	9
Year 1: Storage Size (scf)	32,786

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals: Automobiles 90,000

Automodics	70,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$519.34)

Incremental Cost/mile (\$0.0423)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$130,918 93.1% \$0.0507 Automobiles \$4,932 3.5% \$0.0247 Light Trucks \$58,655 41.7% \$0.0359 Heavy Duty Trucks \$67,331 47.9% \$0.0900 Diesel Price Diff. \$9,743 6.9% \$0.0467 \$0 0.0% Maintenance \$0,0000 **Total Savings** \$140,661 100.0% \$0.0504 COSTS % of Incremental Infrastructure Cost/Mile Costs Land \$0 0.0% \$0.0000 (\$21,527)8.2% (\$0.0077)Station setup Compressor (\$23,962)9.1% (\$0.0086)Storage Vessels (\$35,146)13.4% (\$0.0126) 9.5% (\$0.0089) Dispenser (\$24,857)Dryer (\$9,943)3.8% (\$0.0036) 43.9% Subtotal (\$115,435) (\$0.0414)Vehicle Conversion Kit (\$15,803) 6.0% (\$0.0057)Tanks (\$26,858)10.2% (\$0.0096)(\$21,588)8.2% (\$0.0077)Labor OEM (\$7,930)3.0% (\$0.0028) Subtotal (\$72,179)27.5% (\$0.0259) Operating (\$11,991)(\$0.0043)Station Maint. 4.6% 2.2% (\$0.0021) Cylinder Recert. (\$5,808)Power 8.1% (\$0.0076) (\$21,327)Labor - fuel time loss (\$13,639) 5.2% (\$0.0049)NG Fuel Tax (\$22,494)8.6% (\$0.0081)Additional training 0.0% \$0.0000 Subtotal (\$75,259)28.6% (\$0.0270)**Fotal Costs** (\$262,874) 100.0% (\$0.0942) Savings - Cost (\$122,213)N/A (\$0.0438)

## District - 15 Pearsall

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	23.2	10,591	\$1,950	\$900
Light Trucks	13	16.1	13,331	\$2,200	\$900
Heavy Duty Gasoline	6	6.4	13,225	\$3,300	\$900
Heavy Duty Diesel	2	6.0	13,287		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	23				

FUEŁ PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	

DISCOUNT DATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	8
Year 1: Storage Size (scf)	29,406

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$563.66)
Incremental Cost/mile	(\$0.0438)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$111,844 77.6% \$0.0480 Gasoline Price Diff. Automobiles \$8,490 5.9% \$0.0265 Light Trucks \$70,175 48.7% \$0.0422 \$0.0957 \$33,179 23.0% Heavy Duty Trucks 22.4% Diesel Price Diff. \$32,344 \$0.0401 \$0 0.0% \$0.0000 Maintenance \$144,189 100.0% \$0.0460 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$23,421) 8.0% (\$0.0075)Station setup (\$25,176) 8.6% (\$0.0080)Compressor Storage Vessels (\$41,003) 14.0% (\$0.0131)8.5% Dispenser (\$24,857) (\$0.0079)3.4% (\$9,943)(\$0.0032) Dryer (\$124,400) 42.5% Subtotal (\$0.0397)Vehicle (\$18,953) 6.5% (\$0.0060)Conversion Kit 9.1% (\$26,503)(\$0.0085) Tanks (\$25,709)8.8% (\$0.0082)Labor **OEM** (\$10.687) 3.6% (\$0.0034) Subtotal (\$81,852) 28.0% (\$0.0261) Operating (\$14,378) 4.9% (\$0.0046) Station Maint. Cylinder Recert. (\$5,741)2.0% (\$0.0018)Power (\$24,077)8.2% (\$0.0077)6.6% Labor - fuel time loss (\$19,336)(\$0.0062)NG Fuel Tax 7.9% (\$0.0074)(\$23,046)0.0% \$0.0000 Additional training Subtotal (\$86,577) 29.6% (\$0.0276)(\$292,829) 100.0% (\$0.0934) Total Costs Savings - Cost (\$148,640)N/A (\$0.0474)

## District - 15 Pleasanton

VEHICLE DATA				•	OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	21.9	17,007	\$1,950	\$900
Light Trucks	13	13.7	13,557	\$2,200	\$900
Heavy Duty Gasoline	3	6.0	12,264	\$3,300	\$900
Heavy Duty Diesel	7	7.0	14,657		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	25				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh) Labor Cost (\$/hr)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	7
Year 1: Storage Size (scf)	25,160

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$630.70)
Incremental Cost/mile	(\$0.0474)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$783,946 93.2% \$0.0408 \$0.0261 \$120,387 14.3% Automobiles Light Trucks \$557,585 66.3% \$0.0410 12.6% \$0.1059 Heavy Duty Trucks \$105,974 \$0.0470 Diesel Price Diff. \$57,318 6.8% \$0 0.0% \$0.0000 Maintenance 100.0% \$0.0412 Total Savings \$841,265 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 Land \$0 (\$0.0033)(\$67,578)5.4% Station setup Compressor (\$50,987)4.1% (\$0.0025)14.8% (\$0.0091) Storage Vessels (\$186,436) (\$24,857)2.0% (\$0.0012)Dispenser Dryer (\$9,943)0.8% (\$0.0005)(\$339,800)27.0% (\$0.0166) Subtotal Vehicle Conversion Kit (\$111,393) 8.9% (\$0.0055)11.4% (\$0.0070)Tanks (\$143,539)Labor (\$157,724) 12.5% (\$0.0077)**OEM** (\$55,808)4.4% (\$0.0027)Subtotal (\$468,465)37.2% (\$0.0229)Operating (\$0.0035)(\$71,280) 5.7% Station Maint. (\$31,720) 2.5% (\$0.0016)Cylinder Recert. (\$90,810)7.2% (\$0.0044)Power Labor - fuel time loss (\$113,180) 9.0% (\$0.0055)(\$0.0070)(\$142,949) 11.4% NG Fuel Tax Additional training 0.0% \$0.0000 35.8% (\$0.0220)Subtotal (\$449,940) **Total Costs** (\$1,258,205) 100.0% (\$0.0616)Savings - Cost N/A (\$0.0204) (\$416,941)

## District - 15 San Antonio DO

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	43	22.0	11,394	\$1,950	\$900
Light Trucks	101	14.1	14,281	\$2,200	\$900
Heavy Duty Gasoline	11	5.5	9,649	\$3,300	\$900
Heavy Duty Diesel	10	6.0	15,530		
Dedicated '				\$6,350	\$2,800
Dual-fuel			<b></b>	\$5,500	N/A
Total	165				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

ı	DISCOUNT RATE	10.0%
-		

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	50
Year 1: Storage Size (scf)	156,630

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$268.05)
_	
Incremental Cost/mile	(\$0.0204)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$294,889 95.9% \$0.0471 \$31,226 10.2% \$0.0284 Automobiles \$167,161 54.3% \$0.0389 Light Trucks Heavy Duty Trucks \$96,501 31.4% \$0.1113 Diesel Price Diff. \$12,676 4.1% \$0.0397 \$0 \$0.0000 Maintenance 0.0% \$307,565 100.0% **Total Savings** \$0.0467 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0,0000 Land \$0 (\$32,831)5.9% (\$0.0050)Station setup (\$29,950)5.3% (\$0.0046)Compressor (\$73,013) 13.0% (\$0.0111)Storage Vessels (\$24,857)4.4% (\$0.0038)Dispenser Dryer (\$9,943)1.8% (\$0.0015)Subtotal (\$170,593)30.4% (\$0.0259) Vehicle Conversion Kit (\$54,260)9.7% (\$0.0082)Tanks (\$84,516) 15.1% (\$0.0128)(\$57,499)10.2% Labor (\$0.0087)**OEM** (\$26,778)4.8% (\$0.0041)39.8% (\$223,053)(\$0.0339)Subtotal Operating Station Maint. (\$25,055) 4.5% (\$0.0038)(\$0.0026)Cylinder Recert. (\$17,093)3.0% Power 6.5% (\$0.0056)(\$36,568)Labor - fuel time loss (\$34,093)6.1% (\$0.0052)NG Fuel Tax (\$54,604) 9.7% (\$0.0083)Additional training 0.0% \$0.0000 29.8% Subtotal (\$167,412) (\$0.0254)**Total Costs** (\$561,058) 100.0% (\$0.0852)(\$253,493) N/A (\$0.0385) Savings - Cost

# District - 15 San Antonio Mid

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	10	20.2	11,669	\$1,950	\$900
Light Trucks	55	15.0	8,285	\$2,200	\$900
Heavy Duty Gasoline	13	5.2	7,078	\$3,300	\$900
Heavy Duty Diesel	4	7.0	10,157		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	82				

FUEL PRICES	·		
Natural Gas Price/mcf	\$2.50		
Gasoline Price/gallon	\$0.89		
Diesel Price/gallon	\$0.85		
Natural Gas Price Equivalents:			
NG price per gasoline			
gallon equivalent	\$0.31		
NG price per diesel			
gallon equivalent	\$0.35		

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	19
Year 1: Storage Size (scf)	64,128

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$327.93)	

Incremental Cost/mile (\$0.0385)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$153,251 97.6% \$0.0631 \$0.0318 Automobiles \$5,445 3.5% \$43,263 27.6% \$0.0411 Light Trucks Heavy Duty Trucks \$104,544 66.6% \$0.0867 Diesel Price Diff. \$3,780 2.4% \$0.0344 0.0% Maintenance \$0 \$0.0000 Total Savings \$157,032 100.0% \$0.0618 COSTS % of Incremental Infrastructure Cost/Mile Costs Land \$0 0.0% \$0.0000 (\$22,292)8.2% (\$0.0088)Station setup (\$24,389)9.0% (\$0.0096)Compressor Storage Vessels (\$37,761)13.9% (\$0.0149)9.1% (\$0.0098)Dispenser (\$24,857) (\$9,943)3.7% (\$0.0039)Dryer 43.9% (\$0.0469) (\$119,241) Subtotal Vehicle Conversion Kit (\$15,300) 5.6% (\$0.0060)Tanks (\$31,908)11.7% (\$0.0126)7.5% (\$0.0080)Labor (\$20,343)OEM (\$6,157)2.3% (\$0.0024)27.1% (\$0.0290)Subtotal (\$73,708)Operating (\$0.0051)Station Maint. (\$12,826)4.7% (\$0.0029)2.7% Cylinder Recert. (\$7,438)8.2% (\$22,194)(\$0.0087)Power Labor - fuel time loss (\$12,561) 4.6% (\$0.0049)8.8% (\$0.0094)NG Fuel Tax (\$23,933)0.0% \$0.0000 Additional training 29.0% Subtotal (\$78,953)(\$0.0311)(\$271,902) 100.0% (\$0.1071)Total Costs Savings - Cost (\$114,870) N/A (\$0.0452)

## District - 15 San Antonio NE

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.4	18,179	\$1,950	\$900
Light Trucks	8	14.0	13,959	\$2,200	\$900
Heavy Duty Gasoline	11	6.6	11,628	\$3,300	\$900
Heavy Duty Diesel	2	8.0	6,996		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>	<u></u>	\$5,500	N/A
Total	22				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$AWh)	\$0.063

\$15.00

DISCOUNT DATE

Labor Cost (\$/hr)

STATION DESIGN	
Year 1: Compressor Size (scfm)	10
Year 1: Storage Size (scf)	34,465

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals: 90,000 Automobiles

90,000 Light Trucks Heavy Duty Gasoline 90,000 Heavy Duty Diesel 150,000

Cost/vehicle/year	(\$553.88)

Incremental Cost/mile (\$0.0452)

#### **SAVINGS** 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$160,495 94.3% \$0.0747 \$0.0353 Automobiles \$3,401 2.0% Light Trucks \$55,661 32.7% \$0.0417 59.6% \$0.1414 Heavy Duty Trucks \$101,433 Diesel Price Diff. \$9,662 \$0.0397 5.7% Maintenance \$0 0.0% \$0.0000 **Total Savings** \$170,157 100.0% \$0.0711 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 8.5% (\$0.0098)Station setup (\$23,478) Compressor (\$24,951)9.0% (\$0.0104) Storage Vessels (\$41,733)15.1% (\$0.0174)Dispenser (\$24,857) 9.0% (\$0.0104) 3.6% (\$0.0042)Dryer (\$9,943)45.2% Subtotal (\$124,962)(\$0.0522)Vehicle Conversion Kit (\$15,357)5.6% (\$0.0064)Tanks (\$29,937)10.8% (\$0.0125)Labor (\$18,659) 6.8% (\$0.0078)OEM (\$8,269)3.0% (\$0.0035)26.2% (\$72,222)(\$0.0302)Subtotal Operating Station Maint. (\$14,048) (\$0.0059)5.1% Cylinder Recert. (\$5,579)2.0% (\$0.0023)Power (\$23,668)8.6% (\$0.0099)Labor - fuel time loss (\$14,079)5.1% (\$0.0059)NG Fuel Tax (\$21,609) 7.8% (\$0.0090)Additional training 0.0% \$0.0000 Subtotal 28.6% (\$78,984)(\$0.0330)**Total Costs** (\$276,167)100.0% (\$0.1154)(\$106,010) N/A (\$0.0443) Savings - Cost

# District - 15 San Antonio NW

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.2	10,210	\$1,950	\$900
Light Trucks	9	13.9	15,751	\$2,200	\$900
Heavy Duty Gasoline	9	4.1	8,456	\$3,300	\$900
Heavy Duty Diesel	3	7.0	10,323		
Dedicated				\$6,350	\$2,800
Dual-fuel			1	\$5,500	N/A
Total	22				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
D 2000 0111 111112	10.0.0

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	10
Year 1: Storage Size (scf)	35,661

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$511.16)	

Incremental Cost/mile (\$0.0443)

#### SAVINGS Incremental 30 year NPV % of Savings Savings/Mile \$0.0760 Gasoline Price Diff. \$166,252 98.5% \$0.0000 0.0% Automobiles \$0 \$0.0463 \$37,041 21.9% Light Trucks \$0.0931 Heavy Duty Trucks \$129,212 76.6% 1.5% \$0.0346 \$2,537 Diesel Price Diff. \$0.0000 \$0 0.0% Maintenance 100.0% \$0.0746 **Total Savings** \$168,790 COSTS % of Incremental Costs Cost/Mile Infrastructure 0.0% \$0.0000 Land \$0 (\$22,921) 8.6% (\$0.0101)Station setup (\$0.0109)(\$24,589)9.3% Compressor (\$0.0177) (\$40,019) 15.1% Storage Vessels 9.4% (\$0.0110)(\$24,857) Dispenser (\$9,943) 3.7% (\$0.0044)Dryer (\$122,328)46.0% (\$0.0541)Subtotal Vehicle 5.2% (\$0.0062)Conversion Kit (\$13,916) (\$31,229)11.8% (\$0.0138)Tanks 6.2% (\$0.0073)Labor (\$16,405) (\$7,546) 2.8% (\$0.0033) **OEM** (\$69,096)26.0% (\$0.0306)Subtotal Operating (\$0.0059)Station Maint. (\$13,421) 5.1% (\$0.0028)(\$6,380) 2.4% Cylinder Recert. (\$22,986) 8.6% (\$0.0102)Power (\$10,982)4.1% (\$0.0049)Labor - fuel time loss NG Fuel Tax (\$20,564) 7.7% (\$0.0091)\$0 0.0% \$0.0000 Additional training Subtotal (\$74,333) 28.0% (\$0.0329)(\$265,758) 100.0% (\$0.1175)**Total Costs** (\$96,968) N/A (\$0.0429)Savings - Cost

# District - 15 San Antonio SE

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	9	12.6	9,424	\$2,200	\$900
Heavy Duty Gasoline	11	6.2	13,390	\$3,300	\$900
Heavy Duty Diesel	1	8.0	9,328		
Dedicated				\$6,350	\$2,800
Dual-fuel		   <del>-</del> -	<u></u>	\$5,500	N/A
Total	21				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

DISCOUNT DATE

Labor Cost (\$/hr)	\$15.00
Electricity Cost (\$/kWh)	\$0.063
OTHER FACTORS	

STATION DESIGN	11
Year 1: Compressor Size (scfm)	
Year 1: Storage Size (scf)	37,162

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals: 90,000 Automobiles

Light Trucks 90,000 Heavy Duty Gasoline 90,000 150,000 Heavy Duty Diesel

(\$489.82) Cost/vehicle/year

Incremental Cost/mile (\$0.0429)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$166,691 96.5% \$0.0669 Automobiles \$3,925 2.3% \$0.0260 Light Trucks \$44,187 25.6% \$0.0424 Heavy Duty Trucks \$118,579 68.7% \$0.0914 Diesel Price Diff. \$5,990 3.5% \$0.0560 0.0% \$0.0000 Maintenance \$0 100.0% **Total Savings** \$172,681 \$0.0665 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 Land \$0 (\$23,540)8.3% (\$0.0091)Station setup (\$25,057)8.8% (\$0.0096)Compressor Storage Vessels (\$41,911)14.8% (\$0.0161)Dispenser (\$24,857) 8.8% (\$0.0096)(\$9,943)3.5% (\$0.0038)Dryer 44.2% (\$0.0482)Subtotal (\$125,307)Vehicle Conversion Kit (\$14,823) 5.2% (\$0.0057)(\$32,779) 11.6% (\$0.0126)Tanks Labor (\$19,830) 7.0% (\$0.0076)**OEM** (\$6,482)2.3% (\$0.0025)Subtotal (\$73,914)26.1% (\$0.0284)Operating Station Maint. (\$14,269)5.0% (\$0.0055)2.6% (\$0.0029)Cylinder Recert. (\$7,465)(\$23,882) 8.4% (\$0.0092)Power Labor - fuel time loss (\$13,521)4.8% (\$0.0052)(\$25,020)8.8% (\$0.0096)NG Fuel Tax Additional training \$0 0.0% \$0.0000 (\$84,157)29.7% (\$0.0324)Subtotal **Total Costs** (\$283,378) 100.0% (\$0.1091) (\$110,697) N/A (\$0.0426)Savings - Cost

# District - 15 San Antonio SW

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	22.3	16,011	\$1,950	\$900
Light Trucks	8	13.6	13,831	\$2,200	\$900
Heavy Duty Gasoline	12	6.3	11,469	\$3,300	\$900
Heavy Duty Diesel	1	5.0	13,615		
Dedicated				\$6,350	\$2,800
Dual-fuel			<del></del>	\$5,500	N/A
Total	22				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063 \$15.00
Labor Cost (\$/hr)	\$15.00

DISCOUNT RATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	11
Year 1: Storage Size (scf)	37,460

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$533.76)
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|--|

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0459 Gasoline Price Diff. \$147,561 89.0% 3.7% \$0.0301 Automobiles \$6,106 \$91,092 55.0% \$0.0408 Light Trucks \$0.0645 Heavy Duty Trucks \$50,363 30.4% Diesel Price Diff. \$18,178 11.0% \$0.0348 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$165,739 100.0% \$0.0443 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land \$0 7.5% Station setup (\$23,897)(\$0.0064)7.9% (\$25,345) (\$0.0068)Compressor (\$42,859) 13.4% Storage Vessels (\$0.0115) Dispenser (\$24,857)7.8% (\$0.0066) 3.1% (\$0.0027)Dryer (\$9,943)Subtotal (\$126,901) 39.6% (\$0.0339) Vehicle Conversion Kit (\$22,716) 7.1% (\$0.0061) 10.7% (\$0.0092) Tanks (\$34,324)Labor (\$29,985)9.4% (\$0.0080)**OEM** (\$9,469)3.0% (\$0.0025)Subtotal (\$96,494) 30.1% (\$0.0258)Operating (\$0.0040) Station Maint. (\$14,792) 4.6% Cylinder Recert. 2.4% (\$0.0021)(\$7,727)Power (\$24,511)7.6% (\$0.0066) 5.9% (\$0.0050)Labor - fuel time loss (\$18,875)NG Fuel Tax 9.7% (\$0.0083)(\$31,171)0.0% \$0.0000 Additional training \$0 Subtotal (\$97,075)30.3% (\$0.0260)**Total Costs** (\$320,470) 100.0% (\$0.0857) (\$154,731) (\$0.0414) Savings - Cost N/A

# District - 15 Seguin

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.4	21,495	\$1,950	\$900
Light Trucks	19	14.1	12,467	\$2,200	\$900
Heavy Duty Gasoline	5	9.0	16,562	\$3,300	\$900
Heavy Duty Diesel	6	8.0	11,071		
Dedicated				\$6,350	\$2,800
Dual-fuel			L <del></del>	\$5,500	N/A
Total	31				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
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OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	9
Year 1: Storage Size (scf)	33,031

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$529.48)
Incremental Cost/mile	(\$0.0414)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0504 Gasoline Price Diff. \$54,436 76.2% \$7,773 10.9% \$0.0225 Automobiles \$22,888 32.0% \$0.0437 Light Trucks \$23,775 33.3% \$0.1135 Heavy Duty Trucks \$0.0352 Diesel Price Diff. \$16,991 23.8% 0.0% \$0.0000 Maintenance \$0 **Total Savings** \$71,427 100.0% \$0.0457 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0.0000 Land \$0 (\$17,208) 9.8% (\$0.0110) Station setup 12.4% (\$0.0140)Compressor (\$21,818) (\$0.0131)Storage Vessels (\$20,428) 11.6% (\$24,857) 14.2% (\$0.0159) Dispenser Dryer (\$9,943)5.7% (\$0.0064) Subtotal (\$94,253)53.7% (\$0.0604)Vehicle (\$7,961)4.5% (\$0.0051)Conversion Kit Tanks (\$10,566) 6.0% (\$0.0068)6.7% (\$0.0076)Labor (\$11,830)OEM 3.3% (\$0.0037)(\$5,756)20.6% (\$0.0231) Subtotal (\$36,113)Operating 4.1% (\$0.0046)Station Maint. (\$7,105)1.2% (\$0.0014)Cylinder Recert. (\$2,123)Power (\$15,597)8.9% (\$0.0100) Labor - fuel time loss (\$9,515)5.4% (\$0.0061)NG Fuel Tax (\$10,663) 6.1% (\$0.0068)Additional training 0.0% \$0.0000 25.7% (\$0.0288)Subtotal (\$45,003) Total Costs (\$175,369) 100.0% (\$0.1123)(\$103,942) N/A (\$0.0666) Savings - Cost

## District - 15 Tilden

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	25.8	36,664	\$1,950	\$900
Light Trucks	4	13.2	13,897	\$2,200	\$900
Heavy Duty Gasoline	1	5.2	22,217	\$3,300	\$900
Heavy Duty Diesel	4	8.0	15,346		
Dedicated				\$6,350	\$2,800
Dual-fuel			<del></del>	\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	12,255

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,102.61)

Incremental Cost/mile (\$0.0666)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$103,975 88.7% \$0.0428 \$11,118 9.5% \$0.0220 Automobiles Light Trucks \$58,573 50.0% \$0.0376 29.3% \$0.0934 Heavy Duty Trucks \$34,285 11.3% \$0.0310 Diesel Price Diff. \$13,236 0.0% \$0.0000 Maintenance \$0 **Total Savings** \$117,212 100.0% \$0.0410 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$20,076) 8.3% (\$0.0070)Station setup Compressor (\$23,259) 9.6% (\$0.0081)Storage Vessels (\$30,169)12.4% (\$0.0106)10.2% (\$0.0087)Dispenser (\$24,857) (\$9,943)4.1% (\$0.0035)Dryer Subtotal (\$108,303)44.6% (\$0.0379)Vehicle (\$14,811) (\$0.0052)Conversion Kit 6.1% Tanks (\$19,545) 8.1% (\$0.0068)8.9% (\$0.0076)Labor (\$21,651)**OEM** (\$9,980)4.1% (\$0.0035)(\$65,987)27.2% (\$0.0231)Subtotal Operating Station Maint (\$10,225) 4.2% (\$0.0036)(\$3,952)1.6% (\$0.0014) Cylinder Recert. Power (\$19,164)7.9% (\$0.0067)Labor - fuel time loss (\$13,777)5.7% (\$0.0048)NG Fuel Tax (\$21,253)8.8% (\$0.0074)Additional training \$0 0.0% \$0.0000 Subtotal 28.2% (\$0.0239) (\$68,370)**Total Costs** (\$242,660) 100.0% (\$0.0849) Savings - Cost (\$125,448) N/A (\$0.0439)

## District - 15 Uvalde

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	4	26.2	13,409	\$1,950	\$900
Light Trucks	9	15.5	18,351	\$2,200	\$900
Heavy Duty Gasoline	2	6.3	19,472	\$3,300	\$900
Heavy Duty Diesel	5	9.0	10,883		
Dedicated				\$6,350	\$2,800
Dual-fuel			L <del></del>	\$5,500	N/A
Total	20				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.09
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
CT ATION DECION	
STATION DESIGN	
Year 1: Compressor Size (scfm)	
Year 1: Storage Size (scf)	23,12

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$665.37)
Incremental Cost/mile	(\$0.0430)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$101,903 89.2% \$0.0488 Gasoline Price Diff. \$11,373 10.0% \$0.0300 Automobiles Light Trucks \$50,310 44.0% \$0.0428 35.2% \$0.0754 Heavy Duty Trucks \$40,220 Diesel Price Diff. \$12,373 10.8% \$0.0309 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$114,276 100.0% \$0.0459 COSTS % of Incremental Infrastructure Cost/Mile Costs Land **\$**0 0.0% \$0.0000 8.3% Station setup (\$19,914)(\$0.0080)9.7% Compressor (\$23,217)(\$0.0093)Storage Vessels (\$29,592)12.3% (\$0.0119)Dispenser (\$24,857)10.4% (\$0.0100)Dryer (\$9,943)4.1% (\$0.0040) Subtotal (\$107,523) 44.8% (\$0.0432)Vehicle Conversion Kit (\$15,812) 6.6% (\$0.0064)Tanks (\$20,895)8.7% (\$0.0084)(\$22,005)9.2% (\$0.0088)Labor **OEM** (\$6,476)2.7% (\$0.0026)27.2% Subtotal (\$65,188)(\$0.0262)Operating Station Maint. (\$10,184) 4.2% (\$0.0041)2.0% (\$0.0019)Cylinder Recert. (\$4,811)8.0% (\$0.0077)Power (\$19,130)Labor - fuel time loss (\$13,652)5.7% (\$0.0055)NG Fuel Tax (\$19,556)8.1% (\$0.0079)\$0 0.0% \$0.0000 Additional training Subtotal (\$67,333)28.1% (\$0.0271)Total Costs (\$240,044)100.0% (\$0.0965) (\$0.0505) Savings - Cost (\$125,768) N/A

# District - 16 Alice

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	19.3	13,417	\$1,950	\$900
Light Trucks	11	13.4	11,335	\$2,200	\$900
Heavy Duty Gasoline	2	7.7	28,290	\$3,300	\$900
Heavy Duty Diesel	5	9.0	10,197		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	21				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
	-

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	6
Year 1: Storage Size (scf)	22,939

### MAJOR ASSUMPTIONS

1. Fueling station is designed for continuous fast-filling in one session per day.

(\$0.0505)

- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$635.30)

Incremental Cost/mile

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$34,464 63.7% \$0.0524 \$0.0232 Automobiles \$6,371 11.8% Light Trucks \$10,205 18.9% \$0.0641 Heavy Duty Trucks \$17,888 33.1% \$0.0798 Diesel Price Diff. \$19,602 36.3% \$0.0280 \$0 0.0% \$0.0000 Maintenance \$54,066 100.0% \$0.0398 **Total Savings** COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 (\$16,236) 9.3% (\$0.0120)Station setup Compressor (\$21,391)12.3% (\$0.0157)Storage Vessels (\$17,044) 9.8% (\$0.0125)Dispenser (\$24,857) 14.2% (\$0.0183)(\$9,943)5.7% (\$0.0073)Dryer (\$89,470)51.3% (\$0.0659)Subtotal Vehicle Conversion Kit (\$10,539) 6.0% (\$0.0078)(\$13,053) 7.5% (\$0.0096)Tanks (\$0.0103)Labor (\$13,949)8.0% **OEM** (\$5,929) 3.4% (\$0.0044)Subtotal (\$43,469)24.9% (\$0.0320)Operating Station Maint. (\$6,077) 3.5% (\$0.0045)1.5% (\$0.0019)Cylinder Recert. (\$2,637)(\$14,342) 8.2% (\$0.0106)Power 4.7% (\$0.0060)(\$8,185) Labor - fuel time loss NG Fuel Tax (\$10,319) 5.9% (\$0.0076)\$0.0000 \$0 0.0% Additional training 23.8% (\$0.0306)Subtotal (\$41,561)(\$174,500) 100.0% (\$0.1285)**Total Costs** Savings - Cost (\$120,434) N/A (\$0.0887)

## District - 16 Beeville

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	25.0	29,135	\$1,950	\$900
Light Trucks	3	9.0	5,633	\$2,200	\$900
Heavy Duty Gasoline	1	7.3	23,791	\$3,300	\$900
Heavy Duty Diesel	7	10.0	12,730		
Dedicated			-~	\$6,350	\$2,800
Dual-fuel		<del></del>		\$5,500	N/A
Total	12				

\$2.50
\$0.89
\$0.85
\$0.31
\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

10.0%

DISCOUNT RATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	7,810

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90.000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,064.62)

Incremental Cost/mile (\$0.0887)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 91.0% Gasoline Price Diff. \$129,831 \$0.0613 \$0.0287 \$6,672 4.7% Automobiles 47.5% \$0.0504 \$67,714 Light Trucks 38.9% \$55,445 \$0.1025 Heavy Duty Trucks \$12,785 9.0% \$0.0251 Diesel Price Diff. 0.0% \$0,0000 Maintenance \$0 Total Savings \$0.0543 \$142,617 100.0% COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 Station setup (\$21,906)8.1% (\$0.0083)Compressor (\$24,238)9.0% (\$0.0092)(\$36,300)13.5% (\$0.0138)Storage Vessels (\$24,857)9.2% (\$0.0095)Dispenser (\$9,943)3.7% (\$0.0038) Dryer 43.5% (\$0.0446) Subtotal (\$117,243)Vehicle Conversion Kit (\$17,743) 6.6% (\$0.0068)(\$26,682)9.9% (\$0.0102) Tanks 8.8% (\$0.0091)Labor (\$23,784)**OEM** 2.6% (\$0.0027)(\$7,012)27.9% Subtotal (\$75,220)(\$0.0286)Operating Station Maint. (\$12,443)4.6% (\$0.0047)2.3% (\$0.0024)Cylinder Recert. (\$6,238)8.1% (\$0.0083)Power (\$21,779)5.6% (\$0.0058) Labor - fuel time loss (\$15,125)NG Fuel Tax (\$21,297)7.9% (\$0.0081)0.0% \$0.0000 Additional training \$0 (\$0.0293)Subtotal 28.5% (\$76,882)**Total Costs** (\$269,345)100.0% (\$0.1026) (\$0.0483) Savings - Cost (\$126,729) N/A

# District - 16 Corpus Christi

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.3	24,697	\$1,950	\$900
Light Trucks	8	11.5	17,814	\$2,200	\$900
Heavy Duty Gasoline	5	5.6	11,477	\$3,300	\$900
Heavy Duty Diesel	8	11.0	8,103		
Dedicated				\$6,350	· \$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	22				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	8
Year 1: Storage Size (scf)	29,095

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$611.06)
Incremental Cost/mile	(\$0.0483)

# District - 16 Corpus Christi (Morgan)

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$53,349	70.3%	\$0.0473
Automobiles	\$7,904	10.4%	\$0.0305
Light Trucks	\$34,703	45.7%	\$0.0465
Heavy Duty Trucks	\$10,743	14.2%	\$0.0882
Diesel Price Diff.	\$22,507	29.7%	\$0.0348
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$75,856	100.0%	\$0.0427
COSTS		% of	Incremental
Infrastructure	ļ	Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$1 <b>7,999</b> )	7.6%	(\$0.0101)
Compressor	(\$22,308)	9.4%	(\$0.0126)
Storage Vessels	(\$22,938)	9.7%	(\$0.0129)
Dispenser	(\$24,857)	10.5%	(\$0.0140)
Dryer	(\$9,943)	4.2%	(\$0.0056)
Subtotal	(\$98,045)	41.5%	(\$0.0552)
Vehicle			
Conversion Kit	(\$19,685)	8.3%	(\$0.0111)
Tanks	(\$30,482)	12.9%	(\$0.0172)
Labor	(\$21,848)	9.2%	(\$0.0123)
OEM	(\$6,527)	2.8%	(\$0.0037)
Subtotal	(\$78,542)	33.2%	(\$0.0442)
Operating			
Station Maint.	(\$8,135)	3.4%	(\$0.0046)
Cylinder Recert.	(\$7,221)	3.1%	(\$0.0041)
Power	(\$16,789)	7.1%	(\$0.0095)
Labor - fuel time loss	(\$11,772)	5.0%	(\$0.0066)
NG Fuel Tax	(\$15,995)	6.8%	(\$0.0090)
Additional training	\$0	0.0%	\$0.0000
Subtotal	(\$59,911)	25.3%	(\$0.0338)
m	(0000 405-1	100.0~1	(00.1000)
Total Costs	(\$236,497)	100.0%	(\$0.1332)
	(01.55.515)		(0.0.00.00.00.00.00.00.00.00.00.00.00.00
Savings - Cost	(\$160,641)	N/A	(\$0.0905)

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.0	27,494	\$1,950	\$900
Light Trucks	10	12.5	7,919	\$2,200	\$900
Heavy Duty Gasoline	6	6.4	2,152	\$3,300	\$900
Heavy Duty Diesel	8	8.0	10,305		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	25				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	12,079

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$681.63)
Incremental Cost/mile	(\$0.0905)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings \$271,293 96.5% \$0.0395 Gasoline Price Diff. Automobiles \$43,924 15.6% \$0.0278 Light Trucks \$206,620 73.5% \$0.0411 Heavy Duty Trucks \$20,750 7.4% \$0.0765 Diesel Price Diff. \$9,904 3.5% \$0.0462 \$0 \$0.0000 Maintenance 0.0% **Total Savings** \$281,197 100.0% \$0.0397 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0,0000 Land \$0 (\$30,984)6.0% (\$0.0044)Station setup (\$29,157)5.7% (\$0.0041) Compressor Storage Vessels (\$66,667)13.0% (\$0.0094)Dispenser (\$24,857) 4.8% (\$0.0035)(\$9,943)1.9% (\$0.0014)Dryer Subtotal (\$161,607) 31.5% (\$0.0228)Vehicle Conversion Kit (\$47,488)9.2% (\$0.0067)(\$59,787)11.6% (\$0.0084)Tanks Labor (\$60,339)11.7% (\$0.0085)OEM (\$0.0028)(\$20,089)3.9% Subtotal (\$187,702)36.5% (\$0.0265) Operating (\$23,126)4.5% (\$0.0033)Station Maint. (\$14,266) 2.8% (\$0.0020) Cylinder Recert. (\$34,230)6.7% (\$0.0048)Power Labor - fuel time loss (\$38,252)7.4% (\$0.0054)NG Fuel Tax (\$54,395)10.6% (\$0.0077)\$0.0000 Additional training \$0 0.0% Subtotal (\$164,269) 32.0% (\$0.0232)(\$513,578) 100.0% Total Costs (\$0.0725) (\$232,380) Savings - Cost N/A (\$0.0328

# District - 16 Corpus Christi DO

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	18	21.0	9,303	\$1,950	\$900
Light Trucks	47	14.0	11,335	\$2,200	\$900
Heavy Duty Gasoline	3	7.6	9,588	\$3,300	\$900
Heavy Duty Diesel	3	6.0	9,102		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	71				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	17
Year 1: Storage Size (scf)	59,277

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$347.19)
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Incremental Cost/mile	(\$0.0328)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$72,918 73.8% \$0.0413 Gasoline Price Diff. Automobiles \$10,576 10.7% \$0.0286 \$51,797 52.4% \$0.0400 Light Trucks Heavy Duty Trucks \$10,545 10.7% \$0.1067 Diesel Price Diff. \$25,928 26.2% \$0.0310 Maintenance \$0 0.0% \$0.0000 \$98.846 100.0% **Total Savings** \$0.0380 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 Station setup (\$19,813) 7.8% (\$0.0076) Compressor (\$23,257)(\$0.0089)9.1% Storage Vessels (\$28,992) 11.4% (\$0.0112)Dispenser (\$24,857) 9.7% (\$0.0096) Dryer (\$9,943)3.9% (\$0.0038) Subtotal (\$106,862)41.9% (\$0.0411) Vehicle Conversion Kit 7.3% (\$18,517) (\$0.0071) Tanks (\$25,161)9.9% (\$0.0097) Labor (\$24,413) 9.6% (\$0.0094)OEM 3.6% (\$9,108)(\$0.0035 Subtotal (\$77,199)30.3% (\$0.0297) Operating Station Maint. (\$10,182) 4.0% (\$0.0039) Cylinder Recert. (\$5,669) 2.2% (\$0.0022)7.5% Power (\$19,165)(\$0.0074)5.9% Labor - fuel time loss (\$14,985)(\$0.0058) NG Fuel Tax 8.3% (\$0.0081)(\$21,105)Additional training 0.0% \$0,0000 Subtotal 27.9% (\$0.0274) (\$71,107)Total Costs (\$255,167)100.0% (\$0.0982) Savings - Cost (\$156,321) N/A (\$0.0601)

# District - 16 George West

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	20.4	19,612	\$1,950	\$900
Light Trucks	9	14.5	15,269	\$2,200	\$900
Heavy Duty Gasoline	3	5.3	3,494	\$3,300	\$900
Heavy Duty Diesel	9	9.0	11,812		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	23				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh) Labor Cost (\$/hr)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

10.0%

DISCOUNT RATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	5
Year 1: Storage Size (scf)	16,406

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000	
Light Trucks	90,000	
Heavy Duty Gasoline	90,000	
Heavy Duty Diesel	150,000	

Cost/vehicle/year	(\$720.98)
Incremental Cost/mile	(\$0.0601)

#### **SAVINGS** 30 year NPV % of Incremental Savings Savings/Mile 67.9% \$42,908 \$0.0494 Gasoline Price Diff. Automobiles \$7,789 12.3% \$0.0359 \$19,897 31.5% Light Trucks \$0.0462 \$15,222 24.1% \$0.0691 Heavy Duty Trucks Diesel Price Diff. \$20,269 32.1% \$0.0312 Maintenance \$0 0.0% \$0,0000 Total Savings \$63,177 100.0% \$0.0416 COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 0.0% Land \$0 Station setup (\$16,897)9.6% (\$0.0111)12.3% (\$0.0143) Compressor (\$21,719)Storage Vessels (\$19,276)11.0% (\$0.0127)Dispenser (\$24,857) 14.1% (\$0.0164)(\$0.0066)Dryer (\$9,943)5.7% Subtotal (\$92,692) 52.7% (\$0.0611)Vehicle Conversion Kit (\$8,748)5.0% (\$0.0058) Tanks (\$11,024)6.3% (\$0.0073)(\$13,276) 7.5% (\$0.0087)Labor **OEM** (\$6,473)3.7% (\$0.0043)(\$39,521)22.5% (\$0.0260)Subtotal Operating Station Maint. (\$6,801)3.9% (\$0.0045)(\$0.0014) (\$2,079)1.2% Cylinder Recert. 8.6% (\$0.0100)Power (\$15,194)Labor - fuel time loss (\$9,547)5.4% (\$0.0063)(\$10,073)(\$0.0066)NG Fuel Tax 5.7% Additional training 0.0% \$0.0000 Subtotal 24.8% (\$0.0288)(\$43,695)(\$175,908) 100.0% (\$0.1159) **Total Costs** Savings - Cost (\$112,731) N/A (\$0.0743)

# District - 16 Goliad

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.2	23,024	\$1,950	\$900
Light Trucks	2	12.6	22,864	\$2,200	\$900
Heavy Duty Gasoline	1	8.4	23,360	\$3,300	\$900
Heavy Duty Diesel	6	9.0	13,778		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u> </u>	\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
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OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	9,675

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,195.84)
Cost venicies year	(Ψ1,1/2.01/

Incremental Cost/mile (\$0.0743)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0401 \$137,747 89.7% Gasoline Price Diff. \$18,556 12.1% \$0.0299 Automobiles \$0.0377 \$104,486 68.1% Light Trucks \$14,705 9.6% \$0.3279 Heavy Duty Trucks Diesel Price Diff. \$15,758 10.3% \$0.0344 Maintenance \$0 0.0% \$0.0000 \$153,505 100.0% \$0.0394 Total Savings COSTS % of Incremental Infrastructure Costs Cost/Mile \$0 0.0% \$0.0000 Land (\$0.0058)Station setup (\$22,752)7.7% 8.3% (\$0.0063)(\$24,677)Compressor (\$39,111)13.2% (\$0.0100)Storage Vessels Dispenser (\$24,857) 8.4% (\$0.0064)(\$9,943) 3.3% (\$0.0026)Dryer Subtotal (\$121,339)40.9% (\$0.0311) Vehicle (\$0.0053)Conversion Kit (\$20,735) 7.0% (\$25,882)8.7% (\$0.0066) Tanks (\$29,047) 9.8% (\$0.0075)Labor (\$0.0032)OEM (\$12,575)4.2% (\$88,239)29.7% (\$0.0226)Subtotal Operating Station Maint. (\$13,332) 4.5% (\$0.0034)(\$0.0015)Cylinder Recert. (\$5,828)2.0% 7.7% (\$0.0059)Power (\$22,808)(\$0.0052)6.8% Labor - fuel time loss (\$20,311)8.5% (\$0.0065)NG Fuel Tax (\$25,143)\$0.0000 0.0% Additional training \$0 29.4% (\$0.0224)Subtotal (\$87,422)(\$297,000) 100.0% (\$0.0762)**Total Costs** Savings - Cost (\$143,495) N/A (\$0.0368)

# District - 16 Karnes City

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	19.5	21,930	\$1,950	\$900
Light Trucks	15	15.5	19,617	\$2,200	\$900
Heavy Duty Gasoline	1	1.7	4,757	\$3,300	\$900
Heavy Duty Diesel	8	8.0	7,284		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>	<u></u> -	\$5,500	N/A
Total	27				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

\$0.063
\$15.00
ç
30,457

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90.000

90,000
90,000
90,000
150,000

Cost/vehicle/year	(\$563.77)
Incremental Cost/mile	(\$0.0368)

#### 30 year NPV SAVINGS % of Incremental Savings/Mile Savings Gasoline Price Diff. \$64,836 73.6% \$0.0514 17.5% \$0.0353 Automobiles \$15,426 \$20,975 23.8% \$0.0437 Light Trucks Heavy Duty Trucks \$28,435 32.3% \$0.0828 Diesel Price Diff. \$23,254 26.4% \$0.0279 Maintenance \$0 0.0% \$0,0000 **Total Savings** \$88,090 100.0% \$0.0421 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$18,852)8.9% (\$0.0090) Station setup (\$22,733)10.7% (\$0.0109)Compressor Storage Vessels (\$25,818)12.1% (\$0.0123)11.7% Dispenser (\$24,857) (\$0.0119)(\$9,943)4.7% (\$0.0047)Dryer (\$102,202)48.1% (\$0.0488) Subtotal Vehicle Conversion Kit (\$12,623) 5.9% (\$0.0060)7.2% (\$0.0073) Tanks (\$15.311)Labor (\$18,859) 8.9% (\$0.0090)OEM (\$7,125)3.3% (\$0.0034)Subtotal (\$53,917)25.4% (\$0.0258)Operating (\$9,027)4.2% (\$0.0043) Station Maint. Cylinder Recert. (\$3,258)1.5% (\$0.0016)Power (\$17,804)8.4% (\$0.0085)6.0% (\$0.0061) Labor - fuel time loss (\$12,843)NG Fuel Tax 6.4% (\$0.0065)(\$13,639) Additional training 0.0% \$0.0000 26.6% Subtotal (\$56,571)(\$0.0270)(\$212,690) 100.0% (\$0.1016) Total Costs Savings - Cost (\$124,600) N/A (\$0.0595)

# District - 16 Kingsville

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.6	46,379	\$1,950	\$900
Light Trucks	3	13.3	16,989	\$2,200	\$900
Heavy Duty Gasoline	1	7.0	36,417	\$3,300	\$900
Heavy Duty Diesel	9	10.0	11,771		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	14				

FUEL PRICES		
Natural Gas Price/mcf	\$2.50	
Gasoline Price/gallon	\$0.89	
Diesel Price/gallon	\$0.85	
Natural Gas Price Equivalents:		
NG price per gasoline		
gallon equivalent	\$0.31	
NG price per diesel		
gallon equivalent	\$0.35	

DISCOUNT RATE	10.0%
OTHER EACTORS	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	14,548

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$944.10)
Incremental Cost/mile	(\$0.0595)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 93.5% \$0.0288 Gasoline Price Diff. \$5,995 Automobiles \$4,315 67.3% \$0.0252 \$1.679 26.2% \$0.0449 Light Trucks \$0 0.0% \$0.0000 Heavy Duty Trucks Diesel Price Diff. \$418 6.5% \$0.0114 Maintenance \$0 0.0% \$0.0000 \$6,413 100.0% \$0.0262 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile \$0 0.0% \$0.0000 Land (\$0.0466) Station setup (\$11,423) 13.1% (\$18,821)21.6% (\$0.0768) Compressor Storage Vessels (\$1,170)1.3% (\$0.0048)Dispenser (\$24,857) 28.6% (\$0.1014) (\$0.0406) Dryer (\$9,943)11.4% (\$0.2702)Subtotal (\$66,214)76.1% Vehicle 2.8% (\$0.0098)Conversion Kit (\$2,410)(\$2,479)2.8% (\$0.0101) **Tanks** (\$0.0130) Labor (\$3,178)3.7% **OEM** (\$690)0.8% (\$0.0028) Subtotal (\$8,756)10.1% (\$0.0357)Operating Station Maint. (\$540) 0.6% (\$0.0022) (\$685)0.8% (\$0.0028) Cylinder Recert. (\$7,821)9.0% (\$0.0319) Power (\$1,352) (\$0.0055) Labor - fuel time loss 1.6% (\$0.0069)NG Fuel Tax (\$1,685)1.9% 0.0% \$0.0000 Additional training (\$12,084)13.9% (\$0.0493)Subtotal (\$87,054) 100.0% (\$0.3552)**Total Costs** Savings - Cost (\$80,641) N/A (\$0.3291)

## District - 16 Port Aransas

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	23.2	18,150	\$1,950	\$900
Light Trucks	1	12.6	3,966	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	1	24.0	4,656		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>	L <del></del> -	\$5,500	N/A
Total	3				

2.50 60.89
0.89
0.85
0.31
0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	C
Year 1: Storage Size (scf)	1,361

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$2,851.46)	

Incremental Cost/mile (\$0.3291)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 81.0% \$61,203 \$0.0539 Gasoline Price Diff. \$6,076 8.0% \$0.0278 Automobiles \$25,526 33.8% \$0.0512 Light Trucks Heavy Duty Trucks \$29,601 39.2% \$0.0706 Diesel Price Diff. \$14,346 19.0% \$0.0346 Maintenance \$0 0.0% \$0.0000 Total Savings \$75,548 100.0% \$0.0487 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 Land \$0 9.5% Station setup (\$17,359)(\$0.0112)12.0% (\$0.0141) Compressor (\$21,896)Storage Vessels (\$20,965)11.5% (\$0.0135)Dispenser (\$24,857) 13.7% (\$0.0160)(\$0.0064)Dryer (\$9,943)5.5% Subtotal (\$95,019) 52.2% (\$0.0613)Vehicle Conversion Kit (\$10,362)5.7% (\$0.0067)Tanks (\$12,824)7.0% (\$0.0083)8.1% (\$0.0095)Labor (\$14,664) **OEM** (\$4,176)2.3% (\$0.0027)(\$42,026) 23.1% (\$0.0271) Subtotal Operating Station Maint. (\$7,305)4.0% (\$0.0047)(\$0.0019) Cylinder Recert. (\$2,971)1.6% 8.7% (\$15,826) (\$0.0102) Power Labor - fuel time loss (\$9,284)5.1% (\$0.0060)5.3% (\$0.0062)NG Fuel Tax (\$9,581)Additional training \$0 0.0% \$0.0000 24.7% (\$0.0290)Subtotal (\$44,967)Total Costs 100.0% (\$182,011)(\$0.1174) Savings - Cost (\$106,463) N/A (\$0.0686)

# District - 16 Refugio

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.9	23,144	\$1,950	\$900
Light Trucks	4	11.3	13,225	\$2,200	\$900
Heavy Duty Gasoline	1	8.2	44,454	\$3,300	\$900
Heavy Duty Diesel	6	8.0	8,805		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	12				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	13,811

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$941.13)
Cosh venicie year	(4741.13)

Incremental Cost/mile	(\$0.0686)
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#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings \$35,463 61.7% \$0.0485 Gasoline Price Diff. Automobiles \$6,984 12.2% \$0.0303 \$20,449 35.6% \$0.0458 Light Trucks Heavy Duty Trucks \$8,030 14.0% \$0.1461 Diesel Price Diff. \$21,972 38.3% \$0.0352 Maintenance \$0 0.0% \$0.0000 \$57,435 100.0% \$0.0424 Total Savings COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 9.7% (\$0.0123) Station setup (\$16,613) (\$21,567) 12.6% (\$0.0159) Compressor Storage Vessels (\$18,304)10.7% (\$0.0135)Dispenser (\$24,857)14.5% (\$0.0183) Dryer (\$9,943)5.8% (\$0.0073) 53.1% Subtotal (\$91,283)(\$0.0674)Vehicle 4.8% (\$0.0061) Conversion Kit (\$8,329)Tanks (\$10,795) 6.3% (\$0.0080)6.7% (\$0.0086)Labor (\$11,592)**OEM** 3.4% (\$0.0044)(\$5,911)21.3% Subtotal (\$36,627)(\$0.0270)Operating Station Maint. (\$6,512) 3.8% (\$0.0048) Cylinder Recert. 1.3% (\$0.0016) (\$2,149)8.7% (\$0.0110) Power (\$14,914)5.5% (\$0.0070) Labor - fuel time loss (\$9,451)NG Fuel Tax (\$10,841)6.3% (\$0.0080)0.0% Additional training \$0.0000 25.5% Subtotal (\$43,867) (\$0.0324)**Total Costs** (\$171,777) 100.0% (\$0.1267)Savings - Cost (\$114,342) N/A (\$0.0844)

## District - 16 Robstown

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.2	24,474	\$1,950	\$900
Light Trucks	3	12.7	15,771	\$2,200	\$900
Heavy Duty Gasoline	1	3.9	5,832	\$3,300	\$900
Heavy Duty Diesel	5	8.0	15,875		
Dedicated				\$6,350	\$2,800
Dual-fuel			<b></b>	\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	8,024

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90.000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,212.93)
Incremental Cost/mile	(\$0.0844)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings \$46,471 70.9% \$0.0668 Gasoline Price Diff. Automobiles \$0 0.0% \$0.0000 \$18,041 27.5% \$0.0424 Light Trucks Heavy Duty Trucks \$28,430 43.4% \$0.1053 Diesel Price Diff. \$19,098 29.1% \$0.0311 0.0% \$0.0000 Maintenance \$0.0501 **Total Savings** \$65,570 100.0% COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 Land (\$17,004)9.6% (\$0.0130) Station setup (\$21,758)12.2% (\$0.0166) Compressor Storage Vessels (\$19,665)11.0% (\$0.0150) Dispenser (\$24,857) 14.0% (\$0.0190)(\$9,943)5.6% (\$0.0076)Dryer 52.4% (\$0.0712) Subtotal (\$93,227)Vehicle Conversion Kit (\$9,465)5.3% (\$0.0072) 7.6% (\$0.0103)Tanks (\$13,474) (\$12,443)7.0% (\$0.0095)Labor OEM (\$0.0043)(\$5,594)3.1% Subtotal (\$40,974)23.0% (\$0.0313) Operating (\$6,932)3.9% (\$0.0053)Station Maint. (\$2,642)1.5% (\$0.0020)Cylinder Recert. (\$15,371)8.6% (\$0.0117)Power Labor - fuel time loss (\$7,856)4.4% (\$0.0060)NG Fuel Tax (\$10,978)6.2% (\$0.0084)0.0% Additional training \$0.0000 (\$43,779)Subtotal 24.6% (\$0.0334) (\$177,980) 100.0% **Total Costs** (\$0.1359) Savings - Cost (\$112,411)N/A (\$0.0859)

# District - 16 **Rockport**

VEHICLE DATA					OEM Cost
	1		Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	3	13.7	15,041	\$2,200	\$900
Heavy Duty Gasoline	2	5.5	14,322	\$3,300	\$900
Heavy Duty Diesel	6	9.0	13,023		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

063
.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	10,528

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,084.04)
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	Incremental Cost/mile	(\$0.0859)
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#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$157,762 88.8% \$0.0433 Automobiles \$15,266 8.6% \$0.0325 \$136,927 77.1% \$0.0437 Light Trucks Heavy Duty Trucks \$5,569 3.1% \$0.1301 Diesel Price Diff. \$19,930 11,2% \$0.0253 0.0% \$0,0000 Maintenance \$0 **Total Savings** \$177,692 100.0% \$0.0401 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 Station setup (\$24,717)7.1% (\$0.0056)(\$25,722)7.4% (\$0.0058) Compressor Storage Vessels (\$45,643) 13.1% (\$0.0103)7.1% (\$0.0056)Dispenser (\$24,857) 2.8% (\$0.0022) Dryer (\$9,943)37.4% Subtotal (\$130,881)(\$0.0295) Vehicle Conversion Kit (\$26,696) 7.6% (\$0.0060)Tanks (\$33,539)9.6% (\$0.0076)Labor (\$36,563)10.5% (\$0.0082)OEM (\$13,886) 4.0% (\$0.0031)31.7% Subtotal (\$110,685) (\$0.0250) Operating Station Maint. (\$15,719) 4.5% (\$0.0035)2.0% Cylinder Recert. (\$6,967)(\$0.0016)7.3% Power (\$25,656)(\$0.0058)Labor - fuel time loss (\$24,079)6.9% (\$0.0054) NG Fuel Tax (\$35,718)10.2% (\$0.0081)Additional training \$0 0.0% \$0.0000 Subtotal (\$108,139)30.9% (\$0.0244) (\$349,705)100.0% **Total Costs** (\$0.0788)Savings - Cost (\$172,014) (\$0.0388) N/A

## District - 16 Sinton

VEHICLE DATA	_				OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	17.9	16,632	\$1,950	\$900
Light Trucks	21	13.3	15,832	\$2,200	\$900
Heavy Duty Gasoline	1	4.4	4,542	\$3,300	\$900
Heavy Duty Diesel	10	11.0	10,038		
Dedicated				\$6,350	\$2,800
Dual-fuel		<b></b>		\$5,500	N/A
Total	35				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)_	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	10
Year 1: Storage Size (scf)	34,933

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$521.35)

Incremental Cost/mile (\$0.0388)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$100,279 79.7% \$0.0478 Automobiles \$0 0.0% \$0.0000 Light Trucks \$82,441 65.5% \$0.0422 Heavy Duty Trucks \$17,838 14.2% \$0.1235 Diesel Price Diff. \$25,495 20.3% \$0.0350 0.0% Maintenance \$0 \$0.0000 **Total Savings** \$125,775 100.0% \$0.0445 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 Station setup (\$21,644) 8.0% (\$0.0077)Compressor (\$24,170) 9.0% (\$0.0086)Storage Vessels (\$35,195)13.1% (\$0.0125)Dispenser (\$24,857)9.2% (\$0.0088)Dryer (\$9,943)3.7% (\$0.0035)Subtotal (\$115,808) 43.0% (\$0.0410) Vehicle Conversion Kit (\$18,349) 6.8% (\$0.0065) Tanks (\$24,303) 9.0% (\$0.0086)Labor (\$24,272)9.0% (\$0.0086)OEM (\$10,021)3.7% (\$0.0035)Subtotal (\$76,945) 28.6% (\$0.0272) Operating Station Maint 4.6% (\$0.0043)(\$12,270)Cylinder Recert. 1.9% (\$5,154)(\$0.0018)Power (\$21,638) 8.0% (\$0.0077)6.0% Labor - fuel time loss (\$16,252)(\$0.0058)NG Fuel Tax (\$0.0075) 7.8% (\$21,066)0.0% Additional training \$0.0000 Subtotal 28.4% (\$76.380)(\$0.0270) **Total Costs** (\$269,133) 100.0% (\$0.0952)Savings - Cost (\$143,359) N/A (\$0.0507)

## District - 17 **Brenham**

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
,	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	16	13.7	12,950	\$2,200	\$900
Heavy Duty Gasoline	1	4.7	15,317	\$3,300	\$900
Heavy Duty Diesel	7	8.0	13,246		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	24				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	6
Year 1: Storage Size (scf)	22,548

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$633.64)
Incremental Cost/mile	(\$0.0507)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$276,598 83.1% \$0.0486 \$0.0299 Automobiles \$31,386 9.4% Light Trucks \$185,577 55.8% \$0.0464 Heavy Duty Trucks \$59,635 17.9% \$0.0931 \$0.0351 Diesel Price Diff. \$56,162 16.9% \$0 0.0% \$0.0000 Maintenance **Total Savings** \$332,760 100.0% \$0.0457 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 Land \$0 (\$0.0052)Station setup (\$37,652) 6.7% Compressor (\$33,118)5.9% (\$0.0045) Storage Vessels (\$88,052) 15.6% (\$0.0121) (\$24,857) 4.4% (\$0.0034)Dispenser Dryer (\$9,943)1.8% (\$0.0014) (\$193,622) 34.2% (\$0.0266) Subtotal Vehicle Conversion Kit (\$43,901) 7.8% (\$0.0060)(\$0.0078) Tanks (\$56,905)10.1% Labor (\$60,522)10.7% (\$0.0083) **OEM** (\$23,342)4.1% (\$0.0032)Subtotal (\$184,671) 32.6% (\$0.0253) Operating (\$31,438)(\$0.0043)Station Maint. 5.6% (\$12,863) 2.3% (\$0.0018) Cylinder Recert. (\$44,019)7.8% (\$0.0060)Power Labor - fuel time loss (\$45,228)8.0% (\$0.0062)NG Fuel Tax 9.6% (\$0.0074)(\$54,123) Additional training 0.0% \$0.0000 Subtotal 33.2% (\$0.0257) (\$187,671)**Total Costs** (\$565,964) 100.0% (\$0.0776)Savings - Cost (\$233,204)N/A (\$0.0320)

# District - 17 Bryan DO

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	6	19.5	18,547	\$1,950	\$900
Light Trucks	36	12.4	11,785	\$2,200	\$900
Heavy Duty Gasoline	3	6.2	22,662	\$3,300	\$900
Heavy Duty Diesel	14	8.0	14,543		
Dedicated				\$6,350	\$2,800
Dual-fuel			<b></b>	\$5,500	N/A
Total	59				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

DISCOUNT DATE

STATION DESIGN	
Year 1: Compressor Size	(scfm) 18
Year 1: Storage Size (scf)	

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$419.29)
Incremental Cost/mile	(\$0.0320)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$105,271 75.7% \$0.0421 Automobiles \$7,707 5.5% \$0.0271 Light Trucks \$97,564 70.2% \$0.0441 0.0% \$0.0000 Heavy Duty Trucks \$0 Diesel Price Diff. \$33,751 24.3% \$0.0349 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$139,022 100.0% \$0.0401 COSTS % of Incremental Infrastructure Costs Cost/Mile Land **\$**0 0.0% \$0.0000 7.9% (\$23,070) (\$0.0067)Station setup (\$24,987) 8.5% (\$0.0072)Compressor Storage Vessels (\$39,811)13.6% (\$0.0115)(\$24,857) 8.5% (\$0.0072)Dispenser (\$9,943)3.4% (\$0.0029) Dryer Subtotal (\$122,667) 42.0% (\$0.0354) Vehicle Conversion Kit (\$19,303) 6.6% (\$0.0056) Tanks 8.0% (\$23,439)(\$0.0068) Labor (\$27,533)9.4% (\$0.0079)**OEM** (\$12,932)4.4% (\$0.0037)28.5% (\$0.0240) Subtotal (\$83,208) Operating Station Maint. (\$13,851) 4.7% (\$0.0040) 1.7% (\$0.0014) Cylinder Recert. (\$4,905)Power 8.0% (\$0.0068)(\$23,429) Labor - fuel time loss (\$20,294) 6.9% (\$0.0059)NG Fuel Tax (\$23,953)8.2% (\$0.0069)Additional training 0.0% \$0.0000 \$0 29.6% Subtotal (\$86,432)(\$0.0249) **Total Costs** 100.0% (\$292,307) (\$0.0843) (\$0.0442) Savings - Cost (\$153,285) N/A

## District - 17 Buffalo

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	21.5	30,216	\$1,950	\$900
Light Trucks	13	13.3	18,071	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	10	8.0	12,301		
Dedicated				\$6,350	\$2,800
Dual-fuel		<del></del>		\$5,500	N/A
Total	24				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063

Labor Cost (\$/hr)

STATION DESIGN	
Year 1: Compressor Size (scfm)	7
Year 1: Storage Size (scf)	23,347

\$15.00

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$677.51)
Incremental Cost/mile	(\$0.0442)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings \$36,098 75.0% \$0.0438 Gasoline Price Diff. Automobiles \$7,395 15.4% \$0.0288 \$19,940 41.5% \$0.0404 Light Trucks Heavy Duty Trucks \$8,763 18.2% \$0.1190 Diesel Price Diff. \$12,002 25.0% \$0.0344 0.0% \$0.0000 Maintenance \$0 Total Savings \$48,100 100.0% \$0.0410 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$15,256)9.2% (\$0.0130)Station setup (\$20,825)12.5% (\$0.0178)Compressor Storage Vessels (\$13,900)8.4% (\$0.0119)15.0% Dispenser (\$24,857)(\$0.0212)(\$9.943)6.0% (\$0.0085)Dryer 51.0% Subtotal (\$84,779)(\$0.0723)Vehicle Conversion Kit (\$11,647) 7.0% (\$0.0099)(\$14,624) 8.8% (\$0.0125)Tanks (\$13,795) Labor 8.3% (\$0.0118)2.5% (\$0.0035)**OEM** (\$4,135)Subtotal (\$44,201)26.6% (\$0.0377)Operating Station MainL (\$4,917)3.0% (\$0.0042)2.0% Cylinder Recert. (\$3,325)(\$0.0028)7.8% Power (\$13,015)(\$0.0111)Labor - fuel time loss (\$7,341)4.4% (\$0.0063) NG Fuel Tax (\$8,676)5.2% (\$0.0074)Additional training \$0 0.0% \$0.0000 Subtotal (\$37,274)22.4% (\$0.0318)(\$166,254) **Total Costs** 100.0% (\$0.1418) (\$118,154) Savings - Cost N/A (\$0.1008)

## District - 17 Caldwell

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.2	27,263	\$1,950	\$900
Light Trucks	6	14.4	8,720	\$2,200	\$900
Heavy Duty Gasoline	1	4.9	7,813	\$3,300	\$900
Heavy Duty Diesel	6	8.0	7,397		
Dedicated				\$6,350	\$2,800
Dual-fuel		<b></b>	L <del></del>	\$5,500	N/A
Total	14				

\$2.50
\$0.89
\$0.85
\$0.31
\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	8,131

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$895.26)
Incremental Cost/mile	(\$0.1008)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings \$0.0395 Gasoline Price Diff. \$58,671 68.2% \$7,395 \$0.0265 Automobiles 8.6% 59.6% \$0.0425 Light Trucks \$51,276 0.0% \$0.0000 Heavy Duty Trucks \$0 31.8% \$0.0312 Diesel Price Diff. \$27,300 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$85,971 100.0% \$0.0364 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$18,967)8.6% (\$0.0080)Station setup (\$22,830)10.4% (\$0.0097)Compressor 11.9% (\$0.0111)Storage Vessels (\$26,117)11.3% (\$0.0105) Dispenser (\$24,857)(\$9,943) 4.5% (\$0.0042) Dryer (\$102,714)46.6% (\$0.0435)Subtotal Vehicle Conversion Kit (\$13,292)6.0% (\$0.0056) (\$0.0067)Tanks (\$15,782)7.2% (\$0.0080) Labor (\$18,819)8.5% (\$0.0044)**OEM** (\$10,337)4.7% (\$58,229) 26.4% (\$0.0247)Subtotal Operating (\$9,150)4.2% (\$0.0039)Station Maint. (\$0.0013) Cylinder Recert. (\$3,033)1.4% Power (\$17,918)8.1% (\$0.0076) (\$0.0058) 6.2% Labor - fuel time loss (\$13,644)NG Fuel Tax 7.1% (\$0.0066) (\$15,543)\$0.0000 0.0% Additional training 26.9% (\$0.0251)Subtotal (\$59,289)(\$220,232) **Total Costs** 100.0% (\$0.0934)Savings - Cost (\$134,262) N/A (\$0.0569)

## District - 17 Cameron

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	21.9	29,614	\$1,950	\$900
Light Trucks	7	13.7	18,262	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	8	9.0	13,917		
Dedicated			*-	\$6,350	\$2,800
Dual-fuel		<u></u> :	<u></u>	\$5,500	N/A
Total	16				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	13,110

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$890.15)

Incremental Cost/mile (\$0.0569)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$51,514 67.7% \$0.0533 Automobiles \$4,868 6.4% \$0.0384 Light Trucks 61.3% \$0.0555 \$46,646 Heavy Duty Trucks **\$**0 0.0% \$0.0000 Diesel Price Diff. \$24,529 32.3% \$0.0348 0.0% Maintenance \$0 \$0.0000 **Total Savings** \$76,043 100.0% \$0.0455 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$18,153) 9.0% (\$0.0109)Station setup (\$22,394) (\$0.0134) Compressor 11.0% Storage Vessels (\$23,424)11.6% (\$0.0140) Dispenser (\$24,857)12.3% (\$0.0149) Dryer (\$9,943)4.9% (\$0.0060) Subtotal (\$98,770)48.7% (\$0.0591)Vehicle Conversion Kit (\$13,002)6.4% (\$0.0078)Tanks (\$14,882)7.3% (\$0.0089) Labor (\$17,065)8.4% (\$0.0102) **OEM** (\$5,439) (\$0.0033) 2.7% Subtotal (\$50,387)24.9% (\$0.0302) Operating Station Maint. (\$8,327)4.1% (\$0.0050) Cylinder Recert. (\$3,383)1.7% (\$0.0020) Power (\$17,028)8.4% (\$0.0102) Labor - fuel time loss (\$12,370)6.1% (\$0.0074) NG Fuel Tax (\$12,432)6.1% (\$0.0074) Additional training \$0 0.0% \$0.0000 Subtotal (\$53,540) 26.4% (\$0.0320) Total Costs (\$202,697)100.0% (\$0.1213) Savings - Cost (\$0.0758) (\$126,655)N/A

# District - 17 Fairfield

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	15.0	13,434	\$1,950	\$900
Light Trucks	6	10.4	14,851	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	8	8.0	11,204		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	15				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	11,667

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$895.69)
Incremental Cost/mile	(\$0.0758)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$86,649 78.6% \$0.0464 \$4,144 3.8% \$0.0248 Automobiles 74.9% \$0.0485 Light Trucks \$82,506 \$0.0000 \$0 0.0% Heavy Duty Trucks Diesel Price Diff. \$23,534 21.4% \$0.0397 \$0 0.0% Maintenance \$0.0000 **Total Savings** \$110,184 100.0% \$0.0447 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 Station setup (\$20,451)8.2% (\$0.0083)9.5% Compressor (\$23,551)(\$0.0096)12.6% (\$0.0127)Storage Vessels (\$31,204)Dispenser (\$24,857)10.0% (\$0.0101)(\$9,943)4.0% (\$0.0040) Dryer (\$110,005) 44.3% (\$0.0447) Subtotal Vehicle (\$0.0072)Conversion Kit (\$17,660)7.1% (\$21,182)8.5% (\$0.0086)Tanks 9.4% (\$0.0094)Labor (\$23,261)**OEM** (\$7,294)2.9% (\$0.0030)28.0% Subtotal (\$69,397)(\$0.0282)Operating Station Maint. (\$10,943) 4.4% (\$0.0044)(\$0.0020)Cylinder Recert. (\$5,046) 2.0% 8.1% Power (\$20,104)(\$0.0082)Labor - fuel time loss (\$16,109) 6.5% (\$0.0065)NG Fuel Tax (\$16,489) 6.6% (\$0.0067)0.0% \$0.0000 Additional training \$0 Subtotal 27.7% (\$0.0279)(\$68,691) **Total Costs** (\$248,093)100.0% (\$0.1007)Savings - Cost (\$137,910) N/A (\$0.0560)

## District - 17 Hearne

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	23.5	17,752	\$1,950	\$900
Light Trucks	13	11.9	13,885	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	8	7.0	9,444		
Dedicated				\$6,350	\$2,800
Dual-fuel			<del></del>	\$5,500	N/A
Total	22				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	5
Year 1: Storage Size (scf)	19,514

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$664.97)

Incremental Cost/mile (\$0.0560)

#### **SAVINGS** 30 year NPV % of Incremental Savings Savings/Mile \$91,604 77.4% \$0.0445 Gasoline Price Diff. Automobiles \$6,526 5.5% \$0.0291 \$85,079 71.9% \$0.0464 Light Trucks Heavy Duty Trucks \$0 0.0% \$0.0000 Diesel Price Diff. \$26,702 22.6% \$0.0351 Maintenance \$0 0.0% \$0.0000 100.0% **Total Savings** \$118,306 \$0.0420 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 \$0 Station setup (\$21,207)8.2% (\$0.0075)(\$23,970) 9.3% (\$0.0085)Compressor Storage Vessels (\$33,682) 13.1% (\$0.0120) Dispenser (\$24,857) 9.7% (\$0.0088)Dryer (\$9,943)3.9% (\$0.0035)Subtotal (\$113,658) 44.2% (\$0.0403) Vehicle (\$0.0060) Conversion Kit (\$17,009) 6.6% (\$20,503) 8.0% (\$0.0073) Tanks Labor (\$23,003)8.9% (\$0.0082)**OEM** 3.7% (\$9,599) (\$0.0034) Subtotal 27.3% (\$0.0249) (\$70,114)Operating Station Maint. (\$11,799) 4.6% (\$0.0042) Cylinder Recert. (\$4,418)1.7% (\$0.0016) 8.2% Power (\$21,077)(\$0.0075)6.9% Labor - fuel time loss (\$0.0063)(\$17,634)NG Fuel Tax 7.2% (\$0.0065)(\$18,408) Additional training 0.0% \$0,0000 Subtotal 28.5% (\$0.0260) (\$73,336)**Total Costs** (\$257,107) 100.0% (\$0.0913) Savings - Cost (\$138,802) N/A (\$0.0493)

# District - 17 Huntsville

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	19.7	11,885	\$1,950	\$900
Light Trucks	13	12.4	14,956	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	7	8.0	13,829		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	22				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

0.063
15.00

20,624

Year 1: Storage Size (scf)

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

  Light Trucks 90,000

 Automobiles
 90,000

 Light Trucks
 90,000

 Heavy Duty Gasoline
 90,000

 Heavy Duty Diesel
 150,000

(\$669.27
(\$0.0493)

#### **SAVINGS** 30 year NPV % of Incremental Savings Savings/Mile 77.8% \$0.0537 Gasoline Price Diff. \$71,663 \$9,215 \$0.0534 **Automobiles** 10.0% Light Trucks 67.8% \$0.0538 \$62,448 \$0.0000 Heavy Duty Trucks \$0 0.0% Diesel Price Diff. \$20,499 22.2% \$0.0347 \$0 0.0% \$0.0000 Maintenance **Total Savings** 100.0% \$0.0479 \$92,162 COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 Land \$0 0.0% Station setup (\$18,941)8.8% (\$0.0098)Compressor (\$22,757)10.6% (\$0.0118) (\$26,171)12.2% (\$0.0136) Storage Vessels Dispenser (\$24,857)11.6% (\$0.0129) (\$9,943)4.6% (\$0.0052)Dryer 47.9% (\$0.0533) Subtotal (\$102,668) Vehicle (\$0.0071)Conversion Kit (\$13,665) 6.4% (\$15,782)7.4% (\$0.0082)Tanks (\$0.0095) Labor (\$18,219) 8.5% OEM 2.9% (\$0.0032)(\$6,130)Subtotal (\$53,795) 25.1% (\$0.0279)Operating Station Maint. (\$9,131)4.3% (\$0.0047)1.7% (\$0.0019) Cylinder Recert. (\$3,588)(\$0.0093)Power (\$17,941)8.4% (\$0.0073)Labor - fuel time loss (\$14,060) 6.6% NG Fuel Tax (\$13,378)6.2% (\$0.0069)\$0.0000 Additional training \$0 0.0% Subtotal (\$58,098) 27.1% (\$0.0302)Total Costs (\$214,561) 100.0% (\$0.1115)Savings - Cost (\$122,399) N/A (\$0.0636)

# District - 17 Madisonville

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	11.0	18,308	\$1,950	\$900
Light Trucks	7	10.8	17,602	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	8	8.0	9,401		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	16				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	5
Year 1: Storage Size (scf)	16,059

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$811.50)

Incremental Cost/mile (\$0.0636)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0392 Gasoline Price Diff. \$43,035 56.8% Automobiles \$5,911 \$0.0272 7.8% \$37,123 49.0% Light Trucks \$0.0422 \$0.0000 Heavy Duty Trucks \$0 0.0% Diesel Price Diff. \$32,797 43.2% \$0.0351 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$75,831 100,0% \$0.0373 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 Station setup (\$18,685) 8.9% (\$0.0092)(\$22,739) 10.9% (\$0.0112) Compressor 12.0% (\$0.0123) Storage Vessels (\$25,043)(\$24,857) 11.9% (\$0.0122)Dispenser Dryer (\$9,943) 4.8% (\$0.0049)Subtotal (\$101,266) 48.5% (\$0.0498)Vehicle Conversion Kit (\$12,032) 5.8% (\$0.0059)6.7% (\$13,982)(\$0.0069)Tanks (\$0.0083)Labor (\$16,942) 8.1% OEM (\$9,118)4.4% (\$0.0045)(\$0.0256) Subtotal (\$52,073)24.9% Operating (\$8,906)(\$0.0044) Station Maint. 4.3% Cylinder Recert. (\$2,685)1.3% (\$0.0013) Power (\$17,642)8.4% (\$0.0087)Labor - fuel time loss (\$13,022)6.2% (\$0.0064)NG Fuel Tax (\$13,280)6.4% (\$0.0065)Additional training 0.0% \$0.0000 Subtotal (\$55,536)26.6% (\$0.0273) **Total Costs** (\$208,874) 100.0% (\$0.1028) Savings - Cost (\$133,043) N/A (\$0.0655)

# District - 17 Navasota

VEHICLE DATA					OEM Cost
·			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	21.4	23,090	\$1,950	\$900
Light Trucks	5	13.9	18,686	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	8	8.0	14,862		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS	_	
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	
STATION DESIGN		
Year 1: Compressor Size (scfm)	3	
Year 1: Storage Size (scf)	9,64	

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,008.08)
Incremental Cost/mile	(\$0.0655)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 71.3% \$0.0470 Gasoline Price Diff. \$137,140 \$0.0332 \$7,640 4.0% Automobiles 57.0% \$0.0465 Light Trucks \$109,631 Heavy Duty Trucks \$19,869 10.3% \$0.0609 Diesel Price Diff. \$55,171 28.7% \$0.0312 \$0.0000 \$0 0.0% Maintenance **Total Savings** \$192,311 100.0% \$0.0411 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0,0000 Land \$0 7.1% (\$28,313) (\$0.0060)Station setup (\$0.0060)(\$27,936)7.0% Compressor (\$0.0122) (\$56,965) 14.3% Storage Vessels (\$24,857)6.2% (\$0.0053)Dispenser (\$9,943) 2.5% (\$0.0021)Dryer Subtotal (\$148,013) 37.1% (\$0.0316)Vehicle Conversion Kit (\$30,869)7.7% (\$0.0066)(\$40,263) 10.1% (\$0.0086)Tanks (\$0.0088)Labor (\$41,025)10.3% **OEM** 4.5% (\$17,793)(\$0.0038)(\$0.0278)(\$129,949)32.5% Subtotal Operating (\$0.0043) Station Maint. (\$20,293)5.1% 2.1% (\$0.0018)(\$8,565) Cylinder Recert. 7.8% (\$0.0066)(\$31,021)Power Labor - fuel time loss (\$28,329)7.1% (\$0.0060)NG Fuel Tax (\$33,178)8.3% (\$0.0071)Additional training 0.0% \$0.0000 (\$0.0259)Subtotal (\$121,386)30.4% **Total Costs** (\$399,348) 100.0% (\$0.0853)(\$207,037) N/A (\$0.0442) Savings - Cost

## District - 18 Corsicana

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	17.3	12,221	\$1,950	\$900
Light Trucks	17	12.4	14,714	\$2,200	\$900
Heavy Duty Gasoline	3	9.4	11,542	\$3,300	\$900
Heavy Duty Diesel	16	9.0	14,063		
Dedicated				\$6,350	\$2,800
Dual-fuel			L <del></del>	\$5,500	N/A
Total	38				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	9
Year 1: Storage Size (scf)	30.709

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$577.96)

Incremental Cost/mile (\$0.0442)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$199,006 66.8% \$0.0574 1.9% \$0.0360 Automobiles \$5,764 Light Trucks \$165,034 55.4% \$0.0542 9.5% Heavy Duty Trucks \$28,208 \$0.1089 Diesel Price Diff. 33.2% \$0.0409 \$98,783 Maintenance \$0 0.0% \$0.0000 100.0% Total Savings \$297,789 \$0.0506 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% Land \$0.0000 \$0 Station setup (\$38,018)7.4% (\$0.0065) Compressor (\$33,396) 6.5% (\$0.0057) Storage Vessels (\$88,705) 17.3% (\$0.0151)Dispenser (\$24,857) 4.8% (\$0.0042) Dryer (\$9,943)1.9% (\$0.0017)Subtotal (\$194,919) 37.9% (\$0.0331) Vehicle Conversion Kit (\$31,901)6.2% (\$0.0054) 9.1% Tanks (\$46,497)(\$0.0079)Labor (\$42,126)8.2% (\$0.0072) OEM (\$29,243)5.7% (\$0.0050)Subtotal (\$149,768)29.2% (\$0.0255) Operating (\$32,071) 6.2% (\$0.0055)Station Maint. (\$8,651) 1.7% (\$0.0015)Cylinder Recert. (\$44,860) 8.7% (\$0.0076) Power Labor - fuel time loss (\$43,594)8.5% (\$0.0074)NG Fuel Tax (\$39,852)7.8% (\$0.0068)Additional training 0.0% \$0.0000 Subtotal 32.9% (\$0.0287) (\$169,028)**Total Costs** (\$513,714) 100.0% (\$0.0874) Savings - Cost (\$215,925) N/A (\$0.0367)

# District - 18 Dallas Central

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.2	17,006	\$1,950	\$900
Light Trucks	25	10.6	12,920	\$2,200	\$900
Heavy Duty Gasoline	5	5.3	5,496	\$3,300	\$900
Heavy Duty Diesel	12	7.0	25,627		
Dedicated				\$6,350	\$2,800
Dual-fuel		<del></del>		\$5,500	N/A
Total	43				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	
STATION DESIGN		
Year 1: Compressor Size (scfm)	1	
Year 1: Storage Size (scf)	44,15	

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90 000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$532.68)
I And Continue	(60.02(7)
Incremental Cost/mile	(\$0.0367)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$302,589 94.0% \$0.0401 Automobiles \$76,120 23.6% \$0.0304 Light Trucks \$219,352 68.1% \$0.0439 Heavy Duty Trucks \$7,118 2.2% \$0.1200 Diesel Price Diff. \$19,327 6.0% \$0.0562 0.0% \$0.0000 Maintenance \$0 **Total Savings** \$321,916 100.0% \$0.0408 COSTS % of Incremental Cost/Mile Infrastructure Costs Land 0.0% \$0.0000 \$0 6.2% (\$0.0043) Station setup (\$34,342)(\$31,186)5.6% (\$0.0039) Compressor Storage Vessels (\$77,567)14.0% (\$0.0098)Dispenser (\$24,857) 4.5% (\$0.0031)(\$9,943)1.8% (\$0.0013) Dryer Subtotal (\$177,894)32.0% (\$0.0225)Vehicle Conversion Kit (\$47,423)8.5% (\$0.0060) 10.3% **Tanks** (\$57,087)(\$0.0072)Labor (\$66,731) 12.0% (\$0.0085)OEM (\$16,852) 3.0% (\$0.0021)Subtotal (\$188,093)33.8% (\$0.0238)Operating Station Maint. (\$27,473)4.9% (\$0.0035)(\$0.0018) (\$14,502) 2.6% Cylinder Recert. (\$0.0050)(\$39,333) 7.1% Power Labor - fuel time loss (\$50,434)9.1% (\$0.0064)(\$0.0074)NG Fuel Tax (\$58,091) 10.5% Additional training 0.0% \$0.0000 Subtotal 34.2% (\$0.0240)(\$189,834)100.0% Total Costs (\$555,820)(\$0.0704)(\$233,904) N/A (\$0.0296)Savings - Cost

## District - 18 Dallas DO

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	22	18.9	12,067	\$1,950	\$900
Light Trucks	42	13.1	12,606	\$2,200	\$900
Heavy Duty Gasoline	3	4.7	2,098	\$3,300	\$900
Heavy Duty Diesel	3	5.0	14,597		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	70				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	19
Year 1: Storage Size (scf)	65,832

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90.000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$354.46)

Incremental Cost/mile (\$0.0296)

SAVINGS	30 year NPV	% of	Incremental
SAVINGS	30 year 141 v	Savings	Savings/Mile
Gasoline Price Diff.	\$268,549	76.6%	\$0.0456
Automobiles	\$16,361	4.7%	\$0.0317
Light Trucks	\$182,128	51.9%	\$0.0394
Heavy Duty Trucks	\$70,060	20.0%	\$0.0931
Diesel Price Diff.	\$82,157	23.4%	\$0.0311
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$350,706	100.0%	\$0.0411
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$40,410)	6.5%	(\$0.0047)
Compressor	(\$34,674)	5.5%	(\$0.0041)
Storage Vessels	(\$96,898)	15.5%	(\$0.0114)
Dispenser	(\$24,857)	4.0%	(\$0.0029)
Dryer	(\$9,943)	1.6%	(\$0.0012)
Subtotal	(\$206,782)	33.0%	(\$0.0243)
Vehicle			
Conversion Kit	(\$48,734)	7.8%	(\$0.0057)
Tanks	(\$69,624)	11.1%	(\$0.0082)
Labor	(\$65,302)	10.4%	(\$0.0077)
OEM	(\$34,774)	5.6%	(\$0.0041)
Subtotal	(\$218,433)	34.9%	(\$0.0256)
Operating			
Station Maint	(\$34,645)	5.5%	(\$0.0041)
Cylinder Recert.	(\$13,057)	2.1%	(\$0.0015)
Power	(\$47,804)	7.6%	(\$0.0056)
Labor - fuel time loss NG Fuel Tax	(\$45,972)	7.3%	(\$0.0054)
	(\$58,978)	9.4%	(\$0.0069)
Additional training Subtotal	\$0	0.0%	\$0.0000
Subtotal	(\$200,457)	32.0%	(\$0.0235)
Total Costs	(\$625.633)	100.001	(\$0.072.4)
Total Costs	(\$625,671)	100.0%	(\$0.0734)
Carrings Cost	(\$274.045)	NI/A I	(\$0.0222)
Savings - Cost	(\$274,965)	N/A	(\$0.0322)

# District - 18 **Denton**

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	18.3	27,394	\$1,950	\$900
Light Trucks	25	14.8	19,590	\$2,200	\$900
Heavy Duty Gasoline	9	6.3	8,874	\$3,300	\$900
Heavy Duty Diesel	25	9.0	13,445		
Dedicated				\$6,350	\$2,800
Dual-fuel			L	\$5,500	N/A
Total	61				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	
STATION DESIGN		
Year 1: Compressor Size (scfm)	1	
Year 1: Storage Size (scf)	58,29	

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$478.17)
Incremental Cost/mile	(\$0.0322)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 70.1% \$0.0427 Gasoline Price Diff. \$69,359 Automobiles \$7,877 8.0% \$0.0333 Light Trucks \$50,138 50.7% \$0.0391 \$11,344 11.5% \$0.1074 Heavy Duty Trucks 29.9% Diesel Price Diff. \$29,563 \$0.0308 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$98,922 100.0% \$0.0383 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0,0000 Land \$0 (\$0.0078)Station setup (\$20,127)7.7% (\$23,452)9.0% (\$0.0091)Compressor (\$29,968) 11.5% (\$0.0116)Storage Vessels Dispenser (\$24,857)9.6% (\$0.0096)Dryer (\$9,943)3.8% (\$0.0039)Subtotal (\$108,347) 41.7% (\$0.0420) Vehicle (\$0.0079)Conversion Kit (\$20,422)7.9% 10.2% Tanks (\$26,526)(\$0.0103)10.8% (\$28,043)(\$0.0109)Labor **OEM** (\$8,429)3.2% (\$0.0033)32.1% (\$0.0323) Subtotal (\$83,420)Operating (\$0.0041)Station Maint. (\$10,618)4.1% (\$6,469)2.5% (\$0.0025) Cylinder Recert. Power (\$19,699)7.6% (\$0.0076) Labor - fuel time loss (\$15,206)5.8% (\$0.0059)NG Fuel Tax (\$16,310)6.3% (\$0.0063)Additional training 0.0% \$0.0000 26.3% (\$0.0265)Subtotal (\$68,303)Total Costs (\$260,070) 100.0% (\$0.1007)(\$161,148) N/A (\$0.0624) Savings - Cost

## District - 18 Ennis

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	17.4	25,096	\$1,950	\$900
Light Trucks	6	14.8	22,656	\$2,200	\$900
Heavy Duty Gasoline	3	5.3	3,735	\$3,300	\$900
Heavy Duty Diesel	13	9.0	9,386		
Dedicated		,		\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	23				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	15,638

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$743.24)

Incremental Cost/mile (\$0.0624)

#### SAVINGS % of 30 year NPV Incremental Savings Savings/Mile Gasoline Price Diff. \$133,607 68.3% \$0.0761 \$0.0820 Automobiles \$9,469 4.8% Light Trucks \$94,551 48.3% \$0.0660 Heavy Duty Trucks \$29,587 15.1% \$0.1432 Diesel Price Diff. \$62,128 31.7% \$0.0460 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$195,736 100.0% \$0.0630 COSTS % of Incremental Infrastructure Cost/Mile Costs Land \$0.0000 \$0 0.0% (\$29,146) 7.4% (\$0.0094)Station setup Compressor (\$28,432)7.3% (\$0.0092) Storage Vessels (\$59,606)15.2% (\$0.0192)6.3% (\$0.0080)Dispenser (\$24,857)(\$9,943)2.5% (\$0.0032)Dryer 38.8% (\$0.0489) Subtotal (\$151,984) Vehicle Conversion Kit (\$32,295)8.2% (\$0.0104)10.0% Tanks (\$39,387)(\$0.0127)(\$40,294)10.3% (\$0.0130)Labor **OEM** (\$9,461)2.4% (\$0.0030)31.0% (\$0.0391) Subtotal (\$121,436) Operating (\$0.0069) Station Maint. (\$21,420)5.5% 2.5% (\$0.0031)Cylinder Recert. (\$9,685)8.3% Power (\$32,376)(\$0.0104)Labor - fuel time loss (\$29,426)7.5% (\$0.0095)6.5% (\$0.0083)NG Fuel Tax (\$25,648)0.0% \$0.0000 Additional training 30.2% (\$0.0382)Subtotal (\$118,555)(\$391,975) 100.0% (\$0.1262) **Total Costs** Savings - Cost (\$196,240) N/A (\$0.0632)

## District - 18 **Farmersville**

VEHICLE DATA					OEM Cost
1			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	7.0	12,250	\$1,950	\$900
Light Trucks	9	8.8	16,890	\$2,200	\$900
Heavy Duty Gasoline	3	4.0	7,306	\$3,300	\$900
Heavy Duty Diesel	22	6.0	7,822		
Dedicated				\$6,350	\$2,800
Dual-fuel ·			<u></u>	\$5,500	N/A
Total	35				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	_
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	8
Year 1: Storage Size (scf)	29,777

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

90,000
90,000
90,000
150,000

Cost/vehicle/year	(\$594.77
Incremental Cost/mile	(\$0.0632

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$116,790 79.4% \$0.0416 \$8,643 5.9% \$0.0373 Automobiles 73.5% Light Trucks \$108,147 \$0.0420 \$0 0.0% \$0.0000 Heavy Duty Trucks \$0.0307 Diesel Price Diff. \$30,268 20.6% 0.0% Maintenance \$0.0000 **Total Savings** \$147,058 100.0% \$0.0388 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$23,444)7.5% (\$0.0062)Station setup (\$25,152)8.0% (\$0.0066)Compressor 13.1% (\$0.0109) Storage Vessels (\$41,142)Dispenser (\$24,857) 7.9% (\$0.0066)(\$9,943)3.2% (\$0.0026)Dryer Subtotal (\$124,537)39.6% (\$0.0329)Vehicle Conversion Kit (\$24,520) 7.8% (\$0.0065)(\$28,184) 9.0% (\$0.0074)Tanks Labor (\$36,258) 11.5% (\$0.0096)**OEM** 3.7% (\$11,518) (\$0.0030)Subtotal (\$100,480) 32.0% (\$0.0265)Operating Station Maint. (\$14,389) 4.6% (\$0.0038)Cylinder Recert. (\$6,455) 2.1% (\$0.0017)Power (\$24,117) 7.7% (\$0.0064) Labor - fuel time loss (\$21,465) 6.8% (\$0.0057)NG Fuel Tax (\$22,822)7.3% (\$0.0060)Additional training 0.0% \$0.0000 28.4% Subtotal (\$89,248) (\$0.0235) **Total Costs** (\$314,265) 100.0% (\$0.0829) Savings - Cost (\$167,207) N/A (\$0.0441)

# District - 18 Grand Prarie

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
·	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	15.6	24,569	\$1,950	\$900
Light Trucks	12	13.8	22,755	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	15	9.0	8,360		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	28				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh) Labor Cost (\$/hr)	\$0.063
Labor Cost (\$/hr)	\$15.00

Year 1: Compressor Size (scfm)	7
Year 1: Storage Size (scf)	26,015

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$633.47)
	*
Incremental Cost/mile	(\$0.0441)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$192,881 84.6% \$0.0437 Gasoline Price Diff. Automobiles \$10,017 4.4% \$0.0347 \$155,981 68.4% \$0.0398 Light Trucks Heavy Duty Trucks \$26,884 11.8% \$0.1346 Diesel Price Diff. \$35,074 15.4% \$0.0348 Maintenance \$0 0.0% \$0.0000 \$227,955 100.0% **Total Savings** \$0.0421 COSTS % of Incremental Infrastructure Costs Cost/Mile Land **\$**0 0.0% \$0.0000 Station setup (\$29,255) 6.8% (\$0.0054)Compressor (\$28,249)6.6% (\$0.0052) Storage Vessels (\$60,554)14.1% (\$0.0112)Dispenser (\$24,857) 5.8% (\$0.0046)Dryer (\$9,943)2.3% (\$0.0018)Subtotal 35.6% (\$152,857)(\$0.0282)Vehicle Conversion Kit 7.8% (\$0.0062)(\$33,461) Tanks (\$46,947) 10.9% (\$0.0087)Labor (\$44,037)10.3% (\$0.0081)OEM 3.8% (\$16,206)(\$0.0030) Subtotal (\$140,651) 32.8% (\$0.0259) Operating Station Maint. (\$21,189) 4.9% (\$0.0039) Cylinder Recert. (\$10,204)2.4% (\$0.0019) 7.5% Power (\$32,074)(\$0.0059)Labor - fuel time loss (\$29,659)6.9% (\$0.0055)NG Fuel Tax 9.9% (\$0.0078)(\$42,545) Additional training 0.0% \$0.0000 Subtotal 31.6% (\$0.0250) (\$135,672) **Total Costs** (\$429,180) 100.0% (\$0.0792) Savings - Cost (\$201,224) N/A (\$0.0371)

# District - 18 Hutchins

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobíles	2	16.8	15,326	\$1,950	\$900
Light Trucks	25	14.6	16,642	\$2,200	\$900
Heavy Duty Gasoline	5	4.2	4,238	\$3,300	\$900
Heavy Duty Diesel	12	8.0	10,706		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	44				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

10.0%

DISCOUNT RATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	12
Year 1: Storage Size (scf)	42,648

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(\$485.13)
(\$0.0371)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$129,446 65.9% \$0.0427 Automobiles \$2,960 1.5% \$0.0349 Light Trucks \$109,237 55.6% \$0.0402 Heavy Duty Trucks \$17,250 8.8% \$0.0755 Diesel Price Diff. \$66,918 34.1% \$0.0312 0.0% \$0.0000 Maintenance \$0 100.0% \$0.0379 **Total Savings** \$196,363 COSTS % of Incremental Cost/Mile Infrastructure Costs Land 0.0% \$0.0000 \$0 (\$29,369)6.8% (\$0.0057)Station setup (\$28,593)6.7% (\$0.0055)Compressor Storage Vessels (\$60,266)14.0% (\$0.0116) (\$0.0048)Dispenser (\$24,857)5.8% (\$9,943)2.3% (\$0.0019)Dryer 35.6% (\$0.0296)Subtotal (\$153,027) Vehicle Conversion Kit (\$34,108) 7.9% (\$0.0066) 10.1% (\$0.0083)Tanks (\$43,229)Labor (\$45,381) 10.6% (\$0.0088)**OEM** (\$22,266) 5.2% (\$0.0043)Subtotal (\$144,985)33.8% (\$0.0280)Operating (\$0.0042)Station Maint (\$21,546)5.0% 2.0% (\$0.0016) Cylinder Recert. (\$8,459)7.6% (\$0.0063)Power (\$32,472)Labor - fuel time loss (\$29,218)6.8% (\$0.0056)NG Fuel Tax (\$39,875)9.3% (\$0.0077)Additional training \$0 0.0% \$0.0000 30.6% Subtotal (\$131,569) (\$0.0254) **Total Costs** (\$429,582)100.0% (\$0.0830) Savings - Cost (\$233,218) N/A (\$0.0450)

## District - 18 Kaufman

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.8	9,000	\$1,950	\$900
Light Trucks	18	14.5	16,032	\$2,200	\$900
Heavy Duty Gasoline	2	7.6	12,114	\$3,300	\$900
Heavy Duty Diesel	20	9.0	13,646		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	41				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

\$0.063
\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	8
Year 1: Storage Size (scf)	28,859

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$603.41)

Incremental Cost/mile (\$0.0450)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings \$0.0494 71.6% Gasoline Price Diff. \$207,437 \$0.0317 \$16,361 5.6% Automobiles \$0.0413 Light Trucks \$121,016 41.8% \$0.0931 \$70,060 24.2% Heavy Duty Trucks \$0.0311 \$82,157 28.4% Diesel Price Diff. \$0 0.0% \$0.0000 Maintenance **Total Savings** \$289,594 100.0% \$0.0423 COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 Land 0.0% (\$36,579) 6.7% (\$0.0053) Station setup (\$32,571)(\$0.0048)Compressor 6.0% 15.5% (\$0.0123) (\$84,114) Storage Vessels (\$24,857)4.6% (\$0.0036)Dispenser (\$9,943) 1.8% (\$0.0015)Dryer 34.7% (\$0.0275)Subtotal (\$188,063)Vehicle (\$41,333) 7.6% (\$0.0060)Conversion Kit 10.8% (\$0.0086)Tanks (\$58,824) 10.7% (\$0.0085)(\$57,786) Labor **OEM** (\$27,216)5.0% (\$0.0040) (\$0.0271) (\$185,159)34.1% Subtotal Operating (\$0.0044) Station Maint. (\$30,194)5.6% (\$10,969) 2.0% (\$0.0016) Cylinder Recert. (\$42,617)7.9% (\$0.0062)Power Labor - fuel time loss (\$39,886)7.4% (\$0.0058)(\$45,403)8.4% (\$0.0066)NG Fuel Tax Additional training \$0 0.0% \$0.0000 (\$169,070) 31.2% (\$0.0247)Subtotal **Total Costs** (\$542,292)100.0% (\$0.0793) N/A (\$0.0370) Savings - Cost (\$252,698)

## District - 18 Lewisville

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	18.3	27,394	\$1,950	\$900
Light Trucks	13	14.1	23,895	\$2,200	\$900
Heavy Duty Gasoline	9	6.3	8,874	\$3,300	\$900
Heavy Duty Diesel	25	9.0	13,445		
Dedicated				\$6,350	\$2,800
Dual-fuel			L <del></del>	\$5,500	N/A
Total	49				

FUEL PRICES	
FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.070
OTHER FACTORS	

DISCOUNT DATE

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	13
Year 1: Storage Size (scf)	45,655

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$547.06)

Incremental Cost/mile (\$0.0370)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$170,275 73.3% \$0.0653 \$9,469 4.1% Automobiles \$0.0820 \$131,219 56.5% \$0.0574 Light Trucks 12.7% Heavy Duty Trucks \$29,587 \$0.1432 Diesel Price Diff. \$62,128 26.7% \$0.0460 0.0% \$0 \$0.0000 Maintenance **Total Savings** \$232,403 100.0% \$0.0587 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% Land \$0 \$0.0000 (\$31,623) 7.1% (\$0.0080)Station setup 6.7% Compressor (\$29,745)(\$0.0075)15.2% (\$67,916) (\$0.0172)Storage Vessels (\$24,857)5.6% (\$0.0063)Dispenser (\$9,943)2.2% (\$0.0025)Dryer (\$164,083) 36.8% Subtotal (\$0.0414) Vehicle Conversion Kit (\$38,255)8.6% (\$0.0097)10.6% (\$47,487)(\$0.0120)Tanks 10.7% (\$0.0121)Labor (\$47,961)OEM (\$11,620)2.6% (\$0.0029)32.6% (\$145,322) (\$0.0367)Subtotal Operating Station Maint. (\$24,426)5.5% (\$0.0062)(\$0.0030) (\$11,825)2.6% Cylinder Recert. 8.0% (\$0.0091) Power (\$35,917)Labor - fuel time loss (\$33,970)7.6% (\$0.0086)NG Fuel Tax (\$30,738)6.9% (\$0.0078)Additional training 0.0% \$0.0000 Subtotal (\$136,876) 30.7% (\$0.0346)100.0% **Total Costs** (\$446,282) (\$0.1127)Savings - Cost N/A (\$0.0540)(\$213,878)

# District - 18 Mckinney

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	7.0	12,250	\$1,950	\$900
Light Trucks	18	10.1	13,470	\$2,200	\$900
Heavy Duty Gasoline	3	4.0	7,306	\$3,300	\$900
Heavy Duty Diesel	22	6.0	7,822		
Dedicated				\$6,350	\$2,800
Dual-fuel		<del></del>	L <del></del>	\$5,500	N/A
Total	44				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	11
Year 1: Storage Size (scf)	37,900

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$515.64)

Incremental Cost/mile (\$0.0540)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$264,442 88.6% \$0.0461 Automobiles \$34,575 \$0.0338 11.6% Light Trucks \$210,397 70.5% \$0.0465 6.5% \$0.1033 Heavy Duty Trucks \$19,471 Diesel Price Diff. \$0.0346 \$33,968 11.4% 0.0% \$0.0000 Maintenance \$0 **Total Savings** \$298,410 100.0% \$0.0444 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$33,961) 6.3% (\$0.0051) Station setup (\$31,000) Compressor 5.7% (\$0.0046) (\$0.0113) Storage Vessels (\$76,090)14.0% 4.6% (\$0.0037)Dispenser (\$24,857)Dryer (\$9,943)1.8% (\$0.0015) Subtotal (\$175,850) 32.4% (\$0.0262) Vehicle Conversion Kit (\$49,404) 9.1% (\$0.0074)Tanks (\$59,205)10.9% (\$0.0088)(\$65,627) 12.1% (\$0.0098)Labor **OEM** (\$15,908) 2.9% (\$0.0024) Subtotal (\$190,144)35.1% (\$0.0283) Operating Station Maint. (\$27,026) 5.0% (\$0.0040)Cylinder Recert. (\$14,913) 2.7% (\$0.0022)Power (\$38,843)7.2% (\$0.0058) Labor - fuel time loss (\$42,878)7.9% (\$0.0064)NG Fuel Tax 9.7% (\$52,654) (\$0.0078)Additional training 0.0% \$0.0000 32.5% (\$0.0262)Subtotal (\$176,315) **Total Costs** (\$542,309) 100.0% (\$0.0807)Savings - Cost (\$243,899)N/A (\$0.0363)

## District - 18 North Dallas

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	10	16.9	10,841	\$1,950	. \$900
Light Trucks	41	12.4	11,713	\$2,200	\$900
Heavy Duty Gasoline	1	5.7	19,997	\$3,300	\$900
Heavy Duty Diesel	14	8.0	8,919		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	66				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	17
Year 1: Storage Size (scf)	58,080

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$392.01)

Incremental Cost/mile (\$0.0363)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$106,190 77.2% \$0.0466 Automobiles \$7,099 5.2% \$0.0268 Light Trucks \$77,320 56.2% \$0.0431 Heavy Duty Trucks \$21,771 15.8% \$0.0991 Diesel Price Diff. \$31,322 22.8% \$0.0346 0.0% Maintenance \$0 \$0.0000 100.0% **Total Savings** \$137,512 \$0.0432 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 \$0 (\$22,919)7.7% (\$0.0072)Station setup Compressor (\$24,904)8.4% (\$0.0078)Storage Vessels (\$39,333)13.2% (\$0.0124)Dispenser (\$24,857)8.4% (\$0.0078)(\$9,943)3.3% (\$0.0031)Dryer 41.0% Subtotal (\$121,955)(\$0.0383)Vehicle Conversion Kit (\$22,452) 7.5% (\$0.0071)Tanks 10.6% (\$0.0099)(\$31,426)Labor (\$30,470) 10.2% (\$0.0096)OEM (\$8,972)3.0% (\$0.0028)Subtotal (\$93,320) 31.4% (\$0.0293) Operating (\$0.0043)Station Maint. (\$13,824)4.6% (\$7,492) 2.5% (\$0.0024) Cylinder Recert. Power (\$23,449) 7.9% (\$0.0074)Labor - fuel time loss (\$19,035)6.4% (\$0.0060)NG Fuel Tax 6.2% (\$0.0058)(\$18,346)Additional training 0.0% \$0.0000 Subtotal (\$82,147)27.6% (\$0.0258)**Total Costs** (\$297,422)100.0% (\$0.0934)Savings - Cost (\$159,910) N/A (\$0.0502)

## District - 18 Rockwall

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	21.7	28,106	\$1,950	\$900
Light Trucks	7	13.5	27,203	\$2,200	\$900
Heavy Duty Gasoline	5	5.8	4,662	\$3,300	\$900
Heavy Duty Diesel	13	8.0	8,857		
Dedicated		-~		\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	26				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

10.0%

OTHER FACTORS	-
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	7
Year 1: Storage Size (scf)	23,816

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$652.43)

Incremental Cost/mile	(\$0.0502)
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#### SAVINGS % of 30 year NPV Incremental Savings Savings/Mile \$0.0455 Gasoline Price Diff. \$146,311 82.7% \$0.0251 \$6,853 3.9% Automobiles \$0.0435 Light Trucks \$116,702 66.0% \$0.0879 \$22,756 12.9% Heavy Duty Trucks \$0.0348 \$30,623 17.3% Diesel Price Diff. \$0 0.0% \$0.0000 Maintenance **Total Savings** \$176,934 100.0% \$0.0432 COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 Land \$0 0.0% (\$25,467)7.4% (\$0.0062)Station setup (\$0.0064)Compressor (\$26,193)7.6% 13.9% (\$0.0117)(\$47,951)Storage Vessels 7.2% (\$0.0061)Dispenser (\$24,857)(\$9,943)2.9% (\$0.0024)Dryer 38.9% (\$0.0328)Subtotal (\$134,410) Vehicle (\$25,122)7.3% (\$0.0061)Conversion Kit 9.9% (\$0.0083)Tanks (\$34,168)9.7% (\$0.0082)(\$33,462)Labor **OEM** (\$12,915)3.7% (\$0.0032)(\$105,667) 30.6% (\$0.0258) Subtotal Operating (\$0.0041) Station Maint. (\$16,648) 4.8% (\$6,901) 2.0% (\$0.0017)Cylinder Recert. (\$26,744)7.7% (\$0.0065)Power Labor - fuel time loss (\$22,987)6.7% (\$0.0056)(\$32,005)9.3% (\$0.0078)NG Fuel Tax Additional training 0.0% \$0.0000 (\$105,284)30.5% (\$0.0257) Subtotal **Total Costs** (\$345,361) 100.0% (\$0.0843) N/A (\$0.0411) Savings - Cost (\$168,427)

## District - 18 Waxahachie

VEHICLE DATA					OEM Cost
· ·			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	23.2	29,009	\$1,950	\$900
Light Trucks	17	13.4	16,756	\$2,200	\$900
Heavy Duty Gasoline	3	6.7	9,153	\$3,300	\$900
Heavy Duty Diesel	11	8.0	10,197		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total ·	32				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Year 1: Compressor Size (scfm)	9
Year 1: Storage Size (scf)	32,454

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$558.33)
Incremental Cost/mile	(\$0.0411)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 100.0% \$0.0389 Gasoline Price Diff. \$247,524 \$52,075 21.0% \$0.0285 Automobiles \$195,449 79.0% \$0.0431 Light Trucks 0.0% \$0.0000 \$0 Heavy Duty Trucks Diesel Price Diff. \$0 0.0% \$0.0000 \$0 0.0% \$0.0000 Maintenance \$247,524 100.0% \$0.0389 **Total Savings** COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 Station setup (\$27,964)6.6% (\$0.0044)Compressor (\$27,329)6.4% (\$0.0043)(\$56,892)13.3% (\$0.0089)Storage Vessels (\$24,857)5.8% (\$0.0039)Dispenser (\$9,943)2.3% (\$0.0016)Dryer 34.4% (\$0.0231)(\$146,984)Subtotal Vehicle (\$0.0055)Conversion Kit (\$34,851)8.2% (\$39,150)9.2% (\$0.0061)Tanks 11.9% (\$0.0080)Labor (\$50,977)3.5% (\$0.0023)**OEM** (\$14,860)Subtotal (\$139,838)32.8% (\$0.0220)Operating Station Maint. (\$19,573) 4.6% (\$0.0031)(\$0.0014)Cylinder Recert. (\$9,182)2.2% Power (\$30,198)7.1% (\$0.0047)8.5% (\$0.0057)Labor - fuel time loss (\$36,173)NG Fuel Tax 10.5% (\$0.0071)(\$44,966)0.0% \$0.0000 Additional training (\$0.0220)Subtotal (\$140,093) 32.8% (\$0.0671) Total Costs (\$426,915) 100.0% Savings - Cost (\$179,391) N/A (\$0.0282)

# District - 19 Atlanta DO

VEHICLE DATA					OEM Cost
	1		Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	19	20.1	10,201	\$1,950	\$900
Light Trucks	34	13.4	14,162	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	0	0.0	1		
Dedicated				\$6,350	\$2,800
Dual-fuel		<del></del>		\$5,500	N/A
Total	53				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfn	1) 16
Year 1: Storage Size (scf)	54,236

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$359.05)

Incremental Cost/mile (\$0.0282)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. 89.5% \$0.0580 \$149,432 Automobiles \$12,014 7.2% \$0.0289 Light Trucks \$54,309 32.5% \$0,0422 \$83,109 49.8% \$0.0954 Heavy Duty Trucks Diesel Price Diff. \$17,519 10.5% \$0.0280 Maintenance \$0 0.0% \$0.0000 Total Savings \$166,951 100.0% \$0.0522 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% Land \$0 \$0.0000 Station setup (\$23,851) 8.0% (\$0.0075)Compressor (\$25,272)8.5% (\$0.0079)Storage Vessels (\$42,761) 14.3% (\$0.0134)Dispenser (\$24,857) 8.3% (\$0.0078)(\$9,943) 3.3% (\$0.0031) Dryer Subtotal (\$126,683) 42.5% (\$0.0396)Vehicle Conversion Kit (\$18,569) 6.2% (\$0.0058)9.6% Tanks (\$28,474)(\$0.0089)(\$25,409)8.5% (\$0.0079)Labor OEM 3.6% (\$0.0033)(\$10,683)Subtotal (\$83,134)27.9% (\$0.0260)Operating Station Maint. (\$14,572) 4.9% (\$0.0046) Cylinder Recert. (\$5,968)2.0% (\$0.0019) 8.1% Power (\$24,229)(\$0.0076) 5.7% (\$0.0053) Labor - fuel time loss (\$17,106) NG Fuel Tax 8.8% (\$0.0082)(\$26,363)Additional training 0.0% \$0.0000 29.6% Subtotal (\$88,238)(\$0.0276)100.0% Total Costs (\$298,056) (\$0.0931) Savings - Cost (\$131,105)N/A (\$0.0410)

# District - 19 Carthage

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	20.3	22,083	\$1,950	\$900
Light Trucks	12	13.6	11,375	\$2,200	\$900
Heavy Duty Gasoline	5	6.1	18,488	\$3,300	\$900
Heavy Duty Diesel	6	10.0	13,273		
Dedicated				\$6,350	\$2,800
Dual-fuel		<b></b>		\$5,500	N/A
Total	25				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

33,253

Year 1: Storage Size (scf)

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$556.30)
Incremental Cost/mile	(\$0.0410)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$77,498 78.9% \$0.0799 Automobiles \$8,982 9.1% \$0.0405 25.2% Light Trucks \$24,735 \$0.0435 Heavy Duty Trucks \$43,781 44.6% \$0.2436 Diesel Price Diff. \$20,763 21.1% \$0.0254 0.0% Maintenance \$0 \$0.0000 Total Savings \$98,261 100.0% \$0.0550 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 Station setup (\$19,361) 8.8% (\$0.0108)Compressor (\$22,962)10.4% (\$0.0128) 12.5% Storage Vessels (\$27,595)(\$0.0154)Dispenser (\$24,857) 11.3% (\$0.0139) (\$9,943) 4.5% (\$0.0056) Dryer Subtotal (\$104,717) 47.5% (\$0.0586)Vehicle Conversion Kit (\$13,895) 6.3% (\$0.0078) (\$18,211) 8.3% Tanks (\$0.0102)Labor (\$18,406)8.3% (\$0.0103)OEM 3.2% (\$6,964)(\$0.0039) Subtotal (\$57,476)26.1% (\$0.0322) Operating Station Maint. (\$9,531) 4.3% (\$0.0053) Cylinder Recert. (\$3,780)1.7% (\$0.0021)Power (\$18,376)8.3% (\$0.0103)Labor - fuel time loss (\$11,808) 5.4% (\$0.0066)NG Fuel Tax (\$14,771)6.7% (\$0.0083)Additional training 0.0% \$0.0000 Subtotal (\$58,266)26.4% (\$0.0326)Total Costs (\$220,459) 100.0% (\$0.1233) Savings - Cost (\$122,198)N/A (\$0.0684)

# District - 19 Daingerfield

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	14.3	23,499	\$1,950	\$900
Light Trucks	4	13.4	15,082	\$2,200	\$900
Heavy Duty Gasoline	2	2.4	9,533	\$3,300	\$900
Heavy Duty Diesel	9	11.0	11,561		
Dedicated				\$6,350	\$2,800
Dual-fuel		**		\$5,500	N/A
Total	16				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$0.063 \$15.00	

STATION DESIGN	
Year 1: Compressor Size (scfm)	5
Year 1: Storage Size (scf)	17,341

## MAJOR ASSUMPTIONS

1. Fueling station is designed for continuous fast-filling in one session per day.

- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$810.17)
Incremental Cost/mile	(\$0.0684)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings \$150,419 84.9% \$0.0696 Gasoline Price Diff. 4.1% Automobiles \$7,267 \$0.0319 \$50,459 28.5% \$0.0432 Light Trucks Heavy Duty Trucks \$92,694 52.3% \$0.1213 Diesel Price Diff. \$26,673 15.1% \$0.0406 Maintenance \$0 0.0% \$0,0000 100.0% \$177,092 \$0.0629 **Total Savings** COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0,0000 (\$25,279) 8.5% (\$0.0090)Station setup (\$26,088)8.7% (\$0.0093)Compressor Storage Vessels (\$47,381)15.9% (\$0.0168)8.3% (\$0.0088)Dispenser (\$24,857) (\$9,943) 3.3% (\$0.0035)Dryer 44.8% (\$133,547) (\$0.0474)Subtotal Vehicle (\$15,802) 5.3% (\$0.0056)Conversion Kit (\$27,516) 9.2% (\$0.0098)Tanks 7.2% (\$0.0076)Labor (\$21,485)OEM (\$9,580) 3.2% (\$0.0034)(\$74,383) 24.9% Subtotal (\$0.0264) Operating (\$0.0058)Station Maint. (\$16,432) 5.5% 2.0% (\$0.0021) (\$5,953) Cylinder Recert. 8.9% (\$26,470) (\$0.0094)Power (\$18,424)6.2% (\$0.0065)Labor - fuel time loss 7.8% NG Fuel Tax (\$23,164)(\$0.0082)0.0% \$0.0000 Additional training 30.3% Subtotal (\$90,443) (\$0.0321)(\$298,373) 100.0% (\$0.1059)**Total Costs** Savings - Cost (\$121,281)N/A (\$0.0430)

## District - 19 Gilmer

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	18.0	12,067	\$1,950	\$900
Light Trucks	9	13.4	13,771	\$2,200	\$900
Heavy Duty Gasoline	7	4.7	11,576	\$3,300	\$900
Heavy Duty Diesel	4	7.0	20,932		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u> </u>	<del></del>	\$5,500	N/A
Total	22				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Year 1: Compressor Size (scfm)	10
Year 1: Compressor Size (scfm) Year 1: Storage Size (scf)	33,828

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90.000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$584.79)
Incremental Cost/mile	(\$0.0430)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 84.6% \$0.0742 Gasoline Price Diff. \$97,191 \$0.0281 Automobiles \$7,466 6.5% 24.1% \$0.0497 Light Trucks \$27,658 54.1% \$0.1273 Heavy Duty Trucks \$62,067 Diesel Price Diff. \$17,637 15.4% \$0.0398 0.0% \$0.0000 Maintenance \$0 100.0% **Total Savings** \$114,828 \$0.0655 COSTS % of Incremental Infrastructure Cost/Mile Costs Land \$0 0.0% \$0.0000 Station setup (\$20,396) 9.1% (\$0.0116) Compressor (\$23,515)10.4% (\$0.0134) (\$31,100)13.8% (\$0.0177)Storage Vessels Dispenser (\$24,857)11.0% (\$0.0142) (\$9,943)4.4% (\$0.0057)Dryer (\$109,811)48.8% (\$0.0627)Subtotal Vehicle Conversion Kit (\$11,860)5.3% (\$0.0068)(\$19,695) 8.7% (\$0.0112) Tanks 7.1% (\$0.0091)Labor (\$15,945)OEM 2.1% (\$0.0027)(\$4,786)23.2% Subtotal (\$52,286) (\$0.0298)Operating Station Maint. (\$10,831) 4.8% (\$0.0062)(\$0.0026) Cylinder Recert. (\$4,486)2.0% 8.8% Power (\$19,913) (\$0.0114)5.5% (\$0.0071)Labor - fuel time loss (\$12,448)NG Fuel Tax (\$15,370)6.8% (\$0.0088)0.0% \$0.0000 Additional training Subtotal 28.0% (\$0.0360)(\$63,049) Total Costs (\$225,146) 100.0% (\$0.1285) Savings - Cost (\$110,318) N/A (\$0.0630)

# District - 19 Jefferson

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.7	28,194	\$1,950	\$900
Light Trucks	4	11.6	14,747	\$2,200	\$900
Heavy Duty Gasoline	5	4.5	10,341	\$3,300	\$900
Heavy Duty Diesel	5	7.0	11,278		
Dedicated				\$6,350	\$2,800
Dual-fuel		L <del>.</del>	L <del></del>	\$5,500	N/A
Total	15				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
	-
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	6
Year 1: Storage Size (scf)	22,043

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$780.16)
Incremental Cost/mile	(\$0.0630)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$258,564 81.9% \$0.0769 \$8,594 Automobiles 2.7% \$0.0307 Light Trucks \$75,128 23.8% \$0.0440 Heavy Duty Trucks \$174,842 55.4% \$0.1271 Diesel Price Diff. \$57,214 18.1% \$0.0351 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$315,778 100.0% \$0.0633 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 8.0% (\$0.0073) Station setup (\$36,534)(\$32,234)7.1% (\$0.0065) Compressor Storage Vessels (\$84,577)18.5% (\$0.0169) Dispenser (\$24,857) 5.5% (\$0.0050) (\$9,943)2.2% (\$0.0020) Dryer Subtotal 41.3% (\$0.0377) (\$188,145)Vehicle Conversion Kit (\$25,771)5.7% (\$0.0052)Tanks (\$39,255)8.6% (\$0.0079) 7.9% Labor (\$36,165)(\$0.0072)**OEM** (\$20,542)4.5% (\$0.0041)26.7% Subtotal (\$121,733)(\$0.0244)Operating Station Maint. (\$29,453) 6.5% (\$0.0059) (\$0.0015)Cylinder Recert. (\$7,288)1.6% Power 9.1% (\$0.0084)(\$41,696)Labor - fuel time loss (\$31,263)6.9% (\$0.0063) NG Fuel Tax (\$36,476) 8.0% (\$0.0073)Additional training \$0 0.0% \$0.0000 Subtotal (\$146,176) 32.1% (\$0.0293)**Total Costs** (\$456,054) 100.0% (\$0.0914) Savings - Cost (\$140,275) N/A (\$0.0281)

## District - 19 Linden

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.9	29,657	\$1,950	\$900
Light Trucks	10	13.3	18,092	\$2,200	\$900
Heavy Duty Gasoline	. 7	4.6	20,848	\$3,300	\$900
Heavy Duty Diesel	14	8.0	14,815		
Dedicated				\$6,350	\$2,800
Dual-fuel			L	\$5,500	N/A
Total	32				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

ı	OTHER FACTORS	
ı	Electricity Cost (\$/kWh)	\$0.063
	Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	16
Year 1: Storage Size (scf)	56,518

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$465.01)

Incremental Cost/mile (\$0.0281)

SAVINGS	30 year NPV	% of	Incremental
		Savings	Savings/Mile
Gasoline Price Diff.	\$194,749	82.1%	\$0.0658
Automobiles	\$8,068	3.4%	\$0.0341
Light Trucks	\$92,193	38.8%	\$0.0470
Heavy Duty Trucks	\$94,488	39.8%	\$0.1238
Diesel Price Diff.	\$42,600	17.9%	\$0.0356
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$237,348	100.0%	\$0.0571
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$30,365)	8.1%	(\$0.0073)
Compressor	(\$28,780)	7.6%	(\$0.0069)
Storage Vessels	(\$64,253)	17.0%	(\$0.0155)
Dispenser	(\$24,857)	6.6%	(\$0.0060)
Dryer	(\$9,943)	2.6%	(\$0.0024)
Subtotal	(\$158,197)	41.9%	(\$0.0381)
Vehicle			
Conversion Kit	(\$21,252)	5.6%	(\$0.0051)
Tanks	(\$33,403)	8.9%	(\$0.0080)
Labor	(\$29,162)	7.7%	(\$0.0070)
OEM	(\$16,243)	4.3%	(\$0.0039)
Subtotal	(\$100,060)	26.5%	(\$0.0241)
		•	
Operating			
Station Maint.	(\$22,442)	6.0%	(\$0.0054)
Cylinder Recert.	(\$6,726)	1.8%	(\$0.0016)
Power	(\$33,587)	8.9%	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Labor - fuel time loss	(\$26,834)	7.1%	(\$0.0065)
NG Fuel Tax	(\$29,295)	7.8%	(\$0.0071)
Additional training	\$0	0.0%	·
Subtotal	(\$118,883)	31.5%	(\$0.0286)
Total Costs	(\$377,140)	100.0%	(\$0.0908)
Savings - Cost	(\$139,791)	N/A	(\$0.0336)

# District - 19 Marshall

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	16.9	12,562	\$1,950	\$900
Light Trucks	14	12.3	14,850	\$2,200	\$900
Heavy Duty Gasoline	6	4.7	13,492	\$3,300	\$900
Heavy Duty Diesel	7	8.0	21,733		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	29				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063

Labor Cost (\$/hr)

STATION DESIGN	
Year 1: Compressor Size (scfm)	12
Year 1: Storage Size (scf)	43,358

\$15.00

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$511.34)

Incremental Cost/mile (\$0.0336)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 88.0% Gasoline Price Diff. \$147,954 \$0.0514 Automobiles \$7,699 4.6% \$0.0311 44.0% \$0.0389 Light Trucks \$74,043 39.4% \$0.0912 Heavy Duty Trucks \$66,212 Diesel Price Diff. \$20,258 12.0% \$0.0351 Maintenance \$0 0.0% \$0.0000 \$168,212 100.0% **Total Savings** \$0.0487 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 \$0 Station setup (\$24,230) 7.7% (\$0.0070)(\$0.0074)Compressor (\$25,506) 8.1% Storage Vessels (\$43,967) 14.0% (\$0.0127)Dispenser (\$24,857) 7.9% (\$0.0072)(\$9,943) 3.2% (\$0.0029) Dryer 40.9% Subtotal (\$128,503) (\$0.0372)Vehicle Conversion Kit (\$20,860) 6.6% (\$0.0060) 10.7% Tanks (\$33,595)(\$0.0097) (\$27,171)8.7% (\$0.0079)Labor OEM (\$10,452) 3.3% (\$0.0030)(\$92,077) 29.3% (\$0.0266)Subtotal Operating Station Maint. (\$15,232) 4.9% (\$0.0044) Cylinder Recert. (\$7,440) 2.4% (\$0.0022)Power (\$25,073) 8.0% (\$0.0073)5.9% (\$0.0054)Labor - fuel time loss (\$18,559) NG Fuel Tax 8.6% (\$27,135)(\$0.0079)0.0% \$0.0000 Additional training 29.8% (\$0.0270) Subtotal (\$93,440) **Total Costs** (\$314,019) 100.0% (\$0.0908)Savings - Cost (\$145,808) N/A (\$0.0422)

## District - 19 Mt. Pleasant

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	18.8	8,767	\$1,950	\$900
Light Trucks	14	14.9	14,440	\$2,200	\$900
Heavy Duty Gasoline	7	6.3	11,004	\$3,300	\$900
Heavy Duty Diesel	5	8.0	14,688		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	29				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	
STATION DESIGN		
Year 1: Compressor Size (scfm)		
Year 1: Storage Size (scf)	33,242	

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$533.35)

Incremental Cost/mile (\$0.0422)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$121,727 90.2% \$0.0769 Automobiles \$8,856 6.6% \$0.0289 Light Trucks \$16,130 12.0% \$0.0345 Heavy Duty Trucks \$96,741 71.7% \$0.1196 Diesel Price Diff. \$13,197 9.8% \$0.0218 Maintenance \$0 0.0% \$0,0000 **Total Savings** \$134,924 100.0% \$0.0617 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 \$0 8.9% Station setup (\$21,436)(\$0.0098)9.9% (\$0.0110)Compressor (\$24,025)Storage Vessels (\$34,688)14.3% (\$0.0159) Dispenser (\$24,857)10.3% (\$0.0114)(\$9,943)(\$0.0045)Dryer 4.1% Subtotal (\$114,949) 47.5% (\$0.0525)Vehicle Conversion Kit (\$11,896)4.9% (\$0.0054)9.3% Tanks (\$22,566)(\$0.0103)Labor (\$16,770)6.9% (\$0.0077)**OEM** (\$7,751)3.2% (\$0.0035)Subtotal (\$58,983)24.4% (\$0.0270)Operating Station Maint. (\$11,908)4.9% (\$0.0054) 2.0% Cylinder Recert. (\$4,877)(\$0.0022)8.7% (\$0.0097) Power (\$21,114)Labor - fuel time loss (\$12,017)5.0% (\$0.0055)NG Fuel Tax 7.6% (\$18,356)(\$0.0084)Additional training \$0 0.0% \$0.0000 Subtotal 28.2% (\$68,272)(\$0.0312)**Total Costs** (\$242,203)100.0% (\$0.1107) Savings · Cost (\$107,279) N/A (\$0.0490)

## District - 19 New Boston

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.1	32,522	\$1,950	\$900
Light Trucks	4	16.7	12,408	\$2,200	\$900
Heavy Duty Gasoline	7	4.8	12,260	\$3,300	\$900
Heavy Duty Diesel	4	13.0	19,234		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	16				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	8
Year 1: Storage Size (scf)	27,524

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles

  90,000

Light Trucks 90,000
Heavy Duty Gasoline 90,000
Heavy Duty Diesel 150,000

Cost/vehicle/year	(\$711.25)

Incremental Cost/mile (\$0.0490)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$126,203 86.4% \$0.0511 \$9,955 Automobiles 6.8% \$0.0317 Light Trucks \$69,121 47.3% \$0.0413 Heavy Duty Trucks \$47,127 32.3% \$0.0982 Diesel Price Diff. \$19,889 13.6% \$0.0349 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$146,093 100.0% \$0.0481 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$22,648) 7.4% (\$0.0075)Station setup (\$24,686) 8.1% (\$0.0081) Compressor Storage Vessels (\$38,647) 12.6% (\$0.0127)Dispenser (\$24,857) 8.1% (\$0.0082)(\$9,943) 3.2% (\$0.0033) Dryer 39.4% (\$120,781)(\$0.0397)Subtotal Vehicle Conversion Kit (\$24,347) 7.9% (\$0.0080)Tanks (\$36,124) 11.8% (\$0.0119) 9.0% (\$0.0090)Labor (\$27,441)OEM (\$11,119)3.6% (\$0.0037) Subtotal (\$99,030) 32.3% (\$0.0326)Operating Station Maint. (\$13,350) 4.4% (\$0.0044)2.5% (\$0.0025)Cylinder Recert. (\$7,656) (\$22,839) 7.5% (\$0.0075)Power 5.7% (\$0.0057)Labor - fuel time loss (\$17,326) 8.3% NG Fuel Tax (\$25,515) (\$0.0084)0.0% \$0.0000 Additional training Subtotal (\$86,686) 28.3% (\$0.0285)(\$306,498) 100.0% (\$0.1009) **Total Costs** Savings - Cost (\$160,405) N/A (\$0.0528)

# District - 19 Texarkana

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	18.1	11,113	\$1,950	\$900
Light Trucks	20	14.1	8,886	\$2,200	\$900
Heavy Duty Gasoline	5	5.8	10,178	\$3,300	\$900
Heavy Duty Diesel	6	8.0	12,081		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u>	\$5,500	N/A
Total	34				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	
CT A TION DECION		
STATION DESIGN		
Year 1: Compressor Size (scfm)		
Year 1: Storage Size (scf)	28,28	

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,00
Light Trucks	90,00
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$500.46)

Incremental Cost/mile (\$0.0528)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$114,996 87.1% \$0.0676 Automobiles \$8,583 6.5% \$0.0322 Light Trucks 24.7% \$32,676 \$0.0526 \$73,738 55.8% \$0.0906 Heavy Duty Trucks Diesel Price Diff. \$17,062 12.9% \$0.0310 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$132,059 100.0% \$0.0587 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0,0000 (\$21,450) 8.8% (\$0.0095)Station setup (\$23,984)9.9% (\$0.0107) Compressor Storage Vessels (\$34,733)14.3% (\$0.0154) 10.2% Dispenser (\$24,857) (\$0.0110) (\$9,943) 4.1% (\$0.0044) Dryer (\$114,966) 47.3% Subtotal (\$0.0511) Vehicle Conversion Kit (\$0.0057)(\$12,728)5.2% (\$21.924)9.0% (\$0.0097)Tanks Labor (\$17,691) 7.3% (\$0.0079)OEM (\$7,000) 2.9% (\$0.0031) Subtotal (\$59,342)24.4% (\$0.0264)Operating Station Maint. (\$11,903) 4.9% (\$0.0053) Cylinder Recert. (\$4,613) 1.9% (\$0.0020) Power (\$21,190)8.7% (\$0.0094)5.5% Labor - fuel time loss (\$13,279)(\$0.0059)NG Fuel Tax 7.2% (\$17,539)(\$0.0078)0.0% Additional training \$0.0000 Subtotal (\$68,524)28.2% (\$0.0304)**Total Costs** (\$242,832)100.0% (\$0.1079) Savings - Cost (\$110,773) N/A (\$0.0492)

## District - 20 Anahuac

VEHICLE DATA					OEM Cost
1			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.0	28,240	\$1,950	\$900
Light Trucks	3	11.1	21,957	\$2,200	\$900
Heavy Duty Gasoline	6	6.4	14,393	\$3,300	\$900
Heavy Duty Diesel	6	9.0	11,660		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	16				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

10.0 %	
\$0.063	
\$15.00	

10.0%

DISCOUNT RATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	7
Year 1: Storage Size (scf)	25,779

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$734.42)

Incremental Cost/mile (\$0.0492)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$159,124 76.9% \$0.0606 4.0% \$0.0281 Automobiles \$8,298 Light Trucks \$84,359 40.7% \$0.0490 Heavy Duty Trucks \$66,467 32.1% \$0.1090 Diesel Price Diff. \$47,898 23.1% \$0.0310 \$0 0.0% \$0.0000 Maintenance \$207,022 **Total Savings** 100.0% \$0.0497 COSTS % of Incremental Infrastructure Cost/Mile Costs \$0.0000 Land \$0 0.0% (\$0.0069) (\$28,782) 7.1% Station setup Compressor (\$28,070)6.9% (\$0.0067)Storage Vessels (\$58,738)14.4% (\$0.0141)6.1% (\$0.0060) Dispenser (\$24,857)(\$9,943)2.4% (\$0.0024)Dryer 36.9% (\$0.0361) (\$150,388) Subtotal Vehicle Conversion Kit (\$30,928)7.6% (\$0.0074)Tanks (\$47,313)11.6% (\$0.0113)(\$39,584)9.7% (\$0.0095)Labor **OEM** (\$15,232)3.7% (\$0.0037)32.7% (\$0.0319)Subtotal (\$133,057)Operating (\$0.0050)Station Maint. (\$20,666)5.1% (\$0.0024)(\$9,970) 2.4% Cylinder Recert. 7.7% (\$0.0075)(\$31,462)Power Labor - fuel time loss (\$25,889) 6.4% (\$0.0062)8.8% (\$0.0086)NG Fuel Tax (\$35,836)\$0 0.0% \$0.0000 Additional training 30.4% (\$0.0297)Subtotal (\$123,824) (\$407,270) 100.0% (\$0.0977) **Total Costs** Savings - Cost (\$200,248) N/A (\$0.0480)

## District - 20 **Beaumont**

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.7	31,321	\$1,950	\$900
Light Trucks	12	11.8	15,218	\$2,200	\$900
Heavy Duty Gasoline	9	5.3	7,190	\$3,300	\$900
Heavy Duty Diesel	16	9.0	12,274		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>	<b></b>	\$5,500	N/A
Total	38				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh) Labor Cost (\$/hr)	\$0.063	
Labor Cost (\$/hr)	\$15.00	

STATION DESIGN	
Year 1: Compressor Size (scfm)	10
Year 1: Storage Size (scf)	35,395

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$559.00)
	<u></u>

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$264,733 93.2% \$0.0378 \$0.0258 Automobiles \$41,441 14.6% Light Trucks \$183,630 64.6% \$0.0359 14.0% \$0.1361 Heavy Duty Trucks \$39,663 \$19,378 Diesel Price Diff. 6.8% \$0.0477 Maintenance \$0 0.0% \$0.0000 Total Savings \$284,111 100.0% \$0.0383 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$31,761) 6.4% (\$0.0043)Station setup (\$29,446) 5.9% (\$0.0040) Compressor Storage Vessels (\$69,290)13.9% (\$0.0093)Dispenser (\$24,857)5.0% (\$0.0034)Dryer (\$9,943)2.0% (\$0.0013) (\$165,297)Subtotal 33.1% (\$0.0223)Vehicle Conversion Kit (\$39,853)8.0% (\$0.0054)Tanks (\$55,658) 11.1% (\$0.0075) Labor (\$55,528)11.1% (\$0.0075)**OEM** (\$21,473)4.3% (\$0.0029)Subtotal (\$172,512) 34.5% (\$0.0233)Operating Station Maint. (\$24,116) 4.8% (\$0.0033)Cylinder Recert. (\$12,413) 2.5% (\$0.0017)Power (\$35,534)7.1% (\$0.0048)Labor - fuel time loss (\$37,995)7.6% (\$0.0051)NG Fuel Tax 10.4% (\$0.0070)(\$51,712)Additional training 0.0% \$0.0000 32.4% Subtotal (\$161,771) (\$0.0218)**Total Costs** (\$499,579) 100.0% (\$0.0674)Savings - Cost (\$215,468) N/A (\$0.0291)

# District - 20 Beaumont DO

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	12	22.3	14,184	\$1,950	\$900
Light Trucks	40	16.1	13,553	\$2,200	\$900
Heavy Duty Gasoline	6	4.2	5,151	\$3,300	\$900
Heavy Duty Diesel	2	6.0	25,854		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	60				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	17
Year 1: Storage Size (scf)	58,006

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

  Light Trucks 90,000

Light Trucks 90,000
Heavy Duty Gasoline 90,000
Heavy Duty Diesel 150,000

Cost/vehicle/year (\$380.95)
------------------------------

Incremental Cost/mile (\$0.0291)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 57.7% \$0.0446 Gasoline Price Diff. \$31,867 \$0.0000 \$0 0.0% Automobiles Light Trucks \$31,867 57.7% \$0.0446 0.0% \$0.0000 **Heavy Duty Trucks** \$0 Diesel Price Diff. 42.3% \$0.0279 \$23,388 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$55,256 100.0% \$0.0356 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$16,598) 8.9% (\$0.0107)Station setup (\$0.0139) Compressor (\$21,600) 11.5% 9.7% (\$0.0117) Storage Vessels (\$18,195) 13.3% (\$0.0160) Dispenser (\$24,857)(\$9,943)5.3% (\$0.0064)Dryer Subtotal (\$91,193) 48.6% (\$0.0588) Vehicle (\$12,635)6.7% (\$0.0081) Conversion Kit (\$0.0094) Tanks (\$14,661)7.8% 8.8% (\$0.0106) Labor (\$16,478)**OEM** (\$6,004)3.2% (\$0.0039)(\$49,778)26.5% (\$0.0321) Subtotal Operating Station Maint. (\$6,522)3.5% (\$0.0042)(\$3,171)1.7% (\$0.0020) Cylinder Recert. Power (\$14,883)7.9% (\$0.0096) Labor - fuel time loss (\$9,022)4.8% (\$0.0058)6.9% (\$0.0084)NG Fuel Tax (\$12,961)Additional training \$0 0.0% \$0.0000 24.8% (\$0.0300)Subtotal (\$46,559) **Total Costs** (\$187,529) 100.0% (\$0.1208) Savings - Cost (\$132,274) N/A (\$0.0852

## District - 20 Cleveland

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0,0	1	\$1,950	\$900
Light Trucks	5	13.0	15,172	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	9	10.0	11,839		·
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>		\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

10.0%

DISCOUNT RATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	7,197

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,002.25)

Incremental Cost/mile (\$0.0852)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$114,656 86.4% \$0.0483 \$11,347 8.5% \$0.0263 Automobiles Light Trucks \$67,690 51.0% \$0.0426 Heavy Duty Trucks \$35,620 26.8% \$0.1014 Diesel Price Diff. \$18,076 13.6% \$0.0397 Maintenance \$0 0.0% \$0.0000 100.0% **Total Savings** \$132,733 \$0.0469 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 (\$21,620) 8.0% (\$0.0076)Station setup 8.9% (\$0.0085)Compressor (\$24,126)Storage Vessels (\$35,234)13.1% (\$0.0125)Dispenser (\$24,857) 9.2% (\$0.0088)Dryer (\$9,943) 3.7% (\$0.0035)Subtotal (\$115,779) 42.9% (\$0.0409) Vehicle Conversion Kit (\$18,148) 6.7% (\$0.0064)Tanks (\$25,374)9.4% (\$0.0090)Labor (\$25,233) 9.4% (\$0.0089)OEM (\$8,111)3.0% (\$0.0029)Subtotal (\$76,866) 28.5% (\$0.0272)Operating Station Maint. (\$12,217) 4.5% (\$0.0043)Cylinder Recert. (\$5,941)2.2% (\$0.0021)8.0% (\$0.0076) Power (\$21,556)Labor - fuel time loss (\$16,719) 6.2% (\$0.0059)NG Fuel Tax (\$20,611)7.6% (\$0.0073)Additional training 0.0% \$0.0000 Subtotal (\$77,044) 28.6% (\$0.0272)**Total Costs** (\$269,689) 100.0% (\$0.0953)Savings - Cost (\$136,956) (\$0.0484) N/A

# District - 20 Jasper

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	22.1	22,907	\$1,950	\$900
Light Trucks	13	13.6	12,972	\$2,200	\$900
Heavy Duty Gasoline	3	5.7	12,420	\$3,300	\$900
Heavy Duty Diesel	6	7.0	9,672		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	24				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	7
Year 1: Storage Size (scf)	25,776

## MAJOR ASSUMPTIONS

1. Fueling station is designed for continuous fast-filling in one session per day.

(\$605.34)

- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

  Light Trucks 90,000

  Heavy Duty Gasoline 90,000

Heavy Duty Diesel 150,000

Incremental Cost/mile (\$0.0484)

Cost/vehicle/year

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$75,162 73.0% \$0.0574 \$7,159 7.0% \$0.0306 Automobiles Light Trucks \$41,495 40.3% \$0.0495 Heavy Duty Trucks \$26,507 25.8% \$0.1118 \$0.0311 Diesel Price Diff. \$27,735 27.0% Maintenance \$0 0.0% \$0.0000 **Total Savings** 100.0% \$0.0468 \$102,897 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land \$0 Station setup (\$20,222)8.4% (\$0.0092) Compressor (\$23,466) 9.7% (\$0.0107)Storage Vessels (\$30,346)12.6% (\$0.0138)Dispenser (\$24,857) 10.3% (\$0.0113) Dryer (\$9,943)4.1% (\$0.0045)(\$108,833)45.1% (\$0.0494) Subtotal Vehicle Conversion Kit (\$15,815) 6.5% (\$0.0072)Tanks (\$22,011)9.1% (\$0.0100) Labor (\$20,654) 8.6% (\$0.0094) **OEM** (\$9,117)3.8% (\$0.0041) Subtotal (\$67,596)28.0% (\$0.0307)Operating (\$0.0048)Station Maint (\$10,641) 4.4% 1.8% (\$0.0020) Cylinder Recert. (\$4,311) 8.2% (\$0.0090)Power (\$19,711) Labor - fuel time loss (\$14,217)5.9% (\$0.0065)6.7% (\$0.0074)NG Fuel Tax (\$16,241) Additional training 0.0% \$0.0000 Subtotal 27.0% (\$65,122)(\$0.0296)**Total Costs** (\$241,552) 100.0% (\$0.1097 (\$138,655) Savings - Cost N/A (\$0.0630)

# District - 20 Kountze

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	19.0	24,813	\$1,950	\$900
Light Trucks	6	11.7	14,826	\$2,200	\$900
Heavy Duty Gasoline	3	5.2	8,383	\$3,300	\$900
Heavy Duty Diesel	9	9.0	12,608		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	19				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

Year 1: Storage Size (scf)

16,915

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

90,000
90,000
90,000
150,000

Cost/vehicle/year	(\$774.13)	

Incremental Cost/mile (\$0.0630)

#### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$88,584 80.3% \$0.0420 Automobiles \$15,051 13.7% \$0.0377 Light Trucks \$65,547 59.4% \$0.0398 \$7,985 7.2% \$0.1245 Heavy Duty Trucks 19.7% Diesel Price Diff. \$21,677 \$0.0311 \$0 0.0% \$0.0000 Maintenance 100.0% \$0.0393 **Total Savings** \$110,260 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0.0000 Land \$0 (\$20,329) 7.7% (\$0.0072)Station setup (\$0.0084)(\$23,544)8.9% Compressor 11.6% (\$30,763) (\$0.0110) Storage Vessels Dispenser (\$24,857) 9.4% (\$0.0089)3.7% (\$0.0035) Dryer (\$9,943)Subtotal (\$109,436)41.2% (\$0.0390)Vehicle 7.5% (\$0.0071)Conversion Kit (\$19,812) 9.9% (\$0.0094)Tanks (\$26,303) 9.7% (\$0.0092)(\$25,806)Labor OEM 3.4% (\$0.0032)(\$9,037)30.5% (\$80,957)(\$0.0288)Subtotal Operating (\$10,776) (\$0.0038) Station Maint. 4.1% (\$6,219)2.3% (\$0.0022)Cylinder Recert. Power (\$19,808) 7.5% (\$0.0071)Labor - fuel time loss (\$16,847) 6.3% (\$0.0060)NG Fuel Tax (\$21,575)8.1% (\$0.0077)Additional training \$0 0.0% \$0.0000 28.3% Subtotal (\$75,225)(\$0.0268)**Total Costs** (\$265,617) 100.0% (\$0.0946)Savings - Cost N/A (\$155,357)(\$0.0553)

# District - 20 Liberty

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	15.5	21,179	\$1,950	\$900
Light Trucks	15	14.4	11,646	\$2,200	\$900
Heavy Duty Gasoline	2	4.5	3,403	\$3,300	\$900
Heavy Duty Diesel	7	9.0	12,669		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	26				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063

Liceutetty Cost (\$7k Wil)	\$0.005
Labor Cost (\$/hr)	\$15.00
_	

STATION DESIGN		
Year 1: Compressor Size (scfm)		6
Year 1: Storage Size (scf)	٠	20,009

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$633.85)
•	

Incremental Cost/mile (\$0.0553)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$68,991 70.7% \$0.0619 9.9% \$0.0311 Automobiles \$9,705 Light Trucks \$18,879 19.3% \$0.0448 \$0.1057 Heavy Duty Trucks \$40,407 41.4% \$0.0317 Diesel Price Diff. \$28,657 29.3% \$0 0.0% \$0.0000 Maintenance 100.0% \$0.0483 **Total Savings** \$97,648 % of COSTS Incremental Cost/Mile Infrastructure Costs \$0.0000 Land 0.0% \$0 9.3% (\$0.0098)(\$19,861) Station setup Compressor (\$23,242)10.9% (\$0.0115) (\$0.0144) Storage Vessels (\$29,166)13.7% 11.7% (\$0.0123)Dispenser (\$24,857)(\$9,943)4.7% (\$0.0049) Dryer (\$107,069) 50.3% (\$0.0530) Subtotal Vehicle Conversion Kit (\$9,475)4.5% (\$0.0047) 7.0% (\$0.0073)Tanks (\$14,795) (\$13,977) 6.6% (\$0.0069) Labor 4.3% **OEM** (\$9,218)(\$0.0046)(\$47,466) 22.3% (\$0.0235) Subtotal Operating (\$10,200) 4.8% (\$0.0051)Station Maint. (\$2,757) 1.3% (\$0.0014) Cylinder Recert. 9.0% (\$0.0095)Power (\$19,236) Labor - fuel time loss (\$12,945) 6.1% (\$0.0064)6.2% (\$0.0065)NG Fuel Tax (\$13,160) Additional training 0.0% \$0.0000 (\$58,297) 27.4% (\$0.0289) Subtotal (\$212,832) 100.0% (\$0.1054) **Total Costs** Savings - Cost N/A (\$0.0570) (\$115,185)

## District - 20 Newton

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.7	33,084	\$1,950	\$900
Light Trucks	3	12.9	14,891	\$2,200	\$900
Heavy Duty Gasoline	3	5.5	13,521	\$3,300	\$900
Heavy Duty Diesel	5	9.0	23,026		
Dedicated				\$6,350	\$2,800
Dual-fuel			L <del></del>	\$5,500	N/A
Total	12				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

## STATION DESIGN

Year 1: Compressor Size (scfm) 4
Year 1: Storage Size (scf) 15,597

## **MAJOR ASSUMPTIONS**

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Cost/vehicle/year	(\$1,018.23)
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Incremental Cost/mile (\$0.0570)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$145,703 89.4% \$0.0459 Automobiles \$10,055 6.2% \$0.0353 Light Trucks \$86,667 53.2% \$0.0350 \$48,981 30.1% \$0.1189 Heavy Duty Trucks \$0.0346 Diesel Price Diff. \$17,257 10.6% Maintenance 0.0% \$0.0000 Total Savings \$162,960 100.0% \$0.0444 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$23,659) 7.4% (\$0.0064) Station setup (\$25,176)7.9% (\$0.0069) Compressor 13.2% Storage Vessels (\$42,112)(\$0.0115)7.8% (\$0.0068)Dispenser (\$24,857) 3.1% (\$0.0027) Dryer (\$9,943)(\$125,746) 39.4% (\$0.0342) Subtotal Vehicle Conversion Kit (\$23,855) 7.5% (\$0.0065)(\$33,903) 10.6% (\$0.0092) Tanks Labor (\$31,750) 10.0% (\$0.0086) OEM (\$9.930)3.1% (\$0.0027) Subtotal (\$99,438)31.2% (\$0.0271)Operating Station Maint. (\$14,586) 4.6% (\$0.0040) Cylinder Recert. (\$7,921) 2.5% (\$0.0022)Power (\$24,343)7.6% (\$0.0066) 6.0% Labor - fuel time loss (\$19,160)(\$0.0052)NG Fuel Tax 8.7% (\$0.0075) (\$27,600)0.0% Additional training \$0,0000 Subtotal (\$93,610)29.4% (\$0.0255) Total Costs (\$318,794) 100.0% (\$0.0868) Savings - Cost (\$155,834) N/A (\$0.0424)

# District - 20 Orange

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	. 2	16.4	15,100	\$1,950	\$900
Light Trucks	19	16.5	13,830	\$2,200	\$900
Heavy Duty Gasoline	4	4.8	10,928	\$3,300	\$900
Heavy Duty Diesel	7	8.0	9,063		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>		\$5,500	N/A
Total	32				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
ATUEN EA OTO DO	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	9
Year 1: Storage Size (scf)	32,679

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$516.59)
<u> </u>	

Incremental Cost/mile (\$0.0424)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$115,034 84.5% \$0.0456 Automobiles \$19,847 14.6% \$0.0317 Light Trucks \$61,501 45.2% \$0.0388 Heavy Duty Trucks \$33,685 24.7% \$0.1087 Diesel Price Diff. \$21,090 15.5% \$0.0312 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$136,124 100.0% \$0.0426 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 7.6% (\$0.0069) Station setup (\$22,104)(\$24,462) 8.4% (\$0.0077) Compressor Storage Vessels (\$36,744) 12.6% (\$0.0115)Dispenser (\$24,857) 8.5% (\$0.0078)Dryer (\$9,943)3.4% (\$0.0031)40.4% Subtotal (\$118,110)(\$0.0370)Vehicle Conversion Kit 7.3% (\$0.0067) (\$21,452) Tanks (\$28.524)9.7% (\$0.0089) 9.8% Labor (\$28,789)(\$0.0090)OEM 3.1% (\$9,096)(\$0.0028) (\$87,860) 30.0% Subtotal (\$0.0275)Operating Station Maint. (\$12,858) 4.4% (\$0.0040) (\$0.0021) Cylinder Recert. (\$6,637)2.3% 7.6% Power (\$22,266)(\$0.0070)6.5% Labor - fuel time loss (\$19,073) (\$0.0060)NG Fuel Tax (\$25,910) 8.9% (\$0.0081) 0.0% Additional training \$0.0000 Subtotal (\$86,744) 29.6% (\$0.0271) **Total Costs** (\$292,714) 100.0% (\$0.0916) Savings - Cost (\$156,590) N/A (\$0.0490)

# District - 20 **Port Arthur**

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	5	18.2	13,275	\$1,950	\$900
Light Trucks	15	14.7	11,206	\$2,200	\$900
Heavy Duty Gasoline	3	5.3	10,958	\$3,300	\$900
Heavy Duty Diesel	6	9.0	14,336		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	29				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG 1 a street	
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

DISCOUNT RATE

STATION DESIGN	
Year 1: Compressor Size (scfm)	7
Year 1: Storage Size (scf)	26,005

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$572.79)
Incremental Cost/mile	(\$0.0490)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$81,440 Gasoline Price Diff. 82.7% \$0.0604 \$7,450 \$0.0287 Automobiles 7.6% Light Trucks 17.9% \$0.0414 \$17,652 \$56,338 57.2% \$0.0848 Heavy Duty Trucks Diesel Price Diff. 17.3% \$17,012 \$0.0312 Maintenance 0.0% \$0.0000 Total Savings \$98,452 100.0% \$0.0520 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$19,129) 9.0% (\$0.0101) Station setup (\$22,806)10.7% (\$0.0120) Compressor Storage Vessels (\$26,899) 12.6% (\$0.0142)11.7% Dispenser (\$24,857) (\$0.0131)4.7% (\$0.0052)Dryer (\$9,943)(\$103,634) 48.7% (\$0.0547) Subtotal Vehicle Conversion Kit (\$10,979) 5.2% (\$0.0058)Tanks (\$18,795)8.8% (\$0.0099) Labor (\$15,392)7.2% (\$0.0081) **OEM** (\$6,971) 3.3% (\$0.0037) Subtotal (\$52,136)24.5% (\$0.0275) Operating Station Maint. 4.4% (\$0,0049) (\$9,296) Cylinder Recert. (\$3,748)1.8% (\$0.0020) Power (\$18,143)8.5% (\$0.0096) 4.9% Labor - fuel time loss (\$10,527)(\$0.0056) **NG Fuel Tax** 7.2% (\$0.0081)(\$15,370) 0.0% Additional training \$0.0000 Subtotal (\$57,084) 26.8% (\$0.0301) **Total Costs** (\$212,855)100.0% (\$0.1124) Savings - Cost (\$114,402) N/A (\$0.0604)

## District - 20 Woodville

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.2	27,506	\$1,950	\$900
Light Trucks	3	14.0	15,066	\$2,200	\$900
Heavy Duty Gasoline	5	6.8	14,087	\$3,300	\$900
Heavy Duty Diesel	5	9.0	13,876		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063

Labor Cost (\$/hr)

ı	CTATION DEC	ICN	
ı	STATION DES	IGN	
ı			

\$15.00

Year 1: Compressor Size (scfm) 5
Year 1: Storage Size (scf) 18,376

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$866.84)

Incremental Cost/mile (\$0.0604)

#### **SAVINGS** 30 year NPV % of Incremental Savings Savings/Mile 84.3% \$72,315 \$0.0486 Gasoline Price Diff. \$8,139 9.5% \$0.0359 Automobiles 48.0% \$0.0399 \$41,201 Light Trucks \$22,975 26.8% \$0.1011 Heavy Duty Trucks Diesel Price Diff. \$13,500 15.7% \$0.0344 Maintenance \$0 0.0% \$0.0000 100.0% **Total Savings** \$85,815 \$0.0456 COSTS % of Incremental Infrastructure Costs Cost/Mile \$0.0000 \$0 0.0% Land (\$0.0096)Station setup (\$18,042) 8.5% 10.5% (\$0.0118) (\$22,256)Compressor (\$23,267) 10.9% (\$0.0124)Storage Vessels Dispenser (\$24,857)11.7% (\$0.0132)(\$9,943)4.7% (\$0.0053) Dryer Subtotal (\$98,365)46.2% (\$0.0523)Vehicle (\$14,840) 7.0% (\$0.0079)Conversion Kit 9.2% (\$0.0104)(\$19,553)Tanks 9.2% (\$0.0105)Labor (\$19,670)2.3% (\$0.0026) OEM (\$4,885)27.7% (\$0.0314)Subtotal (\$58,947)Operating Station Maint. (\$8,112)3.8% (\$0.0043) Cylinder Recert. (\$4,924) 2.3% (\$0.0026)7.9% (\$0.0089)Power (\$16,759)5.3% (\$0.0060) Labor - fuel time loss (\$11,210)NG Fuel Tax 6.8% (\$0.0077)(\$14,421)0.0% \$0.0000 Additional training 26.1% (\$0.0295)Subtotal (\$55,426)(\$212,738) 100.0% **Total Costs** (\$0.1132) (\$126,923) N/A (\$0.0675)Savings - Cost

## District - 21 **Brownsville**

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	16.2	24,030	\$1,950	\$900
Light Trucks	8	14.5	13,707	\$2,200	\$900
Heavy Duty Gasoline	2	5.7	12,059	\$3,300	\$900
Heavy Duty Diesel	7	8.0	7,138		
Dedicated				\$6,350	\$2,800
Dual-fuel			L <del></del>	\$5,500	N/A
Total	18				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
	·
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	

STATION DESIGN	
Year 1: Compressor Size (scfm)	5
Year 1: Storage Size (scf)	16,357

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$747.99)
	•
Incremental Cost/mile	(\$0.0675)

#### **SAVINGS** 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$50,691 76.6% \$0.0418 \$0.0315 Automobiles \$8,205 12.4% Light Trucks \$34,875 52.7% \$0.0401 \$0.0923 Heavy Duty Trucks \$7,611 11.5% \$0.0345 Diesel Price Diff. \$15,519 23.4% \$0 0.0% \$0.0000 Maintenance 100.0% \$0.0398 \$66,210 **Total Savings** COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 Land 9.0% (\$0.0101)(\$16,769)Station setup (\$21,614)11.5% (\$0.0130) Compressor Storage Vessels (\$18,940)10.1% (\$0.0114)13.3% (\$0.0150)Dispenser (\$24,857) (\$9,943) 5.3% (\$0.0060) Dryer (\$92,122)49.2% (\$0.0554) Subtotal Vehicle Conversion Kit (\$12,007)6.4% (\$0.0072)7.9% (\$0.0089)Tanks (\$14,853) Labor (\$16,215)8.7% (\$0.0098) 3.0% (\$0.0034)OEM (\$5,601)(\$48,676)26.0% (\$0.0293)Subtotal Operating 3.5% (\$0.0040) Station Maint. (\$6,614) 1.8% (\$0.0021)(\$3,459)Cylinder Recert. (\$14,975)8.0% (\$0.0090)Power Labor - fuel time loss (\$9,869) 5.3% (\$0.0059) (\$11,480)6.1% (\$0.0069)NG Fuel Tax Additional training \$0 0.0% \$0.0000 (\$46,397)24.8% (\$0.0279)Subtotal 100.0% **Total Costs** (\$187,196)(\$0.1126)(\$120,986) (\$0.0728) Savings - Cost N/A

# District - 21 Edcouch

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.4	27,627	\$1,950	\$900
Light Trucks	5	14.6	18,444	\$2,200	\$900
Heavy Duty Gasoline	1	6.3	8,746	\$3,300	\$900
Heavy Duty Diesel	7	8.0	8,175		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	11,353

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$
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Incrementa	l Cost/mile	(\$0.0728)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 80.1% Gasoline Price Diff. \$45,788 \$0.0407 9.9% \$0.0200 Automobiles \$5,643 43.3% Light Trucks \$24,768 \$0.0390 \$15,377 26.9% \$0.0740 Heavy Duty Trucks Diesel Price Diff. 19.9% \$0.0277 \$11,356 Maintenance \$0 0.0% \$0.0000 \$57,144 100.0% \$0.0372 Total Savings COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land \$0 9.1% (\$0.0103) Station setup (\$15,856) Compressor (\$21,132)12.1% (\$0.0138)9.1% (\$0.0104) Storage Vessels (\$15,932)Dispenser (\$24,857)14.2% (\$0.0162)Dryer (\$9,943)5.7% (\$0.0065)Subtotal (\$87,719)50.2% (\$0.0571) Vehicle Conversion Kit (\$11,014) 6.3% (\$0.0072)8.5% (\$0.0097)Tanks (\$14,824)Labor (\$14,889) 8.5% (\$0.0097)(\$4,206) OEM 2.4% (\$0.0027)Subtotal (\$44,933)25.7% (\$0.0293) Operating Station Maint (\$5,601) (\$0.0036) 3.2% (\$3,414) 2.0% (\$0.0022)Cylinder Recert. Power 7.9% (\$0.0090) (\$13,801)Labor - fuel time loss (\$7,694)4.4% (\$0.0050)NG Fuel Tax 6.6% (\$0.0076)(\$11,618)Additional training 0.0% \$0.0000 Subtotal 24.1% (\$42,128)(\$0.0274) **Total Costs** (\$174,780) 100.0% (\$0.1139) Savings - Cost (\$117,635) N/A (\$0.0766)

## District - 21 Falfurrias

VEHICLE DATA					OEM Cost
,			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	29.0	29,868	\$1,950	\$900
Light Trucks	4	14.9	16,840	\$2,200	\$900
Heavy Duty Gasoline	2	7.7	11,027	\$3,300	\$900
Heavy Duty Diesel	6	10.0	8,713		
Dedicated				\$6,350	\$2,800
Dual-fuel		<b></b>	<b>-</b>	\$5,500	N/A
Total	13				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	10,376

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90.000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$959.90)
Incremental Cost/mile	(\$0.0766)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$42,450 73.4% \$0.0346 Automobiles \$15,304 26.5% \$0.0297 Light Trucks \$22,611 39.1% \$0.0339 Heavy Duty Trucks \$4,534 7.8% \$0.0989 Diesel Price Diff. \$15,364 26.6% \$0.0256 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$57,813 100.0% \$0.0316 COSTS % of Incremental Infrastructure Cost/Mile Costs Land \$0 0.0% \$0.0000 (\$16,143) 9.1% (\$0.0088)Station setup Compressor (\$21,279)12.0% (\$0.0116) 9.5% (\$0.0092)Storage Vessels (\$16,851) 14.0% (\$0.0136) Dispenser (\$24,857) Dryer (\$9,943) 5.6% (\$0.0054)Subtotal (\$89,073) 50.3% (\$0.0487) Vehicle Conversion Kit (\$9,623)5.4% (\$0.0053)Tanks (\$12,145) 6.9% (\$0.0066) Labor (\$14,136) 8.0% (\$0.0077)OEM (\$6,886)3.9% (\$0.0038)Subtotal (\$42,790)24.2% (\$0.0234) Operating Station Maint. (\$5,923) 3.3% (\$0.0032)Cylinder Recert. (\$2,446) 1.4% (\$0.0013)8.0% (\$0.0078)Power (\$14,217)Labor - fuel time loss (\$10,074) 5.7% (\$0.0055) NG Fuel Tax (\$12,651)7.1% (\$0.0069)Additional training 0.0% \$0.0000 Subtotal (\$45,311)25.6% (\$0.0248)**Total Costs** (\$177,174) 100.0% (\$0.0969)N/A Savings - Cost (\$119,360) (\$0.0653)

## District - 21 Freer

VEHICLE DATA .					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	19.6	27,359	\$1,950	\$900
Light Trucks	4	17.1	17,683	\$2,200	\$900
Heavy Duty Gasoline	1	5.8	4,864	\$3,300	\$900
Heavy Duty Diesel	5	11.0	15,264		
Dedicated				\$6,350	\$2,800
Dual-fuel		<del></del>		\$5,500	N/A
Total	12				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
OTHER FACTORS Electricity Cost (\$/kWh) Labor Cost (\$/hr)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	9,579

### MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,055.14)

Incremental Cost/mile (\$0.0653)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 86.6% \$0.0448 Gasoline Price Diff. \$86,831 \$7,185 7.2% \$0.0283 Automobiles \$58,858 58.7% \$0.0402 Light Trucks 20.7% \$0.0932 Heavy Duty Trucks \$20,789 Diesel Price Diff. \$0.0278 \$13,480 13.4% Maintenance \$0 0.0% \$0.0000 Total Savings \$100,311 100.0% \$0.0414 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 Station setup (\$18,978) 8.3% (\$0.0078)(\$22,706) 10.0% (\$0.0094)Compressor (\$0.0109) Storage Vessels (\$26,456) 11.6% 10.9% (\$0.0103)Dispenser (\$24,857)Dryer (\$9,943)4.4% (\$0.0041) Subtotal (\$102,940) 45.2% (\$0.0425) Vehicle Conversion Kit (\$14,735) 6.5% (\$0.0061)8.2% Tanks (\$18,674)(\$0.0077)9.1% (\$20,611) (\$0.0085)Labor OEM (\$7,641)3.4% (\$0.0032)Subtotal 27.1% (\$0.0254) (\$61,661) Operating Station Maint. (\$9,088)4.0% (\$0.0037)Cylinder Recert. (\$3,828)1.7% (\$0.0016) Power (\$17,890) 7.9% (\$0.0074)Labor - fuel time loss (\$12,565)5.5% (\$0.0052)NG Fuel Tax 8.6% (\$19,689) (\$0.0081)Additional training \$0 0.0% \$0.0000 Subtotal (\$63,060) 27.7% (\$0.0260)**Total Costs** (\$227,660) 100.0% (\$0.0939)(\$127,349) Savings - Cost N/A (\$0.0525)

## District - 21 Hebbronville

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	20.4	13,461	\$1,950	\$900
Light Trucks	10	14.4	15,513	\$2,200	\$900
Heavy Duty Gasoline	1	6.2	23,662	\$3,300	\$900
Heavy Duty Diesel	6	10.0	10,287		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	19				

\$2.50
\$0.89
\$0.85
\$0.31
\$0.35

DISCOUNT RATE	10.0%
ATUED EL OTODO	
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Electricity Cost (\$/kWh) Labor Cost (\$/hr)	\$0.063 \$15.00
	_
STATION DESIGN	

STATION DESIGN	
Year 1: Compressor Size (scfm)	5
Year 1: Storage Size (scf)	19,465

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$711.00)
Incremental Cost/mile	(\$0.0525)

#### **SAVINGS** 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$77,124 85.4% \$0.0457 \$10,568 11.7% \$0.0290 Automobiles 60.1% \$0.0457 Light Trucks \$54,320 13.5% \$0.0907 \$12,236 Heavy Duty Trucks \$13,221 14.6% \$0.0306 Diesel Price Diff. Maintenance 0.0% \$0.0000 \$90,345 100.0% \$0.0426 Total Savings COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$18,303) 7.5% (\$0.0086)Station setup (\$22,378)9.1% (\$0.0106) Compressor Storage Vessels (\$24,165)9.9% (\$0.0114)10.2% (\$0.0117)Dispenser (\$24,857) (\$0.0047)(\$9,943)4.1% Dryer (\$99.645)40.7% (\$0.0470)Subtotal Vehicle 8.9% (\$0.0103)Conversion Kit (\$21,849)(\$29.653)12.1% (\$0.0140) Tanks (\$24,205)9.9% (\$0.0114)Labor **OEM** (\$7,835)3.2% (\$0.0037) 34.1% (\$83,542) (\$0.0394) Subtotal Operating (\$8,375) (\$0.0040) Station Maint. 3.4% Cylinder Recert. (\$6,733)2.8% (\$0.0032)Power (\$17,064)7.0% (\$0.0081)(\$12,587) Labor - fuel time loss 5.1% (\$0.0059)NG Fuel Tax (\$16,740) 6.8% (\$0.0079)\$0.0000 Additional training 0.0% Subtotal (\$61,500) 25.1% (\$0.0290)**Total Costs** (\$244,686) 100.0% (\$0.1155)Savings - Cost (\$154,341) N/A (\$0.0728)

## District - 21 Laredo

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	19.9	12,882	\$1,950	\$900
Light Trucks	16	12.7	7,880	\$2,200	\$900
Heavy Duty Gasoline	3	6.3	4,770	\$3,300	\$900
Heavy Duty Diesel	7	9.0	7,847		
Dedicated				\$6,350	\$2,800
Dual-fuel		<b></b>	<b></b>	\$5,500	N/A
Total	29				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	5
Year 1: Storage Size (scf)	17,356

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$564.56)

Incremental Cost/mile (\$0.0728)

#### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$61,669 83.9% \$0.0548 Gasoline Price Diff. 0.0% \$0.0000 Automobiles \$0 46.8% \$0.0420 Light Trucks \$34,424 \$27,245 37.1% \$0.0892 Heavy Duty Trucks Diesel Price Diff. \$11,825 16.1% \$0.0344 Maintenance \$0 0.0% \$0,0000 \$73,494 100.0% \$0.0500 Total Savings COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land \$0 8.9% (\$17,072)(\$0.0116)Station setup (\$0.0148) Compressor (\$21.754)11.4% (\$20,024) 10.5% (\$0.0136) Storage Vessels Dispenser (\$24,857)13.0% (\$0.0169) Dryer (\$9,943)5.2% (\$0.0068) Subtotal (\$93,649) 49.0% (\$0.0638)Vehicle Conversion Kit (\$12,459) 6.5% (\$0.0085) 9.5% (\$0.0124) Tanks (\$18,174)8.2% Labor (\$15,732)(\$0.0107)1.9% OEM (\$3,667) (\$0.0025)Subtotal (\$50,033)26.2% (\$0.0341) Operating (\$7,011) 3.7% (\$0.0048)Station Maint. (\$4,460) 2.3% (\$0.0030) Cylinder Recert. (\$15,473) 8.1% (\$0.0105)Power 4.3% Labor - fuel time loss (\$8,256)(\$0.0056)6.5% (\$0.0084)NG Fuel Tax (\$12,409)0.0% Additional training \$0.0000 24.9% Subtotal (\$47,609) (\$0.0324)**Total Costs** (\$191,291) 100.0% (\$0.1302) N/A (\$0.0802) Savings - Cost (\$117,797)

## District - 21 Mission

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	6	13.7	14,497	\$2,200	\$900
Heavy Duty Gasoline	3	6.4	10,801	\$3,300	\$900
Heavy Duty Diesel	6	8.0	7,288		
Dedicated				\$6,350	\$2,800
Dual-fuel		<b></b>	L <del></del>	\$5,500	N/A
Total	15				

FUEL PRICES	-
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

\$0.063
\$15.00

14,028

Year 1: Storage Size (scf)

## MAJOR ASSUMPTIONS

1. Fueling station is designed for continuous fast-filling in one session per day.

(\$0.0802)

- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$833.05)

Incremental Cost/mile

### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings 83.4% \$0.0466 Gasoline Price Diff. \$239,152 \$23,345 8.1% \$0.0351 Automobiles Light Trucks \$176,075 61.4% \$0.0441 \$39,733 13.9% \$0.0837 Heavy Duty Trucks Diesel Price Diff. \$47,670 \$0.0397 16.6% \$0 0.0% \$0.0000 Maintenance **Total Savings** \$286,822 100.0% \$0.0453 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0.0000 Land \$0 (\$0.0054)(\$33,995) 6.8% Station setup (\$30,878)6.1% (\$0.0049)Compressor 15.1% (\$76,180) (\$0.0120)Storage Vessels 4.9% (\$24,857)(\$0.0039) Dispenser Dryer (\$9,943)2.0% (\$0.0016)Subtotal (\$175,852) 35.0% (\$0.0277)Vehicle (\$0.0062)Conversion Kit (\$39,603) 7.9% Tanks (\$49,513)9.8% (\$0.0078)10.9% (\$54,965) (\$0.0087)Labor **OEM** (\$0.0031) (\$19,890) 4.0% 32.6% (\$0.0259) Subtotal (\$163,972) Operating (\$0.0042)Station Maint. (\$26,906)5.3% 2.1% (\$0.0017)Cylinder Recert. (\$10,648)Power (\$38,783)7.7% (\$0.0061) 7.7% Labor - fuel time loss (\$38,783)(\$0.0061)NG Fuel Tax (\$48,194)9.6% (\$0.0076)Additional training 0.0% \$0.0000 32.5% Subtotal (\$163,314) (\$0.0258) **Total Costs** (\$503,137) 100.0% (\$0.0794)Savings - Cost (\$216,315)N/A (\$0.0341)

## District - 21 Pharr

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	5	16.5	14,129	\$1,950	\$900
Light Trucks	28	13.2	15,132	\$2,200	\$900
Heavy Duty Gasoline	2	6.9	25,189	\$3,300	\$900
Heavy Duty Diesel	16	7.0	9,565		
Dedicated				\$6,350	\$2,800
Dual-fuel			L <del></del>	\$5,500	N/A
Total	51				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	15
Year 1: Storage Size (scf)	52,343

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$449.93)

Incremental Cost/mile (\$0.0341)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$184,146 90.8% \$0.0367 \$75,771 Automobiles 37.4% \$0.0282 Light Trucks \$100,700 49.6% \$0.0442 Heavy Duty Trucks \$7,676 3.8% \$0.1465 Diesel Price Diff. \$18,720 9.2% \$0.0471 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$202,867 100.0% \$0.0375 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 Station setup (\$26,239) 7.0% (\$0.0048)(\$0.0049)Compressor (\$26,515) 7.0% Storage Vessels (\$50,782)13.5% (\$0.0094)6.6% Dispenser (\$24,857) (\$0.0046)Dryer (\$9,943)2.6% (\$0.0018)36.8% (\$0.0255)Subtotal (\$138,336)Vehicle Conversion Kit (\$26,416) 7.0% (\$0.0049)Tanks (\$30,787) 8.2% (\$0.0057)(\$40,386) 10.7% (\$0.0075)Labor OEM (\$15,492) 4.1% (\$0.0029)Subtotal (\$113,081)30.1% (\$0.0209)Operating Station Maint. (\$17,604) 4.7% (\$0.0032)Cylinder Recert. (\$6,704)1.8% (\$0.0012)Power (\$27,910)7.4% (\$0.0052)Labor - fuel time loss (\$35,065) 9.3% (\$0.0065)NG Fuel Tax (\$37,523)10.0% (\$0.0069)Additional training 0.0% \$0.0000 33.2% Subtotal (\$124,806) (\$0.0230)**Total Costs** (\$376,223)100.0% (\$0.0695)Savings - Cost (\$173,356) N/A (\$0.0320)

# District - 21 Pharr DO

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	16	20.6	17,814	\$1,950	\$900
Light Trucks	18	13.1	13,437	\$2,200	\$900
Heavy Duty Gasoline	2	3.9	2,780	\$3,300	\$900
Heavy Duty Diesel	3	6.0	16,860		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>		\$5,500	N/A
Total	39				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm) Year 1: Storage Size (scf)	12
Year 1: Storage Size (scf)	40,549

## MAJOR ASSUMPTIONS

1. Fueling station is designed for continuous fast-filling in one session per day.

(\$0.0320)

- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$471.53)

Incremental Cost/mile

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0457 93.3% Gasoline Price Diff. \$96,515 \$11,792 11.4% \$0.0316 Automobiles 54.8% \$0.0407 Light Trucks \$56,616 27.2% \$0.0807 \$28,107 Heavy Duty Trucks Diesel Price Diff. \$6,890 6.7% \$0.0392 \$0 0.0% \$0,0000 Maintenance 100.0% \$0.0452 **Total Savings** \$103,405 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 (\$18,714)8.1% (\$0.0082)Station setup (\$22,513)9.8% (\$0.0098)Compressor (\$25,705)11.1% (\$0.0112)Storage Vessels (\$24,857)10.8% (\$0.0109)Dispenser (\$9,943)4.3% (\$0.0043)Dryer 44.1% (\$0.0445) (\$101,732)Subtotal Vehicle (\$0.0074)Conversion Kit (\$16,991)7.4% (\$22,024)9.5% (\$0.0096)Tanks 10.0% (\$0.0101)(\$23,035)Labor 2.6% (\$0.0026)**OEM** (\$5,897)(\$67,947) 29.4% (\$0.0297)Subtotal Operating (\$8,749)3.8% (\$0.0038)Station Maint. (\$0.0023) Cylinder Recert. (\$5,292)2.3% Power (\$17,512)7.6% (\$0.0077)(\$12,454)5.4% (\$0.0054) Labor - fuel time loss 7.4% (\$0.0075)NG Fuel Tax (\$17,121)\$0 0.0% \$0.0000 Additional training 26.5% (\$0.0267)Subtotal (\$61,128)100.0% (\$0.1009) **Total Costs** (\$230,806)Savings - Cost (\$127,401) N/A (\$0.0557)

# District - 21 Raymondville

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	18.3	13,203	\$1,950	\$900
Light Trucks	11	14.2	13,408	\$2,200	\$900
Heavy Duty Gasoline	2	7.2	18,462	\$3,300	\$900
Heavy Duty Diesel	6	7.0	3,730		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	_22				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh) Labor Cost (\$/hr)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	6
Year 1: Storage Size (scf)	21,646

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$614.30)
Incremental Cost/mile	(\$0.0557)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 73.6% \$0.0468 Gasoline Price Diff. \$48,140 \$7,550 11.5% \$0.0370 Automobiles Light Trucks \$26,569 40.6% \$0.0411 \$0.0786 \$14,020 21.4% **Heavy Duty Trucks** Diesel Price Diff. \$17,253 26.4% \$0.0276 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$65,392 100.0% \$0.0395 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$16,856) 8.5% (\$0.0102)Station setup (\$0.0131) Compressor (\$21,674)11.0% (\$0.0116) Storage Vessels (\$19,199)9.7% 12.6% (\$0.0150) Dispenser (\$24,857)Dryer (\$9,943)5.0% (\$0.0060)(\$92,529) 46.9% Subtotal (\$0.0560)Vehicle Conversion Kit (\$14,656) 7.4% (\$0.0089) 8.8% (\$0.0105) Tanks (\$17,339)(\$19,087) 9.7% (\$0.0115)Labor **OEM** (\$5,230) 2.6% (\$0.0032)28.5% (\$56,313)(\$0.0341)Subtotal Operating Station Maint (\$6,749)3.4% (\$0.0041)Cylinder Recert. (\$4,208) 2.1% (\$0.0025)Power (\$15, 152)7.7% (\$0.0092) Labor - fuel time loss (\$9,564) 4.8% (\$0.0058)6.5% (\$0.0078)NG Fuel Tax (\$12,877)Additional training \$0 0.0% \$0.0000 24.6% (\$0.0294)Subtotal (\$48,550)**Total Costs** (\$197,391) 100.0% (\$0.1194) (\$0.0798) Savings - Cost (\$131,999) N/A

# District - 21 **Rio Grande City**

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	15.8	21,660	\$1,950	\$900
Light Trucks	4	14.1	17,138	\$2,200	\$900
Heavy Duty Gasoline	1	7.4	18,927	\$3,300	\$900
Heavy Duty Diesel	10	10.0	7,952		~-
Dedicated				\$6,350	\$2,800
Dual-fuel		<del></del>	L	\$5,500	N/A
Total	16				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
	•
OTHER FACTORS	·

DISCOUNT RATE

OTTIETT AOTOTIO	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	10,813

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$875.15)
Incremental Cost/mile	(\$0.0798)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$101,689 91.6% \$0.0452 Automobiles \$8,068 7.3% \$0.0309 Light Trucks 61.5% \$68,206 \$0.0388 Heavy Duty Trucks \$25,414 22.9% \$0.1100 Diesel Price Diff. \$9,265 8.4% \$0.0392 0.0% Maintenance \$0 \$0.0000 \$110,954 **Total Savings** 100.0% \$0.0446 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 Station setup (\$19,430) 8.3% (\$0.0078)Compressor (\$22,897)9.8% (\$0.0092) (\$28,070) 12.0% (\$0.0113) Storage Vessels Dispenser (\$24,857) 10.6% (\$0.0100)(\$9,943)4.3% (\$0.0040)Dryer (\$105,196) Subtotal 45.0% (\$0.0423)Vehicle (\$0.0066) Conversion Kit (\$16,511) 7.1% Tanks (\$20,695) 8.8% (\$0.0083) 9.3% Labor (\$21,698) (\$0.0087) **OEM** (\$6,130)2.6% (\$0.0025)Subtotal (\$65,034)27.8% (\$0.0261)Operating Station Maint. (\$9,606) 4.1% (\$0.0039) Cylinder Recert. (\$4,970) 2.1% (\$0.0020) Power (\$18,532) 7.9% (\$0.0074)Labor - fuel time loss (\$13,260) 5.7% (\$0.0053) NG Fuel Tax (\$17,242)7.4% (\$0.0069)Additional training \$0 0.0% \$0.0000 Subtotal (\$63,610) 27.2% (\$0.0256)**Total Costs** (\$233,840) 100.0% (\$0.0940) Savings - Cost (\$122,886) N/A (\$0.0494)

# District - 21 San Benito

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	18.9	9,223	\$1,950	\$900
Light Trucks	13	14.9	14,362	\$2,200	\$900
Heavy Duty Gasoline	] 1	5.3	24,515	\$3,300	\$900
Heavy Duty Diesel	5	7.0	6,019		·
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	22				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.09
OTHER FACTORS	
Electricity Cost (\$/kWh) Labor Cost (\$/hr)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	6
Year 1: Storage Size (scf)	22,820

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$592.53)
Incremental Cost/mile	(\$0.0494)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$48,303 69.5% \$0.0515 \$0.0264 Automobiles \$6,092 8.8% Light Trucks \$30,855 44.4% \$0.0512 Heavy Duty Trucks \$11,356 16.3% \$0.1079 \$0.0352 Diesel Price Diff. \$21,192 30.5% \$0 0.0% \$0.0000 Maintenance **Total Savings** \$69,495 100.0% \$0.0451 COSTS % of Incremental Infrastructure Costs Cost/Mile \$0.0000 Land \$0 0.0% (\$17,399) 9.5% (\$0.0113) Station setup Compressor (\$21,959)12.0% (\$0.0143) Storage Vessels (\$20,976) 11.4% (\$0.0136)13.6% (\$0.0161) Dispenser (\$24,857) Dryer (\$9,943) 5.4% (\$0.0065)51.9% (\$0.0618) Subtotal (\$95,133)Vehicle Conversion Kit (\$8,978) 4.9% (\$0.0058) (\$0.0076) Tanks (\$11,695) 6.4% Labor 6.9% (\$0.0083) (\$12,731)**OEM** (\$6,357) 3.5% (\$0.0041)21.7% (\$0.0258) Subtotal (\$39,761)Operating (\$0.0048) Station Maint. (\$7,391)4.0% 1.3% (\$0.0015) Cylinder Recert. (\$2,323)8.7% (\$0.0104) Power (\$15,938) Labor - fuel time loss (\$10,399) 5.7% (\$0.0068)6.8% (\$0.0081) NG Fuel Tax (\$12,424)Additional training 0.0% \$0.0000 (\$0.0315) Subtotal (\$48,475)26.4% (\$183,369) 100.0% **Total Costs** (\$0.1191) Savings - Cost (\$113,874) N/A (\$0.0740)

# District - 23 Brackenridge

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	22.0	24,486	\$1,950	\$900
Light Trucks	4	11.3	15,967	\$2,200	\$900
Heavy Duty Gasoline	1	5.3	11,167	\$3,300	\$900
Heavy Duty Diesel	5	8.0	15,312		
Dedicated				\$6,350	\$2,800
Dual-fuel			L	\$5,500	N/A
Total	11				

\$2.50
\$0.89
\$0.85
\$0.31
\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063

Labor Cost (\$/hr)

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	10 922

\$15.00

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,098.16)

Incremental Cost/mile (\$0.0740)

### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$40,717 63.7% \$0.0567 \$5,386 Automobiles 8.4% \$0.0320 Light Trucks \$28,044 43.9% \$0.0546 \$7,287 11.4% \$0.2024 Heavy Duty Trucks 36.3% Diesel Price Diff. \$23,227 \$0.0463 Maintenance 0.0% \$0.0000 **Total Savings** \$63,944 100.0% \$0.0524 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$17,232)9.5% (\$0.0141) Station setup 12.1% Compressor (\$21,925)(\$0.0180)11.2% Storage Vessels (\$20,332)(\$0.0167) (\$24,857) 13.7% (\$0.0204)Dispenser (\$9,943)5.5% Dryer (\$0.0082)Subtotal (\$94,289) 52.1% (\$0.0773) Vehicle Conversion Kit (\$10,300) 5.7% (\$0.0084)(\$0.0105) Tanks (\$12,824)7.1% Labor (\$13,289)7.3% (\$0.0109)2.2% OEM (\$3.935)(\$0.0032)Subtotal (\$40,348) 22.3% (\$0.0331)Operating Station MainL (\$7,290) 4.0% (\$0.0060) Cylinder Recert. (\$2,967)1.6% (\$0.0024)Power (\$15,812)8.7% (\$0.0130)5.8% (\$0.0086)Labor - fuel time loss (\$10,460)NG Fuel Tax (\$9,847)5.4% (\$0.0081) Additional training 0.0% \$0.0000 Subtotal (\$46,376)25.6% (\$0.0380)**Total Costs** (\$181,013) 100.0% (\$0.1485)Savings - Cost (\$117,068) N/A (\$0.0960)

# District - 23 Brady

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.1	17,840	\$1,950	\$900
Light Trucks	4	10.6	13,625	\$2,200	\$900
Heavy Duty Gasoline	1	2.8	3,819	\$3,300	\$900
Heavy Duty Diesel	6	6.0	10,635		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	12				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Year 1: Compressor Size (scfm)	3

9,262

Year 1: Storage Size (scf)

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,034.88
Incremental Cost/mile	(\$0.0960

### **SAVINGS** 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$213,310 79.4% \$0.0407 \$40,233 15.0% \$0.0257 Automobiles Light Trucks \$153,778 57.3% \$0.0439 7.2% \$0.1100 Heavy Duty Trucks \$19,299 \$0.0349 Diesel Price Diff. \$55,199 20.6% \$0.0000 Maintenance \$0 0.0% **Total Savings** \$268,509 100.0% \$0.0394 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0,0000 (\$33,467) 6.0% (\$0.0049) Station setup (\$30,838)5.5% (\$0.0045) Compressor 13.3% (\$0.0109)Storage Vessels (\$74,084)(\$0.0036) (\$24,857) 4.5% Dispenser (\$9,943)1.8% (\$0.0015)Dryer (\$173,189)31.0% (\$0.0254)Subtotal Vehicle Conversion Kit (\$0.0077)(\$52,287)9.4% Tanks (\$63,892)11.4% (\$0.0094)Labor (\$69,188)12.4% (\$0.0101)**OEM** (\$18,675)3.3% (\$0.0027)36.5% (\$0.0299) Subtotal (\$204,043) Operating Station Maint. (\$26,666) 4.8% (\$0.0039)2.7% (\$0.0022)Cylinder Recert. (\$15,318)6.9% (\$0.0056)Power (\$38,476)Labor - fuel time loss (\$42,583)7.6% (\$0.0062)NG Fuel Tax (\$58,085)10.4% (\$0.0085)Additional training \$0 0.0% \$0.0000 Subtotal (\$181,128) 32.4% (\$0.0265)(\$558,359)100.0% (\$0.0818)Total Costs (\$289,850) N/A (\$0.0425) Savings - Cost

# District - 23 Brownwood DO

VEHICLE DATA					· OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	12	22.5	13,839	\$1,950	\$900
Light Trucks	37	13.0	10,040	\$2,200	\$900
Heavy Duty Gasoline	3	5.2	6,201	\$3,300	\$900
Heavy Duty Diesel	17	8.0	11,834		
Dedicated				\$6,350	\$2,800
Dual-fuel			<del></del>	\$5,500	N/A
Total	69				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	14
Year 1: Storage Size (scf)	47,320

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

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Cost/vehicle/year	(\$445.61)

Incremental Cost/mile (\$0.0425)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$46,136 68.9% \$0.0473 \$4,789 7.2% \$0.0283 Automobiles Light Trucks \$35,751 53.4% \$0.0477 \$0.0996 Heavy Duty Trucks \$5,595 8.4% Diesel Price Diff. \$20,794 31.1% \$0.0350 0.0% Maintenance \$0 \$0.0000 **Total Savings** \$66,930 100.0% \$0.0426 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land Station setup (\$17,226)9.1% (\$0.0110) 11.5% (\$0.0140) Compressor (\$21,896)10.7% Storage Vessels (\$20,372)(\$0.0130)(\$24,857) 13.1% (\$0.0158)Dispenser Dryer (\$9,943)5.2% (\$0.0063)49.6% Subtotal (\$94,293) (\$0.0601) Vehicle Conversion Kit (\$11,449)6.0% (\$0.0073)7.7% Tanks (\$14,624) (\$0.0093)7.9% (\$0.0096)Labor (\$15,049)**OEM** (\$6,240)3.3% (\$0.0040)24.9% (\$0.0302)Subtotal (\$47,362)Operating (\$7,221)Station Maint. 3.8% (\$0.0046)(\$3,078)1.6% (\$0.0020)Cylinder Recert. Power (\$15,708) 8.3% (\$0.0100) Labor - fuel time loss (\$10,418)5.5% (\$0.0066)NG Fuel Tax (\$11,996)6.3% (\$0.0076)Additional training 0.0% \$0.0000 25.5% Subtotal (\$48,422)(\$0.0309)Total Costs (\$190,078) 100.0% (\$0.1211)Savings - Cost (\$123,148)N/A (\$0.0785)

# District - 23 Coleman

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	20.5	17,964	\$1,950	\$900
Light Trucks	6	12.1	13,256	\$2,200	\$900
Heavy Duty Gasoline	1	5.8	5,956	\$3,300	\$900
Heavy Duty Diesel	6	8.0	12,604		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>		\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	1
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	10,461

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$933.10)

Incremental Cost/mile (\$0.0785)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$46,847 64.2% \$0.0389 Gasoline Price Diff. Automobiles \$7,499 10.3% \$0.0322 \$39,348 54.0% \$0.0405 Light Trucks Heavy Duty Trucks \$0 0.0% \$0.0000 Diesel Price Diff. \$26,073 35.8% \$0.0348 Maintenance \$0 0.0% \$0,0000 Total Savings \$72,920 100.0% \$0.0373 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 8.3% (\$0.0093)Station setup (\$18,082)(\$22,413)10.2% (\$0.0115)Compressor Storage Vessels (\$23,110)10.6% (\$0.0118) Dispenser (\$24,857)11.4% (\$0.0127) (\$9,943) 4.5% (\$0.0051)Dryer (\$98,405) 45.0% (\$0.0503) Subtotal Vehicle 7.4% (\$0.0083) Conversion Kit (\$16,138) Tanks (\$18,711)8.6% (\$0.0096)9.7% (\$0.0109)Labor (\$21,265)OEM (\$5,819) 2.7% (\$0.0030) (\$61,933) 28.3% Subtotal (\$0.0317)Operating Station Maint. (\$8,282)3.8% (\$0.0042)2.0% (\$0.0023)Cylinder Recert. (\$4,456)7.7% (\$0.0087)Power (\$16,925)5.8% (\$0.0065)Labor - fuel time loss (\$12,665)NG Fuel Tax (\$16,071)7.3% (\$0.0082)0.0% \$0.0000 Additional training Subtotal (\$58,399) 26.7% (\$0.0299)(\$218,736) 100.0% **Total Costs** (\$0.1119)Savings - Cost (\$145,816) N/A (\$0.0746)

# District - 23 Comanche

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.1	24,729	\$1,950	\$900
Light Trucks	9	14.2	11,449	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	9	8.0	10,612		
Dedicated.				\$6,350	\$2,800
Dual-fuel			L <del></del>	\$5,500	N/A
Total	19				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTUED EACTORS	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	10,651

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$814.11)
Incremental Cost/mile	(\$0.0746)

### 30 year NPV SAVINGS % of Incremental Savings Savings/Mile Gasoline Price Diff. \$87,068 69.3% \$0.0523 \$0.0279 Automobiles \$8,867 7.1% Light Trucks \$66,746 53.1% \$0.0530 9.1% \$0.1321 \$11,455 Heavy Duty Trucks 30.7% \$0.0403 Diesel Price Diff. \$38,551 \$0 0.0% \$0.0000 Maintenance \$125,619 100.0% \$0.0479 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile \$0 0.0% \$0.0000 Land (\$22,618) 7.8% (\$0.0086)Station setup 8.6% (\$0.0095)(\$24,814)Compressor (\$38,175)13.2% (\$0.0146)Storage Vessels 8.6% (\$0.0095)Dispenser (\$24,857)(\$0.0038)(\$9,943)3.4% Dryer 41.6% (\$0.0459)Subtotal (\$120,406)Vehicle 7.0% (\$0.0077)(\$20,186)Conversion Kit 9.5% (\$0.0105)(\$27,632)Tanks (\$25,640)8.9% (\$0.0098)Labor 3.3% (\$0.0036)OEM (\$9,441)(\$82,899)28.6% (\$0.0316) Subtotal Operating (\$13,603) 4.7% (\$0.0052)Station Maint. 2.3% (\$6,564)(\$0.0025)Cylinder Recert. Power (\$23,210)8.0% (\$0.0089)(\$0.0075)Labor - fuel time loss (\$19,701)6.8% 8.0% (\$0.0089)NG Fuel Tax (\$23,307)0.0% \$0.0000 Additional training 29.8% (\$0.0330)Subtotal (\$86,385)Total Costs (\$289,690) 100.0% (\$0.1105) (\$164,071) N/A (\$0.0626)Savings - Cost

# District - 23 Eastland

VEHICLE DATA					OEM Cost
VEINCEE DATA			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	20.8	16,840	\$1,950	\$900
Light Trucks	13	10.8	10,279	. \$2,200	\$900
Heavy Duty Gasoline	3	4.3	3,067	\$3,300	\$900
Heavy Duty Diesel	8	7.0	15,233		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	26				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	6
Year 1: Compressor Size (scfm)	
Year 1: Storage Size (scf)	19,800

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$669.41)

Incremental Cost/mile (\$0.0626)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$23,593 70.8% \$0.0544 \$4,795 \$0.0240 Automobiles 14.4% Light Trucks \$12,175 36.5% \$0.0632 19.9% \$0.1576 Heavy Duty Trucks \$6,623 \$0.0462 \$9,743 29.2% Diesel Price Diff. \$0 0.0% \$0.0000 Maintenance **Total Savings** \$33,336 100.0% \$0.0517 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 (\$14,069) 10.9% (\$0.0218)Station setup 15.7% (\$0.0314) Compressor (\$20,231) 7.7% (\$0.0154) (\$9,916) Storage Vessels 19.3% (\$0.0385)Dispenser (\$24,857) (\$9,943) 7.7% (\$0.0154)Dryer 61.2% (\$0.1225)Subtotal (\$79,016)Vehicle (\$0.0091)(\$5,859) 4.5% Conversion Kit 5.9% (\$0.0118) Tanks (\$7,637) 5.8% (\$0.0116) (\$7,494) Labor 1.5% (\$0.0030)OEM (\$1,929) 17.8% (\$0.0355)(\$22,919)Subtotal Operating 2.8% (\$0.0056) Station Maint. (\$3,603)Cylinder Recert. (\$1,898)1.5% (\$0.0029)Power (\$11,455)8.9% (\$0.0178)Labor - fuel time loss (\$5,305)4.1% (\$0.0082)(\$4,904)3.8% (\$0.0076)NG Fuel Tax Additional training \$0 0.0% \$0.0000 21.0% (\$0.0421) Subtotal (\$27,166)**Total Costs** (\$129,101) 100.0% (\$0.2002) (\$95,766) N/A (\$0.1485) Savings - Cost

# District - 23 Goldhwaite

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	24.3	21,150	\$1,950	\$900
Light Trucks	2	9.0	10,211	\$2,200	\$900
Heavy Duty Gasoline	1	3.6	4,458	\$3,300	\$900
Heavy Duty Diesel	3	6.0	8,954		
Dedicated			*-	\$6,350	\$2,800
Dual-fuel			<u></u> -	\$5,500	N/A
Total	7				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	
STATION DESIGN		
Year 1: Compressor Size (scfm)	2	
Year 1: Storage Size (scf)	5,401	

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,451.25)

Incremental Cost/mile (\$0.1485)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0437 Gasoline Price Diff. \$61,525 85.8% \$6,897 9.6% \$0.0307 Automobiles \$51,428 71.7% \$0.0444 Light Trucks \$0.1296 Heavy Duty Trucks \$3,200 4.5% 14.2% \$0.0393 Diesel Price Diff. \$10,212 0.0% \$0.0000 \$0 Maintenance Total Savings \$71,737 100.0% \$0.0430 COSTS % of Incremental Infrastructure Costs Cost/Mile \$0 0.0% \$0.0000 Land (\$16,843) 8.6% (\$0.0101)Station setup (\$21,656) 11.0% (\$0.0130)Compressor 9.8% (\$0.0115)Storage Vessels (\$19,252) (\$24,857) 12.6% (\$0.0149)Dispenser (\$0.0060)Dryer (\$9,943)5.0% Subtotal (\$92,551)47.0% (\$0.0554)Vehicle 7.2% (\$0.0085)Conversion Kit (\$14,158) 9.1% Tanks (\$17,995) (\$0.0108)(\$0.0108)9.1% Labor (\$18,013) OEM 1.7% (\$0.0020)(\$3,357)27.2% (\$0.0321)Subtotal (\$53,523) Operating (\$6,773)3.4% (\$0.0041)Station Maint. (\$4,795)2.4% (\$0.0029) Cylinder Recert. Power (\$15,159)7.7% (\$0.0091) Labor - fuel time loss (\$10,563)5.4% (\$0.0063)NG Fuel Tax (\$13,622) 6.9% (\$0.0082)Additional training 0.0% \$0.0000 (\$50,912) 25.8% (\$0.0305)Subtotal Total Costs (\$196,986) 100.0% (\$0.1180)Savings - Cost (\$125,249) N/A (\$0.0750)

# District - 23 Lampasas

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	18.9	23,852	\$1,950	\$900
Light Trucks	11	12.9	11,181	\$2,200	\$900
Heavy Duty Gasoline	1	4.4	2,619	\$3,300	\$900
Heavy Duty Diesel	5	7.0	6,622		
Dedicated				\$6,350	\$2,800
Dual-fuel			L <del></del> -	\$5,500	N/A
Total	18				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER EACTORS	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	14,026

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$738.13)

Incremental Cost/mile (\$0.0750)

### **SAVINGS** 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$23,661 66.4% \$0.0507 \$0.0394 Automobiles \$7,093 19.9% \$16,569 46.5% \$0.0578 Light Trucks Heavy Duty Trucks \$0 0.0% \$0.0000 Diesel Price Diff. \$11,971 33.6% \$0.0458 0.0% \$0.0000 Maintenance \$0 Total Savings \$35,633 100.0% \$0.0489 COSTS % of Incremental Infrastructure Cost/Mile Costs \$0.0000 Land \$0 0.0% (\$14,386) 10.4% (\$0.0198)Station setup Compressor (\$20,392)14.8% (\$0.0280)Storage Vessels (\$10,956)7.9% (\$0.0151) 18.0% (\$0.0341) Dispenser (\$24,857)(\$9,943)7.2% (\$0.0137)Dryer 58.3% (\$0.1106)Subtotal (\$80,534) Vehicle Conversion Kit (\$7,401) 5.4% (\$0.0102)Tanks (\$7,895)5.7% (\$0.0108) 7.0% (\$0.0133)Labor (\$9,700)OEM (\$2,206)1.6% (\$0.0030)19.7% (\$0.0374)Subtotal (\$27,201)Operating 2.9% (\$0.0054)Station Maint. (\$3,961)(\$0.0028)(\$2,057) 1.5% Cylinder Recert. (\$11,909) 8.6% (\$0.0164)Power 4.7% (\$0.0089)Labor - fuel time loss (\$6,471)NG Fuel Tax (\$6,099)4.4% (\$0.0084)0.0% \$0.0000 Additional training Subtotal (\$30,498)22.1% (\$0.0419)Total Costs (\$138,233) 100.0% (\$0.1899) (\$0.1409) Savings - Cost (\$102,601) N/A

# District - 23 San Saba

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	14.8	19,073	\$1,950	\$900
Light Trucks	2	10.1	15,211	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	5	6.0	6,654		
Dedicated				\$6,350	\$2,800
Dual-fuel		<u></u>	L <del></del>	\$5,500	N/A
Total	8				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.09	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	1
Year 1: Storage Size (scf)	5,336

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

  Light Trucks 90.000

Heavy Duty Diesel	150,000
Heavy Duty Gasoline	90,000
Light Trucks	90,000
Matomodics	70,000

Cost/vehicle/year (\$1,360.48)

Incremental Cost/mile (\$0.1409)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 79.5% \$0.0447 \$131,528 Gasoline Price Diff. Automobiles \$9,885 6.0% \$0.0293 \$105,837 64.0% \$0.0437 Light Trucks \$15,806 9.6% \$0.0861 Heavy Duty Trucks Diesel Price Diff. \$33,883 20.5% \$0.0283 Maintenance \$0 0.0% \$0.0000 Total Savings \$165,411 100.0% \$0.0399 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 \$0 Land 7.7% (\$0.0060)Station setup (\$24,801)(\$25,826)8.1% (\$0,0062) Compressor 14.3% Storage Vessels (\$45,701)(\$0.0110) Dispenser (\$24,857)7.8% (\$0.0060)(\$9,943) 3.1% (\$0.0024) Dryer (\$131,128) 41.0% (\$0.0317) Subtotal Vehicle Conversion Kit (\$19,883)6.2% (\$0.0048) 8.7% (\$0.0067)Tanks (\$27,861)Labor (\$27,424)8.6% (\$0.0066)(\$0.0041) **OEM** (\$16,793)5.2% Subtotal (\$91,960)28.7% (\$0.0222) Operating (\$0.0038) 4.9% Station Maint. (\$15,788)1.6% (\$0.0012)Cylinder Recert. (\$4,968)(\$25,737) 8.0% (\$0.0062)Power 7.0% Labor - fuel time loss (\$22,305)(\$0.0054)8.8% NG Fuel Tax (\$28,291)(\$0.0068)0.0% \$0.0000 Additional training \$0 30.3% Subtotal (\$97,090)(\$0.0234)**Total Costs** (\$320,178)100.0% (\$0.0773) Savings - Cost (\$154,767)N/A (\$0.0374)

# District - 24 Alpine

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
,	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	19.9	17,925	\$1,950	\$900
Light Trucks	12	13.4	21,396	\$2,200	\$900
Heavy Duty Gasoline	3	6.7	6,490	\$3,300	\$900
Heavy Duty Diesel	9	10.0	16,953		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	26				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTUED EACTORS	

\$0.063
\$15.00

517	ATION DESIGN	
Yea	r 1: Compressor Size (scfm)	8
Yea	r 1: Storage Size (scf)	29,118

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$631.44)

Incremental Cost/mile (\$0.0374)

### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings 67.3% Gasoline Price Diff. \$49,096 \$0.0525 Automobiles \$9,135 12.5% \$0.0347 \$13,120 18.0% \$0.0370 Light Trucks \$26,841 36.8% \$0.0848 Heavy Duty Trucks Diesel Price Diff. \$23,882 32.7% \$0.0394 Maintenance \$0 0.0% \$0.0000 \$72,978 100.0% \$0.0474 Total Savings COSTS % of Incremental Infrastructure Costs Cost/Mile \$0 0.0% \$0.0000 Land 8.7% (\$0.0117)Station setup (\$17,950) (\$22,311) 10.8% (\$0.0145) Compressor Storage Vessels (\$22,722) 11.0% (\$0.0147)Dispenser (\$24,857) 12.1% (\$0.0161) 4.8% (\$9,943)(\$0.0065)Dryer 47.5% Subtotal (\$97,782)(\$0.0635)Vehicle (\$0.0092) Conversion Kit (\$14,156) 6.9% (\$18,639) 9.1% (\$0.0121)Tanks 9.2% (\$18,944)(\$0.0123)Labor OEM (\$3,922) 1.9% (\$0.0025)Subtotal 27.1% (\$0.0361)(\$55,661)Operating Station Maint. (\$8,130)4.0% (\$0.0053)2.3% (\$0.0031)Cylinder Recert. (\$4,717) 8.2% Power (\$16,783)(\$0.0109)5.3% (\$0.0071)Labor - fuel time loss (\$10,904)NG Fuel Tax 5.7% (\$0.0076)(\$11,746)0.0% \$0,0000 Additional training (\$52,279)25.4% (\$0.0339)Subtotal **Total Costs** (\$205,722) 100.0% (\$0.1335)Savings - Cost (\$132,744) N/A (\$0.0862)

# District - 24 Canutillo

VEHICLE DATA					OEM Cost
	1		Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	. 1	16.7	27,922	\$1,950	\$900
Light Trucks	1	15.7	37,633	\$2,200	\$900
Heavy Duty Gasoline	3	6.7	11,188	\$3,300	\$900
Heavy Duty Diesel	10	7.0	7,717		
Dedicated				\$6,350	\$2,800
Dual-fuel		·		\$5,500	N/A
Total	15				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOULT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	

Year 1: Compressor Size (scfm)

Year 1: Storage Size (scf)

10.0%

11,159

DISCOUNT RATE

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$938.76)
Incremental Cost/mile	(\$0.0862)

### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings \$0.0458 Gasoline Price Diff. \$31,991 56.9% Automobiles \$7,374 13.1% \$0.0399 Light Trucks \$20,668 36.8% \$0.0463 7.0% \$0.0585 Heavy Duty Trucks \$3,949 Diesel Price Diff. 43.1% \$0.0313 \$24,208 \$0 0.0% \$0.0000 Maintenance Total Savings \$56,199 100.0% \$0.0382 COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0,0000 Land Station setup (\$16,680)9.6% (\$0.0113)(\$0.0147) (\$21,611)12.4% Compressor (\$18,492)10.6% (\$0.0126) Storage Vessels Dispenser (\$24,857)14.2% (\$0.0169) 5.7% (\$0.0068)Dryer (\$9,943) Subtotal (\$91,582)52.4% (\$0.0622) Vebicle (\$8,682)5.0% (\$0.0059)Conversion Kit (\$0.0075)Tanks (\$11,024)6.3% 7.0% (\$0.0083)(\$12,265)Labor OEM (\$6,713) 3.8% (\$0.0046)22.2% (\$38,683) (\$0.0263)Subtotal Operating (\$0.0045)Station Maint. (\$6,598)3.8% (\$2,143)1.2% (\$0.0015) Cylinder Recert. Power (\$15,024)8.6% (\$0.0102)Labor - fuel time loss (\$9,813)5.6% (\$0.0067) 6.2% NG Fuel Tax (\$10,791)(\$0.0073)Additional training 0.0% \$0.0000 Subtotal (\$44,369) 25.4% (\$0.0302)**Total Costs** (\$174,635) 100.0% (\$0.1187)Savings - Cost (\$118,436) N/A (\$0.0805)

# District - 24 **Dell City**

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	14.7	19,628	\$1,950	\$900
Light Trucks	2	12.5	23,657	\$2,200	\$900
Heavy Duty Gasoline	1	9.9	7,160	\$3,300	\$900
Heavy Duty Diesel	6	9.0	16,398		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	10				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063 \$15.00
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	7,213

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,256.36)

Incremental Cost/mile (\$0.0805)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$306,229 95.8% \$0.0446 \$35,788 \$0.0302 Automobiles 11.2% Light Trucks \$229,811 71.9% \$0.0439 \$0.0910 Heavy Duty Trucks \$40,630 12.7% \$0.0466 Diesel Price Diff. \$13,353 4.2% Maintenance \$0 0.0% \$0.0000 **Total Savings** 100.0% \$0.0446 \$319,582 COSTS % of Incremental Cost/Mile Infrastructure Costs \$0.0000 0.0% Land \$0 (\$0.0047)(\$33,454) 6.2% Station setup Compressor (\$30,298)5.6% (\$0.0042)Storage Vessels (\$75,080) 13.9% (\$0.0105)(\$0.0035)Dispenser (\$24,857) 4.6% (\$9,943) 1.8% (\$0.0014) Dryer (\$173,632) 32.2% (\$0.0243) Subtotal Vehicle Conversion Kit (\$51,134) 9.5% (\$0.0071) (\$0.0094)Tanks (\$67,237)12.5% (\$53,834) 10.0% (\$0.0075) Labor OEM (\$31,288) 5.8% (\$0.0044)(\$203,492)37.7% (\$0.0284)Subtotal Operating 4.8% (\$0.0036) Station Maint. (\$25,636) (\$0.0018) Cylinder Recert. (\$13,033) 2.4% (\$0.0052) Power (\$37,208) 6.9% Labor - fuel time loss (\$38,525) 7.1% (\$0.0054) NG Fuel Tax (\$47,910) 8.9% (\$0.0067)0.0% \$0.0000 Additional training (\$0.0227)Subtotal (\$162,312)30.1% (\$539,437) 100.0% (\$0.0754) **Total Costs** Savings - Cost (\$219,855) N/A (\$0.0307)

# District - 24 El Paso DO

VEHICLE DATA					OEM Cost
1			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	15	19.3	8,381	\$1,950	\$900
Light Trucks	59	13.3	9,421	\$2,200	\$900
Heavy Duty Gasoline	2	6.4	23,679	\$3,300	\$900
Heavy Duty Diesel	3	6.0	12,166		
Dedicated				\$6,350	\$2,800
Dual-fuel		<del></del>		\$5,500	N/A
Total	79				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$0.063 \$15.00
STATION DESIGN	

Year 1: Storage Size (scf)

65,861

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$295.22)

Incremental Cost/mile (\$0.0307)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 67.9% \$0.0378 Gasoline Price Diff. \$33,338 \$13,832 28.2% \$0.0256 Automobiles 24.0% \$0.0576 Light Trucks \$11,761 15.8% \$0.0565 Heavy Duty Trucks \$7,745 Diesel Price Diff. \$15,728 32.1% \$0.0311 \$0 0.0% \$0.0000 Maintenance \$49,066 100.0% \$0.0353 **Total Savings** Incremental COSTS % of Cost/Mile Infrastructure Costs \$0.0000 Land \$0 0.0% Station setup (\$15,576) 9.8% (\$0.0112)(\$0.0151)Compressor (\$21,018)13.3% (\$14,905) 9.4% (\$0.0107)Storage Vessels Dispenser (\$24,857) 15.7% (\$0.0179) (\$0.0072)(\$9,943) 6.3% Dryer (\$86,299) 54.5% (\$0.0622)Subtotal Vehicle 4.9% (\$0.0056) Conversion Kit (\$7,761) Tanks (\$9,445) 6.0% (\$0.0068)7.4% (\$0.0084)Labor (\$11,723) OEM (\$5,160) 3.3% (\$0.0037)21.5% (\$0.0246)Subtotal (\$34,089) Operating Station Maint. (\$5,289)3.3% (\$0.0038)Cylinder Recert. 1.2% (\$0.0013) (\$1,840)(\$0.0097)8.5% Power (\$13,423) 5.5% (\$0.0063)Labor - fuel time loss (\$8,733)NG Fuel Tax (\$8,809)5.6% (\$0.0063)0.0% \$0.0000 Additional training 24.0% (\$0.0274) Subtotal (\$38,093) Total Costs (\$158,481)100.0% (\$0.1142) N/A Savings - Cost (\$109,415) (\$0.0788)

# District - 24 Fort Davis

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	22.7	28,707	\$1,950	\$900
Light Trucks	1	10.2	21,660	\$2,200	\$900
Heavy Duty Gasoline	1	10.2	14,553	\$3,300	\$900
Heavy Duty Diesel	5	9.0	12,870		
Dedicated				\$6,350	\$2,800
Dual-fuel			<b></b>	\$5,500	N/A
Total	9				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	. 2
Year 1: Storage Size (scf)	7,514

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,289.63)

Incremental Cost/mile	(\$0.0788)
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### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings \$0.0452 Gasoline Price Diff. \$40,064 61.1% \$0.0214 Automobiles \$5,446 8.3% 44.5% \$0.0562 Light Trucks \$29,147 \$5,470 8.3% \$0.0486 Heavy Duty Trucks Diesel Price Diff. \$25,506 38.9% \$0.0312 Maintenance \$0 0.0% \$0.0000 100.0% \$0.0385 \$65,569 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile 0.0% \$0.0000 Land \$0 (\$0.0102) (\$17,459)9.4% Station setup 11.9% (\$0.0129)Compressor (\$22,056)11.4% (\$0.0124)Storage Vessels (\$21,055)(\$0.0146)Dispenser (\$24,857) 13.4% (\$0.0058)Dryer (\$9,943)5.4% Subtotal (\$95,370)51.4% (\$0.0560)Vehicle (\$0.0058)Conversion Kit (\$9,797)5.3% (\$12,153)6.6% (\$0.0071) Tanks 7.7% (\$0.0084)Labor (\$14,230) 3.7% (\$0.0040)**OEM** (\$6,798)Subtotal (\$42.978)23.2% (\$0.0252)Operating 4.0% (\$0.0044)Station Maint. (\$7,494)(\$2,407) Cylinder Recert. 1.3% (\$0.0014)(\$0.0094)Power (\$16,001)8.6% 5.8% (\$0.0063)Labor - fuel time loss (\$10,765)5.6% (\$0.0061)NG Fuel Tax (\$10,432)0.0% \$0.0000 Additional training (\$47,099)25.4% (\$0.0276)Subtotal 100.0% Total Costs (\$185,446)(\$0,1088) Savings - Cost (\$119,877) N/A (\$0.0704)

# District - 24 Marfa

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	27.2	27,034	\$1,950	\$900
Light Trucks	2	10.3	27,530	\$2,200	\$900
Heavy Duty Gasoline	1	11.8	11,950	\$3,300	\$900
Heavy Duty Diesel	7	9.0	14,860		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

# STATION DESIGN Year 1: Compressor Size (scfm) Year 1: Storage Size (scf) 9,049

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,156.04)

Incremental Cost/mile (\$0.0704)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$34,973 74.3% \$0.0578 \$10,609 22.5% \$0.0610 Automobiles Light Trucks \$19,107 40.6% \$0.0510 \$5,257 \$0.0940 Heavy Duty Trucks 11.2% 25.7% Diesel Price Diff. \$12,124 \$0.0344 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$47,097 100.0% \$0.0492 % of COSTS Incremental Infrastructure Costs Cost/Mile 0.0% \$0,0000 Land \$0 (\$0.0159) Station setup (\$15,196)9.6% (\$0.0217) (\$20,802)13.1% Compressor (\$13,690) 8.6% (\$0.0143)Storage Vessels Dispenser (\$24,857) 15.6% (\$0.0260)(\$9,943)(\$0.0104)Dryer 6.2% Subtotal (\$84,488) 53.1% (\$0.0883)Vehicle (\$9,812)6.2% (\$0.0103)Conversion Kit (\$13,024) 8.2% Tanks (\$0.0136)7.7% (\$0.0128)(\$12,288)Labor **OEM** (\$2,938)1.8% (\$0.0031)23.9% Subtotal (\$38,062)(\$0.0398)Operating (\$0.0051)Station Maint. (\$4,853) 3.0% Cylinder Recert. (\$3,397)2.1% (\$0.0036) Power (\$12,925) 8.1% (\$0.0135)Labor - fuel time loss (\$7,849)4.9% (\$0.0082)NG Fuel Tax (\$7,545)4.7% (\$0.0079)Additional training 0.0% \$0,0000 23.0% Subtotal (\$36,570) (\$0.0382)**Total Costs** (\$159,120) 100.0% (\$0.1663)Savings - Cost (\$112,023) N/A (\$0.1171)

# District - 24 Sierra Blanca

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	9.6	18,442	\$1,950	\$900
Light Trucks	2	11.5	19,883	\$2,200	\$900
Heavy Duty Gasoline	2	6.0	2,967	\$3,300	\$900
Heavy Duty Diesel	6	8.0	7,472		
Dedicated				\$6,350	\$2,800
Dual-fuel			<u></u> -	\$5,500	N/A
Total	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	7,879

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,080.30)

Incremental Cost/mile (\$0.1171)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$37,007 74.7% \$0.0535 \$0.0379 Automobiles \$8,802 17.8% \$21,305 43.0% \$0.0572 Light Trucks \$0.0795 Heavy Duty Trucks \$6,900 13.9% Diesel Price Diff. \$12,554 25.3% \$0.0345 0.0% Maintenance \$0 \$0,0000 Total Savings \$49,560 100.0% \$0.0469 COSTS % of Incremental Infrastructure Cost/Mile Costs Land \$0 0.0% \$0.0000 Station setup 9.6% (\$0.0146) (\$15,408)(\$20,906)13.0% (\$0.0198) Compressor Storage Vessels (\$14,403) 9.0% (\$0.0136) Dispenser (\$24,857) 15.5% (\$0.0235)6.2% (\$0.0094)Dryer (\$9,943) (\$85,516)53.3% (\$0.0810) Subtotal Vehicle Conversion Kit (\$9,750) 6.1% (\$0.0092) (\$11,924)7.4% (\$0.0113) Tanks 8.0% (\$0.0122)Labor (\$12,835)OEM (\$3,230)2.0% (\$0.0031) 23.5% Subtotal (\$37,738)(\$0.0357)Operating (\$0.0048) Station Maint. (\$5,111) 3.2% (\$0.0027)(\$2,899)1.8% Cylinder Recert. 8.3% (\$0.0126) Power (\$13,262)(\$7,973)5.0% (\$0.0076) Labor - fuel time loss 4.9% NG Fuel Tax (\$7,828)(\$0.0074) 0.0% \$0.0000 Additional training 23.1% (\$37,072)(\$0.0351)Subtotal (\$160,326) 100.0% (\$0.1518) **Total Costs** Savings - Cost (\$110,766) N/A (\$0.1049)

# District - 24 Van Horn

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	15.3	24,651	\$1,950	\$900
Light Trucks	3	10.1	13,174	\$2,200	\$900
Heavy Duty Gasoline	1	7.4	9,202	\$3,300	\$900
Heavy Duty Diesel	6	8.0	7,727		
Dedicated				\$6,350	\$2,800
Dual-fuel			L	\$5,500	N/A
Total	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063 \$15.00
Labor Cost (\$/hr)	\$15.00

8,367

Year 1: Storage Size (scf)

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,068.18)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile \$0.0365 Gasoline Price Diff. \$26,171 53.2% \$4,450 9.0% \$0.0197 Automobiles Light Trucks \$12,681 25.8% \$0.0349 \$0.0703 Heavy Duty Trucks \$9,040 18.4% Diesel Price Diff. \$23,011 46.8% \$0.0308 \$0 0.0% \$0.0000 Maintenance \$49,182 Total Savings 100.0% \$0.0336 COSTS % of Incremental Costs Cost/Mile Infrastructure 0.0% \$0,0000 Land \$0 (\$16,168) 8.6% (\$0.0110) Station setup Compressor (\$21,382)11.4% (\$0.0146) (\$16,745)8.9% (\$0.0114)Storage Vessels (\$24,857) 13.3% (\$0.0170)Dispenser Dryer (\$9,943)5.3% (\$0.0068) Subtotal (\$89,095) 47.5% (\$0.0609) Vehicle Conversion Kit (\$13,881)7.4% (\$0.0095)Tanks (\$17,539) 9.4% (\$0.0120)(\$17,979)9.6% (\$0.0123)Labor OEM 2.9% (\$5,460)(\$0.0037)29.3% (\$0.0375)Subtotal (\$54,859)Operating (\$0.0041)Station Maint. (\$6,058) 3.2% 2.2% (\$0.0028)Cylinder Recert. (\$4,112)Power (\$14,354)7.7% (\$0.0098)4.5% Labor - fuel time loss (\$8,380)(\$0.0057)NG Fuel Tax (\$10,614) 5.7% (\$0.0073)Additional training 0.0% \$0.0000 23.2% (\$0.0297)Subtotal (\$43,519)**Total Costs** (\$187,473) 100.0% (\$0.1281) Savings - Cost (\$138,291) N/A (\$0.0945)

# District - 24 Ysleta

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	29.4	23,935	\$1,950	\$900
Light Trucks	2	16.8	19,271	\$2,200	\$900
Heavy Duty Gasoline	2	8.2	6,823	\$3,300	\$900
Heavy Duty Diesel	10	9.0	9,498		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	15				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	5,910

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90,000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$977.99)

Incremental Cost/mile (\$0.0945)

### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$93,711 81.5% \$0.0452 Automobiles \$0 0.0% \$0.0000 Light Trucks \$83,030 72.2% \$0.0438 Heavy Duty Trucks \$10,681 9.3% \$0.0593 Diesel Price Diff. \$21,304 18.5% \$0.0347 Maintenance 0.0% \$0.0000 \$115,014 100.0% **Total Savings** \$0.0428 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$0.0077) Station setup (\$20,669) 7.9% (\$23,718) 9.1% (\$0.0088) Compressor Storage Vessels (\$31,911)12.2% (\$0.0119) Dispenser (\$24,857) 9.5% (\$0.0092)(\$9,943) Dryer 3.8% (\$0.0037)(\$111,098) 42.5% Subtotal (\$0.0413)Vehicle Conversion Kit (\$19,737) (\$0.0073) 7.6% Tanks (\$25,432) 9.7% (\$0.0095)(\$25,222) 9.7% Labor (\$0.0094)**OEM** (\$0.0025) (\$6,831)2.6% Subtotal (\$77,222)29.6% (\$0.0287)Operating Station Maint. (\$11,171)4.3% (\$0.0042) (\$0.0023) Cylinder Recert. (\$6,308)2.4% 7.8% (\$0.0075)Power (\$20,273)5.9% Labor - fuel time loss (\$15,331) (\$0.0057)NG Fuel Tax (\$19,713)7.5% (\$0.0073) Additional training 0.0% \$0.0000 Subtotal (\$72,795)27.9% (\$0.0271)(\$261,115) 100.0% **Total Costs** (\$0.0972)Savings - Cost (\$146,101) N/A (\$0.0544)

# District - 25 Childress

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	16	13.1	12,554	\$2,200	\$900
Heavy Duty Gasoline	1	9.9	19,109	\$3,300	\$900
Heavy Duty Diesel	8	8.0	9,770		
Dedicated				\$6,350	\$2,800
Dual-fuel		<del></del>		\$5,500	N/A
Total	25				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
CM A MICAL DECLCAL	_
STATION DESIGN	
Year 1: Compressor Size (scfm)	(
Year 1: Storage Size (scf)	21,17

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$619.93)
Incremental Cost/mile	(\$0.0544)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$107,774 70.5% \$0.0459 \$4,805 \$0.0230 Automobiles 3.1% \$88,250 57.7% \$0.0434 Light Trucks Heavy Duty Trucks \$14,720 9.6% \$0.1428 Diesel Price Diff. \$45,174 29.5% \$0.0468 0.0% \$0.0000 \$0 Maintenance **Total Savings** \$152,949 100.0% \$0.0462 COSTS % of Incremental Cost/Mile Infrastructure Costs 0.0% \$0.0000 Land \$0 (\$24,934) 7.7% (\$0.0075)Station setup 8.1% (\$0.0079)Compressor (\$26,065) 14.2% (\$45,835) (\$0.0138)Storage Vessels 7.7% (\$0.0075)Dispenser (\$24,857) Dryer (\$9,943) 3.1% (\$0.0030)(\$131,633) 40.8% (\$0.0398) Subtotal Vehicle Conversion Kit (\$22,974) 7.1% (\$0.0069)Tanks (\$29,911) 9.3% (\$0.0090)9.2% (\$0.0089) Labor (\$29,617) OEM (\$12,647)3.9% (\$0.0038)29.5% (\$0.0287) Subtotal (\$95,148)Operating Station Maint. (\$16,256) 5.0% (\$0.0049)Cylinder Recert. (\$6,466) 2.0% (\$0.0020)(\$0.0079)Power (\$26,295)8.1% Labor - fuel time loss (\$22,541) 7.0% (\$0.0068)NG Fuel Tax (\$24,386)7.6% (\$0.0074)Additional training \$0 0.0% \$0,0000 Subtotal (\$95,944) 29.7% (\$0.0290)**Total Costs** (\$322,725)100.0% (\$0.0975)(\$169,777) N/A (\$0.0513)Savings - Cost

# District - 25 Childress DO

VEHICLE DATA	,				OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	25.1	7,371	\$1,950	\$900
Light Trucks	16	13.3	13,493	\$2,200	\$900
Heavy Duty Gasoline	2	4.0	5,466	\$3,300	\$900
Heavy Duty Diesel	9	6.0	13,647		
Dedicated				\$6,350	\$2,800
Dual-fuel		<b></b> -		\$5,500	N/A
Total	30				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	7
Year 1: Storage Size (scf)	24,239

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$600.33)	

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$43,099 61.8% \$0.0484 0.0% \$0.0000 Automobiles \$0 Light Trucks \$20,646 29.6% \$0.0417 32.2% Heavy Duty Trucks \$22,453 \$0.0566 Diesel Price Diff. 38.2% \$26,642 \$0.0310 Maintenance \$0 0.0% \$0.0000 **Total Savings** \$69,741 100.0% \$0.0398 COSTS % of Incremental Infrastructure Costs Cost/Mile Land 0.0% \$0.0000 \$0 8.9% Station setup (\$17,865)(\$0.0102)Compressor (\$22,264)11.1% (\$0.0127) Storage Vessels (\$22,408)11.2% (\$0.0128)Dispenser (\$24,857)12.4% (\$0.0142)Dryer (\$9,943)5.0% (\$0.0057)Subtotal (\$97,336) 48.5% (\$0.0556) Vehicle Conversion Kit (\$13,115)6.5% (\$0.0075)(\$15,989)8.0% (\$0.0091)Tanks Labor (\$17,538)8.7% (\$0.0100) **OEM** 2.9% (\$5,876)(\$0.0034)Subtotal (\$52,517)26.2% (\$0.0300)Operating Station Maint. (\$7,978)4.0% (\$0.0046)1.7% (\$3,426)(\$0.0020) Cylinder Recert. Power (\$16,595)8.3% (\$0.0095)Labor - fuel time loss (\$9,633)4.8% (\$0.0055)NG Fuel Tax (\$13,320)6.6% (\$0.0076)Additional training \$0 0.0% \$0.0000 Subtotal (\$50,952) 25.4% (\$0.0291 **Total Costs** (\$200,806) 100.0% (\$0.1146) (\$131,065) Savings - Cost N/A (\$0.0748)

# District - 25 Clarendon

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	3	13.9	17,502	\$2,200	\$900
Heavy Duty Gasoline	1	10.3	42,046	\$3,300	\$900
Heavy Duty Diesel	10	9.0	10,952		
Dedicated				\$6,350	\$2,800
Dual-fuel '			<del></del> -	\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	9.728

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$993.09)
Incremental Cost/mile	(\$0.0748)

### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$16,985 56.4% \$0.0438 \$0,0000 Automobiles \$0 0.0% \$16,985 56.4% \$0.0438 Light Trucks 0.0% \$0.0000 Heavy Duty Trucks Diesel Price Diff. \$13,141 43.6% \$0.0345 Maintenance 0.0% \$0.0000 **Total Savings** \$30,127 100.0% \$0.0392 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 (\$14,081)10.4% (\$0.0183)Station setup (\$20,250) 14.9% (\$0.0263)Compressor 7.3% Storage Vessels (\$9,897)(\$0.0129)18.3% (\$0.0323)Dispenser (\$24,857) 7.3% (\$0.0129) Dryer (\$9,943) (\$79,028)58.3% (\$0.1028) Subtotal Vehicle Conversion Kit (\$7,757)5.7% (\$0.0101) Tanks (\$8.574)6.3% (\$0.0112) Labor (\$9,836)7.3% (\$0.0128)OEM (\$2.598)1.9% (\$0.0034)Subtotal (\$28,765)21.2% (\$0.0374)Operating Station Maint. (\$3,617) 2.7% (\$0.0047) Cylinder Recert. (\$2,194)1.6% (\$0.0029) Power (\$11,487)8.5% (\$0.0149)3.7% Labor - fuel time loss (\$4,986)(\$0.0065)NG Fuel Tax (\$5,509)4.1% (\$0.0072)0.0% \$0.0000 Additional training Subtotal (\$27,793)20.5% (\$0.0362)Total Costs (\$135,586) 100.0% (\$0.1764) Savings - Cost (\$105,460) N/A (\$0.1372)

# District - 25 **Dickens**

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	2	13.4	20,588	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	6	8.0	8,076		
Dedicated				\$6,350	\$2,800
Dual-fuel		<b></b> l	l	\$5,500	N/A
Total	8				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

DISCOUNT DATE

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	1
Year 1: Storage Size (scf)	3,818

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$1,398.38)

Incremental Cost/mile	(\$0.1372)

### SAVINGS 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$31,602 57.2% \$0.0454 \$0.0000 Automobiles \$0 0.0% Light Trucks \$22,111 40.0% \$0.0397 \$9,491 17.2% \$0.0682 Heavy Duty Trucks Diesel Price Diff. \$23,650 42.8% \$0.0312 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$55,252 100.0% \$0.0380 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 Station setup (\$16,596) 9.4% (\$0.0114)12.3% (\$0.0149)Compressor (\$21,599)(\$0.0125) Storage Vessels 10.3% (\$18,185)14.1% (\$0.0171)Dispenser (\$24,857)Dryer (\$9,943)5.7% (\$0.0068)51.8% Subtotal (\$91,179) (\$0.0627)Vehicle Conversion Kit (\$9,752) 5.5% (\$0.0067)Tanks (\$12,603) 7.2% (\$0.0087)Labor (\$12,982)7.4% (\$0.0089)**OEM** (\$6,957)4.0% (\$0.0048)Subtotal (\$42,293)24.0% (\$0.0291) Operating Station Maint. (\$6,486)3.7% (\$0.0045)Cylinder Recert. (\$2,446) 1.4% (\$0.0017) Power (\$14,814)8.4% (\$0.0102) 4.7% Labor - fuel time loss (\$8,301)(\$0.0057)NG Fuel Tax (\$10,432) 5.9% (\$0.0072)Additional training 0.0% \$0.0000 (\$42,479)24.1% (\$0.0292)Subtotal **Total Costs** (\$175,951)100.0% (\$0.1211)Savings - Cost (\$120,699) N/A (\$0.0831)

# District - 25 Matador

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	3	14.7	19,672	\$2,200	\$900
Heavy Duty Gasoline	1	8.5	14,763	\$3,300	\$900
Heavy Duty Diesel	7	9.0	13,779		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	11				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	7,121

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,163.97)

Incremental Cost/mile (\$0.0831)

SAVINGS	30 year NPV	% of	Incremental
	•	Savings	Savings/Mile
Gasoline Price Diff.	\$55,843	79.3%	\$0.0420
Automobiles	\$7,892	11.2%	\$0.0288
Light Trucks	\$37,733	53.6%	\$0.0431
Heavy Duty Trucks	\$10,218	14.5%	\$0.0570
Diesel Price Diff.	\$14,563	20.7%	\$0.0348
Maintenance	\$0	0.0%	\$0.0000
Total Savings	\$70,406	100.0%	\$0.0403
COSTS		% of	Incremental
Infrastructure		Costs	Cost/Mile
Land	\$0	0.0%	\$0.0000
Station setup	(\$17,041)	8.6%	(\$0.0098)
Compressor	(\$21,777)	11.0%	(\$0.0125)
Storage Vessels	(\$19,846)	10.1%	(\$0.0114)
Dispenser	(\$24,857)	12.6%	(\$0.0142)
Dryer	(\$9,943)	5.0%	(\$0.0057)
Subtotal	(\$93,463)	47.4%	(\$0.0535)
Vehicle			
Conversion Kit	(\$13,247)	6.7%	(\$0.0076)
Tanks	(\$16,645)	8.4%	(\$0.0095)
Labor	(\$17,400)	8.8%	(\$0.0100)
OEM	(\$4,685)	2.4%	(\$0.0027)
Subtotal	(\$51,976)	26.3%	(\$0.0297)
-			
Operating			
Station Maint.	(\$6,987)	3.5%	(\$0.0040)
Cylinder Recert.	(\$3,900)	2.0%	(\$0.0022)
Power	(\$15,403)	7.8%	(\$0.0088)
Labor - fuel time loss	(\$10,445)	5.3%	(\$0.0060)
NG Fuel Tax	(\$15,201)	7.7%	(\$0.0087)
Additional training Subtotal	\$0 (\$51,936)	0.0% 26.3%	\$0.0000
Suvital	(021,930)	20.3%	(\$0.0297)
Total Costs	(\$107.275)	100.0%	(£0.1120\
I Otal Custs	(\$197,375)	100.0%	(\$0.1129)
Savings - Cost	(\$126,969)	N/A	(\$0.0727)
Savings - Cost	(\$120,909)	IN/A	(\$0.0727)

# District - 25 Munday

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	2	20.0	14,510	\$1,950	\$900
Light Trucks	9	13.3	10,323	\$2,200	\$900
Heavy Duty Gasoline	1	10.3	19,004	\$3,300	\$900
Heavy Duty Diesel	5	8.0	10,669		
Dedicated				\$6,350	\$2,800
Dual-fuel		l		\$5,500	N/A
Total	17				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%	
OTHER FACTORS		
Electricity Cost (\$/kWh)	\$0.063	
Labor Cost (\$/hr)	\$15.00	

STATION DESIGN	
Year 1: Compressor Size (scfm)	4
Year 1: Storage Size (scf)	12,690

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$792.28)

Incremental Cost/mile (\$0.0727)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. 58.0% \$0.0358 \$24,576 Automobiles \$0 0.0% \$0.0000 58.0% \$24,576 \$0.0358 Light Trucks Heavy Duty Trucks **\$0** 0.0% \$0,0000 42.0% \$0.0310 Diesel Price Diff. \$17,809 0.0% \$0.0000 Maintenance **Total Savings** \$42,385 100.0% \$0.0336 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 (\$15,279) 10.2% (\$0.0121) Station setup (\$20,888)13.9% (\$0.0166) Compressor (\$13,855) Storage Vessels 9.2% (\$0.0110) (\$0.0197) 16.6% Dispenser (\$24,857) 6.6% (\$0.0079) Dryer (\$9,943)(\$0.0673) Subtotal (\$84,822)56.5% Vehicle Conversion Kit (\$7,567)5.0% (\$0.0060)5.7% Tanks (\$8,574)(\$0.0068) 7.4% (\$0.0088) Labor (\$11,057)OEM (\$4,005)2.7% (\$0.0032)20.8% Subtotal (\$31,203)(\$0.0247)Operating Station MainL (\$4,991)3.3% (\$0.0040)(\$0.0015) Cylinder Recert. (\$1,882)1.3% Power (\$13,087)8.7% (\$0.0104) 4.6% Labor - fuel time loss (\$6,905)(\$0.0055)NG Fuel Tax (\$7,132)4.8% (\$0.0057)0.0% Additional training \$0 \$0,0000 Subtotal (\$33,996)22.7% (\$0.0270)**Total Costs** (\$150,021) 100.0% (\$0.1190) Savings - Cost N/A (\$0.0854)(\$107,636)

## District - 25 Paducah

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	2	16.2	36,459	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	6	9.0	12,170		
Dedicated				\$6,350	\$2,800
Dual-fuel			<del></del>	\$5,500	N/A
Total	8				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	

DICCOUNT DATE

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	2
Year 1: Storage Size (scf)	5,556

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$1,427.25)

Incremental Cost/mile (\$0.0854)

### **SAVINGS** 30 year NPV % of Incremental Savings/Mile Savings Gasoline Price Diff. \$0.0465 \$54,614 68.5% \$0.0000 Automobiles \$0 0.0% Light Trucks \$45,473 57.0% \$0.0480 \$0.0399 \$9,141 11.5% Heavy Duty Trucks Diesel Price Diff. \$25,162 31.5% \$0.0348 Maintenance \$0 0.0% \$0.0000 \$79,775 100.0% \$0.0420 **Total Savings** COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 9.0% (\$0.0097)Station setup (\$18,420)(\$22,532)(\$0.0119) 11.0% Compressor (\$24,316)11.8% (\$0.0128)Storage Vessels Dispenser (\$24,857) 12.1% (\$0.0131) 4.8% (\$0.0052)Dryer (\$9,943)Subtotal (\$100,068) 48.7% (\$0.0527) Vehicle Conversion Kit (\$12,229)6.0% (\$0.0064)(\$15,532)7.6% (\$0.0082)Tanks 8.1% (\$0.0087)Labor (\$16,533)**OEM** (\$0.0036)(\$6,740)3.3% 24.9% (\$0.0269) Subtotal (\$51,032) Operating (\$0.0045) Station Maint. (\$8,542)4.2% Cylinder Recert. (\$3,263)1.6% (\$0.0017)Power (\$17,225)8.4% (\$0.0091)Labor - fuel time loss (\$11,241) 5.5% (\$0.0059) NG Fuel Tax 6.8% (\$0.0074)(\$13,959)\$0.0000 Additional training 0.0% Subtotal (\$54,230)26.4% (\$0.0286) **Total Costs** (\$205,330) 100.0% (\$0.1082) Savings - Cost (\$125,555) N/A (\$0.0662)

# District - 25 Quanah

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	5	12.2	20,083	\$2,200	\$900
Heavy Duty Gasoline	1	14.5	24,282	\$3,300	\$900
Heavy Duty Diesel	8	8.0	11,493		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE 10.0%
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OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	12,228

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$951.34
-----------------------------

Incremental Cost/mile (\$0.0662)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile 68.6% \$0.0510 Gasoline Price Diff. \$43,333 \$0 0.0% \$0.0000 Automobiles \$23,053 36.5% \$0.0420 Light Trucks 32.1% \$0.0673 Heavy Duty Trucks \$20,280 Diesel Price Diff. 31.4% \$0.0308 \$19,853 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$63,186 100.0% \$0.0423 COSTS % of Incremental Infrastructure Cost/Mile Costs Land \$0 0.0% \$0.0000 Station setup (\$16,901) 8.9% (\$0.0113)(\$21,717)11.4% (\$0.0145)Compressor (\$0.0129) Storage Vessels (\$19,295)10.1% (\$24,857)13.1% (\$0.0166) Dispenser Dryer (\$9,943)5.2% (\$0.0067)Subtotal (\$92,712) 48.8% (\$0.0620) Vehicle Conversion Kit (\$12,832)6.7% (\$0.0086)8.9% Tanks (\$16,861)(\$0.0113)8.7% (\$0.0111) Labor (\$16,570) **OEM** 2.8% (\$5,242)(\$0.0035)27.1% Subtotal (\$51,505)(\$0.0345)Operating (\$0.0046) Station MainL (\$6,817)3.6% Cylinder Recert. (\$3,786)2.0% (\$0.0025) Power (\$15,227)8.0% (\$0.0102) 4.3% Labor - fuel time loss (\$8,178)(\$0.0055)NG Fuel Tax (\$11,883)6.3% (\$0.0080)Additional training \$0 0.0% \$0.0000 Subtotal (\$45,891) 24.1% (\$0.0307)**Total Costs** (\$190,108)100.0% (\$0.1272)Savings - Cost (\$126,921)N/A (\$0.0849)

# District - 25 Shamrock

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	3	13.9	19,386	\$2,200	\$900
Heavy Duty Gasoline	2	8.6	15,987	\$3,300	\$900
Heavy Duty Diesel	9	9.0	9,123		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	14				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063

\$15.00

DISCOUNT PATE

Labor Cost (\$/hr)

STATION DESIGN	
Year 1: Compressor Size (scfm)	3
Year 1: Storage Size (scf)	9.745

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$961.70)
Incremental Cost/mile	(\$0.0849)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. 75.6% \$0.0411 \$79,376 \$5,379 Automobiles 5.1% \$0.0266 \$61,961 59.0% \$0.0398 Light Trucks Heavy Duty Trucks \$12,036 11.5% \$0.0708 Diesel Price Diff. \$25,577 24.4% \$0.0352 \$0 0.0% \$0.0000 Maintenance Total Savings \$104,953 100.0% \$0.0395 COSTS % of Incremental Cost/Mile Infrastructure Costs Land \$0 0.0% \$0.0000 (\$0.0076)Station setup (\$20,141)8.4% (\$0.0088) (\$23,367)9.8% Compressor (\$0.0114)Storage Vessels (\$30,160)12.6% Dispenser (\$0.0094)(\$24,857)10.4% (\$9,943) 4.2% (\$0.0037)Dryer Subtotal (\$108,467) 45.4% (\$0.0408)Vehicle Conversion Kit (\$13,801)5.8% (\$0.0052)(\$18,224)7.6% (\$0.0069)Tanks (\$0.0072)Labor (\$19,228)8.1% **OEM** (\$10,144)4.2% (\$0.0038)(\$61,398)25.7% (\$0.0231)Subtotal Operating Station MainL (\$10,480)4.4% (\$0.0039) (\$3,471)1.5% (\$0.0013)Cylinder Recert. 8.2% (\$0.0074) (\$19,550) Power (\$14,602) 6.1% (\$0.0055) Labor - fuel time loss NG Fuel Tax (\$20,746)8.7% (\$0.0078)Additional training \$0 0.0% \$0.0000 Subtotal (\$68,850) 28.8% (\$0.0259)(\$238,715) 100.0% (\$0.0899) **Total Costs** (\$133,762)N/A (\$0.0504) Savings - Cost

# District - 25 Wellington

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	1	21.9	21,413	\$1,950	\$900
Light Trucks	10	14.6	16,527	\$2,200	\$900
Heavy Duty Gasoline	1	8.3	18,040	\$3,300	\$900
Heavy Duty Diesel	6	8.0	15,400		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	18				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

STATION DESIGN	
Year 1: Compressor Size (scfm)	5
Year 1: Storage Size (scf)	17,774

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

  Automobiles 90.000

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$788.30)

Incremental Cost/mile (\$0.0504)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$7,207 100.0% \$0.0223 \$5,583 77.5% \$0.0202 Automobiles Light Trucks \$1,624 22.5% \$0.0350 Heavy Duty Trucks **\$**0 0.0% \$0.0000 \$0.0000 Diesel Price Diff. \$0 0.0% \$0 0.0% \$0.0000 Maintenance 100.0% **Total Savings** \$7,207 \$0.0223 % of COSTS Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land \$0 13.0% (\$0.0354)Station setup (\$11,444)Compressor (\$18,828)21.4% (\$0.0583)Storage Vessels (\$1,251)1.4% (\$0.0039)(\$24,857)28.3% (\$0.0770)Dispenser (\$9,943)11.3% (\$0.0308)Dryer (\$66,322) 75.5% (\$0.2053) Subtotal Vehicle Conversion Kit (\$2,560)2.9% (\$0.0079)Tanks (\$2,250)2.6% (\$0.0070)(\$3,000)3.4% (\$0.0093) Labor **OEM** (\$1,318)1.5% (\$0.0041)10.4% (\$0.0283)Subtotal (\$9,128)Operating (\$555) (\$0.0017)Station Maint. 0.6% (\$509) (\$0.0016) 0.6% Cylinder Recert. 8.9% Power (\$7,781) (\$0.0241)Labor - fuel time loss (\$1,543) 1.8% (\$0.0048)2.3% (\$0.0061)NG Fuel Tax (\$1,980)0.0% \$0.0000 Additional training (\$12,368) (\$0.0383) Subtotal 14.1% (\$87,819) 100.0% **Total Costs** (\$0.2719)Savings - Cost (\$80,612) N/A (\$0.2496)

# District - 29 Anderson County

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	3	29.0	9,782	\$1,950	\$900
Light Trucks	1	16.3	4,917	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	0	0.0	1		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	4				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.0%

OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

Year 1: Compressor Size (scfm) 0
Year 1: Storage Size (scf) 1,631

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$2,137.81)

Incremental Cost/mile (\$0.2496)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$723 100.0% \$0.0560 Automobiles \$0 0.0% \$0.0000 Light Trucks \$723 100.0% \$0.0560 \$0 0.0% \$0,0000 Heavy Duty Trucks Diesel Price Diff. \$0 0.0% \$0.0000 \$0 0.0% \$0.0000 Maintenance **Total Savings** \$723 100.0% \$0.0560 COSTS % of Incremental Infrastructure Costs Cost/Mile Land \$0 0.0% \$0.0000 14.8% Station setup (\$10,988)(\$0.8511)(\$18,603) 25.0% (\$1.4409)Compressor \$295 -0.4% \$0.0228 Storage Vessels Dispenser (\$24,857)33.4% (\$1.9253)(\$0.7701)Dryer (\$9,943)13.4% Subtotal (\$64.095)86.2% (\$4.9646)Vehicle Conversion Kit (\$689)0.9% (\$0.0533)Tanks (\$900) 1.2% (\$0.0697)0.8% (\$600)(\$0.0465)Labor **OEM** 0,0% \$0 \$0.0000 2.9% (\$2,189)(\$0.1695)Subtotal Operating Station Maint. (\$0.0047)(\$60)0.1% Cylinder Recert. (\$279) 0.4% (\$0.0216) Power (\$7,380)9.9% (\$0.5717)Labor - fuel time loss (\$93)0.1% (\$0.0072)NG Fuel Tax 0.4% (\$283)(\$0.0219)Additional training \$0 0.0% \$0.0000 Subtotal 10.9% (\$8,095)(\$0.6271)Total Costs (\$74,379) 100.0% (\$5.7612)Savings - Cost N/A (\$5.7052) (\$73,656)

# District - 29 Garza County

VEHICLE DATA					OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	0	0.0	1	\$1,950	\$900
Light Trucks	1	10.1	1,370	\$2,200	\$900
Heavy Duty Gasoline	0	0.0	1	\$3,300	\$900
Heavy Duty Diesel	0	0.0	1		
Dedicated				\$6,350	\$2,800
Dual-fuel				\$5,500	N/A
Total	1				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE 10.0%
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OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00

# STATION DESIGN Year 1: Compressor Size (scfm) 0 Year 1: Storage Size (scf) 169

## MAJOR ASSUMPTIONS

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year (\$7,813.42
-------------------------------

Incremental Cost/mile (\$5.7052)

### SAVINGS 30 year NPV % of Incremental Savings Savings/Mile Gasoline Price Diff. \$885,532 97.0% \$0.0343 \$0.0254 \$419,981 46.0% Automobiles Light Trucks \$461,510 50.5% \$0.0498 0.4% \$0.2283 Heavy Duty Trucks \$4,040 Diesel Price Diff. 3.0% \$0.0461 \$27,807 Maintenance \$0 0.0% \$0.0000 \$0.0345 100.0% Total Savings \$913,338 COSTS % of Incremental Infrastructure Cost/Mile Costs 0.0% \$0.0000 Land \$0 4.2% (\$0.0026)Station setup (\$67,849)Compressor (\$52,603)3.3% (\$0.0020)(\$0.0070)Storage Vessels (\$186,176) 11.6% Dispenser (\$24,857)1.6% (\$0.0009)Dryer (\$9,943)0.6% (\$0.0004)Subtotal (\$341,428)21.3% (\$0.0129)Vehicle Conversion Kit (\$180,800)11.3% (\$0.0068)11.4% (\$0.0069)Tanks (\$183,111)Labor (\$250,091)15.6% (\$0.0095)OEM (\$75,987)4.7% (\$0.0029)Subtotal (\$689,988)43.1% (\$0.0261)Operating (\$0.0028)(\$74,117)4.6% Station Maint. (\$40,675) 2.5% (\$0.0015) Cylinder Recert. (\$94,031) 5.9% (\$0.0036)Power Labor - fuel time loss (\$166,223)10.4% (\$0.0063)12.2% (\$0.0074) NG Fuel Tax (\$195,425)Additional training 0.0% \$0.0000 (\$0.0216)Subtotal (\$570,471)35.6% (\$1,601,887) **Total Costs** 100.0% (\$0.0606)(\$0.0260) (\$688,548) N/A Savings - Cost

# District - 29 Travis County

VEHICLE DATA			_		OEM Cost
			Annual Miles	CNG Conversion	Differential
	# Vehicles	MPG	per vehicle	Cost per vehicle	per vehicle
Automobiles	149	22.6	11,783	\$1,950	\$900
Light Trucks	111	11.7	8,856	\$2,200	\$900
Heavy Duty Gasoline	3	2.5	626	\$3,300	\$900
Heavy Duty Diesel	9	6.0	8,534		
Dedicated				\$6,350	\$2,800
Dual-fuel		<del></del>		\$5,500	N/A
Total	272				

FUEL PRICES	
Natural Gas Price/mcf	\$2.50
Gasoline Price/gallon	\$0.89
Diesel Price/gallon	\$0.85
Natural Gas Price Equivalents:	
NG price per gasoline	
gallon equivalent	\$0.31
NG price per diesel	
gallon equivalent	\$0.35

DISCOUNT RATE	10.09
OTHER FACTORS	
Electricity Cost (\$/kWh)	\$0.063
Labor Cost (\$/hr)	\$15.00
STATION DESIGN	
Year 1: Compressor Size (scfm) Year 1: Storage Size (scf)	5
Year 1: Storage Size (scf)	167,13

- 1. Fueling station is designed for continuous fast-filling in one session per day.
- 2. OEM vehicles are available at the beginning of year 11.
- 3. Diesel conversions are assumed available at the beginning of year 6.
- 4. Vehicles are sold off at the end of the year when they reach the following mileage totals:

Automobiles	90,000
Light Trucks	90,000
Heavy Duty Gasoline	90,000
Heavy Duty Diesel	150,000

Cost/vehicle/year	(\$268.53)	
Incremental Cost/mile	(\$0.0260)	